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# Bank of Cyprus Group

Group Financial Results For the six months ended 30 June 2024

Bank of Cyprus Holdings

### DISCLAIMER

This announcement contains inside information for the purposes of Article 7 of EU Regulation 596/2014 (including, as it forms part of domestic UK law pursuant to the European Union (Withdrawal) Act 2018 of the United Kingdom).

The financial information included in this presentation including the interim Condensed Consolidated Financial Statements for the six months ended 30 June 2024 has not been audited by the Group's external auditors.

The Group's external auditors have conducted a review of the Interim Condensed Consolidated Financial Statements in accordance with the International Standard on Review Engagements (Ireland) 2410 "Review of Interim Financial Information performed by the Independent Auditor of the Entity".

This financial information is presented in Euro ( $\in$ ) and all amounts are rounded as indicated. A comma is used to separate thousands and a dot is used to separate decimals.

For Glossary & Definitions refer to slides 77-83

#### Important Notice Regarding Additional Information Contained in the Investor Presentation

The presentation for the Group Financial Results for the six months ended 30 June 2024 (the Presentation"), available on https://bankofcyprus.com/en-gb/group/investor-"Investor relations/reports-presentations/financial-results/, includes additional financial information not presented within the Group Financial Results Press Release (the "Press Release"), primarily relating to (i) NPE analysis (movements by segments and customer type), (ii) rescheduled loans analysis, (iii) details of historic restructuring activity including REMU activity, (iv) income statement by business line, (v) NIM and interest income analysis, (vi) net interest income sensitivities, (vii) loan portfolio analysis in accordance with the three-stages model for impairment of IFRS 9, (viii) fixed income portfolio per issuer type and (ix) income statement of insurance and payment solutions business. Except in relation to any non-IFRS measure, the financial information contained in the Investor Presentation has been prepared in accordance with the Group's significant accounting policies as described in the Group's Annual Financial Report 2023 and updated in the Interim Financial Report 2024. The Investor Presentation should be read in conjunction with the information contained in the Press Release and neither the financial information in the Press Release nor in the Investor Presentation constitutes statutory financial statements prepared in accordance with International Financial Reporting Standards.

#### **Forward Looking Statements**

This document contains certain forward-looking statements which can usually be identified by terms used such as "expect", "should be", "will be" and similar expressions or variations thereof or their negative variations, but their absence does not mean that a statement is not forward-looking. Examples of forward-looking statements include, but are not limited to, statements relating to the Group's near term, medium term and longer term future capital requirements and ratios, intentions, beliefs or current expectations and projections about the Group's future results of operations, financial condition, expected impairment charges, the level of the Group's assets, liquidity, performance, prospects, anticipated growth, provisions, impairments, business strategies and opportunities. By their nature, forward-looking statements involve risk and uncertainty because they relate to events, and depend upon circumstances, that will or may occur in the future. Factors that could cause actual business, strategy and/or results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements made by the Group include, but are not limited to: general economic and political conditions in Cyprus and other European Union (EU) Member States, interest rate and foreign exchange fluctuations, legislative, fiscal and regulatory developments, information technology, litigation and other operational risks, adverse market conditions, the impact of outbreaks, epidemics or pandemics and geopolitical developments. This creates significantly greater uncertainty about forward-looking statements. Should any one or more of these or other factors materialise, or should any underlying assumptions prove to be incorrect, the actual results or events could differ materially from those currently being anticipated as reflected in such forwardlooking statements. The forward-looking statements made in this document are only applicable as at the date of publication of this document. Except as required by any applicable law or regulation, the Group expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statement contained in this document to reflect any change in the Group's expectations or any change in events, conditions or circumstances on which any statement is based. Changes in our reporting frameworks and accounting standards, which may have a material impact on the way we prepare our financial statements and may negatively affect the profitability of Group's insurance business.

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# **Executive Summary and Updated Financial Targets**

## Why Bank of Cyprus

### Strong, Supportive Macro

- Open economy growing faster than the Eurozone average
- Fiscal discipline
- Sovereign rated investment grade
- Attractive business hub with low tax regime



### **Diversified & Sustainable Profitability**

- Holistic offering with integrated bank-insurance-payment model; digitally engaged
- Benefitting from high rates; positioning for a normalised rate environment
- Strong capital-light non-interest income
- Efficiency focus with low cost to income ratio

### **Market Leader**

- · Market leader in a consolidated market
- 43.2%<sup>1</sup> loan market share; 37.5%<sup>1</sup> deposit market share
- #1 Life and #2 Non-Life Insurance provider in Cyprus
- #1 in domestic card processing and payment solutions



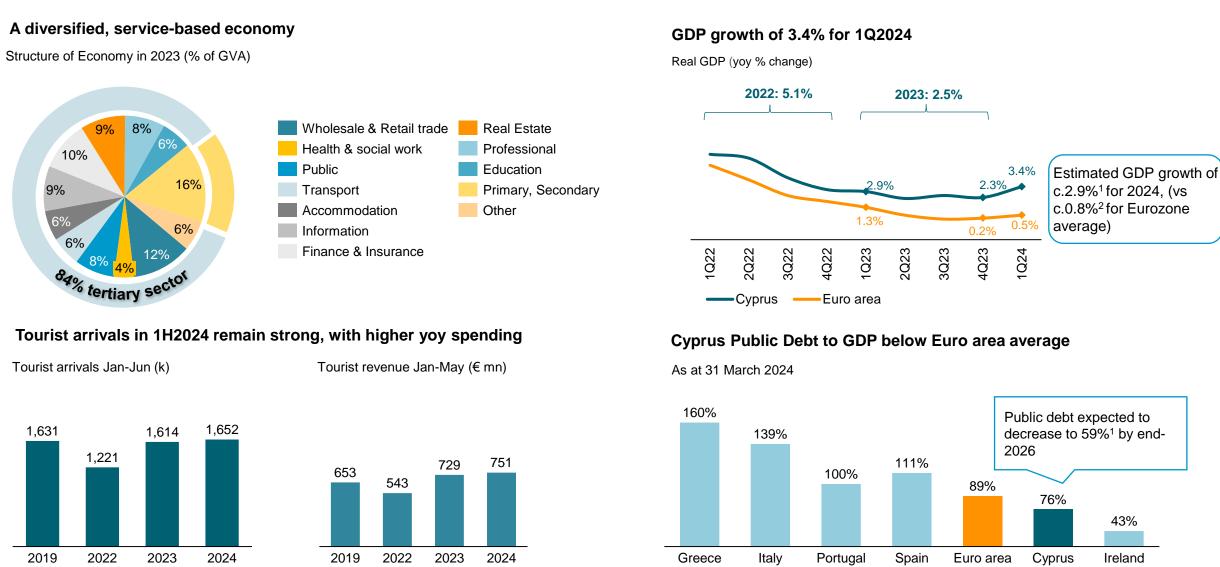
### **Strong Distribution Capacity**

- Strong capital base (CET >18%) and capital generation
- · High quality capital with healthy capital buffers
- 8%<sup>2</sup> distribution yield out of 2023 earnings; inaugural share buyback launched in 2024
- Commitment to attractive shareholder remuneration; targeting distribution at higher end of payout ratio (50%<sup>3</sup>) in 2024

### Sustainable mid-teens ROTE over the medium-term, on normalised rates at c.2.5%

- As at 30 June 2024
- 2) Based on the share price of the date of announcement of the distributions (i.e. 20 March 2024)
- Subject to market conditions as well as the outcome of the Group's ongoing capital and liquidity planning exercises at the time and required approvals

### Strong, Diversified Service-Based Economy; Growth Outpacing Eurozone Average



#### Source: Cystat, Eurostat

In accordance with Ministry of Finance May 2024 projections 2) European Commission Forecast Spring 2024 1)

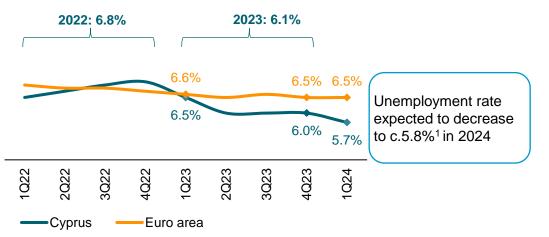
43%

Ireland

### Key Market Enablers Continue to Improve While Inflation is on a Downward Trend

#### Unemployment rate decreased to 5.7% in 1Q2024

Quarterly (%) (seasonally adjusted)

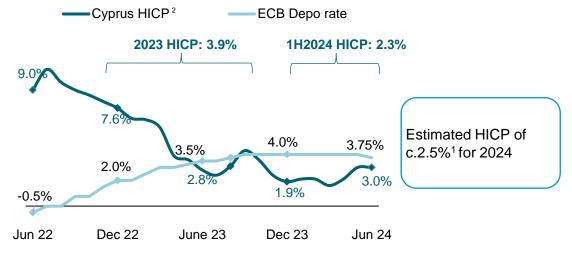


#### Rebound in public finances from 2021 onwards

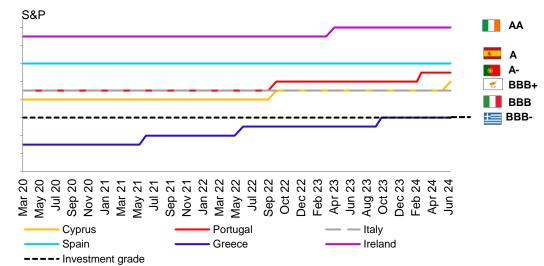
Budget surplus as % of GDP1



### Cyprus inflation at 3.0%, impacted by elevated energy prices



#### Cyprus has an investment grade rating from four credit rating agencies

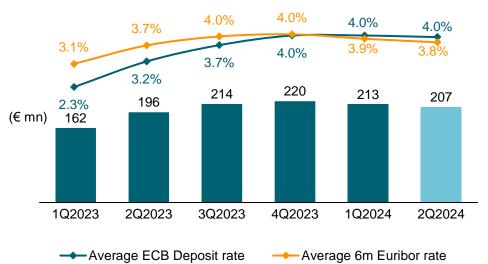


#### Source: Cystat, Eurostat

1) In accordance with Ministry of Finance May 2024 projections

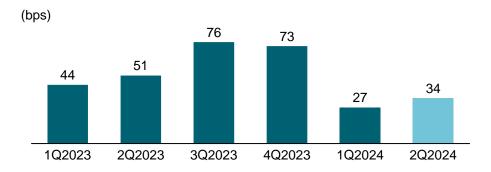
2) Harmonised Index of Consumer Prices (yoy% change)

### **Maintained Strong Performance Across Key Metrics**

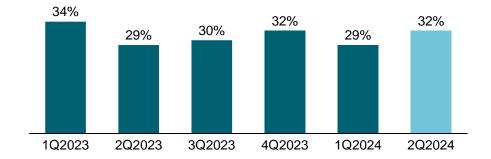


#### Net Interest income remains strong

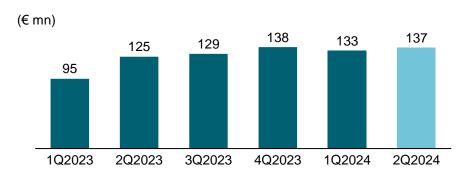
## Cost of risk of 34 bps in 2Q2024 reflecting robust loan portfolio performance



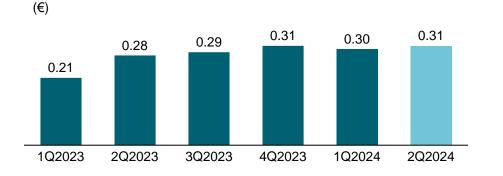
Cost income ratio<sup>1</sup> remains low, on strong income



Profit after tax remains strong at €137 mn

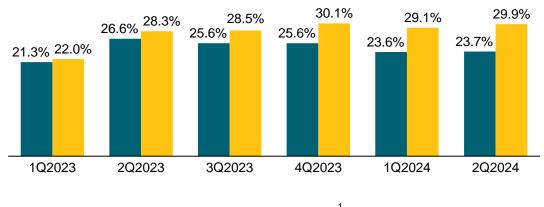


# Delivering Shareholder Value: Earnings, Book Value and Distributions

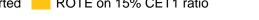


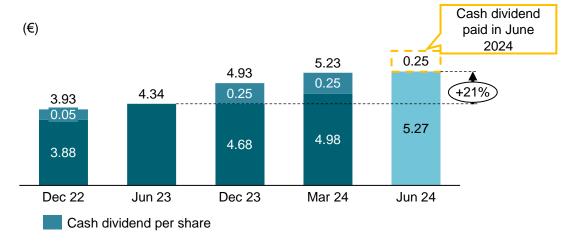
#### Basic earnings per share remain strong at €0.31

#### ROTE of >20% for 6 consecutive quarters



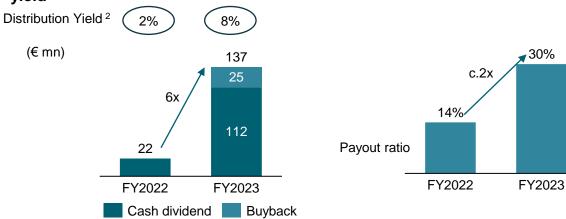
ROTE- reported ROTE on 15% CET1 ratio





Tangible book value per share improved by 21% yoy

30% payout ratio out of 2023 earnings, equivalent to an 8% distribution yield<sup>2</sup>



### Shareholder Value Accelerated since Investor Update Event on Strong Performance

	Investor Update event June 2023 <sup>1</sup>	June 2024 <sup>2</sup>	Yoy
Share price (€)	2.64 <sup>3</sup>	4.17 <sup>4</sup>	+58%
Market Cap (€ mn)	1,177	1,854	+58%
ROTE	21.3%	23.7%	+2.4 p.p.
ROTE on 15% CET1 ratio <sup>5</sup>	22.0%	29.9%	
Distribution (€ mn)	-	137 (vs 22 in June 2023)	-
TBV (€ mn)	1,850	2,336	+26%
Price to Tangible Book Value	0.64x	0.79x	+0.15x
EPS (€)	0.21	0.31	+48%
P/E <sup>6</sup>	3.1 x	3.5x	+0.4x

Data for the quarter ended 31 March 2023
 Data for the quarter ended 30 June 2024

3) Share price as at 31 March 20234) Share price as at 30 June 2024

5) Please refer to slide 57 for further details6) Annualised earnings for the quarter end

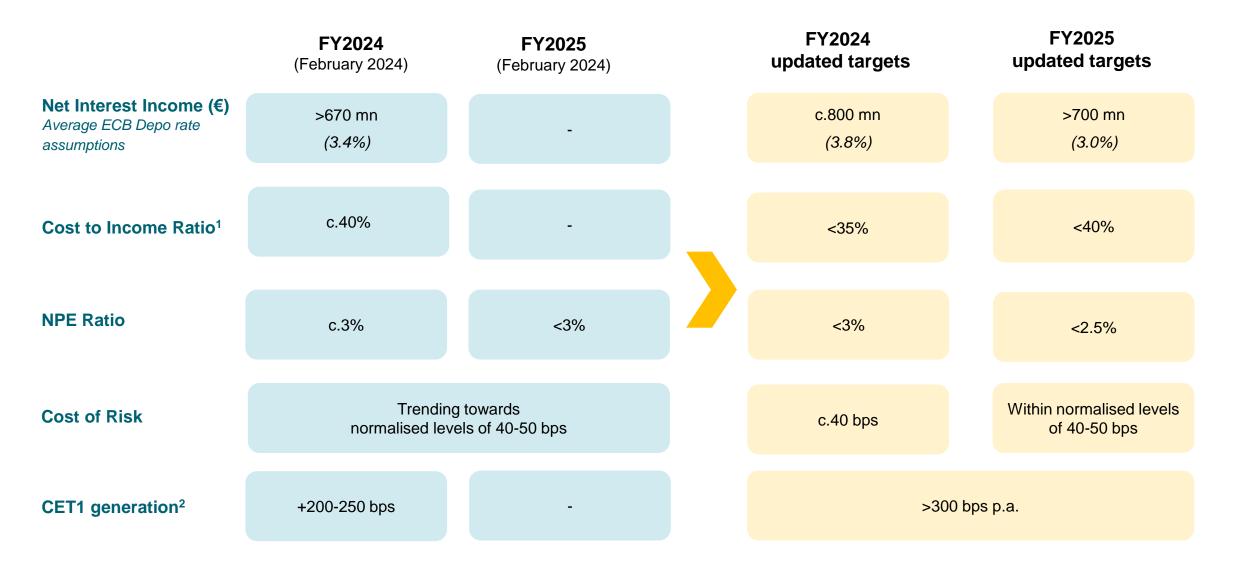
# 1H2024 Performance Well Ahead of 2024 Targets

	2024 targets (February 2024)	1H2024
Net interest income	>€670 mn average ECB Depo rate: 3.4%	€420 mn average ECB depo rate: 4.0%
Cost to income ratio <sup>1</sup>	c.40%	30%
ROTE	>17%	29.6% on 15% CET1 ratio
ROTE	on 15% CET1 ratio	23.7% (reported)
NPE ratio	c.3%	2.8%
Cost of risk	Trending towards normalised levels of 40-50 bps	31 bps
CET1 generation <sup>2</sup>	+200-250 bps	214 bps

1) Excluding special levy on deposits and other levies/contributions

2) Yoy Increase in CET1 ratio pre-distributions

# 2024 and 2025 Key Financial Metrics Upgraded...



1) Excluding special levy on deposits and other levies/contributions

2) Yoy Increase in CET1 ratio pre-distributions

# ... Supporting Stronger ROTE and Distributions

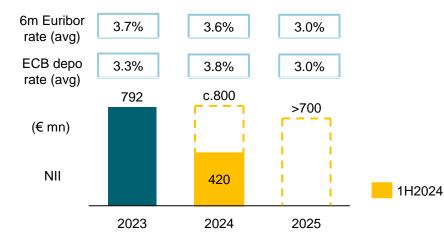


1) Calculated on adjusted recurring profitability – refer to Definitions for further details

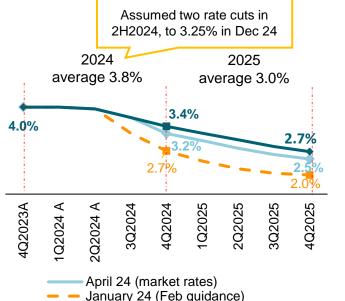
2) Subject to market conditions as well as the outcome of the Group's ongoing capital and liquidity planning exercises at the time and required approvals

3) Distribution policy will be reviewed in the context of prevailing market conditions

# Net Interest Income to Remain Strong in 2024 at c.€800 mn

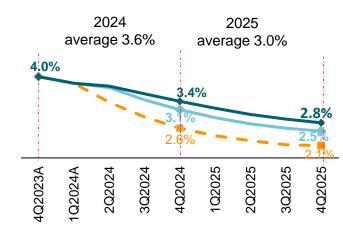


Average quarterly ECB Deposit rate



Jul 24 (market rates)

Average quarterly 6m Euribor rate



#### Outlook

- 2024 interest rate outlook more favorable than initially expected, upgrading NII to c.€800 mn (vs >€670 mn previously guided)
- 2025 NII expected at >€700 mn, reflecting projected lower interest rates and higher cost of deposits compared to 2024

#### Key drivers of Net interest income

- 2024 cost of deposits to average to c.35 bps (1H2024: 32 bps)
- Gradual change in deposit mix; time & notice deposits from c.33% (June 2024) to c.43% (Dec 2024)
- Low-single digit loan growth p.a. in 2024-2025, supported by GDP growth; loan growth subdued by repayments
- Higher wholesale funding costs reflecting a full year of 2023
   MREL cost and 2024 issuance of green bond
- Hedging activity to continue (see slide 22)
- Expansion of fixed income portfolio to continue (subject to market conditions), benefitting also from rollover to higher rates

Source: Bloomberg Economic weighted average forecast on average curves in January 2024, April 2024 and July 2024

Proposal to enhance the Group's market visibility and improve liquidity via ATHEX listing

### Proposal to Enhance the Group's Market Visibility and Improve Liquidity via ATHEX Listing

- The Board regularly evaluates how best to position the Group to achieve its long-term strategic targets and deliver sustainable value to shareholders
- Overview
- One of the matters the Board has been assessing for some time is how best to enhance the liquidity of the ordinary shares which are currently listed on the London Stock Exchange (LSE) and Cyprus Stock Exchange (CSE)
- Following extensive communication with the Group's stakeholders, the Board has reached the view that a listing on the Athens Stock Exchange (ATHEX), in conjunction with a delisting from the LSE, will yield a number of long-term strategic and capital market benefits
- · The ordinary shares will continue to be listed on the CSE
- The Board believes the benefits of the Listing and Delisting would include:
  - ✓ Enhancing the Group's profile among the relevant investor base focused on the region
  - Enabling investors to directly compare performance with regional banking peers (especially Greek banks)
  - ✓ Attracting longer-term institutional holders within the more focused market ecosystem of ATHEX
  - ✓ Providing scope for inclusion among indices over time
- Taking into account these benefits, the Board believes that the Listing and Delisting has the potential to enhance the liquidity of the ordinary shares and/or improve the market visibility of the Group for the benefit of shareholders
- In the coming weeks the Group will outline to shareholders in further detail the reasons for recommending that it is in the best interests of the Group and its shareholders to pursue the Listing and Delisting
- An EGM will be convened to propose a Resolution to Shareholders to consider the proposed Listing on ATHEX; further details will be announced in due course
- The effectiveness of the Listing on ATHEX will also be subject to, and conditional upon, being approved by the ATHEX Listings Committee
- Subject to Shareholder approval, necessary regulatory approvals and market conditions, the Board expects the listing and delisting to take place in autumn 2024

### Rationale

**Next Steps** 

1H2024 Financial Performance

### 1H2024– Highlights

Strong economic growth continues	<ul> <li>GDP projected to grow by c.2.9%<sup>1</sup> in 2024 outpacing Euro area average</li> <li>Strong new lending of €1.2 bn, up 10% yoy</li> <li>Gross performing loan book at €10.1 bn up 3% since December 2023</li> </ul>
Delivered ROTE of 23.7%	<ul> <li>NII at €420 mn in 1H2024 up 17% yoy; 2Q2024 NII at €207 mn, down 3% qoq, mainly reflecting increased hedging activity</li> <li>Total operating expenses<sup>2</sup> up 4% yoy to €167 mn impacted by inflation; Cost to income ratio<sup>2</sup> at 30%, down 2 p.p. yoy</li> <li>Profit after tax of €270 mn up 23% yoy; of which €137 mn in 2Q2024, up 4% qoq</li> <li>Basic earnings per share of €0.61 for 1H2024 (vs €0.49 for 1H2023)</li> </ul>
Liquid and resilient balance sheet	<ul> <li>NPE ratio at 2.8% (0.4% on net basis) down 60 bps qoq</li> <li>NPE coverage at 85%; cost of risk at 31 bps</li> <li>Retail funded deposit base at €19.7 bn, up 3% yoy and 2% qoq</li> <li>Highly liquid balance sheet with €7.3 bn placed at the ECB; TLTRO fully repaid in June 2024</li> <li>In compliance with 2024 final MREL target, post successful issuance of €300 mn Green Senior Preferred Notes in April 2024</li> </ul>
Robust capital and shareholder focus	<ul> <li>CET1 ratio and Total Capital ratio at 18.3% and 23.3% respectively</li> <li>CET1 generation<sup>3</sup> of 214 bps in 1H2024; of which 129 bps in 2Q2024</li> <li>Tangible book value per share of €5.27<sup>4</sup> as at 30 June 2024, up 21% yoy</li> <li>Distribution yield at 8%<sup>5</sup>; €112 mn cash dividend paid in June 2024 and €25 mn buyback launched in April 2024</li> </ul>

#### Long term deposit rating upgraded by Moody's to Baa1 in July 2024; 2 notches above investment grade

- 1) In accordance with Ministry of Finance May 2024 projections
- 2) Excluding special levy on deposits and other levies/contributions
- 3) Increase in CET1 ratio pre-distributions

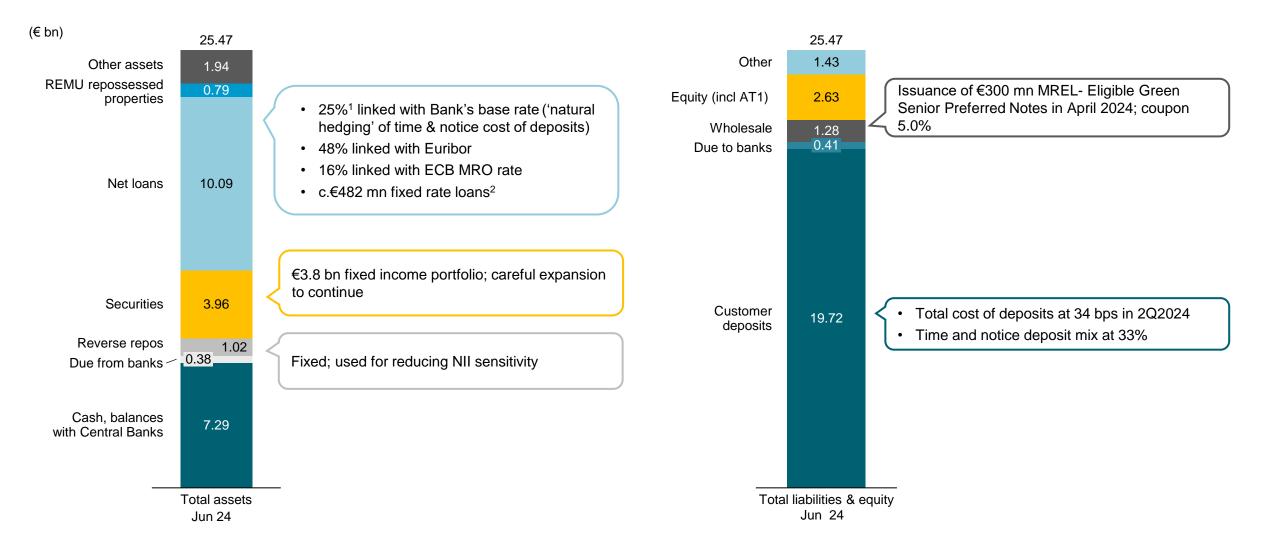
- 4) Shareholder's equity (excluding other equity instruments) minus intangible assets/ divided by the number of ordinary shares less the shares held as treasury as at the quarter end
- 5) Based on the share price of the date of announcement of the distributions (i.e. 20 March 2024)

### **Income Statement**

€mn	1H2024	1H2023	yoy%	2Q2024	1Q2024	qoq%
Net Interest Income	420	358	17%	207	213	-3%
Non-interest income	129	153	-16%	66	63	5%
Total income	549	511	7%	273	276	-1%
Total operating expenses <sup>1</sup>	(167)	(162)	4%	(86)	(81)	7%
Operating profit	363	331	9%	179	184	-2%
Provisions and impairments	(44)	(68)	-37%	(19)	(25)	-29%
Profit before tax	319	263	21%	160	159	2%
Тах	(48)	(40)	21%	(23)	(25)	-7%
Profit after tax	270	220	23%	137	133	4%
Key Ratios						
Net Interest margin	3.66%	3.17%	49 bps	3.68%	3.70%	-2 bps
Net Interest margin (excluding TLTRO III)	3.79%	3.48%	31 bps	3.70%	3.90%	-20 bps
Cost to income ratio <sup>1</sup>	30%	32%	-2 p.p.	32%	29%	3 p.p.
Cost of Risk	0.31%	0.48%	-17 bps	0.34%	0.27%	7 bps
EPS (€)	0.61	0.49	0.12	0.31	0.30	0.01
ROTE	23.7%	24.0%	-0.3 p.p.	23.7%	23.6%	0.1 p.p.
ROTE on 15% CET1 ratio	29.6%	25.3%	4.3 p.p.	29.9%	29.1%	0.8 p.p.
Adjusted recurring profitability <sup>2</sup>	257	201	28%	124	133	-6%

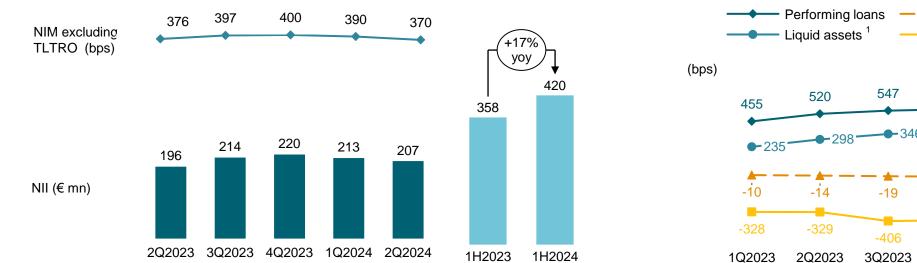
Excluding special levy on deposits and other levies/contributions
 Profit after tax before non-recurring items (attributable to the owners of the Company) taking into consideration the distributions from other equity instruments such as AT1 coupon. Used for the distribution payout ratio calculation, in line with the Distribution Policy.

### Highly Liquid Balance Sheet Being Positioned for Lower Rates



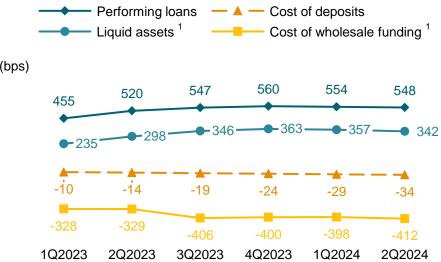
- 1) Linked to the weighted average of the average interest rate paid on euro-denominated household deposits in the Republic of Cyprus (outstanding amounts) by euro area residents with agreed maturities of up to 2 years as published on the website of the Central Bank of Cyprus and the Bank's cost of wholesale funding
- 2) Refers to loans with fixed rate period >2 years

# Continued Strong NII in 2Q2024 Supported by Rates and High Liquidity



NII remained strong at €207 mn; NIM at 370 bps

Effective yield on assets & cost of funding



- 1H2024 NII at €420 mn, up 17% yoy benefitting from high rates, ample liquidity and well-managed cost of deposits
- 2Q2024 NII down 3% gog to €207 mn due to hedging activity, higher wholesale funding costs and marginally higher cost of deposits; expected to decrease further in 3Q2024, following reduction in ECB depo rate by 25 bps in June 2024
- 2Q2024 NIM (excluding TLTRO) down 20 bps gog, impacted by lower NII and increase in liquid assets
- Effective yield on liquids at 342 bps in 2Q2024, down 15 bps reflecting mainly hedging activity
- Cost of deposits remains resiliently low at 34 bps
- Cost of wholesale funding costs increased, due to MREL April 2024 Issuance of €300 mn with coupon rate of 5.0%; c.€15 mn p.a.

# **Reducing NII Sensitivity via Hedging**

#### NII sensitivity to parallel shift in interest rates (annualised)<sup>1</sup>

EUR	+100bps	-100bps	
Dec 2023 Sensitivity/Total NII	€102 mn	-€110 mn 14%	€27 mn
<b>Jun 2024</b> Sensitivity/Total (annualised) NII	€81 mn	-€83 mn 10%	reduction

#### Outlook

- Target of €4-5 bn hedging in FY2024 with average duration c.3-4 years, subject to market conditions;
  - c.2/3 (€3.4 bn) achieved in 1H2024, reducing NII sensitivity by €27 mn
  - Continue managing the balance sheet dynamically subject to market conditions
- Post 1H2024, NII sensitivity expected to decrease further by c.€10 mn by the end of 2024, subject to market conditions

#### • €3.4 bn additional hedging in 1H2024 reducing NII sensitivity by €27 mn; on track to meet 2024 target (€4-5 bn):

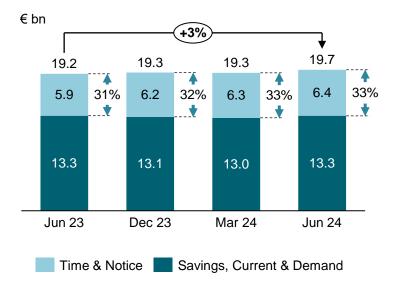
- +€2.5 bn of hedging of non-rate sensitive deposits through receive fixed interest rate swaps (c.2.8% average yield)
- +€600 mn of 3-year fixed rate reverse repos<sup>2</sup> (c.3.0%<sup>3</sup> average yield)
- +€280 mn of fixed rate bonds<sup>4</sup>
- +€218 mn of base rate loans<sup>5</sup>, reaching €2,459 mn at 30 June 2024 (c.25% of loan book); natural hedging of c.55% of household time & notice deposits
- c.€482 mn fixed rate loans<sup>6</sup> as at 30 June 2024

- 1) Based on key assumptions, refer to slide 80
- 2) Collateralised lending agreements between banks
- 3) On total reverse repos of €1.0 bn (notional balance)
- Net movement

- 5) Linked to the weighted average of the average interest rate paid on euro-denominated household deposits in the Republic of Cyprus (outstanding amounts) by euro area residents with agreed maturities of up to 2 years as published on the website of the Central Bank of Cyprus and the Bank's cost of wholesale funding
- 6) Refers to loans with fixed rate period >2 years

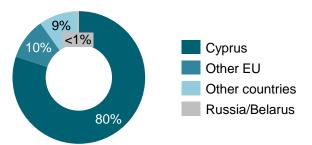
c.€10 mm cost of hedging in 1H2024

### Deposits up 3% yoy; Stable Deposit Mix and Resiliently Low Cost of Deposits

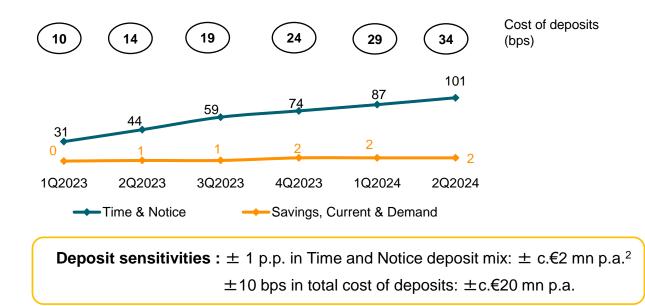


Deposits at €19.7 bn<sup>1</sup> up 3% yoy; mix at 33% flat qoq

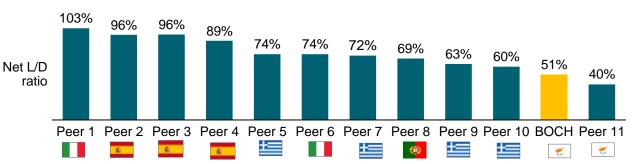
#### Group deposits by UBO country of residence



Gradual increase in cost of deposits at 0.34% in 2Q2024



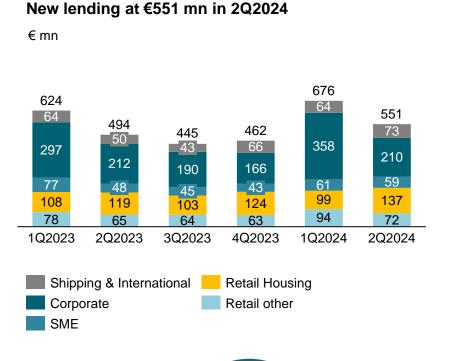
#### Cypriot banks have lower L/D ratios compared to Euro area peers



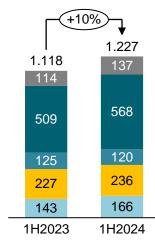
Analysis of deposits is excluding the revaluation differences of non-rate sensitive deposits hedging of c.€7 mn

2) Calculation assuming that the cost of deposit remains unchanged

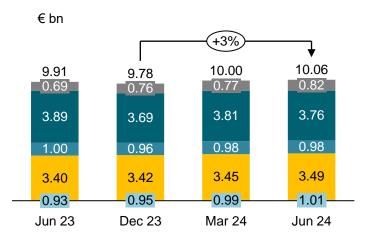
### Strong New Lending at €1.2 bn, up 10% yoy







#### Gross performing book<sup>1</sup> up 3% since Dec 2023



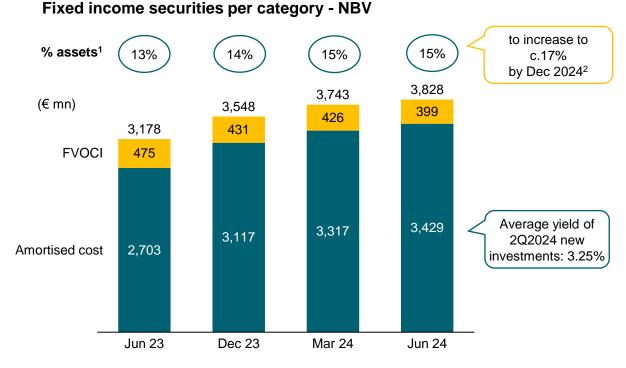
- Strong new lending of €1.2 bn in 1H2024 driven mainly by business demand
- Gross performing loan book<sup>1</sup> up 3% since Dec 2023; loan growth subdued by repayments
- Strong track record of repayment capability; 99% of new exposures<sup>2</sup> in Cyprus since 2016 are performing

#### Outlook

 Low-single digit loan growth p.a. in 2024-2025 is reiterated, supported by GDP growth

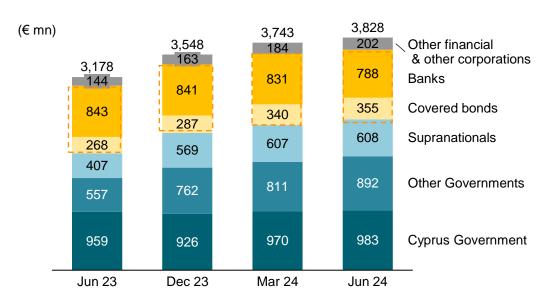
- 1) Includes Corporate, International corporate, International business services, SME and Retail (previously known as non-legacy)
- 2) Facilities/limits approved in the reporting period
- 3) As at 30 June 2024

### Fixed Income Portfolio up 20% yoy, Representing 15% of Total Assets



Amortised costFVOCIAverage contractual duration<br/>(years)3.633.93Average duration after interest<br/>rate hedging (years)3.550.56Average ratingAa3A3

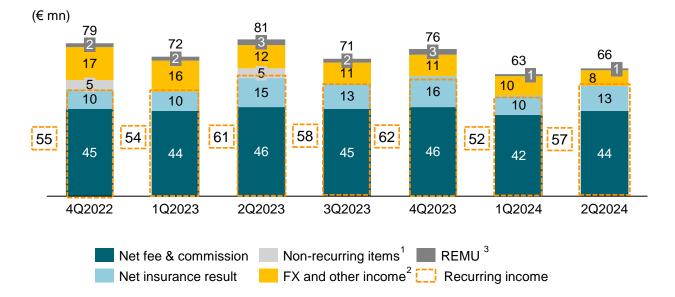
Fixed income securities per issuer type - NBV



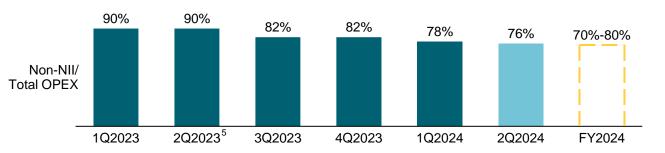
- Majority of positions in the FVOCI book are hedged for interest rate risk, therefore minimal effect on reserves expected from interest rate changes
- Mark to market impact of amortised cost portfolio at -€29 mn as at 30 June 2024 (c.30 bps of CET1 ratio)

<sup>1)</sup> Excluding TLTRO III proceeds (TLTRO III fully repaid in June 2024)

### Non-NII at €66 mn in 2Q2024, up 5% qoq



#### Non-NII expected to continue covering 70-80% of total operating expenses<sup>4</sup>



### QoQ Performance (2Q2024 vs 1Q2024)

- Net fee and commission income up 5% qoq driven by higher nontransactional and transactional fees
- Net insurance result up 30% qoq, reflecting mainly better claims experience and reduction in loss component of the insurance contracts in life insurance (in line with IFRS 17)

#### Outlook

• Net fee and commission income expected to grow broadly in line with economic growth p.a. for 2024-2025

- Non-recurring items for 4Q2023 from liquidity fees and NPE sale-related servicing fees; for 2Q2023 non-recurring item relates to insurance receivable of c.€5 mn
- 2) Net FX gains/(losses) & Net gains/(losses) on financial instruments, and other income

- 3) Gains/(losses) from revaluation and disposal of investment properties and on disposal of stock of properties
- 4) Excluding special levy on deposits and other levies/contributions
- Net of non-recurring item of c.€5 mn

# Profitable Life Insurance Business - Valuable and Sustainable Contribution to the Group eurolife

€mn	1H2024	1H2023	yoy%
Net Insurance result	14.1	13.6	4%
Net other operating costs (non-attributable)	(0.6)	(0.6)	1%
Net revaluations profit on own investments	(0.1)	1.4	-
PAT-contribution to the Group <sup>1</sup>	13.0	13.7	-6%
Total Regular income	94.0	84.9	11%

- Net insurance result up 4% yoy, reflecting better claims experience, increased new business and reduction in loss component of the insurance contracts (in line with IFRS 17)
- Net revaluations profit on own investments down €1.5 mn yoy, reflecting the revision in investment instruments used to reduce income statement volatility from market conditions
- PAT<sup>1</sup> down 6% yoy, mainly due to the reduction in net revaluation profit on own investments
- Total regular income up 11% yoy, driven by increased new business
- Solvency ratio at 230% at 30 June 2024



#### Outlook

• Total Regular income to grow by CAGR c.6% in 2023-2025

#### To be achieved by:

- Pursuing new market segments
- Cross-sell opportunities with the Bank
- Continued strengthening of the agency force
- Further leveraging bancassurance
- Enhancing customer service via a holistic servicing model approach
- · Developing further digital channel for servicing and efficient cost management

2) As at 31 December 2023

<sup>1)</sup> Contribution to the Group: Adjusted to exclude intercompany transactions between insurance companies and the Bank

### Profitable Non–Life Insurance Business – Valuable and Sustainable Contribution to the Group

### Genikes Insurance

€mn	1H2024	1H2023	уоу%
Net Insurance result	8.4	11.0	-23%
Other operating costs (non- attributable)	(1.5)	(1.3)	15%
Revaluation/disposal gains on investments	0.4	0.4	17%
One-off insurance receivable	-	5.1	-100%
PAT-contribution to the Group <sup>1</sup>	6.4	13.7	-53%
Gross written premium (GWP)	36.3	35.5	2%

- Net insurance result down 23% yoy due to negative claims experience arising mainly from the severe weather-related events occurred in 1Q2024
- PAT<sup>1</sup> down 53% yoy mainly due to one-off insurance receivable recognised in prior year; net off this item, PAT down 31% yoy, mainly driven by lower net insurance result
- GWP up 2% yoy due to increased business
- Solvency ratio at 200% as at 30 June 2024



#### Outlook

• Gross written premium to grow by CAGR c.6% in 2023-2025

#### To be achieved by:

- Growing the bancassurance potential
- Continue to promote and enhance digital sales
- · Enhancing underwriting quality, claims management and automation
- Optimising synergies with life insurance
- Pursuing profitable segments and products
- · Simplifying procedures to enhance efficiency and service quality
- Transforming into a customer centric business

2) As at 31 December 2023

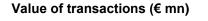
<sup>1)</sup> Contribution to the Group: Adjusted to exclude intercompany transactions between insurance companies and the Bank

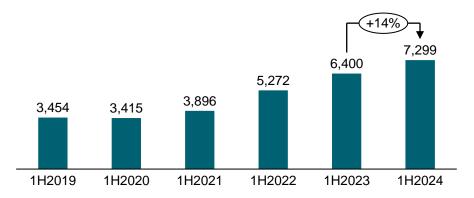
### Leading Card Processing and Payment Solutions Business in Cyprus



€mn	1H2024	1H2023	yoy%
Net fee and commission income	14.0	13.5	3%
Net other income	1.8	1.8	6%
FX and net gains on revaluation of investment	0.0	0.7	-
Total contribution to Group's Non-NII	15.8	16.0	-1%
Total operating costs	(9.9)	(8.7)	13%
PAT-contribution to the Group	5.2	6.1	-16%

#### Strong transaction growth in value; up 14% yoy





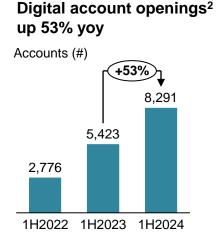


- Net fee and commission income up 3% yoy, driven by higher volume of transactions
- Total operating costs up 13% yoy, mainly reflecting higher IT costs and professional fees
- PAT<sup>1</sup> down 16% yoy reflecting;
  - increase in total operating costs
  - disposal of largest part of investment portfolio in 2H2023 to reduce income statement volatility
- · One-stop shop, providing various innovative solutions
- Backed by the Group with 75% stake; in the context of its wider strategic evaluation, the Group is undertaking a strategic review which may result in a potential disposal of part or all of its holding, although no decision has been taken at this stage

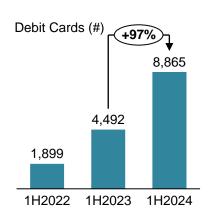
# Digital Offerings via Digital Channels Enhance Group's Sales

of €52 mn in 1H2024 € mn 46

New digital loans & Quickloans<sup>1</sup>



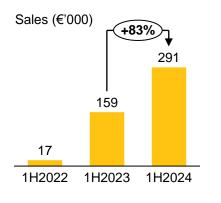
New debit cards up 97% yoy



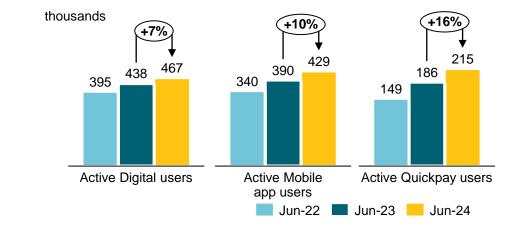
Non-life insurance e-sales of €291k in 1H2024, up 83% yoy

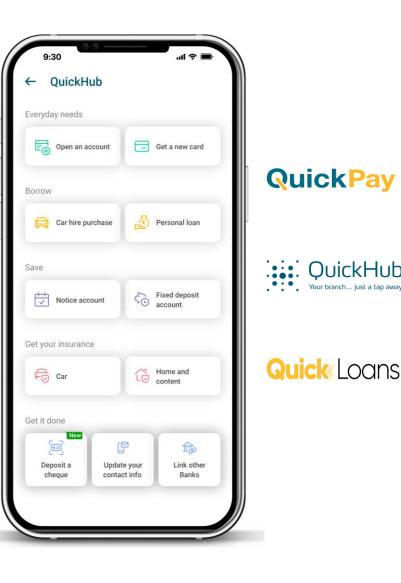
1H2022 1H2023 1H2024

7



Active digital, mobile app and Quickpay users up 7%, 10% and 16% yoy respectively





# JINIUS; Leader in Shaping the Digital Local Economy

• Establishment of Jinius Ltd subsidiary in April 2023



- **Business-to-Business** services and enhanced current ones in 2024:
  - Tenders management
  - Ecosystem management
  - Invoicing management
  - Remittance management

c.2,200 companies registered on Jinius platform

>€600 mn money was exchanged via the platform since 2023, through invoicing and remittance services





- Launched new **Business-to-Consumer** service in February 2024:
  - Product Marketplace (Fashion, Technology, Beauty, Small appliances, Personal care devices and Toys products)
  - Bookstore and Home/DIY products to be introduced

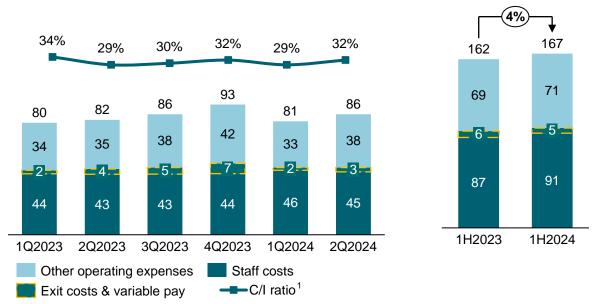
c.130 Retailers onboarded

c.160k products across all categories

### **Our Vision**

To enable everyone to achieve more, through a seamless digital experience – spark new possibilities, inspire progress, and drive innovation

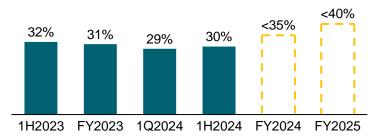
### Cost to Income Ratio<sup>1</sup> Remains Low at 30%, on Strong Income



#### Total operating expenses<sup>1</sup> up 7% qoq and 4% yoy

(€ mn)

#### Cost to income ratio<sup>1</sup> at 30% in 1H2024; expected at <35% for FY2024



#### 1) Excluding special levy on deposits and other levies/contributions

#### QoQ Performance (2Q2024 vs 1Q2024)

- Staff costs broadly flat qoq
- Other operating expenses up 15% on prior quarter, due to higher marketing and professional fees
- Cost to income ratio<sup>1</sup> at 32% for 2Q2024

#### YoY Performance (1H2024 vs 1H2023)

- Staff costs up 5% yoy due to salary increments and higher cost-ofliving adjustments (COLA) and employer's contributions
- Other operating expenses up 4% yoy, impacted mainly by inflationary pressures and marketing expenses
- Cost to income ratio<sup>1</sup> at 30% for 1H2024, down 2 p.p. yoy, supported by higher revenues
- New Reward Programme launched in August 2024 to reward performing borrowers<sup>2</sup>; expected impact of c.€3 mn in 2H2024

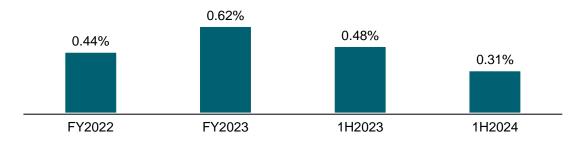
#### Outlook

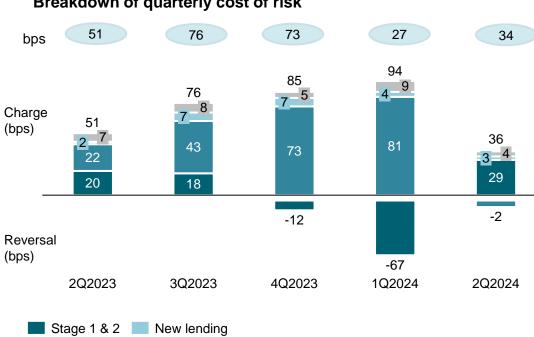
- Continued disciplined cost management
- 2024 cost income ratio<sup>1</sup> target revised to <35% reflecting mainly higher than anticipated income on a more favourable interest rate outlook
- 2025 cost to income ratio<sup>1</sup> target set at <40% reflecting mainly lower income on gradually declining interest rates
- 2) Through Antamivi Reward scheme in the context of the new loyalty scheme 'Pronomia' for which specific criteria apply: <u>https://www.bankofcyprus.com/en-gb/group/latest-news/3-mil-to-performing-customers/.</u>The new Reward programme offers reward points to performing borrowers as at 30 June 2024 (that will remain performing up to 31 Dec 2024) for every transaction made with the Bank of Cyprus cards, at more than 250 merchants and more than 900 outlets all over Cyprus

### Cost of Risk at 31 bps in 1H2024

Cost of risk

Stage 3





Interest on net NPEs not received in cash

Breakdown of quarterly cost of risk

#### Bank's IFRS 9 macroeconomic assumptions

Base line	GDP rate	Unemployment rate
2024	2.9%	5.7%
2025	2.6%	5.6%

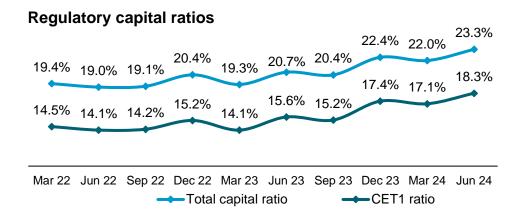
- Cost of Risk of 31 bps (€16 mn) in 1H2024 down 17 bps yoy reflecting the continued robust performance of the credit portfolio and improved macroeconomic assumptions
- Cost of risk of 34 bps (€9 mn) in 2Q2024, up 7 bps gog
- Additionally, impairments of €17 mn in 2Q2024 relate to REMU stock properties due to the ageing of the stock and increased impairments on specific, large, illiquid properties
- · Reversal of provision for pending litigation, claims regulatory and other matters of €7 mn in 2Q2024, relating primarily to a release of a provision on a claim, following the closing of the investigation by the Commission of the **Protection of Competition**

#### Outlook

- 2024 Cost of Risk at c.40 bps ٠
- 2025 Cost of Risk within the normalised levels of 40-50 bps ٠

Capital, Liquidity & Asset Quality

# **Robust Capital Position**



- Regulatory CET1 ratio at 18.3%<sup>1</sup> and includes distribution accrual at the top end of distribution policy (i.e. 50% payout)
- Gross of dividend accrual, CET1 ratio at 19.5%
- CET1 generation<sup>4</sup> of 214 bps in 1H2024, of which 129 bps in 2Q2024
- The distribution accrual level does not constitute an approval by regulators or a decision by the Bank with respect to distribution payment for 2024
- Targeting 2024 distribution at the higher end of payout ratio range (i.e. 50%)<sup>3</sup>

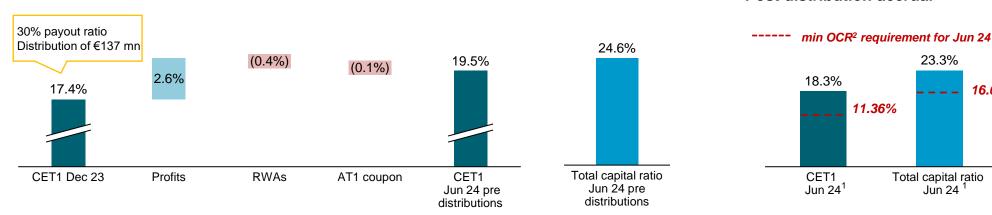
23.3%

Jun 24<sup>1</sup>

16.06%

CET1 generation<sup>4</sup> of >300 bps p.a. for 2024-2025

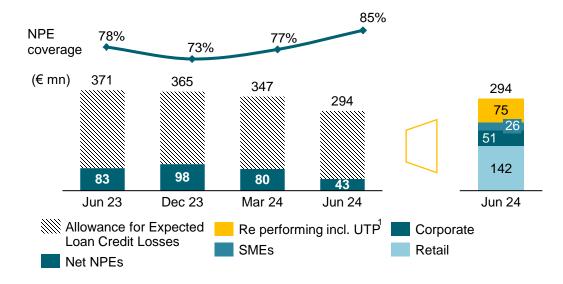
Post distribution accrual



#### **CET1** ratio evolution

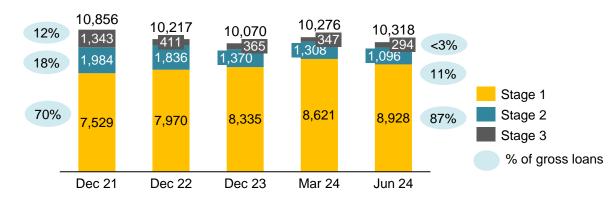
- 1) Includes reviewed profits for 1H2024 and a distribution accrual thereon at the top end of the Group's distribution policy, in line with Commission Delegated Regulation (EU) No 241/2014 principles; Any recommendation of distribution is subject to regulatory approval
- Based on final SREP letter in November 2023; OCR Overall Capital Requirement. For more details refer to slide 60 2)
- 3) Subject to market conditions as well as the outcome of the Group's ongoing capital and liquidity planning exercises at the time and required approvals
- 4) Increase in CET1 ratio pre-distributions

### Asset Quality: NPE Ratio <3%, 2024 Target Already Achieved



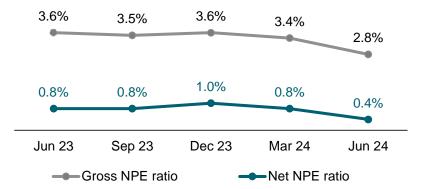
NPEs down 15% qoq to <€300 mn; residual NPEs mainly Retail

#### Stage 2 loans at 11% of loan book, down 2 p.p. since Dec 2023

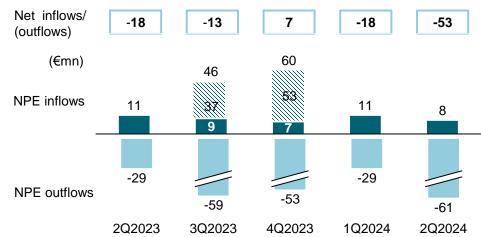


Gross loans by IFRS 9 staging (€ mn)

#### NPE ratio reduced to 2.8% (0.4% on a net basis)



# Drop in NPEs reflects continuing low inflows and high curings and write-offs



1) In pipeline to exit NPEs subject to meeting all exit criteria; the analysis is performed on a customer basis and it also includes unlikely to pay (UTP) exposures

### REMU Stock <€800 mn; on Track to Achieve 2025 Target

#### 1.48 1.44 75% of Open 1.16 1.08 -€72 mn Market Value 0.86 0.84 0.79 c.0.5 Dec 25 Dec 19 Dec 20 Dec 21 Dec 22 Dec 23 Mar 24 Jun 24 #3,818 #3,360 #2,787 #2,527 #2,202 #2,164 #2,136 Repossessed # properties

Repossessed properties sold exceed properties acquired since 2019

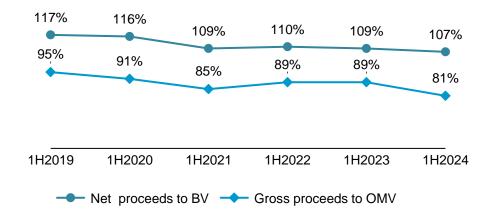
#### REMU repossessed stock at €790 mn at June 2024

Group BV (€ bn)

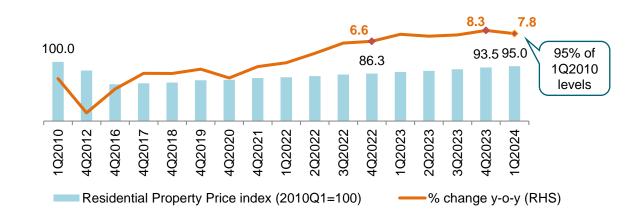
Group BV (€ mn)



Organic sales<sup>1</sup> consistently close to Open Market Value; comfortably above Book Value

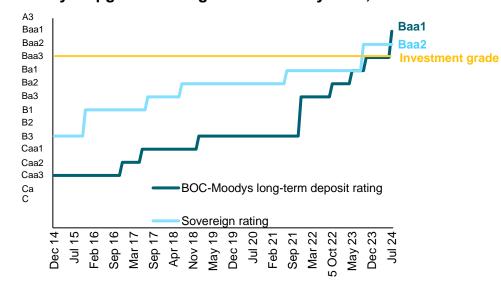


#### Residential property prices up 7.8%<sup>2</sup> yoy in 1Q2024



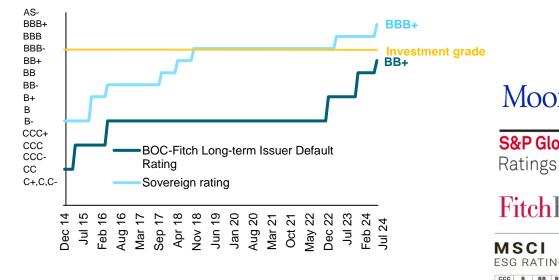
#### 1) Amounts as per Sales Purchase Agreements (SPAs) 2) Source: Central Bank of Cyprus: Residential Property Price index report published on 16 July 2024 <a href="https://www.centralbank.cy/en/publications/residential-property-price-indices">https://www.centralbank.cy/en/publications/residential-property-price-indices</a> 37

### Steadily Improving Credit Ratings for BOC: 2 Notches Upgrade by Moody's to Baa1

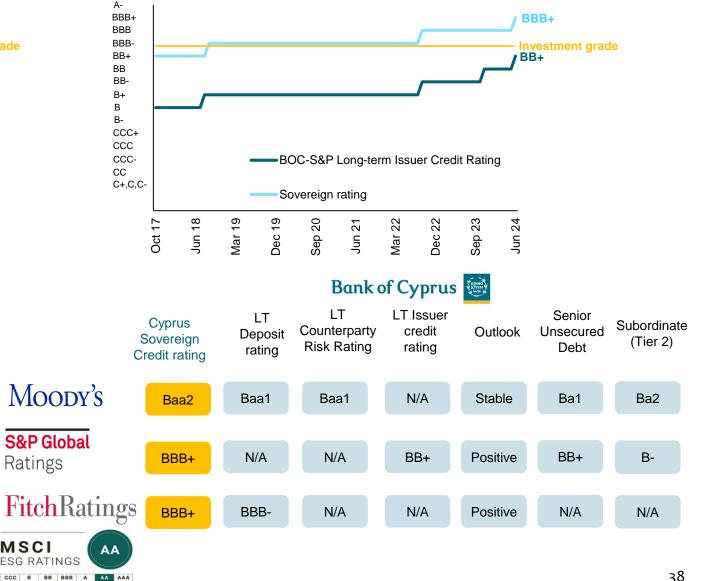


Moody's upgraded rating to Baa1 in July 2024; outlook stable

Fitch upgraded rating to BB+ in July 2024; outlook positive



#### S&P upgraded rating to BB+ in June 2024; outlook positive



**Concluding Remarks** 

# / 1H2024 ROTE at 23.7%

/ Upgrading ROTE targets to >19% in 2024 and mid-teens in 2025

Targeting 2024 distribution payout ratio at the higher end of range (i.e 50%<sup>1</sup>)

Intention to list on ATHEX and delist from LSE<sup>2</sup> to improve liquidity in the Group's ordinary shares and enhance the Group's market visibility

1) Subject to market conditions as well as the outcome of the Group's ongoing capital and liquidity planning exercises at the time and required approvals

2) Subject to shareholder and regulatory approvals and market conditions

### **Key Information and Contact Details**

### Contacts

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Listing:

LSE – BOCH, CSE – BOCH/TPKH, ISIN IE00BD5B1Y92

Visit our website at: www.bankofcyprus.com

### ESG update

https://www.bankofcyprus.com/globalassets/csr/sustainability-reports/j-03688-2024-boc-csr-sustainability-reportredesign-english-final-res.pdf

## ESG Milestones by 1H2024



- Successfully issued the first Green bond (€300 mn) in 2Q2024; eligible for inclusion in Green Bond Dataset of Climate Bond Initiative
- Published the second TCFD report and EU Taxonomy Disclosure tables in accordance with Article 8 in 1Q2024
- Following the Energy Performance Certificate (EPC) gathering exercise the Bank identified a pool of €307.3 mn gross loans as at 30 June 2024 financing properties associated with an EPC Category A
- Utilisation of renewable energy in own operations increased by 16% compared to 1H2023
- Reduced the carbon intensity metric of Mortgage portfolio by 8% compared to the baseline of 2022
- Business Environment Scan on climate-related and environmental risks performed for January June 2024
- 14,397 training hours to female employees and 9,085 training hours to male employees in 1H2024
- 55% of diagnosed cancer cases in Cyprus continue to be treated in the Bank of Cyprus Oncology Centre
- 12 events organised under the "Well at Work" wellbeing program with more than 750 employees participating in the events



• 33% female representation in ExCo and Senior Management in 1H2024, early achievement of the 2030 target of at least 30% female representation in ExCo and Senior Management



- Introduced the syndicated Synesgy solution across the Cypriot Banking system aiming to assess customers' around ESG factors (ESG Due Diligence process)
- Published the seventh **Sustainability report** of the Bank and **Pillar 3** Disclosures on ESG risks

### **ESG** Journey

The ESG strategy formulated in 2021 is continuously expanding. The Group is maintaining its leading role in the Social and Governance pillars and focuses on increasing the Group's positive impacts on the Environment, by transforming not only its own operations, but also the operations of its customers.

#### 2022

BOC establishes a **set of ESG targets** aimed at integrating ESG across the bank's value chain

First bank in Cyprus **joining** Partnership of Carbon Accounting Financials (PCAF) and **estimating** the Financed Scope 3 emissions on loan portfolio;

Set decarbonisation target on GHG emissions of own operations and designed the strategy to meet the target

Established an ESG Working plan



Loan Market Association

#### 2023

Set the first **decarbonisation target on Mortgage portfolio** aligned with International Energy Agency's Below 2 Degree Scenario

**First Bank in Cyprus to sign the Principles for Responsible Banking** representing a single framework for a sustainable banking industry under United Nations Environment Programme Finance Initiative (UNEP FI)

Met the target of at least 30% female representation in ExCo and Senior Management

Designed the strategy to meet the decarbonisation targets set

**Estimated** the Scope 3 GHG emissions of loan, **investment and insurance portfolio** (based on methodology availability) by applying PCAF standard and proxies

Published the first **TCFD** report, **Pillar 3** disclosures on ESG risks and the **sixth Sustainability report** (FY2022)

Established a structured and detailed **Business Environment Scan** process on C&E<sup>1</sup> risks

Launched ESG questionnaires in the loan origination

Restricted new lending and investment in specific carbon-intensive sectors

Set and monitor Green/Transition new lending targets

Developed a Sustainable Finance Framework

Launched a Green Housing product by applying the GLPs<sup>2</sup> of LMA<sup>3</sup>

Established thorough sustainability Governance arrangements

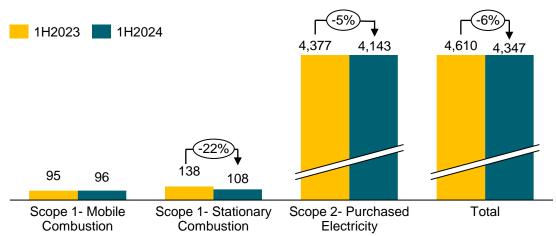
Performed Board of Directors, Senior Management and Control functions ESG trainings

Established a holistic approach on ESG and Climate data

<ul> <li>Corporate Sustainability Reporting Directive (CSRD) report for FY2024</li> <li>Monitor the impact of climate-related and environmental risks on its business environment</li> <li>Implement 'ECB Guide' on Climate related and Environmental risks (C&amp;E)</li> <li>Establish and monitor additional key risk indicators on C&amp;E risks</li> </ul>	SDO
Investors       Corporate Sustainability Reporting Directive (CSRD) report for FY2024         • Monitor the impact of climate-related and environmental risks on its business environment         • Implement 'ECB Guide' on Climate related and Environmental risks (C&E)         • Establish and monitor additional key risk indicators on C&E risks         • Improve the quality of ESG data, through the continued update and implementation of the ESG Data Strategy         • Perform Double Materiality, Gap assessment and implement the CSRD	
<ul> <li>Implement 'ECB Guide' on Climate related and Environmental risks (C&amp;E)</li> <li>Establish and monitor additional key risk indicators on C&amp;E risks</li> <li>Improve the quality of ESG data, through the continued update and implementation of the ESG Data Strategy</li> <li>Perform Double Materiality, Gap assessment and implement the CSRD</li> </ul>	8 DECEN
<ul> <li>Regulatory</li> <li>Establish and monitor additional key risk indicators on C&amp;E risks</li> <li>Improve the quality of ESG data, through the continued update and implementation of the ESG Data Strategy</li> <li>Perform Double Materiality, Gap assessment and implement the CSRD</li> </ul>	î
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<ul> <li>Improve the quality of ESG data, through the continued update and implementation of the ESG Data Strategy</li> <li>Perform Double Materiality, Gap assessment and implement the CSRD</li> </ul>	U.
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Continue enhancement of environmentally friendly product offerings	
<ul> <li>Continue enhancement of environmentally friendly product offerings</li> </ul>	12 RESI
	C
<ul> <li>Customers &amp; Markets</li> <li>Monitor performance against Green new lending targets</li> <li>Provide a high-level transition action plan to customers following the completion of ESG questionnaires</li> </ul>	

**Climate Stability - Target 1:** Become Carbon Neutral by reducing Scope 1 & Scope 2 GHG emissions by 42% by 2030 compared to 2021 baseline

 c.12% yoy reduction in Scope 1 and c.5% reduction in Scope 2 GHG emissions in 1H2024

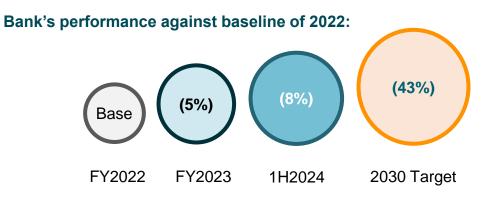


 5% reduction of Scope 2 - Purchased electricity due to installations of solar panels during FY2023 as well as branch rationalisation during 1H2024 as part of the digitalisation journey

#### Bank's performance against baseline of 20211:



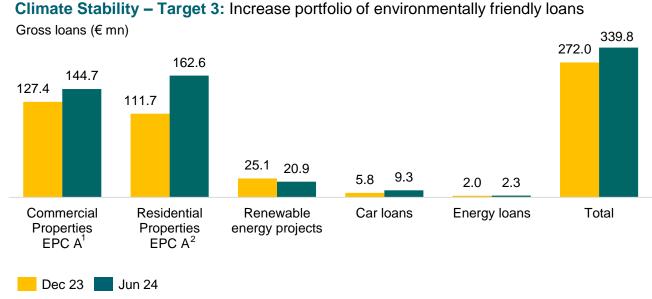
**Climate Stability - Target 2:** Reduce by 43% the kilograms of GHG emissions financed per square metre (kgCO2<sub>e</sub>/m<sup>2</sup>) under the Mortgage portfolio, by 2030 compared to 2022 baseline



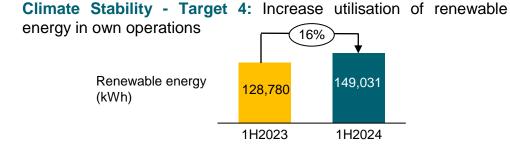
The new lending strategy to achieve the decarbonisation target set has been designed and focuses on financing more energy efficient residential properties. The launch of Green Housing<sup>2</sup> product drives the feasibility of the decarbonisation target

#### GHG Emissions – Scope 1 & Scope 2 ( $tCO_2e$ )

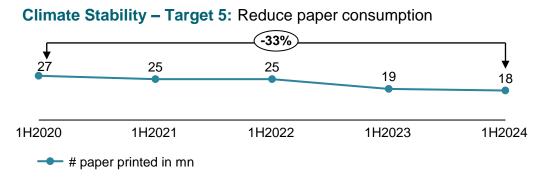
<sup>2)</sup> Green Housing product is aligned with Green Loan Principles (GLP) of Loan Market Association (LMA)



- The Bank is in the process, in 3Q2024, to launch a **new Fixed** Green Housing product aligned with Green Loan Principles (GLPs) of Loan Market Association (LMA) which is expected to contribute significantly to the environmentally friendly portfolio of the Bank
- Following the Energy Performance Certificate (EPC) gathering exercise the Bank identified a pool of €307.3 mn gross loans as at 30 June 2024 financing properties associated with an EPC Category A



c.16% yoy increase in renewable energy utilization in 1H2024



• **c.5%** yoy reduction in paper consumption in 1H2024

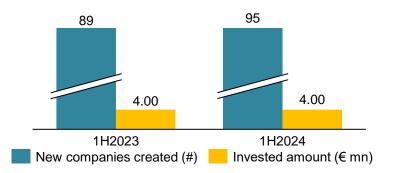
• Overall, **33%** reduction in paper consumption since 1H2020

**Financial Inclusion and Resilience - Target 6:** Facilitate financial technology solutions and promote digital transformation

1) Loans financing Commercial Properties with Energy performance certificate Category A and loans collateralized by Commercial Properties with Energy performance certificate Category A

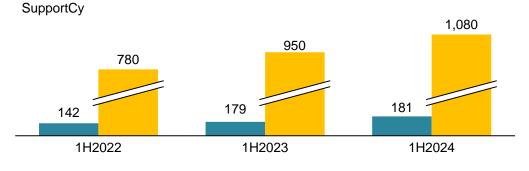
2) Loans financing Residential Properties with Energy performance certificate Category A and loans collateralized by Residential Properties with Energy performance certificate Category A

**Financial Inclusion and Resilience - Target 7:** Continue supporting startups under The IDEA<sup>1</sup> Innovation Center The IDEA Innovation Center (since incorporation)



IDEA provided support to 210+ entrepreneurs through its Startup Program since incorporation and provided education to 7,000 entrepreneurs

Health and Safety - Target 9: Maintain leadership and continue playing an active and positive role in the community



Cumulative members (since establishment)

Contribution to society (since establishment) (€k)

Health and Safety - Target 8: Contribute and support cancer patients and their families through the Bank of Cyprus Oncology Centre

- Cumulative investment of c.€70 mn from 1998 to June 2024
- 55% of diagnosed cancer cases in Cyprus are being treated at the Centre

Health and Safety - Target 10: Continue supporting and engaging employees under our wellbeing program "Well at Work"

#### 12 events organized:

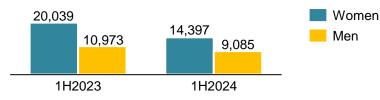
- Mental Health: 7
- Physical Health: 3
- Team bonding activities: 2
- 750+ employees participated

A special concert was organised to appreciate the dedication and hard work of staff and celebrate the125<sup>th</sup> anniversary of the Bank

6 workshops were organised to identify perceptions, mindsets, strengths, and weaknesses in current practices and the Group's new health priorities from employees across various divisions (c.100 employees participated). Moving forward, the Bank aims to address identified gaps and implement initiatives that foster a healthier and more productive work environment

Education - Target 11: Provide upskilling/reskilling employee opportunities in line with the digital transformation initiatives to broaden career opportunities

Training Attendance (hours)<sup>1</sup>



- BOC Academy in January 2024 announced 2 full scholarships for a master's degree in "MSc in Governance, Risk & Compliance" offered by EIMF
- 1 full scholarship awarded to one applicant based on the criteria defined by the Academy (4 applications received)
- New upskilling/reskiling opportunities to all staff in June 2024 through collaborations with local academic institutes (UCY and CIM) for the academic year 09/24 – 09/25:
  - UCY: 4 Certificates with selected courses from the MBA program

Governance - Target 13: At least 30% women in ExCo and Senior Management

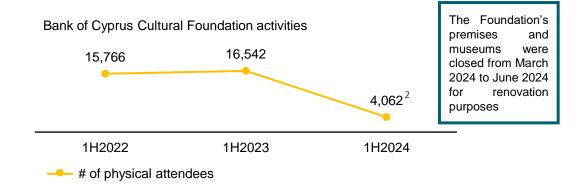
CIM: 3 Certificates



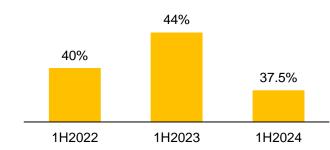
1) The reduction in training attendance (hours) is due to reduction of employees between 1H2023 and 1H2024

2) The Foundation's premises and museums were closed from March 2024 to June 2024 for renovation purposes so to launch the new exhibition 'Cyprus Insula' from 4 July 2024 to 30 June 2025. Therefore, the number of participants were reduced compared to 1H2023

**Culture and Heritage - Target 12:** The Foundation's main strategic aim is to encourage the research and study of Cypriot civilisation in the fields of archaeology, history, art and literature as well as to preserve and disseminate the cultural and natural heritage of Cyprus, with a particular emphasis on the international promotion of the island's centuries-long Greek civilisation, through various activities and actions



#### Female representation on the Board of Directors

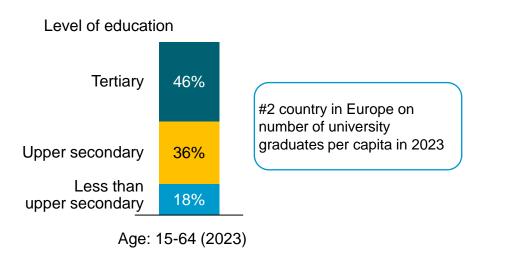


In process to appoint members of the Board of Directors which will lead to female representation of 42%

# Appendix

Macroeconomic overview

## Cyprus is a Growing Business and Tech Hub in the Region

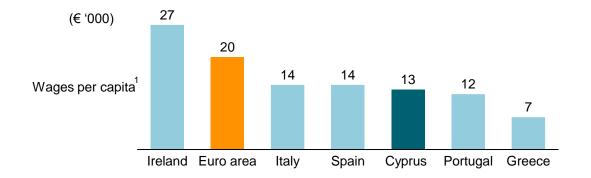


Cyprus as an attractive business hub...

Well educated, highly skilled labour force

- Cyprus is the eastern gateway to the European Union and a safe, stable and business friendly hub for the region
- #3 largest party Ship Management centre in the EU
- Within top 10 countries worldwide for post-COVID recovery in terms of attracting FDI

#### Labour costs significantly below the average Euro area



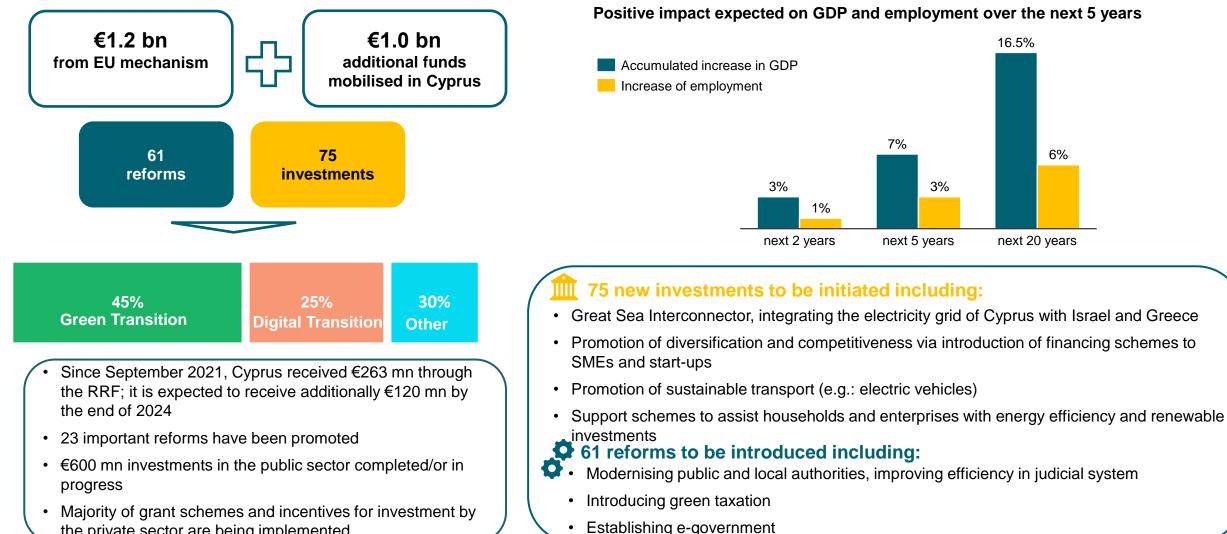
- c.1,900 companies registered in Cyprus since March 2022 with a large number operating in the technology industry
  - c.27,000 work permits granted (c.6% of labour force<sup>2</sup>)
  - Access to tech-savvy EU talent pool
  - Labour cost for tech talents below Euro area average

Source: Eurostat

- 1) Data for population is as at 31 December 2023. Data for wages refer to FY2023
- 2) Data for labour force is as at 31 December 2023 (Labour force age 15-64)

# EU Recovery and Resilience Facility (RRF)

To strengthen the economy's resilience and potential for economically, socially and environmentally sustainable long-term growth and welfare

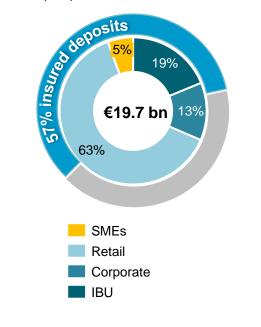


the private sector are being implemented

**Appendix** Additional financial information

### Robust Liquidity Position; Significant Surplus Liquidity of €7.5 bn Post TLTRO Full Repayment

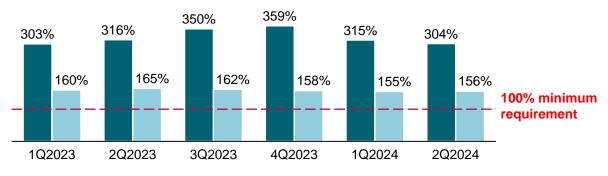
**Diversified, mainly retail funded deposit base** Group deposits



Liquid assets

- Placements with Banks
- Amortised cost bonds
- FVOCI bonds
- Reverse repos

#### Liquidity ratios significantly above minimum requirements



- Highly liquid balance sheet
- Sticky deposit base
  - 57% insured deposits
  - 63% Retail
  - Average size of Retail deposits: c.€29k
- Strong liquidity ratios
  - LCR ratio of 304% and surplus liquidity of €7.5 bn
  - Cash, balances with central Banks of €7.3 bn
  - €0.3 bn TLTRO III repaid in June 2024
- Highly rated fixed income portfolio
  - Majority of positions in FVOCI book hedged for interest rate risk
  - Amortised cost portfolio with high average rating of Aa3 (refer to slide 25)

### **Analysis of Deposits**

#### **Deposits by Currency** (€ bn)

Currency	Jun 23	Dec 23	Mar 24	Jun 24
EUR	17.30	17.51	17.42	17.92
USD	1.47	1.45	1.46	1.44
GBP	0.33	0.31	0.32	0.30
Other Currencies	0.07	0.07	0.06	0.06
Total	19.17	19.34	19.26	19.72

#### Deposits by Customer Sector (€ bn)

Sector	Jun 23	Dec 23	Mar 24	Jun 24
Retail	11.68	11.79	12.16	12.40
SME	0.97	1.03	1.02	1.08
International Corporate	0.13	0.12	0.12	0.14
International Business Unit	3.85	3.78	3.79	3.74
Corporate	2.54	2.62	2.17	2.36
Total	19.17	19.34	19.26	19.72

#### **Deposits by Type** (€ bn)

Туре	Jun 23	Dec 23	Mar 24	Jun 24
Current, Demand & Savings	13.31	13.15	12.95	13.29
Time & Notice	5.86	6.19	6.31	6.43
Total	19.17	19.34	19.26	19.72

#### Time & Notice deposits by maturity



c.5% of Time and Notice deposits with maturity >12 months

### **Income Statement**

€mn	1H2024	1H2023	yoy%	2Q2024	1Q2024	qoq%
Net Interest Income	420	358	17%	207	213	-3%
Net fee and commission income	86	90	-4%	44	42	5%
Net foreign exchange gains and net gains on financial instruments	13	21	-38%	6	7	-20%
Net insurance result	23	25	-7%	13	10	30%
Net gains/(losses) from revaluation and disposal of investment properties and on disposal of stock of properties	2	5	-72%	1	1	39%
Other income	5	12	-57%	2	3	-22%
Total income	549	511	7%	273	276	-1%
Staff costs	(96)	(93)	3%	(48)	(48)	1%
Other operating expenses	(71)	(69)	4%	(38)	(33)	15%
Special levy on deposits and other levies/contributions	(19)	(18)	3%	(8)	(11)	-38%
Total expenses	(186)	(180)	4%	(94)	(92)	1%
Operating profit	363	331	9%	179	184	-2%
Loan credit losses	(16)	(24)	-36%	(9)	(7)	28%
Impairments of other financial and non-financial assets	(25)	(30)	-16%	(17)	(8)	90%
Provisions for pending litigations, claims, regulatory and other matters (net of reversals)	(3)	(14)	-82%	7	(10)	-174%
Total loan credit losses, impairments and provisions	(44)	(68)	-37%	(19)	(25)	-29%
Profit before tax and non-recurring items	319	263	21%	160	159	2%
Tax	(48)	(40)	21%	(23)	(25)	-7%
Profit attributable to non-controlling interests	(1)	(1)	14%	0	(1)	-22%
Profit after tax and before non-recurring items (attributable to the owners of the Company)	270	222	22%	137	133	4%
Advisory and other transformation costs – organic	-	(2)	-100%	-	_	-
Profit after tax (attributable to the owners of the Company)	270	220	23%	137	133	4%

 Minimum effective tax rate of 15% legislation approved by the European Commission in December 2022; legislation expected to be enacted in 2024. Impact of new legislation is estimated to be in the range of up to 2% of profit before tax

### **Consolidated Balance Sheet**

Assets (€ mn)	30.06.2024	31.12.2023	% change
Cash and balances with central banks	7,287	9,615	-24%
Loans and advances to banks	384	385	0%
Reverse repurchase agreements	1,015	403	152%
Debt securities, treasury bills and equity investments	3,959	3,695	7%
Net loans and advances to customers	10,085	9,822	3%
Stock of property	764	826	-8%
Investment properties	56	62	-10%
Other assets	1,916	1,821	5%
Total assets	25,466	26,629	-4%

• As at 30 June 2024 there were 444,812,058 issued ordinary shares

Liability and Equity (€ mn)	30.06.2024	31.12.2023	% change
Deposits by banks	405	472	-14%
Funding from central banks	-	2,044	-100%
Customer deposits	19,723	19,337	2%
Debt securities in issue	971	672	45%
Subordinated liabilities	313	307	2%
Other liabilities	1,425	1,309	9%
Total liabilities	22,837	24,141	-5%
Shareholders' equity	2,387	2,247	6%
Other equity instruments	220	220	-
Total equity excluding non- controlling interests	2,607	2,467	6%
Non-controlling interests	22	21	5%
Total equity	2,629	2,488	6%
Total liabilities and equity	25,466	26,629	-4%

## ROTE on 15% CET1 Ratio

#### TBV adjusted for excess CET1 capital on a 15% CET1 ratio

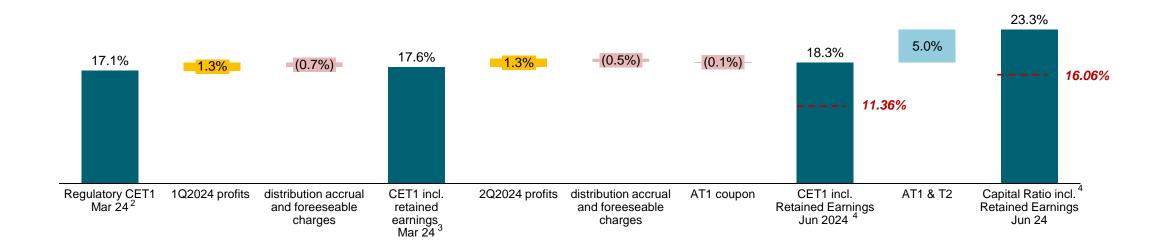
	€mn	Jun 24	Mar 24	Dec 23
	Shareholders' equity	2,387	2,381	2,247
-	Intangible assets	(46)	(47)	(49)
-	FY23 distribution <sup>1</sup>	(19)	(137)	(137)
-	Excess CET1 capital on a 15% CET1 ratio	(479)	(341)	(247)
=	TBV adjusted for excess CET1 capital on a 15% CET1 ratio	1,843	1,856	1,814
	Quarterly Average TBV for excess CET1 capital on a 15% CET1 ratio	1,850	1,835	

#### ROTE on 15% CET1

	€ mn	Jun 24	Mar 24	Mar 23
	PAT annualised	544	534	384
	Average TBV adjusted for excess CET1 capital on a 15% CET1 ratio	1,843	1,835	1,756
=	ROTE on 15% CET1	29.6%	29.1%	21.9%

# **Capital Position; Quarterly Evolution**

----- min OCR<sup>1</sup> requirement for 2024



1) OCR - Overall Capital Requirement (refer to slide 60)

2) Does not include profits for the three months ended 31 March 2024

3) Including retained earnings for the period ended 31 March 2024; i.e.. Including unaudited/unreviewed profits for 1Q2024 and a distribution accrual thereon at the top end of the Group's distribution policy

4) Including retained earnings for 2Q2024; i.e.. Including reviewed profits for 2Q2024 in line with the ECB Decision (EU) (2015/656) on the recognition of interim or year-end profits in CET1 capital in accordance with Article 26(2) of the CRR and a distribution accrual thereon at the top end of the Group's distribution policy

### **Risk Weighted Assets- Regulatory Capital**

#### **Risk Weighted Assets by Geography**

€ mn	31.12.22	31.12.23	31.03.24	30.06.24
Cyprus	10,059	10,297	10,504	10,548
Overseas	55	44	44	32
RWAs	10,114	10,341	10,548	10,580
RWA intensity	40%	39%	42%	42%

#### Risk Weighted Assets by type of risk

€mn	31.12.22	31.12.23	31.03.24	30.06.24
Credit risk	9,103	9,013	9,220	9,252
Market risk	-	-	-	-
Operational risk	1,011	1,328	1,328	1,328
Total	10,114	10,341	10,548	10,580

- Includes distribution accrual for the six months ended 30 June 2024 at the top end of the Group's distribution policy. It also includes accrual for the Share buyback component of 2023 Distribution remaining to be executed as at 30 June 2024, following ECB approval and BOD recommendation/approval and other prudential adjustments, as described in Section 'B.2.1 Capital Base' of press release
- 2) Including reviewed profits for the six months ended 30 June 2024 and a distribution accrual thereon at the top end of the Group's distribution policy
- Any recommendation of distribution is subject to regulatory approval. The distribution accrual level does not constitute an approval by regulators or a decision by the Bank with respect to distribution payment for 2024
- 4) Including unaudited/unreviewed profits for 1Q2024 and a distribution accrual thereon at the top end of the Group's distribution policy

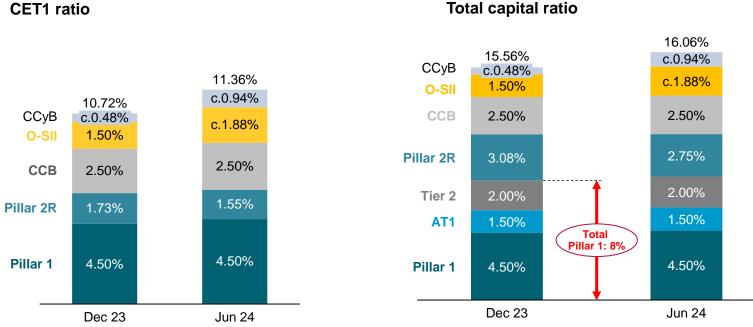
#### **Reconciliation of Group Equity to CET1**

€ mn	30.06.2024
Shareholder's equity	2,387
Less: Intangibles	(21)
Less: Deconsolidation of insurance entities and other entities	(149)
Less: Regulatory adjustments	(280) <sup>1</sup>
CET1	1,937
Risk Weighted Assets	10,580
CET1 ratio	18.3% <sup>2,3</sup>
CET1 ratio fully loaded	18.3% <sup>2,3</sup>

#### Equity and Regulatory Capital (€ mn)

	31.12.22	31.12.23	31.03.24 <sup>3,4</sup>	30.06.2024 <sup>2,3</sup>
Total equity excl. non-controlling interests	2,027	2,467	2,601	2,607
CET1 capital	1,540	1,798	1,857	1,937
Tier I capital	1,760	2,018	2,077	2,157
Tier II capital	300	300	300	313
Total regulatory capital (Tier I + Tier II)	2,060	2,318	2,377	2,470
				50

### **Overall Capital Requirements**

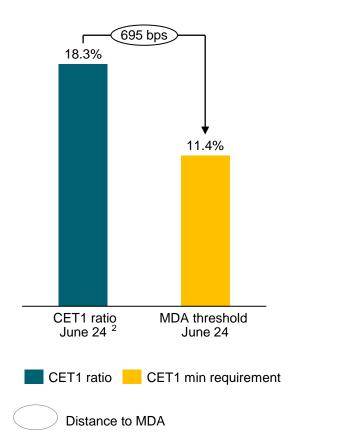


**Total capital ratio** 

- CET1 and Total capital ratio minimum capital requirements on 30 June 2024 at 11.36% and 16.06% respectively
- Countercyclical buffer for total exposures in Cyprus increased to 1.0% from 0.5% in June 2024. As a result, Ccyb for the Group, increased to c.0.94% in June 2024 (0.48% in December 2023)
- Pillar 2 requirement was revised to 2.75% from 1 January 2024 as the Pillar 2 add-on relating to ECB's prudential provisioning expectations is taken as capital ٠ deduction.
- Following communication from CBC in April 2024, total O-SII buffer is expected to increase to 2.00% by January 2026 (gradual phasing-in by 0.0625% in January ٠ 2025 and January 2026 respectively)
- The ECB provided revised lower non-public guidance for P2G for 2024

### Buffer to MDA Restrictions Level & Distributable Items<sup>1</sup>

#### **CET1** Ratios



- Significant CET1 MDA buffer as at 30 June 2024: 695 bps (€736 mn)
- Distributable items<sup>1</sup> of €1,549 mn for BOCH as at 30 June 2024
- BOCH fully utilises its AT1 and Tier 2 buckets as at 30 June 2024
- Distribution subject to regulatory approval as per 2023 SREP decision

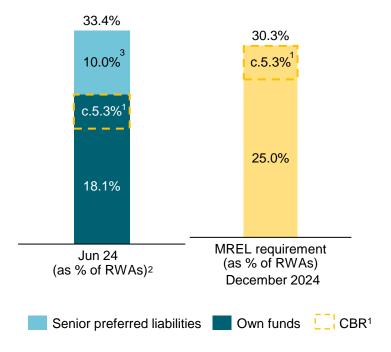
1) Distributable Items definition per CRR, and comprises retained earnings of the Company adjusted for the cost of treasury shares outstanding as at 30 June 2024 relating to the share buyback funded out of profits.

Including reviewed profits for 1H2024 and a distribution accrual thereon at the top end of the Group's distribution policy. Any recommendation of distribution is subject to regulatory approval;. The distribution accrual level does not constitute an approval by regulators or a decision by the Bank with respect to distribution payment for 2024

# 2024 Final MREL Requirement Already Achieved with Significant Buffer

- Successful issuance of €300 mn MREL-Eligible Green Senior Preferred Notes in April 2024
- MREL ratio including capital used to meet the CBR<sup>1</sup> ( as % of RWAs) at 33.4%<sup>2</sup> as at 30 June 2024
- MREL ratio (as % of Leverage Ratio Exposure (LRE)) at 14.0%<sup>2</sup> as at June 2024
- Based on SRB communication, final MREL target to be met by 31 December 2024:
  - 25.00% of RWAs plus prevailing CBR<sup>1</sup>
  - 5.91% of LRE
- Distance to M-MDA restriction as at 30 June 2024: 310 bps (€328 mn)<sup>2,4</sup>
- The CBR<sup>1</sup> is expected to increase further (for more details refer to slide 60)

MREL (% of RWAs)



Includes profits for 1H2024 and a distribution accrual at the top end of the Group's Distribution Policy. Any recommendation of distribution is subject to regulatory approval; distribution accrual does not constitute a binding commitment of the Group for a payment

3) MREL-Eligible Senior Preferred Notes and other MREL eligible liabilities

4) Calculated against the final MREL requirement of 25.0% of RWAs (+ CBR as at 30 June 2024)

<sup>1)</sup> The Combined Buffer Requirement (CBR) increased by 45 bps in June 2024 to 5.31% (compared to 4.86% in March 2024), reflecting the increase in CcyB (for more details refer to slide 60)

### Income Statement Bridge<sup>1</sup> for 1H2024

€mn	Underlying basis	Other	Statutory Basis
Net interest income	420	-	420
Net fee and commission income	86	-	86
Net foreign exchange gains and net gains on financial instruments	13	-	13
Net gains on derecognition of financial assets measured at amortised cost	_	1	1
Net insurance result	23	-	23
Net gains/(losses) from revaluation and disposal of investment properties and on disposal of stock of properties	2	-	2
Other income	5	-	5
Total income	549	1	550
Total expenses	(186)	(3)	(189)
Operating profit	363	(2)	361
Loan credit losses	(16)	16	-
Impairments of other financial and non-financial assets	(25)	25	-
Credit losses on financial assets and impairment net of reversals of non-financial assets	-	(42)	(42)
Provisions for pending litigations, claims regulatory and other matters (net of reversals)	(3)	3	-
Profit before tax and non-recurring items	319	-	319
Tax	(48)	-	(48)
Profit attributable to non-controlling interests	(1)	-	(1)
Profit after tax - attributable to the owners of the Company	270	-	270

### Analysis of Interest Income and Interest Expense

Analysis of Interest Income (€ mn)	1Q2023	2Q2023	3Q2023	4Q2023	1Q2024	2Q2024
Loans and advances to customers	113	131	138	141	138	139
Loans and advances to banks and central banks	57	76	92	97	92	73
Repurchase agreements	-	-	-	3	4	7
Investments and other financial assets at amortised costs	13	16	22	24	25	27
Investments FVOCI	2	2	2	2	2	2
	185	225	254	267	261	248
Derivative financial instruments	6	9	18	20	24	38
Total Interest Income	191	234	272	287	285	286

Analysis of Interest Expense (€ mn)						
Customer deposits	(4)	(6)	(9)	(13)	(15)	(17)
Funding from central banks and deposits by banks	(14)	(18)	(21)	(22)	(21)	(5)
Loan stock	(7)	(7)	(12)	(14)	(13)	(16)
	(25)	(31)	(42)	(49)	(49)	(38)
Derivative financial instruments	(4)	(7)	(16)	(18)	(23)	(41)
Total Interest Expense	(29)	(38)	(58)	(67)	(72)	(79)

### **Income Statement by Business line for 1H2024**

€mn	Consumer Banking	SME Banking	Corporate Banking	International corporate Banking	International Business Unit	RRD	REMU	Insurance	Treasury	JCC	Other	Total
Net interest income/(expense)	214	29	80	18	64	8	(14)	-	24	-	(3)	420
Net fee & commission income/(expense)	32	5	10	-	23	1	_	(4)	2	14	3	86
Other income	1		-	-	3	-	4	23	7	2	3	43
Total income	247	34	90	18	90	9	(10)	19	33	16	3	549
Total expenses	(85)	(11)	(22)	(4)	(16)	(10)	(8)	(3)	(8)	(10)	(9)	(186)
Operating profit/ (loss)	162	23	68	14	74	(1)	(18)	16	25	6	(6)	363
Loan credit losses of customer loans net of gains/(losses) on derecognition of loans and changes in expected cash flows	(8)	(1)	9	(1)	-	(13)	-	-	-	-	(2)	(16)
Impairment of other financial and non-financial instruments	-	-	-	-	-	-	(20)	-	-	-	(5)	(25)
Provision for pending litigations, claims regulatory and other matters (net of reversals)	-	-	-	-	-	-	-	-	-	-	(3)	(3)
Profit/ (loss) before tax	154	22	77	13	74	(14)	(38)	16	25	6	(16)	319
Tax	(23)	(3)	(11)	(2)	(11)	2	6	(1)	(4)	(1)	-	(48)
Profit attributable to non-controlling interest	-	-	-	-	-	-	-	-	-	(1)	-	(1)
Profit/(loss) after tax and before non-recurring items (attributable to the owners of the Company)	131	19	66	11	63	(12)	(32)	15	21	4	(16)	270

### Statutory Income Statement for Insurance Businesses for 1H2024

## eurolife

€mn	1H2024	1H2023	yoy%
Insurance revenue	39.3	36.8	7%
Insurance service expense	(23.6)	(23.3)	1%
Net insurance service result	15.7	13.5	16%
Reinsurance revenue	10.7	3.3	224%
Reinsurance service expense	(13.6)	(5.5)	146%
Net reinsurance service result	(2.9)	(2.2)	31%
Net insurance finance expense	(32.3)	(22.9)	42%
Net reinsurance finance expense	0.1	-	-
Loss from investment and occupational pension contracts	(0.3)	(0.2)	51%
Insurance service result	(19.7)	(11.8)	68%
Other income	0.4	0.2	137%
Staff costs (non-attributable)	(0.4)	(0.3)	20%
Other operating costs (non-attributable)	(1.0)	(0.8)	20%
Net revaluations and/or sale on financial assets at fair value through profit or loss <sup>1</sup>	32.3	25.0	29%
Total net income	31.3	24.1	30%
Profit before tax	11.6	12.3	-6%
Tax expense	(0.4)	(0.5)	-8%
Profit after tax	11.2	11.8	-6%

### Genikes Insurance

€mn	1H2024	1H2023	уоу%
Insurance revenue	33.4	31.1	7%
Insurance service expense	(18.2)	(14.9)	22%
Net insurance service result	15.2	16.2	-7%
Reinsurance revenue	4.5	4.5	1%
Reinsurance service expense	(13.5)	(12.0)	12%
Net reinsurance service result	(9.0)	(7.5)	18%
Insurance finance income and expense	(0.8)	(0.9)	-12%
Reinsurance finance income or expense	0.3	0.3	2%
Net insurance financial result	(0.5)	(0.6)	-20%
Insurance service result	5.7	8.1	-30%
Staff costs (non-attributable)	(0.9)	(0.8)	19%
Other operating costs (non-attributable)	(0.9)	(0.9)	4%
Revaluation/disposal gains on investments	0.4	0.4	14%
Other income	-	5.1	-100%
Total net income/ (expenses)	(1.4)	3.8	-137%
Profit before tax	4.3	11.9	-64%
Tax expense	(0.5)	(1.4)	-66%
Profit after tax	3.8	10.5	-64%

Income statement based on the statutory financial statements of Eurolife and Genikes Insurance and including transactions with the Bank

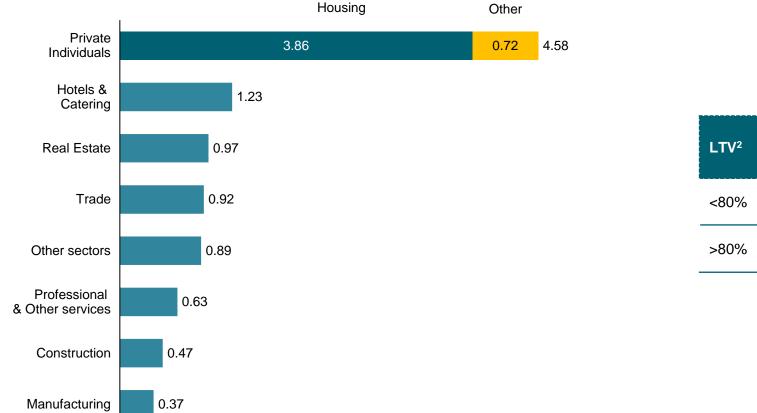
1) Includes net revaluations and/or sale on policyholder assets included within "Net Insurance result" line in the Group's Income Statement (refer to slide 27)

**Appendix** Additional Asset Quality Slides

### Well Diversified Loan Portfolio With High Quality Collateral

#### Gross loans (excluding legacy)<sup>1</sup> by business sector of €10.06 bn

€bn



LTV <sup>2</sup>	Private individuals Housing €3.86 bn	Private individuals Other €0.72 bn	Business €5.48 bn
<80%	92%	30%	76%
>80%	8%	70%	24%

1) Gross loans as at 30 June 2024 of Corporate (incl. IB and International corporate), SME and Retail

Loan to Value (LTV) is calculated as the Gross IFRS Balance to the indexed market value of the property. Under Pillar 3 disclosures LTV is calculated as the Gross IFRS Balance to the indexed market value of collateral. Collateral takes into consideration the mortgage amount registered in the land registry plus legal interest from registration date to the reference date

### Gross Loans and NPE Coverage by Customer Type

#### Gross loans by customer type

€ mn	Dec 23	Mar 24	Jun 24
Retail Housing	3,556	3,575	3,597
Retail other	994	1,038	1,054
SMEs	1,010	1,024	1,021
International corporate	763	773	821
Corporate	3,747	3,866	3,825
Total	10,070	10,276	10,318

Corporate						
	Dec 23	Mar 24	Jun 24			
NPE ratio	3.0%	2.8%	2.2%			
NPE coverage	102%	98%	116%			
NPE total coverage	182%	181%	197%			

SMEs						
	Dec 23	Mar 24	Jun 24			
NPE ratio	3.7%	3.2%	3.0%			
NPE coverage	72%	74%	78%			
NPE total coverage	160%	162%	164%			

	Retail		
	Dec 23	Mar 24	Jun 24
NPE ratio NPE coverage	4.2%	4.0%	3.4%
Retail Housing	50%	62%	67%
Retail Other	62%	64%	67%
NPE total coverage	141%	150%	153%

# Loans by Economic Activity and Arrears Analysis

Gross loans  (€ mn)	Dec 23	Mar 24	Jun 24
Trade	886	940	939
Manufacturing	364	377	375
Hotels & Catering	1,178	1,250	1,249
Construction	498	492	474
Real Estate	1,051	1,025	999
Private Individuals	4,704	4,713	4,746
Professional and other services	601	644	639
Other sectors	788	835	897
Total	10,070	10,276	10,318

NPE ratio	Dec 23	Mar 24	Jun 24
Trade	4.4%	3.9%	3.6%
Manufacturing	1.1%	1.1%	1.1%
Hotels & Catering	1.4%	1.1%	1.2%
Construction	5.2%	5.3%	0.9%
Real Estate	4.0%	4.0%	3.7%
Private Individuals	4.2%	4.0%	3.5%
Professional and other services	6.0%	5.3%	5.0%
Other sectors	0.4%	0.3%	0.4%
Total	3.6%	3.4%	2.8%

Loans arrears analysis (€ mn)	Dec 23	Mar 24	Jun 24
Loans with no arrears	9,675	9,897	9,989
Loans with arrears but not NPEs	30	32	35
NPEs with no arrears	185	168	109
NPEs Up to 30 DPD	2	8	30
NPEs 31-90 DPD	6	5	5
NPEs 91-180 DPD	11	11	16
NPEs 181-365 DPD	20	21	18
NPEs Over 1 year DPD	141	134	116
Total loans	10,070	10,276	10,138

### €53 mn Net NPE Outflows in 2Q2024

Analysis of total inflows(€ mn)	2Q2024	1Q2024	4Q2023	3Q2023	2Q2023	1Q2023
New inflows	7	8	6	9	9	7
Redefaults	0	1	1	0	1	2
Unlikely to pay	1	2	53	37	1	1
Total inflows	8	11	60	46	11	10

Analysis of total outflows (€ mn)						
Curing of restructuring	(18)	(6)	(9)	(7)	(8)	(13)
DFAs & DFEs	(4)	(3)	(1)	(8)	(2)	(2)
Write-offs	(26)	(9)	(29)	(32)	(9)	(10)
Other <sup>1</sup>	(13)	(11)	(14)	(12)	(10)	(7)
Total outflows	(61)	(29)	(53)	(59)	(29)	(32)
Net inflows/ (outflows) (€ mn)	(53)	(18)	7	(13)	(18)	(22)

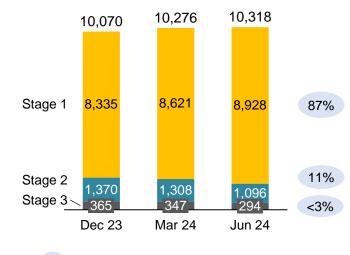
# Gross Loans and Coverage by IFRS 9 Staging

#### Gross loans by IFRS 9 stage

Allowance for expected loan credit losses

Coverage ratio

#### (€ mn)

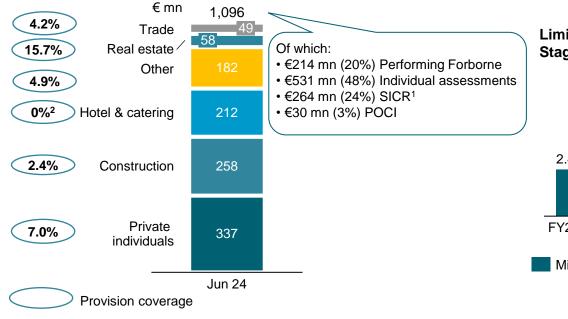


267	267	251
84	64	63
42	44 159	49
Dec 23	Mar 24	Jun 24

	Dec 23	Mar 24	Jun 24
Stage 1	1.0%	0.7%	0.7%
Stage 2	3.1%	3.4%	4.5%
Stage 3	38.6%	45.7%	47.3%

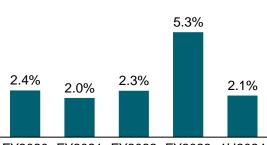
% of gross loans

### Stage 2 Exposures Well Collateralised; 97% of Exposures Present no Arrears



Days past due	0 dpd	1-30 dpd	>30 dpd
Private Individuals	96%	2%	2%
Business	97%	2%	1%
LTV	0-75%	75%-100%	>100%
Private Individuals	77%	7%	16%
Business	77%	9%	14%
Total	77%	8%	15%

Limited migration rate of Stage 2 to Stage 3 at 2.1%



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FY2020 FY2021 FY2022 FY2023 1H2024

Migraton to Stage 3 as a % of Stage 2 loans

- Net c.€210 mn Stage 2 loans were migrated to Stage 1 in 1H2024, of which c.€170 mn in 2Q2024
- Strong performance of Stage 2 exposures; 97% present no arrears
- Only 2.1% of Stage 2 loans were migrated to Stage 3 in 1H2024 vs 5.3% in FY2023 reflecting reclassification of specific customers assessed as UTPs
- c.90% of Stage 2 loans are collateralised
- 11% of gross loans classified as Stage 2 of which:
  - 20% were classified as Stage 2 due to forbearances;
    - c.40% expected to exit the forborne status in 2024 and hence be eligible for transfer to Stage 1

1) Significant increase in credit risk

2) Stage 2 loans under hotel & catering sector are highly collateralised, hence the low provision coverage

### **Rescheduled Loans<sup>1</sup>**

#### Rescheduled loans<sup>1</sup> by customer type

€ bn	Dec 23	Mar 24	Jun 24
Retail housing	0.14	0.12	0.11
Retail other	0.03	0.03	0.03
SMEs	0.04	0.04	0.03
International corporate	-	-	-
Corporate	0.25	0.22	0.18
Total	0.46	0.41	0.35

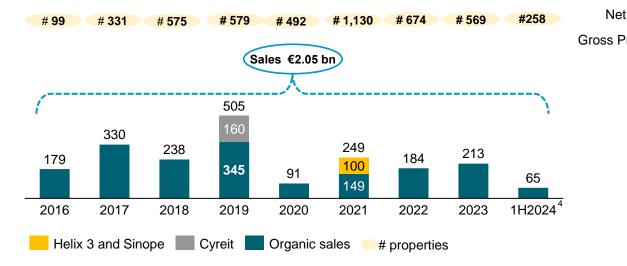
#### Fair value of collateral and credit enhancements

Loans and advances to customers	30 Jun 2024 (€ mn)
Cash	535
Securities	777
Letters of credit / guarantee	239
Property	17,541
Other	296
Surplus collateral	(10,378)
Net collateral	9,010

#### Rescheduled loans<sup>1</sup>

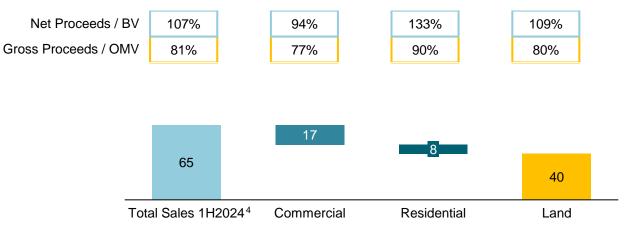
30 Jun 2024	€ mn
Stage 1	-
Stage 2	204
Stage 3	121
POCI	29
FVPL	-
Total	354

### **REMU - the Engine for Dealing with Foreclosed Assets**



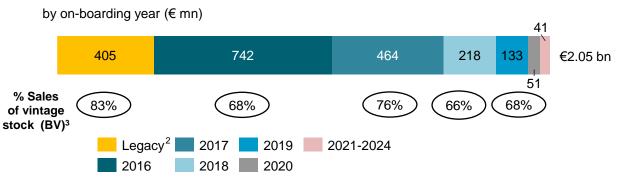
€2.05 bn sales<sup>1</sup> of 4,707 properties across all property classes since set-up

#### €65 mn sales<sup>1,4</sup> in 1H2024; comfortably above Book Value

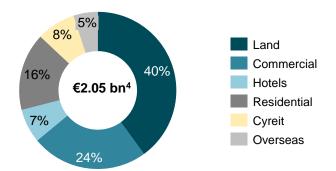


#### Breakdown of cumulative sales<sup>1</sup>

Sales € mn (contract prices<sup>1</sup>)



### Cumulative sales by property type; 40% of sales relate to land Sales contract price



- 1) Amounts as per Sales Purchase Agreements (SPAs)
- 2) Legacy properties relate to properties that were on-boarded before REMU set-up in January 2016

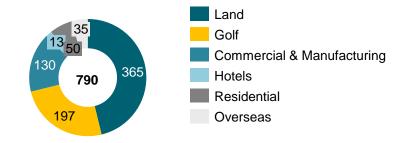
3) The BV of the properties disposed at the date of disposal as a proportion of the: BV of the properties disposed at the time of the disposal plus the BV of the residual properties managed by REMU as at 30 June 2024
 4) Includes Transfer of €3 mn

### **REMU - the Engine for Dealing with Foreclosed Assets**



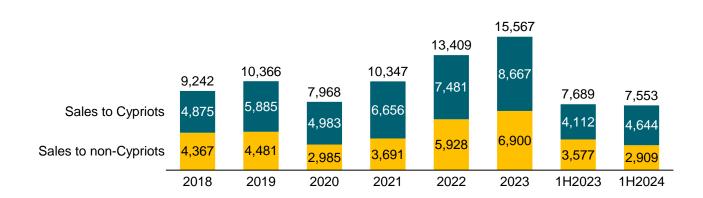
Evolution of repossessed properties managed by REMU

By type (€ mn)



Sales contracts (excl. DFAs)<sup>1</sup>

Group BV (€ mn)



 Pipeline of €49 mn by contract value as at 30 June 2024, of which €18 mn relates to SPAs signed Appendix Glossary & Definitions

AC Amortised cost bonds. Adjusted recurring profitability The Group's profit after tax before non-recurring items (attributable to the owners of the Company) taking into account distributions under other equity instruments such as the annual AT1 coupon. Advisory and other transformation Comprise mainly of fees of external advisors in relation to: (i) the transformation program and other strategic projects of the Group and (ii) customer loan restructuring activities, where applicable. costs Comprises (i) allowance for expected credit losses (ECL) on loans and advances to customers (including allowance for expected credit losses on loans and advances to customers held for sale Allowance for expected loan credit where applicable), (ii) the residual fair value adjustment on initial recognition of loans and advances to customers (including residual fair value adjustment on initial recognition on loans and losses (previously 'Accumulated advances to customers classified as held for sale where applicable), (iii) allowance for expected credit losses for off-balance sheet exposures (financial guarantees and commitments) disclosed on provisions') the balance sheet within other liabilities, and (iv) the aggregate fair value adjustment on loans and advances to customers classified and measured at FVPL. This relates to the average of 'interest earning assets' as at the beginning and end of the relevant guarter. Interest earning assets include: cash and balances with central banks (including cash and balances with central banks classified as non-current assets held for sale), plus loans and advances to banks, plus reverse repos, plus net loans and advances to customers (including loans AIEA and advances to customers classified as non-current assets held for sale), plus 'deferred consideration receivable' included within 'other assets', plus investments (excluding equities and mutual funds). AT1 AT1 (Additional Tier 1) is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date. **Book Value** BV= book value = Carrying value prior to the sale of property. Basic earnings/(losses) after tax per Basic earnings after tax per share (attributable to the owners of the Company) is the Profit/(loss) after tax (attributable to the owners of the Company) divided by the weighted average number of share (attributable to the owners of the shares in issue during the period, excluding treasury shares. Company) Carbon neutral The reduction and balancing (through a combination of offsetting investments or emission credits) of greenhouse gas emissions from own operations. CET1 capital ratio (transitional basis) CET1 capital ratio (transitional basis) is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date. The CET1 fully loaded (FL) ratio is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date. CET1 Fully loaded (FL) Effective yield of cost of funding: Interest expense of all interest bearing liabilities after hedging, over average interest bearing liabilities (customer deposits, funding from the central bank, interbank Cost of Funding funding, subordinated liabilities). Historical information has been adjusted to take into account hedging. Cost to Income ratio Cost-to-income ratio comprises total expenses (as defined) divided by total income (as defined). Loan credit losses charge (cost of risk) (year -to -date) is calculated as the annualised 'loan credit losses' (as defined) divided by average gross loans (as defined). The average gross loans are Cost of Risk calculated as the average of the opening balance and the closing balance, for the reporting period/year. CRR DD Default Definition. DFAs Debt for Asset Swaps. DFEs Debt for Equity Swaps. This is the ratio of digitally engaged individual customers to the total number of individual customers. Digitally engaged customers are the individuals who use the digital channels of the Bank

(mobile banking app, browser and ATMs) to perform banking transactions, as well as digital enablers such as a bank-issued card to perform online card purchases, based on an internally

Digitally engaged customers ratio

developed scorecard.

DTA	Deferred tax asset.
DTC	Deferred Tax Credit.
ЕВА	European Banking Authority.
ECB	European Central Bank.
Effective yield	Interest Income on Loans/Average Net Loans.
Effective yield of liquid assets	Interest income on liquids after hedging, over average liquids (Cash and balances with central banks, placements with banks and bonds).
FTP	Fund transfer pricing methodologies applied between the business lines to present their results on an arm's length basis.
FVOCI	Fair value through other comprehensive income bonds.
GBV	Gross Book Value.
Green Asset ratio	The proportion of the share of a credit institution's assets financing and invested in EU Taxonomy-aligned economic activities as a share of total covered assets.
	Gross loans comprise: (i) gross loans and advances to customers measured at amortised cost before the residual fair value adjustment on initial recognition (including loans and advances to customers classified as non-current assets held for sale where applicable) and (ii) loans and advances to customers classified and measured at FVPL adjusted for the aggregate fair value adjustment.
Gross Loans	Gross loans are reported before the residual fair value adjustment on initial recognition relating mainly to loans acquired from Laiki Bank (calculated as the difference between the outstanding contractual amount and the fair value of loans acquired) amounting to €60 mn as at 30 June 2024 (compared to €67 mn as at 31 March 2024 and to €69 mn as at 31 December 2023).
	Additionally, gross loans include loans and advances to customers classified and measured at fair value through profit or loss adjusted for the aggregate fair value adjustment of €133 mn as at 30 June 2024 (compared to €134 mn as at 31 March 2024 and to €138 mn as at 31 December 2023).
Gross Sales Proceeds	Proceeds before selling charge and other leakages.
Group	The Group consists of Bank of Cyprus Holdings Public Limited Company, "BOC Holdings" or the "Company", its subsidiary Bank of Cyprus Public Company Limited, the "Bank" and the Bank's subsidiaries.
IB	International Banking
IBU	Servicing exclusively international activity companies registered in Cyprus and abroad and not residents.

Legacy exposures	Legacy exposures are exposures relating to (i) Restructuring and Recoveries Division (RRD), (ii) Real Estate Management Unit (REMU), and (iii) non-core overseas exposures.
Leverage Ratio Exposure (LRE)	Leverage Ratio Exposure (LRE) is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended.
Liquid assets	Cash, placements with banks, balances with central banks, reverse repos and bonds.
Loan credit losses (PL) (previously 'Provision charge')	Loan credit losses comprise: (i) credit losses to cover credit risk on loans and advances to customers, (ii) net gains on derecognition of financial assets measured at amortised cost relating to loans and advances to davances to customers to customers and (iii) net gains on loans and advances to customers at FVPL, for the reporting period/year.
Loan to Value ratio (LTV)	Loan to Value (LTV) is calculated as the Gross IFRS Balance to the indexed market value of the property. Under Pillar 3 disclosures LTV is calculated as the Gross IFRS Balance to the indexed market value of collateral. Collateral takes into consideration the mortgage amount registered in the land registry plus legal interest from registration date to the reference date.
Market shares	Both deposit and loan market shares are based on data from the CBC. The Bank is the single largest credit provider in Cyprus with a market share of 43.2% as at 30 June 2024 (compared to 42.9% as at 31 March 2024 and to 42.2% as at 31 December 2023). The Bank's deposit market share in Cyprus reached 37.5% as at 30 June 2024 (compared to 37.5% as at 31 March 2024 and to 37.7% as at 31 December 2023). The Bank's deposit market share in Cyprus reached 37.5% as at 30 June 2024 (compared to 37.5% as at 31 March 2024 and to 37.7% as at 31 December 2023).
MSCI ESG Rating	The use by the Company and the Bank of any MSCI ESG Research LLC or its affiliates ('MSCI') data, and the use of MSCI Logos, trademarks, service marks or index names herein, do not constitute a sponsorship, endorsement, recommendation or promotion of the Company or the Bank by MSCI. MSCI Services and data are the property of MSCI or its information providers and are provided "as-is" and without warranty. MSCI Names and logos are trademarks or service marks of MSCI.
Net Proceeds	Proceeds after selling charges and other leakages.
Net interest margin (NIM)	Net interest margin is calculated as the net interest income (annualised) divided by the 'quarterly average interest earning assets' (as defined).
Net loans and advances to customers	Net loans and advances to customers comprise gross loans (as defined) net of allowance for expected loan credit losses (as defined, but excluding allowance for expected credit losses on off- balance sheet exposures disclosed on the balance sheet within other liabilities).
Net NPE ratio	Calculated as NPEs (as defined) net of allowance for expected loan credit losses (as defined) over net loans and advances to customers (as defined)
Net performing loan book	Net performing loan book is the total net loans and advances to customers (as defined) excluding net loans included in the legacy exposures (as defined)
Net zero emissions	The reduction of greenhouse gas emissions to net zero through a combination of reduction activities and offsetting investments.
New lending	New lending includes the disbursed amounts of the new and existing non-revolving facilities (excluding forborne or re-negotiated accounts) as well as the average year-to-date change (if positive) of the current accounts and overdraft facilities between the balance at the beginning of the period and the end of the period. Recoveries are excluded from this calculation since their overdraft movement relates mostly to accrued interest and not to new lending.
NII sensitivity	Key simplifying assumptions An instantaneous and sustained parallel movement in EUR interest rates Static balance sheet in size and composition Assets and liabilities whose pricing is mechanically linked to market / central bank rates assumed to reprice accordingly 21% pass through assumption for term deposits (Fixed and Notice)

Non-interest income	Non-interest income comprises Net fee and commission income, Net foreign exchange gains/(losses) and net gains on financial instruments and (excluding net gains on loans and advances to customers at FVPL), Net insurance result, Net gains/(losses) from revaluation and disposal of investment properties and on disposal of stock of properties, and Other income.
Non-recurring items	Non-recurring items as presented in the 'Unaudited Interim Condensed Consolidated Income Statement–Underlying basis' relate to 'Advisory and other transformation costs - organic'.
NPE coverage ratio (previously 'NPE Provisioning coverage ratio')	The NPE coverage ratio is calculated as the allowance for expected loan credit losses (as defined) over NPEs (as defined).
NPE ratio	NPEs ratio is calculated as the NPEs as per EBA (as defined) divided by gross loans (as defined).
NPEs	As per the European Banking Authorities (EBA) standards and European Central Bank's (ECB) Guidance to Banks on Non-Performing Loans (which was published in March 2017), non-performing exposures (NPEs) are defined as those exposures that satisfy one of the following conditions: (i) The borrower is assessed as unlikely to pay its credit obligations in full without the realisation of the collateral, regardless of the existence of any past due amount or of the number of days past due. (ii) Defaulted or impaired exposures as per the approach provided in the Capital Requirement Regulation (CRR), which would also trigger a default under specific credit adjustment, diminished financial obligation and obligor bankrupcy. (iii) Material exposures as set by the CBC, which are more than 90 days past due. (iv) Performing forborne exposures under probation for which additional forbearance measures are extended. (v) Performing forborne exposures previously classified as NPEs that present more than 30 days past due within the probation period. From 1 January 2021 two regulatory guidelines came into force that affect NPE classification and Days-Past-Due calculation. More specifically, these are the RTS on the Materiality Threshold of Credit Obligations Past-Due (EBA/RTS/2016/06), and the Guideline on the Application of the Definition of Default under article 178 (EBA/RTS/2016/07). The Days-Past-Due (DPD) counter begins counting DPD as soon as the arrears or excesses of an exposure reach the materiality threshold (rather than as of the first day of presenting any amount of arrears/excesses below the materiality threshold, will not impact the counter. For retail debtors, when a specific part of the exposures of a customer that fulfils the NPE criteria set out above is greater than 20% of the gross carrying amount of all on balance sheet exposures of that customer exposures (active exposure is classified as non-performing. For non-retail debtors, when an expecting part of the exposures: Total arrears/excess amount greater than €10

Non-legacy (performing)	Relates to all business lines excluding Restructuring and Recoveries Division ("RRD"), REMU and non-core overseas exposures.
NSFR	The NSFR is calculated as the amount of "available stable funding" (ASF) relative to the amount of "required stable funding" (RSF). The regulatory limit, enforced in June 2021, has been set at 100% as per the CRR II.
ΟΜV	Open Market Value.
Operating profit	Operating profit comprises profit before loan credit losses (as defined), impairments of other financial and non-financial assets, provisions for pending litigations, claims, regulatory and other matters (net of reversals), tax, profit attributable to non-controlling interests and non-recurring items (as defined).
Phased-in Capital Conservation Buffer (CCB)	In accordance with the legislation in Cyprus which has been set for all credit institutions, the applicable rate of the CCB is 1.25% for 2017, 1.875% for 2018 and 2.5% for 2019 (fully phased-in).
p.p.	percentage points.
Profit/(loss) after tax and before non- recurring items (attributable to the owners of the Company)	This refers to the profit after tax (attributable to the owners of the Company), excluding any 'non-recurring items' (as defined).
Profit/(loss) after tax – organic (attributable to the owners of the Company)	This refers to the profit or loss after tax (attributable to the owners of the Company), excluding any 'non-recurring items' (as defined, except for the 'advisory and other transformation costs – organic').
Qoq	Quarter on quarter change.
REMU	Real Estate Management Unit
Restructured loans	Restructuring activity within quarter as recorded at each quarter end and includes restructurings of NPEs, performing loans and re-restructurings.
Return on Tangible equity (ROTE)	Return on Tangible Equity (ROTE) is calculated as Profit/(loss) after tax (attributable to the owners of the Company) (as defined) (annualised - (based on year - to - date days)), divided by the quarterly average of Shareholders' equity minus intangible assets at each quarter/year end.

Return on Tangible equity (ROTE) on 15% CET1 ratio	Calculated as Profit/(loss) after tax (attributable to the owners of the Company) (annualised - (based on year - to - date days), divided by the quarterly average of Shareholders' equity minus intangible assets and after deducting the excess CET1 capital on a 15% CET1 ratio from the tangible book value.
RRD	Restructuring and Recoveries Division.
RWAs	Risk Weighted Assets.
RWA Intensity	Risk Weighted Assets over Total Assets.
Special levy on deposits and other levies/contributions	Relates to the special levy on deposits of credit institutions in Cyprus, contributions to the Single Resolution Fund (SRF), contributions to the Deposit Guarantee Fund (DGF), as well as the DTC levy, where applicable.
Stage 2 & Stage 3 Loans	Include purchased or originated credit-impaired.
Tangible book value per share	Calculated as the total equity attributable to the owners of the Company, (i.e. not including other equity instruments, such as AT1) less intangible assets at each quarter/year end divided by the number of ordinary shares (excluding treasury shares) of the period/quarter end.
Tangible book value per share excluding the cash dividend	Calculated as the total equity attributable to the owners of the Company, (i.e. not including other equity instruments, such as AT1) less intangible assets at each quarter/year end and the amounts of cash dividend recommended for distribution in respect of earnings of the relevant year the dividend relates to, divided by the number of ordinary shares (excluding treasury shares) of the period/quarter end.
Tangible Collateral	Restricted to Gross IFRS balance.
Total Capital ratio	Total capital ratio is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date.
Total expenses	Total expenses comprise staff costs, other operating expenses and the special levy on deposits and other levies/contributions. It does not include 'advisory and other transformation costs-organic', where applicable. (i) 'Advisory and other transformation costs-organic' amounted to nil for 2Q2024 (compared to nil for 1Q2024, and €2 mn for 1H2023).
Total income	Total income comprises net interest income and non-interest income (as defined).
Total loan credit losses, impairments and provisions	Total loan credit losses, impairments and provisions comprise loan credit losses (as defined), plus impairments of other financial and non-financial assets, plus provisions for pending litigations, claims, regulatory and other matters (net of reversals).
T2	Tier 2 Capital.
Underlying basis	This refers to the statutory basis after being adjusted for reclassification of certain items as explained in the Basis of Presentation.
Write offs	Loans together with the associated loan credit losses are written off when there is no realistic prospect of recovery. Partial write-offs, including non-contractual write-offs, may occur when it is considered that there is no realistic prospect for the recovery of the contractual cash flows. In addition, write-offs may reflect restructuring activity with customers and are part of the terms of the agreement and subject to satisfactory performance.
Үоу	Year on year change.