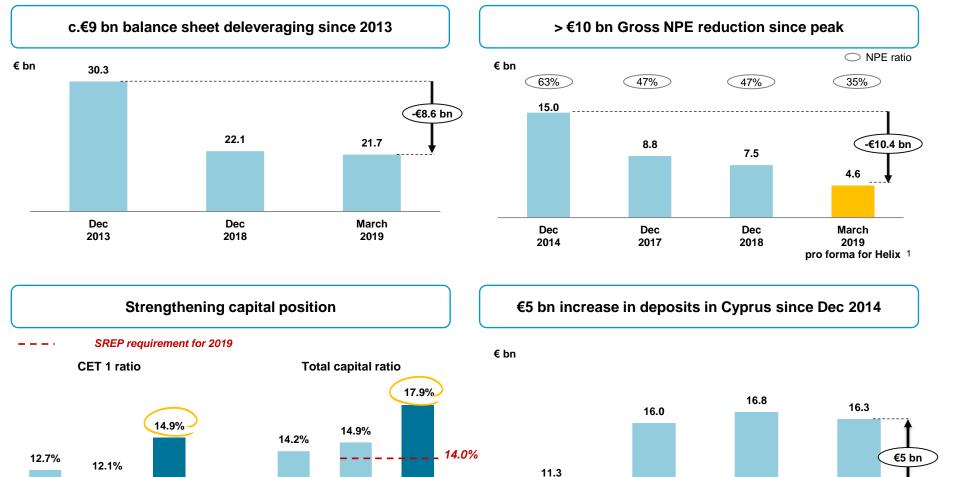


# Ετήσια Γενική Συνέλευση Annual General Meeting

#### At a glance- Significant improvement in Key Financial Indicators



Dec

2014

Dec

2017

Dec

2018

March

2019 pro

forma for

Helix 1

Dec

2018

10.5%

Dec

2017

Dec

2017

Dec

2018

March

2019 pro

forma for

Helix<sup>1</sup>



March

2019

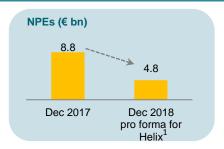
<sup>(1)</sup> Includes any impact from the agreement for the sale of retail unsecured NPEs of €33 mn GBV or €6 mn NBV (known as Project Velocity) signed in December 2018. In March 2019, the Bank received approval from the ECB for the Significant Risk Transfer ('SRT') benefit from the Transaction. This is an important step towards completion of the Transaction, which remains subject to various outstanding conditions precedent (refer to slide 36). All relevant figures and pro forma calculations are based on 31 December 2018 financial results, unless otherwise stated. Calculations on a pro forma basis assume completion of the Transaction, currently expected to occur in 202019.

### **FY2018 Highlights**

**Asset Quality** 

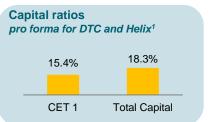
NPEs reduced by €4.0 bn yoy to €4.8 bn pro forma for Helix¹

NPEs reduced by 68% since December 2014



**Capital Position** 

CET 1 ratio (transitional basis) at 15.4%<sup>1,2,3</sup> and Total Capital ratio at 18.3%<sup>1</sup> pro forma for DTC and Helix



**Funding and Liquidity** 

Deposits in Cyprus increased by c.€800 mn or 5% yoy

Significant liquidity surplus of > €4 bn pro forma for Helix1

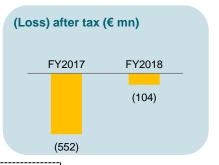


**Organic Performance** 

Underlying profit of €140 mn

Loss relating to Helix of €150 mn

Loss after tax of €104 mn for FY2018



<sup>(1)</sup> Includes any impact from the agreement for the sale of retail unsecured NPEs of €33 mn GBV or €6 mn NBV (known as Project Velocity) signed in December 2018. In March 2019, the Bank received approval from the ECB for the Significant Risk Transfer ('SRT') benefit from the Transaction. This is an important step towards completion of the Transaction, which remains subject to various outstanding conditions precedent (refer to slide 36). All relevant figures and pro forma calculations are based on 31 December 2018 financial results, unless otherwise stated. Calculations on a pro forma basis assume completion of the Transaction, currently expected to occur in 2Q2019.

<sup>(2)</sup> Transitional (phase-in adjustments of DTAs, and reserve movements)

<sup>(3)</sup> Transitional (including IFRS 9 and DTA transitional arrangements)

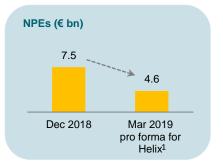
### 1Q2019 Highlights

Continuing Progress on Balance Sheet repair

Positive momentum continued in 1Q2019

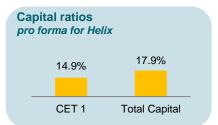
NPEs reduced by €157 mn to €4.6 bn pro forma for Helix<sup>1</sup>

NPE ratio at 35% and coverage at 48% pro forma for Helix<sup>1</sup>



**Good Capital Position** 

CET 1 ratio at 14.9%<sup>1,2</sup> and Total Capital ratio at 17.9%<sup>1</sup> pro forma for Helix



Strong Liquidity
Position

Deposits at €16.3 bn, down 3% qoq

Significant liquidity surplus of €3.8 bn pro forma for Helix<sup>1</sup>



Positive performance in 1Q2019

Underlying profit after tax before restructuring costs of €23 mn for 1Q2019

Profit after tax of €95 mn for 1Q2019



<sup>(1)</sup> In March 2019, the Bank received approval from the ECB for the Significant Risk Transfer ('SRT') benefit from Helix. Helix remains subject to various outstanding conditions precedent (refer to 1Q2019 Investor Presentation). All relevant figures and pro forma calculations are based on 31 March 2019 financial results, unless otherwise stated. Calculations on a pro forma basis assume completion of Helix, expected to occur in 2Q2019. The pro-forma ratios include any impact from the agreement for the sale of retail unsecured NPEs of €33 mn GBV or €5 mn NBV (known as Project Velocity) signed in December 2018

(2) Allowing for IFRS 9 transitional arrangements. The CET1 ratio for 31 March 2019, including the full impact of IFRS 9 amounts to 11.9% and 13.3% pro forma for Helix





# Ετήσια Γενική Συνέλευση Annual General Meeting