

# BANK OF CYPRUS PUBLIC COMPANY LIMITED

(incorporated in the Republic of Cyprus as a limited liability company under the Cyprus Companies Law, Cap. 113, registered in Cyprus under no. 165)

### €3 billion Covered Bond Programme

Under this €3 billion covered bond programme (the **Programme**), Bank of Cyprus Public Company Limited (the **Issuer**) may from time to time issue bonds (the **Covered Bonds**) denominated in any currency agreed between the Issuer and the relevant Dealer(s) (as defined below). Application has been made to the Luxembourg Stock Exchange (the **Luxembourg Stock Exchange**) in its capacity as market operator of the Euro MTF market of the Luxembourg Stock Exchange (the **Euro MTF Market**) under Part IV of the Luxembourg Act dated 10 July 2005 relating to prospectuses for securities (*loi relative aux prospectus pour valeurs mobilieres*), as amended (the **Luxembourg Act**) to have Covered Bonds issued under the Programme admitted to trading on the Euro MTF Market and listed on the official list of the Luxembourg Stock Exchange (the **Official List**) for a period of 12 months from the date of this offering circular (the **Offering Circular**). The Euro MTF Market is not a regulated market pursuant to the provisions of Directive 2014/65/EU (as amended, **MiFID II**) but is subject to the supervision of the financial sector and exchange regulator, the Commission de Surveillance de Secteur Financier (the CSSF). This Offering Circular constitutes a base prospectus for the purpose of the Luxembourg Act. This Offering Circular and any supplement thereto will be available on the website of the Luxembourg Stock Exchange (www.bourse.lu).

References in this Offering Circular to Covered Bonds being **listed** (and all related references) shall mean that such Covered Bonds are intended to be admitted to listing on the Official List and admitted to trading on the Euro MTF Market. However, unlisted Covered Bonds may be issued pursuant to the Programme. The applicable Pricing Supplement (as defined hereinafter) in respect of the issue of any Covered Bonds will specify whether or not such Covered Bonds will be listed on the Luxembourg Stock Exchange (or any other stock exchange).

The maximum aggregate nominal amount of all Covered Bonds from time to time outstanding under the Programme will not exceed €3 billion (or its equivalent in other currencies calculated as described herein). The payment of all amounts due in respect of the Covered Bonds will constitute direct and unconditional obligations of the Issuer, having recourse to assets forming part of the cover pool relating to the Covered Bonds (the Cover Pool).

The Covered Bonds may be issued on a continuing basis to one or more of the Dealers specified under "Overview of the Programme" and any additional Dealer appointed under the Programme from time to time, which appointment may be for a specific issue or on an ongoing basis (each a **Dealer** and together the **Dealers**). References in this Offering Circular to the **relevant Dealer** shall, in the case of an issue of Covered Bonds being (or intended to be) subscribed by more than one Dealer, be to the lead manager of such issue and, in relation to an issue of Covered Bonds subscribed by one Dealer, be to such Dealer.

The price and amount of Covered Bonds to be issued under the Programme will be determined by the Issuer and each relevant Dealer at the time of issue in accordance with prevailing market conditions. Notice of the aggregate nominal amount of Covered Bonds, interest (if any) payable in respect of Covered Bonds, the issue price of Covered Bonds and certain other information which is applicable to each Series (as defined under "Terms and Conditions of the Covered Bonds") of Covered Bonds will be set out in a separate document specific to that Series called the pricing supplement (the Pricing Supplement) which, with respect to Covered Bonds to be admitted to trading on the Euro MTF Market, will be delivered to the Luxembourg Stock Exchange on or before the date of issue of such Series of Covered Bonds and published in accordance with the rules and regulations of the Luxembourg Stock Exchange, as amended from time to time. Copies of the Pricing Supplement in relation to the Covered Bonds to be listed on the Luxembourg Stock Exchange will also be published on the website of the Luxembourg Stock Exchange (www.bourse.lu).

The Covered Bonds issued under the Programme are expected on issue to be assigned a rating by Moody's Investors Service Limited or its successors (Moody's) and Fitch Ratings Ltd, or its successors (Fitch). Moody's Investors Service Limited and Fitch Ratings Ltd. are both established in the European Union and are registered under the Regulation (EC) No. 1060/2009 (as amended) (the CRA Regulation). As such Moody's Investors Service Limited and Fitch Ratings Ltd. are included in the list of credit rating agencies published by the European Securities and Markets Authority on its website (at http://www.esma.europa.eu/page/List-registered-and-certified-CRAs) in accordance with the CRA Regulation. A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, change or withdrawal at any time by the assigning rating organisation.

Investing in Covered Bonds issued under the Programme involves certain risks. The principal risk factors that may affect the abilities of the Issuer to fulfil its obligations in respect of the Covered Bonds are discussed under "Risk Factors" below. Investors should review and consider these risk factors carefully before purchasing any Covered Bonds.

**Arrangers** 

BNP Paribas J.P. Morgan

**Dealers** 

Bank of Cyprus Barclays BNP Paribas
BofA Merrill Lynch
HSBC

J.P. Morgan Deutsche Bank

The date of this Offering Circular is 24 May 2018.

#### IMPORTANT INFORMATION

This Offering Circular does not comprise a base prospectus for the purposes of Article 5.4 of the Prospectus Directive. When used in this Offering Circular, **Prospectus Directive** means Directive 2003/71/EC (as amended, including by Directive 2010/73/EU) and includes any relevant implementing measure in a relevant Member State of the European Economic Area. This Offering Circular has been prepared for the purpose of giving information with regard to the Issuer and its subsidiaries and affiliates taken as a whole (the **Group**) and the Covered Bonds which, according to the particular nature of the Issuer and the Covered Bonds, is necessary to enable investors to make an informed assessment of the assets and liabilities, financial position, profit and losses and prospects of the Issuer.

The Issuer accepts responsibility for the information contained in this Offering Circular and the Pricing Supplement for each Series of Covered Bonds issued under the Programme. To the best of the knowledge of the Issuer (having taken all reasonable care to ensure that such is the case) the information contained in this Offering Circular is in accordance with the facts and does not omit anything likely to affect the import of such information.

This Offering Circular is to be read in conjunction with all documents which are deemed to be incorporated herein by reference (see the section entitled "Documents Incorporated by Reference" below). This Offering Circular shall be read and construed on the basis that such documents are so incorporated and form part of this Offering Circular.

Each Series (as defined herein) of Covered Bonds may be issued without the prior consent of the holders of any outstanding Covered Bonds (the **Covered Bondholders**) subject to the terms and conditions set out herein under "*Terms and Conditions of the Covered Bonds*" (the **Conditions**) as completed by the applicable Pricing Supplement. This Offering Circular must be read and construed together with any supplements hereto and with any information incorporated by reference herein and, in relation to any Series of Covered Bonds which is the subject of a Pricing Supplement, must be read and construed together with the applicable Pricing Supplement. All Covered Bonds will rank *pari passu* and rateably without any preference or priority among themselves, irrespective of their Series, except for their respective Issue Dates, Interest Commencement Dates, interest rates and/or Issue Prices.

No person has been authorised by the Issuer or the Trustee to give any information or to make any representation not contained in or not consistent with this Offering Circular or any information supplied in connection with the Programme or the Covered Bonds and, if given or made, such information or representation should not be relied upon as having been authorised by the Issuer, the Trustee or any of the Dealers.

Neither the Arrangers nor any Dealer nor any of their respective affiliates have authorised the whole or any part of this Offering Circular and none of them makes any representation or warranty or accepts any responsibility as to the accuracy or completeness of the information contained in this Offering Circular or the legality of any investment. Neither the delivery of this Offering Circular nor the offering, sale or delivery of any Covered Bonds shall in any circumstances imply that the information contained herein is correct at any time subsequent to the date hereof or that any other information supplied in connection with the Programme is correct as of any time subsequent to the date indicated in the document containing the same. The Arrangers, Dealers and the Trustee expressly do not undertake to review the financial condition or affairs of the Issuer or the composition or adequacy of the Cover Pool during the life of the Programme or to advise any investor in the Covered Bonds of any information coming to their attention.

This Offering Circular does not constitute an offer to sell or the solicitation of an offer to buy any Covered Bonds in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction. The distribution of this Offering Circular and any Pricing Supplement and the offering, sale and delivery of the Covered Bonds in certain jurisdictions may be restricted by law. The Issuer, the Arrangers,

the Dealers and the Trustee do not represent that this Offering Circular may be lawfully distributed, or that any Covered Bonds may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assume any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer, the Dealers or the Trustee which is intended to permit a public offering of any Covered Bonds or distribution of this Offering Circular in any jurisdiction where action for that purpose is required. Accordingly, no Covered Bonds may be offered or sold, directly or indirectly, and neither this Offering Circular nor any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this Offering Circular or any Pricing Supplement comes are required by the Issuer, the Trustee and each Dealer to inform themselves about and to observe any such restrictions. For a description of certain restrictions on offers, sales and deliveries of Covered Bonds and on the distribution of this Offering Circular or any Pricing Supplement and other offering material relating to the Covered Bonds, see "Subscription and Sale". In particular, Covered Bonds have not been and will not be registered under the United States Securities Act of 1933 (as amended) (the Securities Act) and are subject to U.S. tax law requirements. Subject to certain exceptions, Covered Bonds may not be offered, sold or delivered within the United States or to U.S. persons. Covered Bonds may be offered and sold outside the United States in reliance on Regulation S under the Securities Act (Regulation S).

Neither this Offering Circular nor any other information supplied in connection with the Programme or any Covered Bonds (a) is intended to provide the basis of any credit or other evaluation or (b) should be considered as a recommendation by the Issuer, the Arrangers, any of the Dealers or the Trustee that any recipient of this Offering Circular or any other information supplied in connection with the Programme or any Covered Bonds should purchase any Covered Bonds. Each investor contemplating purchasing any Covered Bonds should make its own independent investigation of the financial condition and affairs, and its own appraisal of the creditworthiness, of the Issuer. Neither this Offering Circular nor any other information supplied in connection with the Programme or the issue of any Covered Bonds constitutes an offer or invitation by or on behalf of the Issuer, any of the Dealers or the Trustee to any person to subscribe for or to purchase any Covered Bonds.

The maximum aggregate principal amount of Covered Bonds outstanding at any one time under the Programme will not exceed €3 billion (and for this purpose, the principal amount outstanding of any Covered Bonds denominated in another currency shall be converted into euro at the date of the agreement to issue such Covered Bonds (calculated in accordance with the provisions of the Programme Agreement)). The maximum aggregate principal amount of Covered Bonds which may be outstanding at any one time under the Programme may be increased from time to time, subject to compliance with the relevant provisions of the Programme Agreement as defined under "Subscription and Sale".

**IMPORTANT – EEA RETAIL INVESTORS** – The Covered Bonds are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (**EEA**). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, **MiFID II**); or (ii) a customer within the meaning of Directive 2002/92/EC (as amended, the **Insurance Mediation Directive**), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Directive 2003/71/EC (as amended, the **Prospectus Directive**). Consequently no key information document required by Regulation (EU) No. 1286/2014 (as amended, the **PRIIPs Regulation**) for offering or selling the Covered Bonds or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Covered Bonds or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

**MiFID II product governance / target market** – The Pricing Supplement in respect of any Covered Bonds will include a legend entitled "MiFID II product governance" which will outline the target market assessment

in respect of the Covered Bonds and which channels for distribution of the Covered Bonds are appropriate. Any person subsequently offering, selling or recommending the Covered Bonds (a **distributor**) should take into consideration the target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Covered Bonds (by either adopting or refining the target market assessment) and determining appropriate distribution channels.

A determination will be made in relation to each issue of Covered Bonds about whether, for the purpose of the Product Governance rules under EU Delegated Directive 2017/593 (the **MiFID Product Governance Rules**), any Dealer subscribing for any such Covered Bonds is a manufacturer in respect of such Covered Bonds, but otherwise neither the Arrangers nor the Dealers nor any of their respective affiliates will be a manufacturer for the purpose of the MIFID Product Governance Rules.

#### PRESENTATION OF FINANCIAL AND OTHER INFORMATION

#### General

The Issuer's audited consolidated financial statements as at and for the year ended 31 December 2017 (that includes comparative information for the year ended 31 December 2016) (the **2017 Audited Financial Statements**) and the Issuer's audited consolidated financial statements as at and for the year ended 31 December 2016 (that includes comparative information for the year ended 31 December 2015) (the **2016 Audited Financial Statements** and, together with the 2017 Audited Financial Statements, the **Audited Financial Statements**) were prepared in accordance with International Financial Reporting Standards as adopted by the EU (**IFRS**) and audited by the Issuer's independent auditor, Ernst & Young Cyprus Limited. The Audited Financial Statements, in each case, together with their accompanying notes and independent auditor's report, are incorporated by reference into this Offering Circular and should be read in conjunction with their accompanying notes.

The auditor's audit opinion in relation to the 2016 Audited Financial Statements contains an emphasis of matter with respect to the fact the Issuer was not in compliance with its regulatory liquidity requirements with respect to its operations in Cyprus which indicated the existence of a material uncertainty of the Issuer's ability to continue as a going concern. The auditor's audit opinion is not qualified in this respect and the regulatory liquidity requirements referred to in its emphasis of matter were abolished by the Central Bank of Cyprus (CBC) on 1 January 2018 and replaced by a macro-prudential measure in the form of a liquidity addon to the Liquidity Coverage Ratio (LCR) requirement which imposes stricter outflow and inflow rates than those required under Commission Delegated Regulation (EU) No. 2015/61 (the LCR Add-On). The Group is currently in compliance with both its LCR and LCR Add-On requirements.

Unless otherwise stated in this Offering Circular, financial information in relation to the Group referred to in, or incorporated by reference in, this Offering Circular has been extracted or derived without material adjustment from the Audited Financial Statements or has been extracted or derived from those of the Group's accounting records and its financial reporting and management systems that have been used to prepare that financial information.

### Non-IFRS information and other statistics

This Offering Circular also presents or incorporates by reference certain financial measures that are not measures defined under IFRS, including regulatory capital, risk weighted assets, funding and other risk measures. In addition, this Offering Circular presents or incorporates by reference certain other operational statistics that are not measures of financial performance under IFRS. No non-IFRS information should be considered as an alternative to any IFRS financial measure. Such measures, as defined by the Group, may not be comparable to other similarly described measures used by other companies, as non-IFRS measures are not uniformly defined and other companies may calculate them in a different manner from the Group. The Group believes that these non-IFRS measures are important aids to understanding the Group's performance, operations and capital position.

In this Offering Circular and the information incorporated by reference herein, these non-IFRS measures have the definitions as set out in the "Definitions and explanations on Alternative Performance Measures Disclosures" section of the Pillar 3 Disclosures for the year ended 31 December 2017 of the Bank of Cyprus Holdings Public Limited Company (BOCH) and its subsidiaries (the BOCH Group) which is incorporated by reference into this Offering Circular.

### **Comparability of Financial Information**

In the 2017 Audited Financial Statements, reclassifications to 2016 comparative information were made to conform to the presentation of financial information for 2017. Specifically, the special levy on deposits on

credit institutions in Cyprus amounting to  $\[mathebox{\ensuremath{\mathfrak{C}}}\]$ 20 million was reclassified from 'Other operating expenses' to being presented separately on the face of the 2017 consolidated income statement. Additionally, negative interest income on loans and advances to banks and central banks amounting to  $\[mathebox{\ensuremath{\mathfrak{C}}}\]$ 3.7 million was reclassified from 'interest income' to 'interest expense'. These reclassifications did not have an impact on the financial results for the year or equity of the Group.

#### Rounding and negative amounts

Certain figures contained in, or incorporated by reference in, this Offering Circular, including financial, statistical and operating information, have been subject to rounding adjustments. Accordingly, figures shown for the same category presented in different tables may vary slightly, and figures shown as totals in certain tables may not be an exact arithmetic aggregation of the figures which precede them. In addition, certain percentages in this Offering Circular have been calculated using rounded figures.

Negative amounts in, or incorporated by reference in, this Offering Circular are shown between brackets or otherwise indicated by the surrounding text (such as describing such amount as "negative").

## Market and Industry Information and Other Data

All references to market share, market data, industry statistics and industry forecasts in, or incorporated by reference in, this Offering Circular consist of estimates compiled by industry professionals, competitors, organisations or analysts of publicly available information, including governmental sources, or of the Group's own knowledge of its sales and markets. Certain statements made in, or incorporated by reference in, this Offering Circular are based on the Group's own proprietary information, insights, opinions or estimates, and not on any third-party or independent source; these statements contain words such as 'the Group believes', 'the Group expects', 'the Group sees', and as such do not purport to cite, refer to or summarise any third-party or independent source and should not be so read.

Industry publications and governmental statistics generally state that their information is obtained from sources believed to be reliable but that the accuracy and completeness of such information is not guaranteed and that the projections they contain are based on a number of significant assumptions.

Although the Group believes these sources to be reliable, the Group does not have access to the information, methodology and other bases for such information and has not independently verified the information. Where third-party information has been sourced in this Offering Circular or in information incorporated by reference herein, the source of such information has been identified. The information in, or incorporated by reference in, this Offering Circular that has been sourced from third parties has been accurately reproduced with reference to these sources in the relevant paragraphs and, as far as the Group is aware and able to ascertain from the information published by that third party, no facts have been omitted that would render the reproduced information inaccurate or misleading.

The Group makes certain statements in this Offering Circular or in information incorporated by reference herein regarding its competitive and market position. The Group believes these statements to be true, based on market data and industry statistics, but the Group has not independently verified the information. The Group cannot guarantee that a third party using different methods to assemble, analyse or compute market data or public disclosure from competitors would obtain or generate the same results. In addition, the Group's competitors may define their markets and their own relative positions in such markets differently than the Group does and may also define various components of their business and operating results in a manner which makes such figures non-comparable with the Group's.

All references to a "branch" or "branches" in this Offering Circular or in information incorporated by reference herein denote a place or places where the Group has a physical presence and do not necessarily

denote that the Group either maintains a retail branch or provides counter or other client services at such location.

Statistical information included in the section entitled "*The Macroeconomic Environment in Cyprus*" is calculated based on publicly available information from the Statistical Service of Cyprus (known as **CySTAT**) unless otherwise indicated.

## References to Laws, Rules and Regulations

Unless otherwise specified, all references in this Offering Circular, or in any information incorporated by reference herein, to any treaty, law, regulation, directive or rules are to it or them as amended or re-enacted from time and time and in force as of the date of this Offering Circular.

# IMPORTANT INFORMATION RELATING TO THE USE OF THIS OFFERING CIRCULAR AND THE OFFER OF COVERED BONDS GENERALLY

The Covered Bonds may not be a suitable investment for all investors. Each potential investor in the Covered Bonds must determine the suitability of that investment in light of its own circumstances. In particular, each investor may wish to consider, either on its own or with the help of its financial and other professional advisers whether it:

- (i) has sufficient knowledge and experience to make a meaningful evaluation of the Covered Bonds, the merits and risks of investing in the Covered Bonds and the information contained or incorporated by reference in this Offering Circular or any applicable supplement;
- (ii) has access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Covered Bonds and the impact the Covered Bonds will have on its overall investment portfolio;
- (iii) has sufficient financial resources and liquidity to bear all of the risks of an investment in the Covered Bonds, including Covered Bonds where the currency for principal or interest payments is different from the potential investor's currency;
- (iv) understands thoroughly the terms of the Covered Bonds and is familiar with the behaviour of financial markets; and
- (v) is able to evaluate possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Legal investment considerations may restrict certain investments. The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent (1) Covered Bonds are legal investments for it, (2) Covered Bonds can be used as collateral for various types of borrowing and (3) other restrictions apply to its purchase or pledge of any Covered Bonds. Financial institutions should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of Covered Bonds under any applicable risk-based capital or similar rules.

# **TABLE OF CONTENTS**

	Page
OVERVIEW OF THE PROGRAMME	11
RISK FACTORS	45
DOCUMENTS INCORPORATED BY REFERENCE	80
OFFERING CIRCULAR SUPPLEMENT	83
TERMS AND CONDITIONS OF THE COVERED BONDS	84
FORMS OF THE COVERED BONDS	119
FORM OF PRICING SUPPLEMENT	
USE OF PROCEEDS	
OVERVIEW OF THE COVERED BOND LEGISLATION	135
BUSINESS DESCRIPTION OF THE GROUP	149
MANAGEMENT	166
RECENT TRENDS	
THE MACROECONOMIC ENVIRONMENT IN CYPRUS	172
FINANCIAL SERVICES REGULATION AND SUPERVISION	
THE MORTGAGE AND HOUSING MARKET IN CYPRUS	194
RESIDENTIAL MORTGAGE BUSINESS OF BANK OF CYPRUS	199
LENDING CRITERIA	
DESCRIPTION OF PRINCIPAL DOCUMENTS	203
TAXATION	
SUBSCRIPTION AND SALE	217
GENERAL INFORMATION	
INDEX OF TERMS	226

#### **STABILISATION**

In connection with the issue of any Series of Covered Bonds, the Dealer or Dealers (if any) named as the stabilising manager(s) (the **Stabilising Manager(s)**) (or persons acting on behalf of any stabilising manager(s)) in the applicable Pricing Supplement may over-allot Covered Bonds or effect transactions with a view to supporting the market price of the Covered Bonds at a level higher than that which might otherwise prevail. However, stabilisation may not necessarily occur. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the offer of the relevant Series of Covered Bonds is made and, if begun, may cease at any time, but it must end no later than the earlier of 30 days after the issue date of the relevant Series of Covered Bonds and 60 days after the date of the allotment of the relevant Series of Covered Bonds. Any stabilisation action or over-allotment shall be conducted by the relevant Stabilising Manager(s) (or person(s) acting on behalf of any Stabilising Manager(s)) in accordance with all applicable laws and rules.

#### OVERVIEW OF THE PROGRAMME

The following overview does not purport to be complete and is taken from, and is qualified in its entirety by, the remainder of this Offering Circular and, in relation to the terms and conditions of any particular Series of Covered Bonds, the applicable Pricing Supplement. The Issuer and any relevant Dealer may agree that Covered Bonds shall be issued in a form other than that contemplated in the Terms and Conditions, in which event (in the case of listed Covered Bonds only), a supplement to the Offering Circular or a new Offering Circular, if appropriate, will be published.

Words and expressions defined in the "*Terms and Conditions of the Covered Bonds*" below or elsewhere in this Offering Circular have the same meanings in this overview.

#### PRINCIPAL PARTIES

**Issuer** Bank of Cyprus Public Company Limited (the **Issuer**).

**Issuer Legal Entity Identifier** 

(LEI)

PQ0RAP85KK9Z75ONZW93

**Competent Authority** Central Bank of Cyprus as defined in the Central Bank of Cyprus Law,

Law 138(I)/2002 (as amended) (the Competent Authority).

Arrangers BNP Paribas, London Branch and J.P. Morgan Securities plc (the

Arrangers and each an Arranger).

**Dealers**To be appointed from time to time in accordance with the Programme

Agreement. As at the date of this Offering Circular, the Dealers are Bank of Cyprus Public Company Limited, BNP Paribas, London Branch, J.P. Morgan Securities plc, Barclays Bank PLC, Deutsche Bank

Aktiengesellschaft, HSBC France and Merrill Lynch.

**Covered Bond Monitor** In accordance with section 49 of the Cypriot Covered Bond Law and Part

V of the Cypriot Covered Bond Directive, PricewaterhouseCoopers SA acting through its offices at Kifissias Avenue, 15232 Halandri, Greece has been appointed as covered bond monitor (the **Covered Bond Monitor**) by the Issuer pursuant to the covered bond monitor agreement dated 18 July 2011 (as amended, restated, varied novated and/or supplemented from time to time, the **Covered Bond Monitor** 

Agreement).

For further information see "Overview of the Covered Bond Legislation"

and "Description of Principal Documents" below.

Covered Bond Business Administrator In accordance with section 59 of the Cypriot Covered Bond Law, a suitably qualified entity (A) may be appointed by the Competent Authority to act as Covered Bond Business Administrator where the Competent Authority considers the appointment necessary in order to safeguard the interests of the Covered Bondholders, any Hedging Counterparties or other creditors of the Issuer or following the occurrence of certain insolvency events in relation to the Issuer and (B) shall be appointed by the Competent Authority where dissolution proceedings have been initiated against the Issuer (the Covered Bond Business Administrator or CBBA).

For further information see "Overview of the Covered Bond Legislation" below.

**Account Bank** 

The Bank of New York Mellon acting through its office at One Canada Square, Canary Wharf, London E14 5AL has agreed to act as account bank (the **Account Bank**) pursuant to the Bank Account Agreement (the **Bank Account Agreement**).

In the event that the Account Bank ceases to be an Eligible Institution, the Issuer will be obliged to transfer the Transaction Account to a credit institution with the appropriate minimum ratings.

Eligible Institution means any bank (a) whose short-term, unsecured, unsubordinated and unguaranteed debt obligations are rated at least P-1 by Moody's and whose "Issuer Default Ratings" are at least F1 short-term (but not, for the avoidance of doubt, if such bank's "Issuer Default Ratings" are F1 short-term and such bank is on "rating watch negative") and A long-term (but not, for the avoidance of doubt, if such bank's "Issuer Default Ratings" are A long-term and such bank is on "rating watch negative") by Fitch (or such other ratings that may be agreed by the parties to the Bank Account Agreement and Moody's and notified to Fitch from time to time) and (b) which complies with the requirements for Complementary Assets under Articles 16 to 18 of the Cypriot Covered Bond Directive and the Complementary Assets Minimum Rating.

**Principal Paying Agent** 

The Bank of New York Mellon acting through its office at One Canada Square, Canary Wharf, London E14 5AL (the **Principal Paying Agent** and, together with any other paying agent appointed from time to time under the Agency Agreement, the **Paying Agents**). The Principal Paying Agent will act as such pursuant to the Agency Agreement.

Custodian

The Bank of New York Mellon, London Branch acting through its office at One Canada Square, Canary Wharf, London E14 5AL (the **Custodian**). The Custodian will act as such pursuant to the Custody Agreement.

Trustee

BNY Mellon Corporate Trustee Services Limited acting through its office at One Canada Square, Canary Wharf, London E14 5AL (the **Trustee**) has been appointed to act as bond trustee for the Covered Bondholders in respect of the Covered Bonds. The Trustee shall be, for the avoidance of doubt, a "cover pool creditor" in accordance with paragraph (g) of the definition of "covered pool creditor" as set out in Section 2(1) of the Cypriot Covered Bond Law.

See further "—Security for the Covered Bonds" below.

**Hedging Counterparties** 

The Issuer may, from time to time, enter into Hedging Agreements with various swap providers to hedge certain interest rate, currency and/or other risks (each a **Covered Bond Swap Provider**), which include, inter alia, interest risks (each an **Interest Rate Swap Provider** and, together with the Covered Bond Swap Providers the **Hedging Counterparties** and each a **Hedging Counterparty**) associated with the Covered Bonds.

See further "Description of Principal Documents — Interest Rate Swap

Agreement and "Description of Principal Documents— Covered Bond Swap Agreements" below.

Each Hedging Counterparty will be required to satisfy the conditions under Articles 32 and 33 of the Cypriot Covered Bond Directive.

See further "Overview of the Covered Bond Legislation" below.

**Listing Agent** 

The Bank of New York Mellon SA/NV, Luxembourg Branch (the Listing Agent).

**Rating Agencies** 

Means such internationally recognised rating agencies (together, the **Rating Agencies** and each a **Rating Agency**) as may from time to time be appointed to rate the Covered Bonds issued under the Programme. The Issuer may, from time to time, request for the withdrawal of a previously assigned rating of a Series of Covered Bonds by a Rating Agency and/or the appointment of a different Rating Agency to assign a rating to a Series of Covered Bonds in issue or about to be issued. The Issuer may also terminate the appointment of any Rating Agency to rate the Covered Bonds under the Programme at any time.

As at the date of this Offering Circular, Moody's and Fitch have been appointed to provide ratings for those Series of Covered Bonds with recourse to the Cover Pool which are to be rated.

#### PROGRAMME DESCRIPTION

**Description:** 

Bank of Cyprus Public Company Limited €3 billion Covered Bond Programme.

**Programme Amount** 

Up to €3 billion (or its equivalent in other currencies determined as described in the Programme Agreement) outstanding at any time as described herein. The Issuer may increase the amount of the Programme in accordance with the terms of the Programme Agreement.

**Issuance in Series** 

Covered Bonds will be issued in Series, but on different terms from each other, subject to the terms set out in the applicable Pricing Supplement in respect of such Series. Save in respect of the first issue of Covered Bonds, Covered Bonds issued under the Programme will either be fungible with an existing Series of Covered Bonds or have different terms from an existing Series of Covered Bonds (in which case they will constitute a new Series). The Issuer may issue further Covered Bonds without the prior consent of the Covered Bondholders pursuant to Condition 14 (Further Issues).

See further "—Conditions Precedent to the issuance of a new Series of Covered Bonds" below.

**Pricing Supplement** 

A pricing supplement (the **Pricing Supplement**) will be issued and published in accordance with the Conditions prior to the issue of each Series detailing certain relevant terms thereof which, for the purposes of that Series only, complete the Conditions and the Offering Circular and must be read in conjunction with the Conditions and the Offering Circular. The terms and conditions applicable to any particular Series are

the Conditions as completed or amended by the applicable Pricing Supplement.

# Conditions Precedent to the issuance of a new Series of Covered Bonds

It is a condition precedent to the issuance of a new Series of Covered Bonds that: (A) pursuant to the Covered Bond Legislation, the Covered Bond Monitor has verified that the Issuer as at the date of issuance; (i) satisfies all requirements for registration as an approved institution pursuant to Part II of the Cypriot Covered Bond Law; (ii) complies with all provisions of the Covered Bond Legislation with respect to any outstanding Series of Covered Bonds; (iii) complies with the requirements of Article 11 of the Cypriot Covered Bond Directive; and (iv) complies with the provisions of Sections 14(1)(d) and (e) of the Cypriot Covered Bonds is to be rated, the Rating Agencies have been notified of such issuance. For the avoidance of doubt, to the extent the Issuer is subject to dissolution proceedings it will not be compliant with the provisions of Part II of the Cypriot Covered Bond Law and therefore would be prohibited from issuing further Series of Covered Bonds.

In addition, pursuant to the Covered Bond Legislation the Issuer is not permitted to issue further Covered Bonds in the event that either:

- (a) the total value of the Loans which, as a minimum, are required to be included in the Cover Pool exceeds 90% of the total value of the eligible Loan Assets held by the Issuer; or
- (b) the total value of the assets included in the Cover Pool and counted in the Cover Pool Adequacy Criteria exceeds 25% of the total value of the Issuer's assets.

For further information see "Overview of the Covered Bond Legislation" below.

# Proceeds of the Issue of Covered Bonds

The gross proceeds from each issue of Covered Bonds will be used by the Issuer to fund its general corporate purposes.

### Form of Covered Bonds

The Covered Bonds will be issued in bearer form. For further information see "Forms of the Covered Bonds" below.

# **Issue Dates**

The date of issue of a Series as specified in the applicable Pricing Supplement (each, the **Issue Date** in relation to such Series).

#### **Certain Restrictions**

Each issue of Covered Bonds denominated in a currency in respect of which particular laws, guidelines, regulations, restrictions or reporting requirements apply will only be issued in circumstances which comply with such laws, guidelines, regulations, restrictions or reporting requirements from time to time (see "Subscription and Sale") including the following restrictions applicable at the date of this Offering Circular.

### Covered Bonds having a maturity of less than one year

Covered Bonds having a maturity of less than one year will, if the proceeds of the issue are accepted in the United Kingdom, constitute deposits for the purposes of the prohibition on accepting deposits

contained in section 19 of the Financial Services and Markets Act 2000 (FSMA) unless they are issued to a limited class of professional investors and have a denomination of at least £100,000 or its equivalent, see "Subscription and Sale".

#### **Specified Denominations**

The Covered Bonds will be issued in such denominations as may be agreed between the Issuer and the relevant Dealer that the minimum denomination of each Covered Bond will be such amount as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the relevant Specified Currency, see "—Certain Restrictions—Covered Bonds having a maturity of less than one year" above, and save that the minimum denomination of each Covered Bond will be €100,000 (or, if the Covered Bonds are denominated in a currency other than euro, the equivalent amount in such currency).

#### **Fixed Rate Covered Bonds**

The applicable Pricing Supplement may provide that certain Covered Bonds will bear interest at a fixed rate (**Fixed Rate Covered Bonds**) which will be payable on such date or dates as may be agreed between the Issuer and the relevant Dealer(s) and on redemption and will be calculated on the basis of such Day Count Fraction as may be agreed between the Issuer and the relevant Dealer(s) (as set out in the applicable Pricing Supplement).

### **Floating Rate Covered Bonds**

The applicable Pricing Supplement may provide that certain Covered Bonds bear interest at a floating rate (**Floating Rate Covered Bonds**). Floating Rate Covered Bonds will bear interest at a rate determined:

- (a) on the same basis as the floating rate under a notional interest rate swap transaction in the relevant Specified Currency governed by an agreement incorporating the 2006 ISDA Definitions (as published by the International Swaps and Derivatives Association, Inc., and as amended and updated as at the Issue Date of the first Series of the Covered Bonds); or
- (b) on the basis of a reference rate set out in the applicable Pricing Supplement.

The margin (if any) relating to such floating rate (the **Margin**) will be agreed between the Issuer and the relevant Dealer(s) for each issue of Floating Rate Covered Bonds, as set out in the applicable Pricing Supplement.

# Other provisions in relation to Floating Rate Covered Bonds

Floating Rate Covered Bonds may also have a Maximum Rate of Interest, a Minimum Rate of Interest or both (each as indicated in the applicable Pricing Supplement). Interest on Floating Rate Covered Bonds in respect of each Interest Period, as agreed prior to issue by the Issuer and the relevant Dealer(s), will be payable on such Interest Payment Dates, and will be calculated on the basis of such Day Count Fraction, in each case as may be agreed between the Issuer and the relevant Dealer(s) (as set out in the applicable Pricing Supplement).

### **Zero Coupon Covered Bonds**

Zero Coupon Covered Bonds may be offered and sold at a discount to their nominal amount and will not bear interest (**Zero Coupon Covered** 

#### Bonds).

# Ranking of the Covered Bonds

All Covered Bonds will rank *pari passu* and pro rata without any preference or priority among themselves, irrespective of their Series, for all purposes except for their respective Issue Dates, Interest Commencement Dates, interest rates and/or Issue Prices.

See further "—Cross-collateralisation" below.

#### **Taxation**

As set out in Condition 7 (*Taxation*) all payments of principal, interest and other proceeds (if any) on the Covered Bonds will be made free and clear of any withholding or deduction for, or on account of, any taxes imposed by the Republic of Cyprus or any political subdivision or any authority thereof, unless the Issuer or any intermediary that intervenes in the collection of interest and other proceeds on the Covered Bonds is required by applicable law to make such a withholding or deduction. In the event that such withholding, or deduction is required by law, the Issuer will be required to pay any additional amounts in respect of such withholding or deduction.

#### **Status of the Covered Bonds**

The Covered Bonds are issued on an unconditional basis and in accordance with the Covered Bond Law, Law 130/2010 (the Cypriot Covered Bond Law) and the Covered Bond Directive dated 23 December 2010, issued by the Competent Authority under the Cypriot Covered Bond Law (the Cypriot Covered Bond Directive and, together with the Cypriot Covered Bond Law, the Covered Bond Legislation).

#### **Cover Pool Register**

On registration of a Loan Asset compliant with the Eligibility Criteria in the cover pool register of the Issuer maintained pursuant to Article 23 of the Cypriot Covered Bond Law (the **Cover Pool Register**), the relevant Loan Asset will be subject to a statutory charge for the benefit of the Covered Bondholders and other Cover Pool Creditors pursuant to Section 16(b) of the Cypriot Covered Bond Law (the **Cypriot Statutory Charge**).

See further "Overview of the Covered Bond Legislation" and "— Cross-collateralisation" below.

# Payments on the Covered Bonds

Payments on the Covered Bonds will be direct and unconditional obligations of the Issuer.

In accordance with Section 28 of the Cypriot Covered Bond Law and Article 21 of the Cypriot Covered Bond Directive, the Issuer will apply (i) Covered Bonds Available Funds in relation to the Cover Pool and (ii) to the extent the Covered Bonds Available Funds are insufficient to satisfy all amounts set out in the Pre-Event of Default Priority of Payments any other funds available to it, to pay all items which are listed in the Pre-Event of Default Priority of Payments.

Following the delivery of a Notice of Default, on any Business Day, all Covered Bonds Available Funds in relation to the Cover Pool will be applied in accordance with the Post-Event of Default Priority of Payments.

Where the Issuer is subject to dissolution proceedings and the Cover Pool is sold or otherwise disposed of in its entirety, all amounts/proceeds of such disposal shall be applied on any Business Day in accordance with the Cover Pool Disposal Priority of Payments (as set out in Sections 43 to 45 (inclusive) of the Cypriot Covered Bond Law).

# Security for the Covered Bonds

In accordance with the Cypriot Covered Bond Law and the laws of any other relevant Member State, by virtue of the Covered Bond Legislation, the Issuer's rights under and pursuant to the Transaction Documents and the assets comprising, the Cover Pool and all cash flows derived therefrom (including any amounts standing to the credit of the Transaction Account) will be available both prior to and following the commencement of dissolution proceedings in respect of the Issuer, to satisfy the obligations of the Issuer to the Covered Bondholders and the other Cover Pool Creditors in respect of the Cover Pool in priority to the Issuer's obligations to any other creditors, until the repayment in full of the Covered Bonds. The terms of the Transaction Documents do not permit the Issuer to maintain separate cover pools under the Programme and all Covered Bonds issued under the Programme will be secured by the same Cover Pool, see "—Creation and Administration of the Cover Pool" below.

Cover Pool Creditors means with respect to the Cover Pool, the Covered Bondholders, the Receiptholders, the Couponholders, the Trustee, the Custodian, the Covered Bond Monitor, the Covered Bond Business Administrator, the Account Bank, the Paying Agents, the Hedging Counterparties and any other creditor of the Issuer having the benefit of the Charged Property in accordance with the Cypriot Covered Bond Law, or pursuant to any transaction document entered into in the course of the Programme having recourse to the Cover Pool. Each of the Cover Pool Creditors set out above shall be, for the avoidance of doubt "cover pool creditors" in accordance with paragraph (g) of the definition of "cover pool creditor" as set out in Section 2(1) of the Cypriot Covered Bond Law.

**Charged Property** means the property, assets and undertakings charged by the Issuer pursuant to the Cypriot Statutory Charge.

#### **Cross-collateralisation**

Pursuant to the Cypriot Covered Bond Law, the Cover Pool Assets within the Cover Pool shall form a single portfolio, irrespective of the date of assignment to that Cover Pool and shall be held for the benefit of the Covered Bondholders and the other Cover Pool Creditors secured by that Cover Pool irrespective of the Issue Date of the relevant Series. The Covered Bondholders and the other Cover Pool Creditors shall have recourse to the Cover Pool.

The Cover Pool Assets may not be seized or attached in any form by creditors of the Issuer other than by the Trustee on behalf of the Covered Bondholders of the relevant Series and the other Cover Pool Creditors in respect of that Series. The Issuer may create one or more cover pools under the Covered Bond Legislation but it does not intend to maintain more than one cover pool in respect of the Programme at the date of this Offering Circular.

In order to ensure that the Cover Pool is, at any time, sufficient to meet the payment obligations of the Issuer under the Covered Bonds, the Issuer shall be entitled, within certain limits and upon certain conditions, to effect certain changes to the Cover Pool Assets comprising the Cover Pool.

See further "—Optional changes to the Cover Pool" below.

**Issue Price** 

Covered Bonds of each Series may be issued at par or at a premium or discount to par on a fully-paid basis (in each case, the **Issue Price** for such Series) as specified in the applicable Pricing Supplement in respect of such Series.

**Interest Payment Dates** 

In relation to any Series of Covered Bonds, the Interest Payment Dates will be specified in the applicable Pricing Supplement.

**Cover Pool Payment Date** 

The 18th day of each month and if such day is not a Business Day the first Business Day thereafter (the **Cover Pool Payment Date**).

**Early Redemption** 

The applicable Pricing Supplement may specify that either the relevant Series of Covered Bonds can be redeemed prior to their stated maturity for taxation reasons in the manner set out in Condition 7 (*Taxation*), or that such Covered Bonds will be redeemable at the option of the Issuer and/or the Covered Bondholders upon giving notice to the Covered Bondholders or the Issuer (as the case may be), on a date or dates specified prior to such stated maturity and at a price or prices.

Final maturity and extendable obligations under the Covered Bonds

The final maturity date for each Series (the **Final Maturity Date**) will be specified in the applicable Pricing Supplement as agreed between the Issuer and the relevant Dealer(s). Unless redeemed as provided in the Conditions, the Covered Bonds of each Series will be redeemed at their Principal Amount Outstanding on the relevant Final Maturity Date.

If the Covered Bonds are not redeemed in full on the relevant Final Maturity Date or (as described below) where the Covered Bonds are subject to an Extended Final Maturity Date, on the Extended Final Maturity Date (as to which see further below), then the Trustee shall serve a Notice of Default on the Issuer pursuant to Condition 8 (*Events of Default and Enforcement*).

Following the service of a Notice of Default no further Covered Bonds shall be issued and the Covered Bonds of each Series shall become immediately due and payable and (a) any Covered Bond which has not been redeemed on or prior to its Final Maturity Date or, if applicable, its Extended Final Maturity Date shall remain outstanding at its Principal Amount Outstanding, until the date on which such Covered Bond is cancelled or redeemed; and (b) interest shall continue to accrue on any Covered Bond which has not been redeemed on its Final Maturity Date, or, if applicable, Extended Final Maturity Date and any payments of interest or principal in respect of such Covered Bond shall be made in accordance with the Post-Event of Default Priority of Payments until the date on which such Covered Bond is cancelled or redeemed.

### **Extended Final Maturity Date**

The applicable Pricing Supplement may provide that the Issuer's obligations under the relevant Covered Bonds to pay the Principal Amount Outstanding on the relevant Final Maturity Date may be deferred past the Final Maturity Date until the extended final maturity date (as specified in the applicable Pricing Supplement) (such date the **Extended Final Maturity Date**).

In such case, such deferral will occur automatically if the Issuer fails to pay any amount representing the amount due on the Final Maturity Date as set out in the applicable Pricing Supplement (the **Final Redemption Amount**) in respect of the relevant Series of Covered Bonds on their Final Maturity Date provided that, any amount representing the Final Redemption Amount due and remaining unpaid on the Final Maturity Date may be paid by the Issuer on any Interest Payment Date thereafter up to (and including) the relevant Extended Final Maturity Date. Interest will continue to accrue and be payable on any unpaid amounts on each Interest Payment Date up to the Extended Final Maturity Date in accordance with Condition 4 (*Interest*) and the Issuer will make payments on each relevant Interest Payment Date and Extended Final Maturity Date.

#### Ratings

Each Series issued under the Programme may be assigned a rating by the Rating Agencies. Details of the ratings assigned to a particular Series of Covered Bonds will be specified in the applicable Pricing Supplement. A security rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, reduction or withdrawal at any time by the assigning rating agency.

# Approval, listing and admission to trading

Application has been made to the Luxembourg Stock Exchange for Covered Bonds issued under the Programme to be admitted to trading on the Euro MTF Market and to be admitted to listing on the Official List of the Luxembourg Stock Exchange. As specified in the applicable Pricing Supplement, a Series of Covered Bonds may be unlisted.

#### **Clearing Systems**

Euroclear Bank S.A./N.V. (**Euroclear**), and/or Clearstream Banking S.A. (**Clearstream**, **Luxembourg**) in relation to any Series of Covered Bonds or any other clearing system as may be specified in the applicable Pricing Supplement.

#### **Selling Restrictions**

There are restrictions on the offer, sale and transfer of the Covered Bonds in the United States and the European Economic Area (including the United Kingdom and Cyprus) and such other restrictions as may be required in connection with the offering and sale of a particular Series of Covered Bonds. See "Subscription and Sale" below.

### **Covered Bond Legislation**

The Covered Bonds will be issued pursuant to the Cypriot Covered Bond Law and the Cypriot Covered Bond Directive.

Pursuant to the terms of the Trust Deed, the Issuer has covenanted to the Trustee that it shall at all times comply with the provisions of the Covered Bond Legislation.

For further information on the Covered Bond Legislation, see "Overview

of the Covered Bond Legislation" below.

#### Governing law

The Trust Deed, the Agency Agreement, the Covered Bond Monitor Agreement, the Custody Agreement, the Bank Account Agreement, the Programme Agreement, each Subscription Agreement and each Hedging Agreement and any non-contractual obligations arising out of or in connection therewith will be governed by, and construed in accordance with, English law.

The Covered Bonds and any non-contractual obligations arising out of or in connection therewith will be governed by and construed in accordance with English law, save that the Cypriot Statutory Charge referred to in Condition 2 (*Status of the Covered Bonds*), will be governed by and construed in accordance with Cypriot law.

#### CREATION AND ADMINISTRATION OF THE COVER POOL

The Cover Pool

Pursuant to the Covered Bond Legislation the Issuer will maintain the Cover Pool for as long as any Covered Bonds are outstanding.

The Covered Bond Legislation allows Loan Assets governed by the laws of Cyprus and of other Member States to be included in the Cover Pool. As at the date of this Offering Circular, the Issuer intends to include assets (which will consist principally of residential mortgages) originated in Cyprus in the Cover Pool (see further "—Changes to Cover Pool" below). On the establishment of the Programme, the Issuer maintained an additional and separate cover pool comprising assets originated in Greece but the Issuer no longer maintains such a cover pool following the sale of the assets in March 2013. The terms of the Transaction Documents do not permit the Issuer to maintain separate cover pools under the Programme and all Covered Bonds issued under the Programme will be secured by the same Cover Pool.

The Issuer may wish to include assets governed by the laws of other Member States in a separate Cover Pool in the future. The creation of any such new Cover Pool will be notified by the Issuer to the Trustee, the Covered Bond Monitor and the Competent Authority.

Pursuant to the Cypriot Covered Bond Law, the Issuer will create the Cypriot Statutory Charge over (i) primary assets comprising residential loans on properties located in Cyprus (each a Cypriot Loan and, together with its Related Security, a Loan Asset), (ii) Complementary Assets (as defined below) and (iii) Hedging Agreements (as defined below) (each a Cover Pool Asset and collectively the Cover Pool).

Where applicable, the Loan Assets and any mortgages, guarantees or indemnity payments which may be granted or due in connection therewith are referred to as the **Related Security**. **Loan** in relation to a Loan Asset, shall mean each loan comprising the Cover Pool which is a claim deriving from a loan or credit facility of any nature comprising the aggregate of all principal sums, interest, costs, charges, expenses, and other moneys (including all additional loan advances under such loans and credit facilities) due or owing with respect to that loan under the relevant mortgage terms by a Borrower on the security of a mortgage

and/or pre-notation from time to time outstanding or, as the context may require, the Borrower's obligations in respect of the same.

See further "Overview of the Covered Bond Legislation".

#### CHANGES TO COVER POOL

# Optional changes to the Cover Pool

The Issuer shall be entitled to:

- (a) Allocation of Further Assets: subject to the approval of the Competent Authority and provided that the Issuer is not subject to dissolution proceedings and/or none of the events set out in paragraphs (a) to (h) of Section 59(2) of the Cypriot Covered Bond Law has occurred, allocate to the Cover Pool Additional Cover Pool Assets (as defined below) for the purposes of issuing further Series of Covered Bonds and/or complying with the Cover Pool Adequacy Criteria and/or maintaining the initial rating(s) assigned to the Covered Bonds; and
- (b) Removal or substitution of Cover Pool Assets:
  - (i) prior to any Series of Covered Bonds becoming Pass Through Covered Bonds and provided that no breach of any Cover Pool Adequacy Criteria would occur as a result of such removal or substitution (i) remove Cover Pool Assets from the Cover Pool or (ii) substitute existing Cover Pool Assets with Additional Cover Pool Assets.
  - (ii) at any time after any Series of Covered Bonds become Pass Through Covered Bonds, provided that the Portfolio Manager is not engaged in the process of the sale of the Selected Loans and provided that the Cover Pool Adequacy Criteria are satisfied, remove Selected Loans from the Cover Pool and pay an amount equal to the principal balance of such Selected Loans plus any Accrued Interest to the Transaction Account.

**Pass Through Covered Bonds** means on and following a failure of the Issuer to pay the Final Redemption Amount on the Covered Bonds of any Series on their Final Maturity Date:

- (a) prior to a breach of the Cover Pool Adequacy Criteria, such Series of Covered Bonds in respect of which the Final Redemption Amount has not been paid in full on their Final Maturity Date (taking into account any applicable grace periods); and
- (b) following a breach of the Cover Pool Adequacy Criteria, all outstanding Series of Covered Bonds.

Additional Cover Pool Assets means further assets assigned to the Cover Pool by the Issuer for the purposes of issuing further Series of

Covered Bonds and/or complying with the Cover Pool Adequacy Criteria.

# Required changes to the Cover Pool

The Issuer shall, subject to first notifying the Competent Authority and with the consent of the Trustee, as soon as possible, following the occurrence of a failure by the Issuer to pay the Final Redemption Amount of a Series of Covered Bonds on the Final Maturity Date, use reasonable endeavours to appoint a portfolio manager to sell Selected Loans (as defined below) and their Related Security on behalf of the Issuer and the Trustee) (the **Portfolio Manager**) who shall try, subject to certain conditions, to sell Loans and their Related Security in the Cover Pool in respect of the relevant Series of Pass Through Covered Bonds having the Required Outstanding Principal Balance Amount (the **Selected Loans**).

Prior to the Portfolio Manager making any offer to sell the Selected Loans and their Related Security, and provided that no Insolvency Event has occurred and is continuing, the Issuer shall have a right to prevent the sale by the Portfolio Manager of all or part of the Selected Loans to third parties by removing all or part of the Selected Loans made subject to the sale from the Cover Pool and transferring an amount equal to the outstanding principal balance of the relevant portion of the Selected Loans and the relevant portion of all arrears of interest and Accrued Interest relating thereto to the Transaction Account.

**Insolvency Event** means in respect of the Issuer: (a) an order is made or an effective resolution passed for the winding up of the relevant entity; or (b) the relevant entity stops or threatens to stop payment to its creditors generally or the relevant entity ceases or threatens to cease to carry on its business or substantially the whole of its business; or (c) an encumbrancer takes possession or a receiver, administrator, administrative receiver or other similar officer is appointed to the whole or any material part of the undertaking, property and assets of the relevant entity or a distress, diligence or execution is levied or enforced upon against the whole or any material part of the chattels or property of the relevant entity and, in the case of any of the foregoing events, is not discharged within 30 days; or (d) the relevant entity is unable to pay its debts as they fall due, other than where the Issuer is Bank of Cyprus Public Company Limited and any of the events set out in paragraphs (a) to (c) occurs in connection with a substitution in accordance with Condition 16:

# **Undertakings of the Issuer in respect of the Cover Pool**

Pursuant to the Transaction Documents, the Issuer undertakes to manage the Cover Pool in accordance with the Covered Bond Legislation and in the interest of the Covered Bondholders and the other Cover Pool Creditors and undertakes to take in a timely manner, any actions required in order to ensure that the servicing of the Loan Assets is conducted in accordance with the collection policy and recovery procedures applicable to the Issuer.

#### **Eligibility Criteria**

Each Loan Asset to be included in the Cover Pool shall comply with the

Statutory Eligibility Criteria. In addition, each Loan Asset in the Cover Pool shall comply with the Issuer Eligibility Criteria (as defined below).

## **Statutory Eligibility Criteria**

Each Loan Asset to be included in the Cover Pool shall comply with the eligibility criteria set out in Section 18 of the Cypriot Covered Bond Law and Part IV of the Cypriot Covered Bond Directive (the **Statutory Eligibility Criteria**). By way of summary, the Statutory Eligibility Criteria include, but are not limited to, the following items:

- (a) It is an existing Loan.
- (b) It is governed by the laws of Cyprus or any other Member State and the terms and conditions of such Loan do not provide for the jurisdiction of any court outside Cyprus or any other applicable Member State (as the case may be).
- (c) It is secured by a valid and enforceable first ranking mortgage and/or equivalent tangible charge. Each such mortgage must:
  - (i) create a clear and complete tangible charge over the relevant property;
  - (ii) have been registered properly and in a timely manner;
  - (iii) have met all necessary legal requirements concerning completion and registration of the mortgage to ensure that the mortgage is legally effective and enforceable in all relevant jurisdictions; and
  - (iv) enable the Issuer to realise the underlying property within a reasonable timeframe.
- (d) In the case where a mortgage and/or equivalent tangible charge also secures other obligations of the underlying obligor, Loans which are secured by subsequent mortgages and/or equivalent tangible charges may be included in the Cover Pool provided that: (a) all preceding mortgages on the underlying property are in favour of the Issuer and are also included in the same Cover Pool and (b) the Issuer ensures that the Loans included in the Cover Pool have priority over the security against all other loans and/or obligations of the customer to the Issuer which are not included in the Cover Pool.
- (e) The mortgage or the equivalent charge on immovable property securing the Loan is created for an amount at least equal to the value of the Loan.
- (f) The immovable property securing the Loan must be situated in the territory of Cyprus or in the jurisdiction of other Member States. The total amount of Loans secured by immovable property located in Member States where the Issuer has no physical presence (i.e. a subsidiary or branch) shall not exceed 10% of the total Statutory Value of the Cover Pool.

- (g) An institution may include in the Cover Pool a residential or commercial loan secured by buildings under construction provided that the total value in the Cover Pool of the Loans secured by buildings under construction does not exceed 10% of total Statutory Value of the Cover Pool.
- (h) If the Loan is a Rescheduled Loan, it has not been rescheduled more than three times; at least six months have elapsed since the date of the first rescheduled loan instalment; and, at the date of inclusion, no amount of principal, interest or other loan instalment is more than one month overdue.
- (i) The total value of such Loan, together with all other Loans to the same counterparty included in the Cover Pool do not exceed 2% of the total Statutory Value of the Cover Pool.
- (j) The terms of such Loan do not prohibit its inclusion in the Cover Pool.
- (k) Throughout the term of the Loan the underlying buildings shall be insured against all relevant risks, taking into consideration the location and type of the property, for an amount equal, at least, to the lower of the replacement cost of the buildings and the loan amount.
- (1) The Issuer shall ensure that the Issuer's interest in the insurance cover in respect of Charged Property is assigned in favour of the Cover Pool. The Issuer shall also have in place adequate procedures enabling it to monitor, on an ongoing basis, whether the underlying property is adequately insured against possible damage.
- (m) The Loan does not breach the Loan to Value Test and the underlying property related thereto has been subject to an independent valuation.
- (n) No principal or interest instalment in respect of the Loan is in arrears for a period of one month or more.

Rescheduled Loan means (i) any Loan which has presented one or more instalment(s) in arrears following which the Issuer has agreed to a revision of the relevant repayment programme (including by way of extension of any grace period, suspension of payment of one or more loan instalment(s), reduction in the amount of any instalment, write off of any instalments of principal and/or interest in arrear); and (ii) any Loan whose interest and/or principal instalments have been repaid from the proceeds of a new loan.

An instalment shall not be construed to be in arrears unless the borrower has failed to meet scheduled payments of at least 10% or more of the relevant payment.

See further "Overview of the Covered Bond Legislation" below for more

information and a detailed description of the loan-to-value requirements of the Covered Bond Legislation.

Loan to Value Test means the Statutory Value of a Residential Loan or, where the same property secures more than one Loan included in the Cover Pool, the total Statutory Value of those Loans, which shall not exceed 75% of the value of the underlying immovable property on the basis of a valuation conducted by the Issuer in accordance with the Covered Bond Legislation. Loans whose Statutory Value or, as the case may be, total Statutory Value exceeds 75%, but is below 100%, of the value of the underlying immovable property may be included in the Cover Pool provided that (a) the total Statutory Value of all such Loan Assets included in the Cover Pool as a percentage of the Statutory Value of the Covered Bonds secured by the Cover Pool does not exceed 25% and (b) their inclusion would not result in the weighted LTV of the Cover Pool exceeding 80%.

**LTV** has the meaning given to it Part I Article 3 of the Cypriot Covered Bond Directive.

**Statutory Value** means the term "value" as defined in Part I of Article 3 of the Cypriot Covered Bond Directive.

#### **Issuer Eligibility Criteria**

In addition to the Statutory Eligibility Criteria, each Loan Asset to be included in the Cover Pool shall comply with the following criteria (the **Issuer Eligibility Criteria** and together with the Statutory Eligibility Criteria, the **Eligibility Criteria**):

- (a) Each Cypriot Loan is denominated and payable in euro;
- (b) All construction with respect to buildings over which security has been taken under a Cypriot Loan has been completed;
- (c) The immovable property securing a Cypriot Loan is a residential house or a flat located in Cyprus;
- (d) No prior charge exists in respect of the Cypriot Loan;
- (e) No provision has been made in respect of a Cypriot Loan;
- (f) Each Borrower under a Cypriot Loan is an individual or natural person;
- (g) Each Cypriot Loan is governed by the laws of Cyprus and the terms and conditions of such Cypriot Loan do not provide for the jurisdiction of any court outside of Cyprus;
- (h) Each Cypriot Loan was advanced for one or more of the following purposes:
  - (i) acquisition of residential properties; and/or
  - (ii) repairs, renovations, modifications and alterations to residential dwellings or buildings; and/or

- (iii) release of equity in respect of a residential property; and/or
- (iv) refinancing of a loan granted by another bank with respect to any of (i), (ii) or (iii) above;
- (i) No Cypriot Loan is an interest-only loan;
- (j) Each Cypriot Loan is fully drawn down and the Issuer is not obliged (under the terms of the relevant Loan documentation or otherwise) to advance any further amounts to the relevant Borrower;
- (k) All lending criteria and preconditions applied by the Issuer's credit policy and customary lending procedures have been satisfied with regards to the granting of each Cypriot Loan;
- (l) Each Cypriot Loan is either a fixed or floating rate loan or a combination of both;
- (m) Each Cypriot Loan's outstanding nominal value remains a debt, which has not been paid or discharged;
- (n) Each Cypriot Loan can be segregated and identified for ownership on any day;
- (o) Each Cypriot Loan has been originated by the Issuer in compliance with the Lending Criteria applicable at the time of origination; and
- (p) Each Cypriot Loan has a maturity date which falls 54 years or less after the latest Final Maturity Date to occur in relation to the Covered Bonds then in issue (the Covered Bonds in relation to which such Final Maturity Date applies being the Latest Maturing Covered Bonds).

See further "Overview of the Covered Bond Legislation" below for more information and a detailed description of the Statutory Eligibility Criteria.

### **Complementary Assets**

Subject to Article 16 of the Cypriot Covered Bond Directive, certain complementary assets (Complementary Assets) may be included in the Cover Pool if they are complementary assets for the purposes of Articles 16, 17 and 18 of the Cypriot Covered Bond Directive and which, in addition, (a) satisfies the Complementary Assets Minimum Rating and (b) from time to time, prior to the beginning of each Interest Period, includes cash in a sufficient amount to cover the aggregate of amounts set out in items (i) – (iii) inclusive of the Pre-Event of Default Priority of Payments that shall fall due and payable in the next succeeding three-month period based on the three-month EURIBOR rate set two TARGET2 Business Days prior to the start of each Interest Period.

Complementary Assets Minimum Rating means, in relation to

Complementary Assets which are sovereign bonds, treasury bills or securities issued by a Member State or whose issuer is the central government of a country referred to in Article 14(2)(f) of the Cypriot Covered Bond Directive, a rating at least equal to the current ratings (from the relevant Rating Agency) of all Series of Covered Bonds then outstanding.

Subject to the provisions of the Covered Bond Legislation, such Complementary Assets may be included in the Cover Pool as part of the Basic Collateralisation and the Supervisory Over-collateralisation.

Such Complementary Assets include (i) traded claims against or guaranteed by central or regional governments; (ii) deposits with ECB and central banks; (iii) deposits with multilateral development banks and international organisations having 0% risk weighting for the purposes of Annex VI of The Capital Requirements Directive (Directive 2006/48/EC) (the CRD or the Capital Requirements Directive); (iv) deposits with institutions (i.e. credit institutions and investment firms) as defined in Article 3(1)(c) of Directive 2006/49/EC; and (v) traded debt securities issued by institutions falling in item (iv) above.

The following Complementary Assets may be included in the Cover Pool as part of the Basic Collateralisation and the Supervisory Over-collateralisation for Covered Bonds collateralised by primary assets other than public claims as per Article 17 and Article 18 of the Cypriot Covered Bond Directive:

- (a) government bonds, treasury bills or securities issued by the Republic of Cyprus;
- (b) deposits with the European Central Bank or central banks of other Member States;
- (c) deposits with credit institutions of the Member States and of the countries referred to in paragraph 5 of Part 1 of Annex VI of Unit A of the CRD (Australia, Canada, Japan, Switzerland and USA) whose credit assessment is assigned to the first credit quality step in accordance with point 29 of Part 1 of Annex VI of the CRD. Deposits with credit institutions in Member States with a maturity not exceeding 100 days shall not be comprised by the step 1 requirement but those institutions must, as a minimum, qualify for credit quality step 2. The deposits with each credit institution shall not exceed 2% of the outstanding balance of covered bonds secured by public claims.
- (d) sovereign bonds, treasury bills or securities issued by a Member State other than the Republic of Cyprus;
- (e) sovereign bonds, treasury bills or securities whose issuer is the central government of a country referred to in Article 14 (2)(f) of the Cypriot Covered Bond Directive, provided that all conditions referred to in the same point are fulfilled;
- (f) securities guaranteed by any of the bodies referred to in (d) and

(e) above;

- (g) deposits with the central banks of the countries referred to in Article 14(2)(f) of the Cypriot Covered Bond Directive provided that the conditions referred to in the same point are fulfilled; and
- (h) deposits with multilateral banks and international organisations the exposures against thereof are assigned a 0% risk weight for the purposes of Annex VI of the CRD.

For further information see further "Overview of the Covered Bond Legislation—Complementary Assets" below.

Monitoring of the Cover Pool – the Issuer and Monthly Investor Report In accordance with Article 31 of the Cypriot Covered Bond Directive and the terms of the Trust Deed, the Issuer has agreed to prepare a monthly report detailing certain items with respect to the performance and adequacy of the Cover Pool and the results of the then applicable Cover Pool Adequacy Criteria in respect of the Cover Pool (including details of any Contractual Over-collateralisation and the OC Percentage applicable to the Cover Pool) (the **Monthly Investor Report**).

The Issuer will make the Monthly Investor Report available to the Covered Bond Monitor, the Covered Bondholders and the Rating Agencies each month at the registered office of the Issuer and on the website:

<a href="http://www.bankofcyprus.com/Start/Investors-Relations/Debt\_Securities/Covered-Bond-Cyprus/">http://www.bankofcyprus.com/Start/Investors-Relations/Debt\_Securities/Covered-Bond-Cyprus/</a>

See further "Description of Principal Documents—Trust Deed—Reporting" below for more details.

Monitoring of the Cover Pool – the Covered Bond Monitor and CBM Report The Covered Bond Monitor will be responsible for overseeing the compliance of the Issuer with the provisions of the Covered Bond Legislation.

Pursuant to the terms of the Covered Bond Monitor Agreement the Covered Bond Monitor will agree to undertake certain monitoring activities as required by the terms of the Covered Bond Legislation including (i) verification of the accuracy and completeness of information included in the Cover Pool Register; (ii) examination of the valuation process in relation to cover assets; (iii) compliance by the Issuer on an ongoing basis with respect to the cover pool adequacy; and (iv) examination of the entries into and removals from the Cover Pool Register. The Covered Bond Monitor shall submit a report (the CBM Report) to the Competent Authority (with a copy to the Issuer and the CBBA (if appointed), in each case, on a six-monthly basis (or such other time period as may be required by the Competent Authority).

The CBM Report shall set out whether or not the Issuer is in compliance with the Covered Bond Legislation and, to the extent the Issuer is not in compliance, the CBM Report shall further set out (A) how the Issuer has contravened or otherwise failed to comply with the relevant provisions of the Covered Bond Legislation and (B) provide any other information the Competent Authority may have requested in relation to

such matter. The CBM Report shall not be made available to the Covered Bondholders.

See further "Overview of the Covered Bond Legislation—The role of the Covered Bond Monitor and the Covered Bond Business Administrator" below.

# Statutory Tests and the Cover Pool Adequacy Criteria

The Cover Pool is subject to the Statutory Tests on an ongoing basis as set out in the Covered Bond Legislation. In addition, following the occurrence of certain events, the Cover Pool may be subject to the Asset Adequacy Test and/or the Post-Dissolution Stress Test as further described and defined below. The Statutory Tests together with the Asset Adequacy Test and the Post-Dissolution Stress Test are together known as the Cover Pool Adequacy Criteria.

Statutory Tests

Certain statutory tests as set out in the Covered Bond Legislation (the **Statutory Tests**) are required to be met by the Issuer with respect to the Cover Pool on an ongoing basis and comprise the following: (i) the Nominal Value Test; (ii) the Present Value Test; (iii) the Supervisory Over-collateralisation; (iv) the Weighted Maturity Test; (v) the Liquidity Test and (vi) any Contractual Over-collateralisation (and such other tests as may be determined by the Competent Authority from time to time). An overview of these tests is set out below. For further information see "Overview of the Covered Bond Legislation—The Statutory Tests" below.

The **Nominal Value Test**: Pursuant to Article 24(1) of the Cypriot Covered Bond Directive, the Issuer must ensure that on an ongoing basis, the Euro Equivalent of the Principal Amount Outstanding of all Series of Covered Bonds secured by the Cover Pool, is not greater than 100% of the nominal value of the Cover Pool. In order to assess compliance with this test, all of the assets comprising the Cover Pool shall be evaluated at their nominal value including the Hedging Agreements. For the purposes of calculating the Principal Amount Outstanding of a Loan certain adjustments are made dependent on whether or not the relevant Loan is subject to set-off and the then current LTV of the Loan.

The **Present Value Test**: Pursuant to Article 24(5) of the Cypriot Covered Bond Directive, the Issuer must ensure that on an ongoing basis the total present value of the inflows arising from the Loans and Complementary Assets, including the value of the Hedging Arrangements, attributable to the Cover Pool must cover the present value of payments to the Cover Pool Creditors by at least 105%.

All inflows with respect to the Present Value Test are calculated net of any set-off. In addition, certain assumptions are applied with respect to interest rates and exchange rates.

**Supervisory Over-collateralisation**: In addition to the compliance with the Nominal Value Test and the Present Value Test (together, **Basic Collateralisation**), the Issuer is also under an obligation to enhance the Cover Pool with Complementary Assets the value of which, after the possible application of set-off, covers the Principal Amount

Outstanding of the Covered Bonds secured by the Cover Pool by at least 5% (**Supervisory Over-collateralisation**).

Weighted Maturity Test: The weighted maturity of the assets in the Cover Pool counted in the measurement of the Basic Collateralisation and the Supervisory Over-collateralisation (in each case, as calculated in accordance with the provisions of the Covered Bond Legislation) must be longer than the weighted maturity of the Covered Bonds.

**Liquidity Test**: The Issuer must reconcile the cash inflows from assets comprised in the Cover Pool and the cash outflows for servicing the obligations under the Covered Bonds secured by the Cover Pool, excluding redemption amounts, on a daily basis for the 180 days following the relevant Calculation Date and ensure that the Statutory Value of Complementary Assets in the Cover Pool exceeds the highest net cash outflow that arises during that period.

In addition, the Issuer must maintain liquidity for the repayment of scheduled redemption amounts in respect of the Covered Bonds in the Cover Pool as follows:

- (i) during the period between 180 days to 30 days before the scheduled redemption date not less than 50% of the principal amount due for redemption; and
- (ii) during the period between 30 days before the scheduled redemption date and the scheduled redemption date not less than 100% of the capital amount due for repayment.

Pursuant to Article 28 of the Cypriot Covered Bond Directive, in the event that the Issuer is removed from the Register of Approved Institutions to issue Covered Bonds, the Issuer will, on and from such date, be under an obligation to ensure that the fair value (as calculated in accordance with Article 28(2) of the Cypriot Covered Bond Directive) of the cover assets (as defined in the Covered Bond Legislation) (the Cover Assets) counted in the Cover Pool Adequacy Criteria net of appropriate haircuts (as determined by the Competent Authority) exceeds the capital amount of the Covered Bonds then outstanding.

Contractual Over-collateralisation: In addition to the collateralisation requirements set out in the Covered Bond Legislation and the other Statutory Tests, the Issuer may, by so electing in accordance with the terms of the Trust Deed, include requirements for additional collateralisation in accordance with Article 23(1)(c) of the Cypriot Covered Bond Directive. Where applicable, such Contractual Over-collateralisation shall at all times be over the requirements of the other Statutory Tests and shall not be, for the avoidance of doubt, negative.

Where Contractual Over-collateralisation is elected by the Issuer, it shall ensure that on an ongoing basis, the product of the relevant OC Percentage multiplied by the Euro Equivalent of the Principal Amount Outstanding of all Series of Covered Bonds secured by the Cover Pool, must be less than 100% of the nominal value of the Cover Pool.

**OC Percentage** means the over-collateralisation percentage applicable to the Cover Pool notified by the Issuer to the relevant Rating Agencies, the Covered Bond Monitor and the Trustee in the then most current OC Percentage Notice in accordance with the terms of the Trust Deed.

**OC Percentage Notice** means the notice delivered by the Issuer to the Trustee, the Covered Bond Monitor and each Rating Agency then rating the relevant Covered Bonds, setting out the then current OC Percentage applicable to all series of Covered Bonds then outstanding with respect to the Cover Pool

In order to assess compliance with any Contractual Overcollateralisation, all of the assets comprising the Cover Pool shall be evaluated at their nominal value including the Hedging Agreements. For the purposes of calculating the Principal Amount Outstanding of a Loan certain adjustments are made dependent on whether or not the relevant Loan is subject to set-off and the then current LTV of the Loan.

Details of any Contractual Over-collateralisation and the applicable OC Percentage will be included in the Monthly Investor Report.

The Issuer may, in relation to the Cover Pool, be able to adjust the level of the Contractual Over-collateralisation in certain limited circumstances.

See further "Overview of the Covered Bond Legislation—The Statutory Tests".

In accordance with Article 28 of the Cypriot Covered Bond Directive, in addition to the Statutory Tests, a further asset adequacy test will also apply to the Cover Pool on and from the date on which the Issuer is removed from the Register of Approved Institutions (the **Asset Adequacy Test**). The Asset Adequacy Test will seek to ensure that the fair value of the assets comprised in the Cover Pool (as calculated in accordance with Article 28(2) of the Cypriot Covered Bond Directive) net of appropriate haircuts (as determined by the Competent Authority) exceeds the Principal Amount Outstanding of the Covered Bonds covered by the Cover Pool.

See further "—Consequences of removal from the Register of Approved Institutions" below.

Where the Issuer is subject to dissolution proceedings, additional stress tests (the **Post-Dissolution Stress Tests**) are run by the CBBA on an ongoing basis. The Post-Dissolution Stress Tests monitor the potential impact on cash inflows from the Cover Pool by monitoring changes in (i) interest rates, (ii) exchange rates, (iii) quality of the Cover Pool Assets, (iv) the fair value of the Cover Pool and (v) the relevant cost of lending.

Where the CBBA determines that in the time-frame allotted for the disposal of the Loan Assets, the Cover Pool will not be in compliance with the Post-Dissolution Stress Tests, it shall immediately notify the

Asset Adequacy Test

Post-Dissolution Stress Test

Covered Bondholders, each other Covered Bond creditor, the Covered Bond Monitor and the Competent Authority of the measures it proposes to take in order to discharge the obligations of the Issuer with respect to the Programme. Such measures may include the disposal of all or part of the Cover Pool.

### Breach of Cover Pool Adequacy Criteria

If the Issuer is in breach of the Cover Pool Adequacy Criteria as determined in accordance with Section 18(6) of the Cypriot Covered Bond Law, it shall take all necessary measures to rectify such breach within the time period notified by the Competent Authority.

If the Issuer fails to rectify a breach of the Cover Pool Adequacy Criteria within the time period notified by the Competent Authority (or is otherwise not in compliance with the requirements of the Covered Bond Legislation), the Competent Authority may either: (i) fine the Issuer; (ii) remove the Issuer from the Register of Approved Institutions; or (iii) where the Issuer has already been removed from the Register of Approved Institutions, appoint a CBBA in accordance with Section 59(2)(j) of the Cypriot Covered Bond Law. Following such a breach, no further Covered Bonds may be issued by the Issuer and the Competent Authority may remove the Issuer from the Register of Approved Institutions if the breach is not remedied.

Under the Covered Bond Legislation, the Issuer's obligations and undertaking in respect of the Covered Bonds will endure notwithstanding the Issuer's removal from the Register of Approved Institutions.

See further "—Breach of Covered Bond Legislation" below.

#### **Set-off Reserve**

As required and in accordance with Article 22 of the Cypriot Covered Bond Directive, the Issuer shall maintain, for so long as any Covered Bonds are outstanding, a set-off reserve (the **Set-off Reserve**) in the form of Complementary Assets or additional Cover Assets included in the Cover Pool equal to the amount (if any) that is subject to set-off.

Pursuant to Section 40(4) of the Cypriot Covered Bond Law, when calculating the amount of set-off, to the extent that the Issuer is subject to dissolution proceedings and a creditor of the Issuer has any right of set-off against the Issuer with respect to a Loan Asset, any such rights will be treated as being exercised first against any assets which do not form part of the Cover Pool and thereafter against any Loan Assets which form part of the Cover Pool.

See further "Overview of the Covered Bond Legislation" for more information.

#### **Amendment to definitions**

The Trust Deed will provide that the definitions of the Issuer Eligibility Criteria and the Cover Pool Adequacy Criteria may be amended by the Issuer from time to time as a consequence of, inter alia, including in the Cover Pool, New Asset Types and/or changes to the hedging policies or servicing and collection procedures of the Issuer without the consent of the Trustee provided that:

- (i) the Rating Agencies then rating the Covered Bonds, the Competent Authority, the Covered Bond Monitor and, if applicable, the CBBA are notified of such amendments; and
- (ii) the Competent Authority consents to such amendments.

In addition, no amendment, modification or variation to a Transaction Document may be effective unless the Issuer shall have obtained from the Competent Authority confirmation that such modification would not breach the provisions of the Covered Bond Legislation.

See "Description of Principal Documents — Trust Deed — Servicing".

# Servicing and collection procedures

The Issuer will be responsible for the servicing of the Cover Pool and will agree, pursuant to the terms of the Trust Deed, to carry out, inter alia, the following activities:

- (a) collection and recovery in respect of the Cover Pool Asset;
- (b) administration and management of the Cover Pool;
- (c) management of any judicial or extra judicial proceeding connected to the Cover Pool;
- (d) keeping accounting records of the amounts due and collected under the Loan Assets and the Hedging Agreements;
- (e) preparation of statutory reports (to be submitted to the Trustee, the Competent Authority, the Covered Bond Monitor and the Rating Agencies) on the amounts due by debtors, and on the collections and recoveries made in respect of the Loan Assets and Hedging Agreements; and
- (f) carrying out the reconciliation of the amounts due and the amounts effectively paid by the debtors under the Loans on the relevant Cover Pool Payment Date.

Following the appointment of a CBBA, the CBBA may, in accordance with the Covered Bond Legislation, appoint a suitable entity to carry out the servicing activities in respect of the Cover Pool or otherwise monitor the Issuer in doing so.

#### ACCOUNTS AND CASH FLOW STRUCTURE:

#### **Collection Account**

All collections of interest and principal the Issuer receives on the Cover Pool Assets shall be paid into a euro account maintained at the Issuer (the **Collection Account**). Pursuant to the Covered Bond Legislation, the Issuer will record all debits and credits and the flow of principal and interest to the Collection Account.

The Issuer has agreed, pursuant to the Trust Deed, to transfer to the Transaction Account within one Business Day of receipt all collections of interest and principal standing to the credit of the Collection Account

which derive from Cover Pool Assets.

For the avoidance of doubt, any cash amounts standing to the credit of the Collection Account which have not been transferred to the Transaction Account shall not comprise part of the Cover Pool for the purposes of the Statutory Tests.

#### **Transaction Account**

On about the establishment of the Programme, a segregated Euro denominated account was established with the Account Bank in respect of the Cover Pool (the **Transaction Account**).

Pursuant to the terms of the Bank Account Agreement, the Issuer, or the Account Bank on its behalf, will (in accordance with Article 21(2) of the Cypriot Covered Bond Directive) (a) record all credits and debits made from the Transaction Account (and note the purpose of each such credit and debit made) and (b) record the total amount standing to the credit of the Transaction Account at any given time.

In addition, the Bank Account Agreement will set out the individuals that are authorised to operate the Transaction Account.

The Transaction Account will be maintained with the Account Bank for as long as the Account Bank is an Eligible Institution.

# Covered Bonds Available Funds

Payments on the Covered Bonds in respect of the Cover Pool will be made from (i) the Covered Bonds Available Funds and (ii) to the extent the Covered Bonds Available Funds are insufficient to satisfy all amounts set out in the Pre-Event of Default Priority of Payments any other funds available to the Issuer in accordance with the relevant Priority of Payments.

**Covered Bonds Available Funds** means, at any Cover Pool Payment Date, as the case may be, the aggregate of:

- (a) all amounts standing to the credit of the Transaction Account at the immediately preceding Calculation Date other than amounts allocated to pay amounts due in respect of a Series of Covered Bonds on the immediately preceding Cover Pool Payment Date;
- (b) all amounts (if any) paid or to be paid on or prior to such Cover Pool Payment Date by the Hedging Counterparties into the Transaction Account pursuant to the Hedging Agreement(s) (save as provided in (ii) below);
- (c) all amounts of interest paid on the Transaction Account during the Interest Period immediately preceding such Cover Pool Payment Date;
- (d) all proceeds from the sale of Loan Assets (or any other disposal thereof) comprised in the Cover Pool other than with respect to a disposal of the entire Cover Pool; and
- (e) all amounts deriving from any returns from or repayment at maturity of any Complementary Assets which forms part of the

Cover Pool on or prior to such Cover Pool Payment Date other than (prior to the date on which any Series of Covered Bonds become Pass Through Covered Bonds), any proceeds to be applied to acquire new Complementary Assets.

In accordance with Section 28(1)(b) of the Cypriot Covered Bond Law, Covered Bonds Available Funds may also be used by the Issuer in creating or acquiring Additional Cover Pool Assets for the fulfilment of the Cover Pool Adequacy Criteria.

#### For the avoidance of doubt:

- should there be any duplication in the amounts included in the different items of the Covered Bonds Available Funds above, the Issuer shall avoid such duplication when calculating the Covered Bonds Available Funds;
- (ii) the Covered Bonds Available Funds will not include (A) any early termination amount received by the Issuer under a Hedging Agreement, which is applied in acquiring a replacement Interest Rate Swap or Covered Bond Swap (as applicable); (B) any Excess Swap Collateral or Swap Collateral, except to the extent that the value of such Swap Collateral has been applied, pursuant to the provisions of the relevant Hedging Agreement, to reduce the amount that would otherwise be payable by the Hedging Counterparty to the Issuer on early termination of the Interest Rate Swap or Covered Bond Swap (as applicable) and, to the extent so applied in reduction of the amount otherwise payable by the Hedging Counterparty, such Swap Collateral is not to be applied in acquiring a replacement swap (the Swap Collateral **Excluded Amounts**); (C) any premium received by the Issuer from a replacement Hedging Counterparty in respect of a replacement Interest Rate Swap or Covered Bond Swap, to the extent used to make any termination payment due and payable by the Issuer with respect to the previous Interest Rate Swap or Covered Bond Swap; and (D) any tax credits received by the Issuer in respect of an Interest Rate Swap or Covered Bond Swap (as applicable) used to reimburse the relevant Hedging Counterparty for any gross-up in respect of any withholding or deduction for or on account of any present or future taxes, duties, assessments or governmental charges of whatever nature (and wherever imposed) made under the relevant Interest Rate Swap or Covered Bond Swap (as applicable).

Excess Swap Collateral means in respect of a Hedging Agreement, an amount (which will be transferred directly to the Hedging Counterparty in accordance with the Hedging Agreement) equal to the amount by which the value of the collateral (or the applicable part of any collateral) provided by the Hedging Counterparty to the Issuer pursuant to the Hedging Agreement exceeds the Hedging Counterparty's liability under the Hedging Agreement (such liability determined as if no collateral had been provided) which it is otherwise entitled to have returned to it under the terms of the Hedging Agreement;

**Hedging Agreements** means each Interest Rate Swap Agreement and each Covered Bond Swap Agreement.

**Swap Collateral** means, at any time, any asset (including, without limitation, cash and/or securities) other than Excess Swap Collateral, which is paid or transferred by a Hedging Counterparty to the Issuer as collateral in respect of the performance by such Hedging Counterparty of its obligations under the relevant Hedging Agreement together with any income or distributions received in respect of such asset and any equivalent of such asset into which such asset is transformed.

#### **Events of Default**

If one of the following events occurs (each an Event of Default):

- (a) on the Extended Final Maturity Date in respect of any Series or on any Interest Payment Date on which principal is due and payable thereon, there is a failure to pay any amount of principal due on such Covered Bonds on such date and such default is not remedied within a period of seven Business Days from the due date thereof; or
- (b) on any Interest Payment Date, a default in the payment of the amount of interest due on any Series occurs and such default is not remedied within a period of 14 Business Days from the due date thereof; or
- (c) dissolution proceedings are entered into with respect to the Issuer and no Covered Bond Business Administrator is appointed by the Competent Authority within a period of 10 Business Days thereafter,

then the Trustee shall, upon direction by the relevant majority of Covered Bondholders (subject to being indemnified and/or secured and/or prefunded to its satisfaction), serve a notice (a **Notice of Default**) on the Issuer (copied to the Covered Bond Monitor, the Competent Authority, the Custodian and, if appointed, the CBBA).

Following the service of a Notice of Default (i) no further Covered Bonds will be issued and (ii) the Covered Bonds of each Series shall become immediately due and payable.

Service of a Notice of Default may if so requested by the relevant majority of Covered Bondholders be deemed to be approval from the Covered Bondholders for the immediate settlement of the Covered Bonds by the CBBA as set out in Section 62(1)(a) of the Cypriot Covered Bond Law.

# Breach of Covered Bond Legislation

If the Issuer is in breach of the Covered Bond Legislation and fails to rectify the relevant breach within the time period notified by the Competent Authority, the Competent Authority has the power to: (i) fine the Issuer; (ii) remove the Issuer from the Register of Approved Institutions; or (iii) where the Issuer has already been removed from the Register of Approved Institutions, appoint a Covered Bond Business Administrator in accordance with Section 59(2)(j) of the Cypriot Covered

#### Bond Law.

Under the Covered Bond Legislation, the Issuer's obligations and undertaking in respect of the Covered Bonds will endure notwithstanding the Issuer's removal from the Register of Approved Institutions.

# Consequences of removal from the Register of Approved Institutions

Following the removal of the Issuer from the Register of Approved Institutions, no further Covered Bonds may be issued by the Issuer and the Cover Pool will, in addition to the Statutory Tests, be subject to the Asset Adequacy Test.

In addition, pursuant to Section 32 of the Cypriot Covered Bond Law, in certain circumstances the Issuer will only be able to carry out its covered bond business with the written consent of the Covered Bond Monitor. This will occur where:

- (a) the Competent Authority believes there are reasons that could potentially lead to the Issuer being removed from the Register of Approved Institutions and it requires that the Issuer's covered bond business be monitored; or
- (b) where the Issuer has been removed from the Register of Approved Institutions but no CBBA has been appointed by the Competent Authority.

Where the Issuer is removed from the Register of Approved Institutions but no CBBA has been appointed by the Competent Authority, the Issuer must, within a time period specified by the Competent Authority, provide to the Competent Authority and the Covered Bondholders details of a scheme specifying the measures it will take in order to service the Covered Bonds then outstanding in accordance with the terms of their issue (the **Scheme**).

## **Appointment of the Covered Bond Business Administrator**

Pursuant to the Covered Bond Legislation, the Competent Authority has the power to appoint the Covered Bond Business Administrator.

In accordance with Section 59(1) of the Cypriot Covered Bond Law, a Covered Bond Business Administrator shall be appointed by the Competent Authority where dissolution proceedings have been initiated against the Issuer.

In accordance with Section 59(2) of the Cypriot Covered Bond Law, a Covered Bond Business Administrator may be appointed by the Competent Authority where the Competent Authority considers the appointment necessary in order to safeguard the interests of the Covered Bondholders, any Hedging Counterparties or other creditors of the Issuer following the occurrence of certain insolvency events in relation to the Issuer.

In addition, the Competent Authority may appoint a CBBA in respect of the Issuer where:

(a) the Issuer fails to provide the Competent Authority with the Scheme within the time period specified; or

- (b) where the Competent Authority reasonably believes that the Scheme has not been properly communicated to the Covered Bondholders; or
- (c) the Competent Authority considers the measures stated in the Scheme to be inadequate.

Pursuant to Section 61 of the Cypriot Covered Bond Law, upon the appointment of the CBBA, the CBBA shall:

- (a) where no dissolution proceedings have been initiated against the Issuer, take over the management of the Issuer's covered bond business; or
- (b) where dissolution proceedings have been initiated against the Issuer, assume control and management of the Cover Pool and act in accordance with the provisions of Part VII of the Cypriot Covered Bond Law (which includes provisions relating to the disposal of all or part of the Cover Pool).

Following the appointment of the CBBA, the CBBA shall inform the Competent Authority and each Cover Pool Creditor (in the case of the Covered Bondholders, via the Trustee) of the measures they will take in order to discharge the Issuer's obligations with respect to the Cover Pool Creditors.

## Powers of the Covered Bond Business Administrator

Where the CBBA reasonably believes that following a potential initiation of dissolution proceedings the Cover Pool will not be adequate to fully cover the claims of the relevant Cover Pool Creditors, the CBBA may, with the consent of the Competent Authority and the required majority of Covered Bondholders, require:

- (a) the immediate settlement of the outstanding Covered Bonds; or
- (b) the transfer of the covered bond business to another Approved Institution.

Pursuant to the terms of the Trust Deed if the Trustee receives, or has been notified by the Issuer, the Competent Authority or the Covered Bond Monitor that they have received, notice from the CBBA that it wishes to exercise its powers under Section 62(2) of the Cypriot Covered Bond Law, the Trustee shall be required to seek directions from the Covered Bondholders (by way of an Extraordinary Resolution of the Covered Bondholders of all Series taken as a single Series) as to what action they wish the CBBA to take.

In addition, pursuant to Section 40(7) of the Cypriot Covered Bond Law, the CBBA is prescribed a wide range of powers and is able to (i) borrow, (ii) enter into hedging contracts, (iii) acquire or create Complementary Assets or, with the approval of the competent authority, any other asset, (iv) subject to the provisions of Sections 41 and 42, charge, transfer or dispose of a Loan Asset, (v) enter into an agreement with an Approved Institution whereby such Approved Institution assumes the Cover Pool

and the obligations to the Cover Pool Creditors, with the consent of Covered Bondholders, (vi) institute or defend any action or other legal proceeding in respect of a Loan Asset or hedging contract included in the Cover Pool, (vii) issue receipt of partial or full repayment of credit facilities constituting Loan Assets, (viii) exercise the powers and rights under any security held in relation to a Loan Asset or a hedging contract included in the Cover Pool and (ix) inspect the records of the Issuer (when subject to dissolution proceedings), applying, by analogy, the provisions of the Companies Law, the Cooperative Societies Laws of 1985 to 2010 or any other law relating to the inspection of books and records of the Issuer by its creditors.

See further "Overview of the Covered Bond Legislation" below.

### Priority of Payments prior to the delivery of a Notice of Default

Prior to the delivery of a Notice of Default, the Issuer shall apply (i) all Covered Bonds Available Funds in respect of the Cover Pool (which funds shall include all amounts standing to the credit of the Transaction Account) and (ii) to the extent the Covered Bonds Available Funds are insufficient to satisfy all amounts set out in the Pre-Event of Default Priority of Payments any other funds available to the Issuer on each Cover Pool Payment Date in making the following payments and provisions in the following order of priority (the **Pre-Event of Default Priority of Payments**) (in each case only if and to the extent that payments of a higher priority have been made in full):

- first, pari passu and pro rata according to the respective amounts (i) thereof, in or towards satisfaction of all amounts then due and payable or to become due and payable prior to the next Cover Pool Payment Date to the Trustee or any attorney, manager, agent, delegate, nominee, custodian or other person appointed by the Trustee under the Trust Deed (an Appointee) (including remuneration or amounts by way of indemnity payable to it) under the provisions of the Trust Deed or any other Transaction Document together with interest and applicable VAT (or other similar taxes) thereon to the extent provided therein and any additional fees, costs, expenses and taxes due and payable on the Cover Pool Payment Date or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date to fund any notice to be given to any parties in accordance with any of the Transaction Documents or to the Covered Bondholders;
- (ii) then, to pay all amounts due and payable on the Cover Pool Payment Date, or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date (and for which payment has not been provided for elsewhere in the relevant Priorities of Payments), to any Cover Pool Creditors other than the Covered Bondholders and with the exception of any amount due to be paid, or that will become due and payable prior to the next Cover Pool Payment Date, to the Hedging Counterparties under the Hedging Agreements;
- (iii) then, pari passu and pro rata, according to the respective amounts thereof (a) to pay all amounts of interest due and

payable on the Covered Bonds on the Cover Pool Payment Date, or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date or are otherwise required to be provisioned for with respect to the Liquidity Test on any Covered Bonds and (b) to pay any amounts due and payable on the Cover Pool Payment Date, or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date under any Hedging Agreement other than Subordinated Termination Payments to any Hedging Counterparties under any such Hedging Agreements;

- (iv) then, to pay;
  - (A) first, pari passu, in respect of each Series of Covered Bonds which does not have an Extended Final Maturity Date, the Final Redemption Amount on the Final Maturity Date in respect of each such Series of Covered Bonds which has a Final Maturity Date on the Cover Pool Payment Date or to provide for all such Final Redemption Amounts that will become due and payable in respect of each such Series of Covered Bonds which has a Final Maturity Date occurring after the Cover Pool Payment Date and prior to the next following Cover Pool Payment Date;
  - (B) second, (I) pari passu, in respect of each Series of Pass Through Covered Bonds which has an Extended Final Maturity Date that falls within 6 months of the relevant Cover Pool Payment Date, principal in respect of each Series of Pass Through Covered Bonds then outstanding on the Cover Pool Payment Date, or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date or are otherwise required to be provisioned for with respect to the Liquidity Test (if any) on any such Series of Pass Through Covered Bonds, and then to pay (II) pari passu, in respect of each Series of Covered Bonds which has an Extended Final Maturity Date and has not become Pass Through Covered Bonds, the Final Redemption Amount on the Final Maturity Date in respect of each such Series of Covered Bonds which has a Final Maturity Date on the Cover Pool Payment Date or to provide for all such Final Redemption Amounts that will become due and payable in respect of each such Series of Covered Bonds which has a Final Maturity Date occurring after the Cover Pool Payment Date and prior to the next following Cover Pool Payment Date:
- (v) then, to pay *pari passu* and *pro rata*, (in respect of each Series of Pass Through Covered Bonds which has an Extended Final

Maturity Date that does not fall within 6 months of the relevant Cover Pool Payment Date) principal in respect of each Series of Pass Through Covered Bonds then outstanding on the Cover Pool Payment Date, or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date (if any) on any such Series of Pass Through Covered Bonds;

- (vi) then, to pay pari passu and pro rata, according to the respective amounts thereof, any amount due and payable on the Cover Pool Payment Date, or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date to any Hedging Counterparties arising out of any Subordinated Termination Payment;
- (vii) *then,* following the date on which any Series of Covered Bonds becomes Pass Through Covered Bonds, to pay all remaining amounts to the Transaction Account; and
- (viii) finally, for so long as the Issuer is in compliance with the Cover Pool Adequacy Criteria, to pay any excess to the Issuer and, for so long as the Issuer is not in compliance with the Cover Pool Adequacy Criteria, shall be: (a) utilised for the creation or acquisition of Cover Pool Assets; or (b) deposited in the Transaction Account to the extent not utilised with respect to (a) above.

Any amounts held in the Transaction Account pursuant to item (viii)(b) above may be used at any time for the purposes of acquiring or creating new assets in the Cover Pool.

**Subordinated Termination Payment** means, subject as set out below, any termination payments due and payable to any Hedging Counterparty under a Hedging Agreement where such termination results from (a) an Additional Termination Event "Ratings Event" as specified in the schedule to the relevant Hedging Agreement, (b) the bankruptcy of the relevant Hedging Counterparty, or (c) any default and/or failure to perform by such Hedging Counterparty under the relevant Hedging Agreement, other than, in the event of (a) or (b) above, the amount of any termination payment due and payable to such Hedging Counterparty in relation to the termination of such transaction to the extent of any premium received by the Issuer from a replacement hedging counterparty.

### VAT or Value Added Tax means:

- (a) any tax imposed in compliance with the Council Directive of 28 November 2006 on the common system of value added tax (EC Directive 2006/112); and
- (b) any other tax of a similar nature, whether imposed in a member state of the European Union in substitution for, or levied in addition to, such tax referred to in paragraph (a) above, or imposed elsewhere.

Priority of Payments following the delivery of a

Following delivery of a Notice of Default, all Covered Bonds Available Funds with respect to the Cover Pool shall be applied on any Business

#### **Notice of Default**

Day in making the following payments and provisions in the following order of priority (the **Post-Event of Default Priority of Payments**) (in each case only if and to the extent that payments of a higher priority have been made in full):

- (i) *first*, in or towards satisfaction of all amounts then due and payable to the Trustee or any Appointee (including remuneration or amounts by way of indemnity payable to it) under the provisions of the Trust Deed or any other Transaction Document together with interest and applicable VAT (or other similar taxes) thereon to the extent provided therein;
- (ii) then, pari passu and pro rata according to the respective amounts thereof to pay any additional fees, costs, expenses and taxes due and payable to fund any notice to be given to any parties in accordance with any of the Transaction Documents or to the Covered Bondholders;
- (iii) then, pari passu and pro rata according to the respective amounts thereof to pay all amounts due and payable (and for which payment has not been provided for elsewhere in the relevant Priorities of Payments), to any Cover Pool Creditors other than the Covered Bondholders and with the exception of any amount due to be paid to the Hedging Counterparties under the Hedging Agreements;
- (iv) then, pari passu and pro rata, according to the respective amounts thereof (a) to pay all amounts of interest and principal then due and payable on any Covered Bonds and (b) to pay any amounts then due and payable, under any Hedging Agreement other than Subordinated Termination Payments to any Hedging Counterparties under any such Hedging Agreements;
- (v) then, to pay pari passu and pro rata, according to the respective amounts thereof, any amount then due and payable on the Cover Pool Payment Date to any Hedging Counterparties arising out of any Subordinated Termination Payment; and
- (vi) *finally*, once all Covered Bonds have been redeemed, to pay any excess to the Issuer.

Priority of Payments where the Issuer is subject to dissolution proceedings and the Cover Pool is disposed of in its entirety Where the Issuer is subject to dissolution proceedings and the Cover Pool is sold or otherwise disposed of in its entirety, all proceeds of such disposal (the Cover Pool Disposal Proceeds) shall be applied on any Business Day in accordance with the order of priority of payments (the Cover Pool Disposal Priority of Payments and, together with the Pre-Event of Default Priority of Payments and the Post-Event of Default Priority of Payments and, each of them a Priority of Payments) provided in Sections 43 to 45 (inclusive) of the Cypriot Covered Bond Law provided that such amounts will be distributed first, pari passu and pro rata, towards payment of all amounts due and payable to any Covered Bond Business Administrator and the Covered Bond Monitor (provided that all amounts due and payable to the Trustee (a) in respect of activities, services or other matters performed at

the behest, or with the consent, of the Covered Bond Business Administrator and/or the Competent Authority or (b) resulting from or in connection with the holding of any meetings of Covered Bondholders or (c) resulting from or related to any actions taken or to be taken pursuant to resolutions passed at such meetings (provided that the amounts due and payable to the Trustee in respect of such actions have been approved by the Covered Bondholders at any such meetings) will be treated as amounts due and payable to the Covered Bond Business Administrator and be paid at this level of priority).

**Trust Deed** 

Under the terms of the Trust Deed entered into on 18 July 2011 (as the same may be amended, restated, varied, replaced, novated and/or supplemented from time to time including on 17 January 2012, 6 June 2014, 11 November 2014, 29 September 2015, 19 November 2015, 21 December 2016 and 24 May 2018) between the Issuer and the Trustee, the Trustee was appointed to act as the Covered Bondholders' trustee.

**Agency Agreement** 

Under the terms of the agency agreement entered into on 18 July 2011 (as the same may be amended, restated, varied, replaced, novated and/or supplemented from time to time including on 17 January 2012, 11 November 2014, 29 September 2015, 19 November 2015, 21 December 2016 and 24 May 2018) between the Issuer, the Principal Paying Agent and the Trustee (the **Agency Agreement**), the Paying Agents have agreed to provide the Issuer with certain agency services and the Paying Agents have agreed, inter alia, to make available for inspection such documents as may be required from time to time by the rules of the Luxembourg Stock Exchange and to arrange for the publication of any notice to be given to the Covered Bondholders.

**Bank Account Agreement** 

Under the terms of the bank account agreement entered into on 18 July 2011 (as the same may be amended, restated, varied, replaced, novated and/or supplemented from time to time including on 17 January 2012 and 11 November 2014) between the Account Bank, the Issuer and the Trustee (the **Bank Account Agreement**), The Bank of New York Mellon has agreed to operate the Transaction Account (the **Bank Account**) in accordance with the instructions given by the Issuer. In addition, the Account Bank has also agreed to operate certain cash and securities collateral accounts as required from time to time to hold cash or securities respectively with respect to the Issuer's obligations to maintain the Set-off Reserve.

**Custody Agreement** 

The Issuer entered into a custody agreement with respect to certain cash and securities collateral accounts on 18 July 2011 (as the same may be amended, restated, varied, replaced, novated and/or supplemented from time to time), between, *inter alios*, the Custodian and the Issuer (the Custody Agreement).

**Transaction Documents** 

The Programme Agreement, each Subscription Agreement, the Agency Agreement, the Trust Deed, the Custody Agreement, the Bank Account Agreement, the Covered Bond Monitor Agreement, the Master Definitions and Construction Schedule, each of the Pricing Supplement, the Conditions, the Hedging Agreements, together with any additional document entered into in respect of the Covered Bonds and/or the Cover Pool and/or with respect to any other security created by the Issuer and

designated as a Transaction Document by the Issuer and the Trustee, are together referred to as the **Transaction Documents**.

**Subscription Agreement** means an agreement supplemental to the Programme Agreement (by whatever name called) in or substantially in the form set out in the Programme Agreement or in such other form as may be agreed between the Issuer and the lead manager in respect of an issue of Covered Bonds or one or more Dealers (as the case may be).

#### RISK FACTORS

The following is a description of the principal risks associated with an investment in the Covered Bonds. In purchasing Covered Bonds, investors assume the risk that the Issuer may become insolvent or otherwise be unable to make all payments due in respect of the Covered Bonds or that the Cover Pool is not sufficient to make payments in respect of the Covered Bonds. There is a wide range of factors which individually or together could affect the Issuer's ability to make all payments due in respect of the Covered Bonds or affect the value of the Cover Pool. It is not possible to identify all such factors or to determine which factors are most likely to occur, as the Issuer may not be aware of all relevant factors and certain factors which it currently deems not to be material may become material as a result of the occurrence of events outside the Issuer's control. The Issuer has identified in this Offering Circular a number of factors which could materially adversely affect its business, the value of the Cover Pool and the ability to make payments due under the Covered Bonds.

In addition, factors which are material for the purpose of assessing the market risks associated with Covered Bonds issued under the Programme are also described below.

Prospective investors should carefully read and consider all the information contained in this Offering Circular, including the risk factors set out in this section, and reach their own views prior to making any investment decision. Any of the risks described below or additional risks not currently known to the Issuer could have a material adverse effect on the business, financial condition, operations or prospects of the Issuer and could result in a corresponding decline in the value of the Covered Bonds or the Cover Pool. If potential investors are in doubt about the contents of this Offering Circular they should consult with an appropriate professional adviser to make their own legal, tax, accounting and financial evaluation of the merits and risk of investment in such Covered Bonds.

### Risks Relating to the Cypriot, European and Global Economies and the Financial Markets

Economic conditions in Cyprus have had, and may continue to have, a material adverse effect on the Group's business, financial condition, results of operations and prospects.

The Group's business and performance are materially dependent on the economic conditions in, and future economic prospects of, Cyprus where the Group's operations and earnings are predominantly based and generated. As at 31 December 2017, 92.0% and 90.2% of the Group's total assets and total liabilities, respectively, and 95.2% of the Group's total revenue in 2017, were derived from operations in Cyprus. As one of the largest deposit-taking institutions and providers of loans in Cyprus, the Group's assets and liabilities are mostly comprised of loans to, and deposits from, Cypriot businesses and households which, in turn, are materially affected by economic conditions in Cyprus. As at 31 December 2017, the Group accounted for approximately 32.8% of total deposits and 39.2% of gross loans in the Cypriot banking system (source: CBC data 31 December 2017).

The Cypriot economy has faced substantial macroeconomic pressures as a result of the recession from the second half of 2011 until the end of 2014 that followed the global financial crisis. The recession resulted in an overall reduction in private consumer spending and household purchasing power and business investment, as well as a significant rise in unemployment. These factors resulted in reduced demand for financial products and services from the Group, deterioration in its asset quality, a reduction in deposits from 2012 to 2014 and increases in loan impairment charges from 2013 to 2015. For a discussion on the current economic environment in Cyprus, see "The Macroeconomic Environment in Cyprus". The Cypriot economy is also vulnerable to any volatility in the economic conditions in Europe and globally (see "—Economic and political developments in Europe and globally could have a material adverse effect on the Group's business, financial condition, results of operations and prospects" below).

While the Cypriot economy returned to growth in 2015 and has continued to improve, there are still remaining challenges to the economic outlook mainly as a result of high levels of NPEs (as defined below),

particularly in the small and medium-sized enterprises (**SME**), households and construction sectors. The ratio of NPEs to gross loans in Cyprus was 50.4% as at 31 December 2017. In the SME, households and construction sectors, the ratio of NPEs to gross loans was 61.5%, 38.3% and 75.7%, respectively, as at 31 December 2017. Although several years of robust Gross Domestic Product (**GDP**) growth has improved the repayment capacity of many borrowers, the progress on reducing NPEs remains slow and public sector debt remains elevated which renders the Cypriot economy more vulnerable to adverse shocks, including any tightening of global financial conditions.

Real GDP growth in Cyprus was 3.9% in 2017 and, according to the International Monetary Fund (IMF) (World Economic Outlook, April 2018), real GDP growth is estimated to average 2.8% annually during the period of 2018 to 2023. This remains below pre-recession levels and is mainly driven by growth in the tourism, construction and professional services sectors of the economy. The growth of foreign-financed housing construction which is supported by a range of tax and other incentives in Cyprus, has been instrumental in the recovery of the construction sector in 2016 and 2017. However, economic activity in the construction sector remains significantly below pre-global financial crisis levels in terms of real gross value added. The reliance of the Cypriot economy on exports of goods and services which, in 2017, represented 65.7% of real GDP, also renders it vulnerable to external economic or political shocks.

Should the recovery of the Cypriot economy falter or decline as a result of any of the above or other factors, this could have a material adverse effect on the Group's business, financial condition, results of operations and prospects. In particular, the value of the Group's assets (a significant proportion of which is comprised of the Issuer's domestic loan portfolio) and the ability of its clients and counterparties to meet their financial obligations, could be adversely affected and could cause loan impairment charges to rise and fee and commission income to reduce or cause the Group to incur further mark-to-market losses.

# Economic and political developments in Europe and globally could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

Following a lengthy period of recession in many economies around the world, including Europe, in the wake of the global financial crisis, global economic growth has returned, although at a relatively modest pace and unevenly across countries. Global growth is projected at 3.9% in both 2018 and 2019 according to the IMF (World Economic Outlook, April 2018). The current outlook for the global economy and financial markets has been shaped by a combination of economic and political events including sustained accommodative monetary policies in advanced economies and expansionary fiscal policy changes in the United States. Economic activity in Europe was aided by the removal of political uncertainty after elections in key core countries such as France and Germany. Economic growth in emerging and developing economies in Asia and Europe is also expected to continue. However, the positive momentum is expected to slow beyond the next two years as a result of a combination of developed economies being held back by demographic decline and low productivity and the tightening of accommodative monetary policies in these economies. Recent import restrictions announced by the United States, retaliatory actions by China, and potential retaliation by other countries also pose a significant risk to global economic activity and sentiment.

Key external economic factors which both affect and indicate the economic condition and prospects of Europe and other regions include unemployment levels, consumer and government spending levels, government monetary and fiscal policies, inflation rates, credit spreads, currency exchange rates, the availability and cost of capital and funding, market indices, investor sentiment and confidence in the financial markets, consumer confidence, the liquidity in financial markets, the level and volatility of equity prices, commodity prices and interest rates, real estate prices, and changes in customer behaviour. Any period of unpredictable movements, severe dislocations and liquidity disruptions in the financial markets in the Eurozone or elsewhere could lead to a reduction in the demand for some of the Group's banking services and products and may also impede the Group's ability to raise capital and/or funding. This could result in, among other things, the issuance of capital and funding of different types or under different terms than otherwise would have been issued or realised, or the incurrence of additional or increased funding and capital costs compared to the costs borne in a more stable market environment. Furthermore, some of the Group's

risk management strategies may not be as effective at mitigating risks as such strategies would be under more normal market conditions. This could potentially have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

Furthermore, political or other factors and events outside of the Group's control, such as heightened geopolitical tensions, war, acts of terrorism, pandemic or other natural disasters or other similar events, may have an adverse effect on European and global economic conditions which could, in turn, have a material adverse effect on the Group's business, financial condition, results of operations and prospects. The particular examples of these factors include, but are not limited to:

- changes in the level of interest rates;
- the passing and implementation of an increasing number of EU regulations and directives relating to the banking, financial services and insurance sectors;
- political instability or military conflict that impacts Europe and/or other regions such as Turkey and Syria;
- uncertainty as to the impact of the United Kingdom's formal notification to the European Council in March 2017 of its intention to withdraw from the European Union (commonly referred to as **Brexit**). Brexit has caused significant volatility in the global financial markets and has adversely affected markets in the United Kingdom (UK) in particular. In 2016, the sterling depreciated sharply against the euro following the Brexit referendum and Brexit may continue to adversely affect the UK and could contribute to greater instability in global financial and foreign exchange markets before and after the terms of the UK's future relationships with the European Union are settled. Although the initial impact of Brexit on the economy was less severe than initially expected, real GDP growth in the UK is still expected to decrease from 1.8% in 2017 to 1.6% in 2018 and to 1.5% in 2019 according to the IMF (World Economic Outlook, April 2018). The deterioration of real property and other markets in the UK could lead to a reduction in the demand for the services and products of the Group's UK bank subsidiary, BOC UK, as well as have a negative impact on the value of the collateral held by BOC UK as security for loans. In addition, the expected withdrawal of EEA passporting rights for UK banks may mean BOC UK will not be able to accept deposits from EEA residents post Brexit. As at 31 December 2017, the Group's operations in the UK (comprised mainly of BOC UK) account for 5.1%, 8.6% and 10.5% of total revenue, total loans and total deposits. Further, Cyprus' close trade and investment links with the UK leaves its economy vulnerable to Brexit's impact on the UK economy. Weaker demand in the UK, slower economic activity and the decline of sterling against the euro will reduce the competitiveness of Cypriot exports to the UK. Exports of goods to the UK were 11.9% of Cyprus' total exports of goods in 2016. Exports of services to the UK comprise mostly of tourism and business services. Tourist arrivals from the UK accounted for 36.3% of total tourist arrivals in 2016 and for 34.3% in 2017;
- potential deterioration in the economic, social and political conditions in Greece and the fiscal position of Greece. Although the Group has exited its operations in Greece, the Group remains exposed to Greece, mainly as a result of legacy portfolios of foreclosed property and letters of guarantee which remained with the Group following the sale of its Greek operations to Piraeus Bank. There are also close geographical, political, economic and social ties between Greece and Cyprus and a proportion of the Group's deposits and other business in Cyprus are dependent on Greek businesses and individuals. As at 31 December 2017, the exposure of the Group to Greece comprised (a) non-core on-balance sheet and off-balance sheet net exposures of €192.7 million and (b) lending exposures to Greek entities in Cyprus or lending exposures in Cyprus with Greek collateral, each entered into in the normal course of business and totalling €168.3 million;
- any significant change to, or volatility in, the general economic or political conditions in central and eastern European countries, particularly Russia, Ukraine and Romania. Central and eastern European

countries share a common history of volatile capital markets and exchange rates, political, economic and financial instability and, in many cases, underdeveloped political, financial and legal systems and infrastructures. A significant proportion of the Group's deposits and other business in Cyprus are dependent on expatriate businesses and persons from these countries, particularly Russia and Ukraine. In addition, a material deterioration in political and/or economic conditions in Russia and Romania could adversely affect the Group's liquidity and capital because of its exposure to these countries. The Group's on-balance sheet and off-balance sheet net exposure to Russia and Romania as at 31 December 2017 was €31.2 million and €79.4 million, respectively;

- taxation and other political, economic or social developments affecting Cyprus, Russia, the UK or the EU;
- adverse public perception of low tax jurisdictions which has increased following heightened international focus on global tax scandals, including the leak of papers from a Panamanian law firm in early 2016 and the leak of papers from a Bermuda-based law firm in November 2017 may result in a material adverse effect on the Group's deposits and business from international customers. The International Banking division of the Issuer (IB) was responsible for 23.3% of the Group's total deposits as at 31 December 2017 and 37.0% of the Group's total net fee and commission income for 2017; and
- a recurrence of the EU sovereign debt and banking stress triggered by political and fiscal uncertainty associated with Greece, Spain and Italy, stalling reform efforts in EU periphery economies.

# The Issuer has been and could in the future be materially adversely affected by the weakness or the perceived weakness of other financial institutions.

Financial institutions have a high level of interdependence as a result of credit, trading, clearing and other relationships between them. As a result, a default or threatened default or concerns about a default or threatened default by one institution could affect other institutions and lead to significant market-wide liquidity problems and financial losses for other financial institutions. It may even lead to defaults of other financial institutions, which is a risk sometimes referred to as "systemic risk". A systemic risk event may also have a material adverse effect on financial intermediaries, such as clearing agencies, clearing houses, banks, securities firms and exchanges, to which the Group is exposed. For derivative transactions this risk is mitigated through daily margining.

Systemic risk in the global financial industry is still at an elevated level. High sovereign indebtedness, low capital levels at many banks, high level of NPEs and the high interconnectivity between the largest banks and certain economies are important factors that contribute to this systemic risk. Against the backdrop of the global financial crisis, during which the lack of liquidity and high costs of funding relative to official rates in the interbank lending market reached unprecedented levels, the Group is subject to the risk of deterioration of the commercial weakness or perceived weakness of other financial institutions within and outside Cyprus, particularly those within the EU. These risks could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

### Risks Relating to Asset Quality, Provisions and Capital

The Group's financial condition and prospects are materially affected by its ability to reduce the high level of NPEs in its existing portfolio and the price at which it is able to dispose of these NPEs.

The Group's loans and advances to customers (net of provisions and fair value adjustment on initial recognition) declined from €15.6 billion as at 31 December 2016 to €14.6 billion as at 31 December 2017. The Group's Non-Performing Exposure (NPE) ratio was 46.9% of gross loans as at 31 December 2017. A significant proportion of the Group's NPEs are comprised of loans to borrowers in the Cypriot real estate and construction sectors, where real estate prices only began to stabilise in 2016. As at 31 December 2017, loans

to borrowers in the Cypriot real estate and construction sectors which were classified as NPEs were 31.7% of the Group's portfolio of NPEs in Cyprus.

As the Group's NPEs comprise a significant proportion of its loan portfolio and require a significant portion of the Issuer's capital to be held against them, the Group's ability to provide new loans and resume the growth of its loan portfolio remains constrained and there can be no assurance that the Group will be able to continue the reduction in the level of its NPEs at the current rate. In particular, the Group's ability to reduce the level of its NPEs is significantly dependent on its ability to restructure, collect and/or rehabilitate these loans. A significant proportion of the Group's NPEs are loans to borrowers in the real estate and construction sectors in Cyprus, and, the willingness and ability of delinquent or defaulting borrowers to agree to a voluntary restructuring of their loans is materially dependent on the continuing recovery of the Cypriot economy, particularly the Cypriot real estate market (see "-As a significant proportion of the Group's loan portfolio is secured primarily by mortgages over Cypriot real estate and the Group has a significant portfolio of real estate in Cyprus, mainly as a result of the enforcement of loan collateral and debt-for-asset swaps, the Group's business, financial condition, results of operations and prospects are materially affected by changes in the demand for, and prices of, Cypriot real estate" below), none of which are factors within the Group's control. In addition, although the Group has successfully used the Sale of Credit Facilities Law, which was introduced in 2015 to facilitate the sale of loans by banks, to sell small portfolios of restructured small and medium-sized enterprises (SME) loans, the sale of large loan portfolios or portfolios of delinquent loans and/or consumer loans under this law has yet to be tested and, accordingly, there can be no assurance that the Group will be able to use this law successfully for the reduction of NPEs. In addition, the effectiveness of the insolvency and foreclosure processes under the Insolvency Laws (as defined in "Financial Services Regulation and Supervision-Insolvency Laws") and Foreclosure Laws (as defined in "Financial Services Regulation and Supervision—Laws relating to Foreclosures") enacted in 2014 and 2015 in improving the Issuer's ability to reduce its NPE portfolio from a time and cost perspective remains uncertain as the Issuer still faces significant administrative and bureaucratic burdens (such as obtaining tax clearances, locating title deeds and the recording of loans), as well as a number of challenges by borrowers and mortgagors in the Cypriot courts, in relation to these processes. Moreover, the Insolvency Laws and Foreclosure Laws contain guarantor and borrower protections and proposals may be made from time to time to increase these protections and, consequently, further limit the Group's ability to recover from delinquent guarantors and borrowers and/or foreclose on loan collateral. Further, while any sale of NPEs or portfolios of NPEs by the Group would reduce the level of its NPEs and may release the provisions held against them, the sale may potentially result in a loss being recorded, which could have a material adverse effect on the Group's income for the relevant financial period and the Group's capital position in the longer term.

As a significant proportion of the Group's loan portfolio is secured primarily by mortgages over Cypriot real estate and the Group has a significant portfolio of real estate in Cyprus, mainly as a result of the enforcement of loan collateral and debt-for-asset swaps, the Group's business, financial condition, results of operations and prospects are materially affected by changes in the demand for, and prices of, Cypriot real estate.

The Group has substantial exposure to the Cypriot real estate market as the majority of its NPE portfolio is secured by mortgages over real estate in Cyprus. As at 31 December 2017, mortgages accounted for 92.9% of the total collateral held by the Group with respect to its on-balance sheet exposure. The total carrying value of the Group's Cypriot real estate assets resulting from the enforcement of loan collateral or from debtfor-asset swaps amounted to €1.5 billion as at 31 December 2017. As at 31 December 2017, 12.0% of the Group's real estate assets were residential buildings and land, while another 88.0% were commercial buildings and land, of which 17.0% was concentrated in golf resort properties. Accordingly, the Group's business, financial condition, results of operations and prospects would be materially affected by changes in the demand for, and prices of, Cypriot real estate.

Cyprus' real estate market began to decline from late 2008 onwards as Cyprus suffered significant declines in real estate prices, particularly during the period of recession from the second half of 2011 to 2014. The rate

of decline decreased in 2015 with real estate prices beginning to stabilise in 2016. According to the CBC's residential property price index, residential property prices rose by 1.4% in 2017 on a year-on-year basis.

Should the recovery of the Cypriot real estate market fail and/or real estate prices decline, the Group's ability to restructure NPEs secured by real estate would be adversely affected and the corresponding decline in the recovery value of real estate assets held as collateral could lead to higher impairment provisions for the Group. In relation to real estate over which the Group has obtained control, the Group could also incur significant ongoing costs to maintain the value of its real estate portfolio in Cyprus. Any material failure by the Group to sell its real estate assets could result in increased ongoing operational and maintenance costs for the Group and a reduction in non-interest income for the Group. In addition, any material decline in Cypriot real estate prices could result in a write-down in the carrying value of the Group's real estate assets. Any such write-down in value of, and/or material failure to sell, the Group's real estate assets could have a material adverse effect on the profitability of the Group.

In any event, the Group's ability to realise the value of its real estate portfolio is dependent on a number of external factors over which the Issuer has no control, such as foreign investor demand (which has historically been a material source of demand for Cypriot real estate), the availability of capital gains tax relief in Cyprus for purchases of real estate in connection with debt restructurings and government policies with respect to real estate investment requirements for Cypriot citizenship and residency. Accordingly, any slowing of foreign financing, any reduction or termination of tax and other incentives by the Government and/or an oversupply of new properties resulting from the growth in housing construction could result in a decline in the prices or demand for Cypriot real estate.

Accordingly, for any one or more of the foregoing reasons, any declines in the prices or demand for Cypriot real estate could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

## Increases in new provisions could materially adversely affect the Group's financial condition and results of operations.

In connection with its lending activities, the Group provides for loan losses and advances to customers, which are recorded in its profit and loss account. As at 31 December 2017, the Group's provision for loan losses was €3.5 billion excluding fair value adjustment on initial recognition and provision for off-balance sheet exposures. The Group's overall level of provisions is based on its assessment of expected credit losses which are calculated using exposures at default (which represents the expected exposure in the event of a default), loss given default (which takes into account historical losses, collateral realisation and cash recovery rates, collateral value and the time value of money) and probability of default.

As a result of deteriorating economic conditions, changes in regulatory or accounting requirements or other causes and considerations, the Group's lending businesses may have to increase their provisions for loan losses in the future. In particular, the Group may have to increase its provisions as a result of any increases in its NPEs, deteriorations in asset valuations and/or requests by the European Central Bank (ECB) to do so. In August 2017, the Group decided to change its provisioning assumptions and estimates as a result of reconsidering its strategy to more actively explore other strategic solutions to further accelerate the reduction in NPEs and take into consideration the on-going discussion with its supervisor, the ECB, in the context of the 2017 Supervisory Evaluation & Review Process (SREP). These changes were the main cause of a 110.5% increase in the Group's provisions for loan losses (including gains on derecognition of loans and advances to customers and other customer credit losses) and loss after tax attributable to owners of the Issuer of €551.9 million in 2017 when compared to the provisions for loan losses of €370.3 million and profit after tax attributable to owners of the Issuer of €63.7 million in 2016.

Any significant increase in provisions for loan losses or a significant change in the Group's estimate of the risk of loss inherent in its portfolio of non-impaired loans, as well as the occurrence of loan losses in excess of the related provisions, may have a material adverse effect on the Group's business, financial condition and results of operations.

# The Group is subject to ECB supervision which may result in requests that it increase its loan provisions, raise additional capital or result in increased costs.

From November 2014, the Group came under the supervision of the ECB following the latter's assumption of its supervisory responsibilities under Regulation (EU) No. 1024/2013 (the ECB Regulation), adopted on 15 October 2013 with the goal of establishing a single supervisory mechanism to oversee and unify credit institutions in the Eurozone. Accordingly, the Group's compliance with the prudential requirements of the European Union's Directive 2013/36/EU (CRD IV) and Regulation (EU) No. 575/2013 (the CRR) is significantly dependent on the ECB's interpretation and decisions in relation to these requirements following its periodic inspections of the Group within the scope of the ECB Regulation. In practice, ECB supervision of the Group is carried out in cooperation with the CBC and joint decisions with the United Kingdom Prudential Regulation Authority (the PRA) are issued with respect to the Bank of Cyprus UK Ltd's (BOC UK) capital requirements.

CRD IV and the CRR comprise the European regulatory package designed to transpose the capital, liquidity and leverage standards of Basel III (as defined in "Financial Services Regulation and Supervision" below) into the EU's legal framework. CRR established the prudential requirements for capital, liquidity and leverage that entities need to comply with and introduced significant changes in the prudential regulatory regime applicable to banks, including amended minimum capital adequacy ratios, changes to the definition of capital and the calculation of risk weighted assets, and the introduction of new measures relating to leverage, liquidity and funding. CRR permits a transitional period for certain of the enhanced capital requirements and certain other measures which will be largely fully effective by 2019. In addition, Regulation (EU) No. 2016/445 of the ECB of 14 March 2016 on the exercise of options and discretions available in Union law (ECB/2016/4) provides certain transitional arrangements which supersede national discretions unless they are stricter than the transitional arrangements provided by it. CRD IV governs access to deposit-taking activities and internal governance arrangements including remuneration, board composition and transparency. For more detail on CRD IV and the CRR, see "Financial Services Regulation and Supervision—Main Banking/Financial Services Regulatory Requirements".

On 23 November 2016, the European Commission published legislative proposals for amendments to the CRR, the CRD IV, Directive 2014/59/EU of the European Parliament and of the Council of 15 May 2014 on the establishment of a framework for the recovery and resolution of credit institutions and investment firms (the BRRD) and the Single Resolution Mechanism Regulation No. 806/2014 (the SRM Regulation) (the **Proposals**). The Proposals cover multiple areas, including the Pillar II framework, the leverage ratio, mandatory restrictions on distributions, permission for reducing own funds and eligible liabilities, macroprudential tools, a new category of "non-preferred" senior debt, the minimum requirement for own funds and eligible liabilities (MREL) framework and the integration of the total loss absorbing capacity standard into EU legislation as mentioned above. Not all of the Proposals have been formally approved by the European Parliament and the Council of the European Union and therefore remain subject to change. The final package of new legislation may not include all elements of the Proposals and new or amended elements may be introduced through the course of the legislative process. Until all of the Proposals are in final form, it is uncertain how the Proposals will affect the Issuer or the Group or holders of the Covered Bonds. See also "As a result of the implementation of the BRRD and SRM Regulation in Cyprus, the relevant authorities have wide powers to impose resolution measures on the Group, the Issuer and/or BOCH which could materially adversely affect the Group and unsecured creditors of the Issuer".

The ECB, as the Group's competent authority, has power, among others, to request changes in the provisioning policy or treatment of items in terms of own funds requirements, for the purposes of CRD IV, as well as requirements in relation to capital and liquidity. Accordingly, loan provisioning, additional capital and other requirements, whether based on an interpretation of current rules or the application of new rules or guidance, could be imposed on the Group as a result of these supervisory processes, including a revision of the level of Pillar II add-ons as the Pillar II add-on capital requirements are a point-in-time assessment and therefore subject to change over time. Loan provisions, additional capital, and/or liquidity requirements could lead to increased costs for the Issuer, limitations on the Issuer's capacity to lend and further

restructuring of the Group which could have a material adverse effect on the business, financial condition, results of operations and prospects of the Group.

# Changes in financial reporting standards or policies, such as IFRS 9, could materially adversely affect the Group's reported results of operations and financial condition and may have a material adverse effect on capital ratios.

The Group prepares its financial statements in accordance with IFRS as issued by the International Accounting Standards Board and as adopted by the EU and, accordingly, from time to time the Group is required to adopt new or revised accounting standards issued by recognised bodies, including the International Accounting Standards Board.

In July 2014, the International Accounting Standards Board announced IFRS 9 on financial instruments which replaced IAS 39 and became effective for annual periods beginning on or after 1 January 2018. Since IFRS 9 moves away from the current "incurred loss" model to an "expected credit loss" model, and, therefore, requires more judgment in considering information for current and future provisioning, the implementation of IFRS 9 has required the development of methodologies to calculate the impairment of customer loans and advances based on the expected credit loss model. The new credit loss model is expected to result in the earlier recognition of credit losses and thus a higher provision charge because it includes not only credit losses already incurred, but also losses that are expected in the future. The credit loss expense is also likely to be more volatile as expectations and judgments may change. In addition, as the balance sheet of the Group grows, more "day-one" provisions are recorded and this may also increase the provision charges. This volatility will be reflected in the Group's income statement and Common Equity Tier 1 (CET 1) capital. It is also expected that there will be additional movements within the three stages stipulated by the standard and, thus, further volatility in the provisioning charge as the Group progresses further with the restructuring and recovery of loans. The Group has elected to apply the EU transitional arrangements for the implementation of IFRS 9 over a five year basis. On this transitional basis, the Group's shareholders' equity and capital ratios as at 31 December 2017 are estimated to decrease by approximately €300.3 million and 0.09%, respectively, primarily as a result of an increase in loan impairment provisions. The Group's ability to absorb the negative impact of IFRS 9 on its provisions and capital ratios is significantly dependent on the EU transitional arrangements for its implementation remaining unchanged. In addition, the assessment of IFRS 9 is ongoing and the Issuer will continue to build its data and/or advance its models in order to improve provision calculations. Changes in the EU transitional arrangements, business models or policies, including as a result of choices made by the Group, in relation to IFRS 9 could have a material adverse effect on the Group's reported results of operations and financial condition and may have a corresponding material adverse effect on capital ratios.

# If the Group does not generate sufficient taxable profits to utilise its deferred tax assets, it could result in a material reduction in the Group's net profit and capital.

Deferred tax assets are recognised by the Group in respect of tax losses to the extent that it is probable that future taxable profits will be available against which the losses can be utilised. Judgment is required to determine the amount of deferred tax assets that can be recognised, based upon the likely timing and level of future taxable profits, together with future tax-planning strategies. These variables have been established on the basis of significant management judgment and are subject to uncertainty. As a result of the tax losses of Cyprus Popular Bank Public Co Ltd (Laiki Bank) transferred to the Issuer in accordance with decrees issued in 2013 by the CBC, in its capacity as resolution authority, in relation to the transfer of certain assets and liabilities of Laiki Bank to the Issuer (the Laiki Transfer Decrees), the Group recognised deferred tax assets of €417.0 million at the time of the transfer of these tax losses from Laiki Bank. The deferred tax assets can be set off against the taxable future profits of the Issuer for a period of 15 years from 2013, expiring in 2028, at the prevailing tax rate (currently 12.5%). The Group is required to assess each year the recoverability of its deferred tax assets taking into account the Group's actual performance, the key objectives of the Group's strategy as well as the macroeconomic environment of Cyprus and detailed financial projections up to the end of 2020 which had been also used to inform performance and financial assumptions thereafter until

2028. In 2017, the Group's tax charge increased to €76.7 million from €18.4 million in 2016, mainly as a result of the reduction in deferred tax assets by €66.9 million from €450.4 million as at 31 December 2016 to €383.5 million as at 31 December 2017, to reflect the assessment of their reduced recoverability following the increase in loan impairment provisions which, in turn, was mainly a result of the Group's changes to its provisioning assumptions (see "—Increases in new provisions could materially adversely affect the Group's financial condition and results of operations" above). Accordingly, if the Issuer's ability to generate sufficient future taxable profits to utilise its deferred tax assets fully prior to their expiry continues to be negatively impacted by provisioning levels or other factors, the Issuer will have to further write-off these deferred tax assets which would reduce the Group's net profit and, in turn, the Group's capital.

### **Funding and Liquidity Risks**

The Group is dependent on customer deposits and central bank funding for liquidity and any difficulties in securing these sources of liquidity may materially adversely affect the Group's business, financial condition, results of operations and prospects.

In managing its liquidity risk, the Group is dependent on external sources of funding, through deposits, interbank and wholesale markets, as well as central banks, such as the ECB and the Bank of England. The ability of the Group to access these funding sources on favourable economic terms, or at all in circumstances where the Group's financial condition and/or the Cypriot economy substantially deteriorates, is subject to a variety of factors, including a number of factors outside of its control, such as liquidity constraints, general market conditions and the level of confidence in the Cypriot banking system and the Issuer.

As a result of the Cypriot economic recession and certain events prior to March 2013, during which Cyprus' and the Group's credit ratings were downgraded and the Cypriot banking sector experienced a significant overall reduction in deposits, the Group's access to interbank and wholesale markets became restricted and the Issuer had to rely heavily on central bank funding for liquidity. Although customer deposits in Cyprus as a percentage of the Group's total funding began to increase after the first half of 2015, the Group still obtains a proportion of its funding from the ECB.

Currently, the Group's two principal sources of funds are customer deposits, particularly retail deposits, and central bank funding. As at 31 December 2017, customer deposits and ECB funding represented 90.0% and 4.7%, respectively, of the Group's funding.

The availability of ongoing funding from customer deposits is subject to factors such as depositors' concerns relating to the economy in general, the financial services industry and the Group specifically, and any significant deterioration in economic conditions in Cyprus. Any of these factors separately or in combination could lead to a sustained reduction in the Group's ability to access customer deposit funding on appropriate terms in the future. By way of example, the bail-in of depositors of the Issuer in 2013 resulted in losses suffered by depositors which would have likely resulted in significant deposit outflows from Cyprus if the government of Cyprus (the **Government**) had not imposed restrictive measures and capital controls on the withdrawal of funds. Accordingly, any event or series of events which results in a prolonged period of uncertainty concerning the Cypriot economy, the banking sector or the Group could precipitate another loss of confidence by depositors, which could result in a withdrawal of deposits.

Access to central bank funding may not always be available (see "—Government and ECB actions intended to support liquidity may be insufficient or discontinued, thus the Group may be unable to obtain the required liquidity" below) and is subject to funding provision rules. The amount of available funding is tied to the value of the collateral the Group provides, including the market value of retained covered bonds, as well as the value of the Group's loan portfolio, which may also decline in value. If the value of the Group's assets declines, then the amount of funding the Issuer can obtain from these facilities may be reduced. The availability of this funding and its terms are at the discretion of the ECB. Further, if securities or other assets that are currently used by the Issuer as collateral were no longer eligible to serve as collateral for central bank funding, this may negatively impact the Issuer's ability to raise funding as well as funding costs.

If there is a material decrease in the Group's customer deposits and/or the Group is unable to obtain the necessary liquidity from central banks, the Group may not be able to maintain its current levels of funding without disposing of a number of the Group's assets or having to raise additional funding through other sources.

In addition, in such circumstances the Issuer may become subject to restrictive measures and capital controls by the Government and/or other measures taken with respect to the Issuer under the BRRD regime and SRM Regulation (see "Financial Services Regulation and Supervision—Main Banking/Financial Services Regulatory Requirements—Bank Recovery and Resolution"), which, individually or together, could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

# Government and ECB actions intended to support liquidity may be insufficient or discontinued, thus the Group may be unable to obtain the required liquidity.

The financial markets crisis, the increase of risk premiums and the higher capital requirements demanded by investors and regulators have led to intervention and requirements for banking institutions to have increased levels of capitalisation and liquidity. In many countries, the requirement for additional liquidity was achieved through the provision of liquidity support by central banks. In order to permit such support, financial institutions were required to pledge securities and other assets deemed appropriate as collateral by their regulators and central banks.

In the Eurozone, the ECB and the national central banks adopted monetary easing policies and, consequently, made available monetary policy tools such as targeted longer-term refinancing operations, covered bond purchase programmes and an asset-backed securities purchase programme. In October 2017, the ECB announced a reduction in the monthly pace of its asset purchase programmes. Financial institutions in the Eurozone utilise these programmes and, given the interdependence between financial institutions in the Eurozone, the cessation of these programmes and any other accommodative monetary policies could have a material adverse effect on the financial condition of these financial institutions, including the Issuer, and any deterioration, or perceived deterioration, in these financial institutions could also result in an adverse effect on the Issuer and the Group in terms of its perception and prospects. There can also be no assurance that the ECB or these national central banks will continue to adopt accommodative monetary policies or that the employment of these policies will be sufficient to address the fiscal risks which remain.

In the event that there is a significant reduction or elimination in the liquidity support provided to the system by governments and central authorities, the Group may encounter increased difficulties in procuring liquidity in the market and/or higher costs for procurement of such liquidity, thereby adversely affecting its business, financial condition or results of operations.

# The Group's ability to enter into transactions with other financial institutions and access the international capital markets may be limited depending on its credit rating and risk profile.

The Issuer routinely transacts with counterparties in the financial services industry, including brokers and dealers, commercial banks, investment banks and other institutional clients. Sovereign credit pressures may weigh on Cypriot financial institutions, limiting their funding operations and weakening their capital adequacy by reducing the market value of their sovereign and other fixed income holdings. These liquidity and capital concerns may adversely affect inter-institutional financial transactions in general. In particular, as a Cypriot financial institution, the Issuer's ability to enter into what would have been routine transactions with international counterparties may be adversely affected as a result of these counterparties' concerns as to the credit risk they would be taking with respect to the Issuer. While credit market conditions have improved and counterparties have re-opened lines of credit with the Issuer, the risk remains that the credit situation may deteriorate as a result of any future deterioration in the sovereign credit outlook and the credit outlook for Cypriot financial institutions. In that event, the Issuer's credit rating and risk profile may lead to the Issuer having to pay higher rates of interest on its interbank borrowings and/or provide higher amounts of collateral, particularly cash collateral, to secure its transactions with international counterparties or adversely

affect the Issuer's ability to enter into transactions or access the international capital markets for funding. The higher cost of these transactions may have an adverse effect on the Issuer's ability to hedge its foreign currency and other market risk exposures and to manage its funding and liquidity reserves.

#### Market Risks

### Risk of fluctuation of prevailing share and other securities prices.

The Group can be adversely affected by changes in the market price of securities that it holds (mainly equity and debt securities and mutual funds). As at 31 December 2017, the Group had a  $\in$ 1.0 billion portfolio of mutual funds and debt and equity securities. Changes in the prices of securities that are classified as investments at fair value through profit and loss affect the profit of the Group whereas changes in the value of securities classified as "held to collect and sell" affect the equity of the Group. In particular, as a result of the Group's significant holding of Government bonds, any tightening and widening of the spread on these bonds will generate a profit for the Group and negatively impact the Group's reserves, respectively. As at 31 December 2017, the Group holds a  $\in$ 500.3 million portfolio of Cypriot Government bonds. In addition, the Group's insurance and investment businesses are subject to the risk of negative price adjustments in the value of shares and other securities held in their investment portfolios.

# A prolonged period of low market interest rates or changes in interest rates may negatively affect the Group's net interest income and have other adverse consequences.

Interest rates are highly sensitive to many factors beyond the Group's control, including monetary policies and domestic and international economic and political conditions. There is a risk that future events may alter the interest rate environment.

Since the global financial crisis in 2008, the Eurozone, the ECB and the national central banks have adopted monetary easing policies which have exerted downward pressure on interest rates and yield curves. This has resulted in interest rates at historical lows that have contributed to a reduction in the Group's net interest income and net interest margin. This has also limited the Group's ability to increase its net interest income as a result of the Issuer's inability to decrease interest rates on customer deposits and accounts below 0%. Although there are indications from the ECB and national central banks in the Eurozone that monetary easing policies will be lifted and central banks in the UK and US have begun to increase base interest rates, these are still preliminary and largely dependent on the continuing recovery of the global, Eurozone, US and UK economies. Accordingly, there can be no assurance that interest rates will continue to rise and any reversion to an environment of low interest rates will continue to limit the Group's ability to increase its net interest income and/or retain customer deposits.

However, rising or falling interest rates may have a material impact on the Group's income and balance sheet. Changes in market interest rates may affect the interest rates the Group charges on its interest-earning assets differently from the way that it may affect the interest rates it pays on its interest-bearing liabilities, which could reduce the Group's net interest income. In addition, different types of assets and liabilities may be linked to different interest reference rates which may expose the Group to basis risk. Accordingly, changes in interest rates or a failure to manage its basis risk effectively may have a material adverse effect on the business, financial condition and results of operations of the Group. Further, since the majority of the Group's loans re-price quicker than its liabilities, a decrease in interest rates may cause the Group's net interest income to decrease. On the liability side, in the case of decreasing interest rates, competitive pressures may restrict the Group's ability to decrease its deposit rates. In the case of an increase in interest rates, competitive pressures and/or fixed rates in existing loan commitments or facilities may restrict the Group's ability to increase lending rates. Rising interest rates may also result in an increase in the Group's allowance for the impairment of loans and advances to customers if customers cannot refinance in a higher interest rate environment, thereby potentially increasing the Group's NPEs.

### Changes in currency exchange rates may materially adversely affect the Group.

Currency risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. These fluctuations and the degree of volatility with respect thereto may affect earnings reported by the Group. Foreign exchange rate fluctuations expose the Group to risks that arise from transactions in foreign currency, as well as changes in the value of the Group's assets and liabilities denominated in foreign currencies which may affect the Group's financial results and equity. Losses may also arise during the management of the Group's assets/liabilities and investments in foreign countries. Although the Group enters into hedging transactions with the aim of minimising the risk of fluctuations in foreign exchange rates, such hedging may be inadequate. As a result, such fluctuations in foreign exchange rates may have a material adverse effect on the business, financial condition and results of operations and prospects.

#### **Business Risks**

### The Group's businesses are conducted in a highly competitive environment.

The Group faces significant competition from both domestic banks and international banks operating in Cyprus, particularly in relation to its lending and wealth management businesses. In particular, in March 2018, the Cyprus Cooperative Bank Ltd. (CCB), which was recapitalised in accordance with the Memorandum of Understanding (MoU) between Cyprus and the European Commission (the EC), the ECB and the IMF (the troika) and is owned by the Government, announced the launch of a process to identify potential investors in CCB (the CCB Process). Any such investment in CCB or its acquisition, in whole or in part, by one of the Group's other significant competitors in the Cypriot banking sector could result in increasing competition to the Group in its core lending markets in Cyprus. In addition, if the CCB Process should become protracted or complicated, this could create uncertainty and volatility in the Cypriot banking market.

Some of the foreign banks operating in Cyprus may have resources greater than those of the Issuer's and have focused their operations to cater for domestic retail, SME and corporate clients, as well as international clients. Moreover, with respect to international clients, Cyprus as a country competes with other low tax jurisdictions focused on the provision of financial services. If the Issuer is unable to successfully compete with other institutions, these competitive pressures, as well as the uncertainty which the CCB Process could potentially create, may have an adverse effect on the Group's business, financial condition and results of operations.

The Group's ability to grow its business and maintain its competitive position depends, in part, on the success of new operations, products and services and the implementation of its digital transformation strategy.

The Group intends to continue to explore and pursue opportunities to strengthen and grow its business generally. This includes the implementation of its digital transformation strategy.

The success of the Group's business, financial condition, results of operations, prospects and competitive position in general depends, in part, on the success of new products and services offered to clients, including the shifts to digitalisation and paperless banking pursuant to the Group's implementation of its digital transformation strategy. The Group plans to invest significant capital in the implementation of new digital platforms and customer relationship management systems over a five year period. For more detail on the Group's digital transformation strategy, see "Business Description of the Group-Information Technology". However, the Group cannot guarantee that these new platforms and systems and the new products and services to be provided and supported by them will be responsive to client demands or successful once they are offered or that they will be successful in the future. In addition, clients' needs or desires may change over time, and such changes may render these products and services obsolete, outdated or unattractive and the Group may not be able to develop and deploy new products that meet clients' evolving needs. The Group's

success is also dependent on its ability to anticipate and leverage new and existing technologies that may have an impact on products and services in the banking industry. Technological changes may further intensify and complicate the competitive landscape and influence client behaviour. If the Group's products and services employ technology that is not as attractive to clients as that employed by its competitors, if it fails to employ technologies desired by clients before its competitors do so, such as digitalisation or paperless banking, or if it fails to execute targeted strategic technology initiatives on time or on budget, its business, financial condition, results of operations and prospects could be materially adversely affected. In addition, if the Group cannot respond in a timely fashion to the changing needs of its clients, it may lose clients, which could in turn materially adversely affect its financial condition, results of operations, prospects and competitive position.

Accordingly, if the Group's strategies are not implemented successfully, or if the Group's strategies do not yield the anticipated benefits or lead to unforeseen liabilities, or if the Group is unable to successfully launch new products or services, improve offerings or pursue other business opportunities in time or at all in the UK or its core market in Cyprus, this could have a material adverse effect on the Group's business, results of operations, financial condition and prospects.

### The Group is exposed to insurance and reinsurance risks.

The Group, through its subsidiaries EuroLife Ltd (**EuroLife**) and General Insurance of Cyprus Ltd (**GIC**), provides life insurance and non-life insurance, respectively, and is exposed to certain risks particular to these businesses. For a portfolio of life insurance contracts, the principal risk is that the actual claims and benefit payments exceed the carrying amount of insurance liabilities. The risk of a non-life insurance contract derives from the uncertainty of the amount and time of occurrence of a claim, such as natural disasters which are unpredictable both in terms of occurrence and scale. In addition, liabilities which stem from claims that have occurred in the past but have not been fully settled could turn out to be higher than expected. In particular, liability insurance claims may often take years to settle and may result in higher settlement or court costs than anticipated.

Insurance events are unpredictable and the actual number and amount of claims and benefits will vary from year to year from the estimate established using actuarial and statistical techniques. Accordingly, the level of insurance risk is determined by the frequency of the claims, the severity and the evolution of claims from one year to another.

In addition, although reinsurance arrangements mitigate insurance risk, the Group's insurance subsidiaries are not completely relieved of their direct obligations to their policyholders and a credit exposure exists to the extent that any reinsurer is unable to meet its contractual obligations.

### **Operational Risks**

## The Group could fail to attract or retain senior management or other key employees.

The Group relies on an experienced and qualified management team. In particular, Dr. Josef Ackermann, Chairman, and Mr. John Patrick Hourican, Group Chief Executive Officer, and certain other key members of management have been a driving force behind the Group's restructuring and strategy following the economic recession in Cyprus. The loss of the services of key members of management or certain key employees, particularly to competitors, in circumstances where a suitable replacement cannot be found in a timely manner, an inability to attract experienced and qualified employees and an inability to adequately incentivise existing employees may have a material adverse effect on the Group's business, financial condition and results of operations. Mr. Hourican's existing employment contract is due to expire in December 2018. A failure to identify successors of a similar professional calibre could delay and affect the Group's ability to implement its corporate strategies, including the reduction of its portfolio of NPEs and the resumption of growth in its core markets, and, accordingly, have a material adverse effect on the Group's business, financial condition and results of operations.

Staff rationalisation measures and a failure to manage trade union relationships effectively could have a material adverse effect on the Group's business, operations, financial condition and results of operations.

The Issuer has implemented and may in the future continue to implement staff rationalisation and other measures to increase efficiency, exploit synergies and respond to changing customer preferences. These measures could incur costs, weaken the Group's employee relations and result in labour disputes that could have a material adverse effect on its reputation and the Group's business, financial condition and results of operations. In 2016, the Group incurred costs of 62.7 million in relation to staff rationalisation plans and other employee termination benefits which decreased to 60.5 million in 2017.

In addition, any failure to manage trade union relationships effectively may also result in disruption to the business and the Group's operations causing potential financial loss. Most of the Issuer's employees are members of a union, and any prolonged labour unrest could have a negative impact on the Issuer's operations in Cyprus, either directly or indirectly.

The proper functioning of the Group's business requires precise documentation, recordkeeping and archiving, the lack of which could have a material adverse effect on the Group's reputation, business, results of operations and financial condition and prospects.

The proper functioning of the Group's business requires precise documentation, recordkeeping and archiving. Incomplete documentation, inaccurate documentation, documentation not properly executed by counterparties, inadequate recordkeeping or archiving, including the inability to promptly reproduce the information stored in a demonstrable authentic, unchanged, unmodified or unaltered fashion, and the loss of documentation (both physical and electronic) could materially adversely affect the Group's business operations in a number of ways.

Technical limitations, erroneous operational decisions, human mistakes, outdated computer systems and programmes for the storage of older data, system failures, system decommissioning, underperforming third party service providers and inadequate and incomplete arrangements with third party service providers (including where the business continuity and data security of such third parties proves to be inadequate), may all lead to the production of incomplete or insufficient documentation or data, the loss or inaccessibility of documentation or data, and non-compliance with regulatory requirements or with internal monitoring requirements or policies. Furthermore, data required for making adequate decisions may not always be readily available or not be available in a format that allows processing without human intervention. In those circumstance, the Group may need to manually collect data from its various systems or from within different business units and convert it into a format compliant with reporting requirements. Deficiencies in its documentation, recordkeeping and archiving, or in obtaining accurate and complete information, for any one or more of the foregoing reasons, could materially adversely affect the Group's reputation, business, results of operations, financial condition and prospects.

# Failure to effectively improve or upgrade the Group's information technology infrastructure and management information systems in a timely manner could have a material adverse effect on its operations.

The ability of the Group to remain competitive depends in part on its ability to upgrade its information technology on a timely and cost-effective basis. The Group must continually make significant investments and improvements in its information technology infrastructure in order to remain competitive. The Group cannot provide assurance that it will be able to maintain the level of capital expenditures necessary to support the improvement or upgrading of its information technology infrastructure. Any failure to effectively improve or upgrade the Group's information technology infrastructure and management information systems in a timely manner could have a material adverse effect on its business, results of operations, financial condition and prospects.

The Group entered into an engagement with International Business Machines Corp. (**IBM**) to accelerate its digitalisation journey and streamline IT operations. There can be no assurance that the Group will realise the

anticipated benefits associated with this upgrade programme in the timeframe planned, or at all. Technological advances between the date of the Offering Circular and full implementation of the programme may be faster than the upgrade programme anticipates, resulting in the risk that the Group may need to make further investments in its information technology landscape.

# The Issuer's information systems and networks have been, and will continue to be, vulnerable to an increasing risk of continually evolving cyber security or other technological risks.

A significant portion of the Issuer's operations rely heavily on the secure processing, storage and transmission of confidential and other information, as well as the monitoring of a large number of complex transactions on a minute-by-minute basis. The Issuer stores an extensive amount of personal and client-specific information for its retail, corporate and governmental customers and clients and must accurately record and reflect their extensive account transactions. The secure transmission of confidential information over the internet and the security of the Group's systems are essential to its maintaining customer confidence and ensuring compliance with data privacy legislation. If the Group or any of its third-party suppliers fails to transmit customer information and payment details online securely, or if they otherwise fail to protect customer privacy in online transactions, or if third parties obtain and/or reveal the confidential information of any member of the Group, the Group may lose customers and potential customers may be deterred from using the Group's products and services, which could expose the Group to liability and could have a material adverse effect on its business, financial condition, results of operations and prospects.

The Issuer's computer systems, software and networks have been and will continue to be vulnerable to unauthorised access, loss or destruction of data, unavailability of service, computer viruses or other malicious code and other events or threats, which may be caused by misconfiguration of systems, failure of security updating (patching) or outdated systems. For example, the Issuer's systems are not yet fully compliant with the payment card industry data security standard (PCI DSS) so there is a risk of improper management of cardholder data as required by PCI DSS. In addition, the data centres of the Group are located in relative proximity to each other, which increases the likelihood that both data centres could be significantly impacted in the event of natural disasters.

A number of threats may derive from human error, fraud or malice on the part of employees, even if trained in information security, or third parties, or may result from accidental technological failure. If one or more of these events materialises, it could result in the disclosure of confidential client information, damage to the Group's reputation with its clients and the market, additional costs to the Issuer (such as for repairing systems or adding new personnel or protection technologies), regulatory penalties and financial losses to both the Issuer and its clients. Such events could also cause interruptions or malfunctions in the operations of the Issuer (such as the lack of availability of the Issuer's online banking systems), as well as the operations of its clients, customers or other third parties. Given the large volume of transactions at the Issuer, certain errors or actions may be repeated or compounded before they are discovered and rectified, which would further increase these costs and consequences.

The Issuer relies on remote access services, either by authorised employees working remotely or authorised external service providers who support and maintain the Issuer's systems and infrastructure. The reliance on service providers to support the Issuer's systems and infrastructure is due to the expanded landscape of systems required to support operations and may lead to systems compromises, information integrity issues and/or information leaks.

In addition, third parties with which the Issuer conducts business under stringent contractual agreements may also be sources of cyber security or other technological risks. Although the Issuer adopts a range of measures and controls to reduce the exposure resulting from services outsourcing, unauthorised access, loss or destruction of data or other cyber incidents could occur, having an adverse effect on the Issuer and its operations as discussed above.

The Group uses internal risk management methodologies and models which incorporate assumptions, judgements and estimates that may change over time or that may ultimately turn out not to be accurate, which could materially and adversely affect the Group's business, results of operations, financial condition and prospects.

The Group could incur losses as a consequence of decisions that are principally based on the output of methodologies or models or due to errors in the development, implementation or use of such methodologies or models. Such errors can be caused by insufficient quality or quantity of data, flawed expert opinions, incorrect implementation or application of the model, unverified model assumptions, uncaptured behaviour, incomplete algorithms and computations or any other technical weaknesses. Uncaptured behaviour, which is behaviour that a model does not take into account, could relate to client behaviour, market behaviour or the behaviour of the Group.

The Group's risk management techniques and strategies may not be fully effective in mitigating the Group's risk exposure in all economic market environments or against all types of risk, including risks that the Group fails to identify or anticipate. Some of the Group's tools and metrics for managing risk are based upon the use of observed historical market behaviours. The Group applies statistical and other tools to these observations to arrive at quantifications of risk exposures. These tools and metrics may fail to predict future risk exposure or may not be sufficiently conservative and, as such, could fail to correctly manage an existing, or to identify in a timely manner a future, material adverse event which could result in a material adverse effect on the business, financial condition, results of operations and prospects of the Group.

When the Group's management establishes provisions for loan losses in the Group's businesses at a level it deems appropriate, it makes an assessment based on historical data, and future projections, such as projected cash flows, possible future capital injections by the customer, prior loss experiences, the volume and type of lending being conducted by the Group, industry standards, past due loans, economic conditions, recovery periods and potential amounts of liquidation expenses and other factors related to the Group's ability to collect on its loan portfolio. Accordingly, the establishment of provisions for loan losses requires management to exercise its judgement and to have available meaningful historical data and projected cash flows. If this judgement proves to be incorrect or if the historical data and future projections are unavailable or limited for any reason, including due to the historical material economic dislocation experienced by Cyprus during 2013, or if the underlying risk management methodologies and models turn out not to be accurate, which for example, could come to light as a result of increases or decreases in non-performing assets or for other reasons, the Group's ability to forecast or make a judgement about future events based on past performance may be limited and the Group may have to increase or decrease its provisions for loan losses in the future. Any increase in the provisions for loan losses, any loan losses in excess of the previously determined provisions or changes in the estimate of the risk of loss and loss given default (i.e., the value of the asset lost upon default) inherent in the portfolio of performing loans could have a material adverse effect on the business, financial condition, results of operations and prospects of the Group.

### **Conduct and Reputational Risks**

### The Group is exposed to conduct risk.

Conduct risk corresponds to risks arising from the way in which the Group and its employees conduct themselves and includes matters such as how customers are treated, organisational culture (in particular, the way in which the Group's senior management affects the ethical conduct of employees), corporate governance, employee remuneration and conflicts of interest. The Group is also required to comply with certain conduct-of-business rules and certain corporate governance rules issued by the Cyprus Stock Exchange (CSE), Cyprus Securities and Exchange Commission (CySEC) and the CBC and any failure to comply with these rules could result in significant penalties.

Any failure to identify, manage and control these conduct risks or correct any deficiencies could result in a material adverse effect on the Group's reputation, business, financial conditions, results of operations and prospects.

#### The Group is subject to reputational risk.

Reputational risks may arise from past, present or potential failures in corporate governance or management practices that could lead to a misconduct event. The reputation of the Group may also be impacted by any fraudulent activity or litigation against the Group as well as from negative media or press coverage. Failure to appropriately manage reputational risks may reduce, directly or indirectly, the attractiveness of the Group to stakeholders, including depositors, borrowers and other customers, and may lead to negative publicity, loss of revenue, litigation, higher scrutiny and/or intervention from regulators, regulatory or legislative action, loss of existing or potential client business and difficulties in recruiting and retaining talent. Sustained damage arising from conduct and reputation risks could have a materially negative impact on the Group's operations and the value of the Group's franchise, which could have a material negative impact on the Group's financial condition and prospects.

#### The Group is exposed to the risk of fraud and illegal activities.

The Group is subject to rules and regulations related to money laundering, anti-bribery and terrorism financing. Compliance with anti-money laundering, anti-bribery and anti-terrorist financing rules entails significant cost and effort, including obtaining information from clients and other third parties. Non-compliance with these rules may have serious consequences, including adverse legal and reputational consequences. Although the Group has anti-money laundering, anti-bribery and counter-terrorism financing policies and procedures which aim to ensure compliance with applicable legislation and strive for zero tolerance of any violations, it may not always be successful in identifying all instances of suspicious activity, fraud or human error and, therefore, may not be able to comply at all times with all rules applicable to money laundering, anti-bribery and terrorism financing as extended to the whole Group and applied to its workers in all circumstances. As a general statement, a violation, or even any suspicion of a violation, of any of these rules may have serious legal and financial consequences, which could have a material adverse effect on a financial institution's reputation, business, results of operations, financial condition and prospects.

#### Regulatory and Legal Risks

The Group is exposed to various forms of legal risk, particularly in relation to the alleged misselling of securities issued by the Issuer, the bail-in of shareholders, uninsured depositors and other creditors of the Issuer pursuant to its recapitalisation from March 2013 to July 2013 and regulatory investigations.

The Group may, from time to time, become involved in legal, regulatory or arbitration proceedings or investigations which may affect its operations and results. Legal risk arises from pending or potential legal or arbitration proceedings and regulatory investigations against the Group which has resulted, and may continue to result, in significant provisions and expenses incurred by the Group. As at 31 December 2017, the Group's provisions for pending litigation or claims and regulatory matters amounted to €133.3 million, an increase of 172.7% from €48.9 million as at 31 December 2016 mainly as a result of provisions related to investigations and litigation in respect of capital securities issued by the Issuer from 2007 to 2011, the commencement of a customer remediation programme by BOC UK in relation to certain conduct issues related to loan repricing during 2008 and 2009 and the mortgage conduct of business and fines imposed on the Issuer by the Cyprus Commission for the Protection of Competition (the **CPC**).

As a result of the deterioration of the Cypriot economy and banking sector in 2012 and the subsequent recapitalisation of the Issuer in 2013 as a result of the Bailing-in of Bank of Cyprus Public Company Limited Decrees of 2013 issued by the CBC in its capacity as resolution authority (the **Bail-in Decrees**) the Issuer is subject to a large number of legal, regulatory and institutional proceedings and investigations have been brought against the Issuer that either precede, or result from the events that occurred during the period of the Bail-in Decrees.

Further, the Issuer's dominant market position in some segments of the Cypriot banking sector has led to, and could lead to additional, investigations by the CPC as well as anti-trust actions under Law 113(I)/2017

(Actions for Damages for Infringements of Competition Law) which implements Directive 2014/104/EU (the EU Antitrust Damages Law) which came into force on 21 July 2017. On 22 May 2017, the CPC imposed a fine of €18 million against the Issuer with respect to complaints filed in 2010 in relation to the Issuer's alleged abuse of its dominant market position in its cards business. In addition, a fine of €1.7 million has also been imposed by the CPC on JCC Payment Systems Ltd, a card-processing business currently 75% owned by the Issuer.

If the Group is unsuccessful in defending itself against these claims or appealing against the fines and penalties being imposed on it, or it has failed to take sufficient provisions, or at all, against legal proceedings that are decided unfavourably with respect to the Group, these claims or legal proceedings could have a material adverse effect on its financial condition and reputation. Furthermore, in the event that legal issues are not properly dealt with by the Group, these may give rise to the unenforceability of contracts with customers, legal actions against the Group, adverse judgments and an adverse impact on the reputation of the Group. All these events may disrupt the operations of the Group, possibly reducing the Group's equity and profits.

# The Group's business and operations are subject to extensive regulation and supervision and can be negatively affected by its non-compliance with certain existing regulatory requirements and any adverse regulatory and governmental developments.

The Group conducts its businesses subject to ongoing regulation and associated regulatory risks, including the effects of changes in the laws, regulations, policies, voluntary codes of practice and interpretations. This is particularly the case in the current market environment, which is experiencing increased levels of government and regulatory intervention in the financial sector, which the Group expects to continue for the foreseeable future. Future changes in regulation, fiscal or other policies are unpredictable and beyond the control of the Group and could materially adversely affect the Group's business, financial condition, results of operations and prospects.

The Group's operations are contingent upon licences issued by financial authorities in the countries in which the Group operates, including the UK. Violations of rules and regulations, whether intentional or unintentional, may lead to the withdrawal of some of the Group's licences or the imposition of financial or other penalties. The imposition of significant penalties, the revocation of licences for any member of the Group or the taking of any other significant regulatory measure against any member of the Group could have a material adverse effect on the Group's reputation, business, results of operations, financial condition and prospects.

The Issuer is subject to supervision by the ECB and the CBC regarding, among other things, capital adequacy, liquidity and solvency. Certain of the Group's subsidiaries and operations are subject to the supervision of other local supervisory authorities. For example, BOC UK is subject to the supervision of the PRA and joint decisions of the ECB and PRA are issued with respect to the BOC UK's capital and liquidity requirements. Increased regulatory intervention may lead to requests from regulators to carry out wide-ranging reviews. The Group is unable to predict what regulatory changes may be imposed in the future as a result of regulatory initiatives in the EU and elsewhere or by the ECB, the CBC, the PRA and other supervisory authorities. If the Group is required to make additional provisions or to increase its reserves as a result of potential regulatory changes, this could adversely affect the results of operations of the Group. The expected withdrawal of the UK from the European Union may also complicate the regulatory environment for the Group and BOC UK, particularly if UK financial regulation subsequently diverges from EU regulation.

# Legislative action and regulatory measures in response to the global financial crisis may materially adversely affect the Group and the financial and economic environment in which it operates.

In the wake of the global financial crisis, the general political environment has evolved unfavourably for banks and the financial industry, resulting in the adoption of more stringent legislative and regulatory

measures, despite the fact that these measures can have adverse consequences on lending and other financial activities, and on the economy. The impact of these measures has changed, and the continuing introduction of new legislative and regulatory measures is likely to change the environment in which the Group and other financial institutions operate substantially, and it is not always possible to predict what effect they will have on the Group.

The measures that have been or may be adopted include more stringent capital and liquidity requirements (particularly for large global institutions and groups such as the Group), taxes on financial transactions, limits or taxes on employee compensation over specified levels, limits on the types of activities that commercial banks can undertake (particularly proprietary trading and investment and ownership in private equity funds and hedge funds) or new ring-fencing requirements relating to certain activities, restrictions on certain types of financial activities or products such as derivatives, mandatory write-down or conversion into equity of certain debt instruments, enhanced recovery and resolution regimes, revised risk-weighting methodologies (particularly with respect to insurance businesses) and the creation of new and strengthened regulatory bodies, including the assignment to the ECB of a supervisory role for all banks in the Eurozone area under the EU Single Supervisory Mechanism Regulation 1024/2013 (the SSM Regulation). The assumption by the ECB of its supervisory responsibilities under the SSM Regulation and implementation of a more demanding and restrictive regulatory framework, which is continuing to develop, with respect to, amongst other things, capital ratios, leverage, liquidity and disclosure requirements, notwithstanding the benefit to the financial system, will imply additional costs for banks. In addition, changes in law to address tax compliance issues such as compliance with the United States Foreign Account Tax Compliance Act of 2010 (FATCA) and the Common Reporting Standard agreement of 6 May 2014 (the Common Reporting Standard) (see "Financial Services Regulation and Supervision - Tax related Regulations"), formally referred to as the Standard for Automatic Exchange of Financial Account Information, released by the Organisation for Economic Co-operation and Development (OECD) have significantly increased the Group's compliance costs.

Compliance with new regulations might also restrict certain types of transactions, affect the Group's strategy and limit or imply the modification of the rates or fees charged by the Group for certain loans and other products, where any of the foregoing might reduce the yield of its investments, assets or holdings. Accordingly, the Issuer might face increased limitations on its capacity to pursue certain business opportunities, and, as a consequence, this could have a significant adverse effect on the business, financial condition, results of operations of the Issuer and prospects.

As a result of the implementation of the BRRD and SRM Regulation in Cyprus, the relevant authorities have wide powers to impose resolution measures on the Group, the Issuer and/or BOCH which could materially adversely affect the Group and unsecured creditors of the Issuer.

The BRRD has been fully implemented in Cyprus (see "Financial Services Regulation and Supervision—Main Banking/Financial Services Regulatory Requirements—Bank Recovery and Resolution").

Under the BRRD regime, bank supervisory authorities in the EU are provided with wide resolution powers and tools intended to manage the failure of an institution in an orderly way and ensure the continuity of essential services. These resolution powers include a sale of business tool (which allows the relevant resolution authority to sell all or part of the failing bank to another entity), a bridge institution tool (which involves identifying the "good" assets or essential functions of the failing bank and separating them into a new entity, such as a bridge bank, that would be sold to another entity, with the existing bank holding the "bad" or non-essential functions then be liquidated), an asset separation tool (which involves the bad assets of the failing bank being put into an asset management vehicle) and a debt write down (or bail-in) tool. For banks established in a participating member state of the Single Supervisory Mechanism, such as the Issuer, the resolution authority is the Single Resolution Board (SRB) which is an independent agency established under the SRM Regulation or such other successor authority or authorities having primary responsibility for resolution of the Issuer and/or the Group (the Resolution Authority).

Credit institutions to which the BRRD applies that are subsidiaries of other credit institutions to which the BRRD applies, such as BOC UK, may be subject to independent resolution action by their national resolution authorities in addition to those taken by the resolution authority supervising the parent entity. Any such measures could have a material adverse effect on the parent company of the Issuer, BOCH, the Issuer or BOC UK, including its shareholders and unsecured creditors, and holders of Covered Bonds issued under the Programme.

### The Group will be required to maintain a minimum requirement for own funds and eligible liabilities.

To support the effectiveness of bail-in and other resolution tools, Article 45(1) of the BRRD requires that EU member states shall apply the BRRD's provisions requiring EU credit institutions and certain investment firms (collectively, **BRRD Institutions**) to maintain MREL, subject to the provisions of the MREL regulatory technical standards (**RTS**).

Article 45(7) of the BRRD provides that the MREL for an individual BRRD institution will be set by the resolution authority for the member state in which the BRRD institution is authorised. The resolution authority must consult a competent authority before determining the MREL. The calculation of MREL should consider the need, in case of application of the bail-in tool, to ensure that the institution is capable of absorbing an adequate amount of losses and of being recapitalised by an amount sufficient to restore its CET 1 ratio to a level sufficient to maintain the capital requirements for authorisation and to sustain market confidence.

On 23 May 2016, the European Commission adopted Commission Delegated Regulation (EU) 2016/1450 (the **MREL RTS**) which supplements the BRRD by specifying the criteria relating to the methodology for setting the MREL. Article 8 of the MREL RTS permits resolution authorities to determine an appropriate transitional period to reach the final MREL for individual firms and groups. The MREL RTS states that the transitional period must be "as short as possible".

The SRB, together with the national resolution authorities, started to develop its MREL approach in 2016. The SRB, together with the national resolution authorities, started to address both the quantity and quality of MREL with bank-specific features. As at the date of this Offering Circular, the SRB has not set a binding MREL target for the Group and the precise calibration and ultimate designation of the Group's MREL has not yet been finalised and, consequently, it is difficult to predict with certainty when a binding MREL decision will be taken by the SRB with respect to the Group and/or the ultimate impact it will have in respect of the institutions comprising the Group.

#### Certain actions of the Group are restricted by its regulators.

In the ECB's SREP 2017 decision, the ECB imposed a number of operating restrictions on BOCH, the Issuer and the Group, including prohibiting the distribution of dividends by BOCH or the Issuer and restricting variable remuneration of Group employees to 10% of consolidated net revenues of BOCH for the business year for which the variable remuneration is committed to be paid or paid. The ECB also requires the Issuer to obtain the prior approval of the ECB before providing capital or funding to any subsidiary. These restrictions may prevent the Group from undertaking actions that are otherwise in the best interests of the Group. Notwithstanding the ECB's SREP decisions, the distribution of dividends by the Issuer may also be restricted by applicable law or regulation, for example due to the requirement to maintain adequate regulatory capital. If the ECB or CBC imposes additional requirements or restrictions or fail to lift these restrictions in time as anticipated, the Group's business, financial condition, results of operations or prospects could be adversely affected.

# The Group is exposed to risks in relation to compliance with anti-corruption laws and the imposition of economic sanctions programmes against certain countries, citizens and entities.

The Group is required to comply with the laws and regulations of various jurisdictions where it conducts operations. In particular, the Group's operations are subject to various anti-corruption laws, including the key

principles of the United Kingdom Bribery Act of 2010 as part of the Group's Anti-Bribery Policy, and economic sanction programmes, including those administered by the United Nations and the EU, as well as those of the United States Department of Treasury's Office for Foreign Assets Control(**OFAC**). The anti-corruption laws generally prohibit providing anything of value for the purposes of obtaining or retaining business or securing any improper business advantage. As part of its business, the Group may deal with entities whose employees are considered government officials. In addition, economic sanctions programmes restrict the Group's business dealings with certain sanctioned countries, individuals and entities. In particular, the Group is exposed to risks in relation to the EU's and OFAC's economic sanctions programme against Russia and certain Russian citizens and businesses.

Although the Group has internal policies and procedures and several monitoring measures designed to ensure compliance with applicable anti-corruption laws and sanctions regulations, these policies and procedures cannot provide complete assurance that the Group's employees, directors, officers, partners, agents, service providers or introducers will not take actions in violation of its policies and procedures (or otherwise in violation of the relevant anti-corruption laws and sanctions regulations) for which the Issuer or they may be ultimately held responsible. Litigation or investigations relating to alleged or suspected violations of anti-corruption laws and sanctions regulations could lead to financial penalties being imposed on the Group, limits being placed on the Group's activities, the Group's authorisations and licenses being revoked, damage to the Group's reputation and other consequences that could have a material adverse effect on the Group's business, results of operations, financial condition and prospects. Further, violations of anti-corruption laws and sanctions regulations could be costly.

# Changes in consumer protection laws might limit the fees that the Group charges and increase costs in certain banking transactions.

Changes in consumer protection laws in the jurisdictions where the Group has operations could limit the fees that the Group can charge for certain products and services such as mortgages, unsecured loans and credit cards.

For example, an amendment to the Liberalisation of Interest Rate and Related Matters Law of 1999 (as amended, the Interest Rate Law) renders void and unenforceable certain terms in agreements relating to the payment of interest in credit facilities and prohibits default interest being charged in such agreements above 2% and credit institutions bear the burden of proving that, in connection with all credit facility agreements in force or terminated on or before 7 May 2015, the default interest levied on a borrower represents the actual amount of damages suffered by them and there is an obligation on credit institutions to pay compensation to borrowers in the event that they are unable to provide such proof. The Cypriot courts have yet to make a determination on the application and retrospective effect of this amendment to the Interest Rate Law. For more detail on this law, see "Financial Services Regulation and Supervision—Additional Cypriot Regulatory Requirements Applicable to the Issuer-Interest Rates". If additional legislation is introduced, such laws could reduce the Group's profit for the period, although the amount of any such reduction cannot be estimated with any accuracy at this time. In addition, Regulation (EC) No. 924/2009 on cross-border payments in euro laid the foundations of the single euro payments area policy by establishing the principle that banks are not permitted to impose different charges for domestic and cross-border payments or automated teller machine withdrawals within the EU. Accordingly, the Group's ability to increase its fees and charges with respect to the products and services concerned is limited and this could have an adverse effect on the Group's business, results of operations, financial condition and prospects.

# The Group will need to comply with the GDPR which imposes new data protection obligations and penalties, and any failure to do so could have a material adverse effect on the Group's business, financial condition and reputation.

The Regulation (EU) No. 2016/679 of 27 April 2016 on the protection of natural persons with regard to the processing of personal data and on the free movement of such data (also known as the EU General Data Protection Regulation or the **GDPR**) will directly apply in all EU member states (including Cyprus) from 25

May 2018 and will replace the current EU and Cyprus data privacy laws. Although a number of basic existing principles will remain the same, the GDPR introduces new obligations on data controllers and enhanced rights for data subjects. The requirements of these laws will affect the Group's ability to collect, record, store, retain and use personal data as well as transfers of personal data to countries that do not have adequate data protection laws. In addition, the utilisation of "cookies" in a way that is of commercial benefit to the Group will have to be reassessed in the light of the GDPR constraints on using data to profile data subjects. The GDPR also requires data controllers to demonstrate and record compliance with the GDPR as well as report breaches to the Data Protection Commissioner without undue delay (within 72 hours where feasible). The GDPR also introduces new fines and penalties for a breach of obligations thereunder, including fines for serious breaches of up to the higher of 4% of group annual worldwide turnover or €20 million and fines of up to the higher of 2% of group annual worldwide turnover or €10 million for other specified infringements. The GDPR identifies a list of points to consider when imposing fines (including the nature, gravity and duration of the infringement).

The implementation of the GDPR will require substantial amendments to the Group's procedures, systems and policies. The changes could also adversely impact the Group's business by increasing its operational and compliance costs. Although the Group has amended its data protection policy and procedural framework to address GDPR requirements and is in the process of embedding these requirements into all Group operations, there is a risk that the measures will not be implemented correctly and/or timely or that relevant employees or contractors will not fully comply with the new procedures. If there are breaches of these measures, the Group could face administrative and monetary sanctions, civil claims as well as reputational damage which may have a material adverse effect on its business, results of operations and financial condition.

# The Group is exposed to tax risk and the failure to manage this risk may have an adverse effect on the Group.

Tax risk is the risk associated with changes in taxation rates or law, or misinterpretation of the law. This could result in an increase in tax charges or the creation of additional tax liabilities. Failure to manage the risks associated with changes in the taxation rates or law, or misinterpretation of the law, could materially adversely affect the Group's business, financial condition and results of operations.

For example, the Council Directive (EU) 2016/1164 of 12 July 2016 laying down rules against tax avoidance practices that directly affect the functioning of the internal market (the **Anti-Tax Avoidance Directive** or **ATAD**) contains, amongst other things, an interest deductibility limitation rule whereby interest costs in excess of the higher of €3 million or 30% of an entity's earnings before interest, tax, depreciation and amortisation will not be deductible in the year in which they are incurred but would remain available for carry forward. The ATAD must be implemented by each Member State by 2019, subject to derogations for Member States which have equivalent measures in their domestic law. When implemented, the ATAD may negatively affect the tax treatment of the Issuer and/or the Covered Bonds.

### **Risks Relating to the Covered Bonds**

*The Covered Bonds will be obligations of the Issuer only* 

The Covered Bonds will be solely obligations of the Issuer and will not be obligations of or guaranteed by the Trustee, the Covered Bond Monitor, the Covered Bond Business Administrator, the Competent Authority, the Account Bank, the Paying Agents, the Hedging Counterparties, the Arrangers, the Dealers or the Listing Agent (as defined above). No liability whatsoever in respect of any failure by the Issuer to pay any amount due under the Covered Bonds shall be accepted by any of the Arrangers, the Dealers, the Hedging Counterparties the Trustee, the Covered Bond Monitor, the Paying Agents, the Covered Bond Business Administrator, the Competent Authority, the Account Bank, any company in the same group of companies as such entities or any other party to the transaction documents relating to the Programme.

The Covered Bonds will not represent an obligation or be the responsibility of any of the Arrangers, the Dealers, the Trustee or any other party to the Programme, their officers, members, directors, employees, security holders or incorporators, other than the Issuer. The Issuer will be liable solely in its corporate capacity for its obligations in respect of the Covered Bonds and such obligations will not be the obligations of its respective officers, members, directors, employees, security holders or incorporators.

### Maintenance of the Cover Pool

Pursuant to the Covered Bond Legislation the Cover Pool is subject to the Cover Pool Adequacy Criteria set out in the Covered Bond Legislation. Failure of the Issuer to take prompt remedial action to cure any breach of these tests will result in the Issuer not being able to issue further Covered Bonds and any failure to satisfy the Cover Pool Adequacy Criteria may have an adverse affect on the ability of the Issuer to meet its payment obligations in respect of the Covered Bonds.

Transfer of money from the Collection Account to the Transaction Account

All collections of interest and principal the Issuer receives on the Cover Pool Assets shall be paid into the Collection Account). The Issuer has agreed, pursuant to the Trust Deed, to transfer to the Transaction Account within one Business Day of receipt all collections of interest and principal standing to the credit of the Collection Account which derive from Cover Pool Assets. In addition, to the extent any cash amounts standing to the credit of the Collection Account have not been transferred to the Transaction Account, such amounts do not comprise part of the Cover Pool for purposes of the Statutory Tests and may, in the case of an insolvency of the Issuer, not form part of the Cover Pool for the purposes of satisfying the amounts outstanding under the Covered Bonds. As such, the Issuer's ability to meet its obligations under the Covered Bonds and with respect to the Cover Pool Adequacy Criteria will be dependent on the Issuer transferring amounts so collected to the Transaction Account.

Factors that may affect the realisable value of the Cover Pool or any part thereof

The realisable value of Loans and their Related Security comprising part of the Cover Pool may be reduced by:

- (a) default by borrowers (each borrower being, in respect of a Loan Asset, the individual specified as such in the relevant mortgage terms together with each individual (if any) who assumes from time to time an obligation to repay such Loan Asset (the **Borrower**)) in payment of amounts due on their Loans:
- (b) changes to the lending criteria of the Issuer; and
- (c) possible regulatory changes by the regulatory authorities.

Each of these factors is considered in more detail below. However, it should be noted that the Cover Pool Adequacy Criteria and the Eligibility Criteria are intended (but there is no assurance) to ensure that there will be an adequate amount of Loan Assets in the Cover Pool to enable the Issuer to repay the Covered Bonds following service of a Notice of Default and/or the appointment of a Covered Bond Business Administrator and accordingly it is expected (but there is no assurance) that the Cover Pool Assets could be realised for sufficient value to enable the Issuer to meet its obligations under the Covered Bonds. However, deterioration in the value of the Cover Pool Assets could have an adverse effect on Covered Bondholders receiving amounts due under the Covered Bonds.

Default by Borrowers in paying amounts due on their Loan Assets

Borrowers may default on their obligations under the Loan Assets in the Cover Pool. Defaults may occur for a variety of reasons. The Loans are affected by credit, liquidity and interest rate risks. Various factors

influence mortgage delinquency rates, prepayment rates, repossession frequency and the ultimate payment of interest and principal, such as changes in the national or international economic climate, regional economic or housing conditions, changes in tax laws, interest rates, inflation, the availability of financing, yields on alternative investments, political developments and government policies. Other factors in Borrowers' individual, personal or financial circumstances may affect the ability of Borrowers to repay the Loan Assets. Loss of earnings, illness, divorce and other similar factors may lead to an increase in delinquencies by and bankruptcies of Borrowers, and could ultimately have an adverse impact on the ability of Borrowers to repay the Loan Assets. In addition, the ability of a Borrower to sell a property given as security for a Loan Asset at a price sufficient to repay the amounts outstanding under that Loan Asset will depend upon a number of factors, including the availability of buyers for that property, the value of that property and property values in general at the time.

## Changes to the Lending Criteria of the Issuer

Each of the Loan Assets originated by the Issuer will have been originated in accordance with its Lending Criteria at the time of origination. It is expected that the Issuer's Lending Criteria will generally consider, inter alia, type of property, term of loan, age of applicant, the loan-to-value ratio, status of applicant and credit history. The Issuer retains the right to revise its Lending Criteria from time to time but would do so only to the extent that such a change would be acceptable to a reasonable, prudent mortgage lender. If the Lending Criteria change in a manner that affects the creditworthiness of the Loan Assets, that may lead to increased defaults by Borrowers and may affect the realisable value of the Cover Pool, or part thereof, and the ability of the Issuer to make payments under the Covered Bonds.

Sale of Loan Assets and their Related Security by the CBBA

Following the appointment of the CBBA, the CBBA, or any person appointed by the CBBA, will be entitled to sell in whole or in part the Loan Assets in order to help satisfy the Issuer's obligations in respect of the Covered Bonds. The proceeds from any such sale will be credited to the Transaction Account and applied in accordance with the applicable Priority of Payments. There is no guarantee that the CBBA will be able to sell in whole or in part the Loan Assets as the CBBA may not be able to find a buyer at the time it chooses to sell or sell for a price that would enable all amounts to be paid in full under the Covered Bonds.

Timing of repayment following any Series or all Series of Covered Bonds becoming Pass Through Covered Bonds

If, prior to a breach of the Cover Pool Adequacy Criteria, there is a failure by the Issuer to pay the Final Redemption Amount on any Series of Covered Bonds, such Series of Covered Bonds will become Pass Through Covered Bonds. Under the provisions of the Trust Deed, the Issuer will, on each Cover Pool Payment Date, be required to utilise all amounts available for such purpose to redeem Pass Through Covered Bonds in accordance with, and subject to, the Pre-Event of Default Priority of Payments.

If, following a failure by the Issuer to pay the Final Redemption Amount on any Series of Covered Bonds, there is a breach of the Cover Pool Adequacy Criteria, all outstanding Series of Covered Bonds will become Pass Through Covered Bonds. If, as a result of the occurrence of such event, all Covered Bonds become Pass Through Covered Bonds, there is a risk that holders of Covered Bonds with a Final Maturity Date after such date will receive principal repayments prior to the Final Maturity Date specified in the applicable Pricing Supplement for such Series and, therefore, earlier than expected, which may result in a lower yield on such Covered Bondholders' investment than expected.

If all Covered Bonds become Pass Through Covered Bonds, there is a risk that, as a consequence of all Covered Bonds becoming Pass Through Covered Bonds, the speed of repayment for Pass Through Covered Bonds which have passed the Final Maturity Date specified in the applicable Pricing Supplement will be reduced because the available funds for repayment will be divided pro-rata with respect to all Series of Covered Bonds and not only those that have passed their applicable Final Maturity Date. In such case, there

is a risk that the repayment of Covered Bonds which have passed the Final Maturity Date specified in the applicable Pricing Supplement will take longer.

Sale of Loans and their Related Security following a failure to pay by the Issuer

Following the failure by the Issuer to pay the Final Redemption Amount of a Series of Covered Bonds on the Final Maturity Date, the Issuer with the consent of the Trustee shall, as soon as possible, use reasonable endeavours to appoint a Portfolio Manager to sell Loans and their Related Security in the Cover Pool in respect of the relevant Series of Pass Through Covered Bonds having the required outstanding principal balance, as calculated in accordance with the provisions of the Trust Deed (the **Selected Loans**), in accordance with the Trust Deed. The proceeds from any such sale will be credited to the Transaction Account and applied in accordance with the applicable Priority of Payments. There is no guarantee that the Portfolio Manager will be able to sell in whole or in part the Loans and their Related Security as the Portfolio Manager may not be able to find a buyer at the time it is obliged to sell.

The Issuer will have the right to prevent the sale of a Selected Loan by removing such Selected Loan from the Cover Pool and transferring within ten Business Days from the receipt of the offer letter, to the Transaction Account, an amount equal to the price set forth in such offer letter (being the outstanding principal balance of the Selected Loans and the relevant portion of all arrears of interest and accrued interest relating thereto), subject to the provision of a solvency certificate.

No representations, warranties or indemnities to be given by the Portfolio Manager or Trustee if the Loans are to be sold

In respect of any sale of the Selected Loans to third parties, neither the Portfolio Manager nor the Trustee will be required to give representations and warranties or indemnities in respect of the Loans in the Cover Pool. Any representations and warranties previously given by the Issuer in respect of the Selected Loans may not have value for a third party purchaser if the Issuer is then insolvent. Accordingly, there is a risk that the realisable value of the Selected Loans could be adversely affected by the lack of representations and warranties or indemnities. See "Description of Principal Documents—Trust Deed".

### Reliance on Hedging Counterparties

To provide a hedge against possible variances in the rates of interest payable on the Loan Assets in the Cover Pool (which may, for instance, include discounted rates of interest, fixed rates of interest or rates of interest which track a base rate and other variable rates of interest) and Euro-zone inter-bank offered rate (EURIBOR) for 1, 3 or 6 month euro deposits, the Issuer may enter into an Interest Rate Swap with the Interest Rate Swap Provider in respect of each Series of Covered Bonds under the Interest Rate Swap Agreement.

In addition, to provide a hedge against interest rate, currency and/or other risks in respect of amounts received by the Issuer under the Loan Assets in the Cover Pool and the Interest Rate Swaps and amounts payable by the Issuer under the Covered Bonds, the Issuer may enter into a Covered Bond Swap with a Covered Bond Swap Provider in respect of a Series of Covered Bonds under the Covered Bond Swap Agreement.

If the Issuer fails to make timely payments of amounts due under any Hedging Agreement, then it will have defaulted under that Hedging Agreement. A Hedging Counterparty is only obliged to make payments to the Issuer as long as the Issuer complies with its payment obligations under the relevant Hedging Agreement. If the Hedging Counterparty is not obliged to make payments or if it defaults on its obligations to make payments of amounts in the relevant currency equal to the full amount to be paid to the Issuer on the due date for payment under the relevant Hedging Agreement, the Issuer will be exposed to any changes in the relevant currency exchange rates to Euro and to any changes in the relevant rates of interest. Unless a replacement swap is entered into, the Issuer may have insufficient funds to make payments under the Covered Bonds.

If a Hedging Agreement terminates, then the Issuer may be obliged to make a termination payment to the relevant Hedging Counterparty. There can be no assurance that the Issuer will have sufficient funds available to make a termination payment under the relevant Hedging Agreement, nor can there be any assurance that the Issuer will be able to enter into a replacement swap agreement, or if one is entered into, that the credit rating of the replacement swap counterparty will be sufficiently high to prevent a downgrade of the then current ratings of the Covered Bonds by a Rating Agency.

If the Issuer is obliged to pay a termination payment under any Hedging Agreement, such termination payment will rank ahead of amounts due on the Covered Bonds (in respect of the Interest Rate Swaps) and *pari passu* with amounts due on the Covered Bonds (in respect of the Covered Bond Swaps), except where default by, or downgrade of, the relevant Hedging Counterparty has caused the relevant swap agreement to terminate.

Differences in timings of obligations of the Issuer and the Covered Bond Swap Provider under the Covered Bond Swaps

With respect to each of the Covered Bond Swaps, the Issuer will, periodically, pay or provide for payment of an amount to each corresponding Covered Bond Swap Provider based on EURIBOR for Euro deposits for the agreed period. The Covered Bond Swap Provider may not be obliged to make corresponding swap payments to the Issuer under a Covered Bond Swap until amounts are due and payable by the Issuer under the Covered Bonds. If a Covered Bond Swap Provider does not meet its payment obligations to the Issuer under the relevant Covered Bond Swap Agreement or such Covered Bond Swap Provider does not make a termination payment that has become due from it to the Issuer under the Covered Bond Swap Agreement, the Issuer may have a shortfall in funds with which to make payments under the Covered Bonds. Hence, the difference in timing between the obligations of the Issuer and the obligations of the Covered Bond Swap Providers under the Covered Bond Swap Providers under the Covered Bond Swap Provider may be required, pursuant to the terms of the relevant Covered Bond Swap Agreement, to post collateral with the Issuer if the relevant rating of the Covered Bond Swap Provider is downgraded by a Rating Agency below the rating specified in the relevant Covered Bond Swap Agreement.

### Exchange rate risks and exchange controls

The Issuer will pay principal and interest on the Covered Bonds in the Specified Currency. This presents certain risks relating to currency conversions if an investor's financial activities are denominated principally in a currency or currency unit other than the Specified Currency (the **Investor's Currency**). These include the risk that exchange rates may significantly change (including changes due to devaluation of the Specified Currency or revaluation of the Investor's Currency) and the risk that authorities with jurisdiction over the Investor's Currency may impose or modify exchange controls. An appreciation in the value of the Investor's Currency relative to the Specified Currency would decrease (1) the Investor's Currency equivalent yield on the Covered Bonds, (2) the Investor's Currency-equivalent value of the principal payable on the Covered Bonds and (3) the Investor's Currency-equivalent market value of the Covered Bonds.

Government and monetary authorities may impose (as some have done in the past) exchange controls that could adversely affect an applicable exchange rate. As a result, investors may receive less interest or principal than expected, or no interest or principal.

## Conflicts of Interest

Certain parties to the Transaction Documents act in more than one capacity. The fact that these entities fulfil more than one role could lead to a conflict between the rights and obligations of these entities in one capacity and the rights and obligations of these entities in another capacity. In addition, this could also lead to a conflict between the interests of these entities and the interests of the Covered Bondholders. Any such

conflict may adversely affect the ability of the Issuer to make payments of principal and/or interest in respect of the Covered Bonds.

### Change of counterparties

The parties to the Transaction Documents who receive and hold moneys pursuant to the terms of such documents (such as the Account Bank) are required to satisfy certain criteria in order that they can continue to receive and hold moneys.

These criteria include requirements in relation to the "Issuer Default Ratings" by Fitch and the short-term, unguaranteed and unsecured credit ratings ascribed to such party by Moody's (or such other credit ratings criteria that may be agreed by Moody's and notified to Fitch from time to time). If the party concerned ceases to satisfy the applicable criteria, including the ratings criteria detailed above, then the rights and obligations of that party (including the right or obligation to receive moneys on behalf of the Issuer) may be required to be transferred to another entity which does satisfy the applicable criteria. In these circumstances, the terms agreed with the replacement entity may not be as favourable as those agreed with the original party pursuant to the relevant Transaction Document, see "Description of Principal Documents" below.

In addition, should the applicable criteria cease to be satisfied, then the parties to the relevant Transaction Document may agree to amend or waive certain of the terms of such document, including the applicable criteria, in order to avoid the need for a replacement entity to be appointed. The consent of Covered Bondholders may not be required in relation to such amendments and/or waivers.

### Geographical Concentration of the Loan Assets

The security for the Covered Bonds may be affected by, among other things, a decline in real estate values. Certain geographic regions will from time to time experience weaker regional economic conditions and housing markets than will other regions and, consequently, may experience higher rates of loss and delinquency on mortgage loans generally. Although borrowers are located throughout Cyprus, the borrowers may be concentrated in certain locations, such as densely populated areas. Any deterioration in the economic condition of the areas in which the borrowers are located, or any deterioration in the economic condition of other areas that causes an adverse effect on the ability of the borrowers to repay the Loan Assets could increase the risk of losses on the Loan Assets. A concentration of borrowers in such areas may therefore result in a greater risk of loss than would be the case if such concentration had not been present. Such losses, if they occur, could have an adverse effect on the yield to maturity of the Covered Bonds as well as on the repayment of principal and interest due on the Covered Bonds. Certain areas of Cyprus may from time to time experience declines in real estate values. No assurance can be given that values of the underlying properties have remained or will remain at their levels on the dates of origination of the related Loans. If the residential real estate market in Cyprus in general, or in any particular region, should experience an overall decline in property values such that the outstanding balances of the Loans become equal to or greater than the value of the underlying properties, such a decline could in certain circumstances result in the value of the interest in the underlying property securing the Loans being significantly reduced and, ultimately, may affect the repayment of the Covered Bonds.

### Security and insolvency considerations

In accordance with the Cypriot Covered Bond Law and the laws of any other relevant Member State, by virtue of the Covered Bond Legislation and the Transaction Documents, the Cover Pool and all cash flows derived therefrom (including any amounts standing to the credit of the Transaction Account) will be available both prior to and following the commencement of dissolution proceedings in respect of the Issuer to satisfy the obligations of the Issuer to the Covered Bondholders in respect of the Cover Pool and the other Cover Pool Creditors in respect of the Cover Pool in priority to the Issuer's obligations to any other creditors, until the repayment in full of the Covered Bonds. In certain circumstances, including the occurrence of certain insolvency events in respect of the Issuer, the ability to realise any such security may be delayed

and/or the value of the security impaired. There can be no assurance that the Issuer will not become insolvent and/or the subject of insolvency proceedings and/or that the Covered Bondholders would not be adversely affected by the application of insolvency laws (including Cypriot insolvency laws). If, following the commencement of dissolution proceedings in respect of the Issuer, the Cover Pool Creditors have not received the full amount due to them pursuant to the terms of the Cypriot Covered Bond Law and the Transaction Documents, then they may still have an unsecured claim against the Issuer for the shortfall. There is no guarantee that the Issuer will have sufficient funds to pay that shortfall.

### Limited description of the Cover Pool

Other than receipt of the Monthly Investor Report the Covered Bondholders will not receive detailed statistics or information in relation to the Loan Assets in the Cover Pool because it is expected that the constitution of the Cover Pool will frequently change due to, for instance:

- (i) the Issuer assigning Additional Cover Pool Assets to the Cover Pool; and
- (ii) the Issuer removing Cover Pool Assets from the Cover Pool or substituting existing Cover Pool Assets in the Cover Pool with Additional Cover Pool Assets.

There is no assurance that the characteristics of the Loan Assets assigned to the Cover Pool on the relevant Issue Date will be the same as those Loan Assets in the Cover Pool as at any date thereafter. However, each Loan Asset will be required to meet the Eligibility Criteria. In addition, the Cover Pool Adequacy Criteria (and the Issuer's obligations to remedy breaches of the Cover Pool Adequacy Criteria) are intended to ensure that the Statutory Value of the Cover Pool is greater than the Principal Amount Outstanding of the Covered Bonds secured by the Cover Pool (although there is no assurance that it will do so) and the Covered Bond Monitor will submit the CBM Report to the Competent Authority (with a copy to the Issuer and the CBBA (if appointed)), in each case, on a six-monthly basis (or such other time period as may be required by the Competent Authority). The CBM Report will set out: (i) verification of the accuracy and completeness of information included in the Cover Pool Register; (ii) examination of the valuation process in relation to cover assets; (iii) compliance by the Issuer on an ongoing basis with respect to the Cover Pool Adequacy Criteria; and (iv) examination of the entries into a removals from the Cover Pool Register.

### Ratings of the Covered Bonds

The credit ratings assigned to the Covered Bonds (where applicable) address:

- (i) the likelihood of full and timely payment to Covered Bondholders of all payments of interest on each Interest Payment Date; and
- (ii) the likelihood of ultimate payment of principal in relation to Covered Bonds on (a) the Final Maturity Date thereof, or (b) if the Covered Bonds are subject to an Extended Final Maturity Date in accordance with the applicable Pricing Supplement, the Extended Final Maturity Date thereof.

The expected credit ratings of the Covered Bonds, if applicable, are set out in the applicable Pricing Supplement for each Series of Covered Bonds. In addition to issuing Covered Bonds that are rated, the Issuer may also issue Covered Bonds which are unrated. A Rating Agency may lower its rating or withdraw its rating if, in the sole judgment of that Rating Agency, the credit quality of the Covered Bonds has declined or is in question. If any credit rating assigned to the Covered Bonds is lowered or withdrawn, the market value of the Covered Bonds may reduce. A credit rating is not a recommendation to buy, sell or hold securities and may be subject to revision, suspension or withdrawal at any time. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above, and other factors that may affect the value of the Covered Bonds.

Covered Bonds issued under the Programme

Covered Bonds issued under the Programme will either be fungible with an existing Series of Covered Bonds or have different terms to an existing Series of Covered Bonds (in which case they will constitute a new Series). All Covered Bonds will rank *pari passu* and *pro rata* without any preference or priority among themselves, irrespective of their Series, except for their respective Issue Dates, Interest Commencement Dates and/or Issue Prices.

Following the occurrence of an Event of Default and service by the Trustee of a Notice of Default, the Covered Bonds of all outstanding Series will become immediately due and payable against the Issuer.

The conditions of the Covered Bonds contain provisions which may permit their modification without the consent of all investors and confer significant discretions on the Trustee which may be exercised without the consent of the Covered Bondholders and without regard to the individual interests of particular Covered Bondholders

The Conditions contain provisions for calling meetings of Covered Bondholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Covered Bondholders including Covered Bondholders who did not attend and vote at the relevant meeting and Covered Bondholders who voted in a manner contrary to the majority.

The Trustee may agree to modifications to the Transaction Documents without the Covered Bondholders' or Cover Pool Creditors' prior consent

Pursuant to the terms of the Trust Deed, the Trustee may, without the consent or sanction of any of the Covered Bondholders or any of the other Cover Pool Creditors concur with the Issuer or any person in making or sanctioning any modification to the Transaction Documents and the Conditions:

- (i) provided that the Trustee is of the opinion that such modification, waiver or authorisation will not be materially prejudicial to the interests of any of the Covered Bondholders; or
- (ii) which in the sole opinion of the Trustee is of a formal, minor or technical nature or is to correct a manifest error or to comply with mandatory provisions of law.

Covered Bondholders will be deemed to have consented to certain modifications to the Transaction Documents so long as at least 10 per cent. of the aggregate Principal Amount Outstanding of the relevant Series of Covered Bonds have not contacted the Trustee in writing

In addition to the right of the Trustee to make certain modifications to the Transaction Documents without the consent of Covered Bondholders described under "—The Trustee may agree to modifications to the Transaction Documents without the Covered Bondholders' or Cover Pool Creditors' prior consent", the Trustee shall, without any consent or sanction of the Covered Bondholders or any of the other Cover Pool Creditors, concur with the Issuer in making any modification (other than a Series Reserved Matter) to the Trust Deed, the Conditions or any other Transaction Document to which it is a party or in relation to which it holds security for the purpose of changing the Reference Rate to an Alternative Base Rate as further described in Condition 13(b)(iii) (Meetings of Covered Bondholders, Modification and Waiver) on the relevant Series of Covered Bonds outstanding, to an Alternative Base Rate (and such other amendments as are necessary or advisable in the reasonable judgment of the Issuer to facilitate such change) to the extent there has been or there is reasonably expected to be a material disruption or cessation to LIBOR, in each case subject to the satisfaction of certain requirements, including receipt by the Trustee of a Base Rate Modification Certificate, certifying, among other things, that the modification is required for its stated purpose.

The Issuer must provide at least 30 days' notice to the Covered Bondholders of the proposed modification in accordance with Condition 15 (Notices) and by publication on Bloomberg on the "Company News" screen relating to the Covered Bonds and Covered Bondholders representing at least 10 per cent. of the aggregate Principal Amount Outstanding of the relevant Series of Covered Bonds then outstanding have not contacted the Trustee in writing (or otherwise in accordance with the then current practice of any applicable clearing system through which such Covered Bonds may be held) within such notification period notifying the Trustee that such Covered Bondholders do not consent to the modification. If, within 30 calendar days from the giving of such notice. Covered Bondholders representing at least 10 per cent, of the aggregate Principal Amount Outstanding of the relevant Series of Covered Bonds then outstanding have notified the Trustee in writing (or otherwise in accordance with the then current practice of any applicable Clearing System through which such Covered Bonds may be held) that such Covered Bondholders do not consent to the modification, then such modification will not be made unless an Extraordinary Resolution of the Covered Bondholders of the relevant Series then outstanding is passed in favour of the Base Rate Modification in accordance with Condition 13(b)(iii) (Meetings of Covered Bondholders, Modification and Waiver). However, in the absence of such a notification, all Covered Bondholders will be deemed to have consented to such modification and the Trustee shall, subject to the requirements of Condition 13(b)(iii) (Meetings of Covered Bondholders, Modification and Waiver), without seeking further consent or sanction of any of the Covered Bondholders and irrespective of whether such modification is or may be materially prejudicial to the interest of the Covered Bondholders, concur with the Issuer in making the proposed modification.

Therefore, it is possible that a modification could be made without the vote of any Covered Bondholders or even if holders holding less than 10 per cent. of the aggregate Principal Amount Outstanding of the relevant Series of Covered Bonds then outstanding objected to it. In addition, Covered Bondholders should be aware that, unless they have made arrangements to promptly receive notices sent to Covered Bondholders from any custodians or other intermediaries through which they hold their Covered Bonds and give the same their prompt attention, meetings may be convened or resolutions (including Extraordinary Resolutions) may be proposed and considered and passed or rejected or deemed to be passed or rejected without their involvement even if, were they to have been promptly informed, they would have voted in a different way from the Covered Bondholders which passed or rejected the relevant proposal or resolution.

### Certain decisions of Covered Bondholders taken at Programme level.

Any Extraordinary Resolution to direct the Trustee to take any enforcement action must be passed at a single meeting of the holders of all Covered Bonds of all Series then outstanding.

An active secondary market in respect of the Covered Bonds may never be established or may be illiquid and this would adversely affect the value at which an investor could sell his Covered Bonds.

Covered Bonds may have no established trading market when issued, and one may never develop. If a market does develop, it may not be very liquid. Therefore, investors may not be able to sell their Covered Bonds easily or at prices that will provide them with a yield comparable to similar investments that have a developed secondary market. This is particularly the case for Covered Bonds that are especially sensitive to interest rate, currency or market risks, are designed for specific investment objectives or strategies or have been structured to meet the investment requirements of limited categories of investors. These types of Covered Bonds generally would have a more limited secondary market and more price volatility than conventional debt securities.

### Covered Bonds not in physical form

Unless the Global Covered Bonds are exchanged for bearer Definitive Covered Bonds, respectively, which exchange will only occur in the limited circumstances following the occurrence of an Exchange Event, the beneficial ownership of the Covered Bonds will be recorded in book-entry form only with Euroclear and Clearstream, Luxembourg. The fact that the Covered Bonds are not represented in physical form could, among other things:

- result in payment delays on the Covered Bonds because distributions on the Covered Bonds will be sent by or on behalf of the Issuer to Euroclear, Clearstream, Luxembourg instead of directly to Covered Bondholders;
- make it difficult for Covered Bondholders to pledge the Covered Bonds as security if Covered Bonds in physical form are required or necessary for such purposes; and
- hinder the ability of Covered Bondholders to resell the Covered Bonds because some investors may be unwilling to buy Covered Bonds that are not in physical form.

# Risks related to Cypriot law

## Cypriot insolvency proceedings

If winding up (insolvency) proceedings were commenced against the Issuer in Cyprus, a liquidator would be appointed for the purpose of conducting the winding up of the Issuer. However, the commencement of such proceedings would not, as a matter of Cyprus law, affect the ability of the CBBA to undertake the servicing functions of the Issuer in relation to the Cover Pool and/or to take action on behalf of the Cover Pool Creditors. In relation to a winding up of the Issuer, Directive 2001/24/EC on the reorganisation and winding up of credit institutions (the CIWUD) was transposed into Cypriot law through the passing of Banking (Amendment) Law 151(I)/2004 in April 2004. The CIWUD applies to credit institutions and their branches set up in Member States other than those in which they have their head offices, as defined in Directive 2000/12/EC, subject to the conditions and exemptions laid down in the CIWUD. Other than the commencement of a voluntary winding up only the administrative or judicial authorities of the home member state which are responsible for winding up are empowered to decide on the commencement of winding up.

# Risks related to the structure of a particular issue of Covered Bonds

A wide range of Covered Bonds may be issued under the Programme. A number of these Covered Bonds may have features which contain particular risks for potential investors. Set out below is a description of the most common such features:

### The Cover Pool

The Covered Bondholders and the other Cover Pool Creditors shall have recourse to the Cover Pool. The Issuer may create multiple cover pools pursuant to Covered Bond Legislation but the Issuer does not intend to maintain more than one cover pool in respect of the Programme.

# Extendable obligations under the Covered Bonds

Unless previously redeemed as provided in the Conditions, the Covered Bonds of each Series will be redeemed at their Principal Amount Outstanding on the relevant Final Maturity Date. If the Covered Bonds are not redeemed in full on the relevant Final Maturity Date or (as described below) where the Covered Bonds are subject to an Extended Final Maturity Date, on the relevant Extended Final Maturity Date, then the Trustee may serve a Notice of Default on the Issuer pursuant to the Conditions. Following the service of a Notice of Default: (a) any Covered Bond which has not been redeemed on or prior to its Final Maturity Date or, as applicable, Extended Final Maturity Date shall remain outstanding at its Principal Amount Outstanding, until the date on which such Covered Bond is cancelled or redeemed; and (b) interest shall continue to accrue on any Covered Bond which has not been redeemed on its Final Maturity Date or, as applicable, Extended Final Maturity Date and any payments of interest or principal in respect of such Covered Bond shall be made in accordance with the relevant Priority of Payments until the date on which such Covered Bond is cancelled or redeemed.

The applicable Pricing Supplement may provide that the Issuer's obligations under the relevant Covered Bonds to pay the Principal Amount Outstanding on the relevant Final Maturity Date may be deferred past the Final Maturity Date until the Extended Final Maturity Date (as specified in the applicable Pricing Supplement) (such date the **Extended Final Maturity Date**). In such case, such deferral will occur automatically if the Issuer fails to pay any amount representing the amount due on the Final Maturity Date as set out in the applicable Pricing Supplement (the **Final Redemption Amount**) in respect of the relevant Series of Covered Bonds on their Final Maturity Date provided that, any amount representing the Final Redemption Amount due and remaining unpaid on the Final Maturity Date may be paid by the Issuer on any Interest Payment Date thereafter up to (and including) the relevant Extended Final Maturity Date. Interest will continue to accrue and be payable on any unpaid amounts on each Interest Payment Date up to the Extended Final Maturity Date in accordance with the Conditions and the Issuer will make payments on each relevant Interest Payment Date and Extended Final Maturity Date.

Covered Bonds where denominations involve integral multiples: definitive Covered Bonds

In relation to any issue of Covered Bonds that have denominations consisting of a minimum Specified Denomination plus one or more higher integral multiples of another smaller amount, it is possible that such Covered Bonds may be traded in amounts in excess of the minimum Specified Denomination that are not integral multiples of such minimum Specified Denomination. In such a case, a Covered Bondholder who, as a result of trading such amounts, holds an amount which (after deducting integral multiples of such minimum Specified Denomination) is less than the minimum Specified Denomination in his account with the relevant clearing system would not be able to sell the remainder of such holding without first purchasing a principal amount of Covered Bonds at or in excess of the minimum Specified Denomination such that its holding amounts to a Specified Denomination. Further, a Covered Bondholder who, as a result of trading such amounts, holds an amount which is less than the minimum Specified Denomination in his account with the relevant clearing system at the relevant time may not receive a definitive Covered Bond in respect of such holding (should definitive Covered Bonds be printed) and would need to purchase a principal amount of Covered Bonds at or in excess of the minimum Specified Denomination such that its holding amounts to a Specified Denomination.

If definitive Covered Bonds are issued, Covered Bondholders should be aware that definitive Covered Bonds that have a denomination that is not an integral multiple of the minimum Specified Denomination may be illiquid and difficult to trade.

# Risks Applicable to all Covered Bonds

If the Issuer has the right to redeem any Covered Bonds at its option, this may limit the market value of the Covered Bonds concerned and an investor may not be able to reinvest the redemption proceeds in a manner which achieves a similar effective return

An optional redemption feature of Covered Bonds is likely to limit their market value. During any period when the Issuer may elect to redeem Covered Bonds, the market value of those Covered Bonds generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period.

The Issuer may be expected to redeem Covered Bonds when its cost of borrowing is lower than the interest rate on the Covered Bonds. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Covered Bonds being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

Covered Bonds subject to Redemption for Taxation reasons

Unless in the case of any particular tranche or Series of Covered Bonds the applicable Pricing Supplement specify otherwise, in the event that the Issuer would be obliged to increase the amounts payable in respect of any Covered Bonds due to any withholding or deduction for or on account of any present or future taxes, duties, or other charges of whatever nature imposed or levied by or on behalf of Cyprus or any authority therein or thereof having power to tax, the Issuer may redeem all outstanding Covered Bonds in accordance with the Terms and Conditions.

# Fixed/Floating Rate Covered Bonds

If the Covered Bonds include a feature to convert the interest basis from a fixed rate to a floating rate, or vice versa, this may affect the secondary market and the market value of the Covered Bonds concerned.

Fixed/Floating Rate Covered Bonds bear interest at a rate that converts from a fixed rate to a floating rate or from a floating rate to a fixed rate. Such a feature to convert the interest basis, and any conversion of the interest basis, may affect the secondary market and the market value of the Covered Bonds as the change of interest basis may result in a lower interest return for Covered Bondholders. Where the Covered Bonds convert from a fixed rate to a floating rate, the spread on the Fixed/Floating Rate Covered Bonds may be less favourable than then prevailing spreads on comparable Floating Rate Covered Bonds tied to the same reference rate. In addition, the new floating rate at any time may be lower than the rates on other Covered Bonds. Where the Covered Bonds convert from a floating rate to a fixed rate, the fixed rate may be lower than then prevailing rates on those Covered Bonds and could affect the market value of an investment in the relevant Covered Bonds.

Covered Bonds which are issued at a substantial discount or premium may experience price volatility in response to changes in market interest rates

The market values of securities issued at a substantial discount (such as Zero Coupon Covered Bonds) or premium to their principal amount tend to fluctuate more in relation to general changes in interest rates than do prices for more conventional interest-bearing securities. Generally, the longer the remaining term of the securities, the greater the price volatility as compared to more conventional interest-bearing securities with comparable maturities.

Changes or uncertainty in respect of LIBOR and/or EURIBOR, and/or other interest rate benchmarks may affect the value or payment of interest under Loans or the Covered Bonds

Various interest rate benchmarks (including the London Inter-Bank Offered Rate (**LIBOR**) and the Euro Interbank Offered Rate (**EURIBOR**) are the subject of recent national and international regulatory guidance and proposals for reform. Some of these reforms are already effective whilst others are still to be implemented.

Under the EU Benchmark Regulation (Regulation (EU) 2016/1011) (the **Benchmark Regulation**), which came into force on 1 January 2018, new requirements will apply with respect to the provision of a wide range of benchmarks (including LIBOR and EURIBOR), the contribution of input data to a benchmark and the use of a benchmark within the European Union. In particular, the Benchmark Regulation will, among other things, (i) require benchmark administrators to be authorised or registered (or, if non-EU-based, to be subject to an equivalent regime or otherwise recognised or endorsed) and to comply with extensive requirements in relation to the administration of benchmarks and (ii) prevent certain uses by EU-supervised entities of benchmarks of administrators that are not authorised or registered (or, if non-EU-based, deemed equivalent or recognised or endorsed).

The sustainability of LIBOR has been questioned by the UK Financial Conduct Authority as a result of the absence of relevant active underlying markets and possible disincentives (including possibly as a result of

regulatory reforms) for market participants to continue contributing to such benchmarks. Additionally, in March 2017, the European Money Markets Institute (formerly Euribor-EBF) (the **EMMI**) published a position paper referring to certain proposed reforms to EURIBOR, which reforms aim to clarify the EURIBOR specification, to develop a transaction-based methodology for EURIBOR and to align the relevant methodology with the Benchmark Regulation, the IOSCO Principles for Financial Benchmarks and other regulatory recommendations. The EMMI has since indicated that there has been a "change in market activity as a result of the current regulatory requirements and a negative interest rate environment" and "under the current market conditions it will not be feasible to evolve the current EURIBOR methodology to a fully transaction-based methodology following a seamless transition path". It is the current intention of the EMMI to develop a hybrid methodology for EURIBOR.

These reforms and other pressures may cause one or more interest rate benchmarks to disappear entirely, to perform differently than in the past (as a result of a change in methodology or otherwise), create disincentives for market participants to continue to administer or participate in certain benchmarks or have other consequences which cannot be predicted.

Based on the foregoing, prospective investors should in particular be aware that:

- (a) any of these reforms or pressures described above or any other changes to a relevant interest rate benchmark (including LIBOR and EURIBOR) could affect the level of the published rate, including to cause it to be lower and/or more volatile than it would otherwise be;
- (b) if LIBOR or EURIBOR is discontinued or is otherwise unavailable, then:
  - (i) the rate of interest on the Loans may be determined for a period by any applicable fall-back provisions under the relevant Loan documentation, although such provisions may not operate as intended (depending on market circumstances and the availability of rates information at the time); and
  - (ii) in circumstances where an amendment as described in paragraph (c) below has not been made at the relevant time, the rate of interest on the Covered Bonds will be determined for a period by the fall-back provisions provided for under Condition 4.2 (*Floating Rate Covered Bond Provisions*), although such provisions, being dependent in part upon the provision by reference banks of offered quotations for leading banks in the London interbank market (in the case of LIBOR) or in the Euro-zone interbank market (in the case of EURIBOR), may not operate as intended (depending on market circumstances and the availability of rates information at the relevant time) and may in certain circumstances result in the effective application of a fixed rate based on the rate which applied in the previous period when LIBOR or EURIBOR was available;
- while an amendment may be made under Condition 13(b)(iii) (Meetings of Covered Bondholders, Modification and Waiver) to change the base rate on the Floating Rate Covered Bonds from LIBOR or EURIBOR to an alternative base rate under certain circumstances broadly related to LIBOR or EURIBOR dysfunction or discontinuation and subject to certain conditions being satisfied including with respect to Covered Bondholder consent in part (in this regard, please also refer to the risk factor above entitled "Covered Bondholders will be deemed to have consented to certain modifications to the Transaction Documents so long as at least 10 per cent. of the aggregate Principal Amount Outstanding of the relevant Series of Covered Bonds have not contacted the Trustee in writing"), there can be no assurance that any such amendment will be made or, if made, that it (i) will fully or effectively mitigate all relevant interest rate risks or result in an equivalent methodology for determining the interest rates on the Floating Rate Covered Bonds or (ii) will be made prior to any date on which any of the risks described in this risk factor may become relevant (in this regard, please also refer to the risk factor above entitled "Covered Bondholders will be deemed to have consented to certain modifications to the Transaction Documents so long as at least 10 per cent. of

the aggregate Principal Amount Outstanding of the relevant Series of Covered Bonds have not contacted the Trustee in writing"); and

(d) if LIBOR, EURIBOR or any other relevant interest rate benchmark is discontinued, and whether or not an amendment is made under Condition 13(b)(iii) (Meetings of Covered Bondholders, Modification and Waiver) to change the base rate with respect to the Floating Rate Covered Bonds as described in paragraph (c) above, there can be no assurance that the applicable fall-back provisions under the Hedging Agreements would operate to allow the transactions under the Hedging Agreements to effectively mitigate interest rate risk in respect of the Covered Bonds.

In addition, it should be noted that broadly divergent interest rate calculation methodologies may develop and apply as between Loans, the Covered Bonds and/or the Hedging Agreements due to applicable fall-back provisions or other matters and the effects of this are uncertain but could include a reduction in the amounts available to the Issuer to meet its payment obligations in respect of the Covered Bonds.

Moreover, any of the above matters (including an amendment to change the base rate as described in paragraph (c) above) or any other significant change to the setting or existence of LIBOR, EURIBOR or any other relevant interest rate benchmark could affect the ability of the Issuer to meet its obligations under the Covered Bonds and/or could have a material adverse effect on the value or liquidity of, and the amount payable under, the Covered Bonds. Changes in the manner of administration of LIBOR, EURIBOR or any other relevant interest rate benchmark could result in adjustment to the Conditions, early redemption, discretionary valuation by the Calculation Agent, delisting or other consequences in relation to the Covered Bonds. No assurance may be provided that relevant changes will not occur with respect to LIBOR, EURIBOR or any other relevant interest rate benchmark and/or that such benchmarks will continue to exist. Investors should consider these matters when making their investment decision with respect to the Covered Bonds.

### General risk factors

### Covered Bond Legislation

The Covered Bond Legislation came into force on 23 December 2010. The transactions contemplated in this Offering Circular are based on and subject to the provisions of the Covered Bond Legislation. So far as the Issuer is aware, as at the date of this Offering Circular there have been a very small number of similar issues of securities based upon the Covered Bond Legislation but there has been no judicial authority as to the interpretation of any of the provisions of the Covered Bond Legislation. For further information on the Covered Bond Legislation, see "Overview of the Covered Bond Legislation". There are a number of aspects of Cypriot law which are referred to in this Offering Circular with which potential Covered Bondholders are likely to be unfamiliar. Particular attention should be paid to the sections of this Offering Circular containing such references.

### Changes of law

The structure of the issue of the Covered Bonds and the ratings which are to be assigned to them are based on English and Cypriot law, respectively, in effect as at the date of this Offering Circular. No assurance can be given as to the impact of any possible judicial decision or change to English or Cypriot law or administrative practice in the UK or Cyprus after the date of this Offering Circular and any such change could materially adversely impact the value of the Covered Bonds affected by it.

### DOCUMENTS INCORPORATED BY REFERENCE

This Offering Circular should be read and construed in conjunction with:

- (a) the section entitled "Financial Results of the management report of the Issuer" and the 2017 Audited Financial Statements together with their accompanying notes and the independent auditor's report thereon, as set out on pages 4 to 11 and pages 19 to 198 of the Bank of Cyprus Public Company Limited Annual Financial Report 2017 (the **2017 Annual Report**);
- (b) the 2016 Audited Financial Statements together with their accompanying notes and the independent auditor's report thereon, as set out on pages 18 to 192 of the Bank of Cyprus Public Company Limited Annual Financial Report 2016 (the **2016 Annual Report**);
- (c) the BOCH Group's Pillar 3 Disclosures for the year ended 31 December 2017;
- (d) the following information contained on the following pages of the BOCH Group's presentation of the group financial results for the year ended 31 December 2017 (the **2017 Financial Results Presentation**):
  - i. the tables and their related footnotes as set out on page 5;
  - ii. the tables and their related footnotes and the text in the top right-hand corner as set out on page 6;
  - iii. the tables and their related footnotes and the text in the bottom right-hand corner as set out on page 7;
  - iv. the tables and their related footnotes under the sub-headings "NPE coverage ratio at 51% post IFRS 9 FTA" and "NPE total coverage at 115% when collateral included" as set out on page 8;
  - v. the tables and their related footnotes as set out on page 9;
  - vi. the tables and their related footnotes under the sub-headings "9.2% of capital deployed to de risking since Dec 14", "Organic capital rebuild expected through operating profitability" and "RWA intensity reduced by 12 p.p. since Dec 16" as set out on page 12;
  - vii. the tables and their related footnotes as set out on page 13;
  - viii. the tables and their related footnotes as set out on page 17;
  - ix. the tables and their related footnotes and the text under the tables as set out on page 19;
  - x. the table and its related footnotes under the sub-heading "NPEs down by  $\epsilon$ 2.2 bn (20%) in FY2017; down by  $\epsilon$ 360 mn (4%) qoq" and the text next to such table as set out on page 31;
  - xi. the tables and their related footnotes as set out on page 32;
  - xii. the tables and their related footnotes and the text in the bottom right-hand corner as set out on page 33;
  - xiii. the tables and their related footnotes and the text appearing above the tables as set out on page 34;
  - xiv. the table and its related footnotes and the text appearing above the table as set out on page 36;

- xv. the table and its related footnotes and the text appearing above the table as set out on page 37;
- xvi. the table and its related footnotes as set out on page 46;
- xvii. the tables and their related footnotes as set out on page 47;
- xviii. the tables and their related footnotes under the sub-headings "Strong market shares maintained", "Strong market shares in resident and non-resident deposits" and "NIM in Cyprus operations" as set out on page 55;
- xix. the tables and their related footnotes under the sub-headings "Risk weighted assets by Geography (€ mn)", "Risk weighted assets by type of risk (€ mn)" and "Reconciliation of Group Equity to CET I" as set out on page 59;
- xx. the tables and their related footnotes under the sub-headings "Average contractual interest rates (bps) (Cy)" and "Customer deposit rates decline further (Cy)" as set out on page 61; and
- xxi. the table and its related footnotes under the sub-heading "Overseas non-core exposures (€ mn)" as set out on page 63.

Each of the above documents has been previously published or is published simultaneously with this Offering Circular and has been filed with the Luxembourg Stock Exchange. Such documents shall be incorporated by reference in and form part of this Offering Circular, save that any statement contained in a document which is incorporated by reference herein shall be modified or superseded for the purpose of this Offering Circular to the extent that a statement contained herein modifies or supersedes such earlier statement (whether expressly, by implication or otherwise). Any statement so modified or superseded shall not, except as so modified or superseded, constitute a part of this Offering Circular.

Copies of documents incorporated by reference in this Offering Circular may be obtained from (i) the registered office of the Issuer, and/or (ii) the website of the Luxembourg Stock Exchange (www.bourse.lu).

The table below sets out the relevant page references for the Audited Financial Statements. Any information not listed in the cross reference list below but included in the documents incorporated by reference herein is given for information purposes only.

Any other information incorporated by reference that is not included in the cross-reference list below is considered to be additional information to be disclosed to investors rather than information required by the Luxembourg Stock Exchange.

	Reference	
Audited Financial Statements	2017 Annual Report	2016 Annual Report
	Page	Page
Consolidated Income Statement	19	18
Consolidated Statement of Comprehensive Income	20	19
Consolidated Balance Sheet	21	20
Consolidated Statement of Changes in Equity	22-23	21–22
Consolidated Statement of Cash Flows	24	23
Notes to the Audited Financial Statements	25-187	24-184

	Reference	
Audited Financial Statements	2017 Annual Report	2016 Annual Report
Independent Auditor's Report on the Audited Financial		
Statements	188-198	185-192

#### OFFERING CIRCULAR SUPPLEMENT

The Issuer has given an undertaking to the Dealers that if at any time during the duration of the Programme there is a significant new factor, material mistake or inaccuracy relating to information contained in this Offering Circular which is capable of affecting the assessment of any Covered Bonds and whose inclusion in this Offering Circular or removal is necessary for the purpose of allowing an investor to make an informed assessment of the assets and liabilities, financial position, profits and losses and prospects of the Issuer and the rights attaching to the Covered Bonds, the Issuer shall prepare a supplement to this Offering Circular or publish a replacement Offering Circular for use in connection with any subsequent offering of the Covered Bonds and shall supply to each Dealer such number of copies of such supplement hereto as such Dealer may reasonably request.

#### TERMS AND CONDITIONS OF THE COVERED BONDS

The following are the Terms and Conditions of the Covered Bonds which will be incorporated by reference into each Global Covered Bond (as defined below) and each definitive Covered Bond, in the latter case only if permitted by the relevant stock exchange or other relevant authority (if any) and agreed by the Issuer and the relevant Dealer at the time of issue but, if not so permitted and agreed, such definitive Covered Bond will have endorsed thereon or attached thereto such Terms and Conditions. The applicable Pricing Supplement (or the relevant provisions thereof) will be endorsed upon, or attached to, each Global Covered Bond and Definitive Covered Bond. Reference should be made to "Form of Pricing Supplement" for a description of the content of the Pricing Supplement which will specify which of such terms are to apply in relation to the relevant Covered Bonds.

This Covered Bond is one of a Series (as defined below) of Covered Bonds issued by Bank of Cyprus Public Company Limited (the **Issuer**) pursuant to the Trust Deed and the Covered Bond Legislation (as defined below).

References herein to the Covered Bonds shall be references to the Covered Bonds of this Series and shall mean:

- (a) in relation to any Covered Bonds represented by a global Covered Bond (a **Global Covered Bond**), units of the lowest denomination specified in the applicable Pricing Supplement (**Specified Denomination**) in the currency specified in the applicable Pricing Supplement (**Specified Currency**);
- (b) any Global Covered Bond; and
- (c) any definitive Covered Bonds (each a **Definitive Covered Bond**) issued in exchange for a Global Covered Bond.

The Covered Bonds and the Coupons are constituted by an amended and restated trust deed dated 24 May 2018 (such trust deed as further amended and/or supplemented and/or restated from time to time, the **Trust Deed**) and made between, *inter alios*, the Issuer and BNY Mellon Corporate Trustee Services Limited (the **Trustee**, which expression includes the trustee or trustees for the time being of the Trust Deed) as trustee for the Covered Bondholders. The Trustee and each of the other Cover Pool Creditors shall be, for the avoidance of doubt, a "cover pool creditor" in accordance with paragraph (g) of the definition of "covered pool creditor" as set out in Section 2(1) of the Cypriot Covered Bond Law (a **Covered Pool Creditor**).

The Covered Bonds and the Coupons (as defined below) have the benefit of an amended and restated agency agreement dated 24 May 2018 (such agency agreement as further amended and/or supplemented and/or restated from time to time, the **Agency Agreement**) and made between, *inter alios*, the Issuer, The Bank of New York Mellon as principal paying agent (the **Principal Paying Agent**, which expression shall include any successor principal paying agent), any other paying agents from time to time (together with the Principal Paying Agent, the **Paying Agents**, which expression shall include any additional or successor paying agents) and the Trustee.

The Pricing Supplement for this Covered Bond (or the relevant provisions thereof) are set out in Part A of the Pricing Supplement attached to or endorsed on this Covered Bond which complete these Terms and Conditions (the **Conditions**). References to the **applicable Pricing Supplement** are, unless otherwise stated, to Part A of the Pricing Supplement (or the relevant provisions thereof) attached to or endorsed on this Covered Bond. The expression **Prospectus Directive** means Directive 2003/71/EC (as amended, including by Directive 2010/73/EU) and includes any relevant implementing measure in a relevant Member State of the European Economic Area.

Interest bearing Definitive Covered Bonds have interest coupons (**Coupons**) (unless they are Zero Coupon Covered Bonds in which case references to Coupons and Couponholders in these Conditions are not applicable) and, in the case of Covered Bonds which, when issued in definitive form, have more than 27 interest payments remaining, talons for further Coupons (**Talons**) attached on issue. Any reference herein to Coupons or coupons shall, unless the context otherwise requires, be deemed to include a reference to Talons or talons. Global Covered Bonds do not have Coupons or Talons attached on issue.

Any reference to **Covered Bondholders** or **holders** in relation to any Covered Bonds shall mean the holders of the Covered Bonds and shall, in relation to any Covered Bonds represented by a Global Covered Bond, be construed as provided below. Any reference herein to **Couponholders** shall mean the holders of the Coupons and shall, unless the context otherwise requires, include the holders of the Talons.

As used herein, **Series** means a tranche of Covered Bonds together with any further tranche or tranches of Covered Bonds which (a) are expressed to be consolidated and form a single series and (b) have the same terms and conditions or terms and conditions which are the same in all respects save for the amount and date of the first payment of interest thereon and the date from which interest starts to accrue.

If this Covered Bond is to be admitted to trading on the Euro MTF Market of the Luxembourg Stock Exchange the applicable Pricing Supplement will be published on the website of the Luxembourg Stock Exchange (www.bourse.lu). If this Covered Bond is neither admitted to trading on a regulated market in the European Economic Area nor offered in the European Economic Area in circumstances where a prospectus is required to be published under the Prospectus Directive, the applicable Pricing Supplement will only be obtainable by a Covered Bondholder holding one or more Covered Bonds and such Covered Bondholder must produce evidence satisfactory to the Issuer and the relevant Paying Agent as to its holding of such Covered Bonds and identity. The Covered Bondholders and the Couponholders are deemed to have notice of, and are entitled to the benefit of, all the provisions of the Trust Deed and the applicable Pricing Supplement which are applicable to them. The statements in the Conditions include summaries of, and are subject to, the detailed provisions of the Trust Deed.

Except where the context otherwise requires, capitalised terms used and not otherwise defined in these Conditions shall bear the meanings given to them in the applicable Pricing Supplement and/or the amended and restated master definitions and construction schedule made between the parties to the Transaction Documents on or about 24 May 2018 (the **Master Definitions and Construction Schedule**), a copy of each of which may be obtained as described above.

In these Conditions, **euro** means the currency introduced at the start of the third stage of European economic and monetary union pursuant to the Treaty on the Functioning of the European Union, as amended.

# 1. Form, Denomination and Title

The Covered Bonds are in bearer form and, in the case of Definitive Covered Bonds, serially numbered, in the currency (the **Specified Currency**) and the denominations (the **Specified Denomination(s)**) specified in the applicable Pricing Supplement. Covered Bonds of one Specified Denomination may not be exchanged for Covered Bonds of another Specified Denomination.

This Covered Bond may be a Fixed Rate Covered Bond, a Floating Rate Covered Bond, a Zero Coupon Covered Bond or a combination of any of the foregoing, depending upon the Interest Basis shown in the applicable Pricing Supplement.

The Covered Bonds will be issued in such denominations as may be agreed between the Issuer and the relevant Dealer(s) and set out in the applicable Pricing Supplement save that the minimum denomination of each Covered Bond will be €100,000 (or, if the Covered Bonds are denominated in a currency other than euro, the equivalent amount in such currency) or such other higher amount as

is required from time to time by the relevant central bank (or equivalent body) or any laws or regulations applicable to the relevant Specified Currency.

It is a condition precedent to the issuance of a new Series of Covered Bonds that (A) pursuant to the Covered Bond Legislation, as at the date of the Issuance the Covered Bond Monitor has verified (i) that the Issuer satisfies all requirements for registration as an approved institution pursuant to Part II of the Cypriot Covered Bond Law; (ii) the Issuer complies with all provisions of the Covered Bond Legislation with respect to any outstanding Series of Covered Bonds (iii) the Issuer complies with the requirements of Article 11 of the Cypriot Covered Bond Directive; (iv) the Issuer complies with the provisions of Sections 14(1)(d) and (e) of the Cypriot Covered Bond Law; and (v) the Issuer shall have notified the Rating Agencies then rating the outstanding Series of Covered Bonds of the proposed issuance and such Rating Agencies shall have confirmed that such issuance will not negatively impact the then current rating of any Series of Covered Bonds then outstanding; and (B) where the applicable Series of Covered Bonds is to be rated, the Rating Agencies have been notified of such issuance. For the avoidance of doubt, to the extent the Issuer is subject to dissolution proceedings it will not be compliant with the provisions of Part II of the Cypriot Covered Bond Law and therefore would be prohibited from issuing further Series of Covered Bonds.

Subject as set out below, title to the Covered Bonds and Coupons will pass by delivery. The Issuer, the Paying Agents and the Trustee will (except as otherwise required by law) deem and treat the bearer of any Covered Bond or Coupon as the absolute owner thereof (whether or not overdue and notwithstanding any notice of ownership or writing thereon or notice of any previous loss or theft thereof) for all purposes but, in the case of any Global Covered Bond, without prejudice to the provisions set out in the next succeeding paragraph.

For so long as any of the Covered Bonds are represented by a Global Covered Bond held on behalf of Euroclear Bank S.A./N.V. (Euroclear) and/or Clearstream Banking S.A. (Clearstream, Luxembourg) (each an ICSD), each person (other than Euroclear or Clearstream, Luxembourg) who is for the time being shown in the records of Euroclear or of Clearstream, Luxembourg as the holder of a particular nominal amount of such Covered Bonds (in which regard any certificate or other document issued by Euroclear or Clearstream, Luxembourg as to the nominal amount of such Covered Bonds standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error and any such certificate or other document may comprise any form of statement or printout of electronic records provided by the relevant clearing system (including, without limitation, Euroclear's EUCLID or Clearstream, Luxembourg's Creation Online system) in accordance with its usual procedures and in which the holder of a particular nominal amount of the Covered Bonds is clearly identified with the amount of such holding) shall be treated by the Issuer, the Paying Agents and the Trustee as the holder of such nominal amount of such Covered Bonds for all purposes other than with respect to the payment of principal or interest on such nominal amount of such Covered Bonds, for which purpose the bearer of the relevant Global Covered Bond shall be treated by the Issuer, any Paying Agent and the Trustee as the holder of such nominal amount of such Covered Bonds in accordance with and subject to the terms of the relevant Global Covered Bond and the expressions Covered Bondholder and holder of Covered Bonds and related expressions shall be construed accordingly.

Covered Bonds which are represented by a Global Covered Bond will be transferable only in accordance with the rules and procedures for the time being of Euroclear and Clearstream, Luxembourg, as the case may be.

References to Euroclear and/or Clearstream, Luxembourg shall, whenever the context so permits, be deemed to include a reference to any additional or alternative clearing system specified in Part B of the applicable Pricing Supplement (including the address of the alternative clearing system).

#### 2. Status of the Covered Bonds

### **Status**

The Covered Bonds constitute direct, unconditional and unsubordinated obligations of the Issuer secured by the Cypriot Statutory Charge and together with, where applicable, any other security documents. They are issued in accordance with Covered Bond Legislation and are backed by the assets of the Cover Pool. They will at all times rank *pari passu* without any preference among themselves with all other outstanding unsubordinated obligations of the Issuer that have been provided with equivalent priority of claim to the Cover Pool.

# 3. Priorities of Payments

Prior to the delivery of a Notice of Default, the Issuer shall apply (i) all Covered Bonds Available Funds in respect of the Cover Pool and (ii) to the extent the Covered Bonds Available Funds are insufficient to satisfy all amounts set out in the Pre-Event of Default Priority of Payments any other funds available to the Issuer on each Cover Pool Payment Date in making the following payments and provisions in the following order of priority (the **Pre-Event of Default Priority of Payments**) (in each case only if and to the extent that payments of a higher priority have been made in full):

- (i) first, pari passu and pro rata according to the respective amounts thereof, in or towards satisfaction of all amounts then due and payable or to become due and payable prior to the next Cover Pool Payment Date to the Trustee or any Appointee (including remuneration or amounts by way of indemnity payable to it) under the provisions of the Trust Deed or any other Transaction Document together with interest and applicable VAT (or other similar taxes) thereon to the extent provided therein and any additional fees, costs, expenses and taxes due and payable on the Cover Pool Payment Date or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date to fund any notice to be given to any parties in accordance with any of the Transaction Documents or to the Covered Bondholders;
- (ii) then, to pay all amounts due and payable on the Cover Pool Payment Date, or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date (and for which payment has not been provided for elsewhere in the relevant Priorities of Payments), to any Cover Pool Creditors other than the Covered Bondholders and with the exception of any amount due to be paid, or that will become due and payable prior to the next Cover Pool Payment Date, to the Hedging Counterparties under the Hedging Agreements;
- (iii) then, pari passu and pro rata, according to the respective amounts thereof (a) to pay all amounts of interest due and payable on the Covered Bonds on the Cover Pool Payment Date, or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date or are otherwise required to be provisioned for with respect to the Liquidity Test on any Covered Bonds and (b) to pay any amounts due and payable on the Cover Pool Payment Date, or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date under any Hedging Agreement other than Subordinated Termination Payments to any Hedging Counterparties under any such Hedging Agreements;
- (iv) then, to pay:
  - (A) first, *pari passu*, in respect of each Series of Covered Bonds which does not have an Extended Final Maturity Date, the Final Redemption Amount on the Final Maturity Date in respect of each such Series of Covered Bonds which has a Final Maturity

Date on the Cover Pool Payment Date or to provide for all such Final Redemption Amounts that will become due and payable in respect of each such Series of Covered Bonds which has a Final Maturity Date occurring after the Cover Pool Payment Date and prior to the next following Cover Pool Payment Date;

- (B) second, (I) pari passu, in respect of each Series of Pass Through Covered Bonds which has an Extended Final Maturity Date that falls within 6 months of the relevant Cover Pool Payment Date, principal in respect of each Series of Pass Through Covered Bonds then outstanding on the Cover Pool Payment Date, or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date or are otherwise required to be provisioned for with respect to the Liquidity Test (if any) on any such Series of Pass Through Covered Bonds, and then to pay (II) pari passu, in respect of each Series of Covered Bonds which has an Extended Final Maturity Date and has not become Pass Through Covered Bonds, the Final Redemption Amount on the Final Maturity Date in respect of each such Series of Covered Bonds which has a Final Maturity Date on the Cover Pool Payment Date or to provide for all such Final Redemption Amounts that will become due and payable in respect of each such Series of Covered Bonds which has a Final Maturity Date occurring after the Cover Pool Payment Date and prior to the next following Cover Pool Payment Date;
- (v) then, to pay pari passu and pro rata, (in respect of each Series of Pass Through Covered Bonds which has an Extended Final Maturity Date that does not fall within 6 months of the relevant Cover Pool Payment Date) principal in respect of each Series of Pass Through Covered Bonds then outstanding on the Cover Pool Payment Date, or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date (if any) on any such Series of Pass Through Covered Bonds;
- (vi) then, to pay pari passu and pro rata, according to the respective amounts thereof, any amount due and payable on the Cover Pool Payment Date, or to provide for all such amounts that will become due and payable prior to the next Cover Pool Payment Date to any Hedging Counterparties arising out of any Subordinated Termination Payment;
- (vii) *then*, following the date on which any Series of Covered Bonds becomes Pass Through Covered Bonds, to pay all remaining amounts to the Transaction Account; and
- (viii) *finally*, for so long as the Issuer is in compliance with the Cover Pool Adequacy Criteria, to pay any excess to the Issuer and, for so long as the Issuer is not in compliance with the Cover Pool Adequacy Criteria, shall be: (a) utilised for the creation or acquisition of Cover Pool Assets; or (b) deposited in the Transaction Account to the extent not utilised with respect to (a) above.

Any amounts held in the Transaction Account pursuant to item (viii)(b) above may be used at any time for the purposes of acquiring or creating new assets in the Cover Pool.

**Subordinated Termination Payment** means, subject as set out below, any termination payments due and payable to any Hedging Counterparty under a Hedging Agreement where such termination results from (a) an Additional Termination Event "*Ratings Event*" as specified in the schedule to the relevant Hedging Agreement, (b) the bankruptcy of the relevant Hedging Counterparty, or (c) any default and/or failure to perform by such Hedging Counterparty under the relevant Hedging Agreement, other than, in the event of (a) or (b) above, the amount of any termination payment due and payable to such Hedging Counterparty in relation to the termination of such transaction to the extent of any premium received by the Issuer from a replacement hedging counterparty.

Following delivery of a Notice of Default, all Covered Bonds Available Funds with respect to the Cover Pool shall be applied on any Business Day in making the following payments and provisions in the following order of priority (the **Post-Event of Default Priority of Payments**) (in each case only if and to the extent that payments of a higher priority have been made in full):

- (i) *first*, in or towards satisfaction of all amounts then due and payable to the Trustee or any Appointee (including remuneration or amounts by way of indemnity payable to it) under the provisions of the Trust Deed or any other Transaction Document together with interest and applicable VAT (or other similar taxes) thereon to the extent provided therein;
- (ii) then, pari passu and pro rata according to the respective amounts thereof to pay any additional fees, costs, expenses and taxes due and payable to fund any notice to be given to any parties in accordance with any of the Transaction Documents or to the Covered Bondholders;
- (iii) then, pari passu and pro rata according to the respective amounts thereof to pay all amounts due and payable (and for which payment has not been provided for elsewhere in the relevant Priorities of Payments), to any Cover Pool Creditors other than the Covered Bondholders and with the exception of any amount due to be paid to the Hedging Counterparties under the Hedging Agreements;
- (iv) then, pari passu and pro rata, according to the respective amounts thereof (a) to pay all amounts of interest and principal then due and payable on any Covered Bonds and (b) to pay any amounts then due and payable, under any Hedging Agreement other than Subordinated Termination Payments to any Hedging Counterparties under any such Hedging Agreements;
- (v) then, to pay pari passu and pro rata, according to the respective amounts thereof, any amount then due and payable on the Cover Pool Payment Date to any Hedging Counterparties arising out of any Subordinated Termination Payment; and
- (vi) *finally*, once all Covered Bonds have been redeemed, to pay any excess to the Issuer.

Where the Issuer is subject to dissolution proceedings and the Cover Pool is sold or otherwise disposed of in its entirety, all proceeds of such disposal (the Cover Pool Disposal Proceeds) shall be applied on any Business Day in accordance with the order of priority of payments (the Cover Pool **Disposal Priority of Payments** and, together with the Pre-Event of Default Priority of Payments and the Post-Event of Default Priority of Payments, the Priorities of Payments and, each of them a **Priority of Payments**) provided in Sections 43 to 45 (inclusive) of the Cypriot Covered Bond Law provided that such amounts will be distributed first, pari passu and pro rata, towards payment of all amounts due and payable to any Covered Bond Business Administrator and the Covered Bond Monitor (provided that all amounts due and payable to the Trustee (a) in respect of activities, services or other matters performed at the behest, or with the consent, of the Covered Bond Business Administrator and/or the Competent Authority or (b) resulting from or in connection with the holding of any meetings of Covered Bondholders or (c) resulting from or related to any actions taken or to be taken pursuant to resolutions passed at such meetings (provided that the amounts due and payable to the Trustee in respect of such actions have been approved by the Covered Bondholders at any such meetings) will be treated as amounts due and payable to the Covered Bond Business Administrator and be paid at this level of priority).

### 4. Interest

4.1 Interest on Fixed Rate Covered Bonds

Each Fixed Rate Covered Bond bears interest on its Principal Amount Outstanding from (and including) the Interest Commencement Date at the rate(s) per annum equal to the Rate(s) of Interest. Interest will be payable, subject as provided in these Conditions, in arrear on the Interest Payment Date(s) in each year up to (and including) the Final Maturity Date.

Except as provided in the applicable Pricing Supplement, the amount of interest payable on each Interest Payment Date in respect of the Fixed Interest Period ending on (but excluding) such date will amount to the amount of interest payable on each Interest Payment Date in respect of the Fixed Interest Period ending on but excluding such date (**Fixed Coupon Amount**). Payments of interest on any Interest Payment Date will, if so specified in the applicable Pricing Supplement, amount to the broken amount specified in the applicable Pricing Supplement (the **Broken Amount**) so specified.

As used in these Conditions, **Fixed Interest Period** means the period from (and including) an Interest Payment Date (or, if none, the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date.

If interest is required to be calculated for a period other than a Fixed Interest Period, such interest shall be calculated by applying the Rate of Interest to each Specified Denomination, multiplying such sum by the applicable Day Count Fraction, and rounding the resultant figure to the nearest sub-unit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention.

- 4.2 Floating Rate Covered Bond Provisions
- (a) Interest on Payment Dates

Each Floating Rate Covered Bond bears interest on its Principal Amount Outstanding from (and including) the Interest Commencement Date and such interest will be payable in arrear on either:

- (i) the Specified Interest Payment Date(s) in each year specified in the applicable Pricing Supplement; or
- (ii) if no Specified Interest Payment Date(s) is/are specified in the applicable Pricing Supplement, each date (each such date, together with each Specified Interest Payment Date, an Interest Payment Date) which falls the number of months or other period specified as the Specified Period in the applicable Pricing Supplement after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.

Such interest will be payable in respect of each Interest Period. In these Conditions, the expression **Interest Period** shall mean the period from (and including) an Interest Payment Date (or, if none, the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date.

### (b) Rate of Interest

The Rate of Interest payable from time to time in respect of Floating Rate Covered Bonds will be determined in the manner specified in the applicable Pricing Supplement.

(i) ISDA Determination for Floating Rate Covered Bonds

Where **ISDA Determination** is specified in the applicable Pricing Supplement as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Period will be the relevant ISDA Rate plus or minus (as indicated in the applicable

Pricing Supplement) the Margin (if any). For the purposes of this subparagraph (i), **ISDA Rate** for an Interest Period means a rate equal to the Floating Rate that would be determined by the Principal Paying Agent or other person specified in the applicable Pricing Supplement under an interest rate swap transaction if the Principal Paying Agent or that other person were acting as Calculation Agent for that swap transaction under the terms of an agreement incorporating the 2006 ISDA Definitions, as published by the International Swaps and Derivatives Association, Inc. and as amended and updated as at the Issue Date of the first Series of the Covered Bonds (the **ISDA Definitions**), and under which:

- (A) the Floating Rate Option is as specified in the applicable Pricing Supplement;
- (B) the Designated Maturity is the period specified in the applicable Pricing Supplement; and
- (C) the relevant Reset Date is the day specified in the applicable Pricing Supplement.

For the purposes of this subparagraph (i), Floating Rate, Calculation Agent, Floating Rate Option, Designated Maturity and Reset Date have the meanings given to those terms in the ISDA Definitions.

Unless otherwise stated in the Pricing Supplement, the Minimum Rate of Interest shall be deemed to be zero.

When this subparagraph (i) applies, in respect of each relevant Interest Period the Principal Paying Agent or the above-mentioned person will be deemed to have discharged its obligations under Condition 4.2(d) below in respect of the determination of the Rate of Interest if it has determined the Rate of Interest in respect of such Interest Period in the manner provided in this subparagraph (i).

(ii) Screen Rate Determination for Floating Rate Covered Bonds

Where **Screen Rate Determination** is specified in the applicable Pricing Supplement as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Period will, subject as provided below, be either:

- (A) the offered quotation (if there is only one quotation on the Relevant Screen Page); or
- (B) the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the offered quotations,

(expressed as a percentage rate per annum) for the Reference Rate (being either LIBOR or EURIBOR, as specified in the applicable Pricing Supplement) which appears or appear, as the case may be, on the Relevant Screen Page (or such replacement page on that service which displays the information) as at 11.00 a.m. (London time, in the case of LIBOR, or Brussels time, in the case of EURIBOR) on the Interest Determination Date in question plus or minus (as indicated in the applicable Pricing Supplement) the Margin (if any), all as determined by the Principal Paying Agent. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Principal Paying Agent for the purpose of determining the arithmetic mean (rounded as provided above) of such offered quotations.

The Agency Agreement contains provisions for determining the Rate of Interest pursuant to this subparagraph (ii) in the event that the Relevant Screen Page is not available or if, in the case of (A) above, no such offered quotation appears or, in the case of (B) above, fewer than three such offered quotations appear, in each case as at the time specified in the preceding paragraph. In particular, if the Relevant Screen Page is not available or if, in the case of Condition 4.2(b)(ii)(A) no offered quotation appears or, in the case of Condition 4.2(b)(ii)(B), fewer than three offered quotations appear, in each case as at the Specified Time, the Principal Paying Agent shall request each of the Reference Banks to provide the Principal Paying Agent with its offered quotation (expressed as a percentage rate per annum) for the Reference Rate at approximately the Specified Time on the Interest Determination Date in question. If two or more of the Reference Banks provide the Principal Paying Agent with offered quotations, the Rate of Interest for the Interest Period shall be the arithmetic mean (rounded if necessary to the fifth decimal place with 0.000005 being rounded upwards) of the offered quotations plus or minus (as appropriate) the Margin (if any), all as determined by the Principal Paying Agent. If only one of the Reference Banks provides the Principal Paying Agent with an offered quotation, the Rate of Interest shall be the rate per annum at which such Reference Bank was offered, at approximately the Specified Time on the relevant Interest Determination Date, deposits in the Specified Currency. If no Reference Banks provide the Principal Paving Agent with offered quotations, the Rate of Interest shall be determined as being the Rate of Interest as at the last precedeing Interest Determination Date. If, in the Principal Paying Agent's opinion, either (i) the use of any benchmark or index specified in the Conditions to calculate any Rate of Interest and/or (ii) the provisions in Condition 4 (Interest) which provide for fall-back arrangements where such benchmark or index materially changes or ceases to be provided, are not in compliance with the Benchmark Regulation, the Principal Paying Agent shall not be obliged to perform its duties in connection with determinations of the Rate of Interest under the Conditions (and shall incur no liability for any such inaction) until such time as the Issuer has identified an acceptable replacement benchmark or index and instructed the Principal Paying Agent accordingly.

Unless otherwise stated in the Pricing Supplement, the Minimum Rate of Interest shall be deemed to be zero.

### (c) Minimum Rate of Interest and/or Maximum Rate of Interest

If the applicable Pricing Supplement for a Floating Rate Covered Bond specifies a Minimum Rate of Interest for any Interest Period, then, in the event that the Rate of Interest in respect of such Interest Period determined in accordance with the provisions of paragraph (b) above is less than such Minimum Rate of Interest, the Rate of Interest for such Interest Period shall be such Minimum Rate of Interest.

If the applicable Pricing Supplement for a Floating Rate Covered Bond specifies a Maximum Rate of Interest for any Interest Period, then, in the event that the Rate of Interest in respect of such Interest Period determined in accordance with the provisions of paragraph (b) above is greater than such Maximum Rate of Interest, the Rate of Interest for such Interest Period shall be such Maximum Rate of Interest.

### (d) Determination of Rate of Interest and calculation of Interest Amounts

The Principal Paying Agent will at or as soon as practicable after each time at which the Rate of Interest is to be determined, determine the Rate of Interest for the relevant Interest Period.

The Principal Paying Agent will calculate the amount of interest (the **Interest Amount**) payable on the Floating Rate Covered Bonds for the relevant Interest Period by applying the Rate of Interest to:

- (i) in the case of Floating Rate Covered Bonds which are represented by a Global Covered Bond, the aggregate outstanding nominal amount of the Covered Bonds represented by such Global Covered Bond; or
- (ii) in the case of Floating Rate Covered Bonds in definitive form, the Calculation Amount,

and, in each case, multiplying such sum by the applicable Day Count Fraction, and rounding the resultant figure to the nearest sub-unit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention. Where the Specified Denomination of a Floating Rate Covered Bond in definitive form comprises more than one Calculation Amount, the Interest Amount payable in respect of such Covered Bond shall be the aggregate of the amounts (determined in the manner provided above) for each Calculation Amount comprising the Specified Denomination without any further rounding.

The applicable Pricing Supplement will specify the Interest Basis of each Series of Covered Bonds and will specify if there is a Change of Interest Basis at any point prior to the Final Maturity Date or the Extended Final Maturity Date of the Covered Bonds, as the case may be.

## (e) Linear Interpolation

Where Linear Interpolation is specified as applicable in respect of an Interest Period in the applicable Pricing Supplement, the Rate of Interest for such Interest Period shall be calculated by the Principal Paying Agent by straight line linear interpolation by reference to two rates based on the relevant Reference Rate (where Screen Rate Determination is specified as applicable in the applicable Pricing Supplement) or the relevant Floating Rate Option (where ISDA Determination is specified as applicable in the applicable Pricing Supplement), one of which shall be determined as if the Designated Maturity were the period of time for which rates are available next shorter than the length of the relevant Interest Period and the other of which shall be determined as if the Designated Maturity were the period of time for which rates are available next longer than the length of the relevant Interest Period provided however that if there is no rate available for a period of time next shorter or, as the case may be, next longer, then the Principal Paying Agent shall determine such rate at such time and by reference to such sources as it determines appropriate.

**Designated Maturity** means, in relation to Screen Rate Determination, the period of time designated in the Reference Rate.

### (f) Notification of Rate of Interest and Interest Amounts

The Principal Paying Agent will cause the Rate of Interest and each Interest Amount for each Interest Period and the relevant Interest Payment Date to be notified to the Issuer, the Trustee and to any stock exchange or other relevant competent authority or quotation system on which the relevant Floating Rate Covered Bonds are for the time being listed, quoted and/or traded or by which they have been admitted to listing or trading and to be published in accordance with Condition 15 (Notices) as soon as possible after their determination but in no event later than the fourth Business Day (as defined in Condition 4.5 (Business Day, Business Day Convention, Day Count Fractions and other adjustments)) thereafter and in the case of any notification to be given to the Luxembourg Stock Exchange on or before the first Business Day of each Interest Period. Each Interest Amount and Interest Payment Date so notified may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) without notice in the event of an extension or shortening of the Interest Period. Any such amendment or alternative arrangements will be promptly notified by the Principal Paying Agent or the Issuer to the Trustee and each stock exchange or other relevant authority on which the relevant Floating Rate Covered Bonds are for the time being listed, quoted and/or traded or by which they have been admitted to listing or trading and to Covered Bondholders in accordance with Condition 15 (Notices).

## (g) Certificates to be final

All certificates, communications, opinions, determinations, calculations, quotations and decisions given, expressed, made or obtained for the purposes of the provisions of this Condition 4.2, whether by the Principal Paying Agent or the Trustee shall (in the absence of wilful default or manifest error) be binding on the Issuer, the Principal Paying Agent, the other Paying Agents, the Trustee and all Covered Bondholders and Couponholders and (in the absence of wilful default, gross negligence, bad faith or fraud) no liability to the Issuer the Covered Bondholders or the Couponholders shall attach to the Principal Paying Agent or the Trustee in connection with the exercise or non-exercise by it of its powers, duties and discretions pursuant to such provisions.

# 4.3 Interest on Zero Coupon Covered Bonds

Zero Coupon Covered Bonds will be offered and sold at a discount to their nominal amount and will not bear interest. When a Zero Coupon Covered Bond becomes repayable prior to its Final Maturity Date it will be redeemed at the Early Redemption Amount calculated in accordance with Condition 6.6 (Early Redemption Amounts). In the case of late payment the amount due and repayable shall be calculated in accordance with Condition 6.9 (*Late Payment*).

#### 4.4 Accrual of interest

Interest (if any) will cease to accrue on each Covered Bond (or in the case of the redemption of part only of a Covered Bond, that part only of such Covered Bond) on the due date for redemption thereof unless, upon due presentation thereof, payment of principal is improperly withheld or refused or unless default is otherwise made in respect of payment, in which event, interest will continue to accrue as provided in Condition 6.9 (*Late Payment*).

- 4.5 Business Day, Business Day Convention, Day Count Fractions and other adjustments
- (a) In these Conditions, **Business Day** means:
  - a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in each Additional Business Centre specified in the applicable Pricing Supplement;
     and
  - either (A) in relation to any sum payable in a Specified Currency other than euro, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the principal financial centre of the country of the relevant Specified Currency (which if the Specified Currency is Australian dollars or New Zealand dollars shall be Sydney and Auckland, respectively) or (B) in relation to any sum payable in euro, a day on which the Trans-European Automated Real-Time Gross Settlement Express Transfer (TARGET2) System (the TARGET2 System) is open.
- (b) If a **Business Day Convention** is specified in the applicable Pricing Supplement and (x) if there is no numerically corresponding day in the calendar month in which an Interest Payment Date should occur or (y) if any Interest Payment Date would otherwise fall on a day which is not a Business Day, then, if the Business Day Convention specified is:
  - (i) in any case where Specified Periods are specified in accordance with Condition 4.2(a)(ii), the **Floating Rate Convention**, such Interest Payment Date (1) in the case of (x) above, shall be the last day that is a Business Day in the relevant month and the provisions of (II) below shall apply *mutatis mutandis*, or (2) in the case of (y) above, shall be postponed to the

next day which is a Business Day unless it would thereby fall into the next calendar month, in which event (I) such Interest Payment Date shall be brought forward to the immediately preceding Business Day, and (II) each subsequent Interest Payment Date shall be the last Business Day in the month which falls within the Specified Period after the preceding applicable Interest Payment Date occurred; or

- (ii) the **Following Business Day Convention**, such Interest Payment Date shall be postponed to the next day which is a Business Day; or
- (iii) the **Modified Following Business Day Convention**, such Interest Payment Date shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event such Interest Payment Date shall be brought forward to the immediately preceding Business Day; or
- (iv) the **Preceding Business Day Convention**, such Interest Payment Date shall be brought forward to the immediately preceding Business Day.
- (c) **Day Count Fraction** means, in respect of the calculation of an amount of interest for any Interest Period:
  - (i) if **Actual/Actual (ICMA)** is specified in the applicable Pricing Supplement:
    - (A) in the case of Covered Bonds where the number of days in the relevant period from (and including) the most recent Interest Payment Date (or, if none, the Interest Commencement Date) to (but excluding) the relevant payment date (the **Accrual Period**) is equal to or shorter than the Determination Period (as defined in Condition 4.5(e) (Business Day, Business Day Convention, Day Count Fractions and other adjustments)) during which the Accrual Period ends, the number of days in such Accrual Period divided by the product of (I) the number of days in such Determination Period and (II) the number of Determination Dates (as specified in the applicable Pricing Supplement) that would occur in one calendar year; or
    - (B) in the case of Covered Bonds where the Accrual Period is longer than the Determination Period during which the Accrual Period ends, the sum of (I) the number of days in such Accrual Period falling in the Determination Period in which the Accrual Period begins divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Dates that would occur in one calendar year; and (II) the number of days in such Accrual Period falling in the next Determination Period divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Dates that would occur in one calendar year;
  - (ii) if **Actual/Actual** or **Actual/Actual** (**ISDA**) is specified in the applicable Pricing Supplement, the actual number of days in the Interest Period divided by 365 (or, if any portion of that Interest Period falls in a leap year, the sum of (i) the actual number of days in that portion of the Interest Period falling in a leap year divided by 366, and (ii) the actual number of days in that portion of the Interest Period falling in a non-leap year divided by 365);
  - (iii) if **Actual/365 (Fixed)** is specified in the applicable Pricing Supplement, the actual number of days in the Interest Period divided by 365;

- (iv) if **Actual/365 (Sterling)** is specified in the applicable Pricing Supplement, the actual number of days in the Interest Period divided by 365 or, in the case of an Interest Payment Date falling in a leap year, 366;
- (v) if **Actual/360** is specified in the applicable Pricing Supplement, the actual number of days in the Interest Period divided by 360;
- (vi) if **30/360**, **360/360** or **Bond Basis** is specified in the applicable Pricing Supplement, the number of days in the Interest Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{\left[360x(Y^2 - Y^1)\right] + \left[30x(M^2 - M^1)\right] + (D^2 - D^1)}{360}$$

where:

"Y<sup>1</sup>" is the year, expressed as a number, in which the first day of the Interest Period falls;

"Y<sup>2</sup>" is the year, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

"M<sup>1</sup>" is the calendar month, expressed as a number, in which the first day of the Interest Period falls:

"M<sup>2</sup>" is the calendar month, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

" $D^1$ " is the first calendar day, expressed as a number, of the Interest Period, unless such number is 31, in which case  $D^1$  will be 30; and

" $D^2$ " is the calendar day, expressed as a number, immediately following the last day included in the Interest Period, unless such number would be 31 and  $D^1$  is greater than 29, in which case  $D^2$  will be 30:

(vii) if **30E/360** or **Eurobond Basis** is specified in the applicable Pricing Supplement, the number of days in the Interest Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360x(Y^2 - Y^1)] + [30x(M^2 - M^1)] + (D^2 - D^1)}{360}$$

where:

"Y<sup>1</sup>" is the year, expressed as a number, in which the first day of the Interest Period falls;

"Y<sup>2</sup>" is the year, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

"M<sup>1</sup>" is the calendar month, expressed as a number, in which the first day of the Interest Period falls;

 $"M^2"$  is the calendar month, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

"D<sup>1</sup>" is the first calendar day, expressed as a number, of the Interest Period, unless such number would be 31, in which case D<sup>1</sup> will be 30; and

"D<sup>2</sup>" is the calendar day, expressed as a number, immediately following the last day included in the Interest Period, unless such number would be 31, in which case D<sup>2</sup> will be 30; or

(viii) if **30E/360 (ISDA)** is specified in the applicable Pricing Supplement, the number of days in the Interest Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction = 
$$\frac{[360x(Y^2 - Y^1)] + [30x(M^2 - M^1)] + (D^2 - D^1)}{360}$$

where:

"Y<sup>1</sup>" is the year, expressed as a number, in which the first day of the Interest Period falls;

"Y<sup>2</sup>" is the year, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

"M<sup>1</sup>" is the calendar month, expressed as a number, in which the first day of the Interest Period falls;

"M<sup>2</sup>" is the calendar month, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

"D $^{1}$ " is the first calendar day, expressed as a number, of the Interest Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case D $^{1}$  will be 30; and

"D<sup>2</sup>" is the calendar day, expressed as a number, immediately following the last day included in the Interest Period, unless (i) that day is the last day of February but not the Final Maturity Date or (ii) such number would be 31 and  $D^2$  will be 30.

- (d) **Determination Date** has the meaning given in the applicable Pricing Supplement.
- (e) **Determination Period** means each period from (and including) a Determination Date to (but excluding) the next Determination Date (including, where either the Interest Commencement Date or the final Interest Payment Date is not a Determination Date, the period commencing on the first Determination Date prior to, and ending on the first Determination Date falling after, such date).
- (f) **Fixed Interest Period** means the period from (and including) an Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date.
- (g) **Interest Commencement Date** means in the case of interest-bearing Covered Bonds, the date specified in the applicable Pricing Supplement from (and including) which the relevant Covered Bonds will accrue interest.
- (h) **Interest Payment Date** means, in respect of Fixed Rate Covered Bonds, the meaning given in the applicable Pricing Supplement and in respect of Floating Rate Covered Bonds, the meaning given in Condition 4.2 (*Floating Rate Covered Bond Provisions*), together the **Interest Payment Dates**.
- (i) **Interest Period** means the period from (and including) an Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date.

- (j) **Principal Amount Outstanding** means in respect of a Covered Bond on any day the principal amount of that Covered Bond on the relevant Issue Date thereof less principal amounts received by the relevant Covered Bondholder in respect thereof on or prior to that day provided that the Principal Amount Outstanding in respect of a Covered Bond that has been purchased and cancelled by the Issuer shall be zero.
- (k) If **adjusted** is specified in the applicable Pricing Supplement against the Day Count Fraction, interest in respect of the relevant Interest Period shall be payable in arrear on the relevant Interest Payment Date and calculated from (and including) an Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date, as such Interest Payment Date shall, where applicable, be adjusted in accordance with the Business Day Convention.
- (l) If **not adjusted** is specified in the applicable Pricing Supplement against the Day Count Fraction, interest in respect of the relevant Interest Period shall be payable in arrear on the relevant Interest Payment Date and calculated from (and including) an Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date, but such Interest Payment Dates shall not be adjusted in accordance with any Business Day Convention.
- (m) **sub-unit** means, with respect to any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, with respect to euro, euro 0.01.

## 5. Payments

# 5.1 Method of payment

Subject as provided below:

- (i) payments in a Specified Currency other than euro will be made by credit or transfer to an account in the relevant Specified Currency (which, in the case of a payment in Yen to a non-resident of Japan, shall be a non-resident account) maintained by the payee with, or, at the option of the payee, by a cheque in such Specified Currency drawn on, a bank in the principal financial centre of the country of such Specified Currency (which, if the Specified Currency is Australian dollars or New Zealand dollars, shall be Sydney and Auckland, respectively);
- (ii) payments will be made in euro by credit or electronic transfer to a euro account (or any other account to which euro may be credited or transferred) specified by the payee or, at the option of the payee, by a euro cheque; and
- (iii) payments in U.S. Dollars will be made by transfer to a U.S. Dollar account maintained by the payee with a bank outside of the United States (which expression, as used in this Condition 5, means the United States of America, including the State and the District of Columbia, its territories, its possessions and other areas subject to its jurisdiction), or by cheque drawn on a United States bank.

In no event will payment in respect of Covered Bonds be made by a cheque mailed to an address in the United States. All payments of interest in respect of Covered Bonds will be made to accounts located outside the United States except as may be permitted by United States tax law in effect at the time of such payment without detriment to the Issuer.

Payments will be subject in all cases to (i) any fiscal or other laws and regulations applicable thereto in the place of payment but without prejudice to the provisions of Condition 7 (*Taxation*) and (ii) any withholding or deduction required pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986 or otherwise imposed pursuant to Sections 1471 through 1474 of the

U.S. Internal Revenue Code of 1986, any regulations or agreements thereunder, any official interpretations thereof, or any law implementing an intergovernmental approach thereto. References to Specified Currency will include any successor currency under applicable law.

# 5.2 Presentation of Definitive Covered Bonds and Coupons

Payments of principal and interest (if any) (other than instalments of principal prior to the final instalment) will (subject as provided below) be made in accordance with Condition 5.1 (*Method of payment*) only against presentation and surrender of Definitive Covered Bonds or Coupons (or, in the case of part payment of any sum due, endorsement of the Definitive Covered Bond (or Coupon)), as the case may be, only at a specified office of any Paying Agent outside the **United States** (which expression, as used herein, means the United States of America (including the States and the District of Columbia, its territories, its possessions and other areas subject to its jurisdiction)).

Fixed Rate Covered Bonds in definitive bearer form (other than Long Maturity Covered Bonds) should be presented for payment together with all unmatured Coupons appertaining thereto (which expression shall include Coupons falling to be issued on exchange of matured Talons), failing which an amount equal to the face value of any missing unmatured Coupon (or, in the case of payment not being made in full, the same proportion of the amount of such missing unmatured Coupon as the sum so paid bears to the total amount due) will be deducted from the amount due for payment. Each amount of principal so deducted will be paid in the manner mentioned above against surrender of the relative missing Coupon at any time before the expiry of ten years after the Relevant Date (as defined in Condition 9 (*Prescription*)) in respect of such principal (whether or not such Coupon would otherwise have become void under Condition 9 (*Prescription*)) or, if later, five years from the date on which such Coupon would otherwise have become due but in no event thereafter.

Upon amounts in respect of any Fixed Rate Covered Bond in definitive bearer form becoming due and repayable by the Issuer prior to its Final Maturity Date (or, as the case may be, Extended Final Maturity Date), all unmatured Talons (if any) appertaining thereto will become void and no further Coupons will be issued in respect thereof.

Upon the due date for redemption of any Floating Rate Covered Bond or Long Maturity Covered Bond in definitive bearer form, all unmatured Coupons and Talons (if any) relating thereto (whether or not attached) shall become void and no payment or, as the case may be, exchange for further Coupons shall be made in respect thereof. A **Long Maturity Covered Bond** is a Fixed Rate Covered Bond (other than a Fixed Rate Covered Bond which on issue had a Talon attached) whose nominal amount on issue is less than the aggregate interest payable thereon provided that such Covered Bond shall cease to be a Long Maturity Covered Bond on the Interest Payment Date on which the aggregate amount of interest remaining to be paid after that date is less than the Principal Amount Outstanding of such Covered Bond.

If the due date for redemption of any Definitive Covered Bond is not an Interest Payment Date, interest (if any) accrued in respect of such Covered Bond from (and including) the preceding Interest Payment Date or, as the case may be, the Interest Commencement Date shall be payable only against presentation and surrender of the relevant Definitive Covered Bond.

### 5.3 Payments in respect of Global Covered Bonds

Payments of principal and interest (if any) in respect of Covered Bonds represented by any Global Covered Bond will (subject as provided below) be made in the manner specified above in relation to Definitive Covered Bonds and otherwise in the manner specified in the relevant Global Covered Bond, where applicable, against presentation or surrender, as the case may be, of such Global Covered Bond if the Global Covered Bond is not intended to be issued in new global covered bond (NGCB) form at the specified office of any Paying Agent outside the United States. On the

occasion of each payment, (i) in the case of any Global Covered Bond which is not issued in NGCB form, a record of such payment made on such Global Covered Bond, distinguishing between any payment of principal and any payment of interest, will be made either on such Global Covered Bond by the Paying Agent and such record shall be prima facie evidence that the payment in question has been made and (ii) in the case of any Global Covered Bond which is issued in NGCB form, the Paying Agent shall instruct Euroclear and Clearstream, Luxembourg to make appropriate entries in their records to reflect such payment.

No payments of principal, interest or other amounts due in respect of a Global Covered Bond will be made by mail to an address in the United States or by transfer to an account maintained in the United States.

# 5.4 General provisions applicable to payments

The bearer of a Global Covered Bond (or, as provided in the Trust Deed) the Trustee shall be the only person entitled to receive payments in respect of Covered Bonds represented by such Global Covered Bond and the obligations of the Issuer will be discharged by payment to, or to the order of, the holder of such Global Covered Bond (or the Trustee, as the case may be) in respect of each amount so paid. Each of the persons shown in the records of Euroclear or Clearstream, Luxembourg as the beneficial holder of a particular nominal amount of Covered Bonds represented by such Global Covered Bond must look solely to Euroclear or Clearstream, Luxembourg, as the case may be, for his share of each payment so made by the Issuer to, or to the order of, the holder of such Global Covered Bond (or the Trustee, as the case may be). No person other than the holder of the relevant Global Covered Bond (or, as provided in the Trust Deed, the Trustee) shall have any claim against the Issuer in respect of any payments due on that Global Covered Bond.

Notwithstanding the foregoing provisions of this Condition 5.4, payments of principal and/or interest in respect of Covered Bonds in U.S. Dollars will only be made at the specified office of a Paying Agent in the United States if:

- (i) the Issuer has appointed Paying Agents with specified offices outside the United States with the reasonable expectation that such Paying Agents would be able to make payment in U.S. Dollars at such specified offices outside the United States of the full amount of principal and/or interest on the Covered Bonds in the manner provided above when due;
- (ii) payment of the full amount of such principal and interest at such specified offices outside the United States is illegal or effectively precluded by exchange controls or other similar restrictions on the full payment or receipt of principal and interest in U.S. Dollars; and
- (iii) such payment is then permitted under United States law without involving, in the opinion of the Issuer adverse tax consequences to the Issuer.

# 5.5 Payment Day

If the date for payment of any amount in respect of any Covered Bond or Coupon is not a Payment Day (as defined below), the holder thereof shall not be entitled to payment of the relevant amount due until the next following Payment Day and shall not be entitled to any interest or other sum in respect of any such delay. In this Condition 5.5 (unless otherwise specified in the applicable Pricing Supplement), **Payment Day** means any day which (subject to Condition 9 (*Prescription*)) is:

 a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in:

- (A) in the case of Covered Bonds in definitive form only, the relevant place of presentation;
- (B) each Additional Financial Centre specified in the applicable Pricing Supplement;
- (ii) either (i) in relation to any sum payable in a Specified Currency other than euro, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the principal financial centre of the country of the relevant Specified Currency (which if the Specified Currency is Australian dollars or New Zealand dollars shall be Sydney and Auckland, respectively) or (ii) in relation to any sum payable in euro, a day on which the TARGET2 System is open.

# 5.6 Interpretation of principal and interest

Any reference in these Conditions to principal in respect of the Covered Bonds shall be deemed to include, as applicable:

- (i) any additional amounts which may be payable with respect to principal under Condition 7 (*Taxation*) or under any undertakings or covenants given in addition thereto, or in substitution therefor, pursuant to the Trust Deed;
- (ii) the Final Redemption Amount (as defined in the Pricing Supplement) (the **Final Redemption Amount**) of the Covered Bonds;
- (iii) the Early Redemption Amount of the Covered Bonds but excluding any amount of interest referred to therein;
- (iv) the Optional Redemption Amount(s) (if any) of the Covered Bonds;
- (v) in relation to Zero Coupon Covered Bonds, the Amortised Face Amount (as defined in Condition 6.6(iii)); and
- (vi) any premium and any other amounts (other than interest) which may be payable under or in respect of the Covered Bonds.

Any reference in these Conditions to interest in respect of the Covered Bonds shall be deemed to include, as applicable, any additional amounts which may be payable with respect to interest under Condition 7 (*Taxation*) or under any undertakings given in addition thereto, or in substitution therefor, pursuant to the Trust Deed.

### 5.7 Definitions

In these Conditions, the following expressions have the following meanings:

**Accrual Yield** has, in relation to a Zero Coupon Covered Bond, the meaning given in the applicable Pricing Supplement.

**Calculation Amount** has the meaning given in the applicable Pricing Supplement.

Cover Pool Creditors means with respect to the Cover Pool, the Covered Bondholders, the Couponholders, the Receiptholders, the Trustee, the Custodian, the Covered Bond Monitor, the Covered Bond Business Administrator, the Account Bank, the Paying Agents, the Hedging

Counterparties and any other creditor of the Issuer having the benefit of the Charged Property in accordance with the Cypriot Covered Bond Law or pursuant to any transaction document entered into in respect of the Programme having recourse to the Cover Pool. Each of the Cover Pool Creditors set out above shall be, for the avoidance of doubt "cover pool creditors" in accordance with paragraph (g) of the definition of "cover pool creditor" as set out in Section 2(1) of the Cypriot Covered Bond Law.

**Covered Bond Swap Rate** means, in relation to a Series of Covered Bonds, the exchange rate specified in the Covered Bond Swap relating to such Covered Bonds or, if the relevant Covered Bond Swap Agreement has terminated, the applicable spot rate;

**Earliest Maturing Covered Bonds** means, at any time, the Series of the Covered Bonds (other than any Series which is fully collateralised by amounts standing to the credit of the Transaction Account) that has or have the earliest Final Maturity Date as specified in the applicable Pricing Supplement (ignoring any acceleration of amounts due under the Covered Bonds prior to service of a Notice of Default).

**Early Redemption Amount** means the amount calculated in accordance with Condition 6.6 (*Early Redemption Amounts*).

**Established Rate** means the rate for the conversion (if any) of the relevant Specified Currency (including compliance with rules relating to roundings in accordance with applicable European Community regulations) into euro established by the Council of the European Union pursuant to Article 123 of the Treaty.

**Extraordinary Resolution** means a resolution of the Covered Bondholders passed as such under the terms of the Trust Deed.

**Minimum Rate of Interest** means in respect of Floating Rate Covered Bonds, the percentage rate per annum (if any) specified as such in the applicable Pricing Supplement.

**Notice of Default** has the meaning given to it in Condition 8 (*Events of Default and Enforcement*).

**Optional Redemption Amount(s)** has the meaning (if any) given in the applicable Pricing Supplement.

**Potential Event of Default** means any condition, event or act which, with the lapse of time and/or the issue, making or giving of any notice, certification, declaration, demand, determination and/or request and/or the taking of any similar action and/or the fulfilment of any similar condition, would constitute an Event of Default.

Rate(s) of Interest means the rate of interest payable from time to time in respect of Fixed Rate Covered Bonds and Floating Rate Covered Bonds, as determined in the applicable Pricing Supplement.

**Receiptholders** means holders of a receipt for payment of instalments of principal (other than the final instalment) attached on issue to the Bearer Definitive Covered Bonds repayable instalments, such receipt being substantially in the form set out in Part 3 of Schedule 2 to the Original Trust Deed or in such other form as may have been agreed between the Issuer, Principal Paying Agent, the Trustee and the relevant Dealer(s) or lead manager (in the case of syndicated issues).

**Reference Price** has, in respect of a Zero Coupon Covered Bond, the meaning given in the applicable Pricing Supplement.

Screen Rate Determination means, if specified as applicable in the applicable Pricing Supplement, the manner in which the Rate of Interest on Floating Rate Covered Bonds is to be determined in accordance with Condition 4.2(b)(ii).

**Treaty** means the Treaty establishing the European Community, as amended.

# 6. Redemption and Purchase

# 6.1 Final redemption

- (i) Unless previously redeemed in full or purchased and cancelled as specified below, each Covered Bond will be redeemed by the Issuer at par at its Final Redemption Amount in the relevant Specified Currency on the Final Maturity Date specified in the applicable Pricing Supplement.
- If an Extended Final Maturity Date is specified in the applicable Pricing Supplement for a (ii) Series of Covered Bonds and the Issuer has failed to pay the Final Redemption Amount on the Final Maturity Date specified in the applicable Pricing Supplement, then (subject as provided below) payment of any unpaid Final Redemption Amount by the Issuer shall be deferred until the Extended Final Maturity Date, provided that any amount representing the Final Redemption Amount due and remaining unpaid on the Final Maturity Date shall be paid by the Issuer on any Interest Payment Date occurring thereafter up to (and including) the relevant Extended Final Maturity Date, subject to (in respect of the period up to (but excluding) the relevant Extended Final Maturity Date) the Issuer having funds available for such purpose in accordance with and subject to the Priority of Payments and Condition 6.6 (Early Redemption Amounts). If payment of the Final Redemption Amount for any Series of Covered Bonds is deferred until the Extended Final Maturity Date for such Series of Covered Bonds, the Principal Amount Outstanding with respect to such Series of Covered Bonds shall fall due for repayment in full on the Extended Final Maturity Date and, accordingly, the Extended Final Maturity Date shall be the "repayment date" for such Series of Covered Bonds for the purposes of assessing compliance with the Cover Pool Adequacy Criteria.
- (iii) Following the occurrence of the failure of the Issuer to pay any principal due and payable on the Covered Bond of any Series (which shall for these purposes be deemed to include a failure by the Issuer to pay any amount representing the Final Redemption Amount of the Covered Bonds of that Series notwithstanding that the relevant Series of Covered Bonds has an Extended Final Maturity Date) and breach of the Cover Pool Adequacy Criteria, all Series of Covered Bonds become Pass Through Covered Bonds and the Issuer shall redeem all Series of Covered Bonds on each Interest Payment Date, in accordance with and subject to the relevant Priority of Payments.
- (iv) The Issuer shall confirm to the Competent Authority, the Covered Bond Monitor, the CBBA (if appointed), the Rating Agencies, any relevant Hedging Counterparty, the Trustee and the Principal Paying Agent as soon as reasonably practicable and in any event at least 2 Business Days prior to the Final Maturity Date of any inability of the Issuer to pay in full the Final Redemption Amount in respect of a Series of Covered Bonds on the Final Maturity Date. Any failure by the Issuer to notify such parties shall not affect the validity or effectiveness of the extension nor give rise to any rights in any such party.
- (v) Where the applicable Pricing Supplement for a relevant Series of Covered Bonds provides that such Covered Bonds are subject to an Extended Final Maturity Date, such failure to pay by the Issuer on the Final Maturity Date shall not constitute a default in payment.

# 6.2 Redemption for taxation reasons

Subject to Condition 6.6 (Early Redemption Amounts), the Covered Bonds may be redeemed at the option of the Issuer in whole, but not in part, at any time (if the relevant Covered Bond is not a Floating Rate Covered Bond) or on any Interest Payment Date (if the relevant Covered Bond is a Floating Rate Covered Bond), on giving not less than the minimum period and not more than the maximum period of notice specified in the applicable Pricing Supplement to the Trustee and, in accordance with Condition 15 (Notices), the Covered Bondholders (which notice shall be irrevocable), if the Issuer satisfies the Trustee immediately before the giving of such notice that on the occasion of the next date for payment of interest on the relevant Covered Bonds, the Issuer is or would be required to pay additional amounts as provided or referred to in Condition 7 (Taxation). Covered Bonds redeemed pursuant to this Condition 6.2 will be redeemed at their Early Redemption Amount referred to in Condition 6.6 (Early Redemption Amounts) together (if appropriate) with interest accrued to (but excluding) the date of redemption.

# 6.3 Redemption at the option of the Issuer (Issuer Call)

If Issuer Call is specified as being applicable in the applicable Pricing Supplement (**Issuer Call**), the Issuer may (to the extent funds are available for such purpose), having given not less than the minimum period nor more than the maximum period of notice specified in applicable Pricing Supplement to the Covered Bondholders in accordance with Condition 15 (*Notices*) (which notice shall be irrevocable and shall specify the date fixed for redemption (the **Optional Redemption Date**)), redeem all or some only of the Covered Bonds then outstanding on any Optional Redemption Date and at the **Optional Redemption Amount(s)** specified in the applicable Pricing Supplement together, if applicable, with interest accrued to (but excluding) the relevant Optional Redemption Date. Any such redemption must be of a nominal amount not less than the Minimum Redemption Amount and not more than the Maximum Redemption Amount (if any) as specified in the applicable Pricing Supplement.

In the case of a partial redemption of Covered Bonds, the Covered Bonds to be redeemed (the Redeemed Covered Bonds) (i) in the case of Redeemed Covered Bonds represented by Definitive Covered Bonds, will be selected individually by lot not more than 30 days prior to the date fixed for redemption and (ii) in the case of Redeemed Covered Bonds represented by a Global Covered Bond, in accordance with the rules of Euroclear and/or Clearstream, Luxembourg, (to be reflected in the records of Euroclear and Clearstream, Luxembourg as either a pool factor or a reduction in nominal amount, at their discretion). In the case of Redeemed Covered Bonds represented by Definitive Covered Bonds, a list of the serial numbers of such Redeemed Covered Bonds will be published in accordance with Condition 15 (Notices) not less than 15 days prior to the date fixed for redemption. The aggregate nominal amount of Redeemed Covered Bonds represented by Definitive Covered Bonds or represented by Global Covered Bonds shall, in each case, bear the same proportion to the aggregate nominal amount of all Redeemed Covered Bonds as the aggregate nominal amount of Definitive Covered Bonds or Global Covered Bonds outstanding bears, in each case, to the aggregate nominal amount of the Covered Bonds outstanding on the selection date, provided that such nominal amounts shall, if necessary, be rounded downwards to the nearest integral multiple of the Specified Denomination.

# 6.4 Redemption at the option of the Covered Bondholders (Investor Put)

(i) If an investor put is specified as being applicable in the applicable Pricing Supplement (the **Investor Put**), then upon the holder of this Covered Bond giving to the Issuer not less than the minimum period nor more than the maximum period of notice specified in the applicable Pricing Supplement (which notice shall be irrevocable), the Issuer will, upon the expiry of such notice, redeem such Covered Bond on the Optional Redemption Date and at the relevant Optional Redemption Amount as specified in the applicable Pricing Supplement,

together, if applicable, with interest accrued to (but excluding) the relevant Optional Redemption Date.

- (ii) If this Covered Bond is in definitive form, to exercise the right to require redemption of this Covered Bond, the holder of this Covered Bond must deliver such Covered Bond, on any Business Day (as defined in Condition 4.5 (*Business Day, Business Day Convention, Day Count Fractions and other adjustments*)) falling within the above-mentioned notice period at the specified office of any Paying Agent, accompanied by a duly signed and completed notice of exercise of the Investor Put in the form (for the time being current) obtainable from any specified office of any Paying Agent (a **Put Notice**) and in which the holder must specify a bank account (or, if payment is by cheque, an address) to which payment is to be made under this Condition 6.4.
- (iii) Any Put Notice given by a Covered Bondholder of any Covered Bond pursuant to this Condition 6.4 shall be irrevocable.
- 6.5 Repurchase by the Issuer at the option of the Covered Bondholders (**Investor Repurchase Put**)
- (a) If an Investor Repurchase Put is specified in the Pricing Supplement (the Investor Repurchase Put), then if and to the extent that the Issuer does not redeem the Covered Bonds in full on the Final Maturity Date (taking into account any applicable grace periods), upon the holder of such Covered Bonds giving to the Issuer not less than the minimum period nor more than the maximum period of notice specified in the applicable Pricing Supplement (which notice shall be irrevocable), the Issuer will, upon the expiry of such notice, be required to purchase such Covered Bonds on the date specified on such notice (the Repurchase Date) and at the relevant Optional Redemption Amount as specified in, or determined in the manner specified in, the applicable Pricing Supplement, together, if applicable, with interest accrued to (but excluding) the relevant Repurchase Date.
- (b) If this Covered Bond is in definitive form, to exercise the right to require redemption of this Covered Bond, the holder of this Covered Bond must deliver such Covered Bond, on any Business Day (as defined in Condition 4.5 (Business Day, Business Day Convention, Day Count Fractions and other adjustments)) falling within the above-mentioned notice period at the specified office of any Paying Agent, accompanied by a duly signed and completed notice of exercise of the Investor Put in the form (for the time being current) obtainable from any specified office of any Paying Agent (a Put Notice) and in which the holder must specify a bank account (or, if payment is by cheque, an address) to which payment is to be made under this Condition 6.5.
- (c) Any notice given by a Covered Bondholder of any Covered Bond pursuant to this Condition shall be irrevocable.

Any failure by the Issuer to repurchase Covered Bonds pursuant to this Condition shall not constitute an Event of Default.

# 6.6 Early Redemption Amounts

For the purpose of Condition 6.1 (*Final redemption*), Condition 6.2 (*Redemption for taxation reasons*) and Condition 8 (*Events of Default and Enforcement*), each Covered Bond will be redeemed at the Early Redemption Amount calculated as follows:

- (i) in the case of a Covered Bond with a Final Redemption Amount equal to the Issue Price of the first tranche of the Series, at the Final Redemption Amount thereof;
- (ii) in the case of a Covered Bond other than a Zero Coupon Covered Bond, with a Final Redemption Amount which is or may be less or greater than the Issue Price of the first

tranche of the Series, at the amount specified in the applicable Pricing Supplement or, if no such amount is so specified in the applicable Pricing Supplement, at its Principal Amount Outstanding, together with interest accrued to (but excluding) the date fixed for redemption; and

- (iii) in the case of a Zero Coupon Covered Bond, at an amount (the **Amortised Face Amount**) equal to the sum of:
  - (A) the Reference Price; and
  - (B) the product of the Accrual Yield (compounded annually) being applied to the Reference Price from (and including) the Issue Date of the first Series of the Covered Bonds to (but excluding) the date fixed for redemption or (as the case may be) the date upon which such Covered Bond becomes due and repayable.

Where such calculation in paragraph (ii) above is to be made for a period which is not a whole number of years, it shall be made (A) in the case of a Zero Coupon Covered Bond payable in a Specified Currency other than euro, on the basis of a 360-day year consisting of 12 months of 30 days each, or (B) in the case of a Zero Coupon Covered Bond payable in euro, on the basis of the actual number of days elapsed divided by 365 (or, if any of the days elapsed falls in a leap year, the sum of (x) the number of those days falling in a leap year divided by 366 and (y) the number of those days falling in a non leap year divided by 365).

### 6.7 Purchases

The Issuer or any subsidiary of the Issuer may at any time purchase or otherwise acquire Covered Bonds (provided that, in the case of Definitive Covered Bonds, all unmatured Coupons and Talons appertaining thereto are attached thereto or surrendered therewith) at any price in the open market either by tender or private agreement or otherwise. If purchases are made by tender, tenders must be available to all Covered Bondholders alike. Such Covered Bonds may be held, reissued, resold or, at the option of the Issuer or the relevant subsidiary, surrendered to any Paying Agent for cancellation.

#### 6.8 Cancellation

All Covered Bonds which are redeemed will forthwith be cancelled (together with, in the case of Definitive Covered Bonds, all unmatured Coupons and Talons attached thereto or surrendered therewith at the time of redemption). All Covered Bonds so cancelled and any Covered Bonds purchased and surrendered for cancellation pursuant to Condition 6.7 (*Purchases*) and cancelled (together with, in the case of Definitive Covered Bonds, Coupons and Talons cancelled therewith) shall be forwarded to the Principal Paying Agent and cannot be reissued or resold.

# 6.9 Late Payment

If any amount payable in respect of any Covered Bond is improperly withheld or refused upon its becoming due and repayable or is paid after its due date, the amount due and repayable in respect of such Covered Bond (the **Late Payment**) shall itself accrue interest (both before and after any judgment or other order of a court of competent jurisdiction) from (and including) the date on which such payment was improperly withheld or refused or, as the case may be, became due, to (but excluding) the Late Payment Date in accordance with the following provisions:

(i) in the case of a Covered Bond other than a Zero Coupon Covered Bond at the rate determined in accordance with Condition 4.1 (*Interest on Fixed Rate Covered Bonds*) or Condition 4.2 (*Floating Rate Covered Bond Provisions*), as the case may be; and

(ii) in the case of a Zero Coupon Covered Bond, at a rate equal to the Accrual Yield,

in each case on the basis of the Day Count Fraction specified in the applicable Pricing Supplement or, if none is specified, on a 30/360 basis.

For the purpose of this Condition 6.9, the **Late Payment Date** shall mean the earlier of:

- (i) the date which the Principal Paying Agent determines to be the date on which, upon further presentation of the relevant Covered Bond, payment of the full amount (including interest as aforesaid) in the relevant currency in respect of such Covered Bond is to be made; and
- (ii) the seventh day after notice is given to the relevant Covered Bondholder (whether individually or in accordance with Condition 15 (*Notices*)) that the full amount (including interest as aforesaid) in the relevant currency in respect of such Covered Bond is available for payment,

provided that in the case of both (i) and (ii), upon further presentation thereof being duly made, such payment is made.

## 7. Taxation

- (a) The Issuer shall make all payments to be made by it without any Tax Deduction (as defined below), unless a Tax Deduction is required by law.
- (b) If a Tax Deduction is required by law to be made by the Issuer, the amount of the payment due from the Issuer shall be increased to an amount which (after making any Tax Deduction) leaves an amount equal to the payment which would have been due if no Tax Deduction had been required.
- (c) The Issuer is not required to make an increased payment to a Covered Bondholder under paragraph (b) above for a Tax Deduction if on the date on which the payment falls due:
  - (i) the Covered Bondholder is a person who is a tax resident of the Republic of Cyprus that has not declared to the Issuer that it earns such interest within the ordinary course of its business or that the earning of such interest is closely connected to its ordinary course of business:
  - (ii) the Covered Bondholder is a tax resident of a state with which the Republic of Cyprus has a tax treaty that provides for payments to be made without a Tax Deduction and the Issuer is able to demonstrate that the payment could have been made to the Covered Bondholder without the Tax Deduction had that Covered Bondholder complied with its obligations under paragraph (e) below; or
  - (iii) the Covered Bondholder would not be liable or subject to a Tax Deduction if it were to comply with a statutory requirement or to make a declaration of non residence or other similar claim but fails to do so.
- (d) If the Issuer is required to make a Tax Deduction, the Issuer shall make that Tax Deduction and any payment required in connection with that Tax Deduction within the time allowed and in the minimum amount required by law.
- (e) If the Covered Bondholder to which the Issuer makes a payment is a tax resident of a state with which the Republic of Cyprus has a tax treaty that provides for payments to be made without a Tax Deduction, the Covered Bondholder and the Issuer shall co-operate in completing any procedural formalities necessary for the Issuer to obtain authorisation to make that payment without a Tax Deduction.

(f) If the Issuer becomes subject at any time to any taxing jurisdiction other than the Republic of Cyprus, references in the Conditions to the Republic of Cyprus shall be construed as references to the Republic of Cyprus and/or such other jurisdiction.

For these purposes a **Tax Deduction** means a deduction or withholding for on account of tax, imposed by the Republic of Cyprus or any political subdivision or any authority thereof, from a payment.

(g) Notwithstanding the foregoing provisions of this Condition 7 (*Taxation*), any payments by the Issuer will be paid net of any withholding or deduction imposed pursuant to an agreement described in Section 1471(b) of the U.S. Internal Revenue Code of 1986, or otherwise imposed pursuant to Sections 1471 through 1474 of the U.S. Internal Revenue Code of 1986, any regulations or agreements thereunder, any official interpretations thereof, or any law implementing an intergovernmental approach thereto, and no additional amounts will be required to be paid on account of any such deduction or withholding.

#### 8. Events of Default and Enforcement

### 8.1 Events of Default

If any of the following events occurs, and is continuing:

- (a) on the Extended Final Maturity Date in respect of any Series or on any Interest Payment Date on which principal is due and payable thereon, there is a failure to pay any amount of principal due on such Covered Bonds on such date and such default is not remedied within a period of seven Business Days from the due date thereof; or
- (b) on any Interest Payment Date, a default in the payment of the amount of interest due on any Series occurs and such default is not remedied within a period of 14 Business Days from the due date thereof: or
- (c) dissolution proceedings are entered into with respect to the Issuer and no Covered Bond Business Administrator is appointed by the Competent Authority within a period of 10 Business Days thereafter,

then the Trustee shall, if it has been so directed by an Extraordinary Resolution of all the Covered Bondholders of all Series (with the Covered Bonds of all Series taken together as a single Series and (if applicable) converted into Euro at either the relevant Covered Bond Swap Rate (if applicable) or the Established Rate) or by a request in writing by the holders of not less than 25.0% of the aggregate Principal Amount Outstanding of the Covered Bonds of all Series then outstanding (with the Covered Bonds of all Series taken together as a single Series and (if applicable) converted into Euro at either the relevant Covered Bond Swap Rate (if applicable) or the Established Rate) and, in either case then only if it shall have received the consent of the Competent Authority (subject to being indemnified and/or secured and/or prefunded to its satisfaction), serve a notice (a Notice of Default) on the Issuer (copied to the Covered Bond Monitor, the Competent Authority, the Custodian and, if appointed the CBBA). Following the service of a Notice of Default, (i) no further Covered Bonds will be issued and (ii) the Covered Bonds of each Series shall become immediately due and payable. Service of a Notice of Default may, if so requested by the Covered Bondholders in such Extraordinary Resolution or, as the case may be, such written request be deemed to be approval from all the Covered Bondholders for the immediate settlement of the Covered Bonds by the CBBA as set out in Section 62(1)(a) of the Cypriot Covered Bond Law.

If the Trustee receives, or has been notified by the Issuer, the Competent Authority or the Covered Bond Monitor that it has received, notice from the CBBA that it wishes to exercise its powers under

Section 62(2) of the Cypriot Covered Bond Law, the Trustee shall be required to seek directions from the Covered Bondholders (by way of an Extraordinary Resolution of the Covered Bondholders of all Series taken as a single Series) as to what action they wish the CBBA to take.

#### 8.2 Enforcement

The Trustee may (subject to the consent of the Competent Authority) at any time, at its discretion and without notice, take such proceedings, action or steps against the Issuer and/or any other person as it may think fit to enforce the provisions of the Trust Deed, the Covered Bonds or any other Transaction Document in accordance with its terms but it shall not be bound to take any such proceedings, action or steps unless (i) it shall have been so directed by an Extraordinary Resolution of all the Covered Bondholders of all Series (with the Covered Bonds of all Series taken together as a single Series and (if applicable) converted into euro at either the relevant Covered Bond Swap Rate (if applicable) or the Established Rate) or by a request in writing by the holders of not less than 25.0% of the aggregate Principal Amount Outstanding of the Covered Bonds of all Series then outstanding (with the Covered Bonds of all Series taken together as a single Series and (if applicable) converted into euro at either the relevant Covered Bond Swap Rate (if applicable) or the Established Rate), and (ii) it shall have been indemnified and/or secured and/or prefunded to its satisfaction.

Following the delivery of a Notice of Default, any enforcement of the Cypriot Statutory Charge shall be undertaken only by the Covered Bond Business Administrator, who shall also have the right, subject as follows, to direct the Trustee in writing in relation to the enforcement of its rights in respect of the Cypriot Statutory Charge under the Trust Deed and the other Transaction Documents. Upon being so directed in accordance with this Condition 8.2, the Trustee will be bound to take the relevant action(s) in the manner instructed by the Covered Bond Business Administrator provided that the Trustee has been indemnified and/or secured to its satisfaction against all Liabilities to which it may render itself liable or which it may incur by so doing and, for this purpose, the Trustee may demand, prior to taking any such action, that there be paid to it in advance such sums as it considers (without prejudice to any further demand) shall be sufficient so to indemnify it and provided further that the Trustee cannot be directed or instructed to take any action contrary to any law or regulation that would expose it to any Liability for which indemnity in full is not assured to it.

The Trustee shall not be liable to any Covered Bondholder or any other Cover Pool Creditor or to the Issuer for any action it may take in accordance with any direction or instruction received pursuant to this Condition 8.2 or Clause 8(f) of the Trust Deed. The Trustee shall be entitled to seek clarification from the Covered Bond Business Administrator with regard to any such direction or instruction and may in its discretion elect not to act pending receipt of such clarification to its satisfaction from the Covered Bond Business Administrator.

In exercising any of its powers, trusts, authorities and discretions under this Condition 8.2 the Trustee shall only have regard to the general interests of the Covered Bondholders of all Series taken together and shall not have regard to the interests of any other Cover Pool Creditors.

No Covered Bondholder or Couponholder shall be entitled to proceed directly against the Issuer or to take any action with respect to the Trust Deed, any other Transaction Document, the Covered Bonds, the Coupons, or the Security unless the Trustee, having become bound so to proceed, (i) fails so to do within a reasonable period, or (ii) is unable for any reason so to do, and such failure or inability shall be continuing.

For these purposes, **Liability** means any loss, damage, cost, charge, claim, demand, expense, judgment, decree, action, proceeding or other liability whatsoever (including, without limitation in respect of Taxes, duties, levies, imposts and other charges) and including any amounts in respect of

VAT or other Tax charged or chargeable in respect thereof and legal fees and expenses on a full indemnity basis and **Liabilities** shall be construed accordingly.

# 9. Prescription

Claims against the Issuer for payment of principal and interest in respect of the Covered Bonds will be prescribed and become void unless made, in the case of principal, within ten years or, in the case of interest, five years after the Relevant Date.

There shall not be included in any Coupon sheet issued on exchange of a Talon any Coupon the claim for paying in respect of which would be void pursuant to this Condition 9 or Condition 5 (*Payments*).

As used herein, the **Relevant Date** means the date on which payment in respect of the Covered Bond or Coupon first becomes due and payable but, if the full amount of the moneys payable on such date has not been received by the Principal Paying Agent on or prior to such date, the Relevant Date shall be the date on which such moneys shall have been so received and notice to that effect has been given to Covered Bondholders in accordance with Condition 15 (*Notices*).

# 10. Replacement of Covered Bonds, Coupons and Talons

If any Covered Bond, Coupon or Talon is lost, stolen, mutilated, defaced or destroyed, it may be replaced at the specified office of the Principal Paying Agent (and, if the Covered Bonds are then listed on any stock exchange which requires the appointment of a Paying Agent in any particular place, the Paying Agent having its specified office in the place required by such stock exchange), subject to all applicable laws and stock exchange requirements, upon payment by the claimant of the expenses incurred in connection with such replacement and on such terms as to evidence, security, indemnity and otherwise as the Issuer may reasonably require. Mutilated or defaced Covered Bonds, Talons or Coupons must be surrendered before replacements will be issued.

## 11. Exchange of Talons

On and after the Interest Payment Date on which the final Coupon comprised in any Coupon sheet matures, the Talon (if any) forming part of such Coupon sheet may be surrendered at the specified office of the Principal Paying Agent or any other Paying Agent in exchange for a further Coupon sheet including (if such further Coupon sheet does not include Coupons to (and including) the final date for the payment of interest due in respect of the Covered Bond to which it appertains) a further Talon, subject to the provisions of Condition 9 (*Prescription*). Each Talon shall, for the purposes of these Conditions, be deemed to mature on the Interest Payment Date on which the final Coupon comprised in the relevant Coupon sheet matures.

# 12. Trustee and Agents

- (a) In acting under the Agency Agreement and in connection with the Covered Bonds and the Coupons, the Paying Agents act solely as agents of the Issuer and, in certain circumstances specified therein, the Trustee and do not assume any obligations towards or relationship of agency or trust for or with any of the Covered Bondholders or Couponholders.
- (b) The initial Paying Agents and their initial specified offices are set forth in the Offering Circular and in the Master Definitions and Construction Schedule. The Issuer reserves the right at any time, with the prior written approval of the Trustee, to vary or terminate the appointment of any Paying Agent and to appoint a successor Principal Paying Agent and additional or successor paying agents provided, however, that for so long as any Covered Bond is outstanding, or until monies for the

payment of all amounts in respect of all outstanding Covered Bonds have been made available to the Principal Paying Agent and have been returned to the Issuer, as the case may be:

- (i) there will at all times be a Principal Paying Agent;
- (ii) the Issuer will maintain a Paying Agent (which may be the Principal Paying Agent) having a specified office in a city approved by the Trustee in Europe; and
- (iii) so long as any Covered Bonds are listed on any stock exchange or admitted to listing or trading by any other relevant authority there will at all times be a Paying Agent (which may be the Principal Paying Agent), with a specified office in such place as may be required by the rules and regulations of such stock exchange or, as the case may be, other relevant authority.

Notice of any change in any of the Paying Agents or in their specified offices shall promptly be given by the Issuer to the Covered Bondholders in accordance with Condition 15 (*Notices*).

(c) Under the Trust Deed, the Trustee is entitled to be indemnified and/or secured and/or prefunded to its satisfaction and relieved from responsibility in certain circumstances and to be paid its remuneration, costs and expenses in priority to the claims of the Covered Bondholders and the other Cover Pool Creditors.

## 13. Meetings of Covered Bondholders, Modification and Waiver

(a) Meetings of Covered Bondholders: The Trust Deed contains provisions for convening meetings of Covered Bondholders of each Series to consider matters relating to the Covered Bonds, including the modification of any provision of these Conditions. Any such modification may be made if sanctioned by an Extraordinary Resolution of the Covered Bondholders of the relevant Series. Such a meeting may be convened by the Issuer or the Trustee and shall be convened by the Issuer upon the request in writing signed by Covered Bondholders holding not less than one-tenth of the aggregate principal amount of the outstanding Covered Bonds of the relevant Series. The quorum at any meeting convened to vote on an Extraordinary Resolution will be one or more persons holding or representing more than half of the aggregate principal amount of the outstanding Covered Bonds of the relevant Series or, at any adjourned meeting, one or more persons being or representing Covered Bondholders of such Series whatever the principal amount of the Covered Bonds of such Series held or represented: provided, however, that Series Reserved Matters may only be sanctioned by an Extraordinary Resolution passed at a meeting of Covered Bondholders of the relevant Series at which one or more persons holding or representing more than half or, at any adjourned meeting, more than one-quarter of the aggregate principal amount of the outstanding Covered Bonds of the relevant Series form a quorum. Any Extraordinary Resolution duly passed at any such meeting shall be binding on all the Covered Bondholders and Couponholders of the relevant Series, whether present or not.

Notwithstanding the provisions of the immediately preceding paragraph, any Extraordinary Resolution to direct the Trustee to take any enforcement action pursuant to Condition 8.2 (*Enforcement*) (each a **Programme Resolution**) shall only be capable of being passed at a single meeting of the holders of the Covered Bonds of all Series then outstanding. Any such meeting to consider a Programme Resolution may be convened by the Issuer or the Trustee. The quorum at any such meeting for passing a Programme Resolution is one or more persons holding or representing at least a clear majority of the aggregate Principal Amount Outstanding of the Covered Bonds of all Series for the time being outstanding, or at any adjourned such meeting one or more persons holding or representing Covered Bonds whatever the nominal amount of the Covered Bonds of all Series then outstanding. A Programme Resolution passed at any meeting of the Covered Bondholders of

all Series shall be binding on all Covered Bondholders of all Series, whether or not they are present at the meeting, and on all Couponholders in respect of such Covered Bonds.

In connection with any meeting of the holders of Covered Bonds of more than one Series where such Covered Bonds are not denominated in Euro, the nominal amount of the Covered Bonds of any Series not denominated in Euro shall be converted into Euro at either the relevant Covered Bond Swap Rate (if applicable) or the Established Rate.

In addition, a resolution in writing signed by or on behalf of 90% of Covered Bondholders of any Series who for the time being are entitled to receive notice of a meeting of Covered Bondholders will take effect as if it were an Extraordinary Resolution of such Series. Such a resolution in writing may be contained in one document or several documents in the same form, each signed by or on behalf of one or more Covered Bondholders of such Series.

- (b) *Modification*: The Trustee may in the case of (i) and (ii) below, and shall in the case of (iii) below, without the consent or sanction of any of the Covered Bondholders, Couponholders of any Series or any of the other Cover Pool Creditors (other than the Hedging Counterparties in respect of modification to the Pre-Event of Default Priority of Payments, the Post-Event of Default Priority of Payments, these Conditions, the Eligibility Criteria or any provision of the Trust Deed) at any time and from time to time concur with the Issuer and any other party, to:
  - (i) any modification (other than in respect of a Series Reserved Matter) of the terms and conditions applying to the Covered Bonds of one or more Series (including these Conditions), the related Coupons or any Transaction Document provided that in the sole opinion of the Trustee such modification is not materially prejudicial to the interests of the Covered Bondholders of any Series;
  - (ii) any modification of the terms and conditions applying to Covered Bonds of any one or more Series (including these Conditions), the related Coupons or any Transaction Document which is in the sole opinion of the Trustee of a formal, minor or technical nature or is to correct a manifest error or an error which (in the opinion of the Trustee) is proven; or
  - (iii) any modification (other than in respect of a Series Reserved Matter, provided that a Base Rate Modification (as defined below) will not constitute a Series Reserved Matter) to the Conditions and/or any Transaction Document (including, for the avoidance of doubt but without limitation, the Covered Bond Swap in relation to the relevant Series of Covered Bonds and subject to the consent only of the Cover Pool Creditors (i) party to the relevant Transaction Document being amended or (ii) whose ranking in any Priorities of Payments is affected) that the Issuer considers necessary for the purpose of changing the base rate in respect of the Covered Bonds of any relevant Series from LIBOR, EURIBOR or such other benchmark rate (each, a Reference Rate) to an alternative base rate (any such rate, an Alternative Base Rate) and make such other amendments as are necessary or advisable in the reasonable judgment of the Issuer to facilitate such change (a Base Rate Modification), provided that:
    - (A) the Issuer certifies to the Trustee in writing (such certificate, a "Base Rate Modification Certificate") that:
      - (X) such Base Rate Modification is being undertaken due to:
        - I. a material disruption to the relevant Reference Rate, an adverse change in the methodology of calculating the relevant Reference Rate or the relevant Reference Rate ceasing to exist or be published;

- II. a public statement by the administrator of the relevant Reference Rate that it will cease publishing such Reference Rate permanently or indefinitely (in circumstances where no successor administrator for the Reference Rate has been appointed that will continue publication of the relevant Reference Rate) and such cessation is reasonably expected by the Issuer to occur prior to the Final Maturity Date or the Extended Final Maturity Date, as applicable;
- III. a public statement by the supervisor of the administrator of the relevant Reference Rate that such Reference Rate has been or will be permanently or indefinitely discontinued or will be changed in an adverse manner and such cessation is reasonably expected by the Issuer to occur prior to the Final Maturity Date or the Extended Final Maturity Date, as applicable;
- IV. a public statement by the supervisor of the administrator of the relevant Reference Rate that means such Reference Rate may no longer be used or that its use is subject to restrictions or adverse consequences; or
- V. the reasonable expectation of the Issuer that any of the events specified in sub-paragraphs (I), (II), (III) or (IV) will occur or exist within six months of the proposed effective date of such Base Rate Modification.

and, in each case, the amendments to be made have been drafted solely to give effect to such Base Rate Modification; and

## (Y) such Alternative Base Rate is:

- I. a base rate published, endorsed, approved or recognised by the Bank of England, any regulator in the United States, the United Kingdom or the European Union or any stock exchange on which the relevant Covered Bonds are listed or any relevant committee or other body established, sponsored or approved by any of the foregoing;
- II. in relation to LIBOR, the Sterling Over Night Index Average (or any rate which is derived from, based upon or otherwise similar to either of the foregoing);
- III. a base rate utilised in a material number of publicly-listed new issues of floating rate covered bonds or floating rate senior unsecured notes prior to the effective date of such Base Rate Modification (for these purposes, unless agreed otherwise by the Trustee, 5 such issues shall be considered material); or
- IV. a base rate utilised in a publicly-listed new issue of floating rate covered bonds where the issuer (or, in the case of asset backed securities, the originator of the relevant assets) is the Issuer or an affiliate of the Issuer.

and, in each case, the change to the Alternative Base Rate will not, in the Issuer's opinion, be materially prejudicial to the interest of the relevant Covered Bondholders:

- (B) at least 30 days' prior written notice of any Base Rate Modification has been given to the Trustee:
- (C) a Base Rate Modification Certificate is provided to the Trustee both at the time the Trustee is notified of the Base Rate Modification and on the effective date of such Base Rate Modification;
- (D) with respect to each Rating Agency, either:
  - (X) the Issuer obtains from such Rating Agency written confirmation that such Base Rate Modification would not result in (i) a downgrade, withdrawal or suspension of the then current ratings assigned to the relevant Covered Bonds of any Series by such Rating Agency or (ii) such Rating Agency placing the Covered Bonds of any Series on rating watch negative (or equivalent) and delivers a copy of each such confirmation to the Trustee; or
  - (Y) the Issuer certifies in writing to the Trustee that it has notified such Rating Agency of the Base Rate Modification and, in its opinion, formed on the basis of due consideration and consultation with such Rating Agency (including, as applicable, upon receipt of oral confirmation from an appropriately authorised person at such Rating Agency), such Base Rate Modification would not result in (i) a downgrade, withdrawal or suspension of the then current ratings assigned to the Covered Bonds of any Series by such Rating Agency or (ii) such Rating Agency placing the Covered Bonds of any Series on rating watch negative (or equivalent);
- (E) the Issuer pays (or arranges for the payment of) all documented fees, costs and expenses (including legal fees) properly incurred by the Trustee in connection with such Base Rate Modification;
- (F) the Issuer has provided at least 30 days' notice to the Covered Bondholders of the relevant Series of Covered Bonds of the Base Rate Modification in accordance with Condition 15 (*Notices*) and by publication on Bloomberg on the "Company News" screen relating to the Covered Bonds (in each case specifying the date and time by which Covered Bondholders must respond), and Covered Bondholders representing at least 10 per cent. of the aggregate Principal Amount Outstanding of the relevant Series of Covered Bonds then outstanding have not notified the Issuer or the Principal Paying Agent in accordance with the then current practice of any applicable Clearing System through which such Covered Bonds may be held by the close of business on the Business Day prior to the date on which the Base Rate Modification is proposed to be made that such Covered Bondholders do not consent to the Base Rate Modification.

If Covered Bondholders representing at least 10 per cent. of the aggregate Principal Amount Outstanding of the relevant Series of Covered Bonds then outstanding have notified the Issuer or the Principal Paying Agent in accordance with the then current practice of any applicable Clearing System through which the Covered Bonds may be held by the time specified in such notice that such Covered Bondholders do not consent to the Base Rate Modification, then the Base Rate Modification will not be made unless an Extraordinary Resolution of the Covered Bondholders of the relevant Series then outstanding is passed to approve the Base Rate Modification in accordance with Condition 13 (Meetings of Cover Bondholders, Modification and Waiver); and

- (iv) when implementing any modification pursuant to Condition 13(b)(iii):
  - (A) the Trustee shall not consider the interests of the Covered Bondholders, any other Cover Pool Creditor or any other person and shall act and rely solely and without investigation or liability on any Base Rate Modification Certificate or other certificate or evidence provided to it by the Issuer and shall not be liable to the Covered Bondholders, any other Cover Pool Creditor or any other person for so acting or relying, irrespective of whether any such modification is or may be materially prejudicial to the interests of any such person; and
  - (B) the Trustee shall not be obliged to agree to any modification which, in the sole opinion of the Trustee, would have the effect of (i) exposing the Trustee to any Liability against which it has not been indemnified and/or secured and/or pre-funded to its satisfaction or (ii) increasing the obligations or duties, or decreasing the rights, powers, authorisations, discretions, indemnification or protections, of the Trustee in the Transaction Documents and/or these Conditions.

## **Series Reserved Matter** in relation to Covered Bonds of a Series means:

- (i) reduction or cancellation of the amount payable or, where applicable, modification of the method of calculating the amount payable or modification of the date of payment or, where applicable, modification of the method of calculating the date of payment in respect of any principal or interest in respect of the Covered Bonds of such Series other than in accordance with the terms thereof (except any such reduction, cancellation or modification made in accordance with Condition 13(b)(iii) (Meetings of Covered Bondholders, Modification and Waiver));
- (ii) alteration of the currency in which payments under the Covered Bonds and Coupons of such Series are to be made;
- (iii) alteration of the quorum or majority required to pass an Extraordinary Resolution;
- (iv) the sanctioning of any such scheme or proposal for the exchange or sale of the Covered Bonds of such Series for or the conversion of the Covered Bonds of such Series into, or the cancellation of the Covered Bonds of such Series in consideration of, shares, stock, covered bonds, bonds, debentures, debenture stock and/or other obligations and/or securities of the Issuer or any other company formed or to be formed, or for or into or in consideration of cash, or partly for or into or in consideration of such shares, stock, bonds, covered bonds, debentures, debenture stock and/or other obligations; and
- (v) alteration of this definition of Series Reserved Matter.
- (c) The definitions of Issuer Eligibility Criteria and the Cover Pool Adequacy Criteria may be amended by the Issuer from time to time as a consequence of including New Asset Types in the Cover Pool and/or changes to the hedging policies or servicing and collection procedures of the Issuer without the consent of the Trustee provided that (i) the Rating Agencies then rating the Covered Bonds, the Competent Authority, the Covered Bond Monitor and, if applicable, the CBBA are notified of such amendments, (ii) the Competent Authority consents to such amendments and (iii) the Rating Agencies then rating the outstanding Series of Covered Bonds shall provide a Rating Agency Confirmation (if applicable).
- (d) The Issuer agrees that, prior to making any modification in accordance with this Condition 13, it shall have obtained consent from the Competent Authority and, in relation to modifications to the

Programme, the Issuer shall have notified the Rating Agencies then rating the outstanding Series of Covered Bonds of the proposed modifications.

## 14. Further Issues

The Issuer may from time to time, without the consent of the Covered Bondholders or the Couponholders, create and issue further Covered Bonds having the same terms and conditions as the Covered Bonds in all respects save for the amount and date of the first payment of interest thereon and the date from which interest starts to accrue and so as to form a single series with the outstanding Covered Bonds provided that (A) pursuant to the Covered Bond Legislation, as at the date of the issuance, the Covered Bond Monitor has verified that (i) the Issuer satisfies all requirements for registration as an approved institution pursuant to Part II of the Cypriot Covered Bond Law; (ii) the Issuer complies with all provision of the Covered Bond Legislation with respect to any outstanding Series of Covered Bonds: (iii) the Issuer complies with the requirements of Article 11 of the Cypriot Covered Bond Directive; (iv) the Issuer complies with the provisions of Sections 14(1)(d) and (e) of the Cypriot Covered Bond Law; and (v) no Series of Covered Bonds have become Pass Through Covered Bonds; and (B) the Rating Agencies have been notified of such issuance and such Rating Agencies have confirmed that such issuance will not negatively impact the then current rating of any Series of Covered Bonds then outstanding. For the avoidance of doubt, to the extent the Issuer is subject to dissolution proceedings it will not be compliant with the provisions of Part II of the Cypriot Covered Bond Law and therefore would be prohibited from issuing further Series of Covered Bonds.

#### 15. Notices

All notices regarding the Covered Bonds will be valid if published in one leading English language daily newspaper of general circulation in London or any other daily newspaper in London approved by the Trustee and, (for so long as any Covered Bonds are listed on the official list of the Luxembourg Stock Exchange) if published in a daily newspaper of general circulation in Luxembourg or on the website of the Luxembourg Stock Exchange; www.bourse.lu. It is expected that such publication will be made in the Financial Times in London and (in relation to Covered Bonds listed on the official list of the Luxembourg Stock Exchange) in the Luxemburger Wort or the Tageblatt in Luxembourg. The Issuer or, in the case of a notice given by the Trustee, the Trustee shall also ensure that notices are duly published in a manner which complies with the rules and regulations of any stock exchange or any other relevant authority on which the Covered Bonds are for the time being listed including publication on the website of the relevant stock exchange or relevant authority if required by those rules. Any such notice shall be deemed to have been given on the date of first publication (or if required to be published in more than one newspaper, on the first date on which publication shall have been made in all the required newspapers or where published in such newspapers on different dates, the last date of such first publication). If publication as provided above is not practicable, notice will be given in such other manner, and will be deemed to have been given on such date, as the Trustee shall approve.

Couponholders shall be deemed for all purposes to have notice of the contents of any notice given to the Covered Bondholders.

Notices to be given by any Covered Bondholder shall be in writing and given by lodging the same, together (in the case of any Covered Bond in definitive form) with the relevant Covered Bond or Covered Bonds, with the Principal Paying Agent. Whilst the Covered Bonds are represented by Global Covered Bonds any notice shall be deemed to have been duly given to the relevant Covered Bondholder if sent to the clearing systems for communication by them to the holders of the Covered Bonds and shall be deemed to be given on the date on which it was so sent and (so long as the relevant Covered Bonds are admitted to trading on, and listed on the official list of, the Luxembourg

Stock Exchange), any notice shall also be published in accordance with the relevant listing rules (which includes publication on the website of the Luxembourg Stock Exchange, www.bourse.lu).

## 16. Substitution of the Issuer

- (a) If so requested by the Issuer, the Trustee shall, in accordance with Section 35 of the Cypriot Covered Bond Law, with the prior consent by Extraordinary Resolution of the Covered Bondholders, agree with the Issuer to the substitution in place of the Issuer of any other body incorporated in any country in the world as the debtor in respect of the Covered Bonds, any Coupons and the Trust Deed (the **New Company**) upon notice by the Issuer and the New Company to be given in accordance with Condition 15 (*Notices*), provided that:
  - (i) the Issuer is not in default in respect of any amount payable under the Covered Bonds or the Trust Deed;
  - (ii) the Issuer and the New Company have entered into such documents (the **Documents**) as are necessary to give effect to the substitution and in which the New Company has undertaken in favour of the Trustee and each Covered Bondholder to be bound by these Conditions and the provisions of the Trust Deed as the debtor in respect of the Covered Bonds in place of the Issuer (or of any previous substitute under this Condition 16);
  - (iii) if the New Company is resident for tax purposes in a territory (the **New Residence**) other than that in which the Issuer prior to such substitution was resident for tax purposes (the **Former Residence**), the Documents contain an undertaking and/or such other provisions as may be necessary to ensure that the Trustee and each Covered Bondholder has the benefit of an undertaking in terms corresponding to the provisions of this Condition 16, with the substitution of references to the Former Residence with references to the New Residence;
  - (iv) the New Company and the Issuer have obtained all necessary governmental approvals and consents for such substitution and for the performance by the New Company of its obligations under the Documents;
  - (v) legal opinions shall have been delivered to the Trustee (with a copy of such legal opinions also to be provided to the Rating Agencies) from lawyers of recognised standing in the jurisdiction of incorporation of the New Company, in England and in Cyprus as to matters of law relating to the fulfilment of the requirements of this Condition 16 and that the Covered Bonds and any Coupons and/or Talons are legal, valid and binding obligations of the New Company;
  - (vi) each Rating Agency has been notified by the Issuer of the proposed substitution;
  - (vii) each stock exchange on which the Covered Bonds are listed shall have confirmed in writing to the Trustee that, following the proposed substitution of the New Company, the Covered Bonds will continue to be listed on such stock exchange; and
  - (viii) if applicable, the New Company has appointed a process agent in England to receive service of process on its behalf in relation to any legal proceedings arising out of or in connection with the Covered Bonds and any Coupons.
- (b) Upon such substitution the New Company shall succeed to, and be substituted for, and may exercise every right and power, of the Issuer under the Covered Bonds, any Coupons and the Trust Deed with the same effect as if the New Company has been named as the Issuer therein, and the Issuer shall be released from its obligations under the Covered Bonds, Coupons and/or Talons and under the Trust Deed.

- (c) After a substitution pursuant to Condition 16(a) the New Company may, in accordance with Section 35 of the Cypriot Covered Bond Law, with the consent by Extraordinary Resolution of the Covered Bondholders, effect a further substitution. All the provisions specified in Conditions 16(a) and 16(b) shall apply *mutatis mutandis*, and references in these Conditions to the Issuer shall, where the context so requires, be deemed to be or include references to any such further New Company.
- (d) After a substitution pursuant to Condition 16(a) or 16(c) any New Company may, in accordance with Section 35 of the Cypriot Covered Bond Law, with the consent by Extraordinary Resolution of the Covered Bondholders, reverse the substitution, *mutatis mutandis*.
- (e) The Documents shall be delivered to, and kept by, the Principal Paying Agent. Copies of the Documents will be available free of charge during normal business hours at the specified office of the Principal Paying Agent.

# 17. Governing Law and Jurisdiction

The Covered Bonds and any non-contractual obligations arising out of or in connection therewith arising from or connected with the Covered Bonds are governed by, and shall be construed in accordance with, English law, save that Condition 2 (*Status of the Covered Bonds*) above, shall be governed by, and construed in accordance with Cypriot law.

The courts of England have exclusive jurisdiction to settle any dispute arising from or connected with the Covered Bonds (including any dispute as to their existence, validity, interpretation, performance, breach or termination or the consequences of their nullity and any dispute relating to any non-contractual obligations arising out of or in connection with the Covered Bonds (a **Dispute**)).

The Issuer irrevocably and unconditionally with respect to any Dispute (i) waives any right to claim sovereign or other immunity from jurisdiction, recognition or enforcement and any similar argument in any jurisdiction, (ii) submits to the jurisdiction of the English courts and the courts of any other jurisdiction in relation to the recognition of any judgment or order of the English courts or the courts of any competent jurisdiction in relation to any Dispute and (iii) consents to the giving of any relief (whether by way of injunction, attachment, specific performance or other relief) or the issue of any related process, in any jurisdiction, whether before or after final judgment, including, without limitation, the making, enforcement or execution against any property whatsoever (irrespective of its use or intended use) of any order or judgment in connection with any Dispute.

## 18. Third Parties

No person shall have any right to enforce any term or condition of this Covered Bond under the Contracts (Rights of Third Parties) Act 1999, but this does not affect any right or remedy of a third party which exists or is available apart from that Act.

#### FORMS OF THE COVERED BONDS

The Covered Bonds of each Series will be in bearer form, with or without interest coupons and/or talons attached. Covered Bonds will be issued outside the United States in reliance on Regulation S.

Each Series of Covered Bonds will be in bearer form and will initially be issued in the form of a temporary global covered bond (a **Temporary Global Covered Bond**) or, if specified in the applicable Pricing Supplement, a permanent global covered bond (a **Permanent Global Covered Bond** and, together with the Temporary Global Covered Bonds, the **Global Covered Bonds** and each a **Global Covered Bond**) which will:

- (a) if the Global Covered Bonds (as defined below) are issued in new global covered bond (NGCB) form, as stated in the applicable Pricing Supplement, be delivered on or prior to the issue date of the relevant Series to a common safekeeper (the Common Safekeeper) for Euroclear Bank S.A./N.V. (Euroclear) and Clearstream Banking S.A. (Clearstream, Luxembourg); and
- (b) if the Global Covered Bonds are not issued in NGCB form, be delivered on or prior to the issue date of the relevant Series to a common depositary (the **Common Depositary**) for Euroclear and Clearstream, Luxembourg.

The Covered Bonds will only be delivered outside the United States and its possessions.

Where the Global Covered Bonds issued in respect of any Series are in NGCB form, the applicable Pricing Supplement will also indicate whether such Global Covered Bonds are intended to be held in a manner which would allow Eurosystem eligibility. Any indication that the Global Covered Bonds are to be so held does not necessarily mean that the Covered Bonds of the relevant Series will be recognised as eligible collateral for Eurosystem monetary policy and intra-day credit operations by the Eurosystem either upon issue or at any times during their life as such recognition depends upon satisfaction of the Eurosystem eligibility criteria. The Common Safekeeper for NGCBs will either be Euroclear or Clearstream, Luxembourg or another entity approved by Euroclear and Clearstream, Luxembourg, as indicated in the applicable Pricing Supplement.

Whilst any Covered Bond is represented by a Temporary Global Covered Bond, payments of principal, interest (if any) and any other amount payable in respect of the Covered Bonds due prior to the Exchange Date (as defined below) will be made (against presentation of the Temporary Global Covered Bond if the Temporary Global Covered Bond is not issued in NGCB form) only outside the United States and its possessions and to the extent that certification (in a form to be provided by Euroclear and/or Clearstream, Luxembourg) to the effect that the beneficial owners of interests in such Covered Bond are not U.S. persons or persons who have purchased for resale to any U.S. person, as required by U.S. Treasury regulations, has been received by Euroclear and/or Clearstream, Luxembourg and Euroclear and/or Clearstream, Luxembourg, as applicable, has given a like certification (based on the certifications it has received) to the Principal Paying Agent.

On and after the date (the **Exchange Date**) which is 40 days after a Temporary Global Covered Bond is issued, interests in such Temporary Global Covered Bond will be exchangeable (free of charge) upon a request as described therein either for (a) interests in a Permanent Global Covered Bond of the same Series or (b) for Definitive Covered Bonds of the same Series with, where applicable, interest coupons and talons attached (as indicated in the applicable Pricing Supplement), in each case against certification of non-U.S. beneficial ownership as described above unless such certification has already been given. Purchasers in the United States and certain U.S. persons will not be able to receive Definitive Covered Bonds or interests in the Permanent Global Covered Bond. The holder of a Temporary Global Covered Bond will not be entitled to collect any payment of interest, principal or other amount due on or after the Exchange Date unless, upon

due certification, exchange of the Temporary Global Covered Bond for an interest in a Permanent Global Covered Bond or for Definitive Covered Bonds is improperly withheld or refused.

Payments of principal, interest (if any) or any other amounts on a Permanent Global Covered Bond will be made outside the United States and its possession and through Euroclear and/or Clearstream, Luxembourg against presentation or surrender (as the case may be) of the Permanent Global Covered Bond (if the Permanent Global Covered Bond is not issued in NGCB form) without any requirement for certification.

The applicable Pricing Supplement will specify that a Permanent Global Covered Bond will be exchangeable (free of charge), in whole but not in part, for Definitive Covered Bonds with, where applicable, interest coupons and talons attached upon the occurrence of an Exchange Event. For these purposes, Exchange Event means that (i) the Issuer has been notified that both Euroclear and Clearstream, Luxembourg have been closed for business for a continuous period of 14 days (other than by reason of holiday, whether statutory or otherwise) or have announced an intention permanently to cease business or have in fact done so and no successor clearing system is available or (ii) the Issuer has or will become subject to adverse tax consequences which would not be suffered were the Global Covered Bond (and any interests therein) exchanged for Definitive Covered Bonds. The Issuer will promptly give notice to Covered Bondholders of each Series of Global Covered Bonds in accordance with Condition 15 (Notices) if an Exchange Event occurs. In the event of the occurrence of an Exchange Event, Euroclear and/or Clearstream, Luxembourg (acting on the instructions of any holder of an interest in such Permanent Global Covered Bond) or the Trustee may give notice to the Principal Paying Agent requesting exchange and, in the event of the occurrence of an Exchange Event as described in (b) above, the Issuer may also give notice to the Principal Paying Agent requesting exchange. Any such exchange shall occur not later than 45 days after the date of receipt of the first relevant notice by the Principal Paying Agent.

Global Covered Bonds, Definitive Covered Bonds and any Coupons or Talons attached thereto will be issued pursuant to the Trust Deed.

The following legend will appear on all Covered Bonds (other than Temporary Global Covered Bonds) where TEFRA D is specified in the applicable Pricing Supplement and on all interest coupons relating to such Covered Bonds:

"ANY UNITED STATES PERSON WHO HOLDS THIS OBLIGATION WILL BE SUBJECT TO LIMITATIONS UNDER THE UNITED STATES INCOME TAX LAWS, INCLUDING THE LIMITATIONS PROVIDED IN SECTIONS 165(j) AND 1287(a) OF THE INTERNAL REVENUE CODE."

The sections referred to provide that United States persons (as defined for U.S. federal tax purposes), with certain exceptions, will not be entitled to deduct any loss on Covered Bonds or interest coupons and will not be entitled to capital gains treatment of any gain on any sale or other disposition in respect of such Covered Bonds, talons or interest coupons.

Covered Bonds which are represented by a Global Covered Bond will only be transferable in accordance with the rules and procedures for the time being of Euroclear or Clearstream, Luxembourg, as the case may be.

## General

Pursuant to the Agency Agreement (as defined under "Terms and Conditions of the Covered Bonds"), the Principal Paying Agent shall arrange that, where a further Series of Covered Bonds is issued which is intended to form a single Series with an existing Series of Covered Bonds at a point after the Issue Date of the further tranche, the Covered Bonds of such further Series shall be assigned a common code and ISIN which are different from the common code and ISIN assigned to Covered Bonds of any other Series of the same Series until such time as the Series are consolidated and form a single Series, which shall not be prior

to the expiry of the distribution compliance period (as defined in Regulation S under the Securities Act) applicable to the Covered Bonds of such further Series.

Any reference herein to Euroclear and/or Clearstream, Luxembourg shall, whenever the context so permits, be deemed to include a reference to any successor operator and/or successor clearing system and/or additional or alternative clearing system specified in the applicable Pricing Supplement.

No Covered Bondholder or Couponholder shall be entitled to proceed directly against the Issuer unless the Trustee, having become so bound to proceed, (i) fails so to do within a reasonable period, or (ii) is unable for any reason so to do, and the failure or inability shall be continuing.

#### FORM OF PRICING SUPPLEMENT

Set out below is the form of the applicable Pricing Supplement which will be completed for each Series of Covered Bonds issued under the Programme. Text in this section appearing in italics does not form part of the applicable Pricing Supplement but denotes directions for completing the applicable Pricing Supplement.

**PROHIBITION OF SALES TO EEA RETAIL INVESTORS** – The Covered Bonds are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (**EEA**). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, **MiFID II**); or (ii) a customer within the meaning of Directive 2002/92/EC (as amended, the **Insurance Mediation Directive**), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or (iii) not a qualified investor as defined in Directive 2003/71/EC (as amended, the **Prospectus Directive**). Consequently no key information document required by Regulation (EU) No. 1286/2014 (as amended, the **PRIIPs Regulation**) for offering or selling the Covered Bonds or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Covered Bonds or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

MIFID II product governance / Professional investors and ECPs only target market – Solely for the purposes of each manufacturer's product approval process, the target market assessment in respect of the Covered Bonds has led to the conclusion that: (i) the target market for the Covered Bonds is eligible counterparties and professional clients only, each as defined in Directive 2014/65/EU (as amended, MiFID II); and (ii) all channels for distribution of the Covered Bonds to eligible counterparties and professional clients are appropriate. Any person subsequently offering, selling or recommending the Covered Bonds (a distributor) should take into consideration the manufacturer's target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Covered Bonds (by either adopting or refining the manufacturer's target market assessment) and determining appropriate distribution channels.

NO PROSPECTUS IS REQUIRED IN ACCORDANCE WITH DIRECTIVE 2003/71/EC (AS AMENDED) FOR THE ISSUE OF COVERED BONDS DESCRIBED BELOW.

Pricing Supplement dated [●]

## BANK OF CYPRUS PUBLIC COMPANY LIMITED (the Issuer)

Legal entity identifier (LEI): PQ0RAP85KK9Z75ONZW93

Issue of [Aggregate Nominal Amount of Series] [Title of Covered Bonds]

Under the

€3 billion Covered Bond Programme

## PART A – CONTRACTUAL TERMS

This document constitutes the Pricing Supplement for the Covered Bonds described herein. This document must be read in conjunction with the Offering Circular dated 24 May 2018 [as supplemented by the supplement[s] dated [date[s]]] (the **Offering Circular**). Full information on the Issuer and the offer of the Covered Bonds is only available on the basis of the combination of this Pricing Supplement and the Offering Circular. Copies of the Offering Circular may be obtained from [address].

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the Conditions) set forth in the Offering Circular.

(Include whichever of the following apply or specify as "Not Applicable". Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or subparagraphs (in which case the subparagraphs of the paragraphs which are not applicable can be deleted). Italics denote guidance for completing the Pricing Supplement.)

guida	nce for c	ompleting the Pricing Supplement.)									
1.	(i)	Series Number:	[•]								
<ol> <li>2.</li> <li>3.</li> </ol>	(ii)	Consolidation provisions in	[Not Applicable]								
		Condition 14 (Further Issues) apply:	[Applicable - the Covered Bonds will be consolidated and form a single Series with [identification earlier Series] on [the Issue Date/exchange of the Temporary Global Covered Bond for interests in the Permanent Global Covered Bond, as referred to it paragraph [21] below, which is expected to occur of about [date]]								
2.	Specif	ied Currency:	[•]								
3.	Aggreg Bonds	gate Principal Amount of Covered:									
	[(i)]	Aggregate Principal Amount of Series:	[•]								
	[(ii)]	Aggregate Principal Amount of further Covered Bonds being issued under these Pricing Supplement:	[•]								
4.	Issue I	Price:	[ ]% of the Aggregate Principal Amount [plus accrued interest from [insert date] (if applicable)]								
5.	(i)	Specified Denomination(s):	[●]								
			(N.B. Where multiple denominations above $\in 100,000$ or equivalent are being used the following sample wording should be followed: $[\in 100,000]$ and integral multiples of $[\in 1,000]$ in excess thereof up to and including $[\in 199,000]$ . No Covered Bonds in definitive form will be issued with a denomination above $[\in 199,000]$ .)								
	(ii)	Calculation Amount:	[●]								
			(If only one Specified Denomination, insert the Specified Denomination. If more than one Specified Denomination, insert the highest common factor Note: There must be a common factor in the case of two or more Specified Denominations.)								
6.	(i)	Issue Date:	[•]								

[specify/Issue Date/Not Applicable]

(ii)

Interest Commencement Date:

(N.B. An Interest Commencement Date will not be relevant for certain Covered Bonds, for example Zero Coupon Covered Bonds.)

7. (i) Final Maturity Date:

[Specify date or for Floating Rate Covered Bonds-Interest Payment Date falling in or nearest to [specify month and year]]

(ii) Extended Final Maturity Date

[Fixed rate – specify date/Floating rate – Interest Payment Date falling in or nearest to [specify month and year, in each case falling [54] years after the Final Maturity Date]]

[If an Extended Final Maturity Date is specified and the Final Redemption Amount is not paid in full on the Final Maturity Date, payment of the unpaid amount shall be automatically deferred until the Extended Final Maturity Date, provided that any amount representing the Final Redemption Amount due and remaining unpaid on the Final Maturity Date shall be paid by the Issuer on any Interest Payment Date occurring thereafter up to (and including) the relevant Extended Final Maturity Date in accordance with and subject to the relevant Priority of Payments. See Condition 5 (*Payments*)

N.B. Zero Coupon Covered Bonds are not to be issued with an Extended Final Maturity Date unless otherwise agreed with the Dealers and the Trustee

8. Interest Basis:

[[●]% Fixed Rate]

[[●] month [LIBOR/EURIBOR] +/- [●]% Floating Rate]

[Zero Coupon]

[From and including the date on which the Covered Bonds become Pass Through Covered Bonds, [●] month [LIBOR/EURIBOR] +/- [●]% Floating Rate]

(see paragraph [13]/[14]/[15] below)

9. Change of Interest Basis:

[For the period from (and including) the Interest Commencement Date, up to (but excluding) [date/Final Maturity Date] paragraph [13] [14] applies and for the period from (and including) [date/Final Maturity Date] to (but excluding) the [Final Maturity Date/Extended Final Maturity Date], paragraph [13] [14] applies — amend as applicable]/[Not Applicable]/[Following the Final Maturity Date or, if earlier, the date on which the Covered Bonds become Pass Through Covered

Bonds, paragraph [13] [14] applies - amend as applicable]

10. Put/Call Options: [Investor Put]

[Investor Repurchase Put]

[Issuer Call]

[(see paragraph [17]/[18]/[19]below)]

11. [Date [Board] approval for issuance of [[●] [and [●]]][Not Applicable]

Covered Bonds obtained:]

(N.B. Only relevant where Board (or similar) authorisation is required for the particular Series of Covered Bonds)

12. Method of distribution: [Syndicated/Non-syndicated]

## PROVISIONS RELATING TO INTEREST (IF ANY) PAYABLE

13. **Fixed Rate Covered Bond Provisions** [Applicable/Not Applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph, replicate relevant parts of this paragraph if Change of Interest Basis is stated as applicable)

(i) Rate(s) of Interest: [●]% per annum [payable

[annually/semi-annually/quarterly/monthly/other (specify)] in arrear on each Interest Payment Date]

(ii) Interest Payment Date(s): [[●] in each year up to and including the Final

Maturity Date, or the Extended Final Maturity Date,

if applicable]/[●]

(Amend appropriately in the case of irregular

coupons)

(iii) Business Day Convention [Floating Rate Convention/Following Business Day

Convention/Modified Following Business Day
Convention/Preceding Business Day

Convention/[Not Applicable]

(iv) Additional Business Centre(s) [●]

(v) Fixed Coupon Amount(s): (Applicable to Covered Bonds in

*definitive form)* 

[[•] per Calculation Amount][Not Applicable]

(vi) Broken Amount(s):
(Applicable to Covered Bonds in

(Applicable to Covered Bonds in definitive form)

[[●] per Calculation Amount payable on the Interest Payment Date falling [in/on] [●]][Not Applicable]

(vii) Day Count Fraction: [30/360/Actual/Actual [(ICMA/ISDA)]]

[adjusted/not adjusted] (N.B. If interest is not payable on a regular basis (for example, if Broken

Amounts are specified) Actual/Actual (ICMA) may not be a suitable Day Count Fraction)

(viii) Determination Date

[[•] in each year][Not Applicable]

(N.B. Only relevant where Day Count Fraction is Actual/Actual (ICMA). In such a case, insert regular interest payment dates, ignoring issue date or maturity date in the case of a long or short first or last coupon)

14. Floating Rate Covered Bond Provisions

[Applicable/Not Applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph, replicate relevant parts of this paragraph if Change of Interest Basis is stated as applicable)

- (i) Specified Interest Payment Dates:
- [ullet]
- (ii) First Interest Payment Date:
- [●]
- (iii) Business Day Convention:

[Floating Rate Convention/Following Business Day Convention/Modified Following Business Day Convention/Preceding Business Day Convention]/Not Applicable]

- (iv) Additional Business Centre(s):
- [ullet]
- (v) Manner in which the Rate(s) of Interest and Interest Amount is to be determined:

[Screen Rate Determination/ISDA Determination]

- (vi) Party responsible for calculating the Rate(s) of Interest and Interest Amount (if not the Principal Paying Agent):
- (vii) Screen Rate Determination:
  - Reference Rate:
- [•] month [LIBOR/EURIBOR]
- Interest Determination Date(s):
- [ullet]

(Second London business day prior to the start of each Interest Period if LIBOR (other than Sterling or Euro LIBOR), first day of each Interest Period if Sterling LIBOR and the second day on which the TARGET2 System is open prior to the start of each Interest Period if EURIBOR or Euro LIBOR)

N.B. Specify the Interest Determination Date(s) up to and including the Extended Final Maturity Date, if applicable

		- Relevant Screen Page:	<ul><li>[●]</li><li>(In the case of EURIBOR, if not Reuters EURIBOR</li><li>01 ensure it is a page which shows a composite rate or amend the fallback provisions appropriately)</li></ul>								
	(viii)	ISDA Determination:									
		<ul><li>Floating Rate Option:</li></ul>	[•]								
		<ul> <li>Designated Maturity:</li> </ul>	[•]								
		- Reset Date:	[•]								
			(In the case of a LIBOR or EURIBOR based option, the first day of the Interest Period)								
			(N.B. The fall-back provisions applicable to ISDA Determination under the 2006 ISDA Definitions are reliant upon the provision by reference banks of offered quotations for LIBOR and/or EURIBOR which, depending on market circumstances, may not be available at the relevant time)								
	(ix)	Linear Interpolation:	[Not Applicable/Applicable - the Rate of Interest for the [long/short] [first/last] Interest Period shall be calculated using Linear Interpolation (specify for each short or long interest period)]								
	(x)	Margin(s):	[+/-][●]% per annum								
	(xi)	Minimum Rate of Interest:	[●]% per annum								
	(xii)	Maximum Rate of Interest:	[●]% per annum								
	(xiii)	Day Count Fraction:	[[Actual/ Actual [(ISDA)/(ICMA)]] [Actual/365 (Fixed)] [Actual/365 (Sterling)] [Actual/360] [30/360][360/360][Bond Basis] [30E/360][Eurobond Basis] 30E/360 (ISDA) [adjusted/not adjusted]								
15.	Zero	Coupon Covered Bond Provisions	[Applicable/Not Applicable]								
			(If not applicable, delete the remaining subparagraphs of this paragraph)								
	(i)	Accrual Yield:	[●]% per annum								
	(ii)	Reference Price:	[•]								
	(iii)	Business Day Convention:	[Floating Rate Convention/Following Business Day								

Convention/ Modified Following Business Day Convention/Preceding Business Day Convention/Not Applicable]

(iv) Business Day(s):

[ullet]

(v) Additional Business Centre(s):

 $\lceil ullet \rceil$ 

(vi) Day Count Fraction in relation to Early Redemption Amounts and Late Payments: [30/360][Actual/360][Actual/365 ([Sterling/Fixed])][Not Applicable]

#### PROVISIONS RELATING TO REDEMPTION

16. Notice periods for Condition

6.2 Minimum period: [30] days

 $(Redemption\ for\ taxation\ reasons)$ :

Maximum period: [60] days

17. **Issuer Call** 

[Applicable/Not Applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(i) Optional Redemption Date(s):

 $\lceil ullet \rceil$ 

(ii) Optional Redemption Amount(s) of each Covered Bond and method, if any, of calculation of such amount(s):

[•] per Calculation Amount

(iii) If redeemable in part:

[Applicable/Not Applicable]

(a) Minimum Redemption Amount:

[•] per Calculation Amount

(b) Maximum Redemption Amount:

[•] per Calculation Amount

(iv) Notice period:

Minimum period: [15] days

Maximum period: [30] days

(N.B. When setting notice periods, the Issuer is advised to consider the practicalities of distribution of information through intermediaries for example, clearing systems (which require a minimum of 15 clearing system business days' notice for a put) and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Principal Paying Agent and the Trustee)

18. **Investor Put** 

[Applicable/Not Applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(i) Optional Redemption Date(s):

[ullet]

(ii) Optional Redemption Amount(s) of each Covered Bond and method, if any, of calculation of such amount(s): [•] per Calculation Amount

(iii) Notice period:

Minimum period: [15] days

Maximum period: [30] days

(N.B. When setting notice periods, the Issuer is advised to consider the practicalities of distribution of information through intermediaries for example, clearing systems (which require a minimum of 15 clearing system business days' notice for a put) and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Principal Paying Agent and the Trustee)

19. Investor Repurchase Put

[Applicable/Not Applicable]

(If not applicable, delete the remaining subparagraphs of this paragraph)

(i) Optional Redemption Amount(s) of each Covered Bond and method, if any, of calculation of such amount(s): [•] per Calculation Amount

(ii) Notice period:

Minimum period: [30] days

Maximum period: [60] days

(N.B. When setting notice periods, the Issuer is advised to consider the practicalities of distribution of information through intermediaries for example, clearing systems (which require a minimum of 15 clearing system business days' notice for a put) and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Principal Paying Agent and the Trustee)

- 20. Final Redemption Amount of each Covered Bond
- [•] per Calculation Amount

## 21. Early Redemption Amount

Early Redemption Amount(s) payable on redemption for taxation reasons or on Event of Default:

[•] per Calculation Amount

# GENERAL PROVISIONS APPLICABLE TO THE COVERED BONDS

22.	Form of Covered Bonds:	
		[Temporary Global Covered Bond exchangeable for Definitive Covered Bonds or a Permanent Global Covered Bond which is exchangeable for Definitive Covered Bonds upon an Exchange Event]
		[Permanent Global Covered Bond exchangeable for Definitive Covered Bonds upon an Exchange Event]
		[Covered Bonds shall not be physically delivered in Belgium, except to a clearing system, a depository or other institution for the purpose of their immobilisation in accordance with article 4 of the Belgian Law of 14 December 2005 <sup>1</sup> ]
23.	New Global Covered Bond:	[Yes/No]
24.	Additional Financial Centre(s):	[Not Applicable/[•]]. Note that this item relates to the date and place of payment, and not the end dates of interest periods for the purposes of calculating the amount of interest, to which item [13(ii)] relates]
25.	Talons for future Coupons to be attached to Definitive Covered Bonds (and dates on which such Talons mature):	[Yes, as the Covered Bonds have more than 27 coupon payments, Talons may be required if, on exchange into definitive form, more than 27 coupon payments are still to be made/No.]
RESPO	ONSIBILITY	
The Iss	uer accepts responsibility for the information c	ontained in this Pricing Supplement.
Signed	for and on behalf of the Issuer:	
Signatu	ıre:	Signature:
Name:		Name:
Title:		Title:

130

 $<sup>^{\</sup>rm 1}$  Include for Covered Bonds that are to be offered in Belgium.

#### PART B – OTHER INFORMATION

#### 1. LISTING AND ADMISSION TO TRADING

(i) Listing and admission to trading: [Application [has been/will be/is expected to be] made by the Issuer (or on its behalf) for the Covered Bonds to be admitted to trading on the Euro MTF market of the Luxembourg Stock Exchange) and listed on the official list of the Luxembourg Stock Exchange with effect from [•].] / [None]

(Where documenting a fungible issue need to indicate that original Covered Bonds are already admitted to trading.)

(ii) Estimate of total expenses related to [•] admission to trading:

#### 2. RATINGS

Ratings:

[The Covered Bonds to be issued [have been/are expected to be] rated]/[The following ratings reflect ratings assigned to Covered Bonds of this type issued under the Programme generally]:

[Moody's Investors Service Limited: [●]]

[Fitch Ratings Ltd.: [●]]

[[Other]: [●]]

[Moody's/Fitch] [is/are] established in the European Union and is registered under Regulation (EC) No.1060/2009 (as amended) (the CRA Regulation). As such [Moody's/Fitch] [is/are] included in the list of the credit rating agencies published by the European Securities and Markets Authority on its website in accordance with such Regulation.]

[Other] is established in the European Union and is registered under Regulation (EC) No.1060/2009 (as amended) (the CRA Regulation). As such [other] [is] included in the list of the credit rating agencies published by the European Securities and Markets Authority on its website in accordance with such Regulation – *amend as appropriate*.]

(The above disclosure should reflect the rating allocated to Covered Bonds of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)

3.	[COVERED BOND SWAP											
	Covered Bond Swap Provider	[●]										
	Nature of Covered Bond Swap	[Forward Starting Covered Bond Swap/Non-Forward Starting Covered Bond Swap/[●]]										
4.	INTERESTS OF NATURAL AND LEGAL PERSONS INVOLVED IN THE ISSUE											
	[Save for any fees payable to the [Managers /Dealers], so far as the Issuer is aware, no per involved in the issue of the Covered Bonds has an interest material to the offer. [Managers/Dealers] and their affiliates have engaged, and may in the future engage, in investing banking and/or commercial banking transactions with, and may perform other services for, the Issuer is a saffiliates in the ordinary course of business — Amend as appropriate if there are of interests.]											
5.	YIELD (Fixed Rate Covered Bonds only)											
	Indication of yield:	[[●]/ Not Applicable]										
6.	[HISTORIC INTEREST RATES: (Floating Rate Covered Bonds only)											
	[Details of historic [LIBOR/EURIBOR] rates can be obtained from [Reuters]]./ Not Applicable]											
7.	OPERATIONAL INFORMATION											
	ISIN:	[●]										
	Common Code:	[●]										
	CFI:	[[●]/Not Applicable]										
	FISN:	[[●]/Not Applicable]										
		(If the CFI and/or FISN is not required, requested available, it/they should be specified to be "N Applicable")										
	(insert here any other relevant codes such as CINS codes):	[•]										
	Clearing System:	Euroclear Bank S.A./N.V. and Clearstream Bankin S.A. and [other]										
	Any clearing system(s) other than Euroclear Bank S.A./N.V. and Clearstream Banking S.A. and the relevant identification number(s):	address]										
	Delivery:	Delivery [against/free of] payment										

Names and addresses of additional Paying [●]

Agent(s) (if any):

Intended to be held in a manner which would allow Eurosystem eligibility:

[Yes. Note that the designation "yes" simply means that the Covered Bonds are intended upon issue to be deposited with one of the ICSDs as common safekeeper and does not necessarily mean that the Covered Bonds will be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem either upon issue or at any or all times during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.]

[No. Whilst the designation is specified as "no" at the date of these Pricing Supplement, should the Eurosystem eligibility criteria be amended in the future such that the Covered Bonds are capable of meeting them the Covered Bonds may then be deposited with one of the ICSDs as common safekeeper. Note that this does not necessarily mean that the Covered Bonds will then be recognised as eligible collateral for Eurosystem monetary policy and intra day credit operations by the Eurosystem at any time during their life. Such recognition will depend upon the ECB being satisfied that Eurosystem eligibility criteria have been met.]

## 8. DISTRIBUTION

(i) Method of Distribution: [Syndicated/Non-syndicated]

(ii) If syndicated, names of Managers: [Not Applicable/give names]

(iii) Stabilising Manager(s) (if any): [Not Applicable/give name]

(iv) If non-syndicated, name of Dealer: [Not Applicable/give name]

(v) U.S. Selling Restrictions: [TEFRA C/ TEFRA D/TEFRA not applicable]

(vi) Prohibition of Sales to Belgian [Applicable/Not Applicable] Consumers:

(N.B. advice should be taken from Belgian counsel before disapplying this selling restriction)

# **USE OF PROCEEDS**

The net	proceeds	from	each	issue	of	Covered	Bonds	will	be	applied	by '	the	Issuer	for	its	general	corpo	rate
purpose	S.																	

#### OVERVIEW OF THE COVERED BOND LEGISLATION

The following is an overview of the provisions of the Covered Bond Legislation relevant to the transactions described in this Offering Circular and of which prospective Covered Bondholders should be aware. The overview does not purport to be, and is not, a complete description of all aspects of the Cypriot legislative and regulatory framework pertaining to covered bonds and prospective Covered Bondholders should also read the detailed information set out elsewhere in this Offering Circular.

#### Introduction

The Covered Bond Legislation was enacted in December 2010 following promotion of the legislation by the Central Bank of Cyprus and consultation with the Ministry of Finance, the Co-operative Societies Supervision and Development Authority and local banks in Cyprus. The introduction of the Covered Bond Legislation has also received the positive opinion of the European Central Bank.

## Registration

In accordance with the provisions of the Covered Bond Legislation the Competent Authority (which, with respect to banks and credit institutions, is the Central Bank of Cyprus), shall maintain the Register of Approved Institutions (the Register of Approved Institutions). In order to be registered on the Register of Approved Institution as an approved institution (each such institution an Approved Institution), the applicant institution must satisfy the Competent Authority that:

- (a) it is able to carry out the obligations set out in the Cypriot Covered Bonds Law; and
- (b) it fulfils the criteria set out in Article 5(3) of the Cypriot Covered Bonds Directive which require the applicant institution to show that:
  - (i) it is incorporated in Cyprus;
  - (ii) it maintains Core Tier 1 capital of at least €50 million and satisfies the capital adequacy ratios set by the Competent Authority under Pillar I and Pillar II of the Capital Requirements Directive:
  - (iii) its activities include the granting of residential loans and/or commercial loans and/or maritime loans and/or incurring public sector exposures;
  - (iv) the conduct of its covered bonds business is integrated into the corporate strategy of the institution, approved by its board of directors and the support of the activity is ensured through well documented policies and procedures;
  - (v) it has necessary organisational structure ensuring a clear delegation of functions and responsibilities and assignment of authority limits for each bank section involved for the support and effective performance of covered bond business;
  - (vi) it has necessary automated infrastructure;
  - (vii) it has required resources, systems, policies and procedures for the recognition, management, monitoring and control of the risks that may arise from the conduct of the covered bond business; and

(viii) it has in place procedures, policies and systems for the support of any other relevant business of the covered bond business such as issue and servicing of covered bonds and valuation of collateral.

Once the Competent Authority is satisfied that these conditions are met, it will register the relevant institution in the Register of Approved Institutions (subject to any further conditions it may deem appropriate). Only an Approved Institution that remains on the Register of Approved Institutions can issue covered bonds under the Covered Bond Legislation.

An Approved Institution shall be removed from the Register of Approved Institutions if:

- (i) it applies for removal;
- (ii) dissolution proceedings are commenced against it;
- (iii) it ceases to exist as a legal entity in Cyprus;
- (iv) it does not issue Covered Bonds within 18 months of the date of its registration on the Register of Approved Institutions;
- (v) it does not carry on a covered bond business for 18 consecutive months;
- (vi) the registration was achieved on the basis of misleading or false representations;
- (vii) it no longer complies with any of the registration conditions set out in Part II of the Cypriot Covered Bonds Law;
- (viii) there are reasons to appoint a CBBA;
- (ix) it has violated or violates or has failed or fails to comply with any provision of the Covered Bond Legislation;
- (x) it has violated or violates or has failed or fails to comply with any provision of the Banking Law or any Directives, Regulations or Administrative Order issued thereunder.

The Central Bank of Cyprus may, if there are reasons to remove an Approved Institution from the Register of Approved Institutions, choose instead to prohibit the Approved Institution from issuing further covered bonds and give time to comply under penalty of removal, in case of failure to comply with any such demands.

## **Eligibility Criteria**

Statutory Eligibility Criteria

Each Loan Asset to be included in the Cover Pool shall comply with the eligibility criteria set out in section 18 of the Cypriot Covered Bonds Law and Part IV of the Cypriot Covered Bonds Directive (the **Statutory Eligibility Criteria**). The Statutory Eligibility Criteria with respect to each Loan are as follows:

- (a) It is an existing Loan.
- (b) It is governed by the laws of Cyprus or any other Member State and the terms and conditions of such Loan do not provide for the jurisdiction of any court outside Cyprus or other applicable Member State (as the case may be).

- (c) It is secured by a valid and enforceable first ranking mortgage and/or equivalent tangible charge. Each such mortgage must:
  - (i) create a clear and complete tangible charge over the relevant property;
  - (ii) have been registered properly and in a timely manner;
  - (iii) have met all necessary legal requirements concerning completion and registration of the mortgage to ensure that the mortgage is legally effective and enforceable in all relevant jurisdictions; and
  - (iv) enable the Issuer to realise the underlying property within a reasonable timeframe.
- (d) In the case where a mortgage and/or equivalent tangible charge also secures other obligations of the underlying obligor, Loans which are secured by subsequent mortgages and/or equivalent tangible charges may be included in the Cover Pool provided that: (i) all preceding mortgages on the underlying property are in favour of the Issuer and are also included in the same Cover Pool and (ii) the Issuer ensures that the Loans included in the Cover Pool have priority over the security against all other loans and/or obligations of the customer to the Issuer which are not included in the Cover Pool.
- (e) The mortgage or the equivalent charge on immovable property securing the Loan is created for an amount at least equal to the value of the Loan.
- (f) The immovable property securing the Loan must be situated in the territory of Cyprus or in the jurisdiction of other Member States. The total amount of loans secured by immovable property located in Member States that the Issuer has no physical presence (i.e. a subsidiary or branch) shall not exceed 10% of the total value of the Cover Pool.
- (g) An institution may include in the Cover Pool a residential or commercial loan secured by buildings under construction provided that the total value in the Cover Pool of the Loans secured by buildings under construction does not exceed 10% of the Cover Pool value.
- (h) If the Loan is a Rescheduled Loan, it has not been rescheduled more than three times; at least six months have elapsed since the date of the first rescheduled loan instalments; and, at the date of inclusion, no amount of principal, interest or other loan instalment is more than one month overdue.
- (i) Such Loan, together with all other Loans to the same counterparty included in the Cover Pool do not exceed 2% of the total value of that Cover Pool.
- (j) The terms of such Loan do not prohibit its inclusion in the Cover Pool.
- (k) Throughout the term of the Loan the underlying buildings shall be insured against all relevant risks, taking into consideration the location and type of the property, for an amount equal, at least, to the lower of the replacement cost of the buildings and the loan amount.
- (l) The Issuer shall ensure that the insurance cover is assigned in favour of the Cover Pool. The Issuer shall also have in place adequate procedures enabling it to monitor, on an ongoing basis, whether the underlying property is adequately insured against possible damage.
- (m) The Loan does not breach the Loan to Value Test and the underlying property related thereto has been subject to an independent valuation.

(n) No principal or interest instalment in respect of the Loan is in arrears for a period of one month or more.

Rescheduled Loan means (i) any Loan which has presented one or more instalment(s) in arrear following which the Issuer has agreed to a revision of the relevant repayment programme (including by way of extension of any grace period, suspension of payment of one or more loan instalment(s), reduction in the amount of any instalment, write off of any instalments of principal and/or interest in arrear); and (ii) any Loan whose interest and/or principal instalments have been repaid from the proceeds of a new loan.

An instalment shall not be construed to be in arrear unless the borrower has failed to meet scheduled payments of at least 10% or more of the relevant payment.

## Issuer Eligibility Criteria

In addition to the Statutory Eligibility Criteria, the Issuer has warranted that each Loan Asset to be included in the Cover Pool shall comply with the following criteria (the **Issuer Eligibility Criteria**):

- (a) Each Cypriot Loan is denominated and payable in euros;
- (b) All construction with respect to buildings over which security has been taken under a Cypriot Loan has been completed;
- (c) The immovable property securing a Cypriot Loan is a residential house or a flat located in Cyprus;
- (d) No prior charge exists in respect of the Cypriot Loan;
- (e) No provision has been made in respect of a Cypriot Loan;
- (f) Each Borrower under a Cypriot Loan is an individual or natural person;
- (g) Each Cypriot Loan is governed by the laws of Cyprus and the terms and conditions of such Cypriot Loan do not provide for the jurisdiction of any court outside of Cyprus;
- (h) Each Cypriot Loan was advanced for one or more of the following purposes:
  - (i) acquisition of residential properties; and/or
  - repairs, renovations, modifications and alterations to residential dwellings or buildings; and/or
  - (iii) release of equity in respect of a residential property, and/or
  - (iv) refinancing of a loan granted by another bank with respect to any of (i), (ii) or (iii) above;
- (i) No Cypriot Loan is an interest only loan;
- (j) Each Cypriot Loan is fully drawn down and the Issuer is not obliged (under the terms of the relevant Loan documentation or otherwise) to advance any further amounts to the relevant Borrower;
- (k) All lending criteria and preconditions applied by the Issuer's credit policy and customary lending procedures have been satisfied with regards to the granting of each Cypriot Loan;
- (l) Each Cypriot Loan is either a fixed or floating rate loan or a combination of both;

- (m) Each Cypriot Loan's outstanding nominal value remains a debt, which has not been paid or discharged;
- (n) Each Cypriot Loan can be segregated and identified for ownership on any day;
- (o) Each Cypriot Loan has been originated by the Issuer in compliance with the Lending Criteria applicable at the time of origination; and
- (p) Each Cypriot Loan has a maturity date which falls 54 years or less after the latest Final Maturity Date to occur in relation to the Covered Bonds then in issue (the Covered Bonds in relation to which such Final Maturity Date applies being the **Latest Maturing Covered Bonds**).

## **Complementary Assets**

Subject to Article 16 of the Cypriot Covered Bonds Directive certain complementary assets (Complementary Assets) may be included in the Cover Pool. Subject to the provisions of the Covered Bond Legislation, such Complementary Assets may be included in the Cover Pool as part of the Basic Collateralisation and the Supervisory Over-collateralisation.

The following Complementary Assets may be included in the Cover Pool:

- (a) traded claims against or guaranteed by central or regional governments;
- (b) deposits with ECB and central banks;
- (c) deposits with multilateral development banks and international organisations having 0% risk weighting for the purposes of Annex VI of Directive 2006/48/EC;
- (d) deposits with institutions (i.e. credit institutions and investment firms) as defined in Article 3(1)(c) of Directive 2006.49.EC; and
- (e) traded debt securities issued by institutions falling in paragraph (d) above,

and which, in addition, (a) satisfy the Complementary Assets Minimum Rating and (b) from time to time, prior to the beginning of each Interest Period, include cash in a sufficient amount to cover the aggregate of amounts set out in items (i)—(iii) inclusive of the Pre-Event of Default Priority of Payments that shall fall due and payable in the next succeeding three-month period based on the three-month EURIBOR rate set two TARGET2 Business Days prior to the start of each Interest Period.

**TARGET2 Business Day** means a day on which the Trans-European Automated Real-Time Gross Settlement Express Transfer System settles payments in euro.

The following may be included in the Cover Pool as part of the Basic Collateralisation and the Supervisory Over-collateralisation for covered bonds collateralised by primary assets other than public claims as per Article 17 and Article 18 of the Cypriot Covered Bonds Directive:

- (a) government bonds, treasury bills, or securities issued by Republic of Cyprus;
- (b) deposits with ECB or central banks of other Member States;
- (c) deposits with credit institutions of the Member States and of the countries referred to in paragraph 5 of Part 1 of Annex VI of Unit A of the Capital Requirements Directive (Australia, Canada, Japan, Switzerland and USA) whose credit assessment is assigned to the first credit quality step in accordance with point 29 of Part 1 of Annex VI of the Directive 2006/48/EC. Deposits with credit institutions in Member States with a maturity not exceeding 100 days shall not be comprised by the

step 1 requirement but those institutions must, as a minimum, qualify for credit quality step 2. The deposits with each credit institution shall not exceed 2% of the outstanding balance of covered bonds secured by public claims.

- (d) sovereign bonds, treasury bills or securities issued by a Member State other than the Republic of Cyprus;
- (e) sovereign bonds, treasury bills or securities whose issuer is the central government of a country referred to in point (f) of subparagraph (2) of paragraph 14, provided that all conditions referred to in the same point are fulfilled;
- (f) securities guaranteed by any of the bodies referred to in points (d) and (e) above;
- (g) deposits with the central banks of the countries referred to in point (f) of subparagraph (2) of paragraph 14 provided that the conditions referred to in the same point are fulfilled; and
- (h) deposits with multilateral banks and international organisations the exposures against thereof are assigned a 0% risk weight for the purposes of Annex VI of the Directive 2006/48/EC.

The Cypriot Covered Bonds Directive sets the limit of the total value of all complementary assets included in the cover pool and counted in the basic collateralisation (including claims under hedging contracts) at 15% of the total value of the covered bonds that the Cover Pool collateralises.

#### Loan to value ratios and other restrictions

The Statutory Value of a Residential Loan or, where the same property secures more than one Loan included in the Cover Pool, the total Statutory Value of those Loan Assets, shall not exceed 75% of the value of the underlying immovable property on the basis of a valuation conducted by the Issuer in accordance with the Covered Bond Legislation. Loans whose Statutory Value or, as the case may be, in respect of which the total Statutory Value exceeds 75%, but is below 100%, of the value of the underlying immovable property may be included in the Cover Pool provided that (a) the total Statutory Value of all such Loan Assets included in the Cover Pool as a percentage of the Statutory Value of the Covered Bonds secured by the cover pool does not exceed 25% and (b) their inclusion would not result in the weighted LTV of the Cover Pool exceeding 80%. Where the Loan Asset is in relation to property under construction the value of the property for these purposes shall be deemed to be the value of the land on which the property is being constructed.

## The Statutory Tests

The Statutory Tests are required to be met by the Issuer with respect to the Cover Pool on an ongoing basis and comprise the following: (i) the Nominal Value Test; (ii) the Present Value Test; (iii) the Supervisory Over-collateralisation; (iv) the Weighted Maturity Test; (v) the Liquidity Test; and any Contractual Over-collateralisation. Details of the Statutory Tests are set out below.

Calculation Date means the first Business Day of each calendar month.

(a) The **Nominal Value Test**: Pursuant to Article 24(1) of the Cypriot Covered Bonds Directive, the Issuer must ensure that on an ongoing basis, the Euro Equivalent of the Principal Amount Outstanding of all Series of Covered Bonds, is not greater than 100% of the nominal value of the Cover Pool. In order to assess compliance with this test, all of the assets comprising the Cover Pool shall be evaluated at their nominal value including the Hedging Agreements.

For the purposes of calculating the nominal value of the Cover Pool, the value of any non-Euro denominated assets comprised in that Cover Pool shall be converted into euro on the basis of the exchange rate published by the European Central Bank (ECB) as at such Calculation Date.

For the purposes of calculating the Principal Amount Outstanding of a Loan, this shall be deemed to be:

- (i) where the Loan is not subject to any set-off and its LTV is lower or equal to 75%, the value of the Loan;
- (ii) where the Loan is subject to set-off and its LTV is lower or equal to 75%, the value of the Loan net of the set-off amount;
- (iii) where the Loan is not subject to any set-off and its LTV is higher than 75% but equal to or less than 100%, the value that corresponds to a 75% LTV;
- (iv) where the Loan is subject to set-off and its LTV is higher than 75% but equal to or less than 100%, the value that corresponds to a 75% LTV or the value of the Loan net of the set-off amount where this is lower.

For the purposes of calculating the Principal Amount Outstanding of a Complementary Asset this is the Statutory Value of such asset to a set-off in which case it is the Statutory Value of such asset net of the set-off amount.

(b) The **Present Value Test**: Pursuant to Article 24(5) of the Cypriot Covered Bonds Directive, the Issuer must ensure that on an ongoing basis the total present value of the inflows arising from the Loans and Complementary Assets, including the value of the Hedging Arrangements, must cover the present value of payments to the Cover Pool Creditors by at least 105%.

Inflows shall be calculated net of any set-off. The calculation of the present values shall be initially performed for each currency on the basis of swap yield curves for that specific currency and then converted in the currency used for the servicing of the Covered Bonds by applying the Euro reference rates published by the European Central Bank. In situations where the cash flows are in currencies for which no Euro reference rates are published by the European Central Bank, the conversion shall be made on the basis of buying and selling mean rates as published by reliable sources of information.

The Present Value Test must also be satisfied under the assumption of parallel shifts of the yield curve by 200 basis points. Changes in interest rates from shifts in the yield curves on the basis of a 99% confidence interval and a holding period of six months, using as reference the daily changes in interest rates of the previous 365 days. Where interest rates are negative, they should be assumed to be zero.

In addition, the Present Value Test must also be satisfied in the event of static changes in the exchange rate of the currency servicing the Covered Bonds against:

- (i) the Euro and currencies of the Member States: 10%;
- (ii) the currencies of USA, Canada, Japan, Switzerland and Australia: 15%;
- (iii) other currencies: 25%; and
- (iv) changes in exchange rates on the basis of a 99% confidence interval and a holding period of six months, using as reference the daily changes in exchange rates of the previous 365 days.
- (c) **Supervisory Over-collateralisation**: In addition to the compliance with the criteria referred to paragraphs (a) and (b) above (**Basic Collateralisation**), the Issuer shall enhance the Cover Pool with Complementary Assets the value of which, after the possible application of set-off, covers the

Principal Amount Outstanding of the Covered Bonds by at least 5% (Supervisory Over-collateralisation).

- (d) **Weighted Maturity Test**: The weighted maturity of the assets in the Cover Pool counted in the measurement of the Basic Collateralisation and the Supervisory Over-collateralisation (in each case, as calculated in accordance with the provisions of the Covered Bond Legislation) must be longer than the weighted maturity of the Covered Bonds.
- (e) **Liquidity Test**: The Issuer must reconcile the cash inflows from assets comprised in the Cover Pool and the cash outflows for servicing the obligations under the Covered Bonds, excluding capital repayments, on a daily basis for the 180 days following the relevant Calculation Date and cover the highest net cash outflow that arises with Complementary Assets, included in the Cover Pool.

In addition, the Issuer must maintain liquidity for the repayment of the capital amount of the covered bonds as follows:

- (i) during the period between 180 days to 30 days before the repayment date of any Covered Bonds not less than 50% of the capital amount due for repayment; and
- (ii) during the period between 30 days before the repayment date and the repayment date of any Covered Bonds not less than 100% of the capital amount due for repayment.

## (f) Contractual Over-collateralisation:

Pursuant to Article 23(1)(c) of the Cypriot Covered Bonds Directive and the terms of the Trust Deed, the Issuer has covenanted that it will ensure on and from the date on which the Issuer delivers an OC Percentage Notice to the Trustee, the Covered Bond Monitor and each Rating Agency then rating the relevant Covered Bonds, that the product of the relevant OC Percentage (as set out in the then most current OC Percentage Notice) multiplied by the Euro Equivalent of the Principal Amount Outstanding of all series of Covered Bonds secured by the Cover Pool, will be less than 100% of the nominal value of the Cover Pool.

The Issuer may on any Business Day send an OC Percentage Notice to the Trustee, the Covered Bond Monitor and each Rating Agency then rating the relevant Covered Bonds notifying them of a change to the level of OC Percentage that shall apply to the Covered Bonds on and from the date of such notification provided that:

- until such time as the Issuer delivers an OC Percentage Notice and/or on and from the date on which no Covered Bonds are outstanding, no Contractual Over-collateralisation shall be applicable to the Cover Pool;
- (ii) any Contractual Over-collateralisation (and the OC Percentage related thereto) shall at all times exceed the requirements of the other Statutory Tests and shall not be negative;
- (iii) for all Covered Bonds, the Issuer may increase the level of Contractual Overcollateralisation at any time, in order to obtain an upgrade of the rating of the relevant Covered Bonds by Moody's;
- (iv) with respect to rated Covered Bonds, the Issuer may increase the level of Contractual Overcollateralisation by increasing the OC Percentage at any time, in order to maintain the then current rating of the relevant Covered Bonds by Moody's;
- (v) with respect to Covered Bonds rated by Moody's and/or Fitch, the Issuer may decrease the level of Contractual Over-collateralisation, by decreasing the OC Percentage at any time, if

this would cause the over-collateralisation to be at the level necessary to ensure that each series of outstanding Covered Bonds then rated by Moody's and/or Fitch achieves and maintains the original rating assigned to such Covered Bonds by Moody's and/or Fitch on their relevant Issue Date using Moody's and/or Fitch expected loss methodology as determined at such Issue Date as applicable; and

(vi) with respect to Covered Bonds rated by any Rating Agency other than Moody's and/or Fitch, the Issuer may decrease the level of Contractual Over-collateralisation, by decreasing the OC Percentage at any time, provided that it has received (A) consent to such decrease in the OC Percentage from the Competent Authority and (B) a Rating Agency confirmation from Moody's and (C) Fitch has been notified of such decrease in OC Percentage.

**Euro Equivalent** means (i) in relation to a Series of Covered Bonds (including any calculations of the Required Redemption Amount of such Series of Covered Bonds) which is denominated in (a) a currency other than euro, the euro equivalent of such amount ascertained using either the relevant Covered Bond Swap Rate (if applicable) relating to such Series of Covered Bonds or, if available, the Established Rate or, if no Covered Bond Swap Rate and no Established Rate is available, the relevant spot rate and (b) euro, the applicable amount in euro and (ii) in relation to any Loans which are denominated in (a) a currency other than euro, the euro equivalent of such amount ascertained using either the relevant spot rate or, if available, the Established Rate and (b) euro, the applicable amount in euro.

**OC Percentage** means the over-collateralisation percentage applicable notified by the Issuer to the relevant Rating Agencies and the Trustee in the then most current OC Percentage Notice in accordance with the terms of the Trust Deed.

**OC Percentage Notice** means the notice delivered by the Issuer to the Trustee, the Covered Bond Monitor and each Rating Agency then rating the relevant Covered Bonds, setting out the then current OC Percentage applicable to all series of Covered Bonds then outstanding.

**Required Redemption Amount** means, in respect of any relevant Series of Covered Bonds, the amount calculated as the Principal Amount Outstanding of the relevant Series of Covered Bonds plus accrued interest.

For the purposes of calculating the nominal value of the Cover Pool, the value of any non-Euro denominated assets comprised in the Cover Pool shall be converted into euro on the basis of the exchange rate published by the European Central Bank (ECB) as at such Calculation Date.

For the purposes of calculating the Principal Amount Outstanding of a Loan, this shall be deemed to be:

- (i) where the Loan is not subject to any set-off and its LTV is lower or equal to 75%, the value of the Loan;
- (ii) where the Loan is subject to set-off and its LTV is lower or equal to 75%, the value of the Loan net of the set-off amount;
- (iii) where the Loan is not subject to any set-off and its LTV is higher than 75% but equal to or less than 100%, the value that corresponds to a 75% LTV;
- (iv) where the Loan is subject to set-off and its LTV is higher than 75% but equal to or less than 100%, the value that corresponds to a 75% LTV or the value of the Loan net of the set-off amount where this is lower.

Information regarding of any Contractual Over-collateralisation and the OC Percentage applicable shall be detailed in the Monthly Investor Report.

Pursuant to Article 28 of the Cypriot Covered Bonds Directive, in the event that the Issuer is removed from the Register of Approved Institutions to issue Covered Bonds, the Issuer will, on and from such date, be under an obligation to ensure that the fair value (as calculated in accordance with Article 28(2) of the Cypriot Covered Bonds Directive) of the Cover Assets counted in the Cover Pool Adequacy Criteria net of appropriate haircuts (as determined by the Competent Authority) exceeds the capital amount of the Covered Bonds then outstanding.

In accordance with Article 19(3) of the Cypriot Covered Bonds Directive, in calculating such tests, all Loans that are in arrears for three months or more during the immediately preceding calculation period, shall be given a zero value.

## **Set-off Reserve**

Section 40(4) of the Cypriot Covered Bonds Law provides that any set-off of a cover asset with a claim of a person, against whom the cover asset constitutes an exposure of the institution with covered bonds obligations subject to dissolution proceedings, shall be effected only over the resulting balance of the relevant claim after any set-off with other assets of the institution. When calculating the amount of set-off, to the extent the Issuer is subject to dissolution proceedings and a creditor of the Issuer has any right of set off against the Issuer with respect to a Loan Asset, any such rights will be treated as being exercised first against any assets which do not form part of the Cover Pool and thereafter against any Loan Assets which form part of the Cover Pool.

In accordance with section 20 of the Cypriot Covered Bonds Law, an institution with covered bonds obligations is required to maintain a reserve in connection with cover assets that are subject to set-off, as determined by the Competent Authority. Article 22 of the Cypriot Covered Bonds Directive further states that for the purposes of section 20 of the Cypriot Covered Bonds Law the Central Bank of Cyprus requires institutions to maintain, for so long as the relevant covered bonds remain outstanding, a set-off reserve in the form of additional cover assets included in the cover pool as compensation for amounts that are subject to set-off. Accordingly, the Issuer maintains and, for so long as any Covered Bonds remain outstanding under the Programme, will continue to maintain a Set-off Reserve as required pursuant to such provisions.

## Benefit of priority right in the Cover Pool

The provisions of the Cypriot Covered Bonds Law (section 16(b)) provide that the Loan Assets will secure all the claims of the Covered Pool Creditors who also enjoy the benefit of the Cypriot Statutory Charge over the Loan Assets. The Issuer is prohibited for so long as there are outstanding obligations under the Covered Bonds from creating any charge on any of the Loan Assets other than for the benefit of the Cover Pool Creditors.

In the event that the Issuer is subject to dissolution proceedings (as this term is defined in the Cypriot Covered Bonds Law), the claims and rights of the Covered Bondholders, Cover Pool Creditors, any hedging contract counterparty, the Covered Bond Monitor or the CBBA will not be affected. All obligations under the Covered Bonds remain in force until all Cover Pool Creditors are satisfied in full.

In accordance with section 40(5) of the Cypriot Covered Bonds Law, the Loan Assets do not form part of the assets available to satisfy claims of other creditors, members or contributories of the Issuer until the claims of the Cover Pool Creditors have been satisfied in full. None of the Loan assets shall be liable to attachment, sequestration or other form of seizure until the claims of the Cover Pool Creditors have been satisfied in full.

In the event that the Loan Assets are sold, then the Cover Pool Creditors will be satisfied out of the proceeds of sale in priority to all other creditors (see section 41 Cypriot Covered Bonds Law).

#### The role of the Covered Bond Monitor and the Covered Bond Business Administrator

The Covered Bond Monitor

The Covered Bond Monitor will be responsible for overseeing the compliance of the Issuer with the provisions of the Cypriot Covered Bond Legislation.

Pursuant to the terms of the Covered Bond Monitor Agreement, the Covered Bond Monitor will agree to undertake certain monitoring activities as required by the terms of the Covered Bond Legislation including (i) verification of the accuracy and completeness of information included in the Cover Pool Register; (ii) examination of the valuation process in relation to cover assets; (iii) compliance by the Issuer on an ongoing basis with respect to the Cover Pool Adequacy Criteria; and (iv) examination of the entries into and removals from the Cover Pool Register. The Covered Bond Monitor shall submit the CBM Report to the Competent Authority (with a copy to the Issuer and the CBBA (if appointed) on a six-monthly basis (or such other time period as may be required by the Competent Authority).

The CBM Report shall be in such form as agreed between the Issuer, the Covered Bond Monitor and the Competent Authority from time to time and shall set out whether or not the Issuer is in compliance with the Covered Bond Legislation and, to the extent the Issuer is not in compliance, the CBM Report shall further set out (A) how the Issuer has contravened or otherwise failed to comply with the relevant provisions of the Covered Bond Legislation and (B) provide any other information the Competent Authority may have requested in relation to such matter

Pursuant to the Cypriot Covered Bonds Directive the Central Bank of Cyprus may, by way of written notification, require additional functions to be carried out by the Covered Bond Monitor. Any such additional functions will be promptly notified by the Issuer to the Covered Bondholders.

The Covered Bond Business Administrator

The appointing authority for the CBBA is the Central Bank of Cyprus as the Competent Authority. The Central Bank of Cyprus:

- (a) must appoint a CBBA on the initiation of dissolution proceedings against the Issuer; and
- (b) may appoint a CBBA where:
  - (i) the Issuer has defaulted to pay any amount in relation to covered bonds within ten days after the amount fell due unless such failure is attributable to administrative difficulties arising from circumstances outside the control of the Issuer:
  - (ii) an application is made for the appointment of an Inspector under the provisions of the Companies Law, cap. 113;
  - (iii) the Central Bank of Cyprus considers the appointment of the CBBA necessary in order to safeguard the interests of the Covered Bondholders, hedge counterparties and other creditors of the Issuer.

The appointment of the CBBA will be effected through a formal decision of the Central Bank of Cyprus.

Upon the appointment of the CBBA, the CBBA shall:

(i) where no dissolution proceedings have been initiated, take over the management of the Issuer's covered bonds business;

(ii) where dissolution proceedings have been initiated, take over the control of the Cover Pool, notify the Cover Pool Creditors and perform the provisions of Part VII of the Cypriot Covered Bonds Law.

The CBBA shall, following his appointment, notify the Central Bank of Cyprus (and to the extent possible each Cover Pool Creditor) of the measures he has taken or proposes to take in order to discharge the Cover Pool Creditors.

The CBBA is subject to the supervision of the Central Bank of Cyprus.

The CBBA may with the approval of the Central Bank of Cyprus and of the Covered Bondholders, require:

- (a) the immediate settlement of the Covered Bonds; or
- (b) the transfer of the covered bonds business to another Approved Institution,

where he reasonably considers that following the potential initiation of dissolution proceedings the cover pool will not be adequate to fully cover the claims of the Cover Pool Creditors.

The CBBA is granted pursuant to the Cypriot Covered Bonds Law, the powers to:

- (a) borrow;
- (b) enter into hedging contracts;
- (c) acquire or create Complementary Assets or, with the approval of the Central Bank of Cyprus, any other asset:
- (d) transfer or dispose of a Cover Asset;
- (e) enter into an agreement with an institution who will assume the Cover Pool and the obligations to the Cover Pool Creditors with the consent of the Covered Bondholders as provided in the terms of issue of the Covered Bonds;
- (f) institute or defend any legal actions;
- (g) issue receipt of partial or full repayment of credit facilities constituting Cover Assets;
- (h) exercise the powers and rights under the security, guarantee, indemnity and insurance held in relation to the Cover Assets or a hedging contract included in the Cover Pool;
- (i) inspect the books and records of the Issuer.

The appointment of the CBBA is terminated where:

- (a) being a natural person, he:
  - (i) dies;
  - (ii) resigns from office by way of notice in writing to the Central Bank of Cyprus;
  - (iii) is adjudged bankrupt or makes a compromise with his creditors;
  - (iv) is removed by the Central Bank of Cyprus due to breach or misconduct of his duties;
  - (v) is disqualified from being a director under the Companies Law, cap. 113;

- (vi) is convicted of an offence involving fraud or dishonesty or breach of duty;
- (vii) is convicted of an offence punishable by imprisonment.
- (b) being a legal person, it:
  - (i) is insolvent;
  - (ii) resigns from office by written notice to the Central Bank of Cyprus;
  - (iii) is removed from office by the Central Bank of Cyprus due to breach or misconduct of his duties;
  - (iv) does not remove from office a director or manager who has been convicted for an offence involving fraud, dishonesty, breach of duty or punishable by imprisonment.

The appointment of the CBBA shall also terminate where:

- (a) all Covered Bonds issues in respect of which the CBBA was appointed have been removed from the Cover Pool Register; or
- (b) the reasons for the appointment of the CBBA no longer exist.

## Supervision by the Central Bank of Cyprus

The Central Bank of Cyprus is the appointed competent authority and performs the roles of:

- (i) supervising and regulating approved credit institutions, viz. those credit institutions that are entered on the Register of Approved Institutions that it maintains pursuant to Part II of the Cypriot Covered Bonds Law;
- (ii) supervising the Covered Bond Monitor pursuant to Part VIII of the Cypriot Covered Bonds Law; and
- (iii) supervising the CBBA pursuant to Part IX of the Cypriot Covered Bonds Law.

As the Competent Authority the Central Bank of Cyprus will maintain in addition to the Register of Approved Institutions, a register of covered bonds. All entries into and deletions from the covered bonds register are done with the approval of the Central Bank of Cyprus.

The Central Bank of Cyprus, as competent authority, has the power to define (which it has done by the Cypriot Covered Bonds Directive) the conditions upon which assets will be included in the Cover Pool. The Cypriot Covered Bonds Directive has provided for:

- (a) the limitations as to the governing law which is Cypriot law or the law of any other Member State;
- (b) the territories where the immovable property is situated which is Cyprus or another Member State;
- (c) the type of immovable property securing commercial or residential loans;
- (d) the composition of the Cover Pool; and
- (e) the extent to which an asset in the Cover Pool is subject to set-off.

The Central Bank of Cyprus has also in the Cypriot Covered Bonds Directive set out the adequacy criteria for Cover Assets.

The Central Bank of Cyprus in the exercise of its functions may at any time have access to the Cover Pool Register (as kept by the Issuer) and take copies of the cover pool register or any entry in it at the expense of the Issuer.

#### BUSINESS DESCRIPTION OF THE GROUP

## **Overview of the Group**

The Group was founded in 1899 and is a leading full-service bank and financial services group in Cyprus.

The Group provides a wide range of financial products and services which include consumer and SME banking, corporate banking, international banking, wealth management and capital markets services, brokerage and asset management services, life assurance and general insurance.

As at 31 December 2017, based on CBC data, the Group was the largest bank in Cyprus based on loans and deposits, with a market share of loans of 39.2% and a market share of deposits of 32.8%.

The Group operates primarily in Cyprus with limited operations abroad. As at 31 December 2017, the Group had a total of 123 branches (of which 121 operated in Cyprus, one operated in Romania and one operated in the UK). The Group also provides 24-hour online, mobile and telephone banking to its customers. The Group has representative offices in Russia, Ukraine and China. As at 31 December 2017, the Group employed 4,355 staff worldwide.

The Group's total income for the year ended 31 December 2017 was €907.4 million and was €1,025.4 million for the year ended 31 December 2016.

As at 31 December 2017, the Group's total assets, total liabilities and total equity were  $\in$ 23.6 billion,  $\in$ 21.0 billion and  $\in$ 2.6 billion, respectively. As one of the largest deposit-taking institutions and providers of loans in Cyprus, the Group's assets are mostly comprised of loans to businesses and households in Cyprus. As at 31 December 2017, gross loans and advances to customers in Cyprus before fair value adjustments on initial recognition was  $\in$ 16.8 billion and accounted for 89.6% of gross loans and advances to customers before fair value adjustments on initial recognition.

## Gross loans analysis by customer sector

The following tables set out the breakdown of the Group's gross loans and advances to customers before fair value adjustments on initial recognition by customer sector at the dates indicated below:

_	31 December		
	2017	2016	
Gross loans and advances to customers by customer sector	(€'000)	(€'000)	
Corporate	8,699,433	9,092,083	
SMEs	3,510,330	4,346,420	
Retail			
—housing	4,170,656	4,215,772	
—consumer, credit cards and other	2,063,608	2,091,295	
International Banking	256,554	321,571	
Wealth & Markets	54,134	62,954	
Total	18,754,715	20,130,095	

#### Customer deposits

Customer deposits remain the Group's primary source of funding, with their contribution to the Group's total assets gradually increasing. Customer deposits accounted for 75.6% of total assets at 31 December 2017, compared with 74.5% and 60.9% of total assets as at 31 December 2016 and 2015, respectively.

The following tables show a breakdown of the Group's customer deposits by type and geographical area at the dates indicated (deposits by geographical area are based on the originator country of the deposit):

31 December		
2017	2016	
(€'000)	(€'000)	
6,313,387	6,182,096	
1,536,576	1,061,786	
10,000,099	9,265,859	
17,850,062	16,509,741	
	_	
15,983,048	15,043,362	
1,867,014	1,464,651	
	1,728	
17,850,062	16,509,741	
	2017 (€'000) 6,313,387 1,536,576 10,000,099 17,850,062 15,983,048 1,867,014	

- Demand deposit means a deposit (interest-bearing or non-interest-bearing) that can be withdrawn without prior notice.
- Savings deposit means an interest-bearing deposit that can be withdrawn without prior notice and allows cash deposits at any time.
- Time or notice deposit means an interest-bearing deposit that cannot be withdrawn for a present 'fixed' term or period of time. The account holder is required to give notice of withdrawal a specified number of days in advance of making any withdrawal in order to avoid penalties.

#### **Competitive Strengths and Strategies**

#### The Group's Competitive Strengths

The Group believes that it benefits from the following competitive strengths:

# **Strong Position in a Growing Cypriot Economy**

The Cypriot economy continues to see strong improvement. During 2016 and 2017, Cypriot real GDP grew by 3.4% and 3.9%, respectively (year-on-year) exceeding the IMF and EC forecasts (source: CySTAT). The unemployment rate fell by 5.1 percentage points from a yearly average of 16.1% in 2014 to 11.0% in 2017 (source: CySTAT). In public finance, the budget surplus rose from 0.3% of GDP in 2016 to 1.8% of GDP in 2017. This followed a significant structural adjustment in public finances as part of the EAP. Public debt as a percentage of GDP fell from 106.6% in 2016 to 97.5% in 2017. Following four years of deflation, average consumer price inflation was marginally positive at 0.5% for 2017 (source: CySTAT). As a result of improvement in the macroeconomic and fiscal environment, Cyprus exited the MoU with the troika in March 2016, having utilised 73% of the financing available to it thereunder. Cyprus' sovereign credit rating has also improved to Ba3/BB+/BB+ as of the date of this Offering Circular from B1/BB/BB in 2016 (in each case: Moody's/Fitch/S&P), which has allowed the Government to refinance the national debt at more favourable rates and with extended maturities.

The recent growth of the Cypriot economy is underpinned by improving tourist arrivals, which reached an all-time high of 3.7 million persons with revenues amounting to 13.7% of nominal GDP in 2017, and

Cyprus' unique position as a regional centre for business services for companies and investors in the Middle East, the eastern Mediterranean, Russia and eastern Europe (source: CySTAT). A recovering construction sector, which recorded a growth rate of 25.0% in 2017, also significantly contributed to economic growth (source: CySTAT).

The Issuer believes that it is well positioned to capitalise on the improving economic environment in Cyprus. It is one of the dominant banks in Cyprus, with the largest share of the market for loans and deposits.

## Leading Banking and Insurance Position across all Customer Segments

The Group enjoys a well-recognised brand name and market position within Cyprus. It has a leading market position and large branch network (121 branches). In Cyprus, the Group has a loan market share of 39.2% and a deposit market share of 32.8% (source: CBC data on 31 December 2017).

The Group also provides an effective distribution platform for bancassurance products and services, serving its fully-owned subsidiaries, GIC and EuroLife, offering insurance product distribution through the Issuer's branch network. GIC has a market share of 10.0% (source: Annual Statistics 2017 as published by the Insurance Association of Cyprus) of non-life insurance premiums in Cyprus and offers its products through the Issuer's branch network directly, and indirectly through agents. EuroLife, has a market share of 25.3% (source: Annual Statistics 2017 as published by the Insurance Association of Cyprus) of life insurance premiums in Cyprus and offers a range of savings products, augmented by life, disability and illness insurance, through the Issuer's branch network and through agents. The Issuer also has a 49.9% shareholding in CNP Cyprus Insurance Holdings Ltd (CNP), which is also a significant insurance operator in Cyprus.

# Profitable Cypriot Banking Operations with Adequate Capital and Normalised Funding Structure

The profitable core of the Group is driven by its domestic banking business, which is predominantly comprised of Consumer Banking and SME Banking, Corporate Banking and the International Banking, Wealth and Markets division (**IB,W&M**) together contributing combined revenues of €600.0 million, or 66.1% of the Group's total revenues for the year ended 31 December 2017. These three divisions contributed to the Group's competitive cost-to-income ratio, which was 27.3% for the year ended 31 December 2017. Since 2014, the Group has pursued an orderly reduction in non-core domestic and international business lines and loan exposures. The restructuring and recoveries division (the **RRD**) has been able to substantially decrease the amount of NPEs held by the Issuer.

The Group's funding profile has also been significantly normalised, with customer deposits comprising the primary source of, and increasing in their level of contribution to, funding. Customer deposits accounted for 90.0% of total funding at 31 December 2017, compared with 91.5% and 73.7% of total funding as at 31 December 2016 and 2015, respectively. The net loans-to-deposits ratio was 81.8 % as at 31 December 2017, a reduction of 63.6 percentage points from 145.4% at 31 December 2013. In addition, as at 31 December 2017 the Group had a CET 1 ratio and total capital ratio, on a transitional basis, of 12.7% and 14.3%, respectively, which is higher than the minimum required ratios of 9.5% and 13.0% despite the Group's strategic decision to recognise approximately €500 million in additional provisions for 2017 to reflect changes to its provisioning assumptions and estimates, and increase the 90+DPD provisioning coverage ratio and NPE provisioning coverage ratio from 54.4% and 41.0%, respectively, as at 31 December 2016 to 60.9% and 47.8%, respectively, as at 31 December 2017. The Group believes that its adequate capital position and adoption of conservative provisioning assumptions and estimates maintains its ability to meet regulatory tests, implement IFRS 9 in accordance with EU transitional arrangements and withstand potential external shocks while, at the same time, maintaining stakeholder confidence in the Group and positioning it well to stimulate, and benefit from, the recovering Cypriot economy.

# An Experienced Management Team with Significant Turn-around Experience and a Deep Understanding of the Local Market

The Group's executive team and Board of Directors have extensive experience in banking and the broader financial, corporate and government sectors, combined with a deep understanding of the local market and strong international experience. The management team, led by Mr. John Patrick Hourican (Group Chief Executive Officer), along with the other members of the Board of Directors, are the driving force behind the Group's restructuring and strategy. The Group has recruited a number of key management personnel with significant turn-around experience to lead the run-down and sale of the Issuer's non-core businesses and assets, as well as the restructuring and sale of distressed assets. The Group has also started preparing a strong successor team of committed individuals to lead the Group in the future. The Issuer's current management has successfully executed the complex integration of two banks (BOC and Laiki Bank) within the requirements of a strict timetable, established a single integrated culture, recapitalised the Issuer in 2014 through the £1 billion equity capital raise based on investment from international private investors, fully repaid emergency liquidity assistance (ELA) funding in January 2017, substantially disposed of the Group's non-core assets and strengthened the Group's core Cypriot business lines and successfully listed the Group on the London and Cyprus stock exchanges. These achievements demonstrate management's clear strategic aim in delivering value to stakeholders.

#### The Group's Strategy

The Group intends to position itself to grow in a moderate risk environment and support the recovering economy in Cyprus through the following measures:

# **Focus on Core Cyprus Market**

The Group's financial performance is highly correlated to the economic and operating conditions in Cyprus. Local operations accounted for 89.6% of gross loans and advances to customers before fair value adjustments on initial recognition and 89.5% of customer deposits as at 31 December 2017. The country's improving economic conditions should have direct benefits for the Issuer's profitability. Growth in new lending, through either organic growth or targeted acquisitions, is focused on the consumer, SME and corporate sectors. Growth in certain areas of the Cypriot economy is believed to complement directly the Issuer's target risk profile, such as tourism, trade, professional services, information/communication technologies, energy, shipping, education and green projects. The Issuer continues to reduce its risk profile by disposing of non-core assets, while enhancing its liquidity and capital positions as well as focusing on diversifying its income streams by increasing fee income mainly from international transaction services, wealth management and insurance.

# Reduction of Delinquent Loans and Disposal of Real Estate Portfolio

A key priority for the Group is to continue the improvement of the quality of its loan portfolio through professional management of its delinquent loans as well as prudent loan origination. The Issuer established the RRD to focus on the management and restructuring of the Group's delinquent loan portfolio. The enactment of foreclosure legislation and insolvency framework in 2014 and 2015 has supported this process by giving RRD increased flexibility to propose solutions for distressed borrowers such as debt for property swaps and debt for equity swaps, but also greater latitude to enforce security over assets such as real property. In 2017, an internal reorganisation of RRD was implemented to increase the allocation of resources to the retail and SME delinquent loan portfolios, and an incremental servicing engine was created in partnership with Pepper Cyprus Limited, with the purpose of accelerating the resolution of these portfolios. RRD's strategy has resulted in significant decreases in both the Group's NPEs and 90+DPD loans and in 2018 it intends to sustain its momentum in the reduction of the Group's delinquent loans through continuing to deploy its traditional restructuring solutions. In addition, RRD is currently exploring structured solutions, such as loan portfolio sales or securitisations, as a way to accelerate NPE reduction potentially in the near term, in one or more transactions.

As at 31 December 2017, NPEs decreased by 20.2% to €8.8 billion from €11.0 billion as at 31 December 2016. As at 31 December 2017, the NPE ratio decreased to 46.9% from 54.8% as at 31 December 2016. The provisioning coverage ratio for NPEs increased from 41.0% as at 31 December 2016 to 47.8% as at 31 December 2017. Upon first time adoption of IFRS 9 on 1 January 2018, the provisioning coverage ratio for NPEs as at 31 December 2017 increased to 51.2%. As at 31 December 2017, 90+DPD loans decreased by 16.9% to €6.9 billion from €8.3 billion as at 31 December 2016. As at 31 December 2017, the 90+DPD ratio decreased to 36.8% from 41.3% as at 31 December 2016. The provisioning coverage ratio for 90+DPD loans increased from 54.4% at 31 December 2016 to 60.9% as at 31 December 2017.

In line with its focus on restructuring and workout activities for delinquent borrowers, the Issuer established, in December 2015, a real estate management unit (the **REMU**) as a division dedicated to the on-boarding, management and disposal of the Issuer's real estate assets. The main objectives of REMU are to provide solutions for distressed borrowers, to accelerate the recovery process for the Issuer and to monetise acquired real estate assets at the appropriate time. As at 31 December 2017, REMU held assets with a carrying value of  $\in$ 1.6 billion. REMU on-boarded  $\in$ 519.7 million and  $\in$ 1,085.7 million of assets in 2017 and 2016, respectively, mainly through the execution of debt for asset swaps by the RRD. It completed asset disposals of  $\in$ 257.7 million and  $\in$ 139.3 million in 2017 and 2016, respectively. To further accelerate the disposal of its real estate assets and, consequently, the repair of the Group's balance sheet, REMU structured and launched a real estate investment fund, licensed by CySEC. This real estate investment fund is the first of its kind in Cyprus and is structured as an alternative investment fund which follows a core income producing strategy by investing in a portfolio of commercial real estate assets in Cyprus with anticipated total size of approximately  $\in$ 190 million.

#### **Further Improvements to its Funding Structure**

Through a combination of the €1 billion equity capital raise in 2014, deleveraging actions, deposit inflows and increased access to ECB funding, the Group repaid ELA funding in full in January 2017. Further, the Group regained access to the debt capital markets with the issue of €250 million in aggregate principal amount of subordinated Tier 2 Capital notes in January 2017 and BOC UK raised £30 million by way of a subordinated Tier 2 Capital loan in December 2017. By taking advantage of growing customer confidence in Cyprus and improving macroeconomic conditions, the Group's deposit franchise has also improved. Customer deposits totalled €17.9 billion as at 31 December 2017, a 8.1% increase from €16.5 billion as at 31 December 2016. Customer deposits fund 75.6% of the Group's total assets and the net loans to deposits ratio decreased by 13.7% to 81.8% as at 31 December 2017 from 94.8% as at 31 December 2016.

Following the repayment of ELA in January 2017, the Group also achieved compliance with its LCR requirements. The Group and the Issuer are currently in compliance with the LCR, and in addition the Issuer is in compliance with a macro-prudential measure in the form of a liquidity add-on to the LCR requirement which imposes stricter outflow and inflow rates than those defined in the LCR Add-On as well as additional liquidity requirements in the form of outflow rates on other items that are not subject to any outflow rates as per the LCR Add-On. The LCR Add-On was introduced by the CBC and imposed on the Issuer on 1 January 2018 at the same time that it abolished local regulatory liquidity requirements. As at 31 December 2017, the Group's LCR was 190% (compared to 49% as at 31 December 2016) which is above the minimum regulatory requirement of 100% as at 1 January 2018. Although the Net Stable Funding Ratio (NSFR) was not introduced on 1 January 2018, the minimum regulatory requirement is expected to be 100% and, as at 31 December 2017, the Group's NSFR was 111% (compared to 95% as at 31 December 2016).

The Group is now focused on measures aimed at improving the mix and maturity profile as well as the cost of its deposit franchise and at diversifying funding sources in order to ensure continued compliance with liquidity requirements, as well as at achieving a more diversified and normalised funding structure. These measures include the factoring in of the LCR requirements in the pricing of deposits, the intensification of efforts by the Issuer's business lines to promote and market longer term deposits, as well as the continuous monitoring of the Issuer's loan assets in an effort to increase available ECB eligible collateral through the

use of the ECB's Additional Credit Claim framework in accordance with the implementation of the eurosystem monetary policy framework directives.

# **Increase and Diversify Fee Income**

The Group continues to pursue the increase and diversification of its fee income. To this end, the IB, W&M division is intensifying its efforts with respect to international transaction services. Corporate Banking focuses on fee-generating activities such as factoring, debt collection, assessment services, ledger administration and trade finance. The Group is also looking to generate more insurance business to provide increased recurring income and distribute bancassurance products through its branch network. Units of the Wealth & Markets division (W&M) such as the Wealth Management Department, Global Markets & Custody,, The Cyprus Investment and Securities Corporation Limited (CISCO) (investment banking and brokerage subsidiary) and BOC Asset Management Ltd (BOCAM) (Undertakings for Collective Investment in Transferable Securities (UCITS) management company), expect to contribute additional fee income to the Group as off-balance sheet investments grow and the economic recovery in Cyprus drives investment banking and advisory services activity. All of the above mentioned initiatives are designed to both support positive trends in certain fee income streams and to grow the Issuer's revenue.

#### Maintaining an Appropriate Capital Position

An appropriate capital position is key to maintaining the confidence of customers and other stakeholders in the Group, as evidenced by, among other things, net customer deposit inflows from June 2015 to December 2017 in Cyprus and the Issuer's increasing deposit market share in Cyprus over the same period. The Group plans to continue strengthening its capital position through both internally and externally generated capital. The internal generation of capital is expected to grow through the continued reduction of delinquent loans and disposal of real estate assets combined with the prudent growth of its loan portfolio in its core Cyprus market. The Group also continues to explore opportunities, subject to market conditions, to raise external capital through the issuance of Additional Tier 1 (AT1) capital instruments.

#### Maintain a Lean Operating Bank

The Group aims to improve its profitability by continuing to focus on cost efficiencies and by striving for sustainable risk-adjusted returns. The Group entered into an engagement with IBM to drive its digital transformation, application modernisation and IT infrastructure simplification programmes. As part of this engagement, new technologies and processes will be introduced in order to improve product distribution channels and reduce operating costs as part of the Issuer's focus on cost control. Strategic initiatives, such as the introduction of a unified front-end office for the Group's branches, automation of branch processes, including teller scan recyclers and signature pads, the installation of self-service machines and introduction of automated risk-based decision support systems aim to contribute to controlled costs in the medium-term. The Group is also investing in the development of its web and mobile banking platform to introduce new capabilities such as e-Loans, as well as implementing Directive 2015/2366/EU (as amended, the Second Payment Services Directive) to fully take advantage of the opportunities it provides.

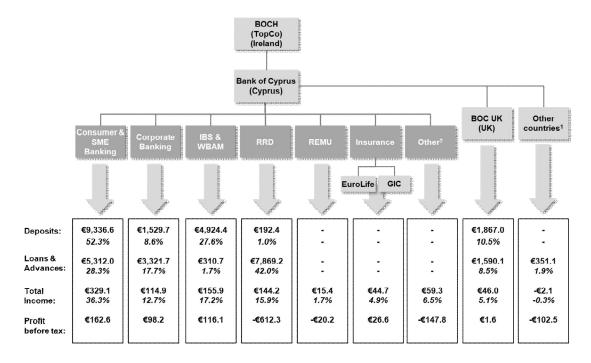
#### **Group Legal and Organisational Structure**

The Issuer is a public company limited by shares incorporated on 31 December 1943 with registered number HE 165 and was the holding company of the Group until 18 January 2017 when it became wholly beneficially owned by BOCH. The principal legislation under which the Issuer operates is the Cyprus Companies Law, Cap 113 (as amended from time to time) and Banking Law, the Business of Credit Institutions Law 66(I)/1997 (as amended from time to time). The registered office of the Issuer is located at the Group Headquarters at 51 Stassinos Street, Ayia Paraskevi, Strovolos, 2002 Nicosia, Cyprus. The Issuer operates in accordance with its constitution, which is comprised of its memorandum and articles of association, which may be inspected at the Issuer's registered office. As at 31 December 2017, the Issuer's

issued share capital comprised 8,922,944,533 ordinary shares of a nominal value of EUR0.10 each, all of which were fully paid up and allotted to BOCH.

On 18 January 2017, BOCH became the holding company of the Issuer. BOCH's shares were admitted on 19 January 2017 (i) to the standard listing segment of the Official List of the United Kingdom Financial Conduct Authority (the **FCA**) and to trading on the London Stock Exchange's main market for listed securities and (ii) to listing on the Cyprus Stock Exchange and to trading on the Main Market of the Cyprus Stock Exchange.

The structure chart below sets out the key business lines and subsidiaries, and certain summary financial information per business line, of the Group as at 31 December 2017:



#### Notes:

- (1) Includes the exposures in Greece, Romania, Serbia and Russia.
- (2) Includes group and head office functions such as treasury, finance, risk management, compliance, legal, corporate affairs and human resources.
- (3) EUR figures are given to the million Euro.

## **Group Sector Designations**

The Group categorises its loans using the following customer sectors:

- Consumer all personal customers and small businesses with facilities from the Issuer of up to €260,000, excluding professional property loans;
- SME any company or group of companies (including personal and housing loans to the directors or shareholders of a company) with facilities with the Issuer in the range of €260,000 to €6 million and a maximum annual credit turnover of €10 million; and
- Corporate any company or group of companies (including personal and housing loans to the directors or shareholders of a company) with available credit lines with the Issuer in excess of an

aggregate principal amount of  $\epsilon$ 6 million or having a minimum annual credit turnover of  $\epsilon$ 10 million.

The customer sectors above broadly correlate with the categorisation of loans by Consumer Banking, SME Banking and Corporate Banking in Cyprus. Loans managed by RRD are categorised based on amount of customer exposure as at the date of transfer to RRD (see "Restructuring and Recoveries Division" below). BOC UK defines corporate loans as loans over €1 million, SME loans as loans of less than €1 million and retail loans as loans to individuals.

#### **Banking and Finance Operations**

## Consumer and SME Banking

The Issuer is a leading provider of retail banking services in Cyprus, with over 687,000 consumer and SME customers as at 31 December 2017. Consumer and SME Banking (as defined in "—*SME Banking*" below) serves both Cypriot and non-Cypriot customers in Cyprus and provides a broad range of products and services. Consumer and SME Banking had 1,512 employees as at 31 December 2017.

## Consumer Banking

As at 31 December 2017, the Consumer Banking division (**Consumer Banking**) had approximately 675,000 customers, representing the largest single customer class for the Issuer. These customers were serviced by a network of 121 (as at 31 December 2017) retail branches situated in key towns and regions of Cyprus which are staffed by a total of 1,401 employees.

As at 31 December 2017, Consumer Banking accounted for deposits of €8.7 billion, which comprised 48.6% of the Group's total deposits and is a significant source of funding and liquidity for the Group. Consumer Banking accounted for loans and advances to customers before fair value adjustment on initial recognition of €4.1 billion, which comprised 21.8% of the Group's total loans and advances to customers, as at 31 December 2017. For 2017, Consumer Banking contributed 29.6% of the Group's total revenue, 79.7% of which is comprised of net interest income on loans and advances to customers. Consumer Banking accounted for 36.7% of the Group's net interest income and 27.5% of the Group's total net fee and commission income for 2017.

Through Consumer Banking, the Issuer offers a wide range of traditional consumer products and services to its customers in Cyprus, including: current accounts; deposit accounts; savings accounts; notice accounts; mortgage loans; student loans; personal loans; business loans for micro business; hire purchase finance (primarily for new and used cars) and finance cards (including credit, debit and prepaid cards).

Most of the Issuer's consumer lending takes the form of mortgage loans, overdraft accounts with predetermined credit limits, credit cards with predetermined limits and personal and hire purchase loans. The Issuer offers flexible mortgage loans according to the needs of its customers. For small business lending in Consumer Banking, security is almost always taken in the form of personal guarantees from the owner of the borrowing company and/or other persons, together with grants of security over specified assets. As at 31 December 2017, 73.5% of Consumer Banking's loans and advances to customers was comprised of mortgage loans.

#### SME Banking

As at 31 December 2017, the SME banking division (**SME Banking** and together with Consumer Banking, **Consumer and SME Banking**) had approximately 12,000 customers which were serviced by a network of 12 dedicated SME business centres in key towns of Cyprus which are staffed by a total of 111 employees.

As at 31 December 2017, SME Banking accounted for deposits of  $\[ \in \]$ 0.7 billion (3.7% of the Group's total deposits) and for loans and advances to customers before fair value adjustment on initial recognition of  $\[ \in \]$ 1.2 billion (6.5% of the Group's total loans and advances to customers). For 2017, SME Banking contributed 6.7% of the Group's total revenue, 82.7% of which is comprised of net interest income on loans and advances to customers. SME Banking accounted for 8.6% of the Group's net interest income and 5.5% of the Group's total net fee and commission income for 2017.

The Issuer offers SMEs a range of services and products, including: overdraft accounts; loans of fixed maturity; invoice discounting and bills discounting; stock financing; domestic factoring and import and export factoring; trade finance; hire purchase financing and leasing; deposit accounts; savings accounts; notice accounts; and spot and forward contracts in foreign exchange. The Issuer also provides letters of credit and letters of guarantee.

Most of the Issuer's SME lending takes the form of secured loans and overdraft accounts with predetermined credit limits. For SME lending, security is almost always taken from the owners/shareholders of the borrowing company and/or other persons in the form of personal and corporate guarantees, and additional security can be taken, such as mortgages over real property and/or cash collateral and/or pledges of shares and/or fixed and floating charges over corporate assets.

The Issuer also assists SME customers with their financial business planning, taking account of their banking activity, financial performance ratios and prospects. The Issuer also participates in initiatives to encourage lending to SMEs and was the first bank in Cyprus to partner with national and supra-national organisations, such as the European Investment Fund, the European Investment Bank (EIB) and the Cyprus Entrepreneurship Fund to provide financing to SMEs. In close cooperation with the European Bank for Reconstruction and Development (EBRD) SME Banking has also expanded its initiatives to encourage lending to SMEs through the Trade Facilitation Programme (TFP).

## Corporate Banking

As at 31 December 2017, the corporate banking division of the Issuer (**Corporate Banking**) served approximately 400 corporate groups comprising over 2,500 companies. Corporate Banking operates through seven dedicated domestic Corporate Banking centres, one International Corporate Banking team with international cross-border transactions, one project finance and loan syndication team and one factoring services unit. As at 31 December 2017, Corporate Banking employed 147 people.

As at 31 December 2017, Corporate Banking accounted for deposits of €1.5 billion (8.6% of the Group's total deposits) and for loans and advances to customers of €3.3 billion (17.7% of the Group's total loans and advances to customers). Including loans and advances to customers serviced by Consumer Banking and SME Banking, the Issuer is the largest provider of loans and advances in Cyprus as at 31 December 2017 based on CBC data.

For 2017, Corporate Banking contributed 12.7% of the Group's total revenue, 87.4% of which is comprised of net interest income on loans and advances to customers. Corporate Banking accounted for 17.2% of the Group's net interest income and 7.6% of the Group's total net fee and commission income for 2017.

The Issuer offers corporate customers a wide range of products and services, including: overdraft accounts; factoring services; term loans; asset finance or hire purchase facilities and project finance; savings accounts; notice accounts; sight accounts; fixed term deposits and specialised deposit schemes; trade finance products such as short-term import finance; letters of guarantee; documentary credits; bills for collection; negotiation of foreign bills; spot and forward contracts in foreign exchange; and specialised trade finance schemes in cooperation with the EIB and EBRD; corporate finance advisory services in connection with CISCO; and cash management.

Most of the Issuer's corporate lending takes the form of interest-bearing loans with rates which vary according to each customer's credit risk profile. Maturities of corporate loans in the Issuer's portfolio typically range from a period of less than one year to fifteen years depending on the nature and purpose of the facility. In general, security is required in the form of fixed or floating charges on the assets of the borrower, mortgages over real property, pledges of shares, cash collateral and personal and/or corporate guarantees.

As of 1 November 2016, the International Operations (**IO**) division, formerly known as the Overseas Run-Down division (**ORD**) ceased to be a division and became a department within Corporate Banking. For more detail on IO's activities, see "—Loan and Asset Restructuring, Recoveries and Disposals — International Operations" below.

# International Banking, Wealth and Markets Division

From 28 April 2016, the International Banking division and the Wealth & Markets division came under the umbrella of the International Banking, Wealth and Markets division. The "International Banking, Wealth and Markets" division comprises of International Banking, Wealth & Markets and the Shipping Centre.

## International Banking ("IB")

IB specialises in the offering of banking services in Cyprus to the international corporate and individual customers of the Issuer, particularly international business companies whose ownership and business activities lie outside Cyprus. Facing challenges unique from those faced by Consumer and SME Banking and Corporate Banking, IB has focused on providing efficient transaction services and customer service as a key means of increasing customer retention and fee income. As part of the wider drive by the Issuer to have high corporate governance standards and the nature of IB's business with international customers, IB has a dedicated anti-money laundering (AML) quality and control department in order to enhance "know-your-customer" and other compliance procedures and controls.

IB operates eight international business units and two international lending units in Cyprus which are staffed with a total of 323 employees comprised of experienced and multilingual personnel, including Russian and Chinese speakers. IB also manages four representative offices outside of Cyprus (two in Russia and one in each of Ukraine and China) which support business relations through marketing activities and provision of information about Cyprus and the Issuer. The Issuer has long-standing arrangements with professional intermediaries who are an important source of customer referrals for IB.

IB is a significant source of funding and liquidity for the Group and the majority of deposits originated through IB are from individuals and entities domiciled in Greece, Russia and other Central and Eastern European countries such as the Ukraine. As at 31 December 2017, IB accounted for loans and advances to customers of  $\{0.3\}$  billion (1.4% of the Group's total loans and advances to customers) and for deposits of  $\{4.2\}$  billion (23.3% of the Group's total deposits).

IB's revenue is derived primarily from interest income as well as fee and commission income generated from international payments, foreign exchange transactions and debit card-related transactions. For 2017, IB contributed 15.5% of the Group's total revenue, 47.6% of which is comprised of net fee and commission income and 47.2% of which is comprised of net interest income. IB accounted for 37.0% of the Group's total net fee and commission income and 11.4% of the Group's net interest income for 2017.

#### Wealth and Markets

W&M's services are managed by three different entities, namely, the parent entity itself which oversees the provision of institutional wealth, private banking, global markets and custody/depositary services and two wholly-owned subsidiaries of the Issuer: (i) BOC Asset Management Ltd, which is responsible for the management, administration and safekeeping of UCITS units, discretionary portfolio management services

and fund hosting services and (ii) CISCO providing brokerage and investment banking services. W&M operates on a capital efficient business model with the goal of leveraging the Group's extensive branch and customer network to expand investment and hedging related products among the Issuer's current customers and to target potential new customers. W&M's assets under management include customer deposits and assets of the customers which are under execution, advisory or discretionary management of W&M. Income is derived from fees and commissions from the provision of investment products and services, the provision of foreign exchange services, as well as interest income.

As at 31 December 2017, W&M accounted for deposits of 0.8 billion (4.3% of the Group's total deposits) and for loans and advances to customers of 0.1 billion (0.3% of the Group's total loans and advances to customers). For 2017, W&M contributed 1.7% of the Group's total revenue, 62.4% of which is comprised of net interest income on customer deposits, loans and advances to customers. W&M accounted for 1.7% of the Group's net interest income and 1.4% of the Group's total net fee and commission income for 2017. Total assets under management and custody not included in the consolidated balance sheet of the Group was 1.1 billion as at 31 December 2017.

# The Cyprus Investment and Securities Corporation Limited

CISCO was established in 1982 by the International Finance Corporation of the World Bank and Cyprus Development Bank as the first investment and securities house in Cyprus. Since 1988, CISCO has been a wholly-owned subsidiary of the Group. CISCO provides a range of specialised financial services encompassing investment banking and brokerage services. CISCO is regulated by CySEC as a Cyprus Investment Firm and is a member of the CSE and a remote member of ATHEX. Its market share for brokerage activities on the CSE was 36.9% in 2017.

#### BOC Asset Management Ltd

BOCAM was established in 2016 as a UCITS management company which is regulated by CySEC and has been fully operational as of December 2017. BOCAM offers a broad spectrum of investment products and services to private and institutional clients in Cyprus. In addition to the management, administration and safekeeping of units in UCITS, BOCAM provides discretionary portfolio management services, management of alternative investment funds, investment advisory services and fund hosting services.

## Shipping Centre

In September 2017, the Group launched a new shipping centre within the IB,W&M division, based in Limassol. The shipping centre aims to develop relationships with Cypriot and Greek shipping companies, with a focus on the provision of financing for new and second hand vessels. Recognising the needs of the shipping community and opportunities for synergies within the Issuer, the shipping centre aims to promote ancillary business opportunities within the Issuer and offer a complete range of services, including operational banking, corporate finance, investment banking, institutional wealth management, private banking and asset management.

## Bank of Cyprus UK Limited

BOC UK is incorporated in the UK and is an independent and separately ring-fenced bank, which is authorised and supervised by the PRA. Under the SSM framework, the ECB effectively supervises BOC UK along with the PRA and, therefore, may issue joint decisions with the PRA in terms of BOC UK's capital requirements.

As at 31 December 2017, BOC UK had approximately 2,300 lending customers serviced by a total of 251 employees through a branch in North London and business centres in Central London, South London, Birmingham, Leeds, Manchester, Brighton and Bristol.

As at 31 December 2017, the Group's operations in the UK (comprised mainly of BOC UK) accounted for deposits of €1.9 billion (10.5% of the Group's total deposits) and for loans and advances to customers of €1.6 billion (8.6% of the Group's total loans and advances to customers). For 2017, BOC UK contributed 5.1% of the Group's total revenue, 84.4% of which is comprised of net interest income on loans and advances to customers. BOC UK accounted for 6.7% of the Group's net interest income and 3.8% of the Group's total net fee and commission income for 2017.

# Insurance Operations

The Group engages in the provision of insurance through two wholly-owned subsidiaries: EuroLife and GIC. The Issuer acquired a stake in CNP as part of the acquisition of the Laiki Bank operations under the Laiki Transfer Decrees but it does not exercise any active control over CNP. Insurance services accounted for 4.9% of the Group's total revenue for 2017.

Both EuroLife and GIC are leaders in the life insurance and non-life insurance businesses in Cyprus, respectively. According to the Insurance Association of Cyprus, EuroLife had a 25.3% share of premiums generated in the life insurance market in Cyprus for 2017 while, for premiums generated in the non-life insurance market in Cyprus, GIC ranked second with a market share of 10.0% for 2017 (source: Annual Statistics 2017 as published by the Insurance Association of Cyprus).

EuroLife and GIC use the extensive branch and customer network of the Issuer to sell insurance products with a focus on maintaining margins in the competitive market through sound underwriting and claims-handling. In addition, they aim to increase market share through a wider product and service offering, particularly by targeting customers below the age of 40.

#### Life Insurance (EuroLife)

EuroLife offers a range of unit-linked protection and savings products, augmented by a number of supplementary benefits which include, amongst others, disability and critical illness cover. EuroLife distributed its products through a network of 216 tied agents, as at 31 December 2017, and the Issuer's branch network.

EuroLife operates a branch in Greece under the name Kyprou Zois, which offers credit insurance and savings products to the Issuer's customers. Kyprou Zois has been operating in Greece since 2001 and offers bancassurance products with no independent distribution network. Following the sale of the Group's Greek banking operations to Piraeus Bank pursuant to a decree issued by the Resolution Authority on 26 March 2013, the Sale of the Greek operations of Bank of Cyprus Public Company Ltd Decree of 2013, Kyprou Zois is currently operated as a run-off business. In June 2015, the Issuer reached a provisional agreement to sell the Kyprou Zois portfolio to another insurance company subject to regulatory approvals.

#### Non-life Insurance (GIC)

GIC possesses a licence and offers insurance cover under the primary non-life insurance business classes, including: accident, liability, motor, goods in transit, miscellaneous, fire, natural forces, and other damage to property. GIC offers its products through the Issuer's branch network, by direct channels and through agents. As at 31 December 2017, GIC had 170 agents and brokers who are paid on a commission basis and also employs a small number of salaried sales force who are based in GIC's head office and branches throughout Cyprus.

GIC's branch in Greece, Kyprou Asfalistiki, is in a run-off status, pursuant to the portfolio transfer agreement with an insurance provider in Greece, following the sale of the Group's Greek banking operations to Piraeus Bank.

# CNP Cyprus Insurance Holdings Ltd

As part of the acquisition of the Laiki Bank operations under the Laiki Transfer Decrees, 49.9% of CNP, the parent company of a group of insurance companies in Cyprus and Greece, was acquired by the Group. CNP Assurances S.A., a French insurance company, owns the other 50.1% of CNP.

CNP is a major competitor of GIC and EuroLife. According to the Insurance Association of Cyprus, in 2017, CNP ranked first in terms of premiums generated in the non-life insurance market in Cyprus with a market share of 10.4% and ranked second in terms of premiums generated in the life insurance market in Cyprus with a market share of 24.6% (source: Annual Statistics 2017 as published by the Insurance Association of Cyprus).

# Loan and Asset Restructuring, Recoveries and Disposals

#### **Overview**

The Group's gross loans includes a material proportion of delinquent loans, with NPEs and 90+DPD loans comprising 46.9% and 36.8%, respectively, of gross loans as at 31 December 2017. As at 31 December 2017, the Group's NPEs amounted to €8.8 billion, reflecting a 20.2% reduction from €11.0 billion as at 31 December 2016, principally as a result of increased restructuring activity, debt for property swaps and write-offs.

The following table shows the share of total gross loan exposure and NPEs as a percentage of the Group's total exposure by geography at the dates indicated:

	31 December				
	2017		201	6	
	Gross	NPE	Gross	NPE	
Cyprus	89.6%	96.2%	91.0%	95.2%	
Russia	0.8%	1.6%	1.0%	1.8%	
UK	8.6%	0.2%	6.4%	0.2%	
Other countries*	1.0%	2.0%	1.6%	2.8%	
Total	100%	100%	100%	100%	

<sup>\* &#</sup>x27;Other countries' include Greece and Romania.

The following table sets forth the total amount of loans by sector and the total amount of loans in RRD arranged by sector at the dates indicated:

31 December				
20	2017		16	
Sector	RRD	Sector	RRD	

	<b>€</b> billion	<b>€</b> billion	<b>€</b> billion	<b>€</b> billion
Corporate	4.9	3.8	4.0	5.0
SMEs	1.5	2.0	1.6	2.7
Retail housing*	3.1	1.1	3.6	0.7
Retail other*	1.1	1.0	1.3	0.8
IB,W&M	0.3		0.4	
Total	10.9	7.9	10.9	9.2

<sup>\* &</sup>quot;Retail housing" and "retail other" loans are separated for credit risk reporting purposes since "retail housing" loans are collateralised, whereas "retail other" are not.

The main component of the Group's strategy to address its significant portfolio of delinquent loans was the establishment, in 2014, of the RRD to restructure and recover the Group's delinquent loans and in 2015, the REMU to manage and monetise a portfolio comprised primarily of foreclosed real estate assets. In addition, in 2016, the Group established the ORD to manage and run-down its remaining assets and exposures, including 90+DPD loans, in jurisdictions outside of Cyprus. As of 1 November 2016, ORD ceased to be a division and became a department within Corporate Banking.

Recent regulatory reforms in Cyprus, particularly the Foreclosure Laws, the Insolvency Framework Laws (see "- *Insolvency Framework Laws*" below), the Sale of Credit Facilities Law and a range of tax incentives, support Cypriot bank debt restructuring. These are expected to facilitate faster consensual restructuring solutions with borrowers, while reducing the costs associated with, and supporting faster, debt collection. Moreover, the Group's more effective interaction with borrowers as a result of these measures and the broader range of restructuring options, combined with the improving fundamentals of the Cypriot economy, have played a significant role in assisting the Group in slowing and reversing the trend in delinquent loans.

#### Restructuring and Recoveries Division

RRD is comprised of independent, centralised and specialised restructuring units through which the Group aims to manage its exposure to borrowers in distress and arrears across all customer segments, and to reduce the level of delinquent loans. As at 31 December 2017, RRD was staffed by 440 full-time employees who were focused either on loan restructuring or debt recovery.

#### RRD Structure

Tackling the Group's loan portfolio quality remains the top priority for management. The Group continues to make steady progress across all asset quality metrics, while loan restructuring activity continues. In 2017, an internal reorganisation of RRD was implemented to introduce a 'cradle to grave' approach by which RRD employees must collect, restructure or recover debt using all available tools, as well as to increase the allocation of resources to the retail and SME delinquent loan portfolios. An incremental servicing engine was also created in partnership with Pepper Cyprus Limited, with the purpose of accelerating the resolution of these portfolios.

RRD focuses on the debt collection, restructuring and recovery of non-performing loans or loans in distress and is organised as follows:

- Major corporate management unit: Large corporate exposures are managed by the major corporate
  management unit within RRD. The major corporate management unit focuses on loans to large,
  diversified corporate groups.
- *Corporate management unit:* All other corporate exposures to mid-market businesses are managed by seven corporate management teams.
- *SME management units*: The SME management unit focuses on smaller, owner-managed businesses through 12 teams spread around Cyprus.
- Retail management unit: The unit focuses on consumer loans, comprised of housing and consumer lending (e.g., car loans and credit cards). The retail restructuring management department handles exposures above €300,000 with 90 days in arrears, while terminated accounts are handled by retail management units.
- Special enforcement management unit: The unit supports other units within RRD by providing specialised enforcement management services, including the operation of a collection call centre for early arrears and legal and property enforcement services. A proposal and credit assessment unit for terminated accounts is also housed by this unit.
- Other supporting departments: The strategy and analytics department analyses and defines delinquent portfolio segments based on the status of borrowers and the size of exposures, and is also in charge of monitoring the performance of loan portfolios under management by RRD.

#### Restructuring tools

Taking into consideration current economic circumstances and the financial difficulties of its borrowers, RRD considers the employment of a series of restructuring tools that are suitable for the individual borrower, acceptable to the Group and provide the borrower with the ability to, either partially or fully, service the debt or refinance the loan. Restructuring tools may be short-term and/or long-term in nature and are seldom used in isolation. Consumer and SME exposures are most commonly restructured with payment rescheduling, whereas larger corporate exposures are often restructured using more complex techniques such as mezzanine financing and accelerated consensual foreclosure.

## Watch Forum

Through the Watch Forum, RRD works closely with both Consumer and SME Banking and Corporate Banking, to monitor SME and corporate customer groups for potential transfers from the relevant banking division to RRD, or from RRD back to the relevant banking division. The Watch Forum meets periodically and is comprised of representatives from RRD, the Group's Risk Management Division and the relevant banking divisions.

## Real Estate Management Unit

In December 2015, the Group changed its business model with respect to real estate assets acquired from customers as part of the Group's efforts to provide solutions to distressed borrowers and properties acquired through repossession. The Group has moved to a model that involves on-boarding a larger volume of properties than it had in prior years and created a specialised unit to actively manage such properties with an intention to sell them. To execute its strategy, in December 2015, the Issuer established REMU in order to more effectively manage monetisation of the Issuer's real estate assets and portfolios in Cyprus, Greece and Romania. Historically these properties were classified as investment properties. Properties transferred or scheduled to be transferred to REMU are now classified as stock of property. In addition, REMU provides ongoing support to management and related operational teams and units of the Issuer. The Issuer has engaged Resolute Asset Management (Cyprus) Limited (Resolute), a subsidiary of Resolute Asset

Management LLP, a specialist property asset manager focused on distressed real estate, to assist in the development of this business line. Resolute provides executive and technical support as required. Resolute also supported REMU in preparing its organisational, staffing and training requirements and in developing systems, procedures and policies. As at 31 December 2017, REMU was staffed by 28 full-time employees of the Issuer, and had additional Resolute employees.

For most of 2016, REMU was focused on the on-boarding of assets and its focus increasingly shifted to the disposal of these assets during 2017. As at 31 December 2017, REMU held assets with a carrying value of  $\in$ 1.6 billion. REMU on-boarded  $\in$ 519.7 million and  $\in$ 1,085.7 million of assets in 2017 and 2016, respectively, mainly through the execution of debt for asset swaps by the RRD. It completed asset disposals of  $\in$ 257.7 million and  $\in$ 139.3 million in 2017 and 2016, respectively.

## International Operations (IO)

IO manages and runs-down the Group's remaining assets and exposures in jurisdictions outside of Cyprus. IO is a department within the Corporate Banking division as of 1 November 2016. To achieve this, IO manages, assesses, negotiates, selects and implements strategic objectives in relation to the international operations and assets of the Group, as well as acting as the liaison between Group operations and divisions in Cyprus and local management of the international operations, assets or subsidiaries concerned.

The following table sets forth the Group's remaining non-core overseas net exposures (including both onbalance sheet and off-balance sheet exposures) at the dates indicated:

	31 December	
	2017	2016
	(€'000)	(€'000)
Greece <sup>(1)</sup>	192.7	282.5
Romania <sup>(2)</sup>	79.4	149.1
Serbia	9.3	42.0
Ukraine	36.3	57.1
Russia	31.2	44.1
Total	348.9	574.8

<sup>(1)</sup> Does not include exposures in Greece of €168.3 million and €189.1 million as at 31 December 2017 and 2016, respectively, which were not identified as non-core exposures and are considered by Group management to have arisen in the normal course of business.

The operations of the Group's branch in Romania are expected to be terminated, subject to the completion of deregistration formalities with the relevant authorities. Most of the remaining assets and liabilities of the branch with third parties have been transferred to other members of the Group. As of November 2017, the Group's branch in Romania has not engaged in any banking operations.

<sup>(2)</sup> Does not include exposures in Romania of €56.7 million as at 31 December 2016 which were not identified as non-core exposures and are considered by Group management to have arisen in the normal course of business.

## Information Technology ("IT")

The Group's IT department supports the operations of the Group's commercial divisions and is responsible for hardware, software and services. As a critical function, IT supports commercial, revenue-generating operations of the Group, such as mobile banking and digitalisation, back office functions, compliance and finance.

IT had a staff of 171 as at 31 December 2017. IT is housed at a dedicated facility owned by the Group that is approximately 14 kilometres from the Group's primary headquarters in Nicosia. At each of the Group's primary headquarters and the IT facility, two live data centres host the Group's IT infrastructure equipment and each site functions as a disaster recovery site for the other. There is full resiliency between the two data centres.

The Issuer has defined its digital transformation strategy and has engaged IBM to help accelerate this programme. The digital transformation programme includes, among other things, the following:

- an agile technology foundation infrastructure to support the new digital platform;
- an advanced business process management platform;
- an advanced data analytics and big data capabilities;
- a new advanced campaign management system;
- a new customer relationship management (CRM) system and unified front-end platform;
- a new advanced internet-based channels solutions internet and mobile applications;
- self-servicing machines within branches; and
- a five-year core modernisation programme to replace legacy or aged core banking systems.

#### **Property (including leased property)**

As at 31 December 2017, 17 of the Group's retail branch premises in Cyprus and UK were owned by the Group while the remaining 105 retail branch premises were leased. In addition, the Group's headquarters in Nicosia are owned by the Issuer and BOC UK's headquarters are owned by BOC UK.

#### **MANAGEMENT**

#### **Board of Directors**

The board of directors of the Issuer is currently composed of eight non-executive directors, seven of whom are independent, and two executive directors. The board of directors of BOCH is currently composed of the same members as the Issuer's board of directors and the intention of BOCH is to continue this replication following future appointments and resignations.

The business address of each of the directors in their capacity as directors of the Issuer is 51 Stassinos Street, Ay. Paraskevi, Strovolos, 2002 Nicosia, Cyprus and their respective positions and date appointed to the Issuer's board of directors are as follows:

Name	Position	Committee Membership	<b>Latest Appointment Date</b>
Josef Ackermann	Chairman and Independent Director	Nominations and Corporate Governance Committee	29 August 2017
Maksim Goldman	Vice-Chairman and	Risk Committee	29 August 2017
	Non-Independent Director	Nominations and Corporate Governance Committee	
Michael Spanos	Senior Independent Director	Human Resources and Remuneration Committee	29 August 2017
John Patrick Hourican	Group Chief Executive Officer and Non-Independent Executive Director		29 August 2017
Christodoulos Patsalides	Non-Independent Deputy Chief Executive Officer, Chief Operating Officer and Executive Director		29 August 2017
Arne Berggren	Independent Director	Audit Committee Risk Committee	29 August 2017
Ioannis Zographakis	Independent Director	Audit Committee	29 August 2017
		Risk Committee	
Michael Heger	Independent Director	Technology Committee Human Resources and Remuneration Committee Audit Committee	29 August 2017
		Technology Committee	
Lyn Grobler	Independent Director	Technology Committee  Nominations and Corporate  Governance Committee	29 August 2017
Anat Bar-Gera	Independent Director	Human Resources and Remuneration Committee Technology Committee	27 October 2017

**Dr. Josef Ackermann**. Chairman and Independent Director. Dr. Ackermann is the former chairman of the management board and the group executive committee at Deutsche Bank. Dr. Ackermann joined Deutsche Bank's board of managing directors in 1996, where he was responsible for the investment banking division. Under his leadership, this business unit developed into one of Deutsche Bank's principal revenue sources and entered the top group of global investment banks. Prior to Deutsche Bank, Dr. Ackermann was president of Schweizerische Kreditanstalt (SKA), today's Credit Suisse. Dr. Ackermann has held numerous

board positions, including sitting on the board of directors at Zurich Insurance Group, Royal Dutch Shell plc, Siemens AG and EQT Holdings AB, among others. Today, he still holds numerous mandates, amongst them, as a member of the board of directors at Investor AB and as a member of the international advisory board of Akbank. Dr. Ackermann also serves as honorary chairman of the St. Gallen Foundation for International Studies, honorary senate member of the Foundation Lindau Nobel Prizewinners Meetings at Lake Constance, vice chair of the board of trustees of The Conference Board, among other posts. Dr. Ackermann also served as vice-chairman of the foundation board of the World Economic Forum. Dr. Ackermann studied economics and social sciences at the University of St. Gallen, where he earned his doctorate, and holds an honorary doctorate from the Democritus University of Thrace in Greece. Dr. Ackermann is also an honorary fellow of the London Business School, was visiting professor in finance at the London School of Economics, and was appointed honorary professor at the Johann Wolfgang Goethe University in Frankfurt.

Maksim Goldman. Vice-Chairman and Non-Independent Director. Mr. Goldman currently serves as director of strategic projects at Renova Group where he is responsible for coordinating the business development of various significant assets under management of the Renova Group. Mr. Goldman is also currently a non-executive member of the board of directors of Stertex Holding S.a.r.l. Previously, Mr. Goldman served as deputy chief legal officer of Renova Group, responsible for implementing the investment policy and support of key mergers and acquisitions transactions. During 2005 to 2007, he worked as vice president and international legal counsel of OAO Sual-Holding, which was the management company for OAO "SUAL", the second largest aluminium producer in Russia. From 1999 to 2005, Mr. Goldman worked as an associate at Chadbourne & Parke LLP in New York and in Moscow. Mr. Goldman holds a J.D. from the School of Law, University of California (Los Angeles). He also holds a bachelor of arts degree in history from the University of California (Los Angeles).

John Patrick Hourican. Group Chief Executive Officer and Executive Director. Mr. Hourican previously served as chief executive of The Royal Bank of Scotland Group's (RBS) Investment Bank (Markets & International Banking) from October 2008 until February 2013. Between 2007 and 2008, he served on behalf of a consortium of banks (RBS, Fortis and Santander) as chief financial officer of ABN AMRO Group and as a member of its managing board. He joined RBS in 1997 as a leveraged finance banker. He held a variety of senior positions within RBS's wholesale banking division, notably on the division's board as finance director and chief operating officer. He also ran RBS's leveraged finance business in Europe and Asia. He is currently a non-executive member of the board of directors of Atradius N.V. Mr. Hourican started his career at Price Waterhouse and he is a fellow of the Institute of Chartered Accountants in Ireland. He is a graduate of the National University of Ireland and Dublin City University.

Michael Spanos. Senior Independent Director. Mr. Spanos currently serves as a managing director of M.S. Business Power Ltd, which provides consultancy services on strategic and business development (since 2008); the non-executive chairman of Lanitis Bros Ltd (since 2008); and the founding chairman of Green Dot (Cyprus) Public Co. Ltd (since 2004). Mr. Spanos worked at Lanitis Bros Ltd from 1981 to 2008 as marketing manager, general manager and managing director. Between 2005 and 2009, Mr. Spanos served as vice-chairman of the board of directors of the Cyprus International Institute (Cyprus and Harvard School of Public Health). Mr. Spanos has also served on other boards, such as Heineken-Lanitis (Cyprus) Ltd. (2005 to 2007), Lumiere T.V. Public Ltd (2000 to 2012), A. Petsas & Sons Public Ltd. (2000 to 2007), Cyprialife Insurance Ltd (then known as Laiki Cypralife Insurance Limited) (1995 to 2000) and Coca-Cola Içecek (2012-2016). Mr. Spanos is a former member of the CBC's board of directors. Mr. Spanos holds a master's degree and a bachelor of arts degree in economics from North Carolina State University.

Arne Berggren. Independent Director. Mr. Berggren has been involved in corporate and bank restructurings, working for both the private sector as well as for international organisations since the early 90s starting with Nordea during the Swedish financial crisis. This was followed by bank crises management and bank restructuring assignments in numerous countries in Latin America, Eastern Europe and Asia, and more recently during the current financial crisis in the Baltics, Spain and Slovenia. He has been head of financial restructuring and recovery at Carnegie Investment Bank AB and Swedbank AB and as chief

executive officer of Swedcarrier AB he led the restructuring of parts of Swedish Rail. Mr. Berggren has held numerous board positions in the financial and corporate sector including a position on the board of directors at LBT Varlik Yónetim AS and DUTB Ldt. He also currently serves as a non-executive director of Pireaus Bank. Mr. Berggren is a graduate in economics of the University of Uppsala, Sweden and he continued at the Universities of Amsterdam, Geneva and New York for post graduate studies.

**Ioannis Zographakis**. *Independent Director*. Mr. Zographakis is a senior executive with a broad and diverse international experience in the banking industry. He has worked with Citibank for over 20 years, in the United States, UK and Greece. His line/business positions and divisional/corporate responsibilities have provided him with an extensive background in corporate governance, business restructuring, re-engineering, crisis management, separation of businesses, business strategy, profit & loss management, finance, product and segment management, operations & technology management, and dealing with various regulatory bodies and industry related organisations. He started his career in 1990 with Citibank in Greece as a management associate for Europe, Middle-East & Africa (EMEA). He then worked as the deputy treasurer and treasurer for the Citibank Consumer Bank in Greece, before moving to the United States in 1996 as the director of finance for Citibank CitiMortgage. In 1997, he became the financial controller for Citibank's consumer finance business in the United States and then he was the director of finance and acting chief financial officer for the consumer assets division. From 1998 until 2004, he worked in the Student Loan Corporation (SLC), a Citigroup subsidiary and a New York Stock Exchange traded company. He started as the chief financial officer, became the chief operations officer and in 2001 he was named the chief executive officer. In 2005, he moved back to Europe as Citibank's consumer lending head for EMEA and head of its UK Retail Bank. Deciding to move closer to home in 2006, he took the position as Citibank's Retail Bank head in Greece where he stayed until 2011, before moving back to Cyprus consulting on financial services when requested. He has been a director for the SLC in the United States, a director for Tiresias (Greek Credit Bureau) and the secretary of the audit committee, a director and member of the audit committee for Diners Club Greece, the vice-chairman of the Citi Insurance Brokerage Board in Greece and the chairman of the Investments and Insurance Supervisory Committee in Citibank Greece. He holds a bachelor's degree in civil engineering from Imperial College in London and a master's degree in business administration (management) from Carnegie Mellon University in the United States.

Christodoulos Patsalides. Deputy Chief Executive Officer, Chief Operating Officer and Executive Director. From 1989 to 1996, Dr. Patsalides previously worked for the CBC in the Management of Government External Debt and Foreign Exchange Reserves department. In 1996, Dr. Patsalides joined the Issuer where he has held a number of positions in corporate banking, treasury and private banking, among others. From December 2013 to April 2016, Dr. Patsalides served as finance director and was responsible for finance, treasury, investor relations, economics research and procurement. In Dr. Patsalides' current capacities as the deputy chief executive officer and chief operating officer, he is responsible for human resources, corporate affairs, central operations, legal services, organisation and methods, information technology, business transformation and administrative operations. He is also a member of the board of directors of the Cyprus anti-Cancer Society (a charity organisation). Dr. Patsalides holds a bachelor of science degree in economics from Queen Mary College in London and a master of science degree and a doctor of philosophy degree in economics from the London School of Economics.

**Dr. Michael Heger.** *Independent Director.* Dr. Heger began his career in 1980 as a manager in export finance and legal affairs for Waagner-Biro AG in Vienna, Austria. Having spent two years at Waagner-Biro AG, he moved to UniCredit Bank Austria Group, where he held various management positions, from 1982 to 2002. Between 2001 and 2002, he served as general manager and head of structured trade finance at Bank Austria AG. From 2002 to 2003, he served as the deputy general manager and head of international division for Raiffeisenlandesbank Niederosterreich-Wien AG. Dr. Heger then joined MPH Management and Participation Holding S.A., a special purpose company for equity participation in commercial and industrial companies, financial institutions and in property developments as well as for financial and consulting services for domestic and international clients and commodity trading, as the general manager of finance and investment and head of the representative office. He occupied this role between 2004 and 2009, after which he served as general manager and chief executive officer of Metal Trade Overseas AG in Zug, Switzerland

until 2012. Since 2013, he has served as the general manager of finance and investment and as an independent senior advisor for S.I.F International Holding S.A., Luxembourg at its representative office in Vienna. He holds a doctorate in law from the University of Vienna and obtained a postgraduate degree in law from the College of Europe in Bruges, Belgium.

Ms. Lyn Grobler. Independent Director. Ms Grobler has worked in information technology for 30 years. Ms Grobler managed a number of large scale global technology projects and strategies based in both London and South Africa before joining British Petroleum in 2000. Ms. Grobler worked at British Petroleum for 16 years, holding a variety of different roles across information technology and global trading, exiting as Vice President & Chief Information Officer, Corporate Functions, where she led the transformation of both the organisation and the digital landscape through introducing sustained change in process, capability and technology. Ms Grobler was appointed Group Chief Information Officer of Hyperion Insurance Group in 2016 and is a member of the board of directors of Hyperion Services Ltd. She is also a member of the board of directors of Howden Broking Group and the Technology Advisory Board at Board Intelligence Ltd. Ms Grobler holds a Higher National Diploma in Computer Systems from Durban University in South Africa and a National Diploma in Electronic Data Processing from Cape Peninsula University (South Africa).

Mrs. Anat Bar-Gera. Independent Director. Mrs Bar-Gera is the Chairwoman, since 2015, of Cyverse AG, a leading Switzerland-based cybersecurity company. Mrs Bar-Gera is currently a member of the expert network of the World Economic Forum and a former member of the Global Agenda Council on the future of the internet, of the World Economic Forum. She is also a non-executive member of the board of directors of Swiss Mobile Data. Prior to this and for more than 20 years, Mrs Bar-Gera co-founded, scaled and exited a number of telecom and internet international companies operating primarily across Europe and Africa. In 1988, she joined UBS in Switzerland as an Associate in the mergers and acquisitions department, where she initiated and executed pan-European deals, especially in the high-tech area. Mrs Bar-Gera graduated from INSEAD, France with an MBA and from the Hebrew University, Israel, with a Bachelor of Laws (LL.B.).

#### **Executive Committee**

Nama

The executive committee consists of the following members:

Name	Position
John Patrick Hourican	Group Chief Executive Officer
Christodoulos Patsalides	Deputy Chief Executive Officer and Chief Operating Officer
Michalis Athanasiou	Chief Risk Officer
Eliza Livadiotou	Finance Director
Charis Pouangare	Director, Consumer and SME Banking
Panicos Nicolaou	Director, Corporate Banking
Louis Pochanis	Director, International Banking, Wealth & Markets
Aristos Stylianou	Executive Chairman, Insurance
Nick Fahy	Chief Executive Officer, BOC UK
Anna Sofroniou	Director, Real Estate Management Unit
Nicholas Scott Smith	Director, Restructuring and Recoveries

#### RECENT TRENDS

The Group's financial condition and prospects for the current financial year are reasonably likely to be affected by a number of economic, financial, regulatory, strategic, legal and accounting factors, including the following:

- The Group's ongoing SREP dialogue with the ECB during 2018 (as informed by the various regulatory and thematic reviews which are, and will be, carried out throughout the year), particularly in relation to the strategy for the reduction of NPEs, loan provisioning levels, liquidity and legal risks.
- The continued recovery of the Cypriot economy. As the Group's operations in Cyprus accounted for 89.6% of gross loans and 89.5% of customer deposits as at 31 December 2017, its financial performance is highly correlated to the economic and operating conditions in, and prospects of, Cyprus. For a more detailed discussion of the Cypriot economy, see "The Macroeconomic Environment in Cyprus".
- The slow reduction of NPEs in the Cypriot banking sector and public sector debt which both remain at high levels and, therefore, renders the Cypriot banking sector and wider economy more vulnerable to adverse shocks, including any tightening of global financial conditions.
- The significant organic reductions of the Group's NPEs over the past few years and the continued reduction expected over the upcoming quarters of the current financial year through its traditional restructuring tools and, in parallel, the Group's active exploration of alternative avenues to accelerate this reduction such as loan portfolio sales or securitisations.
- The continuation of a low interest rate environment and the related pressure on the Group's net interest income and net interest margins.
- The IFRS 9 related losses on transition and their absorption in the regulatory capital ratios of the Group over the transitional period and going forward the impact from IFRS 9 as a result of the departure from the IAS 39 "incurred loss" model to a forward looking "expected credit loss" model that may result in an increase in loan impairment provisions and, consequently, lower net interest and other related income and a decrease in the Group's shareholders' equity and capital ratios.
- Changes to the Group's provisions for litigation and regulatory matters as a result of developments in cases and investigations mainly resulting from matters arising during the period prior to the issue by the CBC of the Bail-in Decrees in 2013 as well as the customer remediation programme by BOC UK.
- Material changes in real estate prices in Cyprus which, in turn, impacts the valuation of the Group's real estate collateral and real estate portfolio.
- The impact of geopolitical developments in Europe and other neighbouring regions on Cyprus' tourism sector which has benefited from geopolitical uncertainties in competing destinations.
- Improving the mix, maturity profile and cost of its deposit franchise and diversify funding sources in order to ensure continued compliance with liquidity requirements, as well as to achieve a more diversified and normalised funding structure.
- The recoverability of the Group's deferred tax assets which can have an impact on the Group's net profit and, in turn, the Group's capital.

For more detailed discussions on the above factors, see "Risk Factors" and "Business Description of the Group - Competitive Strengths and Strategies".

#### THE MACROECONOMIC ENVIRONMENT IN CYPRUS

# **Overview of Economic Conditions in Cyprus**

Following a period of recession from the second half of 2011 to the end of 2014 that followed the global financial crisis, economic conditions in Cyprus have improved in recent years with a return to GDP growth in 2015. Cyprus' real GDP growth rate was 2.0%, 3.4% and 3.9% in 2015, 2016 and 2017, respectively. Cyprus' recovery was also demonstrated by its return to the international capital markets through the issuance of a sovereign bond in 2014 followed by two issuances in 2015, one issuance in July 2016 and one issuance in June 2017. Many of the recent economic indicators continue to point to Cyprus' continued economic recovery and the medium term outlook is positive despite remaining challenges mainly resulting from the continuing high levels of NPEs in the banking sector. According to the IMF, real GDP growth in Cyprus is estimated to average 2.8% annually during the period of 2018 to 2023.

The improved performance of the Cypriot economy over the past few years primarily reflected the resilience of certain economic sectors, the flexibility of the labour and product markets and the Cypriot government's commitment to the implementation of the Cyprus Economic Adjustment Programme (EAP) and the reform of public finances.

Economic performance during the recession was better than anticipated also due to the resilience of particular sectors, primarily of the 'information and communications', 'administration and support service activities', 'education', 'human health and social work activities' and the 'utilities' sectors of the economy, which have shown continued growth on average or stable output in real terms between 2011 and 2014. The recovery in 2015 was fairly balanced except for the 'construction' sector and 'transportation and storage' services that continued to register declines. In 2016-17 the recovery accelerated with all sectors contributing positively with the exception of 'financial and insurance activities'. Economic activity was particularly strong in the 'construction' and 'accommodation and food services' sectors rising by 25.0% and 9.0%, respectively in 2017. In relation to expenditure, the Cypriot economy was positively impacted by an increase in private consumption and fixed investment of 4.2% and 27.8%, respectively, in 2017. Particularly notable was the increase in fixed investment after having more than halved between 2008 and 2014, mainly as a result of residential and non-residential construction including in the tourist sector. In the external sector, however, imports of goods and services increased by 10.1% in real terms in 2017 while exports of goods and services increased by 3.4%, resulting in net exports having a negative contribution to real GDP growth.

The economic adjustment in the period from 2013 to 2016 included both price and quantity adjustments which demonstrated the flexibility of real unit labour costs and overall cost competitiveness of the Cypriot economy. According to Eurostat, compensation per employee in the total economy in nominal terms declined by 8.4% cumulatively between 2012 and 2016. Nominal unit labour costs declined by 11.4% cumulatively between 2012 and 2016. In the product markets, the consumer price index declined by 0.4% in 2013, 1.4% in 2014, 2.1% in 2015 and 1.4% in 2016. In comparison, real labour costs declined by 6.9% in the same period (source: European Commission). This followed a period of average increases in the consumer price index of 2.6% annually between 2007 and 2012. The declines in consumer prices from 2013 were primarily the result of declining oil and commodity prices, a drop in wage costs and shrinking domestic demand resulting from the recession in Cyprus. Nominal compensation per employee, nominal unit labour costs and the consumer price index are showing the first increases of 0.3%, 0.5% and 0.5%, respectively, in 2017. However, unemployment in Cyprus has continued to decline. According to Eurostat, the average unemployment rate decreased from a high of 16.1% in 2014 to 11.1% in 2017. Average youth unemployment (persons aged less than 25 years) decreased from a high of 38.9% in 2013 to 24.7% in 2017.

The Government has also made notable progress in reducing the national budget deficit and in consolidating public finances. Between 2009 and 2012, the budget deficit of the Government had, on average, been 5.4% of GDP annually. The budget deficit dropped to 5.1% of GDP in 2013 from 5.6% the prior year. In 2014, the budget deficit increased to 8.8% of GDP, mainly as a result of the recapitalisation of the cooperative banking

sector; excluding the recapitalisation, the budget would have been in surplus 0.2% of GDP. The budget deficit in 2015 was 1.2% of GDP, including the cost of additional recapitalisation of the cooperative banking sector. Excluding that recapitalisation, the budget deficit was 0.2% of GDP. Government finances continued to improve with a budget surplus of 0.5% and 1.9% in 2016 and 2017, respectively. Gross public debt reached a high of 107.5% of GDP in 2015 and has started to decline, representing 107.1% and 97.5% of GDP in 2016 and 2017, respectively. The improvement in the public finances of the general government was the result of a combination of tax increases and spending cuts following significant structural adjustments under the EAP and the stronger economic recovery between 2015 and 2017. Spending cuts were both structural, affecting the wage bill, pensions and social transfers as well as discretionary.

In the banking sector, the level of NPEs has remained persistently high, due in part to delays in the implementation of the Insolvency Framework Laws and the Foreclosure Laws aimed at assisting Cypriot banks to address NPEs. However, the final implementation of these laws in 2015 and increased efforts by Cypriot banks to restructure NPEs during the same period have resulted in their decline from &28.4 billion as at 31 December 2014 to &21.8 billion as at 31 December 2017.

Reducing the level of NPEs remains the main challenge for the Cypriot banking sector, particularly in the SME, household and construction sectors. As at 31 December 2017, the ratio of NPEs to gross loans in Cyprus was 44.4% compared with 47.5% as at 31 December 2014. In the SME, household and construction sectors, the ratio of NPEs to gross loans was 57.6%, 54.0% and 67.5%, respectively, as at 31 December 2017. The following table outlines the gross loans in the Cypriot banking system by borrower and the percentage thereof that are NPEs as at 31 December 2017 and 31 December 2016.

	31 De	ecember 2017	31 December 2016	
	Gross  Loans (Chillion)	Non- Performing Exposures	Gross  Loans (€billion)	Non- Performing Exposures
	(Connon)	(€billion) (% of gross loans)		(% of gross loans)
Loans and advances	49.2	44.4	52.4	46.2
General governments	0.8	4.8	0.8	4.8
Households	21.0	54.0	22.1	54.6
Other financial corporations	7.9	6.4	8.3	6.6
Non-financial corporations	19.6	51.0	21.1	54.7
Of which: Small and Medium-sized ${\it Enterprises}$ .	15.2	56.4	16.2	61.5
By NACE code				
Agriculture, forestry and fishing	0.3	63.1	0.3	65.1
Mining and quarrying	0.1	67.8	0.3	43.8
Manufacturing	1.4	56.0	1.6	47.5
Electricity, gas, steam and air conditioning supply	0.1	23.0	0.1	20.5
Water supply	0.1	7.9	0.2	7.9
Construction	4.7	67.5	5.5	69.1

Wholesale and retail trade	3.9	49.6	4.2	49.7
Transport and storage	0.9	38.3	0.7	55.9
Accommodation and food service activities	2.1	34.8	2.1	49.1
Information and communication	0.3	41.5	0.4	36.2
Real estate activities	3.9	39.4	4.1	49.4
Professional, scientific and technical activities	0.7	57.3	0.8	60.2
Administrative and support service activities	0.2	54.0	0.3	56.8
Education	0.1	44.8	0.1	41.9
Human health services and social work activities	0.2	10.8	0.2	18.7
Arts, entertainment and recreation	0.1	54.4	0.1	69.1
Other services	0.3	68.4	0.3	74.4

# **Main Economic Indicators**

The following table summarises the main economic indicators for the period 2013–2017:

	2017	2016	2015	2014	2013
GDP at current market prices (€billion)	19.2	18.2	17.7	17.6	18.1
GDP per capita (€thousand)					
(Source: Eurostat)	22.4	21.4	20.9	20.7	21.0
GDP in constant prices (% change)	3.9	3.4	2.0	-1.4	-5.9
Employment (% change)	3.1	2.5	-1.3	-0.6	-5.2
Unemployment rate (%)	11.0	13.0	14.9	16.1	15.9
Harmonised index of consumer prices (% change)					
(Source: Eurostat)	0.7	-1.2	-1.6	-0.3	0.4
Consumer price index (% change)	0.5	-1.4	-2.1	-1.4	-0.4
Fiscal balance (€billion)*	0.3	0.1	-0.2	-1.54	-0.9
Fiscal balance (in % of GDP)*	1.8	0.5	-1.2	-8.8	-5.1
Public debt (€billion)	18.7	19.4	19.1	18.9	15.5
Public debt (% of GDP)	97.5	106.6	107.5	107.5	102.6
Exports of goods and services (% change)	5.2	3.0	4.8	2.7	2.1
Imports of goods and services (% change)	7.1	5.5	7.0	2.5	3.7
Trade balance (€billion)					

(Source: CBC)	-4.5	-3.9	-3.0	-2.8	-2.9
Trade balance (% of GDP)					
(Source: CBC)	23.5	-21.2	-16.7	-16.0	-16.2
Current account balance (€billion)					
(Source: CBC)	-1.3	-0.9	-0.3	-0.8	-0.9
Current account balance (% of GDP)					
(Source: CBC)	-6.7	-4.9	-1.5	-4.3	-4.9

Source: Unless otherwise indicated in the table CySTAT

## **Ratings**

On 16 March 2018, S&P affirmed its long term sovereign rating for Cyprus of 'BB+' and maintained its outlook as 'positive' on the basis that the continued economic recovery allows for a reduction in the public debt but the impaired banking system still remains a vulnerability to the economy. On 7 February 2018, Moody's affirmed the Cyprus government bond rating of 'Ba3' with positive outlook, to reflect improvements in economic resilience and fiscal strength. On 20 April 2018, Fitch upgraded its Cyprus long-term issuer default rating from 'BB' to 'BB+' with positive outlook, to reflect the improvement in external financing flexibility, the strong improvement in the performance and outlook for Cyprus' public finances, and the reversal in the medium term debt dynamics downward.

<sup>\*</sup> Fiscal balance includes the cost of recapitalisation of the credit cooperative sector of €1.5 billion in 2014 and €175 million in 2015

<sup>\*\*</sup> Balance of Payments statistics are distorted by Special Purpose Entities including shipping and financing companies weighing on the current account deficit.

#### FINANCIAL SERVICES REGULATION AND SUPERVISION

#### Overview

As a financial institution incorporated in Cyprus, the Issuer operates under, and is required to comply with, EU financial services directives and regulations applicable to it, its parent holding company, BOCH, the Group and/or one or more of the other regulated entities within the Group. In addition, the Group's UK bank subsidiary, BOC UK, is regulated by the PRA and the FCA and subject to additional regulatory requirements in the UK. Furthermore, the Issuer and the Group are subject to certain Cyprus-specific regulatory requirements, tax laws, insolvency laws and foreclosure laws. A summary of certain key EU, Cypriot and UK laws and regulations applicable to BOCH, the Issuer and the Group, as well as certain forthcoming regulatory proposals, is set out below.

## The Single Supervisory Mechanism

As part of the initiative for a European banking union, the SSM Regulation, which entered into force on 3 November 2013, has established a single supervisory mechanism (the SSM) whereby the ECB is granted key prudential supervisory tasks for credit institutions in the Eurozone and other EU Member States that participate in the SSM (together with the Member States of the Eurozone, **participating SSM Member States**), with other supervisory functions being assigned to national competent authorities (**NCAs**) of participating SSM Member States. The ECB fully assumed its supervisory role under the SSM on 4 November 2014. The ECB exercises its prudential supervisory responsibilities under the SSM Regulation in cooperation with the NCAs in the participating SSM Member States. Further, the NCAs continue to be responsible for supervisory matters not conferred on the ECB, such as conduct of business, consumer protection, money laundering, payment services, and the regulation of branches of third country banks.

#### Supervision of the Group

By virtue of Cyprus being in the Eurozone and the Issuer being a significant credit institution for the purposes of the SSM Regulation, the ECB is responsible for the consolidated supervision of the Group in respect of its prudential requirements. In practice, ECB supervision of the Group is carried out in cooperation with the CBC, the NCA for Cyprus, and joint decisions with the PRA are issued with respect to BOC UK's capital requirements. The Issuer is further regulated and supervised by the CBC with respect to matters not within the ECB's supervisory remit under the SSM Regulation.

On 18 January 2017, BOCH became the holding company of the Group and its shares were admitted, on 19 January 2017 (i) to the standard listing segment of the Official List of the FCA and to trading on the London Stock Exchange's main market for listed securities and (ii) to listing on the CSE and to trading on the Main Market of the CSE. As a result of these listings, BOCH is subject to the supervision of the following:

- FCA in its capacity as the UK Listing Authority in relation to its compliance with the applicable provisions of the FCA's Listing Rules and Disclosure Guidance and Transparency Rules;
- CSE in relation to its compliance with the applicable provisions of the Securities and Stock Exchange Laws, the Regulatory Decision for the Depositary Interests Regulations (Regulatory Administrative Acts (RAA 396, 397/2016 and 408/2006) and the CSE's Regulatory Decisions Act 379/2014 (as amended);
- Central Bank of Ireland in relation to its compliance with the Transparency Directive (Directive 2004/109/EC) Regulations 2007 (as amended) and the Transparency Rules of the Central Bank of Ireland (which, together, implement the Transparency Directive (Directive 2004/109/EC) in Ireland) and the Market Abuse Regulation (EU) No. 596/2014 (MAR); and

CySEC in relation to its compliance with MAR and the Takeover Bids Law L41(I)/2007 (which
implements the Takeover Directive (Directive 2004/25/EC) in Cyprus). While BOCH is obligated to
pay the Irish Takeover Panel certain fees, it has determined CySEC as the competent authority for
the supervision of takeover bids.

Some of the Issuer's subsidiaries in Cyprus are regulated by CySEC in its capacity as the supervisory authority for the operation of MiFID investment services/activities.

Supervisory Review and Evaluation Process

The ECB, as part of its supervisory role under SSM Regulation, conducts the SREP and various onsite inspections of the Group. SREP is a holistic assessment of, amongst other things: the Group's business model, strategy, internal governance and institution-wide control arrangements, risks to capital and adequacy of capital to cover these risks and risks to liquidity and adequacy of liquidity to cover these risks. The objective of SREP is for the ECB to form an up-to-date supervisory view of the Group's risks, viability and sustainability, which in turn forms the basis for supervisory measures imposed on an annual basis and dialogue with the Group. Additional capital and other requirements could be imposed on the Group as a result of these supervisory processes, including a revision of the level of Pillar II add-ons as the Pillar II add-on capital requirements are a point-in-time assessment and therefore subject to change over time.

## Main Banking/Financial Services Regulatory Requirements

#### Regulatory Capital Requirements

EU Capital Requirements Directive/Regulation

In December 2010, the Basel Committee issued two prudential framework documents ("Basel III: A global regulatory framework for more resilient credit institutions and banking systems" and "Basel III: International framework for liquidity risk measurement, standards and monitoring") which comprise the Basel III capital and liquidity reform package (Basel III).

The Basel III framework has been transposed into EU law by CRD IV and the CRR (together the CRD IV/CRR).

CRR establishes the prudential requirements for capital, liquidity and leverage for credit institutions and investment firms. It is directly applicable in all EU member states. CRD IV governs access to deposit-taking activities and internal governance arrangements including remuneration, board composition and transparency. Unlike the CRR, member states were required to transpose the CRD IV into national laws and it allowed national regulators to impose additional capital buffer requirements. CRR introduced significant changes in the prudential regulatory regime applicable to banks including amended minimum capital adequacy ratios, changes to the definition of capital and the calculation of risk weighted assets and the introduction of new measures relating to leverage, liquidity and funding. CRR permits a transitional period for certain of the enhanced capital requirements and certain other measures, which will be largely fully effective by 2019. In addition, Regulation (EU) 2016/445 of the European Central Bank of 14 March 2016 on the exercise of options and discretions available in Union law (ECB/2016/4) provides certain transitional arrangements which supersede national discretions unless they are stricter than the transitional arrangements provided by it.

Some important points of CRD IV/CRR framework include:

 Capital Conservation Buffer. In addition to the minimum CET 1 capital ratio and Tier I capital ratio, CRD IV Firms are required to hold an additional buffer of common equity of up to 2.5% of risk weighted assets as a capital conservation buffer. Depletion of the capital conservation buffer will trigger limitations on dividends, distributions on capital instruments and compensation and it is designed to absorb losses in stress periods. In Cyprus, following the enactment of the amendments in the Cypriot Banking Law on 3 February 2017, the capital conservation buffer is being gradually phased in at 0.625% in 2016, 1.25% in 2017, 1.875% in 2018 and 2.5% in 2019;

- Countercyclical Buffer (CCyB). To protect the banking sector from excess aggregate credit growth, CRD IV/CRR gives EU Member States the right to require an additional buffer consisting of CET 1 and amounting to 0% to 2.5% of risk weighted assets, to be imposed during periods of excess credit growth, according to national circumstances. In accordance with the provisions of the Macroprudential Oversight of Institutions Law of 2015 (which came into force on 1 January 2016), the CBC sets, on a quarterly basis, the CCyB level in accordance with the methodology described in this law. The CCyB is effective as from 1 January 2016 and is determined for all the countries in the European Economic Area (EEA) by their local competent authorities ahead of the beginning of each quarter. The CBC has set the level of the CCyB for Cyprus at 0% for the years of 2017 and 2016. The CBC has set the level of the countercyclical buffer to zero for 1 January 2018 to 30 June 2018;
- Systemically Important Institutions. Systemically important CRD IV Firms should have loss-absorbing capacity beyond the minimum standards and work on this issue is ongoing. Under CRD IV/CRR, global systemically important institutions will, and other systemically important institutions may, be required to maintain a buffer of up to 3.5% and 2% of the total risk exposure amount, respectively, taking into account the criteria for its identification as a systematically important credit institution. That buffer shall consist of and be supplemental to CET 1 capital. The Group has been designated as an other systematically important institution (O-SII) and the CBC has set the O-SII buffer for the Group at 2.0%. This buffer will be phased-in gradually, starting from 1 January 2019 at 0.5% and increasing by 0.5% every year thereafter, until being fully implemented (2.0%) on 1 January 2022; and
- Liquidity Requirements. CRD IV/CRR contains high level provisions on the LCR (as supplemented by Commission Delegated Regulation (EU) No. 2015/61 which prescribe the criteria for liquid assets and methods of calculation as from 1 October 2015 and Commission Implementing Regulation (EU) No. 2016/322 which prescribes supervisory reporting requirements and applied from 10 September 2016) and the NSFR. The LCR is the ratio (expressed as a percentage) of a CRD IV Firm liquidity buffer to its net liquidity outflows over a 30 calendar day stress period which has been phased in gradually, having started at 60% on 1 October 2015 and reached 100% on 1 January 2018.

On 1 January 2018, the local regulatory liquidity requirements were abolished, in accordance with the CRR and in December 2017 the CBC introduced a macro-prudential measure in the form of a LCR Add-On that was imposed on top of the LCR with effect on 1 January 2018. The objective of the LCR Add-On is to ensure that there will be a gradual release of the excess liquidity arising from the lower liquidity requirements under the LCR compared to the ones under the local regulatory liquidity requirements previously in place. The LCR Add-On applies stricter outflow and inflow rates than those defined in the Commission Delegated Regulation (EU) 2015/61 as well as additional liquidity requirements in the form of outflow rates on other items. The measure will be implemented in two stages. The first stage requires stricter outflow and inflow rates which are applicable from 1 January 2018 until 30 June 2018. The second stage requires more relaxed outflow and inflow rates compared to the initial ones and are applicable from 1 July 2018 until 31 December 2018. Specifically there will be a reduction of 50% of the LCR Add-On rates on 1 July 2018. The additional liquidity requirement is expected to be implemented up to 31 December 2018. The CBC may propose to modify or extend the period of application of this macro-prudential measure depending on the results of the follow-up of the banks' actions on how the excess liquidity is utilised.

The NSFR requirement (as proposed under Basel III) is the amount of longer-term stable funding that must be held by a CRD IV Firm over a one year timeframe based on liquidity risk factors assigned to assets and off-balance sheet liquidity exposures. As proposed under Basel III, the NSFR should be equal to at least

100% on an ongoing basis. Although the NSFR was expected to be introduced as a minimum standard on 1 January 2018, its enactment has been delayed.

As part of evaluating its compliance with the CRD IV / CRR capital and liquidity requirements, the Group is required to have in place sound, effective and comprehensive strategies and processes to assess and maintain on an ongoing basis the amounts, types and distribution of internal capital that it considers adequate to cover the nature and level of the risks to which it is or might be exposed. This is referred to as the Internal Capital Adequacy Assessment Process (ICAAP). Banks must also have in place an Internal Liquidity Adequacy Assessment Process (ILAAP) through which they are required to evaluate their liquidity risk management processes and improve them if necessary. The maintenance of adequate capital and liquidity is necessary for the Group's financial stability in the face of continuing turbulence and uncertainty in the global economy. When reliable, ICAAPs and ILAAPs can provide substantial input into the determination of the SREP capital and liquidity requirements. Accordingly, if internal processes are not sufficiently efficient, this may result in higher than strictly necessary required capital and liquidity levels and increased costs. The ICAAP is subject to regular internal review to ensure that it remains comprehensive and proportionate to the nature, scale and complexity of the activities of the Issuer. While the Issuer has established its ICAAP, these strategies and processes incorporate assumptions, judgements and estimates that may change over time. Accordingly, the Issuer continues to enhance and improve its ICAAP.

#### IFRS 9

In July 2014, the International Accounting Standards Board published IFRS 9. The aim of IFRS 9 is to improve the financial reporting of financial instruments. IFRS 9 requires the measurement of impairment loss allowances to be based on an "expected credit loss" (ECL) accounting model rather than on an "incurred loss accounting" model. Regulation (EU) 2017/2395, which applied from 1 January 2018, contains transitional arrangements allowing firms to mitigate the potential significant impact on CET 1 capital arising from ECL accounting. A firm is allowed to include in its CET 1 capital a portion of the increased ECL provisions for the transitional period. The Group has elected to apply the transitional arrangements where the impact on the impairment amount from the initial application of IFRS 9 on the capital ratios will be phased-in gradually. From 1 January 2018, the date of initial application of IFRS 9, and for five years thereafter, the amount of the difference between the provisions that will result from the transition to IFRS 9 and the provisions that have been recognised as at 31 December 2017 in accordance with IAS 39 will be added to the capital ratios. The amount that will be added each year will decrease based on a weighting factor until the impact of IFRS 9 is fully absorbed at the end of the five year period. The Group is required to publicly disclose their own funds, capital ratios and leverage ratios both with and without the application of the transitional arrangements in order to enable the public to determine the impact of those arrangements.

#### ECB's Guidance to Banks on Non-Performing Loans

On 20 March 2017, the ECB published its final guidance to banks on non-performing loans. The guidance addresses NPEs, as well as foreclosed assets, and also touches on performing exposures with an elevated risk of turning non-performing, such as "watch-list" exposures and performing forborne exposures. The guidance recommends the implementation of strategies for non-performing loan reduction and provides a set of guidelines, recommendations and best practices regarding governance, operational, reporting and technical aspects of the non-performing loan management process. The Issuer's policies and procedures have been modified or enhanced in order to address any possible gaps identified and to satisfy the requirements of the guidance.

#### Bank Recovery and Resolution

The BRRD was transposed into national law by Law (22(I)/2016) regarding credit institutions and investment firms (the **Resolution Law**) which replaced the previous Cypriot resolution regime for credit institutions and other institutions under the Resolution of Credit and Other Institutions Law of 2013.

The stated aim of the BRRD is to provide supervisory authorities, including the relevant Cypriot resolution authority, with common tools and powers to address banking crises pre-emptively in order to ensure the continuity of the institution's critical financial and economic functions whilst safeguarding financial stability and minimising taxpayers' exposure to losses.

The BRRD applies to banks of all sizes and consists of three pillars: preparatory and preventative measures, early intervention, and resolution tools and powers:

- Preparatory and preventative measures. Institutions subject to the BRRD are required to prepare
  recovery plans and the relevant resolution authority is required to prepare resolution plans for the
  relevant institutions based on the information provided by them.
- Early supervisory intervention. The relevant authorities are granted powers to take early action to address emerging problems. These powers include requiring an institution to implement its recovery plan and replacing existing management with a special manager to restore the institution's financial situation.
- Resolution. The relevant resolution authority is granted resolution powers and tools intended to ensure the continuity of essential services and to manage the failure of an institution in an orderly way.

The BRRD establishes common parameters for triggering the application of resolution tools and powers. The conditions that have to be met before resolution authorities take a resolution action in relation to a credit institution are: (a) the NCA determines that the institution is failing or is likely to fail; (b) there is no reasonable prospect that any alternative private sector or supervisory action taken would prevent the failure of the institution within a reasonable timeframe; and (c) a resolution action is necessary in the public interest. When the trigger conditions for resolution are satisfied, the BRRD provides a set of resolution tools that resolution authorities have the power to apply singly or in conjunction.

The resolution tools are the following:

- Sale of business. Resolution authorities may effect a sale of the institution, in whole or in part, on commercial terms, without requiring the consent of the shareholders or complying with other procedural requirements.
- *Bridge Institution.* Resolution authorities may transfer all or part of the business of an institution to a publicly controlled entity. The operations of a bridge institution are temporary, the aim being to sell the business to the private sector when market conditions are appropriate.
- Asset Separation. Resolution authorities may transfer impaired or problem assets to an asset management vehicle to allow them to be managed and worked out over time.
- Bail-In. Resolution authorities may write down and cancel the claims of shareholders and unsecured
  creditors of a failing institution and/or convert such claims into equity thereby diluting the holdings
  of pre-resolution shareholders.

As part of the BRRD bail-in requirements, institutions will be obliged to maintain MREL which may be bailed in. MREL is expressed as a percentage of a particular entity's total liabilities and own funds; the MREL for each entity is set by the relevant resolution authority on a case-by-case basis.

If a BRRD institution is part of a group, MREL will also apply on a consolidated basis, with the group-level resolution authority (**GLRA**), which, in the case of the Group, is the Single Resolution Board, being responsible for determining the MREL for the consolidated group after consultation with the group's consolidating supervisor. In addition, the GLRA may apply MREL obligations to specific companies in the

same group as a BRRD institution, such as financial holding companies and mixed financial holding companies. Again, this determination would be made by the GLRA subject to consultation with the group's consolidating supervisor.

The BRRD also has significant funding implications for credit institutions, which include the establishment of pre-funded resolution funds of 1% of deposits covered under the EU Deposit Guarantee Schemes Directive 2014/49/EU to be built up by 31 December 2024.

# Coordinated Resolution of Cross-border Banking Groups

In addition, the BRRD provides a framework to improve cooperation across borders to coordinate resolution measures in all affected EU Member States in the event that a cross-border banking group should fail. It does this by ensuring that resolution authorities in EU Member States have the same tools and powers at their disposal, and by requiring resolution authorities to consult each other and cooperate in resolution colleges with a view to agreeing a group resolution scheme. The resolution college is not intended to be a decision-making body, but a platform facilitating decision making by national resolution authorities. A group resolution scheme should take the form of joint decisions by national resolution authorities where possible, or coordinated decisions following consultation where there is disagreement by one or more national resolution authorities to a proposed group resolution scheme.

The resolution college for a cross-border banking group is chaired by the group-level resolution authority, which in the case of the Issuer would be the SRB (see "—Single Resolution Mechanism" below). If the group-level resolution authority considers that resolution action is required, it will prepare a group resolution scheme and submit it to the resolution college. National resolution authorities, for example those responsible for the resolution of banking subsidiaries, have an opportunity to disagree with the scheme and/or take independent resolution action, but must explain their reasons for disagreement to the group level resolution authority and other resolution authorities covered by the group resolution scheme. National resolution authorities must duly consider the potential impact of independent resolution action on the financial stability in the EU Member States where other resolution authorities are located and the potential effects on other parts of the group.

If no group resolution has been proposed, and a national resolution authority considers that resolution action is necessary in relation to a subsidiary for which it is responsible, it should inform the group-level resolution authority and the members of the resolution college. The group-level resolution authority must then consult with the other members of the resolution college, assess the likely impact of the proposed resolution actions on the group, and on group entities in other EU Member States. In particular, the group-level resolution authority must assess whether the resolution actions or other measures proposed by the national resolution authority would make it likely that the conditions for resolution would be satisfied in relation to a group entity in another Member State, and if so, prepare a group resolution scheme within 24 hours (unless allowed more time by the relevant national resolution authority). If the group-level resolution authority does not make an assessment within this time, the national authority may proceed with the proposed resolution action. If a group resolution scheme is proposed, the national resolution authority will have the opportunity to disagree and take independent resolution action as described above.

# Single Resolution Mechanism

As part of the initiative for a European banking union, the EU has also established a single resolution mechanism (**SRM**), under the SRM Regulation which entered into force on 19 August 2014. Under the SRM, a single resolution process applies to all banks established in EU Member States participating in the SSM, and the process is co-ordinated by the SRB; a single resolution fund (**SRF**) was also established. The SRB is the resolution authority in respect of the Issuer, and acts as the group-level resolution authority for the Issuer and its subsidiaries.

The SRM applied from 1 January 2016 (with certain provisions relating to the establishment of the SRB and

the SRF having applied earlier). The SRM Regulation is closely connected with the BRRD. For banks within the SSM, the SRB effectively takes on the role of the relevant national resolution authority established under the BRRD (in the case of Cyprus, the CBC). BOCH and the Issuer are subject to the consolidated supervision of the SRB.

# Additional Cypriot Regulatory Requirements Applicable to the Issuer

## Directive on Governance and Management Arrangements in Credit Institutions

In August 2014, the CBC issued the Directive on Governance and Management Arrangements in Credit Institutions (the CBC Governance Directive) which imposes requirements for corporate governance on credit institutions operating in Cyprus. The CBC Governance Directive, amongst other things, establishes requirements for the board of directors and board committees of credit institutions in Cyprus. The CBC Governance Directive also establishes rules for the internal control functions, including rules regarding compliance, audit, risk and information security.

# **Equity Participation in Companies**

Credit institutions in Cyprus must meet certain requirements (mainly in relation to the settlement of debt) and follow certain procedures regarding holdings in other companies. An authorised credit institution incorporated in Cyprus is also subject to the following requirements under the CRR: where (i) the value of a qualifying holding outside of the financial sector which exceeds 15% of the credit institution's eligible capital; or (ii) the total value of qualifying holdings outside the financial sector exceeds 60% of the credit institution's eligible capital, the competent authority of the credit institution may either: (A) require that the credit institution apply a risk weight of 1250% to the amount of such holdings as the greater of: (i) the amount of qualifying holdings in excess of 15% of eligible capital; and the total amount of qualifying holdings that exceed 60% of the eligible capital of the credit institution; or (B) prohibit the credit institution from having such holdings in excess of the relevant percentage. The competent authority of the credit institution is required to publish its choice of either (A) or (B). The CBC has elected (A) and credit institutions in Cyprus must apply a risk weight of 1250% to any such holdings, in accordance with Article 89 (3)(a) of the CRR.

This restriction only applies to qualifying holdings in an undertaking which is not one of the following:

- (a) a financial sector entity; or
- (b) an undertaking, that is not a financial sector entity, carrying on activities which the competent authority considers to be any of the following:
  - a direct extension of banking;
  - ancillary to banking; and
  - leasing, factoring, the management of unit trusts, the management of data processing services or any other similar activity.

Further, shares in undertakings not referred to in points (a) and (b) are excluded from the calculation of the limits above where any of the following conditions is met:

- those shares are held temporarily during a financial assistance operation;
- the holding of those shares is an underwriting position held for five working days or fewer; and
- those shares are held in the own name of the institution and on behalf of others.

New and significant holdings (concentrations) additionally may have to be reported to the CPC according to the Control of Concentrations between Undertakings Law of 2014 (Law 83(I)/2014) and, if such transactions have a European Community dimension within the meaning of Regulation (EC) No. 139/2004 on the control of concentrations between undertakings (as supplemented by Commission Regulation (EC) 802/2004), these new and significant holdings must also be notified to the EC and cannot be put into effect prior to receiving a clearance from the EC.

# Constraints on the Use of Capital

There are no constraints on the use of capital that have or may have a significant impact, directly or indirectly, on the Group's activities, except for the constraints imposed by the banking regulations discussed above and the legal framework applicable to credit institutions incorporated in Cyprus.

Part of this framework includes a prohibition set out in the Banking Law which applies to credit institutions incorporated in Cyprus requiring CBC written approval (with such approval subject to the provisions set out in Cypriot company law) for any transaction which relates to a credit institution acquiring or dealing for its own account in its own shares, and a prohibition on granting, directly or indirectly, of credit facilities for the purchase of a credit institution's own shares or the shares of a holding company or subsidiary. As the result of an amendment made in April 2017 to facilitate debt restructurings, this prohibition does not apply to a subsidiary of an authorised credit institution incorporated with the aim of acquiring real estate or other property in relation to the settlement of debt so long as any debtor of such subsidiary is not connected through a unified credit risk to the debtor which has transferred to such subsidiary the real estate or other property as part of the settlement of debt.

# Equity Participations of Individuals or Legal Entities in Cypriot Credit Institutions

Any natural or legal person that has decided to acquire, either on his own or in conjunction with other persons, directly or indirectly, a "qualifying holding" (a direct or indirect holding which represents 10% or more of the capital or of the voting rights or which makes it possible to exercise a significant influence over the management) or further increase its equity participation beyond, directly or indirectly, certain legally defined thresholds (20%, 30%, 50% or so that the Cypriot authorised credit institution becomes its subsidiary) of voting rights or of capital held in a Cypriot credit institution (or its parent) must notify and obtain prior approval from the ECB under the SSM Regulation. The notification is required to be submitted (together with all relevant supporting information) to the CBC in the first instance which will, after its assessment of the proposed acquisition in accordance with the Banking Law, forward the application and its proposed decision to the ECB. The ECB will decide whether to oppose the acquisition after its assessment in accordance with relevant EU law.

If a person fails to comply with the notification requirement, the CBC/ECB may, among other things, declare ineffective the legal documentation underlying the acquisition, suspend the voting rights attached to the relevant shares and impose fines.

Notification obligations also exist, and the relevant fines and administrative measures may be imposed in the case where a natural or legal person decides to (a) dispose of, directly or indirectly, a qualifying holding in a Cypriot authorised credit institution or (b) to reduce its current qualifying holdings resulting in a decrease thereof below the legally defined thresholds set out above, or (c) reduce its current qualifying holding to the extent that the Cypriot authorised credit institution ceases to be a subsidiary.

In connection with these notification requirements, there is also an obligation on Cypriot authorised credit institutions, on becoming aware of any acquisitions or disposals of qualifying holdings in its capital that cause holdings to exceed or fall below one of the legally defined thresholds set out above, to inform the CBC accordingly. Additionally, and subject to the provisions of the Banking Law, a Cypriot credit institution is required to know, for every legal person that possesses at least 5% of its issued share capital, the names of the ultimate beneficial owners to whom each legal person belongs, and to disclose this information to the

CBC at least once a year or when there has been an amendment or change to the information.

#### **Interest Rates**

Pursuant to an amendment to the Interest Rate Law passed by the House of Representatives of Cyprus in September 2014, terms in agreements relating to credit facilities that give a credit institution the right to unilaterally increase the interest rate margin payable by the borrower are void and unenforceable. This amendment applies to all credit facilities in existence as at the date the amendment came into effect (9 September 2014) and all agreements relating to credit facilities entered into thereafter. In addition, this amendment, inter alia:

- requires credit institutions to ensure clarity and transparency on changes to the amount of interest charged, to the timing of interest payments and the methodology for calculating such interest;
- requires credit institutions to publish on their website the calculation methodology of the various categories of their base rates, as well as the conditions and parameters which contribute to the changes in base rates; and
- establishes that default interest shall not exceed 2%. If a credit institution cannot show that the default interest charged in the past above the 2% threshold relates to its real costs, the credit institution will have to reimburse or compensate the borrower for the additional amounts charged.

The CBC issues directives which specify Pillar II specific own funds capital requirements for deposits with high interest rates. The Pillar II specific own funds capital requirements currently apply to deposits with an interest rate higher than the relevant EURIBOR/LIBOR plus 2%, with a floor of 0% on EURIBOR.

#### Insolvency Framework Laws

The Cypriot insolvency framework laws enacted on 7 May 2015 comprise of the following:

- Insolvency of Natural Persons (Personal Repayment Schemes and Debt Relief Orders) Law (No. 65(I)) of 2015—a law which provides for debt relief orders and consensual and non-consensual debt repayment schemes for natural persons (**Personal Repayment Schemes**);
- Bankruptcy Law (Amending) (No. 61(I)) Law of 2015—a law amending the existing Cypriot Bankruptcy Law, Cap. 5 in relation to natural persons in order to provide, amongst other things, for the automatic discharge of a debtor from bankruptcy and certain debts after three years from the issue of the bankruptcy order if (i) he has been co-operative and acted in good faith and (ii) he has submitted to the official register or the trustee in bankruptcy at least one year prior to the automatic discharge a condition report of his property and his preliminary testimony in the prescribed manner, and has provided the official receiver with the power to dispose of assets without further court approval or involvement of the debtor (except in cases of property subject to security). In relation to property subject to a security interest, the official receiver/trustee in bankruptcy may obtain a court order to dispose of such property, however, the priority of the secured creditor in relation to the relevant sale proceeds is preserved;
- Company Law (Amending) (No. 63(I)) Law of 2015—a law amending the liquidation provisions of the existing Companies Law in order to, amongst other things, allow for the appointment of the liquidator by creditors and contributories and not just by the Cypriot courts and to allow the liquidator to obtain a court order to dispose of property subject to security for the benefit of all creditors, paying the secured creditor in priority;
- Company Law (Amending) (No. 62(I)) Law of 2015—a law amending the existing Companies Law in order to provide for a mechanism for the restructuring of a company's debts and requires the

appointment of an insolvency practitioner as an independent examiner (at the application of the company or any creditor or shareholder holding not less than one-tenth of the share capital or any guarantor or all of the aforementioned parties; jointly or separately) to formulate proposals for a compromise or a scheme of arrangement (**Examinership**). An examiner can be appointed if the Cypriot courts are satisfied that there is a reasonable prospect of the survival of the company and of the whole or any part of its undertaking as a going concern. If an examiner is appointed, a four month moratorium against the claims of any secured or unsecured creditor is afforded to the company. The proposals of the examiner require the confirmation of the Cypriot courts (which may sanction, modify or reject the proposals). A court may sanction a proposal involving a scheme of arrangement provided that, amongst other things, a majority in value of at least one impaired class of creditors has accepted the proposals; and

• Insolvency Practitioners Law (No. 64(I)) of 2015—a law which provides for the licensing and supervision of independent insolvency practitioners who act in various capacities under the Insolvency Framework Laws,

(collectively and with the underlying laws as amended as appropriate, the Insolvency Framework Laws).

The main objectives of the Insolvency Framework Laws are to modernise and increase the efficiency of liquidation and bankruptcy proceedings in Cyprus for individuals and companies and to create appropriate incentives for debt repayment while, at the same time, providing certain protections and benefits to debtors and guarantors, particularly the protection of their primary residences. Examples of these protections and benefits under some of the insolvency regimes are set out below and there are similar protections and benefits found under the other regimes prescribed by the Insolvency Framework Laws:

- the ability of the Cypriot courts and the insolvency practitioner to impose Personal Repayment Schemes on both secured and unsecured creditors without their consent as long as certain criteria are met. These criteria include, amongst other things, a requirement that the total amount of the assets and the secured and unsecured debt of the debtor be not more than €250,000 and €350,000, respectively, and a requirement that the debtor's inability to pay his debts is a result of the deterioration of his financial position which has led to a reduction of his income by at least 25%. In addition, the insolvency practitioner is expected to exclude any requirement on the debtor to sell his primary residence in a Personal Repayment Scheme to the extent possible;
- provisions which would render guarantors responsible for only the difference between the amount of the debt and the market value from time to time of any property securing the debt, even if the guarantee provides for the guarantor to be treated as principal debtor. The types of guarantors or guarantees protected by, and the definition of "market value" used in these provisions, vary under the different insolvency regimes;
- significant protections for guarantors who are natural persons in respect of debt subject to a Personal Repayment Scheme such as:
  - o for a guarantor of any non-performing loan existing as at 7 May 2015, a prohibition on legal measures against him if his assets, excluding his primary residence, do not exceed €750,000, the debt guaranteed was for an amount of up to €250,000 or, as at 7 May 2015, the remaining debt guaranteed was for an amount of up to €250,000 and the debt guaranteed is secured against the primary residence of the borrower; and
  - o the imposition of a two year time limit commencing on the implementation of the relevant Personal Repayment Scheme for legal actions to be brought against a guarantor from the date of the implementation of the relevant Personal Repayment Scheme.
- in respect of companies under liquidation, the imposition of a burden on the secured creditor to

submit a preliminary estimation of the value of the secured property within ten days of the publication of the liquidation order in the Official Gazette;

- for guarantors of a company under liquidation, the barring of a creditor from taking any legal or other measures against a guarantor who is a natural person and who has guaranteed debt in an amount not exceeding €500,000 if the creditor does not submit its proof of debt to the company's liquidator within the specified time limit;
- under Examinership, significant protections for guarantors, such as:
  - o unless the guarantor is also subject to Examinership, a requirement that a creditor must offer the guarantor an assignment of its right to vote with respect to the proposed rehabilitation plan if the guarantor is a company or other legal entity, or is a natural person which has guaranteed an amount greater than €500,000. It is unclear whether the offer by the creditor should be conditional on, or based upon the amount of, the payment of the guaranteed amount by the guarantor, or how this requirement would operate if there is more than one guarantor; and
  - o the barring of a creditor from taking any legal or other measures against a guarantor who is a natural person and who has guaranteed debt in an amount not exceeding €500,000 if the creditor fails to submit a list of guarantors (which includes the market value of the secured property and the balance of the debt) within the time limit specified in the relevant law (as may be extended by the examiner).

Further, the Protection of a Certain Category of Guarantors Law of 2003 was amended in order to provide for additional protections to guarantors who are natural persons and provided guarantees, except where the borrower is a company and the guarantor was a director of the company at the time he provided the guarantee (the **Protected Guarantors**). These additional protections include, amongst others:

- a requirement on the creditor to prove that the debtor does not have the financial ability or assets to repay the debt or that the creditor has exhausted all available measures against the debtor; otherwise, provided certain conditions set forth in the law are satisfied, the execution of judgment against the Protected Guarantor will be stayed; and
- a prohibition on foreclosure by a secured creditor on the mortgaged property of the Protected Guarantor if the mortgaged property of the debtor has not been subject to foreclosure.

The protections afforded to Protected Guarantors, however, do not apply to guarantors who guarantee debt subject to Examinership or Personal Repayment Schemes.

## Laws relating to Foreclosures

The Transfer and Mortgaging of Immovable Property Law (Law 9/1965) (as amended, the **Foreclosure Laws**) was enacted as an alternative foreclosure process to the processes conducted through the Land Registry Department and establishes procedures for the valuation and auctioning of properties by third parties (such as the Issuer). In line with the policy aims of the Insolvency Framework Laws, the Foreclosure Laws seek to increase the efficiency of the foreclosure process while, at the same time, provide certain protections and benefits to borrowers and mortgagors, particularly the protection of their primary residences. In the context of a foreclosure over immovable property involving an auction of a primary residence, the Foreclosure Laws provide the mortgagor and first degree relatives of the mortgagor with the right of first refusal to match the highest bid. Borrowers and mortgagors also have the right to appeal, inter alia, against valuations and there is an obligation on lenders to attempt to reach an agreement with borrowers to restructure the defaulted loan. Property buyers who have deposited their sale contract at the Land Registry Department, but who have not secured the property's title deed are also protected provided that certain

conditions are met. Under the Foreclosure Laws, the director of the Land Registry Department has the authority to release and/or cancel mortgages and/or other encumbrances and/or prohibitions and thereafter proceed with the transfer of the property into the name of the purchaser, depending on the case and under certain conditions. These conditions include the requirement that the related sales contract must have been deposited with the Land Registry Department by 31 December 2014, that the sales price must be fully paid and any security registered in relation to the sales contract must have been paid to the mortgagee. The Legal Aid (Amending) (No 3) Law of 2014 also expanded mortgagors rights to legal assistance in court proceedings relating to foreclosures. In addition, the Central Bank of Cyprus (Amending) (No 2) Law of 2014 requires the CBC to report to the House of Representatives of Cyprus on a quarterly basis on the number and types of debts which have been restructured per credit institution and per financial institution, to report on the progress on the collection of delayed payment of debts and to report on developments with the application of the Foreclosure Laws.

As a result of the protections afforded to borrowers and mortgagors under the Foreclosure Laws and other related laws, the burden of execution in relation to the foreclosure process under the Foreclosure Laws falls on the mortgagees (such as the Issuer) and still involves significant administrative and bureaucratic burdens (such as obtaining tax clearances, locating title deeds and the recording of loans). The updated legislation framework on NPEs improved the Issuer's ability to either sell or repossess mortgaged properties where negotiations with the relevant borrowers and/or mortgagors have failed and, consequently, the Issuer's ability to negotiate with borrowers and to reach voluntary debt restructuring solutions with them.

# Enforcement procedure

The Foreclosure Laws established an enforcement procedure which is intended to take no more than two years to complete.

A summary of the enforcement procedure is set out below.

- Arrears: a lender may only initiate the forced sale process after the borrower has been in arrears for at least 120 days from the date the entire mortgage debt becomes due and payable, unless pursuant to the provisions of any other applicable laws, regulations or directives, the forced sale process has been suspended.
- Notice: written notice should be served on the borrower (and any other interested party)
  accompanied by a detailed statement of the amounts outstanding and informing such persons that
  they have a specified amount of days, this number being not fewer than 30 days from the date of
  service of the notice to settle the debt. The notice should state that if the borrower does not comply
  with the notice, forced sale proceedings may be commenced.
  - If the debt is still outstanding after this specified number of days, the mortgage lender may serve a second written notice stating that the mortgaged property will be sold by public auction. This notice should be given at least 30 days prior to the arranged date of the public auction.
- Appeal: a borrower (and any other interested party) has the right within 30 days from the date of receipt of the second notice to file an appeal with the District Court on the grounds of procedural irregularities or if there is a court case pending relating to the first notice.
- Valuation: each of the borrower and the lender has a right to appoint an independent appraiser to value the mortgaged property. If the borrower does not appoint its own appraiser, the lender is required to appoint two appraisers.
- Process of sale: the initial attempt of a forced sale of the mortgaged property must be conducted by public auction. The mortgaged property cannot be sold for a price which is lower than the reserve price. The reserve price must correspond to 80% of the market value of the mortgaged property.

If the initial attempt of the forced sale is not successful, the lender has two options:

- o either to conduct the sale via another public auction, following the same procedure as that of the first public auction; or
- o to conduct a direct sale with tenders of the mortgaged property.

The lender must notify the borrower and any interested third party which of the two options will be followed at least 20 days before the sale.

The lender may determine the reserve price of the mortgaged property corresponding to 80% of the market value for the first three months after the first public auction. Once the three months have passed, no reserve price is required. However, the lender has the right at any time to stop the sale on the basis that, based on the valuation reports, a fair sale price cannot be obtained.

If after the period of one year all sale attempts of the mortgaged property remain unsuccessful, the borrower may either buy the mortgaged property at market value based on new valuations received, or the property may be sold by public auction or by direct sale at a reserve price, which is not lower than 50% of the market value, based on new valuations received. If this attempt remains unsuccessful for a period of one year, the same procedure described in this paragraph is followed until the sale of the mortgaged property is achieved.

- Public auction: This involves the lender providing details of the auction to the borrower and any other interested third party and publishing such details in a comprehensive list of places, including on the official website of the Ministry of the Interior, on the lender's website and in two daily national newspapers.
  - In all cases, irrespective of whether the lender opts to directly sell the property or use the auction process, the property cannot be sold to a person who is an officer, director or employee of the lender, a person who holds more than 2% shareholding in the lender, or anyone who is connected, or is a representative or a spouse or a parent or a descending relative of third degree to such person.
- Sale proceeds: following the sale or auction of the property, the lender is required to notify the borrower of the sale proceeds obtained, any fees and expenses incurred and also to notify (in addition to the borrower) any interested third party of the proposed manner of distribution of the sale proceeds. The sale proceeds are used to pay: firstly, expenses and any taxes (including capital gains tax); secondly, prior registered secured creditors; thirdly, the mortgage debt plus interest; and fourthly, any other secured creditors. Any residual amount is required to be paid to the mortgagor and any other expenses relating to the sale are paid by the mortgagee. The mortgagor or any other interested person has the right to challenge (within 20 days of the date of notification) the proposed distribution of sale proceeds by filing an application/appeal with the District Court.

# Sale of Credit Facilities Law

The Sale of Credit Facilities Law was approved by the House of Representatives of Cyprus on 12 November 2015 with the intention of facilitating and regulating the sale of loan portfolios by Cypriot banks. In particular, the Sale of Credit Facilities Law requires purchasers of loans which have a principal amount of less than EUR 1 million to be, inter alia, authorised credit institutions in the EU or entities which are incorporated in Cyprus and regulated by the CBC. Pursuant to the Sale of Credit Facilities Law, the CBC has the authority to reject an application for authorisation from any purchaser for reasons of national interest. In addition, for all loans, regardless of amount, the Sale of Credit Facilities Law introduced a requirement to give notice to borrowers (and guarantors) of the proposed sale of loans and gives borrowers (and guarantors) a right to submit a proposal to purchase these loans within a relatively limited time-frame without obliging the purchasers to accept such a proposal by the borrowers and/or the guarantors.

# Additional UK Regulatory Requirements Applicable to BOC UK

BOC UK is authorised under the UK's Financial Services and Markets Act 2000 (as amended, the FSMA) for deposit-taking, mortgage, consumer buy-to-let mortgage and consumer lending activities, together with limited investment activities in a principal capacity. The PRA is BOC UK's prudential regulator and it provides joint decisions with the ECB with respect to BOC UK's capital and liquidity requirements. The FCA is the conduct regulator for firms such as BOC UK that are prudentially regulated by the PRA and is also responsible for the supervision of consumer credit regulation. A summary of certain key laws in the UK and the Financial Ombudsman Service which are relevant to BOC UK's core business of mortgage and consumer lending is set out below. Furthermore, a summary of the senior managers regime, certification regime and related conduct rules which apply to individuals in banking is set out below.

# Mortgage Lending under the FSMA

The FSMA regulates mortgage credit within the definition of "Regulated Mortgage Contract" and also regulates certain other types of home finance. A credit agreement is a Regulated Mortgage Contract:

- if at the time it is entered into:
  - o a lender provides credit to an individual or to trustees (the 'borrower'); and
  - o the obligation of the borrower to repay is secured by a mortgage on land in the EEA, at least 40% of which is used, or is intended to be used, in the case of credit provided to an individual, as or in connection with a dwelling; or (in the case of credit provided to a trustee who is not an individual), as or in connection with a dwelling by an individual who is a beneficiary of the trust, or by a related person; and
- if it is not a home purchase plan, a limited payment second charge bridging loan, a second charge business loan, an investment property loan, an exempt consumer buy-to-let mortgage contract, an exempt equitable mortgage bridging loan, an exempt housing authority loan or a limited interest second charge credit union loan.

If prohibitions under the FSMA as to authorisation or financial promotions are contravened, then the affected Regulated Mortgage Contract (and, in the case of financial promotions, other credit secured on land) is unenforceable against the borrower without a court order. The Mortgage and Home Finance: Conduct of Business Sourcebook (MCOB), which is part of the FCA Handbook of Rules and Guidance, sets out rules in respect of Regulated Mortgage Contracts and certain other types of home finance. Under the MCOB rules, an authorised firm (such as BOC UK) is restricted from repossessing a property unless all other reasonable attempts to resolve the position have failed, which can include the extension of the term of the mortgage, product type changes and deferral of interest payments.

## Mortgage Credit Directive Order 2015

The Mortgage Credit Directive Order 2015 (**MCD Order**) implements the Mortgage Credit Directive (2014/17/EU) in the UK. The MCD Order provides the framework by which the FCA regulates buy-to-let (**BTL**) mortgage contracts.

A BTL mortgage contract is distinct from a Regulated Mortgage Contract and is either:

- at the time it is entered into a Regulated Mortgage Contract which provides that the land subject to the mortgage cannot at any time be occupied as a dwelling by the borrower or by a related person, and is to be occupied as a dwelling on the basis of a rental agreement; or
- a regulated credit agreement under the FSMA which provides that the land subject to the mortgage

cannot at any time be occupied as a dwelling by the borrower or by a related person, and is to be occupied as a dwelling on the basis of a rental agreement.

A BTL mortgage contract will only be regulated under the MCD Order if it is a consumer buy-to-let (**CBTL**) mortgage contract. A CBTL mortgage contract is one which is not entered into by the borrower wholly or predominantly for the purposes of a business carried on, or intended to be carried on, by the borrower.

The MCD Order 2015 also prescribes conduct standards for CBTL lenders covering areas such as knowledge and competence requirements for creditors' staff, provision of general information to customers, precontractual information and adequate explanations and treatment of debtors in arrears.

# Senior Managers Regime, Certification Regime and Conduct Rules

On 7 March 2016, a new regime for individuals in banking came into force, which can broadly be divided into three categories: the senior managers regime rules of individual accountability of the FCA and PRA under the Banking Reform Act (the **Senior Managers Regime**), the certification regime forming part of the accountability framework introduced by the Banking Reform Act (the **Certification Regime**) and the conduct rules (the **Conduct Rules**).

The Senior Managers Regime applies to individuals who hold key roles and responsibilities within firms, including executive management, directors and non-executive directors (other than standard non-executive directors who do not act as chairman, senior independent director or chair any committee). The Senior Managers Regime requires such individuals to be pre-approved by regulators, and BOC UK is required to maintain procedures for the assessment of the fitness and propriety of such individuals before applying for approval and at least annually thereafter.

The Certification Regime applies to staff, other than senior managers, whose decisions could cause significant harm to the firm or its customers (for example, individuals providing mortgage advice). Staff subject to the Certification Regime are not subject to regulatory pre-approval. However, BOC UK is required to identify staff subject to the Certification Regime and certify the fitness and propriety of such staff at the point of recruitment and annually thereafter. The Conduct Rules set out standards of behaviour that a firm's staff is expected to meet.

#### Financial Ombudsman Service

The FSMA established the Financial Ombudsman Service (the **Ombudsman**), which determines complaints by eligible complainants. An eligible complainant must be a consumer or a microenterprise and not a person acting for the purpose of a business. All firms authorised under the FSMA are within the compulsory jurisdiction of the Ombudsman if a complaint made by an eligible complainant relates to an act or omission by a firm carrying on regulated activities and CBTL business.

The remit of the Ombudsman in respect of BOC UK includes deposit taking, the offer of Regulated Mortgage Contracts and CBTL mortgage contracts and any other regulated activity transacted with a customer who is not acting wholly or predominantly for the purposes of a business.

The Ombudsman determines complaints on the basis of what, in its opinion, is fair and reasonable in all the circumstances of the case. The maximum level of money award by the Ombudsman is £150,000 plus interest and costs. The Ombudsman may also make directions awards, which direct the business to take steps as the Ombudsman considers just and appropriate.

# **Future Development in Regulatory Environment**

## EU General Data Protection Regulation

The EU General Data Protection Regulation represents a new legal framework for data protection in the EU and will directly apply in all EU member states from 25 May 2018. The GDPR applies to organisations located within the EU but it also extends to organisations located outside of the EU if they offer goods or services to EU data subjects. Regulators have unprecedented power to impose financial fines for serious breaches of up to €20 million or 4% on the company's annual global turnover. In Cyprus, the Local Data Protection Commissionaire will also issue further guidelines to support and monitor GDPR implementation.

# **Regulatory Proposals in Cyprus**

Some of the initiatives currently being formulated by the Government include:

- various tax reforms aimed at reinforcing the efficiency and effectiveness of revenue collection, bolstering tax administration agencies and infrastructure, improving the effectiveness of the immovable property tax and facilitating the exchange of information of tax matters across EU Member States; and
- the passing of a securitisation bill with a view to increasing the efficiency and transparency of the
  processes in relation to the securitisation of loan portfolios by Cypriot banks. The securitisation bill
  is in the process of being reviewed and considered by the Government and Cypriot bank
  representatives.

# **Tax-related Regulations**

The Group is committed, via group policies and relevant procedures, to comply fully with international tax initiatives and regulations that govern the automatic exchange of financial and tax information, as part of the global effort to eliminate tax evasion and promote transparency.

#### **FATCA**

FATCA was enacted in 2010 by the U.S. Congress as part of the Hiring Incentives to Restore Employment (HIRE) Act. FATCA requires foreign financial institutions (**FFIs**), such as the Issuer and many entities in its BOC Group, that are resident in a country that has entered into a "Model 1" intergovernmental agreement with the United States (a **Model 1 IGA**) to report to their home country's tax authority information about financial accounts held by U.S. taxpayers or by foreign entities in which U.S. taxpayers hold a substantial ownership interest. Pursuant to the Model 1 IGA, their home country's tax authority will provide such information to the U.S. Internal Revenue Service (the **IRS**).

In order to avoid U.S. federal income tax withholding under FATCA, an FFI in a country that has entered into a Model 1 IGA will be required to (a) register with the IRS; (b) identify U.S. accounts; (c) report certain information to their home country's tax authority regarding U.S. accounts; and (d) in certain circumstances, withhold a 30% tax on certain U.S.-source payments to non-participating FFIs and account holders who are unwilling to provide the required information.

FFIs that fail to comply with the requirements of FATCA will be subject to a 30% withholding tax on certain U.S.-source payments made to them.

Registration of FFIs takes place through the "FATCA Registration Website" and, upon approval, the FFIs receive a global intermediary identification number (**GHN**) from the IRS. The IRS regularly publishes a list of registered and approved FFIs and their GIINs. Withholding agents will rely on this list to verify an FFI's GIIN and not withhold on payments made to the FFI.

The Cyprus Government signed a Model 1 IGA with the United States on 2 December 2014 (the IGA). The Issuer began the implementation of due diligence procedures for new clients from 1 January 2015, as provided by the IGA. On 26 August 2015, the Cypriot Minister of Finance issued a decree for the

application of the IGA in Cyprus (No. 281/2015). Following the issuance of the decree, the Issuer submitted its first report to the Cyprus Competent Authorities (the Cyprus Tax Department) on 31 August 2015. All BOC Group FFIs have registered with the IRS as Model 1 IGA Reporting Financial Institutions and have obtained their GIINs.

# Common Reporting Standard

On 6 May 2014, in an attempt to combat tax evasion globally, 47 member states of the OECD agreed in principle to share information on residents' assets and incomes automatically (the **Common Reporting Standard**). On 29 October 2014, 51 OECD countries (including Cyprus) signed a multilateral competent authority agreement committing to an early adoption of the Common Reporting Standard and undertaking the necessary reporting obligations from 2016. The reporting requirements under the Common Reporting Standard took effect in 2017.

On 17 November 2017, the Cypriot Minister of Finance, pursuant to the powers accorded to him by means of the Article 6(16) of the Assessment and Collection of Taxes Law, issued Administrative Decree (No. 349/2017) (the **Administrative Decree**) relating to the application of the Multilateral Competent Authority Agreement on the Automatic Exchange of Financial Account Information in Cyprus which replaced the previous decree issued in May 2016.

The Administrative Decree requires Cypriot financial institutions, such as the Issuer, to provide to the Cyprus Tax Department information about certain account holders who are tax residents in jurisdictions that are signatories to the Common Reporting Standard (**Participating Jurisdictions**). The Ministry of Finance updates the published list of Participating Jurisdictions with which Cyprus intends to exchange information in accordance with the provisions of the Common Reporting Standard.

On 9 December 2014, the ECOFIN council agreed to amend the Directive on Administrative Cooperation (**DAC2**) to incorporate the Common Reporting Standard, thus providing for the introduction thereof amongst all EU Member States as from 2016 and announcing the first exchange of information between tax authorities of EU Member States as from September 2017 (or commencing in 2018 in the case of Austria).

On 25 April 2016, Law N.60 (I)/2016 (the DAC2 Law) was enacted to amend the Administrative Cooperation in the Field of Taxation Law of 2012, and implement the provisions of DAC2, regarding the mandatory automatic exchange of information in the field of taxation.

# Transfer Fees Law and Capital Gains Tax Law

In order to increase the efficiency of liquidation and bankruptcy proceedings in Cyprus for individuals and companies and to support the reduction of delinquent loans, certain Cypriot tax laws were amended to complement and reinforce the provisions of the Insolvency Framework Laws and the Foreclosure Laws.

In July 2015, the Transfer Fees Law, Cap. 219 of the Department of Lands and Survey (as amended, the **Transfer Fees Law**) was amended so that:

- no duties or fees would be chargeable under the Transfer Fees Law:
  - on the sale or transfer or registration of a primary residence if the total sales proceeds per owner do not exceed €350,000 and so long as the sale or transfer concerned takes place in the context of a bankruptcy procedure, a procedure for the winding up of a company and/or a sale of mortgaged property by the creditor under the Foreclosure Laws;
  - o until 31 December 2019 on transfers and registration of immovable property in the name of the creditor as part of a debt settlement restructuring between a credit institution and a borrower and/or his guarantor; or

o if, among other exceptions, (i) on the same day as an existing mortgage is cancelled, a new mortgage is created over a different immovable property of the mortgagor in favour of the same mortgagee and in order to secure an amount which is equal to or less than the original amount; or (ii) on the same day as an existing mortgage is cancelled, a new mortgage is created over the same immovable property in favour of the same or a different mortgagee in order to secure an amount which is equal to or less than the original amount.

Further, in July 2015, the Capital Gains Tax Law, Law 52/1980 was amended so that no capital gains tax would be chargeable:

#### until 31 December 2019:

- on the sale of a primary residence (used exclusively by the owner for residing) where the total sales proceeds per owner do not exceed €350,000 and so long as the sale or transfer concerned takes place in the context of a restructuring under the terms of the Arrears Management Directive, a composition or scheme of arrangement under bankruptcy proceedings, a Personal Repayment Scheme, Examinership, liquidation or a sale of mortgaged property by the creditor under the Foreclosure Laws;
- o on the sale of any property (e.g., immovable property and securities) in the context of any other restructuring; and
- on the sale of immovable property (not including an exchange or donation of immovable property) which was acquired during the period commencing on 16 July 2015 and ending on 31 December 2016 provided that such sale is made at market value and between persons not connected with each other, subject to certain exceptions.

#### Anti-Tax Avoidance Directive

The European Commission published a draft Anti-Tax Avoidance Directive in January 2016, which was formally adopted by the Council of the EU in July 2016 in Council Directive 2016/1164 (the ATAD). The ATAD must be implemented by each Member State by 2019, subject to derogations for Member States which have equivalent measures in their domestic law. Amongst the measures contained in the ATAD is an interest deductibility limitation rule similar to the recommendation contained in the OECD Base Erosion and Profit Shifting ('BEPS') Action 4 proposals. The ATAD provides that interest costs in excess of the higher of (a) EUR 3.000.000 or (b) 30% of an entity's earnings before interest, tax, depreciation and amortisation will not be deductible in the year in which they are incurred but would remain available for carry forward. When implemented, it is possible that the ATAD may affect the tax treatment of the Issuer and/or the Covered Bonds. However, in the absence of implementing legislation, the possible implications of the ATAD at the date of this prospectus are unascertainable.

#### THE MORTGAGE AND HOUSING MARKET IN CYPRUS

# The housing market

The housing market and the construction sector have played, and continue to play, important roles in the Cyprus economy. There is a high level of home ownership in Cyprus. According to Eurostat, the ratio of owner-occupied homes in Cyprus was 72.5% in 2016 and has remained over 70% since 2007. By comparison, in 2016, the average ratio of owner-occupied homes in the European Union was 69.2%, with the ratio of owner-occupied homes exceeding 90% in certain central and eastern European countries and the ratio for western European countries ranging from 51.7% in Germany to 77.8% in Spain (source: Eurostat).

After a period of rapid expansion, particularly from 2000 to 2007, construction activity and housing demand contracted significantly between 2007 and 2013. Over the course of this period, the number of registered sales contracts dropped by 82.3%. Property sales started to rise in 2014 as Cyprus started to come out of recession and the construction sector began to recover in 2015 along with the broader economy in Cyprus. While the outlook remains positive over the medium-term, the level of activity in the Cypriot housing market and the construction sector is not expected to increase to pre-global financial crisis levels.

Registered property sales contracts at the Government's Lands and Surveys Department decreased by an average of 23.2%, year-over-year, between 2008 and 2013 and increased by an average of 24.0%, year-over-year, between 2014 and 2017. Based on the CBC's residential property index, prices peaked in the third quarter of 2008 in Cyprus as a whole as well as in each of the provinces except for Limassol, where prices peaked in the fourth quarter of the same year. Since then, residential property prices have declined. The decline continued throughout the period until the end of 2016 on a year-over-year basis. The cumulative decline from the peak in the third quarter of 2008 to the trough in the second quarter of 2016 was 32.0%. Residential property prices rose by 1.1% on average in 2017 year-over-year.

A number of key factors combined over successive periods prior to 2008 to increase the demand for housing, including:

- the relocation of a sizeable portion of the population following the Turkish invasion of 1974 and the resulting occupation of part of the island. This led to approximately 165,000 refugees needing housing in other areas of the island, and to the destruction or loss of significant infrastructure, including the main port in Famagusta and the Nicosia International Airport;
- the significant increases in disposable incomes that accompanied rapid economic expansion over the period from the late 1970s to the mid-2000s;
- the increase in population, immigration and urbanisation that accompanied such economic growth over this period;
- the relocation of young people from rural areas to urban areas, and changes in traditional family structures with younger people leaving the family home at an earlier age providing additional sources of demand for housing. As a result of these changes, the average household size in Cyprus decreased from 3.0 in 2005 to 2.7 persons in 2016, compared to an EU average of 2.3 persons in 2016 (source: Eurostat);
- the liberalisation of interest rates in 2001 by the CBC and monetary convergence after Cyprus' accession to the European Union and Cyprus' participation in the European in 2008, leading to an environment of lower interest rates and market liquidity. This environment, combined with the availability of longer term mortgage products, further drove increased demand for housing. In addition, Cyprus' EU accession and participation in the European also contributed to an increase in demand for retirement homes and holiday homes from foreign nationals drawn to Cyprus by a

combination of a low tax regime, attractive weather conditions, a high standard of living and the comparatively lower cost of living; and

 the gradual evolution of Cyprus into an attractive tourist destination and a significant centre for international business services.

Between 1980 and 2008 the resident population of Cyprus increased by 52.5%, total employment increased by 61.6%, annual growth in real GDP averaged 5.0%, nominal GDP increased 13.6 times and nominal per capita income increased 8.9 times (source: IMF database). For an overview and discussion of recent economic conditions in Cyprus, see "The Macroeconomic Environment in Cyprus".

Construction activity peaked in 2008 and declined steeply thereafter, bottoming in the first half of 2015 before starting to rise again. According to CySTAT, the production value in construction reached €4.9 billion or 25.9% of nominal GDP in 2008. Even though figures may not be directly comparable due to methodological changes from 2008 onwards, the production value in 2000 was €1.6 billion or 14.1% of nominal GDP in 2000. Production value decreased to €1.7 billion in 2014 or 9.7% of nominal GDP. The pace of increase of the stock of dwellings slowed significantly after 2009. Dwellings stock had been increasing by 4.5% annually on average between 2003 and 2009, slowing to an average pace of 1.4% annually from 2010 to 2015 (the latest available year for this data as at the date of this Offering Circular). The stock of existing dwellings was 446,000 in 2015, compared with 410,000 in 2009 and 314,000 in 2003. Available housing in relation to population remains adequate; in 2016, the average number of rooms per person in Cyprus was 2, compared with an average value of 1.6 rooms per person in the EU as a whole (source: Eurostat).

Sector gross value added (GVA) for construction slightly exceeded €2.0 billion in 2008 in nominal terms, representing 12.3% of the total GVA. The construction sector declined by 72.3% to €0.56 billion in 2015 in nominal terms, representing 3.6% of total GVA. The construction sector started to recover and has grown significantly in 2016 and 2017. Sector GVA for construction increased by 25.1% in 2017 to €0.75 billion in nominal terms, representing 4.5% of total GVA. The contribution of the construction sector remains significantly below pre-2008 levels.

# Mortgage Market

As a result of the recession in Cyprus from the second half of 2011 to the end of 2014 and the restructuring of the Cypriot banking sector in 2013, the mortgage market declined due to active deleveraging by banks in Cyprus since 2013. In 2017, the amount of total mortgage loans outstanding declined by 3.4% year-on-year and was 12.3% lower than its peak in December 2012 (source: CBC). In addition, mortgage lending rates have been declining in recent years. The average lending rate for new mortgages was 6.0% in 2008, compared to 3.6% and 3.3% in 2016 and 2017, respectively (source: CBC). However, the mortgage market remains significant in Cyprus. As at 31 December 2017, the ratio of the amount of mortgage loans outstanding to nominal GDP was 57.9% and the amount of total mortgage loans outstanding was €11.1 billion, which corresponds to 56.0% of total household loans outstanding and 25.8% of total loans to residents in Cyprus (source: CBC). Total household loans as at 31 December 2017 were €19.8 billion or 103.3% of nominal GDP. The level of NPEs in the household sector, of which mortgage loans comprise more than half, remains high. The ratio of NPEs to gross loans in the household sector was 54.0% as at 31 December 2017. For a more detailed discussion on the level of NPEs in the Cypriot banking system, see "The Macroeconomic Environment in Cyprus".

# **Security**

In Cyprus, the main security collateral for housing loans is the registration of a mortgage. Mortgages are registered at the Land Registry Department. The customer incurs expenses in relation to this process equal to approximately 1% of the mortgage amount.

For the transfer of a mortgage loan from one credit institution to another, the Land Registry Department fee has recently been considerably reduced and in most cases, where no extra funds are advanced to the customer, there is no cost.

Prior to the disbursement of any loan, the Issuer's officers contact the Land Registry Department to confirm the uncontested ownership of the borrower and the priority of the mortgage.

# **Enforcing security**

Until recently, the enforcement of security in relation to mortgaged property was mostly conducted through the Land Registry Department. However, the enforcement procedures conducted through the Land Registry Department (three of which are summarised below) are now minimal and have been largely superseded by the procedures for the enforcement of security established by the Foreclosure Laws introduced in 2014. For a discussion on the enforcement procedures under the Foreclosure Laws, see "Financial Services Regulation and Supervision—Laws relating to Foreclosures—Enforcement procedure".

## **Court and Land Registry Department Procedures**

Once a loan is in default and terminated, a notice is served on the borrower and on the guarantors, if any, informing them of this fact and demanding payment of all amounts due within a specific period of time.

Following notification and in the case of continued default, the Issuer (as the mortgagee) can either: (a) proceed by filing a lawsuit to the competent court under which filing shall, inter alia, request the issue of a court order for the sale of the mortgaged property; and/or (b) proceed with the filing of a forced sale request to the Land Registry Department. Additionally, the Issuer may, following the issue of a judicial decision confirming the debt, register a Memorandum (MEMO) in respect of any non-mortgaged immovable property owned by the borrower (or guarantor(s)).

(a) Filing a lawsuit to the competent court requesting an order for the sale of the mortgaged property:

The request to obtain a sale order on the mortgaged property forms part of the statement of claim filed by the Issuer. Upon the issue of a court decision, which includes, inter alia, the sale order for the mortgaged property for the settlement of the defaulted loan, RRD dispatches written instructions to the Issuer's external lawyers in order to register an application for sale of the mortgaged property with the relevant District Land Registry Department. Once all relevant documents have been submitted to the Land Registry Department, the Sale of Mortgaged Property (SMP) number is obtained and the Land Registry Officer (LRO) notifies the Issuer of the SMP registration.

(b) Directly filing the forced sale request of a mortgaged property with the Land Registry Department:

This process is initiated by the delivery of a written notification (document N275) from the Issuer to the borrower in which the borrower is requested to clear all amounts due within the space of 30 days. The notification states that if the borrower's debt is not settled during this period, the Issuer will request the forced sale of the mortgaged property from the Land Registry Department.

In the event that the relevant debt is not settled within the above-mentioned period, the Issuer submits an application for the forced sale to the Land Registry Department (document N276), the contents of which must be verified by an affidavit. The application must be submitted to the Land Registry Department within seven days of the receipt of the affidavit. Upon submission of the N276, the SMP number is provided by the Land Registry Department.

(c) Registering a MEMO on the borrowers' non-mortgaged property:

An action is filed with the competent court requesting that an order be granted to register a MEMO (encumbrance) on the borrowers' and any guarantors' non-mortgaged immovable property. Once a judicial decision is obtained confirming the amount of debt, the Issuer maintains the right to register a MEMO on any property (mortgaged or not) of the borrower or any other defendants to the action (for example, any guarantors). A search is carried out by RRD in the Land Registry Department 's database in order to investigate the existence, if any, of immovable property owned by the borrower or any other defendants (guarantors) to the lawsuit. Written instructions are provided to the Issuer's external lawyers to register a MEMO in respect of the identified properties.

Once a MEMO is registered, it is enforceable only for ten (10) years. At the expiration of the 10-year period, the MEMO can upon application be renewed for a further period of up to ten (10) years, the exact duration of which to be determined by a decision of the relevant court.

Following the registration of the MEMO, an application may be filed to the Land Registry Department in which the forced sale of the property is requested. The application to the Land Registry Department can be submitted one year after the court decision registering the MEMO to the property. Following the application and submission of all relevant documents to the Land Registry Department, the SMP number is obtained.

Procedure following the receipt of the SMP number

RRD is responsible for monitoring the case and following up if necessary with the Land Registry Department.

Additional delays in the procedures for the forced sale of immovable property through the Land Registry Department led to the enactment of new procedures under the Foreclosure Laws as amended by Law 142(I)/2014.

Auction process

Once an auction date has been set, a publication of the sale is made through media sources determined by the LRO.

The auction process can be suspended by the customer as well as by any creditor with a legal interest if they raise an objection with respect to:

- the validity of the property title;
- the validity of the procedure; or
- the bank's claim against the customer.

After an application is filed to the court by the entity suspending the procedure, and provided that the evidence presented is acceptable in court, the auction process is suspended until a court decision is issued.

Auction sale Proceeds

According to Cypriot law, the order in which the auction proceeds are distributed is as follows:

- auction expenses (the full amount);
- any fees, taxes or rights owed to the state;

- preferential creditors (prior mortgage holders);
- settlement of the entire mortgage security amount in favour of the mortgage holder who initiated the sale process;
- other mortgaged creditors (paid out in the order of priority according to the registration of their mortgage at the Land Registry Department); and
- other creditors, including MEMO holders (paid out in the order of priority according to the registration of their court decision at the Land Registry Department).

#### RESIDENTIAL MORTGAGE BUSINESS OF BANK OF CYPRUS

# **Bank of Cyprus Mortgage Business**

## Origination

Loan applications are received by the Issuer through its network of 121 branches located all over Cyprus. These branches are organised in four different groups according to their geographical location, with each group reporting to a different District Manager. From 28 March 2018, the Issuer's "1Bank" customers can also apply for their loans online.

## Mortgage products

The Issuer offers a wide range of mortgage products. The basic products fall into two groups: a range of pure floating rate mortgages, and a range of fixed rate mortgages converting into floating rate mortgages. Floating rate mortgages may be set according to either the Bank of Cyprus Housing Base Rate, EURIBOR or LIBOR, while fixed rate mortgages are offered for periods of three or five years before converting to the Bank of Cyprus Housing Base Rate or EURIBOR rate, or to any of the available fixed rate options. Customers have the option of renewing to another fixed rate period if they have a five-year fixed rate mortgage loan.

Floating rate mortgages set according to three or six month EURIBOR and six month LIBOR have a rate resetting frequency of three months, in the case of three month EURIBOR (offered only when the loan is secured with full cash collateral), or six months, in the case of six month EURIBOR and six month LIBOR. The rate resetting frequency of Bank of Cyprus Housing Base Rate mortgages is on a quarterly basis, as determined by the Issuer's base rate calculation methodology.

The majority of mortgage loans granted by the Issuer follow a monthly instalment frequency but in rare cases, such as for borrowers in seasonal industries such as tourism, the payment frequency can vary depending on the borrower's profile and needs.

For certain housing loan products, customers may defer up to two monthly instalments in a calendar year, with a maximum of 24 deferrals over the life of the loan. Such deferral option is granted at the absolute discretion of the Issuer

Additionally, the Issuer, at its discretion, may also offer a Borrower a grace period permitting the suspension of payments by that Borrower of principal or of both principal and interest for a period of up to two calendar years, if certain criteria are met.

#### LENDING CRITERIA

The Issuer tests mortgage loan applications against certain basic lending indices (the **Lending Criteria**) which are incorporated in the Issuer's lending policy. The principal Lending Criteria are set out below:

# (a) Collateral / Security

A loan must be secured by a first ranking mortgage over a property in Cyprus. A lower ranking mortgage may also be allowed, provided that the Issuer additionally benefits from all higher ranking mortgages over the same property. Borrowers are required to maintain fire and earthquake insurance in an amount sufficient to cover the reinstatement value of the property and borrowers' rights under such insurance policies are required to be assigned to the Issuer as primary beneficiary. In addition, the assignment of a borrower's rights under an appropriate life insurance policy is almost always required as part of the credit decision process.

# (b) Loan-to-Value Ratio (LTV)

The LTV of each loan, calculated by dividing (x) the total loan amount (including all other amounts drawn and undrawn under credit facilities secured by the same properties) by (y) the sum of the market values of all properties securing such loan(s), does not exceed:

- 80% for primary housing purposes;
- 70% for secondary / holiday housing purposes;
- 60% for investment purposes in relation to houses or apartments; and
- 50% for investment purposes in relation to land.

Limits on the LTV ratio might be imposed on the basis of factors such as the profile of the applicant and his country of residence, the loan purpose and the location of the property.

#### (c) Debt service-to-Income Ratio (**DTI Ratio**)

During the assessment of the repayment ability of private individuals, the DTI ratio is calculated as follows:

$$DTI = \frac{Debt}{Net Income}$$

The DTI Ratio is calculated by dividing (x) the total monthly obligations owed by the borrower (i.e. the Debt) by (y) the borrower's net monthly income (i.e. the Net Income).

#### Note that:

- Total monthly obligations include:
  - obligations regarding loan payments that will arise should the current application be approved;
  - any other obligations arising from existing loans with the originator;
  - obligations arising from existing loans with other banks; and

- any other standard monthly expenditure.
- Borrowers' recurring / steady total monthly incomes are set out in their personal financial statements. For those who do not have a steady monthly income, the borrower's annual income divided by twelve (12) should be used.
- The debt servicing amount is the instalment amount of the loan to be granted plus all other instalments (loan instalment, overdraft and credit card instalment) of existing facilities with all banks. Where loan instalments are gradually increasing, the highest instalment should be taken into account.

The debt servicing amount should be limited to 80% of the borrower's net disposable income; in the case of loans in foreign currencies, the total debt servicing amount should be limited to 65% of the borrower's net disposable income. A borrower's net disposable income is calculated as the difference between the "total monthly income" and the "total monthly expenditure" as presented on the borrower's personal financial statement.

- The income of next-of-kin relatives involved in the loan application as co-borrowers or guarantors may, under specific conditions, be included in the determination of gross monthly income. For mortgage loans this applies only in cases where there is a guarantee from the spouse.
- In the case of loans that are subject to a discounted fixed rate for a set period, the DTI Ratio is calculated on the basis of the interest rate (including margin) applicable after the end of the discounted fixed rate period.
- Income is certified against third party independent evidence. No self certified or limited income verification loans are accepted.

## (d) Duration / Term

For primary residence loans, the term of the loan cannot exceed 30 years. For secondary/holiday home loans and investment housing loans, the term cannot exceed 20 years.

# (e) Borrower's Age

For both new loans and those that are being restructured the maximum age of the borrower or guarantor at the expiry of the loan should not exceed 70 years. If the final repayment date of the relevant loan extends past the borrowers' expected retirement age, all possible income sources of the borrower should be assessed to ensure ability to continue to meet interest and repayment obligations in retirement. For multiple borrowers, for the purpose of determining the duration of the repayment, the age of the youngest applicant should be taken into account, provided that he/she has the requisite credit profile.

# (f) Loan purpose

Mortgage loans are primarily granted for the following purposes:

- house purchase in Cyprus;
- house construction/completion in Cyprus;
- house improvement in Cyprus;

- land purchase in Cyprus;
- equity release; or
- transfer of a loan granted by another recognised credit institution for one of the purposes above.

# (g) Property Characteristics

Acceptable property types include the following:

- residential property;
- plots of land; and
- commercial property.

In case of construction loans, a building permit is required.

#### DESCRIPTION OF PRINCIPAL DOCUMENTS

# **Covered Bond Monitor Agreement**

The Covered Bond Monitor has agreed, inter alia, subject to due receipt of the information to be provided by the Issuer to the Covered Bond Monitor, to undertake certain monitoring activities as required by the terms of the Covered Bond Legislation including (i) verification of the accuracy and completeness of information related to Cover Pool Assets included in the Cover Pool Register; (ii) examination of the valuation process in relation to cover assets; (iii) compliance by the Issuer with respect to the Cover Pool Adequacy Criteria; and (iv) examination of the entries into and removals from the Cover Pool Register.

Pursuant to the terms of the Covered Bond Monitor Agreement, the Covered Bond Monitor has represented and warranted that (i) it possesses the necessary knowledge, experience and ability for the effective performance of the duties which are stated to be performed by it in the Covered Bond Monitor Agreement and the Covered Bond Legislation (including, for the avoidance of doubt, those set out in Article 44 of the Cypriot Covered Bond Directive); and (ii) it has obtained all necessary consents, licences, approvals and authorisations in order to enter into the Covered Bond Monitor Agreement and to perform its duties thereunder; and (iii) it is impartial and does not have any conflicts of interest that could affect its ability to discharge its duties under the Covered Bond Legislation.

The Issuer will pay to the Covered Bond Monitor a fee for the role to be performed by the Covered Bond Monitor.

The Issuer may, (A) at any time without the prior consent of the Competent Authority, terminate the appointment of the Covered Bond Monitor where it has no covered bond obligations outstanding (and therefore is not under an obligation to appoint a Covered Bond Monitor under section 49 of the Cypriot Covered Bond Law) or (B) at any time without the prior consent of the Competent Authority, terminate the appointment of the Covered Bond Monitor where no agreement can be reached with respect to the fees payable by the Issuer to the Covered Bond Monitor or (C) at any time on the basis of reasons determined by the Competent Authority, terminate the appointment of the Covered Bond Monitor hereunder where (i) an insolvency event occurs with respect to the Covered Bond Monitor; or (ii) the Covered Bond Monitor does not remove from their appointment any director or manager thereof who has been convicted of an offence involving dishonesty, fraud of breach of duty; or (iii) the Covered Bond Monitor infringes or discharges its duties under the provisions of the Covered Bond Monitor Agreement or the Covered Bond Legislation negligently.

In addition, the Competent Authority may, at any time, demand that the Issuer immediately terminates the appointment of the Covered Bond Monitor by notice to the Issuer. Following the receipt of such notice the Issuer shall terminate the appointment of the Covered Bond Monitor.

The Covered Bond Monitor may, at any time, resign by giving at least 30 days' prior written notice to the Issuer and the Competent Authority (with such notice stating the reasons for its resignation).

Following the termination of the appointment of the Covered Bond Monitor, the Issuer shall use all reasonable endeavours to find a suitable replacement Covered Bond Monitor acceptable to the Competent Authority.

The Trustee will not be obliged to act as Covered Bond Monitor in any circumstances.

Law and Jurisdiction

The Covered Bond Monitor Agreement and any non-contractual obligations arising out of or in connection therewith is governed by, and construed in accordance with, English law.

#### Trust Deed

The Trust Deed, made between the Issuer and the Trustee on 18 July 2011 (as the same may be amended, restated, varied, replaced, novated and/or supplemented from time to time including on 17 January 2012, 6 June 2014, 11 November 2014, 29 September 2015, 19 November 2015, 21 December 2016 and 24 May 2018) appoints the Trustee to act as the bondholders representative and contains certain covenants given by the Issuer in favour of the Trustee (on behalf of the Covered Bondholders).

#### Covenants

Pursuant to the terms of the Trust Deed the Issuer will covenant that it shall at all times comply with the provisions of the Cypriot Covered Bond Law and the Cypriot Covered Bond Directive.

The Trust Deed contains provisions relating to, inter alia:

- (a) the constitution of the Covered Bonds and the terms and conditions of the Covered Bonds (as more fully set out under Terms and Conditions of the Covered Bonds above);
- (b) the covenants of the Issuer;
- (c) the enforcement procedures relating to the Covered Bonds; and
- (d) the appointment powers and responsibilities of the Trustee and the circumstances in which the Trustee may resign or be removed.

## Servicing

The Issuer will be required to administer the Loan Assets and their Related Security in accordance with the Issuer's administration, arrears and enforcement policies and procedures forming part of the Issuer's policy from time to time as they apply to those Loan Assets.

Pursuant to the terms of the Trust Deed the Issuer has agreed to carry out the following activities with respect to the servicing of the Cover Pool:

- (a) collection and recovery in respect of each Cover Pool Asset;
- (b) administration and management of the Cover Pool;
- (c) management of any judicial or extra judicial proceeding connected to the Cover Pool;
- (d) keeping accounting records of the amounts due and collected under the Loan Assets and the Hedging Agreements;
- (e) preparation of statutory reports (to be submitted to the Trustee, the Competent Authority, the Covered Bond Monitor and the Rating Agencies) on the amounts due by debtors, and on the collections and recoveries made in respect of the Loan Assets and Hedging Agreements; and
- (f) carrying out the reconciliation of the amounts due and the amounts effectively paid by the debtors under the Loans on the relevant Cover Pool Payment Date.

Following the appointment of a CBBA, the CBBA may, in accordance with the Covered Bond Legislation, appoint a suitable entity to carry out the servicing activities in respect of the Cover Pool or otherwise monitor the Issuer in doing so.

The Trust Deed will provide that the definitions of the Issuer Eligibility Criteria and the Cover Pool Adequacy Criteria may be amended by the Issuer from time to time as a consequence of, inter alia, including in the Cover Pool, New Asset Types and/or changes to the hedging policies or servicing and collection procedures of the Issuer without the consent of the Trustee provided that:

- (a) the Rating Agencies then rating the Covered Bonds, the Competent Authority, the Covered Bond Monitor and, if applicable, the CBBA are notified of such amendments; and
- (b) the Competent Authority consents to such amendments.

**New Asset Type** means a new type of asset, which the Issuer intends to assign to the Cover Pool as an Additional Cover Pool Asset, the terms and conditions of which are materially different (in the opinion of the Issuer acting reasonably) from any of the Cover Pool Assets in the Cover Pool, including for the avoidance of doubt non-Euro denominated assets and/or assets which have characteristics other than those of the assets comprising the Cover Pool Assets on the First Issue Date. For the avoidance of doubt, a mortgage loan will not constitute a New Asset Type if it differs from any of the Cover Pool Assets in the Cover Pool solely due to it having different interest rates and/or interest periods and/or time periods for which it is subject to a fixed rate, capped rate or any other interest rate or the benefit of any discounts, cash-backs and/or rate guarantees.

**First Issue Date** means the date on which the Issuer issues a Series of Covered Bonds for the first time pursuant to the Programme

Administration of the Cover Pool

The Issuer shall be entitled, prior to an Event of Default and any Series of Covered Bonds becoming Pass Through Covered Bonds and provided that no breach of any Cover Pool Adequacy Criteria would occur as a result of such removal or substitution, to: (i) remove Cover Pool Assets from the Cover Pool; or (ii) substitute existing Cover Pool Assets with Additional Cover Pool Assets. The Issuer will pay an amount equal to the outstanding principal balance of any Cover Pool Assets removed from the Cover Pool plus any Accrued Interest into the Transaction Account.

Following the occurrence of a failure by the Issuer to pay the Final Redemption Amount of a Series of Covered Bonds on the Final Maturity Date, the Issuer with the consent of the Trustee shall as soon as possible use reasonable endeavours to appoint a portfolio manager (the **Portfolio Manager**). The Portfolio Manager shall try to sell the Loans and their Related Security in the Cover Pool in respect of the relevant Series of Pass Through Covered Bonds having the Required Outstanding Principal Balance Amount (calculated in accordance with the provisions in the Trust Deed) (the **Selected Loans**) provided that: (i) where the Cover Pool Adequacy Criteria was met immediately prior to the proposed sale, the Cover Pool Adequacy Criteria will continue to be met following any sale of Selected Loans or removal of such Selected Loans; and (ii) where the Cover Pool Adequacy Criteria has been breached prior to such Selected Loans being sold, the Portfolio Manager may sell Selected Loans where the Cover Pool Adequacy Criteria will not be satisfied after such sale provided that the amount by which the Cover Pool Adequacy Criteria is breached is not worsened or further reduced as a result of sale of such Selected Loans.

Prior to the Portfolio Manager making any offer to sell Selected Loans to third parties and provided that no Insolvency Event has occurred or is continuing, the Portfolio Manager shall serve on the Issuer a notice giving the Issuer the right to prevent the sale of the Selected Loans to third parties by removing all or part of the Selected Loans made subject to sale from the Cover Pool and transferring an amount equal to the outstanding principal balance of the relevant portion of the Selected Loans and the relevant portion of all arrears of interest and Accrued Interest relating thereto to the Transaction Account.

The Portfolio Manager shall offer for sale the Selected Loans and their Related Security in respect of which the Issuer rejects or fails within the requisite time limit to accept the Portfolio Manager's offer to remove the

Loans and their Related Security from the Cover Pool in the manner and on the terms set out in the Trust Deed.

# Reporting

Pursuant to the terms of the Trust Deed the Issuer will agree on a monthly basis to produce and publish a duly and accurately completed Monthly Report (which is made available to the Covered Bond Monitor) (the **Monthly Report**) and Monthly Investor Report in accordance with Article 31 of the Cypriot Covered Bond Directive. The Monthly Investor Report shall detail items with respect to the performance and adequacy of the Cover Pool and the results of the then applicable Cover Pool Adequacy Criteria in respect of the Cover Pool (including details of any Contractual Over-collateralisation and the OC Percentage applicable to the Cover Pool).

## Governing Law

The Trust Deed and any non-contractual obligations arising out of or in connection therewith is governed by, and construed in accordance with, English law.

# **Agency Agreement**

Under the terms of the Agency Agreement entered into on 18 July 2011 (as the same may be amended, restated, varied, replaced, novated and/or supplemented from time to time including on 17 January 2012, 11 November 2014, 29 September 2015, 19 November 2015, 21 December 2016 and 24 May 2018) between the Issuer, the Trustee, the Principal Paying Agent (together with any paying agent appointed from time to time under the Agency Agreement, the **Paying Agents**) (the **Agency Agreement**), the Paying Agents have agreed to provide the Issuer with certain agency services and have agreed, inter alia, to make available for inspection such documents as may be required from time to time by the rules of the Luxembourg Stock Exchange and to arrange for the publication of any notice to be given to the Covered Bondholders.

For the purposes of Condition 4 (*Interest*), the Agency Agreement provides that if the Relevant Screen Page is not available or if no offered quotation appears or if fewer than three offered quotations appear, in each case as at 11.00 a.m. (London time, in the case of LIBOR, or Brussels time, in the case of EURIBOR (the **Specified Time**)), the Principal Paying Agent shall request each of the reference banks to provide the Principal Paying Agent with its offered quotation (expressed as a percentage rate per annum) for the reference rate at approximately the Specified Time on the Interest Determination Date in question. If two or more of the reference banks provide the Principal Paying Agent with offered quotations, the Rate of Interest for the Interest Period shall be the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the offered quotations plus or minus (as appropriate) the Margin (if any), all as determined by the Principal Paying Agent.

For the purposes of Condition 4 (*Interest*), the Agency Agreement also provides that if on any Interest Determination Date only one of the reference banks provides the Principal Paying Agent with an offered quotation, the Rate of Interest for the relevant Interest Period shall be the rate per annum at which such reference bank was offered, at approximately the Specified Time on the relevant Interest Determination Date, deposits in the Specified Currency. If on any Interest Determination Date none of the reference banks provide the Principal Paying Agent with an offered quotation, the Rate of Interest shall be determined as being the Rate of Interest as at the last preceding Interest Determination Date (though substituting, where a different Margin is to be applied to the relevant Interest Period from that which applied to the last preceding Interest Period, the Margin relating to that last preceding Interest Period).

The Agency Agreement also provides that if, in the Principal Paying Agent's opinion, either (i) the use of any benchmark or index specified in the Conditions to calculate any Rate of Interest and/or (ii) the provisions in Condition 4 (*Interest*) which provide for fall-back arrangements where such benchmark or index

materially changes or ceases to be provided, are not in compliance with the Benchmark Regulation, the Principal Paying Agent shall not be obliged to perform its duties in connection with determinations of the Rate of Interest under the Conditions (and shall incur no liability for any such inaction) until such time as the Issuer has identified an acceptable replacement benchmark or index and instructed the Principal Paying Agent accordingly.

# Governing Law

The Agency Agreement and any non-contractual obligations arising out of or in connection therewith is governed by, and construed in accordance with, English law.

For the purposes of this section "Agency Agreement" any capitalised terms have the meanings given to them in the Conditions above.

# **Interest Rate Swap Agreement**

Some of the Loan Assets in the Cover Pool will pay from time to time a variable rate of interest for a period of time that may either be linked to the standard variable rate of the Issuer (the Issuer Standard Variable Rate) or linked to an interest rate other than the Issuer Standard Variable Rate, such as EURIBOR or a rate that tracks the ECB base rate. Other Loan Assets will pay a fixed rate of interest for a period of time. However, the Euro payments to be made by the Issuer under each of the Covered Bond Swaps may vary. To provide a hedge against the possible variance between:

- (a) the rates of interest payable on the Loan Assets in the Cover Pool; and
- (b) the payments to be made by the Issuer under the Covered Bond Swaps,

the Issuer, the provider of the Interest Rate Swaps (each such provider, an Interest Rate Swap Provider) and the Trustee may enter into one or more an interest rate swap transactions in respect of each Series of Covered Bonds under the Interest Rate Swap Agreement (the Interest Rate Swap Agreement) (each such transaction an Interest Rate Swap).

Under the terms of each Interest Rate Swap, in the event that the relevant rating of the Interest Rate Swap Provider or any guarantor of the Interest Rate Swap Provider's obligations is downgraded by a Rating Agency below the rating specified in the Interest Rate Swap Agreement (in accordance with the requirements of that Rating Agency), the Interest Rate Swap Provider will, in accordance with the Interest Rate Swap Agreement, be required to take certain remedial measures which may include providing collateral for its obligations under the Interest Rate Swaps, arranging for its obligations under the Interest Rate Swaps to be transferred to an entity with ratings expected by the Rating Agencies, procuring another entity with the ratings expected by the Rating Agencies to become co-obligor or guarantor in respect of its obligations under the Interest Rate Swaps (such guarantee to be provided in accordance with the then-current guarantee criteria of the Rating Agencies), or taking such other action as it may agree with that Rating Agency. A failure to take such steps within the periods set out in the Interest Rate Swap Agreement will, subject to certain conditions, allow the Issuer to terminate the Interest Rate Swap Agreement.

The Interest Rate Swap Agreement may also be terminated in certain other circumstances, together with any other events of default and termination events set out in the Interest Rate Swap Agreement (each referred to as an Interest Rate Swap Early Termination Event), which may include:

• at the option of any party to the Interest Rate Swap Agreement, if there is a failure by the other party to make timely payments of any amounts due under the Interest Rate Swap Agreement; and

• upon the occurrence of the insolvency of the Interest Rate Swap Provider or any guarantor of the Interest Rate Swap Provider's obligations, or the merger of the Interest Rate Swap Provider without an assumption of its obligations under the Interest Rate Swap Agreement.

Upon the termination of an Interest Rate Swap pursuant to an Interest Rate Swap Early Termination Event, the Issuer or the Interest Rate Swap Provider may be liable to make a termination payment to the other in accordance with the provisions of the Interest Rate Swap Agreement. The amount of this termination payment will be calculated and made in Euro. Any termination payment made by the Interest Rate Swap Provider to the Issuer in respect of an Interest Rate Swap will first be used (prior to the failure by the Issuer to pay the Final Redemption Amount) to pay a replacement Interest Rate Swap Provider to enter into a replacement Interest Rate Swap with the Issuer, unless a replacement Interest Rate Swap has already been entered into on behalf of the Issuer. Any premium received by the Issuer from a replacement Interest Rate Swap Provider in respect of a replacement Interest Rate Swap will first be used to make any termination payment due and payable by the Issuer with respect to the previous Interest Rate Swap, unless such termination payment has already been made on behalf of the Issuer. Any tax credits received by the Issuer in respect of an Interest Rate Swap will first be used to reimburse the relevant Interest Rate Swap Provider for any gross-up in respect of any withholding or deduction for or on account of any present or future taxes, duties, assessments or governmental charges of whatever nature (and wherever imposed) made under the relevant Interest Rate Swap.

If a withholding or deduction for or on account of taxes is imposed on payments made by the Interest Rate Swap Provider to the Issuer under the Interest Rate Swaps, the Interest Rate Swap Provider shall always be obliged to gross up those payments so that the amount received by the Issuer is equal to the amount which would have been received in the absence of such withholding or deduction. If a withholding or deduction for or on account of taxes is imposed on payments made by the Issuer to the Interest Rate Swap Provider under the Interest Rate Swaps, the Issuer shall not be obliged to gross up those payments.

The Interest Rate Swap Provider may transfer all its interest and obligations in and under the relevant Interest Rate Swap Agreement to a transferee with minimum ratings in line with the criteria of the Rating Agencies, without any prior written consent of the Trustee, subject to certain conditions.

Any tax credits or Swap Collateral Excluded Amounts will be paid to the Interest Rate Swap Provider directly and not via the Priorities of Payments.

The Interest Rate Swap Provider may transfer all its interest and obligations in and under the relevant Interest Rate Swap Agreement to a transferee with minimum ratings in line with the criteria of by the Rating Agencies, without any prior written consent of the Trustee, subject to certain conditions. If the Issuer is required to sell Selected Loans in the Cover Pool following the failure by the Issuer to pay the Final Redemption Amount then, to the extent that such Selected Loans include fixed rate loans, the Issuer may either:

- (a) require that the Interest Rate Swaps in connection with such Selected Loans partially terminate to the extent that such Selected Loans include fixed rate loans and any breakage costs payable by or to the Issuer in connection with such termination will, following the failure by the Issuer to pay the Final Redemption Amount, be taken into account in calculating the Adjusted Required Redemption Amount (as defined in the Interest Rate Swap Agreement) for the sale of the Selected Loans; or
- (b) request that the Interest Rate Swaps in connection with such Selected Loans be partially novated to the purchaser of such fixed rate loans to the extent that such Selected Loans include fixed rate loans, such that each purchaser of Selected Loans will thereby become party to a separate interest rate swap transaction with the Interest Rate Swap Provider.

# Governing Law

The Interest Rate Swap Agreement (and each Interest Rate Swap thereunder) and any non-contractual obligations arising out of or in connection therewith is governed by, and construed in accordance with, English law.

# **Covered Bond Swap Agreements**

The Issuer may enter into one or more covered bond swap transactions with one or more Covered Bond Swap Providers, as specified in the applicable Pricing Supplement, and the Trustee in respect of each Series of Covered Bonds (each such transaction a **Covered Bond Swap**). Each Covered Bond Swap may be either a Forward Starting Covered Bond Swap or a Non-Forward Starting Covered Bond Swap and each will constitute the sole Transaction under a single **Covered Bond Swap Agreement** (such Covered Bond Swap Agreements, together, the **Covered Bond Swap Agreements**).

Each Forward Starting Covered Bond Swap will provide a hedge (after the occurrence of certain predetermined events, including, for example, the removal of the Issuer from the Register of Approved Institutions or an Event of Default) against certain interest rate, currency and/or other risks in respect of amounts received by the Issuer under the Loans and the Interest Rate Swaps (if any) and amounts payable by the Issuer under the Covered Bonds (Forward Starting Covered Bond Swap).

Each Non-Forward Starting Covered Bond Swap will provide a hedge against certain interest rate, currency and/or other risks in respect of amounts received by the Issuer under the Loans and the Interest Rate Swaps (if any) and amounts payable by the Issuer under the Covered Bonds (Non-Forward Starting Covered Bond Swap)).

Where required to hedge such risks, there will be one (or more) Covered Bond Swap Agreement(s) and Covered Bond Swap(s) in relation to each Series, as applicable, of Covered Bonds.

Under the Forward Starting Covered Bond Swaps, the Covered Bond Swap Provider will pay to the Issuer on each Interest Payment Date, after the failure by the Issuer to pay the Final Redemption Amount, an amount equal to the relevant portion of the amounts that are payable by the Issuer in respect of interest and principal payable under the relevant Series of Covered Bonds. In return, the Issuer will periodically pay to the Covered Bond Swap Provider an amount in Euro calculated by reference to Euro EURIBOR plus a spread and, where relevant, the Euro Equivalent of the relevant portion of any principal due to be repaid in respect of the relevant Series of Covered Bonds.

Under the Non-Forward Starting Covered Bond Swaps on the relevant Issue Date, the Issuer will, if the relevant Series of Covered Bonds are denominated in a currency other than Euro, pay to the Covered Bond Swap Provider an amount equal to the relevant portion of the amount received by the Issuer in respect of the aggregate nominal amount of such Series, as applicable, of Covered Bonds and in return the Covered Bond Swap Provider will pay to the Issuer the Euro Equivalent of the first-mentioned amount. Thereafter, and where the relevant Series of Covered Bonds are denominated in Euro, the Covered Bond Swap Provider will pay to the Issuer on each Interest Payment Date an amount equal to the relevant portion of the amounts that are payable by the Issuer in respect of interest and principal payable under the relevant Series of Covered Bonds. In return, the Issuer will periodically pay to the Covered Bond Swap Provider an amount in euros calculated by reference to EURIBOR plus a spread and, where relevant, the Euro Equivalent of the relevant portion of any principal due to be repaid in respect of the relevant Series of Covered Bonds.

Under the terms of each Forward Starting Covered Bond Swap and each Non-Forward Starting Covered Bond Swap, in the event that the relevant rating of the Covered Bond Swap Provider or any guarantor of the Covered Bond Swap Provider's obligations is downgraded by a Rating Agency below the rating specified in the relevant Covered Bond Swap Agreement (in accordance with the expectations of that Rating Agency), the Covered Bond Swap Provider will, in accordance with the relevant Covered Bond Swap Agreement, be

required to take certain remedial measures which may include providing collateral for its obligations under the Covered Bond Swap, arranging for its obligations under the Covered Bond Swap to be transferred to an entity with the ratings expected by the Rating Agencies, procuring another entity with the ratings expected by the Rating Agencies to become co-obligor or guarantor in respect of its obligations under the Covered Bond Swap Agreement (such guarantee to be provided in accordance with the then-current guarantee criteria of the Rating Agencies), or taking such other action as it may agree with that Rating Agency. In addition, if the net exposure of the Issuer against the Covered Bond Swap Provider under the relevant Covered Bond Swap exceeds the threshold specified in the relevant Covered Bond Swap Agreement, the Covered Bond Swap Provider may be required to provide collateral for its obligations. A failure to take such steps within the time periods set out in the Covered Bond Swap Agreement will, subject to certain conditions, allow the Issuer to terminate the Covered Bond Swap.

A Covered Bond Swap Agreement may also be terminated in certain other circumstances, together with any other events of default and termination events set out in the relevant Covered Bond Swap Agreement (each referred to as a Covered Bond Swap Early Termination Event), which may include:

- (a) at the option of any party to the Covered Bond Swap Agreement, if there is a failure by the other party to make timely payments of any amounts due under such Covered Bond Swap Agreement; and
- (b) upon the occurrence of an insolvency of the Covered Bond Swap Provider or any guarantor of the Covered Bond Swap Provider's obligations, or the merger of the Covered Bond Swap Provider without an assumption of its obligations under the relevant Covered Bond Swap Agreement.

Upon the termination of a Covered Bond Swap, the Issuer or the Covered Bond Swap Provider may be liable to make a termination payment to the other in accordance with the provisions of the relevant Covered Bond Swap Agreement. The amount of this termination payment will be calculated and made in Euro. Any termination payment made by the Covered Bond Swap Provider to the Issuer in respect of a Covered Bond Swap will first be used (prior to the failure by the Issuer to pay the Final Redemption Amount) to pay a replacement Covered Bond Swap Provider to enter into a replacement Covered Bond Swap with the Issuer, unless a replacement Covered Bond Swap has already been entered into on behalf of the Issuer. Any premium received by the Issuer from a replacement Covered Bond Swap Provider in respect of a replacement Covered Bond Swap will first be used to make any termination payment due and payable by the Issuer with respect to the previous Covered Bond Swap, unless such termination payment has already been made on behalf of the Issuer. Any tax credits received by the Issuer in respect of a Covered Bond Swap will first be used to reimburse the relevant Covered Bond Swap Provider for any gross-up in respect of any withholding or deduction for or on account of any present or future taxes. Duties, assessments or governmental charges of whatever nature (and wherever imposed) made under the relevant Covered Bond Swap.

Any tax credits or Swap Collateral Excluded Amounts will be paid to the Covered Bond Swap Provider directly and not via the Priorities of Payments.

If withholding or deduction for or on account of taxes is imposed on payments made by the Covered Bond Swap Provider to the Issuer under a Covered Bond Swap, the Covered Bond Swap Provider shall always be obliged to gross up those payments so that the amount received by the Issuer is equal to the amount which would have been received in the absence of such withholding or deduction. If withholding or deduction for or on account of taxes is imposed on payments made by the Issuer to the Covered Bond Swap Provider under a Covered Bond Swap, the Issuer shall not be obliged to gross up those payments.

The Covered Bond Swap Provider may transfer all its interest and obligations in and under the relevant Covered Bond Swap Agreement to a transferee with minimum ratings in line with the criteria of the Rating Agencies, without any prior written consent of the Trustee, subject to certain conditions.

In the event that the Covered Bonds are redeemed and/or cancelled in accordance with the Terms and Conditions, the Covered Bond Swap(s) in connection with such Covered Bonds will terminate or partially terminate, as the case may be. Any breakage costs payable by or to the Issuer in connection with such termination will be taken into account in calculating:

- (a) the Cover Pool Payment Date for the sale of Selected Loans; and
- (b) the purchase price to be paid for any Covered Bonds purchased by the Issuer in accordance with Condition 6.7 (*Purchases*).

#### Governing Law

The Covered Bond Swap Agreement (and each Covered Bond Swap thereunder) and any non-contractual obligations arising out of or in connection therewith is governed by, and construed in accordance with, English law.

## **Bank Account Agreement**

Pursuant to the terms of the Bank Account Agreement entered into on 18 July 2011 (as the same may be amended, restated, varied, replaced, novated and/or supplemented from time to time including on 17 January 2012 and 11 November 2014) between the Account Bank, the Issuer and the Trustee, the Issuer will maintain with the Account Bank the Bank Account, which will be operated in accordance with the Covered Bond Legislation and the terms of the Trust Deed.

If the "Issuer Default Ratings" of the Account Bank falls below F1 short-term (which, for the avoidance of doubt, shall be the case if such bank's "Issuer Default Ratings" are at F1 short-term and such bank is on "rating watch negative") or A long-term (which, for the avoidance of doubt, shall be the case if such bank's "Issuer Default Ratings" are at A long-term and such bank is on "rating watch negative") by Fitch and if the short term, unsecured, unsubordinated and unguaranteed debt obligations of the Account Bank falls below P-1 by Moody's (or such other ratings that may be agreed between the parties to the Bank Account Agreement and Moody's and notified to Fitch from time to time), then unless the Account Bank within 30 calendar days of such occurrence obtains an unconditional and unlimited guarantee (in a form acceptable to Moody's and notified to Fitch) of its obligations under the Bank Account Agreement from a financial institution having "Issuer Default Ratings" that are at least F1 short-term (but not, for the avoidance of doubt, if such bank's "Issuer Default Ratings" are F1 short-term and such bank is on "rating watch negative") and A long-term (but not, for the avoidance of doubt, if such bank's "Issuer Default Ratings" are A long-term and such bank is on "rating watch negative") by Fitch and a short term, unsecured, unsubordinated and unguaranteed debt obligations are rated at least P-1 by Moody's (or such other ratings that may be agreed between the parties to the Bank Account Agreement and Moody's and notified to Fitch from time to time) and provided that such guarantee is to be provided in accordance with the relevant Rating Agency's guarantee criteria (provided that Moody's confirms that the Covered Bonds would not be adversely affected thereby (and in the case of Fitch and any other Rating Agency, such Rating Agency has been notified), then:

- the Bank Account Agreement will be terminated in respect of the Account Bank; and
- the Bank Account will be closed and all amounts standing to the credit thereof shall be transferred to accounts held with an Eligible Institution.

The costs of the Account Bank arising from any remedial action taken by the Account Bank, following such bank's "Issuer Default Ratings" falling below F1 short-term (which, for the avoidance of doubt, shall be the case if such bank's "Issuer Default Ratings" are at F1 short-term and such bank is on "rating watch negative") or A long-term (which, for the avoidance of doubt, shall be the case if such bank's "Issuer Default Ratings" are at A long-term and such bank is on "rating watch negative") by Fitch and its short term, unsecured, unsubordinated and unguaranteed debt obligations ceasing to be rated at least P-1 by Moody's (or such other

ratings that may be agreed between the parties to the Bank Account Agreement and Moody's and notified to Fitch from time to time) shall be borne by the Account Bank.

The Bank Account Agreement is governed by English law.

# **Custody Agreement**

The Issuer entered into a custody agreement on 18 July 2011 (as the same may be amended, restated, varied, replaced, novated and/or supplemented from time to time), between, *inter alios*, the Custodian and the Issuer.

#### **TAXATION**

#### CYPRUS TAXATION

The following is a general description of certain tax aspects of the Covered Bonds under Cypriot law as at the date of this Offering Circular and does not purport to be a comprehensive description of all tax aspects relating to the Covered Bonds. Prospective investors should consult their tax and other professional advisers as to the specific tax consequences of acquiring, holding and disposing of the Covered Bonds.

#### **Income Tax**

With effect from 1 January 2003, amendments were introduced to the tax system in Cyprus pursuant to which the basis of the taxation is now one of tax on worldwide income on the basis of residency. For the purposes of establishing residency under the provisions of the Income Tax Law, Law 118(I) of 2002 (as amended) (the **Income Tax Law**) a person is resident for tax purposes in Cyprus where in the case of a natural person that person is present in Cyprus for at least 183 days in the tax year or 60 days in the tax year, as the case may be, subject to applicable law and in the case of a company its management and control is exercised in Cyprus. The tax year for the purpose of the Income Tax Law coincides with the calendar year.

#### Interest Income

Non-Cyprus Tax Residents

Persons (natural and legal) who are not resident for tax purposes pursuant to the provisions of the Income Tax Law will not be liable to any charge to income tax or the special contribution for defence tax.

Cyprus tax resident individuals

Under the provisions of the Income Tax Law, an individual who is tax resident in the Republic of Cyprus and who receives or is credited with interest, is exempt from income tax, but is subject to 30 per cent. withholding pursuant to the provisions of the Special Contribution for the Defence Fund of the Republic Law, Law 117(I) of 2002 (as amended) (the SCDF Law).

In July 2015, the SCDF law was amended so that an individual will now be subject to Special Defence Contribution (the **SDC**) if he/she is a resident of Cyprus for tax purposes and is also considered to be domiciled in Cyprus. The key amendments are as follows:

- With the introduction of "non-domicile" or "non-dom" rules, a Cyprus tax resident individual who is
  not domiciled in Cyprus be exempt from tax under the SCDF Law on any interest income regardless
  of whether such income is derived from sources within Cyprus and regardless of whether such
  income is remitted to a bank account or economically used in Cyprus.
- The term "domiciled in Cyprus" is defined in the law as an individual who has a Cypriot domicile of origin in accordance with the Wills and Succession Law, Cap 195 (the Wills and Succession Law) (i.e. the domicile of the father at the time of birth) but it does not include:
  - (i) an individual who has obtained and maintained a domicile of choice outside Cyprus in accordance with the Wills and Succession Law, provided that such an individual has not been a tax resident of Cyprus for a period of 20 consecutive years preceding the tax year; or

(ii) an individual who has not been a tax resident of Cyprus for a period of 20 consecutive years prior to the introduction of the law.

Notwithstanding the above, an individual who has been a tax resident of Cyprus for at least 17 years out of the last 20 years prior to the relevant tax year, will be considered to be "domiciled in Cyprus" and as such be subject to SDC regardless of his/her domicile of origin.

The law includes anti-abuse provisions pursuant to which any transfer of assets made by a person who is domiciled in Cyprus to a relative up to a third degree of kindred who is not domiciled in Cyprus and in the Commissioner's opinion such transfer was made with the main purpose to avoid the imposition of SDC, the income arising from those assets will be subject to SDC.

Cyprus tax resident companies

The interest received or credited by a resident company is subject to:

- (a) 12.5 per cent. pursuant to the provisions of the Income Tax Law, provided that this interest is derived from the ordinary carrying on of its business or closely connected with the carrying on of its business; or
- (b) 30 per cent. pursuant to the provisions of the SCDF Law, if that interest is not derived from the ordinary carrying on of its business and is not closely connected with the carrying on of its business.

# **Stamp Duty**

The Stamp Duty Law provides that:

"(1) every instrument specified in the First Schedule shall be chargeable with duty of the amount specified in the said Schedule as the proper duty therefor respectively if it relates to any asset situated in the Republic or to matters or things which shall be performed or done in the Republic irrespective of the place where the document is made".

Furthermore, pursuant to the Stamp Duty Law, the First Schedule thereto provides a stamp duty of 0.15% for amounts from  $\in$ 5,001 up to  $\in$ 170,000 and 0.2% for amounts above  $\in$ 170,000 with a maximum flat stamp duty of  $\in$ 20,000.00.

The issue of the Covered Bonds may be liable to stamp duty. If so chargeable, stamp duty of €20,000.00 will be payable by the Issuer.

So long as the Covered Bonds are cleared through Euroclear and Clearstream, Luxembourg, sales or transfers of the Covered Bonds (whether effected by residents or non-residents of Cyprus) will not attract stamp duty in Cyprus.

# Profit from the Disposal of the Covered Bonds

Any gains derived from the disposal of the Covered Bonds by a Cyprus resident natural person or legal entity is exempt from income tax in Cyprus.

Any gains from the disposal of the Covered Bonds is not subject to Cyprus income tax, irrespective of trading nature of the gain, the number of Covered Bonds held or the period for which the Covered Bonds were held. Any gain is also outside the scope of application of the Capital Gains Tax Law 1980-2002 (as amended).

## LUXEMBOURG TAXATION

The following information is of a general nature only and is based on the laws presently in force in Luxembourg, though it is not intended to be, nor should it be construed to be, legal or tax advice. The information contained within this section is limited to Luxembourg withholding tax issues and prospective investors in the Covered Bonds should therefore consult their own professional advisers as to the effects of state, local or foreign laws, including Luxembourg tax law, to which they may be subject.

Please be aware that the residence concept used under the respective headings below applies for Luxembourg income tax assessment purposes only. Any reference in the present section to a withholding tax or a tax of a similar nature, or to any other concepts, refers to Luxembourg tax law and/or concepts only.

# Withholding Tax

# (a) Non-resident holders of Covered Bonds

Under Luxembourg general tax laws currently in force there is no withholding tax on payments of principal, premium or interest made to non-resident holders of Covered Bonds, nor on accrued but unpaid interest in respect of the Covered Bonds, nor is any Luxembourg withholding tax payable upon redemption or repurchase of the Covered Bonds held by non-resident holders of Covered Bonds.

# (b) Resident holders of Covered Bonds

Under Luxembourg general tax laws currently in force and subject to the law of 23 December 2005 as amended (the **Relibi Law**) mentioned below, there is no withholding tax on payments of principal, premium or interest made to Luxembourg resident holders of Covered Bonds, nor on accrued but unpaid interest in respect of Covered Bonds, nor is any Luxembourg withholding tax payable upon redemption or repurchase of Covered Bonds held by Luxembourg resident holders of Covered Bonds.

Under the Relibi Law payments of interest or similar income made or ascribed by a paying agent established in Luxembourg to an individual beneficial owner who is a resident of Luxembourg will be subject to a withholding tax of 20 per cent. Such withholding tax will be in full discharge of income tax if the beneficial owner is an individual acting in the course of the management of his/her private wealth. Responsibility for the withholding of the tax will be assumed by the Luxembourg paying agent. Accordingly, payments of interest under the Covered Bonds coming within the scope of the Relibi Law will be subject to a withholding tax at a current rate of 20 per cent.

# FOREIGN ACCOUNT TAX COMPLIANCE ACT

Pursuant to certain provisions of the U.S. Internal Revenue Code of 1986, commonly known as FATCA, a "foreign financial institution" may be required to withhold on certain payments it makes (foreign passthru payments) to persons that fail to meet certain certification, reporting, or related requirements. The Issuer is a foreign financial institution for these purposes. A number of jurisdictions (including Cyprus) have entered into, or have agreed in substance to, intergovernmental agreements with the United States to implement FATCA (IGAs), which modify the way in which FATCA applies in their jurisdictions. Under the provisions of IGAs as currently in effect, a foreign financial institution in an IGA jurisdiction would generally not be required to withhold under FATCA or an IGA from payments that it makes. Certain aspects of the application of the FATCA provisions and IGAs to instruments such as the Covered Bonds, including whether withholding would ever be required pursuant to FATCA or an IGA with respect to payments on instruments such as the Covered Bonds, are uncertain and may be subject to change. Even if withholding would be required pursuant to FATCA or an IGA with respect to payments on instruments such as the Covered Bonds, such withholding would not apply prior to 1 January 2019 and Covered Bonds issued on or

prior to the date that is six months after the date on which final regulations defining "foreign passthru payments" are filed with the U.S. Federal Register generally would be "grandfathered" for purposes of FATCA withholding unless materially modified after such date (including by reason of a substitution of the Issuer). However, if additional Covered Bonds (as described under "Terms and Conditions of the Covered Bonds—Further Issues") that are not distinguishable from previously issued Covered Bonds are issued after the expiration of the grandfathering period and are subject to withholding under FATCA, then withholding agents may treat all Covered Bonds, including the Covered Bonds offered prior to the expiration of the grandfathering period, as subject to withholding under FATCA. Holders should consult their own tax advisers regarding how these rules may apply to their investment in the Covered Bonds. In the event any withholding would be required pursuant to FATCA or an IGA with respect to payments on the Covered Bonds, no person will be required to pay additional amounts as a result of the withholding.

# PROPOSED FINANCIAL TRANSACTIONS TAX ("FTT") FOR PARTICIPATING MEMBER STATES

On 14 February 2013, the European Commission published a proposal (the **Commission's Proposal**) for a Directive for a FTT in Belgium, Germany, Greece, Spain, France, Italy, Austria, Portugal, Slovenia and Slovakia (the **participating Member States**) and Estonia, although Estonia has since stated that it will not participate.

The proposed FTT has very broad scope and could, if introduced in its current form, apply to certain dealings in the Covered Bonds (including secondary market transactions) in certain circumstances. Primary market transactions referred to in Article 5(c) of Regulation (EC) No. 1287/2006 are expected to be exempt.

Under the Commission's Proposal the FTT could apply in certain circumstances to persons both within and outside of the participating Member States. Generally, it would apply to certain dealings in the Covered Bonds where at least one party is a financial institution, and at least one party is established in a participating Member State. A financial institution may be, or be deemed to be, "established" in a participating Member State in a broad range of circumstances, including (a) by transacting with a person established in a participating Member State or (b) where the financial instrument which is subject to the dealings is issued in a participating Member State.

The FTT proposal remains subject to negotiation between the participating Member States. It may therefore be altered prior to any implementation, the timing of which remains unclear.

Additional EU Member States may decide to participate.

Prospective holders of Covered Bonds are advised to seek their own professional advice in relation to the FTT.

#### SUBSCRIPTION AND SALE

Covered Bonds may be issued from time to time by the Issuer to any one or more of the Dealers. The arrangements under which Covered Bonds may from time to time be agreed to be issued by the Issuer to, and subscribed by, Dealers are set out in a programme agreement entered into on 18 July 2011 (as the same may be amended, restated, varied, replaced, novated and/or supplemented from time to time including on 17 January 2012, 11 November 2014, 19 November 2015, 21 December 2016 and 24 May 2018) between the Issuer, the Arrangers and the Dealers named therein (or deemed named therein) (the **Programme Agreement**). Any such agreement will, inter alia, make provision for the form and terms and conditions of the relevant Covered Bonds, the price at which such Covered Bonds will be subscribed by the Dealers and the commissions or other agreed deductibles (if any) payable or allowable by the Issuer in respect of such subscription. The Programme Agreement makes provision for the resignation or termination of appointment of existing Dealers and for the appointment of additional or other Dealers either generally in respect of the Programme or in relation to a particular Series of Covered Bonds. The Programme Agreement will be supplemented on or around the date of each issuance by a Subscription Agreement, which will set out, inter alia, the relevant underwriting commitments. The date of the relevant Subscription Agreement will be set in the applicable Pricing Supplement.

#### **United States**

The Covered Bonds have not been and will not be registered under the Securities Act or the securities laws of any state or other jurisdiction of the United States and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons except in certain transactions exempt from, or not subject to, the registration requirements of the Securities Act. Terms used in this paragraph have the meanings given to them by Regulation S under the Securities Act.

The Covered Bonds are subject to U.S. tax law requirements and may not be offered, sold or delivered within the United States or its possessions or to a United States person, except in certain transactions permitted by U.S. Treasury regulations. Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Code of 1986 and Treasury regulations promulgated thereunder. The applicable Pricing Supplement will identify whether TEFRA C rules or TEFRA D rules apply or whether TEFRA is not applicable.

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it will not offer, sell or deliver Covered Bonds (a) as part of their distribution at any time or (b) otherwise until 40 days after the completion of the distribution, as determined and certified by the relevant Dealer or, in the case of an issue of Covered Bonds on a syndicated basis, the relevant lead manager, of all Covered Bonds of the Series of which such Covered Bonds are a part, within the United States or to, or for the account or benefit of, U.S. persons, except in accordance with Regulation S of the Securities Act. Each Dealer has further agreed, and each further Dealer appointed under the Programme will be required to agree, that it will send to each dealer to which it sells any Covered Bonds during the distribution compliance period a confirmation or other notice setting forth the restrictions on offers and sales of the Covered Bonds within the United States or to, or for the account or benefit of, U.S. persons. Terms used in this paragraph have the meanings given to them by Regulation S under the Securities Act

Until 40 days after the commencement of the offering of any Series of Covered Bonds, an offer or sale of such Covered Bonds within the United States by any dealer (whether or not participating in the offering of such Covered Bonds) may violate the registration requirements of the Securities Act if such offer or sale is made otherwise than in accordance with an applicable exemption from registration under the Securities Act.

#### Prohibition of sales to EEA Retail Investors

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Covered Bonds which are the subject of the offering contemplated by the Offering Circular as completed by the Pricing Supplement in relation thereto to any retail investor in the European Economic Area. For the purposes of this provision:

- (a) the expression **retail investor** means a person who is one (or more) of the following:
  - (i) a retail client as defined in point (11) of Article 4(1) of MiFID II; or
  - (ii) a customer within the meaning of the Insurance Mediation Directive, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II; or
  - (iii) not a qualified investor as defined in the Prospectus Directive; and
- (b) the expression an **offer** includes the communication in any form and by any means of sufficient information on the terms of the offer and the Covered Bonds to be offered so as to enable an investor to decide to purchase or subscribe the Covered Bonds.

### **United Kingdom**

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (a) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of section 21 of the FSMA) received by it in connection with the issue or sale of any Covered Bonds in circumstances in which section 21(1) of the FSMA would not, if the Issuer was not an authorised person, apply to the Issuer; and
- (b) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Covered Bonds in, from or otherwise involving the United Kingdom.

## Cyprus

Each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that:

- (a) it has not made and will not make an offer for sale or sell any Covered Bonds to any person within the Republic of Cyprus other than to qualified investors within the meaning of the Public Offer and Prospectus Law, Law 114(I)/2005 (as amended) (the **Prospectus Law**) or to other persons to whom such an offer may be lawfully made pursuant to the provisions of the Prospectus Law;
- (b) it has complied and will comply with all applicable provisions of the Prospectus Law with respect to anything done by it in relation to the Covered Bonds in, from or otherwise involving Cyprus;
- (c) it has complied and will continue to comply with the provisions of the Investment Services and Activities and Regulated Markets Law (Law 87(1)/2017) (as amended or repealed from time to time) (which has transposed MiFID II into Cyprus legislation effective as from 3rd January 2018) with respect to any offer or sale of the Covered Bonds in Cyprus.

## **Belgium**

Other than in respect of Covered Bonds for which "Prohibition of Sales to Belgian Consumers" is specified as "Not Applicable" in the applicable Pricing Supplement, each Dealer has represented and agreed, and each further Dealer appointed under the Programme will be required to represent and agree, that an offering of Covered Bonds may not be advertised to any individual in Belgium qualifying as a consumer within the meaning of Article I.1 of the Belgian Code of Economic Law, as amended from time to time (a **Belgian Consumer**) and that it has not offered, sold or resold, transferred or delivered, and will not offer, sell, resell, transfer or deliver, the Covered Bonds, and that it has not distributed, and will not distribute, any prospectus, memorandum, information circular, brochure or any similar documents in relation to the Covered Bonds, directly or indirectly, to any Belgian Consumer.

### General

Each Dealer has agreed, and each further Dealer appointed under the Programme will be required to agree, that it will (to the best of its knowledge and belief) comply with all applicable securities laws and regulations in force in any jurisdiction in which it purchases, offers, sells or delivers Covered Bonds or possesses or distributes this Offering Circular and will obtain any consent, approval or permission required by it for the purchase, offer, sale or delivery by it of Covered Bonds under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such purchases, offers, sales or deliveries and neither the Issuer, the Trustee nor any of the other Dealers shall have any responsibility therefor.

None of the Issuer, the Trustee and the Dealers represents that Covered Bonds may at any time lawfully be sold in compliance with any applicable registration or other requirements in any jurisdiction, or pursuant to any exemption available thereunder, or assumes any responsibility for facilitating such sale.

#### **GENERAL INFORMATION**

## Listing and admission to trading

Application has been made to the Luxembourg Stock Exchange for the Covered Bonds issued under the Programme to be admitted to the Official List and to be admitted to trading on the Euro MTF Market for a period of 12 months from the date of this Offering Circular.

#### **Authorisations**

The update of the Programme was authorised pursuant to a resolution of the Board of Directors of the Issuer passed on 27 March 2018. The Issuer has obtained or will obtain from time to time all necessary consents, approvals and authorisations in connection with the issue and performance of its obligations under the Covered Bonds.

#### Additional information about the Cover Pool

The Issuer will provide Monthly Investor Reports detailing, among other things, compliance with the Statutory Tests. This information will be available at the offices of 51 Stassinos Street, Ayia Paraskevi, Strovolos, 2002 Nicosia, Cyprus and on the website <a href="http://www.bankofcyprus.com/en-GB/investor-relations-new/dept-securites/covered-bond-cyprus/">http://www.bankofcyprus.com/en-GB/investor-relations-new/dept-securites/covered-bond-cyprus/</a>. The Issuer's website and the contents thereof do not form any part of this Offering Circular.

### No significant change

There has been no significant change in the financial or trading position of the Issuer or of the Group since 31 December 2017 and no material adverse change in the prospects of the Issuer or of the Group since 31 December 2017.

### Litigation

Save as set out below, neither the Issuer nor any of its respective subsidiaries is or has been involved in any governmental, legal or arbitration proceedings (including any such proceedings which are pending or threatened of which the Issuer is aware) during the 12 months preceding the date of this Offering Circular which may have or have had in the recent past significant effects on the financial position or profitability of the Group.

The Group in the ordinary course of business is subject to enquiries and examinations, requests for information, audits, investigations and legal and other proceedings by regulators, governmental and other public bodies, actual and threatened, relating to the suitability and adequacy of advice given to clients or the absence of advice, lending and pricing practices, selling and disclosure requirements, record keeping, filings and a variety of other matters. In addition, as a result of the deterioration of the Cypriot economy and banking sector in 2012 and the subsequent restructuring of the Issuer in 2013 as a result of the Bail-in Decrees, the Issuer is subject to a large number of proceedings and investigations that either precede, or result from the events that occurred during, the period of the Bail-in Decrees. Most ongoing investigations and proceedings of significance relate to matters arising during the period prior to the issue of the Bail-in Decrees.

Apart from what is described below, the Group considers that none of these matters is material, either individually or in aggregate. The Group has not disclosed an estimate of the potential financial effect on its contingent liabilities arising from these matters where it is not practicable to do so because it is too early or the outcome is too uncertain or, in cases where it is practicable, where disclosure could prejudice conduct of the matters. Provisions have been recognised for those cases where the Group is able to estimate probable

losses. Where an individual provision is material, the fact that a provision has been made is stated. Any provision recognised does not constitute an admission of wrongdoing or legal liability. While the outcome of these matters is inherently uncertain, management believes that, based on the information available to it, appropriate provisions have been made in respect of legal proceedings and regulatory matters as at 31 December 2017 and hence it is not believed that such matters, when concluded, will have a material impact upon the financial position of the Group.

#### Investigations and litigation relating to securities issued by the Issuer

A number of institutional and retail customers have filed various separate actions against the Issuer alleging that the Issuer is guilty of misselling in relation to securities issued by the Issuer between 2007 and 2011. Remedies sought include the return of the money investors paid for these securities. Claims are currently pending before the courts in Cyprus and in Greece, as well as the decisions and fines imposed upon the Issuer in related matters by CySEC and/or HCMC.

The bonds and capital securities in respect of which claims have been brought are the following: 2007 Capital Securities, 2008 Convertible Bonds, 2009 Convertible Capital Securities and 2011 Convertible Enhanced Capital Securities.

The Issuer is defending these claims, particularly with respect to institutional investors and retail purchasers who received investment advice from independent investment advisors. In the case of retail investors, if it can be documented that the relevant Bank officers 'persuaded' them to proceed with the purchase and/or purported to offer 'investment advice', the Issuer may face significant difficulties. To date, a small number of cases have been tried in Greece. The Issuer has appealed against any such cases which were not ruled in its favour. The resolution of the claims brought in the courts of Greece is expected to take a number of years. Also a small number of these cases are being heard in Cyprus. No judgement has yet been issued. Provision has been made based on management's best estimate of probable outflows based on advice of legal counsel.

### The Hellenic Capital Market Commission (HCMC) Investigation

The HCMC is currently in the process of investigating matters concerning the Group's investment in Greek government bonds from 2009 to 2011, including, inter-alia, related non-disclosure of material information in the Issuer's CCS and CECS and rights issue prospectus (tracking the investigation carried out by CySEC in 2013), Greek government bonds' reclassification, ELA disclosures and allegations by some Greek government bond investors regarding the Issuer's non-compliance with MiFID in respect of investors' direct investments in Greek government bonds.

A specific estimate of the outcome of the investigations or of the amount of possible fines cannot be given at this stage, though it is not expected that any resulting liability or damages will have a material impact on the financial position of the Group.

### The Cyprus Securities and Exchange Commission (CySEC) Investigations

The only pending CySEC investigation against the Issuer concerns possible price manipulation attributable to the Issuer for the period from 1 November 2009 to 30 June 2010 post the investment in Banca Transylvania. This is now pending for decision by the CySEC's Board. It is not expected that any resulting liability or fine will have a material impact on the financial position of the Group.

Additionally, in late 2014 CySEC completed an investigation into the value of goodwill in CB Uniastrum Bank LLC disclosed in the interim financial statements of the Group in 2012. In October 2016, CySEC issued a decision, concluding that the Issuer was in breach of certain laws regarding disclosure in accordance, *inter alia*, with the Market Manipulation (Market Abuse) Law of 2005 and has imposed an administrative fine upon the Issuer of €25,000. CySEC also imposed higher fines upon certain former members of the Board of Directors and former management of the Issuer. On 24 October 2016, the Issuer

filed a recourse before the Administrative Court against the decisions of CySEC and the fine imposed upon the Issuer. In March 2017, CySEC filed a legal action against the Issuer, claiming the amount of €25,000 imposed as a fine.

In 2015, CySEC carried out an investigation into the reclassification of Greek Government bonds in April 2010, which was also completed in 2016 with no findings being communicated to the Issuer.

On 1 December 2017, CySEC imposed a series of fines totalling €595,000 on the Issuer and ten of its former directors for failing to adequately provide for doubtful debts in 2011. The fine imposed on the Issuer amounts to €15,000 and the Issuer has filed a recourse against the decision and the fine before the Administrative Court.

### Bail-in related litigation

#### **Depositors**

A number of the Issuer's depositors, who allege that they were adversely affected by the bail-in, filed claims against the Issuer and other parties (such as the CBC and the Ministry of Finance of Cyprus) on the grounds that, *inter alia*, the Resolution Law and the Bail-in Decrees were in conflict with the Constitution of Cyprus and the European Convention on Human Rights. They are seeking damages for their alleged losses resulting from the bail-in of their deposits. The Issuer is defending these actions.

#### Shareholders

Numerous claims were filed by shareholders in 2013 (some of whom are current shareholders) of the Issuer against the Government and the CBC before the Supreme Court of Cyprus in relation to the dilution of their shareholding as a result of the recapitalisation pursuant to the Resolution Law and the Bail-in Decrees issued thereunder. These proceedings sought the cancellation and setting aside of the Bail-in Decrees as unconstitutional and/or unlawful and/or irregular. The Issuer appeared in these proceedings as an interested party to support the position that the cases should be adjudicated upon in the context of private law. The Supreme Court of Cyprus ruled in these cases in October 2014 that the proceedings fall within private and public law and thus fall within the jurisdiction of the District Courts.

As at 31 December 2017, both the Resolution Law and the Bail-in Decrees have not been annulled by a court of law and thus remain legally valid and in effect. A number of actions for damages have been filed and are still being filed with the District Courts of Cyprus.

### Claims based on set-off

Certain claims have been filed by customers against the Issuer alleging that the implementation of the bail-in under the Bail-in Decrees was not carried out correctly in relation to them and, in particular, that their rights of set-off were not properly respected. The Issuer intends to contest such claims.

#### Laiki Bank depositors and shareholders

The Issuer has been joined as a defendant with regards to certain claims which have been brought against Laiki Bank by its depositors, shareholders and holders of debt securities. These claims have been brought on grounds similar to the claims brought by the Issuer's bailed-in depositors and shareholders as described above. The Issuer, *inter alia*, maintains the position that it should not be a party to these proceedings.

### Implementation of decrees

Occasionally, other claims are brought against the Issuer in respect of the implementation of the decrees issued by the CBC following the adoption of the Resolution Law (the **Decrees**) (as regards the way and methodology whereby such Decrees have been implemented).

### Legal Position of the Group

All above claims are being vigorously disputed by the Group, in close consultation with the appropriate state and governmental authorities. The position of the Group is that the Resolution Law and the Decrees take precedence over all other laws. As matters now stand, both the Resolution Law and the Decrees issued thereunder are constitutional and lawful, in that they were properly enacted and have not so far been annulled by any court.

## Commission for the Protection of Competition Investigation

In April 2014, following an investigation which began in 2010, the CPC issued a statement of objections alleging violations of Cypriot and EU competition law relating to the activities and/or omissions in respect of card payment transactions by, among others, the Issuer and JCC, a card-processing business currently 75% owned by the Issuer.

The CPC also alleged that the Issuer's arrangements with American Express violated Cypriot and EU competition law. In May 2017, the CPC imposed a fine of €18 million on the Issuer. The Issuer subsequently filed a recourse against the decision and the fine. The payment of the fine has been stayed pending the final outcome of the recourse.

### UK regulatory matters

During 2016 and 2017 the Group recognised losses of €57.5 million on a conduct principle issue. The provision outstanding as at 31 December 2017 is €47.0 million (2016: €17.4 million). The level of the provision represents the best estimate of all probable outflows arising from customer redress based on information available to management. Management continues to reassess the adequacy of the provision, as well as the assumptions underlying the calculations based upon experience and other relevant factors prevailing at the time.

#### Provident fund cases

In December 2015, the Bank of Cyprus Employees Provident Fund (the **Provident Fund**) filed an action against the Issuer claiming €70 million allegedly owed as part of the Issuer's contribution by virtue of an agreement with the union dated 31 December 2011. Based on facts currently known, it is not practicable at this time for the Issuer to predict the outcome of this matter, including the timing or any possible impact on the Issuer. However, at this stage, the Group does not expect a material impact on its financial position.

### **Employment litigation**

Former senior officers of the Issuer have instituted a total of three claims for unfair dismissal and for Provident Fund entitlements against the Issuer and Trustees of the Provident Fund. As at 31 December 2017, one case had been dismissed as filed out of time but the plaintiff has subsequently filed a civil action in the District Court on the same grounds as the previous case which was filed in the Labour Disputes Court. The Group does not consider that these cases will have a material impact upon its financial position.

## Swiss Francs loans litigation in Cyprus and the UK

A number of actions have been instituted against the Issuer by borrowers who obtained loans in foreign currencies (mainly Swiss Francs). The central allegation in these cases is that the Issuer misled borrowers and/or misrepresented matters, in violation of applicable law. The Issuer intends to contest such proceedings. The Group does not expect that these actions will have a material impact upon its financial position.

### UK property lending claims

The Issuer is the defendant in certain proceedings alleging that the Issuer is legally responsible for allegedly, *inter alia*, advancing and misselling loans for the purchase by UK nationals of property in Cyprus. The

proceedings in the UK are currently stayed in order for the parties to have time to negotiate possible settlements.

## General criminal investigations and proceedings

The Attorney General and the Cypriot Police (the **Police**) are conducting various investigations and inquiries following and relating to the financial crisis which culminated in March 2013. The Issuer is cooperating fully with the Attorney General and the Police and is providing all information requested of it. Based on the currently available information, the Group is of the view that any further investigations or claims resulting from these investigations will not have a material impact on its financial position.

The Attorney General had filed a criminal case against the Issuer and five former members of the Board of Directors for alleged market manipulation offences referring to the non-publication in a timely manner of the increased capital shortfall of the Issuer in 2012. On 14 December 2017, the Court found the Issuer and its former Chief Executive Officer guilty only in relation to the one charge regarding market manipulation and acquitted all others accused of all remaining charges. On 5 January 2018, the Court imposed a fine of €120,000 on the Issuer and a prison sentence of two and a half years on Mr. Andreas Eliades. The Issuer has filed an appeal against both the decision and the fine imposed on it.

The Attorney General had also filed a separate criminal case against the Issuer and six former members of the Board of Directors for alleged market manipulation offences referring to the non-disclosure of the purchase of the Greek Government Bonds during a specified period. On 18 December 2017, the Criminal Court dismissed the proceedings against the accused following a ruling by the Supreme Court (first instance jurisdiction) which rendered the charges void ab initio. The Attorney General's appeal against the first instance ruling of the Supreme Court was rejected on 3 April 2018.

In January 2017, the Attorney General filed a criminal case against a number of current and former officers of the Issuer relating to the reclassification of Greek Government Bonds in April 2010. No charges were instituted against the Issuer in this case. The hearing of this case has not yet commenced.

## Third party information

Where information in this Offering Circular has been sourced from third parties this information has been accurately reproduced and as far as the Issuer is aware and is able to ascertain from the information published by such third parties, no facts have been omitted which would render the reproduced information inaccurate or misleading. The source of third party information is identified where used.

### **Clearance and Settlement**

The Covered Bonds have been accepted for clearance through the Euroclear and Clearstream, Luxembourg systems. The Common Code, the International Securities Identification Number (ISIN), the Committee on the Uniform Security Identification Procedure (CUSIP) number and (where applicable) the identification number for any other relevant clearing system for each Series of Covered Bonds will be set out in the applicable Pricing Supplement.

The address of Euroclear is 1 Boulevard du Roi Albert II, B-1210 Brussels, Belgium and the address of Clearstream, Luxembourg is 42 Avenue JF Kennedy, L-1855 Luxembourg. The address of any alternative clearing system will be specified in the applicable Pricing Supplement.

#### **Documents available**

For so long as any Covered Bonds shall be outstanding or the Programme remains in effect, copies of the following documents may be inspected during normal business hours at, and copies of the documents specified at (iv) and (v) below are available free of charge, in each case from the registered office of the Issuer and from the specified offices of each of the Paying Agents:

- (i) the Programme Agreement and the Trust Deed (which includes the form of the Global Covered Bonds, the Definitive Covered Bonds, the Coupons and the Talons);
- (ii) the Agency Agreement;
- (iii) the Memorandum and Articles of Association of the Issuer;
- (iv) the Audited Financial Statements of the Issuer;
- (v) the most recently available audited consolidated annual financial statements of the Group, in each case together with the audit reports prepared in connection therewith, and the most recently available unaudited interim condensed consolidated financial statements (if any) of the Group;
- (vi) a copy of this Offering Circular together with any supplement (including Pricing Supplements) to this Offering Circular; and
- (vii) all reports, letters and other documents, balance sheets, historical financial information, valuations and statements by any expert any part of which is extracted or referred to in this Offering Circular.

This Offering Circular will be published on the website of the Luxembourg Stock Exchange (www.bourse.lu).

#### Conditions for determining price

The price and amount of Covered Bonds to be issued under the Programme will be determined by the Issuer and each relevant Dealer at the time of issue in accordance with prevailing market conditions.

### **Accountants**

Ernst & Young Cyprus Limited, member of the Institute of Chartered Accountants in England and Wales and the Institute of Certified Public Accountants of Cyprus, has audited, and rendered an unqualified audit report on the accounts of the Group for the year ended 31 December 2017 and an unqualified audit report on the accounts of the Group for the year ended 31 December 2016.

### **Yield for Fixed Rate Covered Bonds**

An indication of the yield in respect of any Series of Fixed Rate Covered Bonds will be included in the applicable Pricing Supplement. The yield will be calculated at the relevant Issue Date on the basis of the relevant Issue Price. The yield indicated will be calculated as the yield to maturity as at the Issue Date of the Covered Bonds and will not be an indication of future yield.

# **INDEX OF TERMS**

2016 Annual Report	80	BRRD	51
2016 Audited Financial Statements	5	BRRD Institutions	64
2017 Annual Report	80	BTL	189
2017 Audited Financial Statements		Business Day	
2017 Financial Results Presentation	80	Business Day Convention	
30/360	96	Calculation Agent	
30E/360		Calculation Amount	101
30E/360 (ISDA)		Calculation Date	
360/360		Capital Requirements Directive	
Account Bank		CBBA	
Accrual Period		CBC	
Accrual Yield		CBC Governance Directive	
Actual/360		CBM Report	
Actual/365 (Fixed)		CBTL	
Actual/365 (Sterling)		CCB	
Actual/Actual		CCB Process	
Actual/Actual (ICMA)		CCyB	
Actual/Actual (ISDA)		Certification Regime	
Additional Cover Pool Assets		CET 1	
adjusted		Charged Property	
Administrative Decree		CISCO	
Agency Agreement		CIWUD	
Alternative Base Rate			
AML		Clearstream, Luxembourg	
		Collection Account	
Amortised Face Amount			
Anti-Tax Avoidance Directive		Commission's Proposal	
applicable Pricing Supplement		Common Depositary	
Appointee		Common Reporting Standard	
Approved Institution		Common Safekeeper	
Arranger		Competent Authority	
Arrangers		Complementary Assets	
Asset Adequacy Test		Complementary Assets Minimum Rating	
AT1		Conditions	
ATAD	,	Conduct Rules	
Audited Financial Statements		Consumer and SME Banking	
Bail-in Decrees		Consumer Banking	
Bank Account		Contractual Over-collateralisation	
Bank Account Agreement		Corporate Banking	
Base Rate Modification		Couponholders	
Basel III		Coupons	
Basic Collateralisation		Cover Assets	
Belgian Consumer		Cover Pool	
Benchmark Regulation		Cover Pool Adequacy Criteria	
BOC UK	51	Cover Pool Asset	
BOCAM		Cover Pool Creditors	
BOCH	5	Cover Pool Disposal Priority of Payments.	42, 89
BOCH Group	5	Cover Pool Disposal Proceeds	42, 89
Bond Basis	96	Cover Pool Payment Date	18
Borrower	67	Cover Pool Register	16
Brexit	47	Covered Bond Business Administrator	
Broken Amount	90	Covered Bond Legislation	16

Covered Bond Monitor		Eligible Institution	
Covered Bond Monitor Agreement.	11	EMMI	78
Covered Bond Swap	209	Established Rate	
Covered Bond Swap Agreement	209	EU Antitrust Damages Law	62
Covered Bond Swap Agreements	209	EURIBOR	69
Covered Bond Swap Early Termin		euro	85
Event		Euro Equivalent	
Covered Bond Swap Provider	12	Euro MTF Market	
Covered Bond Swap Rate		Eurobond Basis	
Covered Bondholder		Euroclear	
Covered Bondholders		EuroLife	
Covered Bonds		Event of Default	
Covered Bonds Available Funds		Examinership	
Covered Pool Creditor		Excess Swap Collateral	
CPC		Exchange Date	
CRA Regulation		Exchange Event	
CRD		Extended Final Maturity Date	
CRD IV		Extraordinary Resolution	
CRD IV/CRR		FATCA	
CRR		FCA	
CSE		FFIs	
CSSF			
CUSIP		Final Maturity DateFinal Redemption Amount	
Custodian		First Issue Date	
Custody Agreement		Fitch	
Cypriot Covered Bond Directive		Fixed Coupon Amount	90
Cypriot Covered Bond Law		Fixed Interest Period	
Cypriot Loan		Fixed Rate Covered Bonds	
Cypriot Statutory Charge		Floating Rate	91
CySEC		Floating Rate Convention	
CySTAT		Floating Rate Covered Bonds	
Day Count Fraction		Floating Rate Option	91
Dealer		Following Business Day Convention	
Dealers		Foreclosure Laws	
Decrees		foreign passthru payments	
Definitive Covered Bond	84	Former Residence	
Designated Maturity	91, 93	Forward Starting Covered Bond Swap	
Determination Date	97	FSMA	14, 189
Determination Period	97	FTT	216
Dispute	118	GDP	46
distributor	4	GDPR	65
Documents	117	GIC	57
DTI Ratio	200	GIIN	191
EAP	172	Global Covered Bond	84, 119
Earliest Maturing Covered Bonds		Global Covered Bonds	
Early Redemption Amount		GLRA	
EBRD		Government	
EC.		Group	
ECB		GVA	
ECB Regulation		HCMC	
ECL		Hedging Agreements	
EEA		Hedging Counterparties	
EIB		Hedging Counterparty	
ELA		holder of Covered Bonds	
Eligibility Criteria	25	holders	85

IB	48	Loan Asset	20
IB,W&M	151	Loan to Value Test	25
IBM		Long Maturity Covered Bond	99
ICAAP	179	LRO	
ICSD	86	LTV	
IFRS		Luxembourg Act	1
IGA		Luxembourg Stock Exchange	
IGAs		MAR	
ILAAP		Margin	
IMF		Master Definitions and Construction	10
Income Tax Law		Schedule	85
Insolvency Event		MCD Order	
Insolvency Framework Laws		MCOB	
Insurance Mediation Directive		MEMO	
Interest Amount		MiFID II	
Interest Amount  Interest Commencement Date		MiFID Product Governance Rules	
Interest Payment Date		Minimum Rate of Interest	
•		Model 1 IGA	
Interest Payment Dates Interest Period			.191
	,	Modified Following Business Day	0.5
Interest Rate Law		Convention	
Interest Rate Swap		Monthly Investor Report	
Interest Rate Swap Agreement		Monthly Report	
Interest Rate Swap Early Terminate		Moody's	
Event		MoU	
Interest Rate Swap Provider		MREL	
Investor Put		MREL RTS	
Investor Repurchase Put		NCAs	
Investor's Currency		New Asset Type	
IO		New Company	
IRS	191	New Residence	
ISDA Definitions	91	NGCB	
ISDA Determination		Nominal Value Test	140
ISDA Rate	91	Non-Forward Starting Covered Bond	
ISIN	224	Swap	.209
Issue Date	14	not adjusted	98
Issue Price	18	Notice of Default	108
Issuer	1, 11, 84	NPE	48
Issuer Call	104	NSFR	. 153
Issuer Eligibility Criteria	25, 138	OC Percentage	143
Issuer Standard Variable Rate		OC Percentage Notice31,	143
Laiki Bank	52	OECD	
Laiki Transfer Decrees	52	OFAC	65
Late Payment	106	Offering Circular1,	122
Late Payment Date		Official List	
Latest Maturing Covered Bonds		Ombudsman	
LCR		Optional Redemption Amount(s) 102,	
LCR Add-On		Optional Redemption Date	
Lending Criteria		ORD	
Liabilities		O-SII	
Liability		Participating Jurisdictions	
LIBOR		participating Member States	
Liquidity Test		participating SSM Member States	
listed		Pass Through Covered Bonds	
Listing Agent		Paying Agents	
Loan		Payment Day	
Low!!		1 wymion Duy	. 100

PCI DSS59	Screen Rate Determination	91, 103
Permanent Global Covered Bond	SDC	213
Personal Repayment Schemes	Securities Act	3
Police	Selected Loans	22, 69, 205
Portfolio Manager22, 205	Senior Managers Regime	190
Post-Dissolution Stress Tests31	Series	
Post-Event of Default Priority of	Series Reserved Matter	115
Payments	Set-off Reserve	32
Potential Event of Default	SLC	168
PRA51	SME	46, 49
Preceding Business Day Convention95	SME Banking	156
Pre-Event of Default Priority of Payments 39, 87	SMP	196
Present Value Test29	Specified Currency	84, 85
Present Value Test141	Specified Denomination	84
Pricing Supplement	Specified Denomination(s)	85
PRIIPs Regulation	Specified Period	90
Principal Amount Outstanding98	Specified Time	206
Principal Paying Agent12, 84	SRB	63
Priorities of Payments42, 89	SREP	
Priority of Payments42, 89	SRF	181
Programme1	SRM	
Programme Agreement217	SRM Regulation	51
Programme Resolution111	SSM	176
Proposals51	SSM Regulation	63
Prospectus Directive	Stabilising Manager(s)	
Prospectus Law218	Statutory Eligibility Criteria	23, 136
Protected Guarantors	Statutory Tests	29
Provident Fund	Statutory Value	25
Put Notice	Subordinated Termination Payment	
Rate(s) of Interest	Subscription Agreement	44
Rating Agencies	sub-unit	
Rating Agency13	Supervisory Over-collateralisation	
RBS167	Swap Collateral	
Receiptholders	Swap Collateral Excluded Amounts	35
Redeemed Covered Bonds104	Talons	
Reference Price	TARGET2	
Reference Rate	TARGET2 Business Day	
Register of Approved Institutions	TARGET2 System	
Regulation S	Tax Deduction	
Related Security	Temporary Global Covered Bond	
Relevant Date	TFP	
relevant Dealer	Transaction Account	
Relibi Law	Transaction Documents	
REMU	Transfer Fees Law	
Repurchase Date	Treaty	
Required Redemption Amount	troika	
Rescheduled Loan	Trust Deed	
Reset Date	Trustee	,
Resolute	UCITS	
Resolution Authority	UK	
Resolution Law	United States	
RRD	Value Added Tax	
RTS	VAT	
SCDF Law	W&M	
Scheme	Weighted Maturity Test	30, 142

Wills and Succession Law213	Zero Coupon Covered Bonds
-----------------------------	---------------------------

# REGISTERED OFFICE OF THE ISSUER

# **Bank of Cyprus Public Company Limited**

51 Stassinos Street Ayia Paraskevi Strovolos 2002 Nicosia Cyprus

### **ARRANGERS**

## **BNP Paribas London Branch**

10 Harewood Avenue London NW1 6AA United Kingdom

## J.P. Morgan Securities plc

25 Bank Street London E14 5JP United Kingdom

### **DEALERS**

# Bank of Cyprus Public Company Limited

51 Stassinos Street Ayia Paraskevi Strovolos 2002 Nicosia Cyprus

### **BNP Paribas London Branch**

10 Harewood Avenue London NW1 6AA United Kingdom

## J.P. Morgan Securities plc

25 Bank Street London E14 5JP United Kingdom

## **Barclays Bank PLC**

5 The North Colonnade Canary Wharf London E14 4BB United Kingdom

# **HSBC France**

103, avenue des Champs Elysees 75008 Paris France

# Deutsche Bank Aktiengesellschaft

Mainzer Landstrasse 11-17 60329 Frankfurt am Main Germany

## **Merrill Lynch International**

2 King Edward Street London EC1A 1HQ

### TRUSTEE

# **BNY Mellon Corporate Trustee Services Limited**

One Canada Square, Canary Wharf London E14 5AL United Kingdom

# PRINCIPAL PAYING AGENT The Bank of New York Mellon

One Canada Square, Canary Wharf London E14 5AL United Kingdom

### **LEGAL ADVISERS**

To the Issuer as to English law
Sidley Austin LLP
25 Basinghall Street
London EC2V 5HA
United Kingdom

To the Issuer as to Cypriot law
Chryssafins & Polyviou LLC
Anemomylous Building
8 Michalaki Karaoli Street
CY-1095 Nicosia
Cyprus

To the Dealers and Trustee as to English law

To the Dealers and Trustee as to Cypriot law

Allen & Overy LLP One Bishops Square London E1 6AD United Kingdom Keane Vgenopoulou & Associates LLC
2 Makarios Avenue, Atlantis Building
Mesa Geitonia
Limassol
Cyprus

## **AUDITORS TO THE ISSUER**

### **Ernst & Young Cyprus Limited**

Jean Nouvel Tower 6 Stasinos Avenue 1060 Nicosia Cyprus

# REPORTING ACCOUNTANTS TO BOCH

Ernst & Young LLP 1 More London Place London SE1 2AF United Kingdom

### LISTING AGENT

The Bank of New York Mellon SA/NV, Luxembourg Branch

Vertigo Building – Polaris 2-4 Rue Eugène Ruppert L-2453 Luxembourg