



Bank of Cyprus Group

Group Financial Results

For the year ended 31 December 2021



Bank of Cyprus Holdings



DISCLAIMER

The financial information included in this presentation is not audited by the Group's external auditors.

The Group statutory financial statements for the year ended 31 December 2021, upon which the auditors have given an unqualified report, can be found on the website (<https://www.bankofcyprus.com/en-GB/investor-relations-new/reports-presentations/financial-results/>).

This financial information is presented in Euro (€) and all amounts are rounded as indicated. A comma is used to separate thousands and a dot is used to separate decimals.

The Investor Presentation includes an update of the performance of loans under payment deferrals that expired on 31 December 2020. There were no meaningful divergences from the Preliminary Group Financial Results for the year ended 31 December 2021 published on 21 February 2022.

Pro forma for held for sale (HFS) comprise Project Helix 3 and Project Sinope; which refer to the agreements the Group reached for the sale of portfolios of NPEs with gross book value of c.€0.6 bn and €12 mn as at 31 December 2021 respectively, as well as properties with carrying value of c.€120 mn and €0.6 mn as at 31 December 2021 respectively. Numbers on a pro forma basis are based on 31 December 2021 underlying basis figures and are adjusted for Project Helix 3 and Project Sinope and assume their completion, currently expected to occur in 1H2022, which remain subject to customary regulatory and other approvals.

Important Notice Regarding Additional Information Contained in the Investor Presentation

The presentation for the Group Financial Results for the year ended 31 December 2021 (the "Presentation"), available on <https://www.bankofcyprus.com/en-GB/investor-relations-new/reports-presentations/financial-results/>, includes additional financial information not presented within the Group Financial Results Press Release (the "Press Release"), primarily relating to (i) NPE analysis (movements by segments and customer type), (ii) rescheduled loans analysis, (iii) details of historic restructuring activity including REMU activity, (iv) analysis of new lending, (v) Income statement by business line, (vi) NIM and interest income analysis and (vii) Loan portfolio analysis in accordance with the three-stages model for impairment of IFRS 9. Moreover, the Investor Presentation includes additional financial information not presented in the Results Announcement of current and/or expected medium term levels for (i) NPE coverage, (ii) market shares and total regular income or gross written premiums of insurance companies and (iii) ESG performance metrics. Except in relation to any non-IFRS measure, the financial information contained in the Investor Presentation has been prepared in accordance with the Group's significant accounting policies as described in the Group's Annual Financial Report 2021.

The Investor Presentation should be read in conjunction with the information contained in the Press Release and neither the financial information in the Press Release nor in the Investor Presentation constitutes statutory financial statements prepared in accordance with International Financial Reporting Standards.

Forward Looking Statements

This document contains certain forward-looking statements which can usually be identified by terms used such as "expect", "should be", "will be" and similar expressions or variations thereof or their negative variations, but their absence does not mean that a statement is not forward-looking. Examples of forward-looking statements include, but are not limited to, statements relating to the Group's near term, medium term and longer term future capital requirements and ratios, intentions, beliefs or current expectations and projections about the Group's future results of operations, financial condition, expected impairment charges, the level of the Group's assets, liquidity, performance, prospects, anticipated growth, provisions, impairments, business strategies and opportunities. By their nature, forward-looking statements involve risk and uncertainty because they relate to events, and depend upon circumstances, that will or may occur in the future. Factors that could cause actual business, strategy and/or results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements made by the Group include, but are not limited to: general economic and political conditions in Cyprus and other European Union (EU) Member States, interest rate and foreign exchange fluctuations, legislative, fiscal and regulatory developments, information technology, litigation and other operational risks, adverse market conditions, the impact of outbreaks, epidemics or pandemics, such as the COVID-19 pandemic and ongoing challenges and uncertainties posed by the COVID-19 pandemic for businesses and governments around the world. The Russia's invasion of Ukraine has led to heightened volatility across global markets and to the coordinated implementation of sanctions on Russia, Russian entities and nationals. Russia's invasion of Ukraine already has caused significant population displacement, and as the conflict continues, the disruption will likely increase. The scale of the conflict and the speed and extent of sanctions, as well as the uncertainty as to how the situation will develop, may have significant adverse effects to the market and macroeconomic conditions, including in ways that cannot be anticipated. This creates significantly greater uncertainty about forward-looking statements. Should any one or more of these or other factors materialise, or should any underlying assumptions prove to be incorrect, the actual results or events could differ materially from those currently being anticipated as reflected in such forward looking statements. The forward-looking statements made in this document are only applicable as at the date of publication of this document. Except as required by any applicable law or regulation, the Group expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward looking statement contained in this document to reflect any change in the Group's expectations or any change in events, conditions or circumstances on which any statement is based.

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FY2021 Financial Results

2021 Achievements and Medium Term Strategy



Positive Net Result

- Profit after tax and before non-recurring items of €91 mn
 - Profit after tax of €30 mn
-



Careful Cost Management

- Total operating expenses¹ of €347 mn broadly flat yoy
 - C/I ratio at 60%¹ flat yoy
-



Strong Capital and Initiation of MREL issuance

- CET1 ratio of 15.8%^{2,3} and Total Capital ratio of 20.8%^{2,3}
 - Successful refinancing of Tier 2 at a significantly lower coupon rate
 - Inaugural issuance of €300 mn Senior Preferred notes; Interim MREL requirement as at 1 January 2022 achieved
-



Single Digit NPE ratio achieved a year earlier than anticipated

- NPE ratio reduced to 7.5%² (3.1%² net), following NPE sale (Helix 3) signed in November 2021
-

Updated Medium Term Strategic Targets⁴

- ROTE >10% by 2025
 - NPE ratio c.5% by end-2022 and <3% by end-2025
 - Paving the way for dividend distribution⁵ from 2023 onwards
 - Announcement of ESG targets; Carbon Neutral by 2030 and Net Zero by 2050
-

1) Excluding special levy on deposits and other levies/contributions

2) Pro forma for HFS

3) Allowing for IFRS 9 and temporary treatment for certain FVOCI instruments transitional arrangements

4) The macro assumptions applied in updating the business plan exclude unexpected materially adverse developments such as the Ukrainian crisis, a situation the Group is monitoring closely

5) Subject to performance and relevant approvals

4Q2021 - Highlights

Strong Recovery Continues

€1.8 bn
New Lending

- 6.0%¹ GDP in 4Q2021 well above the eurozone average of 4.6%
- New lending of €471 mn in 4Q2021 totalling €1.8 bn for FY2021, up 33% yoy, recovering towards pre-pandemic levels

Positive Operating Performance

€55 mn
Operating Profit

- Total income of €154 mn for 4Q2021, up 11% qoq driven mainly by higher non-NII
- Profit after tax and before non-recurring items of €27 mn for 4Q2021
- Small-scale targeted Voluntary Staff Exit Plan with one-off cost of €16 mn; gross annual savings of c.3%
- Profit after tax of €10 mn for 4Q2021

Operating Efficiency

57%
Cost/Income²

- Total operating expenses² of €87 mn for 4Q2021, broadly flat qoq
- Cost to income ratio² at 57% for 4Q2021, down 7 p.p. qoq supported by higher non-NII

Strong Capital and Liquidity

15.8%
CET1 ratio^{3,4}

- CET1 ratio of 15.8%^{3,4} and Total Capital ratio of 20.8%^{3,4}
- Deposits at €17.5 bn up 2% qoq; significant surplus liquidity of €6.3 bn

Single Digit NPE ratio⁴

3.1%⁴
Net NPE ratio

- NPE ratio reduced to 7.5%⁴ (3.1%⁴ net)
- €0.6 bn NPE sale (Helix 3) signed in November 2021
- Organic NPE reduction of c.€400 mn in FY2021
- 96% of performing loans⁵ under expired payment deferrals with an instalment due by 15 March 2022, presented no arrears

1) Source: Cyprus Statistical service & Ministry of Finance announcement dated 15 February 2022
2) Excluding special levy on deposits and other levies/contributions
3) Allowing for IFRS 9 and temporary treatment for certain FVOCI instruments transitional arrangements

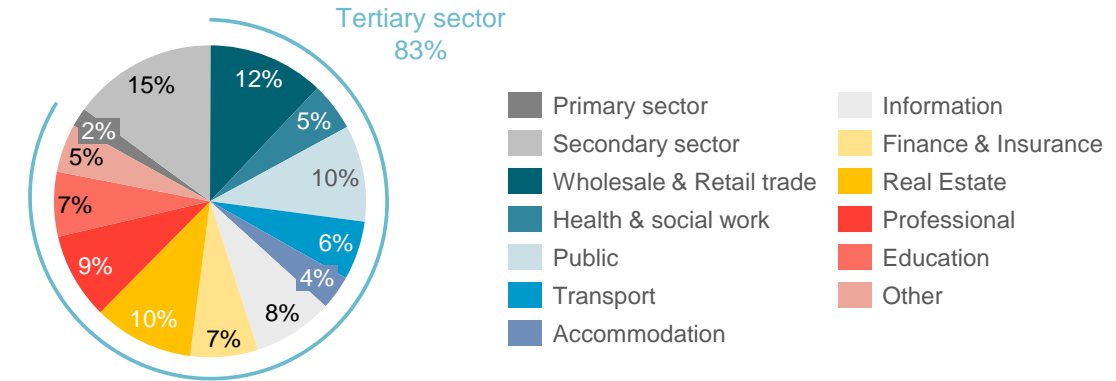
4) Pro forma for HFS
5) As at 31 December 2021

Significant recovery of Cyprus economy in 2021

- **Open, small and dynamic economy which has demonstrated historically that it can quickly recover from economic crises**
- Economy recovered to pre-pandemic levels; GDP grew 6.0%¹ in 4Q2021
- Tourism performance in 2021 better than initially anticipated; Tourism season extended until October 2021; Oct tourist arrivals at 90% of 2019 levels; Overall arrivals in 2H2021 at c.70% of 2019 levels
- The implementation of Cyprus' Recovery and Resilience Plan (€1.2 bn) is expected to support domestic activity and employment through higher investment and to enhance growth potential via reforms (see slides 54-55)
- The crisis in Ukraine may have an adverse impact on the Cypriot economy, mainly due to a negative impact on the tourism and professional services sectors, increasing energy prices resulting in inflationary pressures, and disruptions to global supply chains; this will depend on the duration and severity of the crisis which remains uncertain at this stage
- Government is working to replace Russian/Ukrainian tourist arrivals (c.20% of 2019 levels) through promotion of domestic tourism and arrivals from other markets such as Germany, Israel, Poland, Austria, Switzerland, Italy, France, Sweden and Hungary

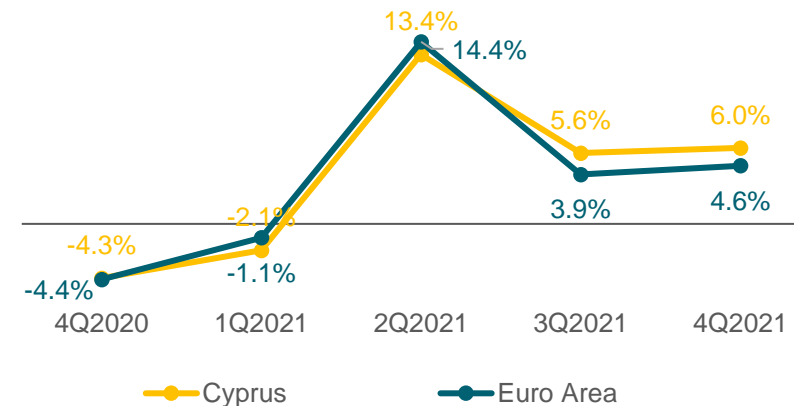
A diversifying services-based economy

Structure of economy 2020 (current prices % of GVA)



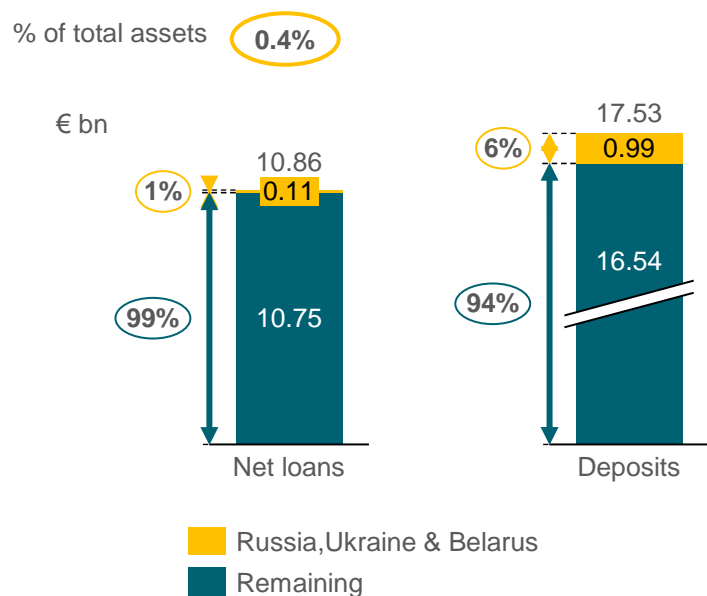
Significant recovery of GDP in 2021

Annual Real GDP yoy % change



1) According to Ministry of Finance

Limited Direct Exposure to Russia, Ukraine and Belarus



- No banking operations in Ukraine or Russia, following the sale of operations in 2014 and 2015 respectively; net legacy exposure of c.€10 mn as at 31 Dec 2021, which is run down
- No exposure to Russian bonds/banks which are the subject of sanctions; Credit balances in nostro accounts held with subsidiaries of European banks in Russia amounted to c.€9 mn¹
- Limited direct exposure to loans related to Russia, Ukraine and Belarus of c.€110 mn of which:
 - c.€94 mn are performing
 - c.€16 mn are classified as NPEs well before the current crisis
 - Granular portfolio and secured mainly by real estate properties in Cyprus
- Customer deposits account for 6%² of the Group's total deposits; exposure not material given the Group's significant surplus liquidity of over €6 bn (LCR ratio of c.300%) as at 31 Dec 2021
- Overall, the Group expects limited impact from its direct exposure, while any indirect impact will depend on the duration and severity of the crisis and its impact on the Cypriot economy, which remains uncertain at this stage; In the event that a significant decrease in the number and volume of transactions occur as a result of the crisis, this may adversely impact transactional net fee and commission income for the Group, particularly in international banking services
- The Group will continue to closely monitor the situation, taking all necessary and appropriate measures to minimise the impact on its operations and financial performance, as well as to manage all related risks and comply with the applicable sanctions

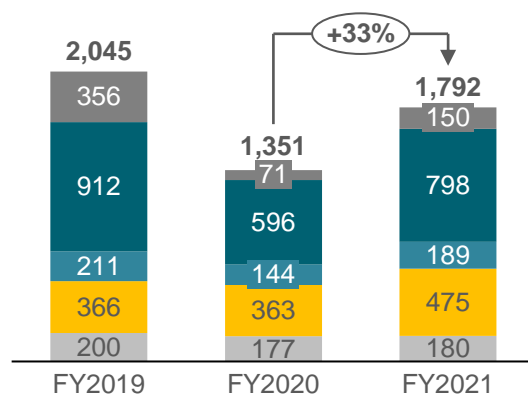
1) As at 21 March 2022 (RUB:EUR: 115.26)

2) By passport origin: origin is defined as the country of passport of the Ultimate Beneficial Owner

New lending of €1.8 bn in FY2021, approaching 2019 levels

New lending up 33% yoy

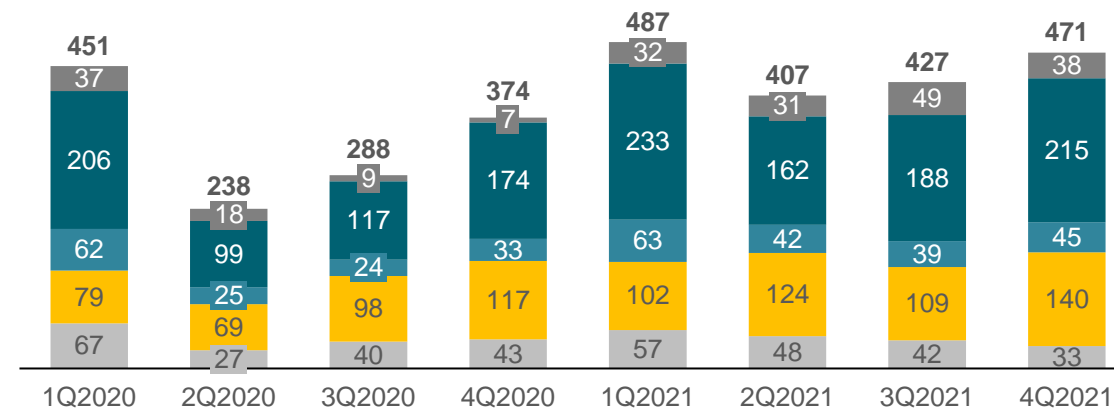
€ mn



Shipping & International loans¹ Corporate SME Retail Housing Retail other

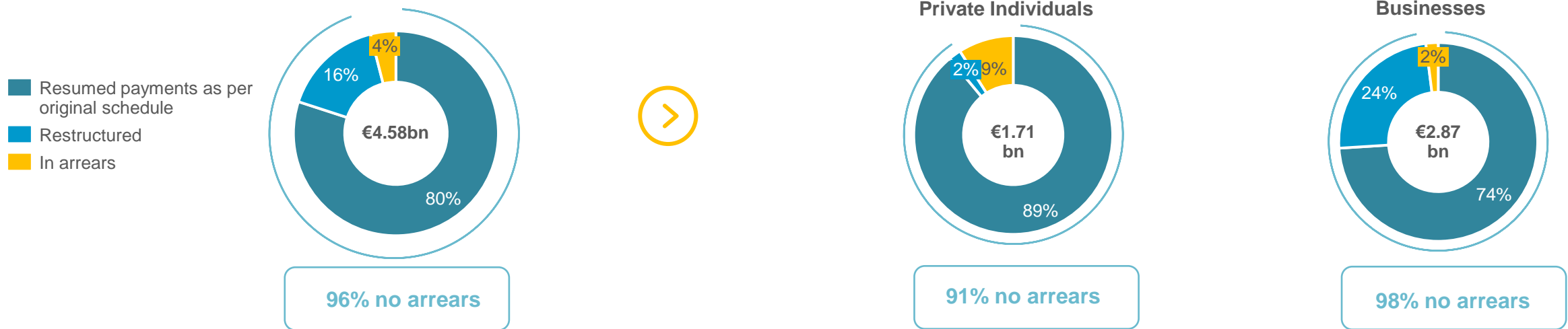


New lending remained strong in 4Q2021



- New lending for FY2021 reached c.90% of FY2019 levels
- Demand for housing loans supported by government interest rate subsidy scheme (expired on 31 Dec 2021); c.€355 mn new housing loans approved under the scheme
- Corporate new lending at €798 mn for FY2021, up 34% yoy as economic activity continues to improve
- Meticulous assessment of repayment capability and strict origination standards

Strong performance of moratorium portfolio continues > 12 months after deferral expiry



- 96% of performing loans¹ under expired payment deferrals² present no arrears, of which c.€0.73 bn have been restructured³; 65% of restructurings took place in 1H2021
- Just 4% (€196 mn) in arrears of which €192 mn in early arrears (<30 dpd)
- Strong track record in dealing with restructurings
- Targeted restructuring solutions to alleviate pandemic-related short-term cash flow burden, following rigorous assessment of repayment ability

- **Private Individuals:**
 - 91% of performing loans¹ under expired payment deferrals² present no arrears of which c.€34 mn have been restructured³
 - €151 mn (9%) in arrears of which €148 mn in early arrears (<30 dpd)
- **Businesses:**
 - 98% of performing loans¹ under expired payment deferrals² present no arrears of which c.€0.69 bn have been restructured; mostly in the tourism sector
 - Just 2% (€45 mn) in arrears

1) As at 31 December 2021
 2) With instalment due by 15 March 2022
 3) Until 15 March 2022

Portfolio exposure to businesses most impacted by COVID-19

Tourism: €1.15 bn

Hotels & Catering	30 Sep 2021 € bn	31 Dec 2021 € bn	% of portfolio
Food services	0.06	0.06	5%
Accommodation	1.09	1.09	95%
Total	1.15	1.15	
Unutilised Liquidity¹	0.40	0.39	
- of which deposits	0.32	0.31	27%

- Tourism season extended until October 2021; Overall arrivals in 2H2021 at c.70% of 2019 levels
- 98% of tourism portfolio secured by property
- 94% of tourism portfolio with LTV <80%
- c.€0.87 bn performing loans² under expired payment deferrals; nearly all with zero arrears³ (of which €0.35 bn have been restructured⁴; 80% of restructurings took place in 1H2021)
- Government is working to replace Russian/Ukrainian tourist arrivals (c.20% of 2019 levels) through promotion of domestic tourism and arrivals from other markets such as Germany, Israel, Poland, Austria, Switzerland, Italy, France, Sweden and Hungary
- Enhancement of monitoring of tourism exposures and in close contact with customers to offer solutions as necessary

Trade: €0.94 bn

Trade	30 Sep 2021 € bn	31 Dec 2021 € bn	% of portfolio
Supermarkets, pharmacies and other essential retail businesses	0.26	0.27	29%
All other	0.67	0.67	71%
Total	0.93	0.94	
Unutilised Liquidity¹	0.89	0.97	
- of which deposits	0.56	0.63	67%

- €0.29 bn performing loans² under expired payment deferrals; 98% of performing loans² under expired payment deferrals³, presented no arrears (of which €18 mn have been restructured⁴)

1) Unutilised overdraft amounts and deposits

2) As at 31 December 2021

3) With an instalment due by 15 March 2022

4) Until 15 March 2022

Profitability

Income Statement

€ mn	FY2021	FY2020	4Q2021	3Q2021	qoq%	yoy%
Net Interest Income	296	330	73	71	2%	-10%
Non interest income	285	237	81	68	20%	20%
Total income	581	567	154	139	11%	2%
Total operating expenses ¹	(347)	(340)	(87)	(89)	-1%	2%
Operating profit	198	194	55	41	33%	2%
Total loan credit losses, impairments and provisions	(100)	(198)	(24)	(26)	-7%	-50%
Profit/(loss) after tax and before non-recurring items²	91	(9)	27	13	101%	-
Advisory and other restructuring costs -organic	(22)	(10)	(3)	(1)	-	-
Profit/(loss) after tax-organic²	69	(19)	24	12	96%	-
Provisions/ net (loss)/profit on NPE sales ³	(7)	(120)	(1)	10	-	-93%
Restructuring and other costs ³	(32)	(32)	(13)	(3)	-	1%
Profit/(loss) after tax²	30	(171)	10	19	-46%	-
Key Ratios						
Net Interest margin (annualised)	1.45%	1.84%	1.34%	1.34%	-	-39 bps
Cost to income ratio	66%	66%	65%	71%	-6 p.p.	-
Cost to income ratio excluding special levy on deposits and other levies/contributions¹	60%	60%	57%	64%	-7 p.p.	-
Cost of Risk (annualised)	0.57%	1.18%	0.35%	0.78%	-43 bps	-61 bps
EPS⁴ before non-recurring items (€ cent)	20.50	-2.12	6.19	3.08	3.11	22.62
ROTE⁴ before non-recurring items	5.5%	-0.5%	6.6%	3.3%	3.3 p.p.	6.0 p.p.

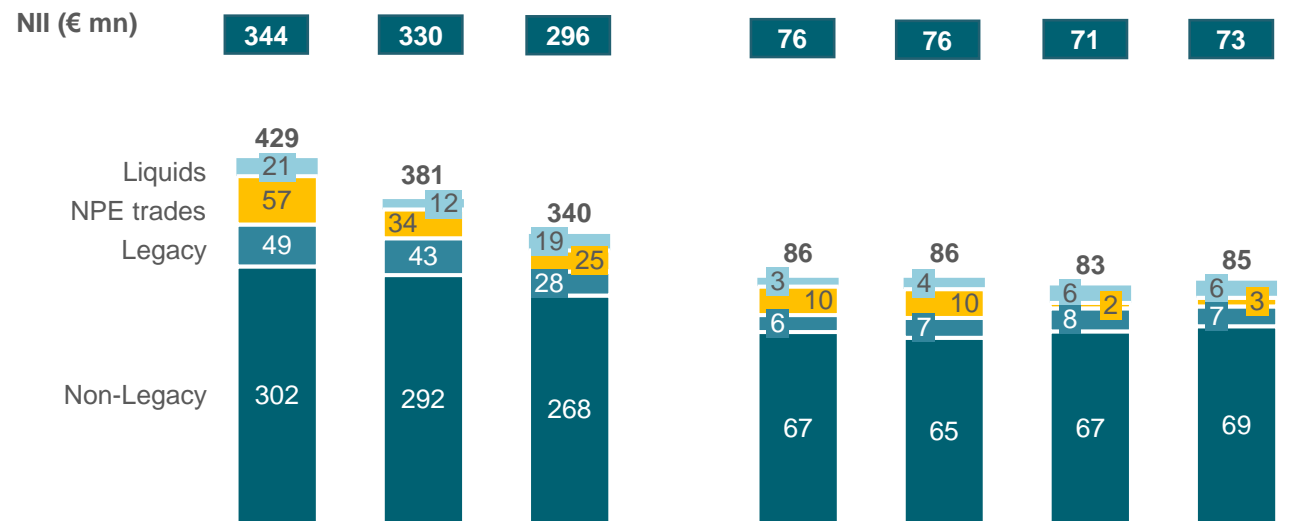
- NII for 4Q2021 increased to €73 mn mainly due to higher volume of loans and interest collections; NII for FY2021 reduced to €296 mn impacted mainly by the low interest rate environment and the completion of Helix 2
- Non interest income for 4Q2021 amounted to €81 mn, driven mainly by higher net insurance income and revaluation gains in financial instruments; Non interest income for FY2021 increased to €285 mn supported mainly by higher fees and commissions
- Total operating expenses¹ at €87 mn for 4Q2021 and €347 mn for FY2021, broadly flat qoq and yoy
- Provisions and impairments for 4Q2021 of €24 mn include loan credit losses of €9 mn, impairments of €23 mn mainly relating to specific, large illiquid REMU assets, and net reversal in litigations of €8 mn due to revised estimates for cases provided for
- **Profit after tax and before non-recurring items² of €27 mn for 4Q2021 and €91 mn for FY2021**
- Restructuring and other costs of €13 mn for 4Q2021, relate mainly to small-scale targeted Voluntary Staff Exit Plan cost of €16 mn; restructuring and other costs of €32 mn for FY2021, broadly flat yoy
- **Profit after tax² of €10 mn for 4Q2021 and €30 mn for FY2021**
- **ROTE⁴ before non-recurring items of 6.6% for 4Q2021 and 5.5% for FY2021**

1) Excluding special levy on deposits and other levies/contributions (including DTC levy)
2) Attributable to the owners of the Company

3) Please refer to section B.3.4 "Profit/(loss) after tax (attributable to the owners of the Company)" of the FY2021 FR Press Release and Updated Medium Term Strategic Targets
4) Calculated using Profit/(loss) after tax and before non-recurring items

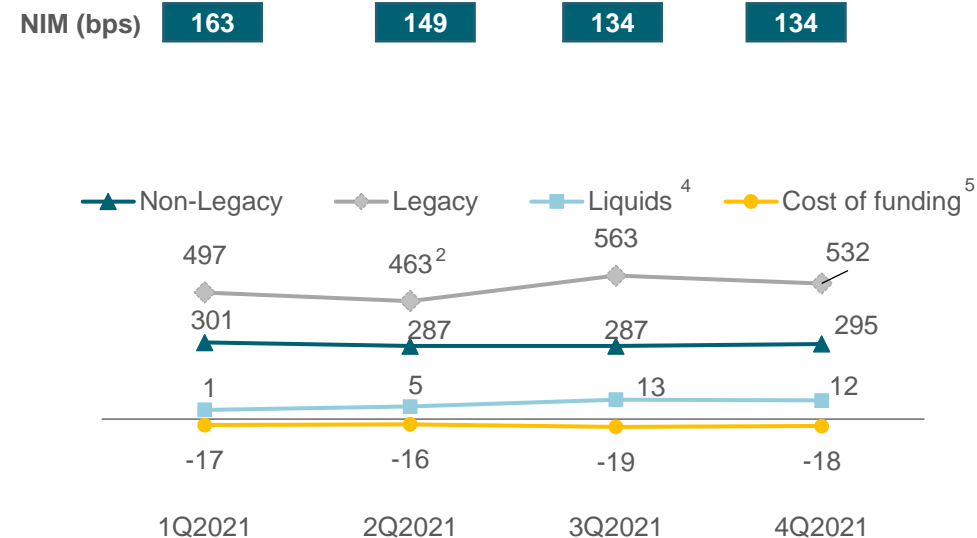
Drivers of NIM

NII of €296 mn for FY2021



Interest expense	FY2019	FY2020	FY2021	1Q2021	2Q2021	3Q2021	4Q2021
Net derivatives	-11	-10	-10	-2	-2	-3	-3
Other ¹	-11	-24	-28	-6	-6	-8	-8
Tier 2 & Senior preferred	-24	-14	-6	-2	-2	-1	-1
Customer deposits	-39	-51	-44	-10	-10	-12	-12
Total Interest expense	-85	-3	-10	-2	-2	-3	-3

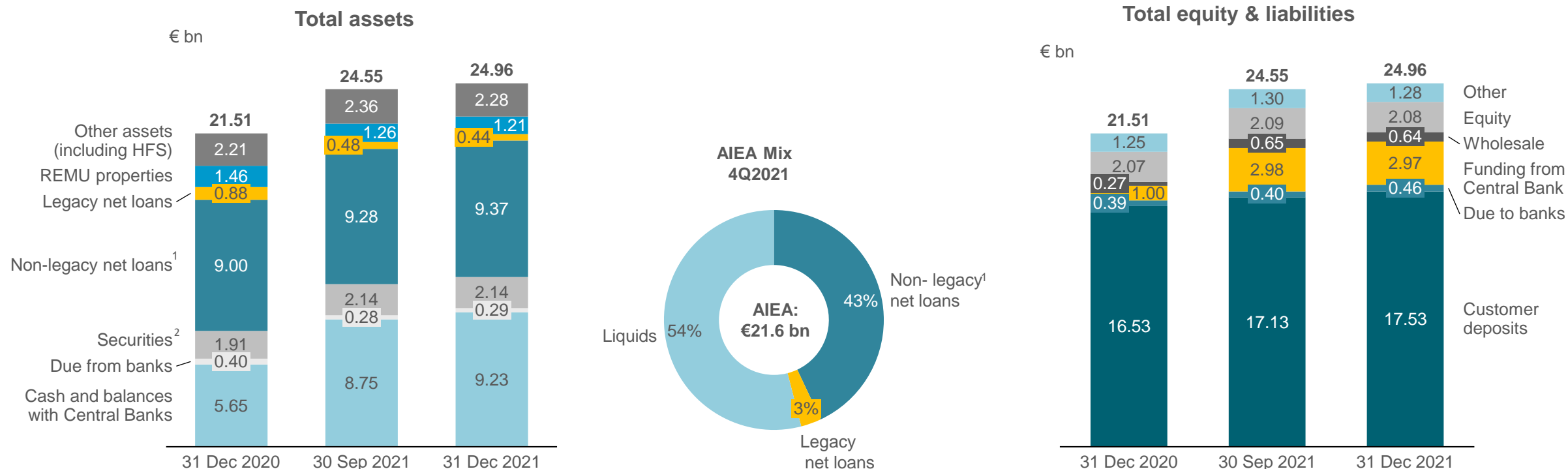
Effective yield on assets & cost of funding



- Non-Legacy book yields increased to 295 bps, up 8 bps qoq
- Effective yield of liquids at 12 bps broadly flat qoq
- Cost of funding at 18 bps, broadly flat qoq following issuance of senior preferred notes in June 2021 with coupon rate 2.5%; further MREL issuances are expected in the coming years
- TLTRO III borrowing at €3.0 bn; favourable terms not expected to be extended post June 2022
 - c.€7 mn NII benefit for the period Jun 2020-Jun 2021 was recognised
 - c.€15 mn³ potential NII benefit for the period Jun 2021-Jun 2022 is recognised over the respective period in the income statement

1) Other includes funding from central banks and deposits by banks and repurchase agreements.
 2) Adjusted for Helix 2
 3) Based on current ECB rates and provided the Bank meets the lending thresholds; the Bank exceeded the benchmark net lending threshold in the period 1 Mar 2020-31 Mar 2021
 4) Effective yield of liquid assets: Interest income on liquids after hedging, over average liquids (Cash and balances with central banks, placements with banks and bonds)
 5) Effective yield of cost of funding: Interest expense of all interest bearing liabilities after hedging, over average interest bearing liabilities (customer deposits, funding from the central bank, interbank funding and wholesale funding)

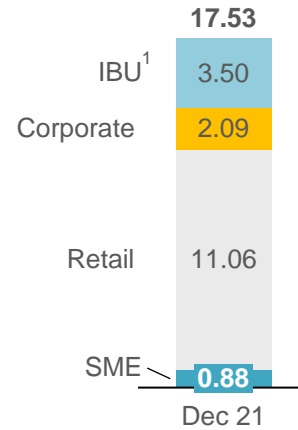
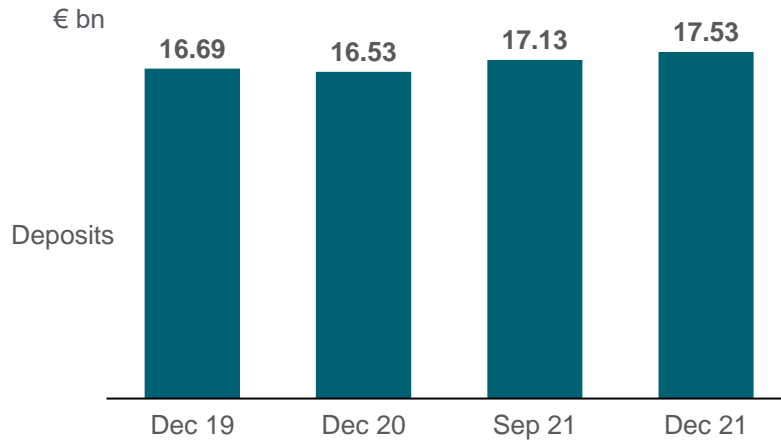
Balance sheet composition



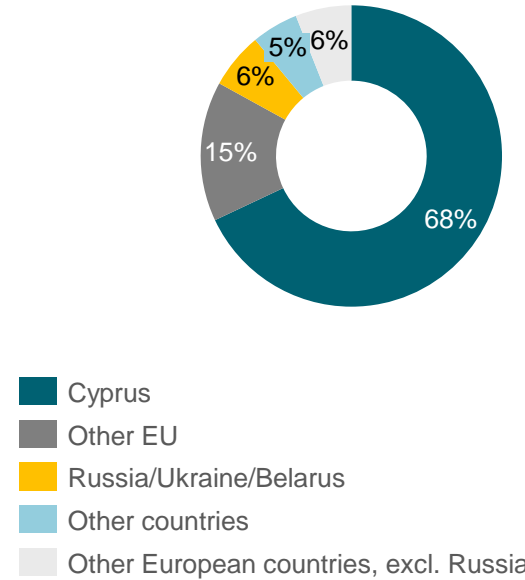
- Balance sheet size increased by c.€0.4 bn qoq to €24.96 bn driven by 2% increase of customer deposits
- 54% of AIEA held in liquids resulting in a dilutive impact on NIM
- Non-legacy net loans¹ increased by 1% to €9.37 bn, driven mainly by increased demand for housing and corporate loans
- Pro forma for HFS, legacy net loans and REMU properties reduced to €0.44 bn and €1.21 bn respectively

1) Net loans of Corporate (incl. IB and W&M and Global Corporate), SME, Retail, and H/O
 2) Debt securities, treasury bills and equity investments

Deposits at €17.5 bn up 2% qoq; significant liquidity surplus of €6.3 bn



Cyprus deposits by passport origin²



Significant surplus liquidity of €6.3 bn

Liquidity ratio	Minimum required	31 Dec 2021	Surplus
LCR (Group)	100%	298%	€6,321 mn
NSFR	100%	147%	€5,374 mn

- Strong deposit market share of 35% as at 31 Dec 2021
- TLTRO III borrowing at €3.0 bn; favourable terms not expected to be extended post June 2022

1) Servicing exclusively international activity companies registered in Cyprus and abroad and not residents
 2) Origin is defined as the country of passport of the Ultimate Beneficial Owner

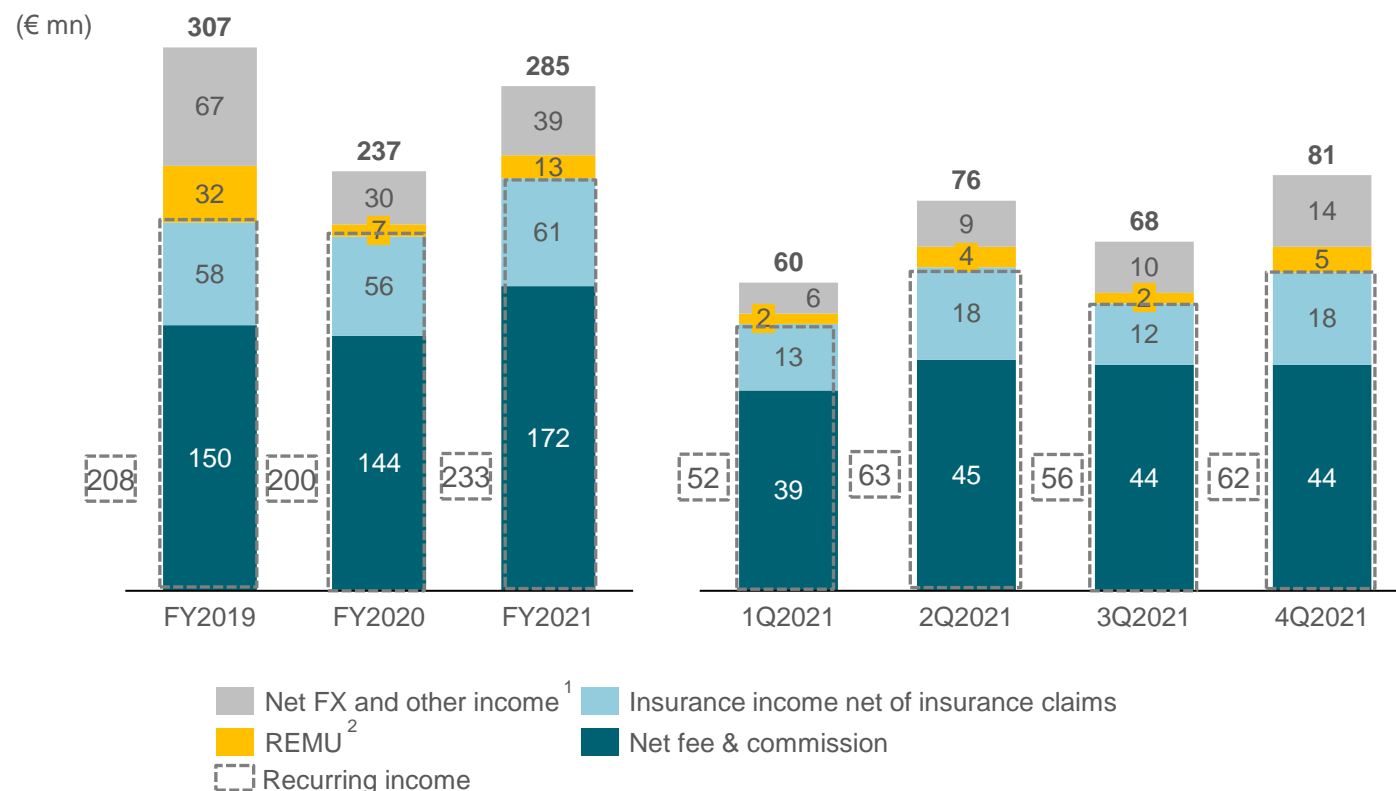
Non interest income at €81 mn in 4Q2021

Non-NII % of Total Income

47% 42% 49% 44% 50% 49% 53%

F&C % of Total Income

23% 26% 30% 28% 30% 32% 28%



- Non interest income of €81 mn for 4Q2021, up 20% qoq, reflecting mainly higher net insurance income and increased revaluation gains from financial instruments
- Net fee and commission income at €44 mn flat qoq
- Net fee and commission income of €172 mn for FY2021, up 19% yoy, and above pre-COVID-19 levels reflecting higher volume of transactions, the extension of liquidity fees to a wider customer group and the introduction of a revised price list both in Feb 2021
- Net insurance income of €18 mn for 4Q2021 mn, up 60% qoq mainly due to higher claims in the previous quarter, seasonality and valuation assumptions
- Net FX and other income¹ increased to €14 mn, up 47% qoq, mainly due to the higher gains from financial instruments

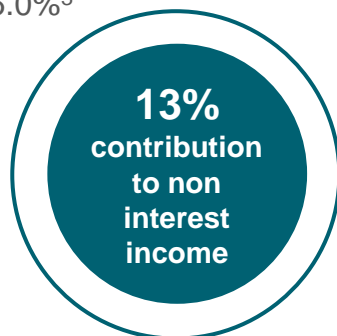
1) Net FX gains/(losses) & Net gains/(losses) on financial instruments, and other income
 2) Gains/(losses) from revaluation and disposal of investment properties and on disposal of stock of properties

Profitable Insurance business- sustainable healthy profitability in FY2021



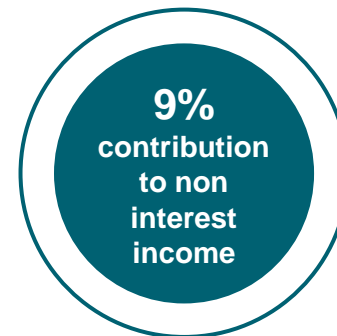
€ mn	FY2021	FY2020	yoy%
GWP ²	137.1	127.4	8%
Net reinsurance cost	(18.2)	(18.8)	-4%
Net impact of interest rate movements	(2.6)	(2.1)	28%
Costs, claims and change in reserves	(80.2)	(73.2)	10%
Net insurance income	36.1	33.3	8%
Total Regular income ¹	138.2	128.6	8%

- GWP² up 8% yoy
- Net insurance income up 8%, reflecting mainly increased GWP² partially offset by increased costs and claims
- AUM increased to €558 mn, up 17% yoy
- Total Regular income¹ up 8% yoy
- Market share of 25.0%³



€ mn	FY2021	FY2020	yoy%
Insurance income	60.7	56.3	8%
<i>(of which GWP²)</i>	53.3	49.3	8%
Costs and claims	(35.8)	(33.5)	7%
Net insurance income	24.9	22.7	9%

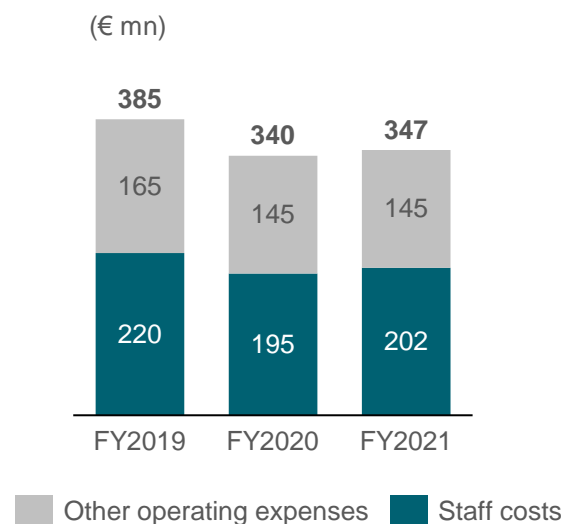
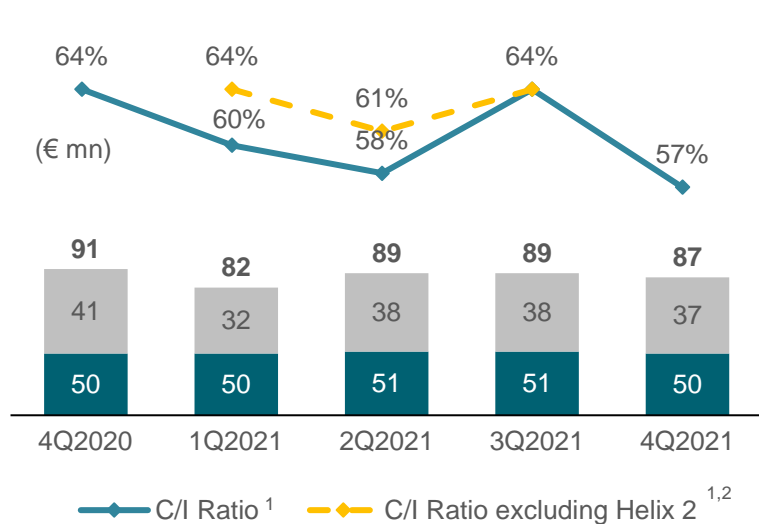
- GWP² up 8% yoy
- Net insurance income up 9% yoy, driven mainly by higher GWP² partially offset by increased costs and claims (FY2020 claims positively impacted by lockdowns)
- Market share of 13.1%³, key player in a concentrated market



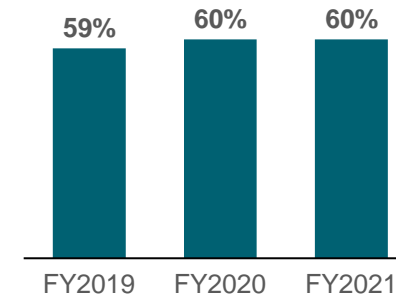
1) Total regular income includes yearly renewable gross written premiums and occupational pension contributions
 2) Gross written premium
 3) As at 31 December 2021 based on draft preliminary market statistics

Total Operating Expenses at €87 mn

Total operating expenses¹ of €87 mn for 4Q2021 and €347 mn for FY2021



Cost to income ratio¹ at 60% for FY2021



- Staff costs of €50 mn for 4Q2021, broadly flat qoq; €202 mn for FY2021, up 4% yoy driven mainly by the renewal of the collective agreement in 3Q2021
- Operating expenses of €37 mn for 4Q2021, down 3% qoq; €145 mn for FY2021 broadly flat yoy
- C/I ratio¹ at 57% for 4Q2021, down 7 p,p, qoq supported by higher non-NII; 60% for FY2021, flat yoy
- Successful completion of a small-scale targeted Voluntary Staff Exit Plan in 4Q2021 at one-off cost of €16 mn
 - Gross annual savings in staff costs of c.3% (c.€7 mn)
 - c.100 full time employees left the Bank

1) Excluding special levy on deposits and other levies/contributions
 2) Adjusted for the interest income of Helix 2 portfolios

Leverage leading Digital Capabilities to serve customers and the economy

Vision

Leverage technology to sustain a competitive advantage through digital banking

Serve customer needs anywhere and at any time, through an agile technology ecosystem

Be the driver of digital economy, in support of national efforts for structural economic reform

Creating shareholder value

- Improving operational efficiency through:
 - further automation
 - further branch rationalisation
- Opportunities to cross-sell through:
 - modelling customers' needs and behaviours
 - offering tailored products and services



Digital Transactions ratio

Jan 2019 ¹	Jan 2021 ¹	Jan 2022
70.7%	86.2%	89.4%



Digitally Engaged Customers

Jan 2019 ¹	Jan 2021 ¹	Jan 2022
64.2%	74.9%	78.8%



Average mobile logins per month

Jan 2019	Jan 2021	Jan 2022
13.4x	15.3x	17.7x



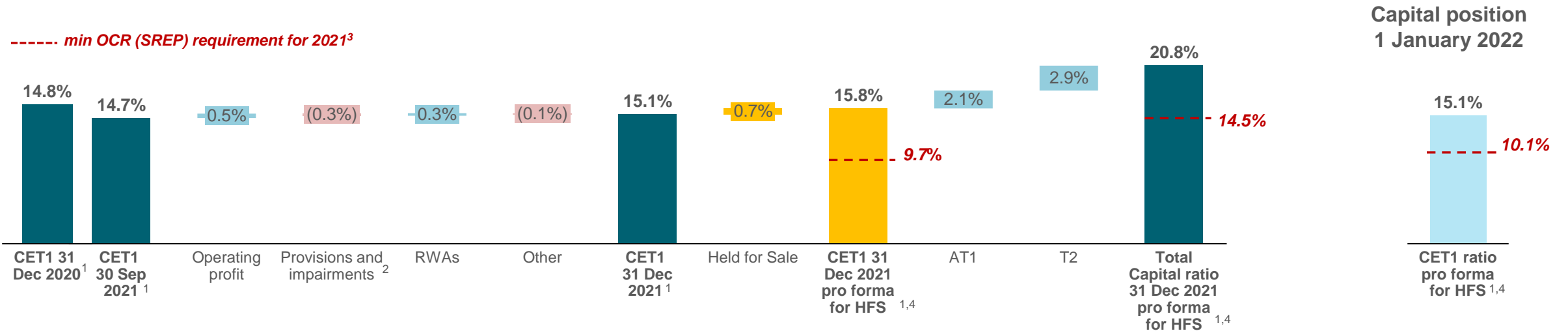
Active users of Internet and/or Mobile Banking

Jan 2019	Jan 2021	Jan 2022
224K	295k	336k

1) Comparative figures have been revised in order to include data for the transactions of "Payroll & Group Transfers" through 1Bank.

Capital & Asset Quality

Pro forma for Held For Sale, CET1 at 15.8%¹ and Total Capital ratio at 20.8%¹



- CET1 ratio¹ **positively** impacted by:
 - c.50 bps organic capital generation from operating profitability
 - c.30 bps from release of RWAs
- CET1 ratio¹ **negatively** impacted by:
 - c.30 bps from provisions and impairments²
- HFS expected to add c.65 bps by completion
- CET1 ratio fully loaded at 13.7% and 14.3% pro forma for HFS
- CET1 and Total capital minimum capital requirements for 2022 at 10.1% and 15.0% respectively, following 26 bps increase in P2R mainly due to ECB's prudential provisioning (effective from Mar 2022) and 25 bps phasing in of O-SII buffer as of 1 Jan 2022 (refer to slide 74)
- P2R add-on is dynamic and can be reduced during 2022 on the basis of in-scope NPEs and level of provisioning
- Decrease in P2G more than offsets P2R increase in CET1 ratio
- The Group continues to monitor opportunities for the optimisation of its capital position including Additional Tier1 capital

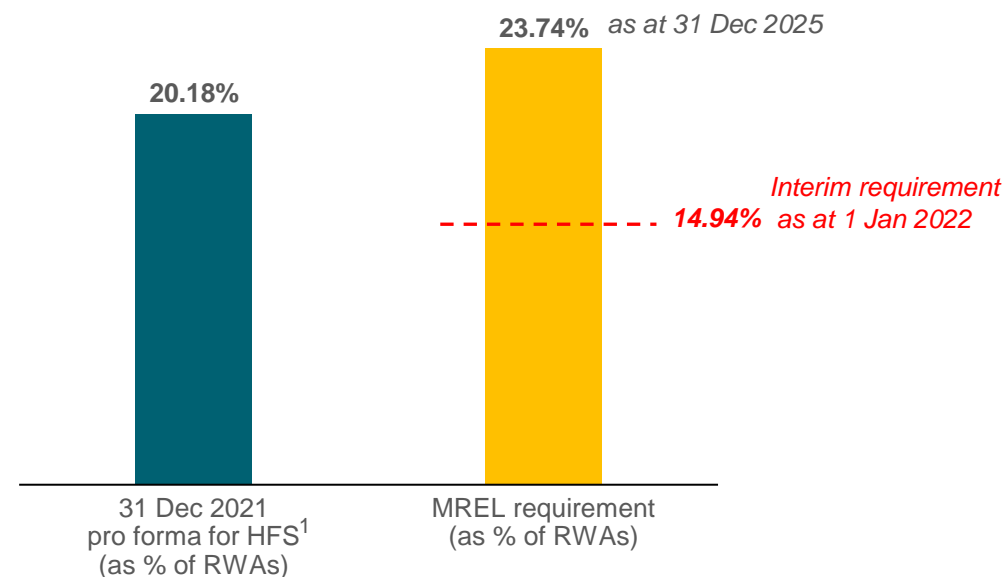
1) Allowing for IFRS 9 and temporary treatment for certain FVOCI instruments transitional arrangements
 2) Loan credit losses and other impairments (include the net change of the prudential charges relating to specific credits and other items)

3) OCR (SREP) - Overall Capital Requirement (refer to slide 74)
 4) Includes profits for the year ended 31 December 2021

Interim MREL requirement of 1 January 2022 achieved

- MREL ratio as % of RWAs at 20.18%¹ and 19.30%¹ as at 31 Dec 2021 and 1 Jan 2022 both pro forma for HFS
- MREL ratio as % of Leverage Ratio Exposure (LRE) of 9.87% as at 31 Dec 2021 and 9.56% as at 1 Jan 2022
- **Interim MREL requirement as a % of RWAs of 14.94% for 1 January 2022 achieved** following inaugural issuance of €300 mn senior preferred notes in June 2021
- The Bank will continue to evaluate opportunities to advance the build-up of its MREL liabilities
- MREL ratio and requirement expressed as % of RWAs do not include capital used to meet the Combined Buffer Requirement (CBR), of 3.75% as at 1 Jan 2022

MREL (% of RWAs)



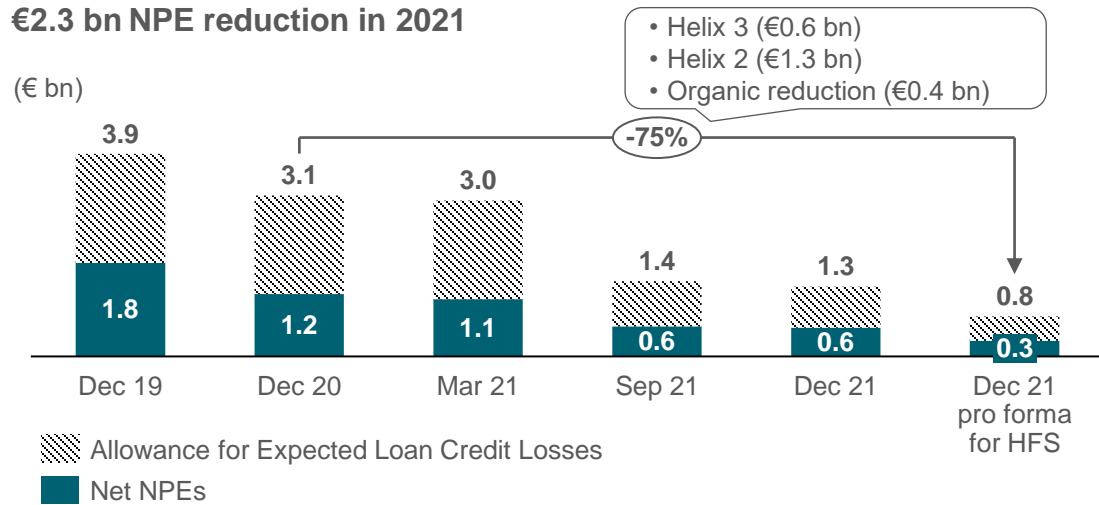
MREL requirements

- Based on BRRD II; The Bank (BOC) is the resolution entity
- Final Target of 23.74% of RWAs and 5.91% of Leverage Ratio Exposure (LRE) to be met by 31 Dec 2025; no subordination requirement
- The own funds used to meet the combined buffer requirement (CBR) are not eligible to meet MREL requirement as % of RWAs

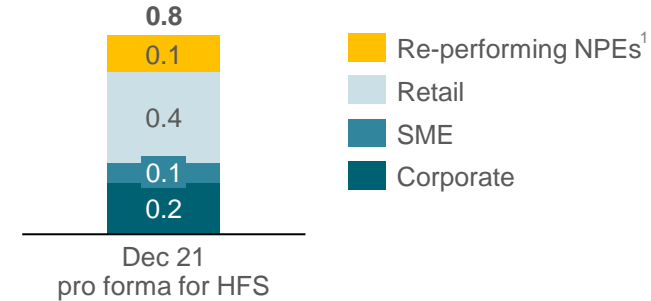
1) Includes profits for the year ended 31 December 2021

75% NPE reduction in FY2021 reducing the NPE ratio to 7.5%

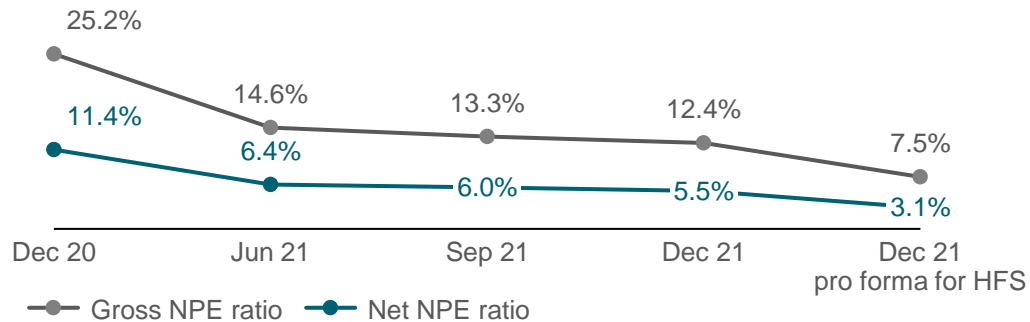
€2.3 bn NPE reduction in 2021



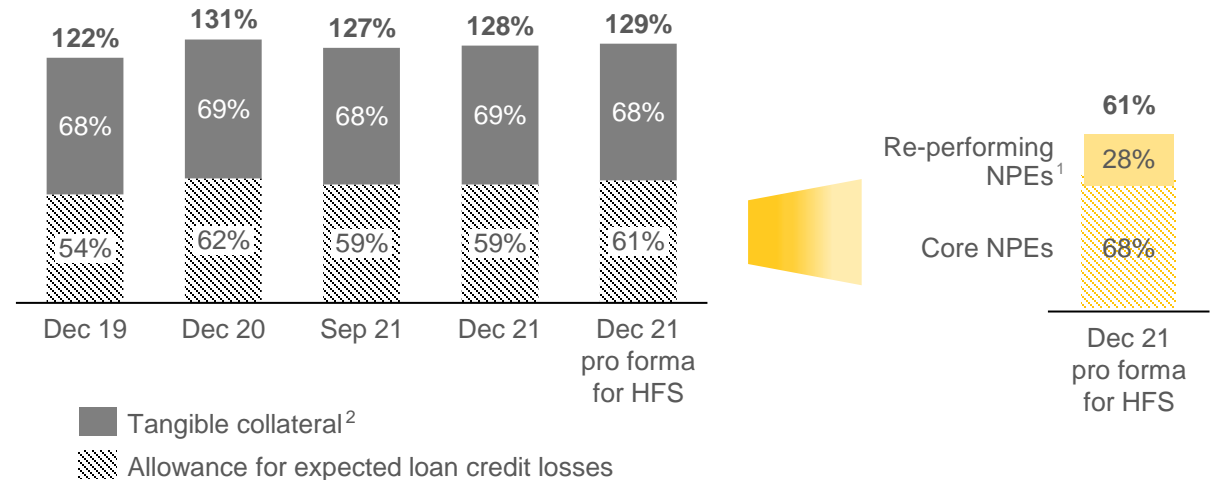
Residual NPEs comprises mainly Retail



NPE ratio reduced to 7.5%; 3.1% on a net basis

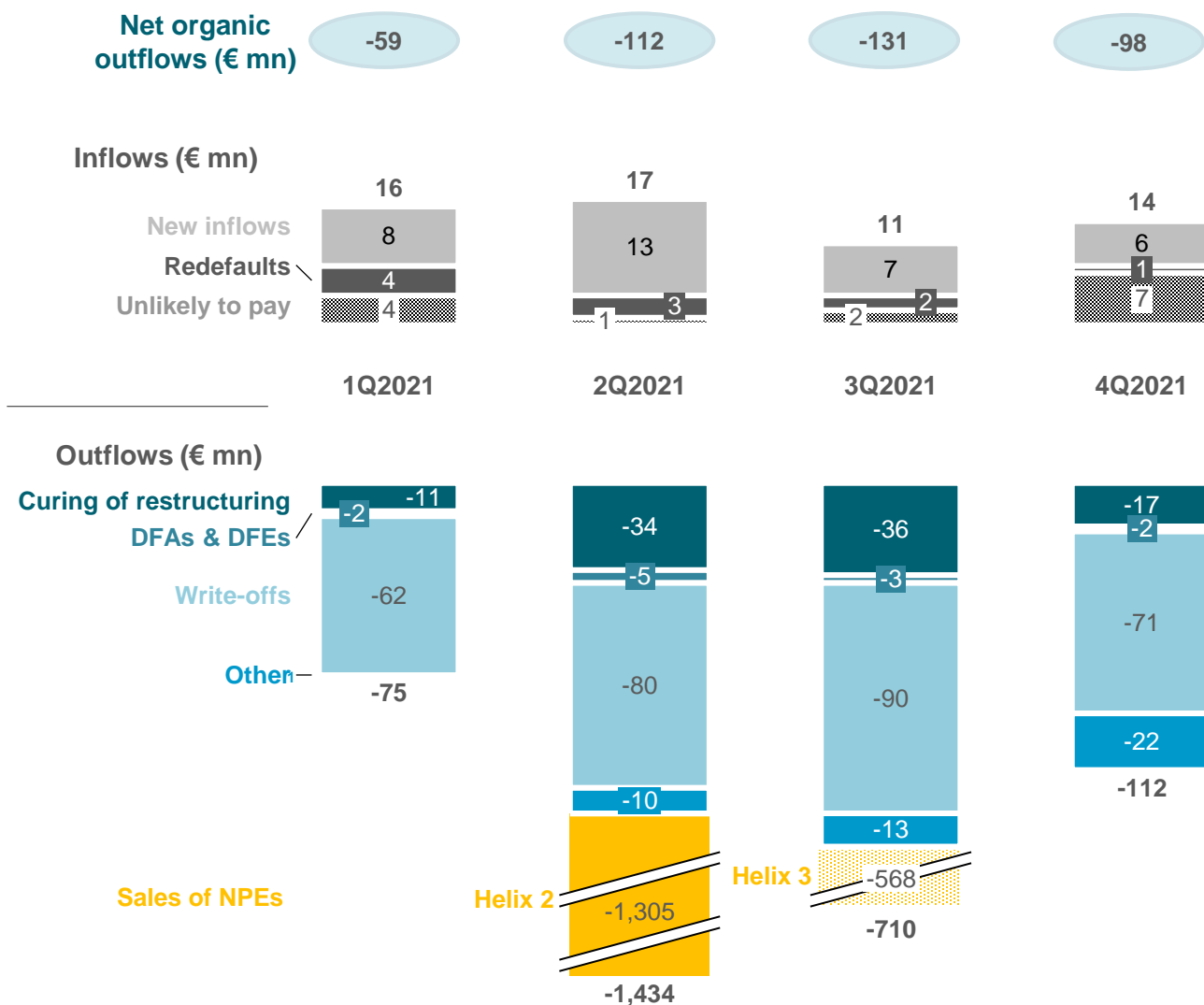


Pro forma for HFS, NPE coverage at 61%



1) In pipeline to exit NPEs subject to meet all exit criteria; the analysis is performed on a customer basis
2) Restricted to Gross IFRS balance

€400 mn net organic NPE reduction in FY2021

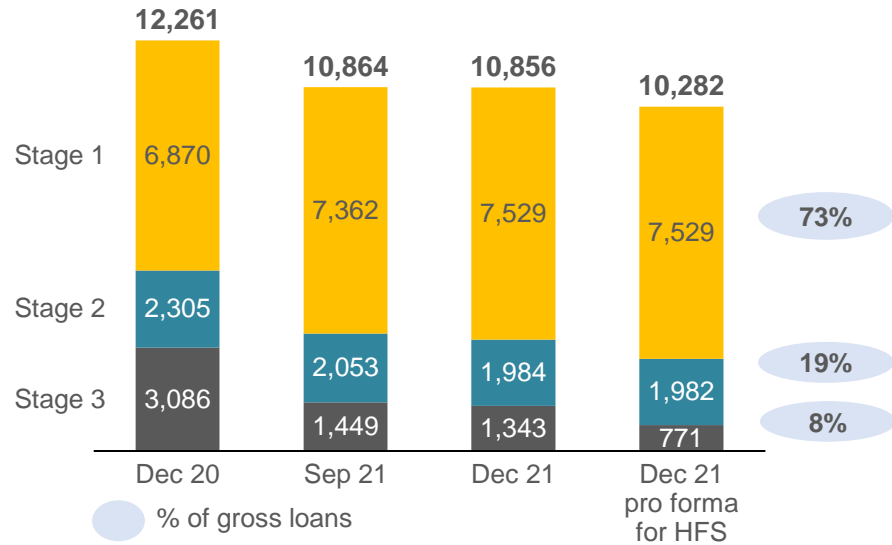


- €112 mn organic NPE outflows in 4Q2021, leading to €98 mn net organic NPE reduction

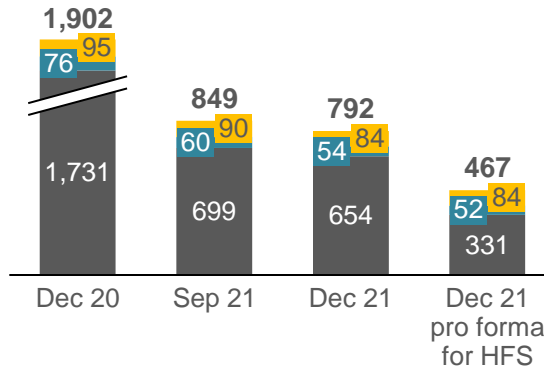
1) Other includes interest, cash collections and changes in balances

Gross loans and coverage by IFRS 9 staging

Gross loans by IFRS 9 stage (€ mn)



Allowance for expected loan credit losses (€ mn)

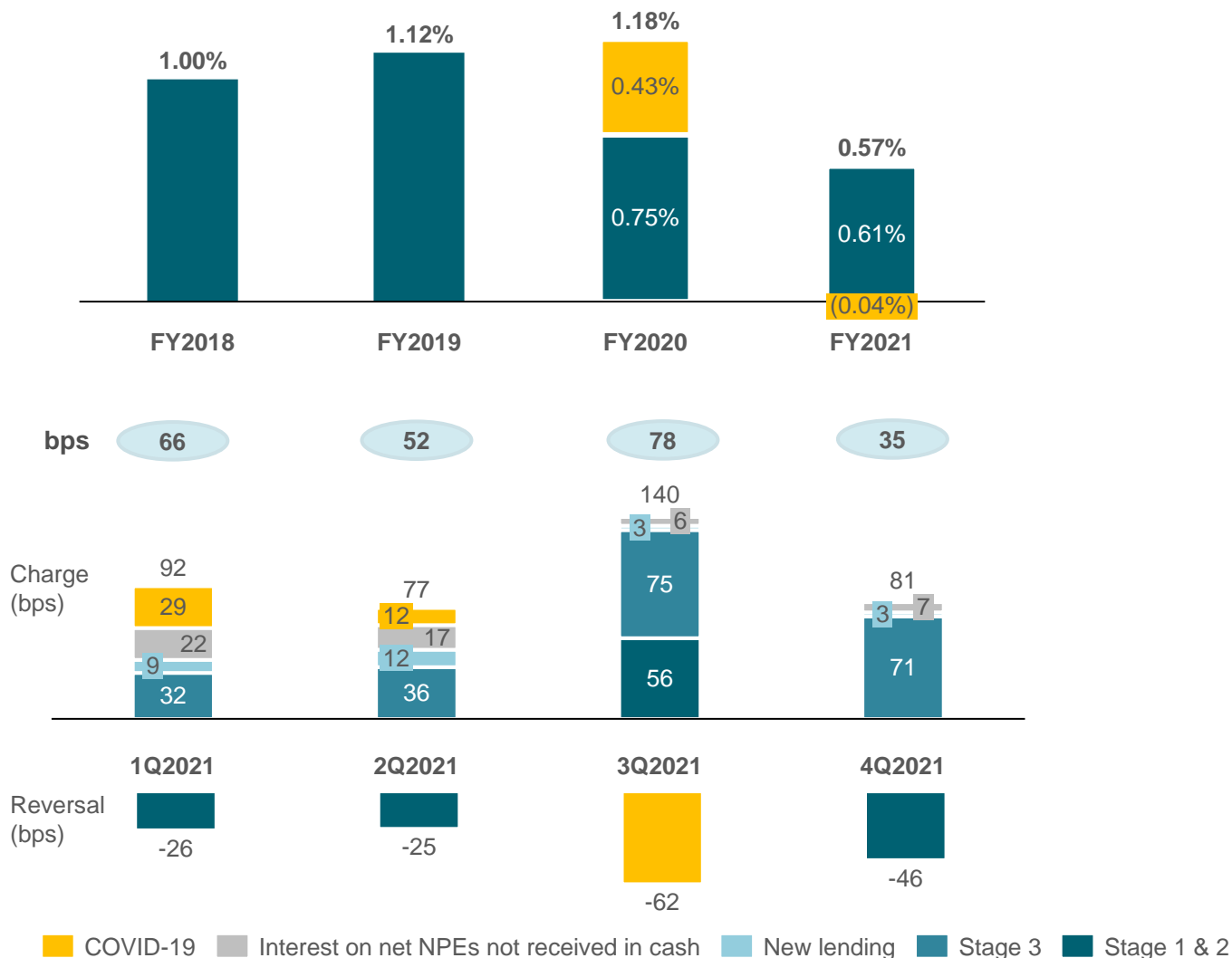


Coverage ratio

	Dec 20	Sep 21	Dec 21	Dec 21 Pro forma for HFS
Stage 1	1.4%	1.2%	1.1%	1.1%
Stage 2	3.3%	2.9%	2.7%	2.7%
Stage 3	56.1%	48.3%	48.7%	42.9%

- Coverage for stage 3 loans at 43% pro forma for HFS
- The decrease in coverage in all stages is attributed to the good performance of the portfolio and the lower provision needs
- Net transfer of c.€74 mn of loans from Stage 2 to Stage 1 in 4Q2021 driven mainly by updated financial information

Cost of risk of 57 bps for FY2021; 35 bps for 4Q2021



Bank's IFRS 9 Macroeconomic assumptions

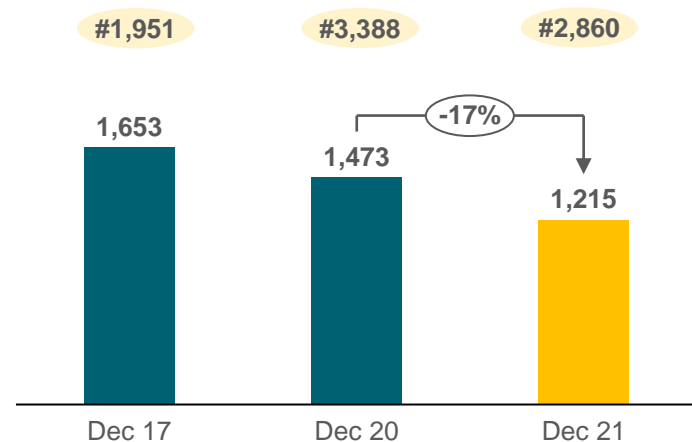
	Base line	GDP rate	Unemployment rate
2022		4.3%	6.5%
2023		3.3%	6.4%

- Cost of risk of 35 bps for 4Q2021 (€9 mn), includes a reversal of 46 bps (€12 mn) from stage 1 and stage 2 mainly due to improved cash collections and updated financial information
- Close monitoring of the loan portfolio continues, to timely capture any changes arising from the uncertainty on the macroeconomic outlook and geopolitical developments, impacted by the implications of the Russian invasion of Ukraine
- Additionally, impairments of €23 mn mainly relate to specific, large illiquid REMU assets

REMU: Pro forma for Held For Sale, REMU stock reduced by 17% in FY2021

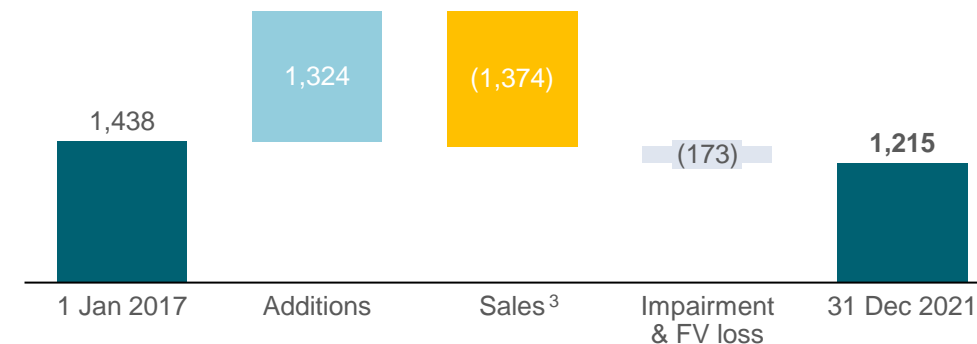
REMU stock reduced to €1.2 bn as at 31 Dec 2021

Group BV (€ mn)



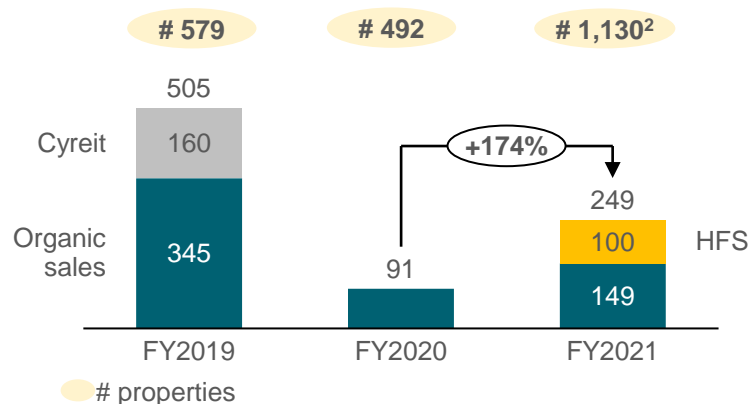
Properties sold exceed properties acquired since 2017

Group BV (€ mn)

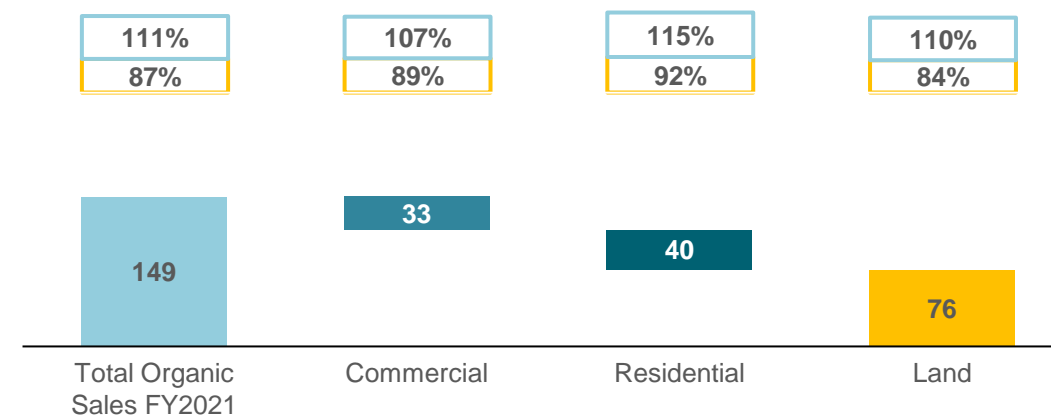


Pro forma for HFS, €249 mn sales in FY2021, +174% yoy

Sales € mn (contract prices¹)



€149 mn organic sales in FY2021; comfortably above Book Value





1) Amounts as per Sales Purchase Agreements (SPAs)
 2) Includes 421 properties of Project Helix 3 and 6 properties of Project Sinope
 3) Include €102 mn REMU assets classified as held for sale

Net Proceeds / BV Gross Proceeds / OMV

Organisational resilience & ESG agenda: ESG Performance




Environmental

-  **2.0 mn kWh** of energy savings in FY2021
-  **€273k** investment in energy-saving in FY2021
-  **305k kg** paper recycled in FY2021
-  Introduction of environmentally friendly loan products




Social

-  **>16.5 ths** cancer patients received treatment and other services at the Bank of Cyprus Oncology Centre for FY2021
-  **c.€70 mn** cumulative investment for the Bank of Cyprus Oncology Centre
-  **>30** entrepreneurs educated in FY2021 via IDEA innovation centre, a non-profit organization, established in 2015, acting as incubator accelerator for start-ups (**>6,000** entrepreneurs since establishment)




Governance

-  **33%** of the board of directors are female as at 31 Dec 2021
- 38%** of the key positions³ below extended EXCO are female
-  **68** internal audits finalised in FY2021
-  **3,620** customer relationships terminated/suspended for compliance reasons in FY2021


People

-  **>3,400** employees
-  **>50 ths** hours of training conducted in FY2021
-  **Certificate by the Ministry of Labour, Welfare and Social Insurance for applying good practices for gender equality in the working environment**

Responsible services

-  **€1.8 bn** new lending for FY2021; up **33%** yoy
-  **89%** of total transactions in FY2021 are through digital channels; up **3p.p.** yoy
-  **79%** of customers are digitally engaged as at 31 Dec 2021; up **4 p.p.** yoy

SupportCy¹ Network

-  **>€780k** total contribution to the Society by all members (monetary, products and services) since March 2020

Improvement of MSCI ESG Rating

MSCI ESG Rating²

AA for BOCH

Rating action date: Jan 2022

MSCI
ESG RATINGS



CCC B BB BBB A AA AAA

1) SupportCY is a network of companies and NGOs, created and coordinated by Bank of Cyprus since March 2020, with the aim to support the public services performing frontline duties during the Pandemic. SupportCY has become the leading network for offering assistance and support to the Society in general. The members on 31/12/21 were 130 companies and NGOs.

2) Please refer to slide 85 in the definitions

3) Key positions defined as positions between Assistant Manager A and Manager A

Updated Medium-term Strategic Targets

Investment highlights



Our Operating Environment

Open, small and dynamic economy; fully recovered to pre-pandemic levels



Our Position

Diversified Leading Financial and Technology hub in Cyprus



Our Team

Strong leadership team with an excellent track-record, committed to deliver shareholder value while maintaining best in class governance



Our Strategic Priorities

Delivering sustainable profitable growth and shareholder value creation

Diversified Leading Financial and Technology hub in Cyprus

Leading full-service Bank

- 39% market share in loans and 35% in deposits
- c.655k private individuals customers (~3/4 of population)

Profitable life and non-life insurance business

- Market leader in Life insurance
- Strong player in Non Life business

Strong Technology hub

- 336K active digital users¹; 89% digital transactions²
- 75% shareholder in largest payment processing company
- Launch of Ecosystem to drive the digital economy, leveraging on digital capabilities and market footprint

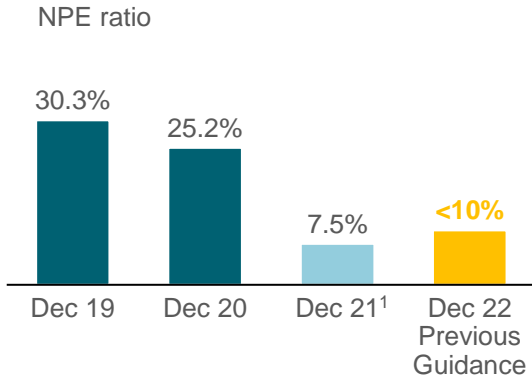


1) Active users of mobile and internet banking

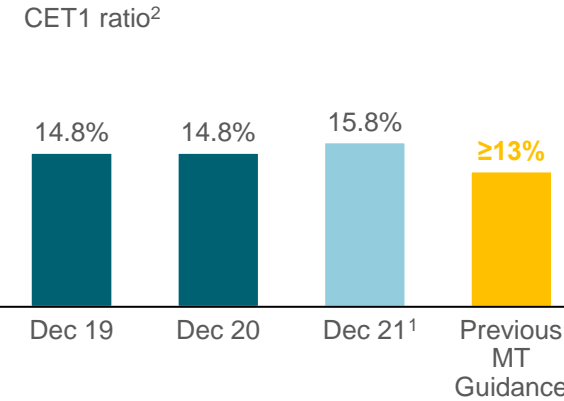
2) This is the ratio of the number of digital transactions performed by individuals and legal entity customers to the total number of transactions. Transactions include deposits, withdrawals, internal and external transfers. Digital channels include mobile, browser and ATMs. Digital transactions have been adjusted to include Payroll & Group Transfers performed through 1Bank at transaction level

Significant progress achieved on strategy announced in November 2020...

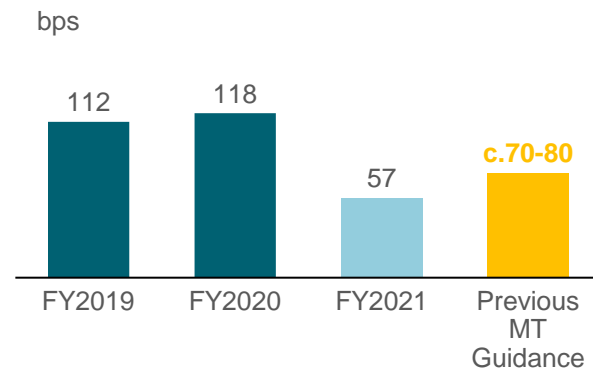
Single digit NPE ratio achieved a year earlier



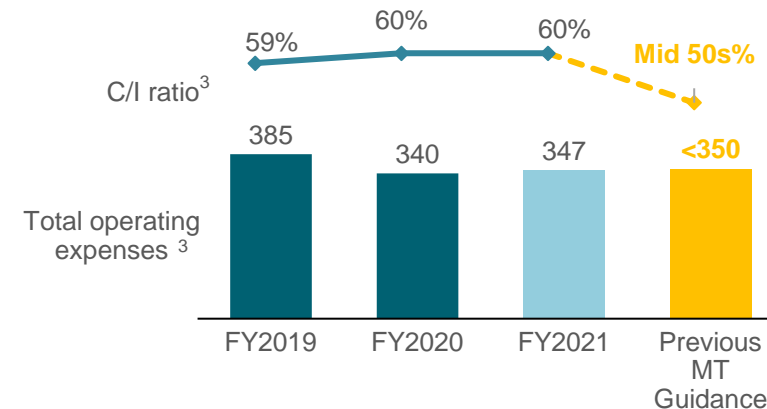
Strengthened capital position



Cost of Risk normalising post NPE sales






C/I ratio³ increasing in the near term (as expected) before improving in the medium-term



1) Pro forma for HFS
 2) Allowing for IFRS 9 and temporary treatment for certain FVOCI instruments transitional arrangements
 3) Excludes special levies and other contributions

... leading to increased focus on value creation, with updated medium term targets⁵

		<u>2021</u>	<u>2023⁵</u>	<u>2025⁵</u>
Profitability 	Return on Tangible Equity (ROTE) ¹	1.8%	Mid-single digit On trajectory to consider dividend distribution ⁴	>10%
	Cost to Income ratio ²	60%		50%-55%
Asset Quality 	NPE Ratio	7.5% ³	<5%	<3%
	Cost of risk	57 bps		40-50 bps
	CET1 ratio	15.8% ³ (14.3% ³ FL)	Supported by CET1 ratio of 13.5%-14.5%	
Capital 				

Paving the way for dividend distribution from 2023 onwards⁴

1) ROTE is calculated as Profit after Tax divided by (Shareholders' equity minus Intangible assets)
 2) Calculated using total operating expenses which comprise staff costs and other operating expenses. Total operating expenses do not include the special levy on deposits or other levies/contributions and do not include any advisory or other restructuring costs.
 3) Pro forma for HFS
 4) Subject to performance and relevant approvals

5) The macro assumptions applied in updating the business plan exclude unexpected materially adverse developments such as the Ukrainian crisis, a situation the Group is monitoring closely. Despite the remaining challenges associated with the COVID-19 pandemic and the uncertainties associated with the Ukrainian crisis, the Group intends to continue executing its strategy in a disciplined manner in 2022 and beyond, focusing on improving sustainable profitability by growing revenues, while remaining disciplined on costs and capital. The Group continues to work towards its 2025 financial targets, supported by its ongoing strategy execution

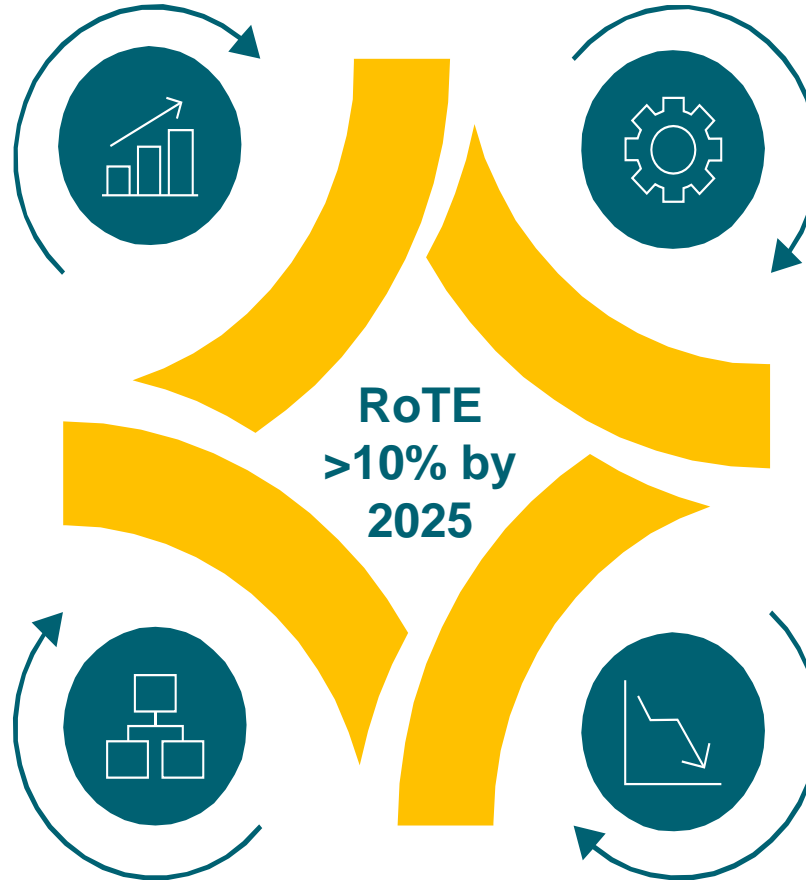
Key strategic pillars to deliver shareholder value

1 Revenue growth in a more capital efficient way

- Grow high quality new lending
- Drive growth in niche areas for further market penetration
- Diversify through non banking services (insurance and digital products)

4 Organisational resilience & ESG

- Embed ESG sustainability in the Bank's culture
- Launch of ESG targets with a shift of focus on Environment
- Invest in our people and promote talent



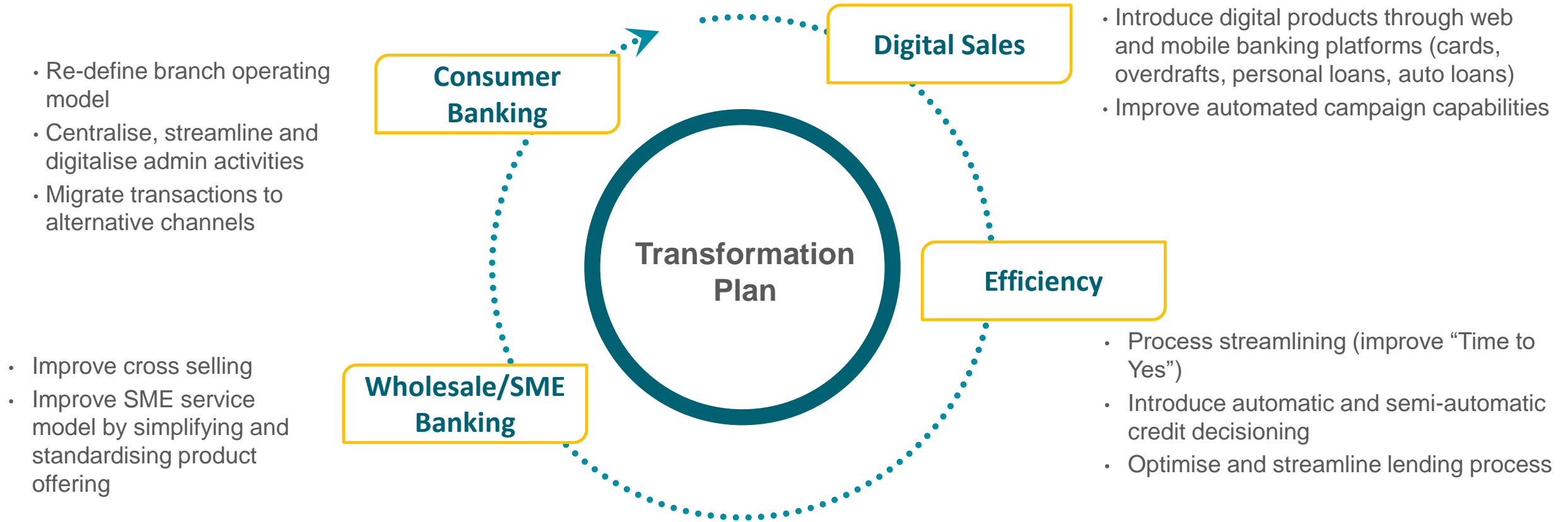
2 Lean operating model

- Continued delivery on the cost agenda
- Improve operating efficiency whilst funding digital transformation and investing in the business

3 Asset Quality

- Maintain high quality new lending
- Complete legacy de-risking and management post pandemic NPE inflows
- Normalise Cost of Risk and reduce other Impairments

Transformation Plan enabling delivery on Strategic Pillars



c.65% of wholesale customers to have a positive economic value added
>30% sales through digital channels

Our ambition in the near term

- >70% of deposits to migrate to self-service channels*
- >40% of decisions for consumer lending fully automated*
- >30% reduction of administrative activities in branch*

Building blocks towards a strong ROTE of >10% by 2025

Gradual recovery of NII

- **NII** impacted by de-risking and end of TLTRO favourable terms in the near term
- Expected to recover from 2023 as loan expansion and margin stabilisation more than offsets foregone NII
- Well positioned for rising rates given high levels of liquidity

 c.1%
ROTE¹

Non-NII: growth in a more capital efficient way

- **Grow Net fees and commissions** via multiple initiatives (CAGR c.4%²)
- Expand **insurance income** leveraging on Bank's strong market share
- **Digital economy platform** introduced to exploit opportunities beyond banking

 c.1.5-2.0%
ROTE¹

Lean operating model

- **Cost containment** in the near term driven by transformation plan and digital focus
- Committing to total **operating expenses <€350 mn by 2025**, despite inflationary pressures, whilst funding digitisation and investment in business
- Effectively eliminating **restructuring costs** as de-risking largely complete

 c.2.5-3.0%
ROTE¹

De-risking

- **Normalisation of COR and reduction in other impairments** as balance sheet de-risking largely complete
- Benefit expected to kick-in in the near term

 c.2.5-3.0%
ROTE¹

1.8%
ROTE
2021

>10%
ROTE
by 2025

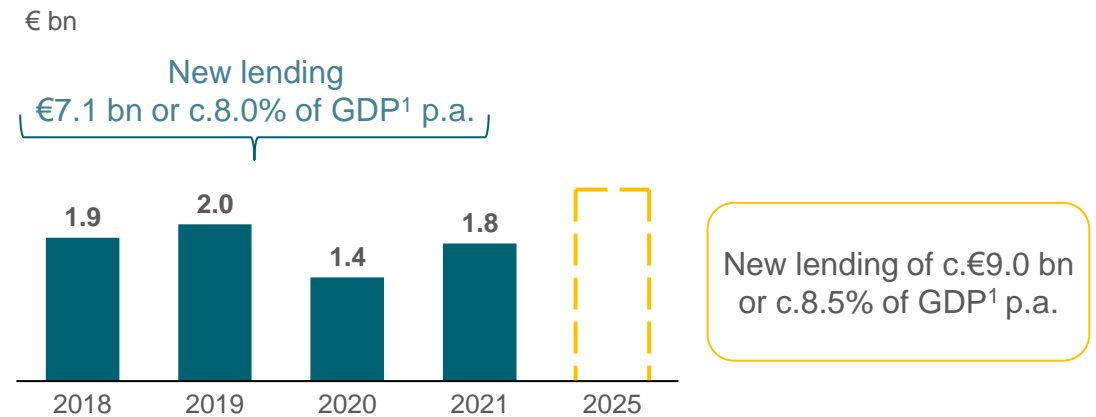
1) Contribution to ROTE for 2025
2) Fees from banking activities (i.e. do not include any fees from Digital Economy Platform)

1 NII growth driven by loan expansion and margin stabilisation

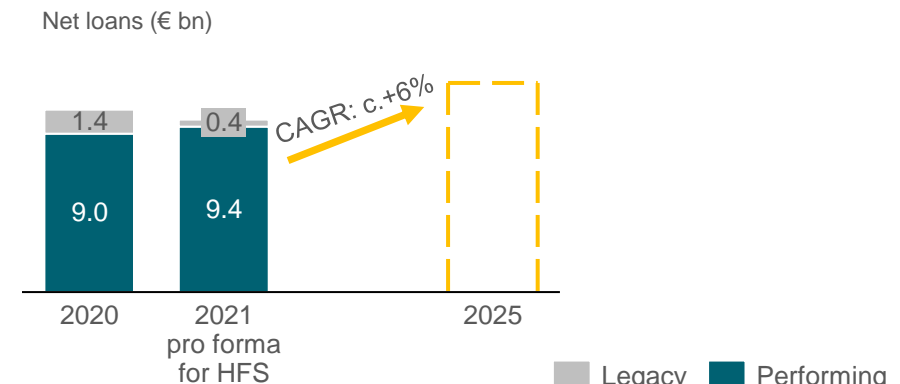
Drivers

- **c.€9 bn of high quality new lending**
 - Significant deleverage of Cyprus economy in past 7 years, coming to an end
 - Economic growth expected to continue in 2022-2025
 - Benefit from strong market position
 - Help deploy EU Recovery & Resilience Fund (2021-2026: €1.2 bn)
 - International and shipping new lending of c.€1 bn
 - Explore market opportunities from performing loan trades in Cyprus
 - Support customers in the transition to a sustainable future
- **Net performing book to grow by c.6% p.a.**
- **Improved NII driven by high quality new lending**

New lending of c.€9 bn for 2022-2025



Net performing book to grow by c.6% p.a.



1) Nominal GDP; The macro assumptions applied in updating the business plan exclude unexpected materially adverse developments such as the Ukrainian crisis, a situation the Group is monitoring closely

① NII growth driven by loan expansion and margin stabilisation

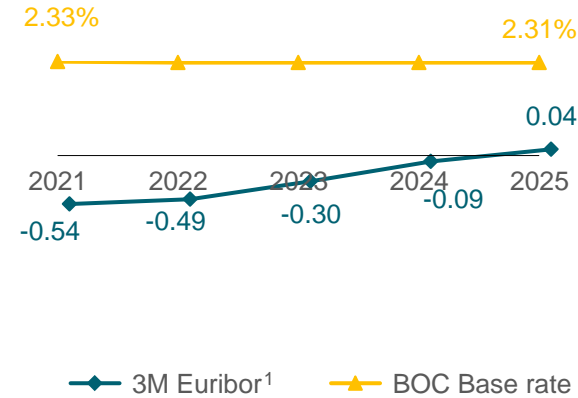
Drivers

- Conservative interest rate assumptions
- Well positioned for faster rising rates
- TLTRO favourable terms not expected to be extended post June 2022
- Factoring in increased funding cost from further MREL issuance
- Conservative assumptions for Fixed Income investments

2022 Outlook

- NII impacted by de-risking, end of TLTRO favourable terms and potential further MREL issuance⁴
- Interest on Net NPEs not received in cash, fully provided
- Recovery from 2023

Conservative interest rate assumptions



Well positioned for faster rising rates

Impact of parallel shifts in interest curves ^{2,3}	Y1	Y2	Y3
Upward scenario*	c.30 mn	c.40 mn	c.45 mn
Downward scenario*	c.-30 mn	c.-30 mn	c.-35 mn

* 50 bps parallel shift in EUR interest rates and 60 bps in USD rates

1) Based on Market forward rates as of December 2021 (Source Bloomberg)

2) Changes in the Bank base rates are highly correlated to changes in Bank's fixed deposit rates. Bank's fixed deposit rates are currently assumed to have zero sensitivity to +/-50 bps change in EUR market rates and hence no change in Bank base rate is assumed

3) Refer to slide 85 for further details

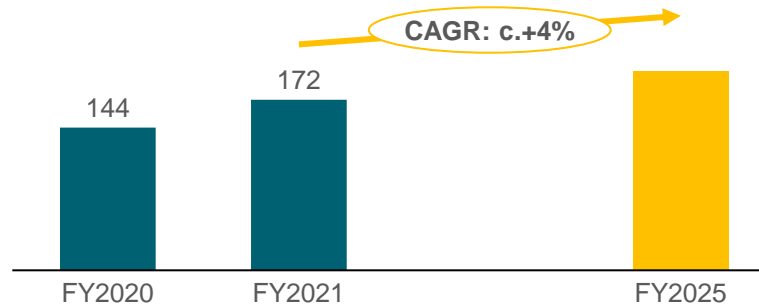
4) Subject to market conditions

1) Grow F&C from banking activities, through targeted initiatives

Drivers

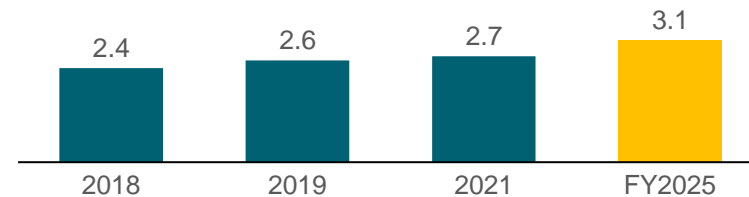
- Fees supported by price adjustments and increased activity as economy recovers
- Amend the universe of deposits on which liquidity fees are charged
- **Deposit conversion** to higher return products for customers (Wealth services)
- Increase **average product holding** through cross selling (cards, digital loans, wealth and insurance products) to the under-penetrated customer base via:
 - Operational model re-design
 - Client segmentation & catering to different customer niches

Fee and commission income from banking activities¹



Potential to improve product penetration

Avg product holding/retail customer



- cards
- digital products
- wealth products
- insurance products

1) Fee and commission income from banking activities do not include any fees from Digital Economy Platform

1 Profitable insurance business well positioned for further growth

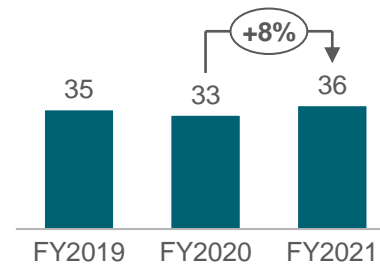


Drivers

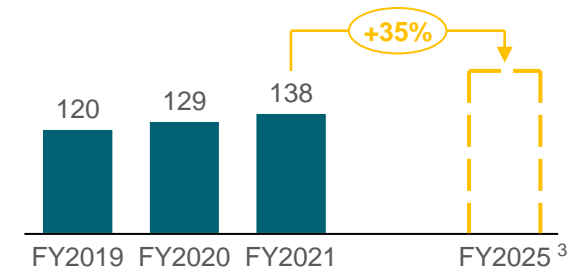
- Pursue new market segments with profitable potential (business insurance, income protection)
- Explore opportunities in Occupational Pensions
- Launch new products and investment funds (eg: Individual Pension product, ESG fund)
- Widen target market, leveraging on revamped bancassurance model
- Strengthen agency force organically and improve productivity through digitisation and campaigns
- Upgrade customer experience via enhanced self-service capabilities (myeurolife portal)

Sustainable healthy profitability...

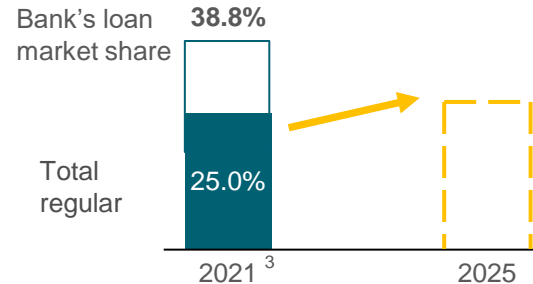
Net insurance income¹
€ mn



Total regular income²
€ mn



...aiming to further grow, leveraging on Bank's strong market share



1) IFRS 17 (as of 1 Jan 2023) impact remains uncertain but not expected to significantly impact medium term ROTE
 2) Total regular income includes yearly renewable gross written premiums and occupational pension contributions
 3) Market share as at 31 December 2021 based on draft preliminary market data

1 Profitable insurance business well positioned for further growth

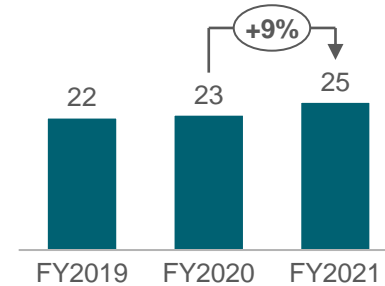


Drivers

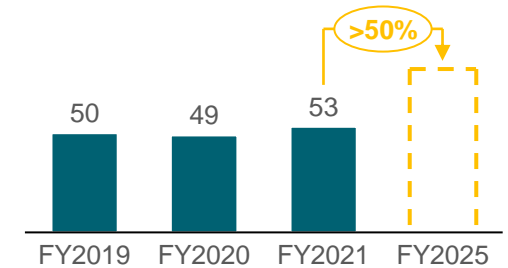
- Widen target market leveraging on revamped bancassurance model
- Exploit synergies with life insurance agency force
- Focus on profitable business segments (fire and liability)
- Strengthen profitable penetration into motor sector
- Pursue digital growth via Genikes Insurance & BOC digital channels
- Centralise and automate claims handling process
- Enhance customer relationship management

Sustainable healthy profitability...

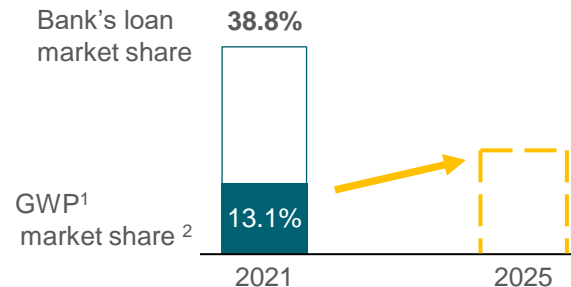
Net insurance income
€ mn



GWP¹ growth
€ mn



...aiming to further grow leveraging on Bank's strong market share

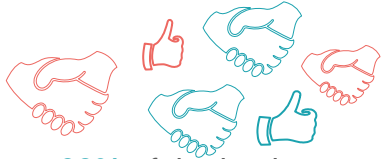


1) Gross written premium

2) Market share as at 31 December 2021 based on draft preliminary market data

1) A Trusted Provider and the Market Cornerstone

Leveraging our market footprint, our trusted provider status and our digital capability investment



60% of the businesses in the economy are BOC clients that can obtain value through a B2B¹ ecosystem enabled connectivity

J!NIUS



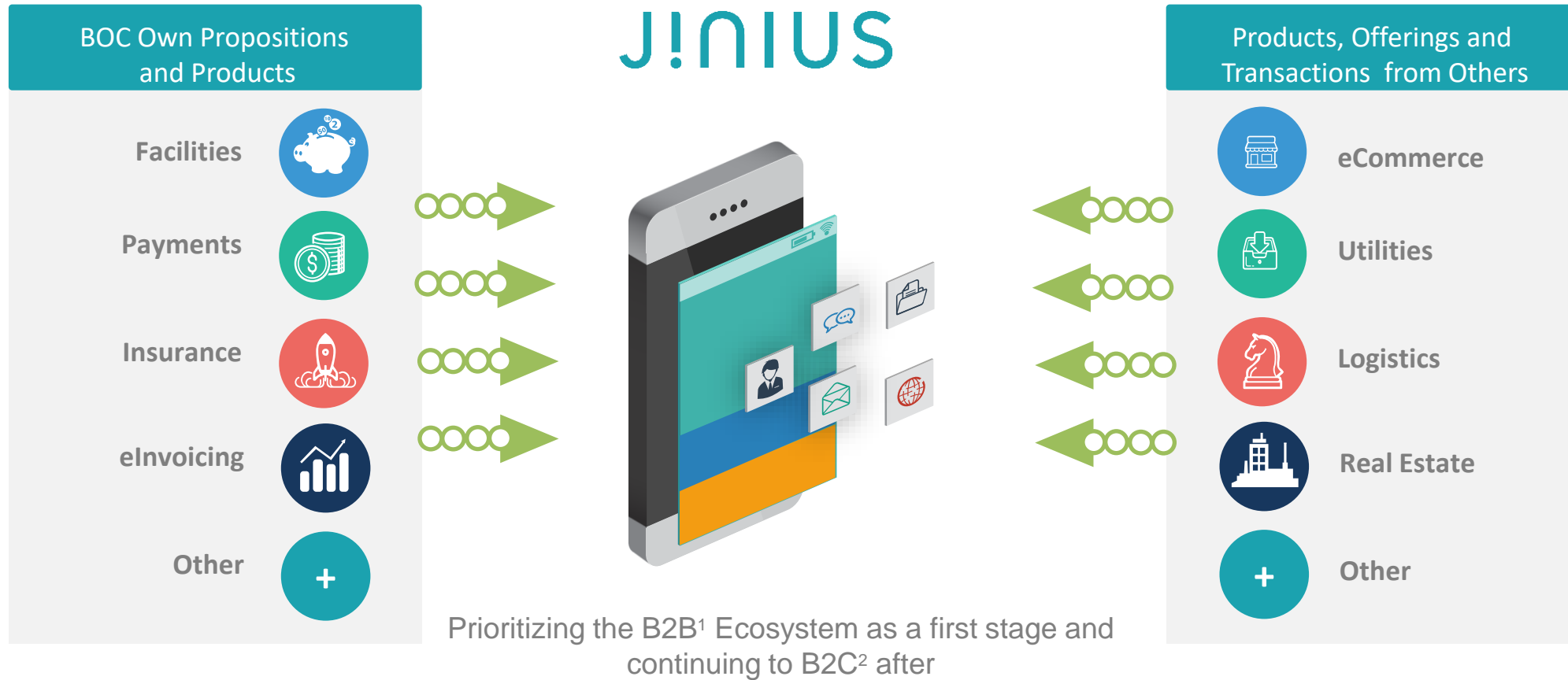
>335K users currently utilise the BOC digital channels services and are digitally engaged and active



1) Business to Business
2) Business to Customer

① An Ecosystem Driven Platform to Create Opportunities for All

Bringing the economy stakeholders together to drive opportunities in lifestyle banking and beyond



1) Business to Business
2) Business to Customer

② Cost containment whilst funding digitisation and investment in business

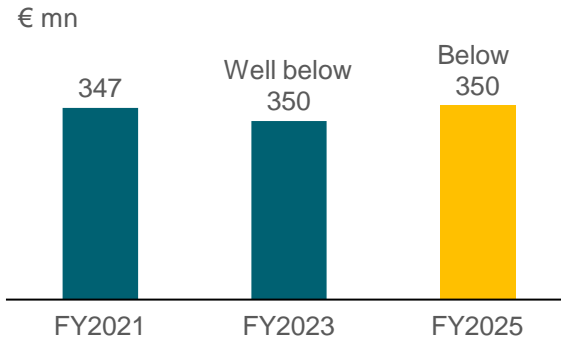
Drivers for a lean operating model

- Absorbing inflationary pressures and investments in the business by cost saves from further staff and footprint optimisation
- Transformation plan in progress to enable modern banking by digitally transforming customer service and internal operations
- Automations and centralisation of backoffice activities
- Reduction of restructuring expenses to single digit as de-risking largely complete

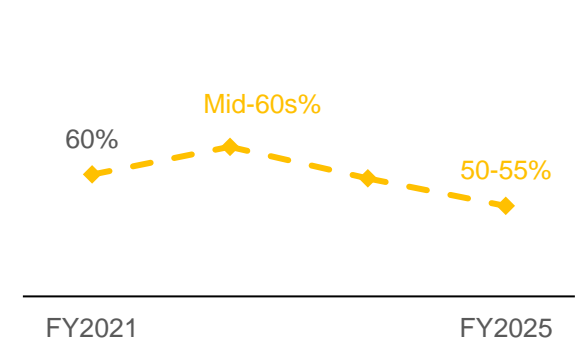
2022 Outlook

C/I ratio¹ expected to rise in 2022 before improving to 50-55% by 2025, as revenues remain under pressure and operating expenses¹ increase due to higher IT/digitisation investment costs

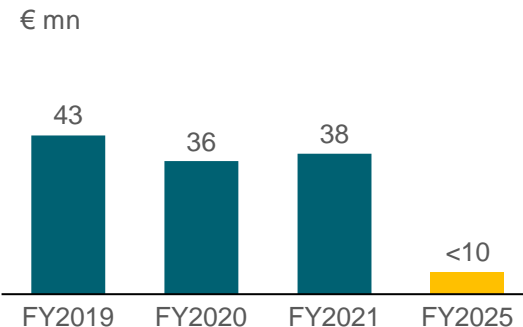
Total operating costs¹ <€350 mn despite inflationary pressures



C/I ratio¹ expected to rise to mid 60s% before improving to 50-55%

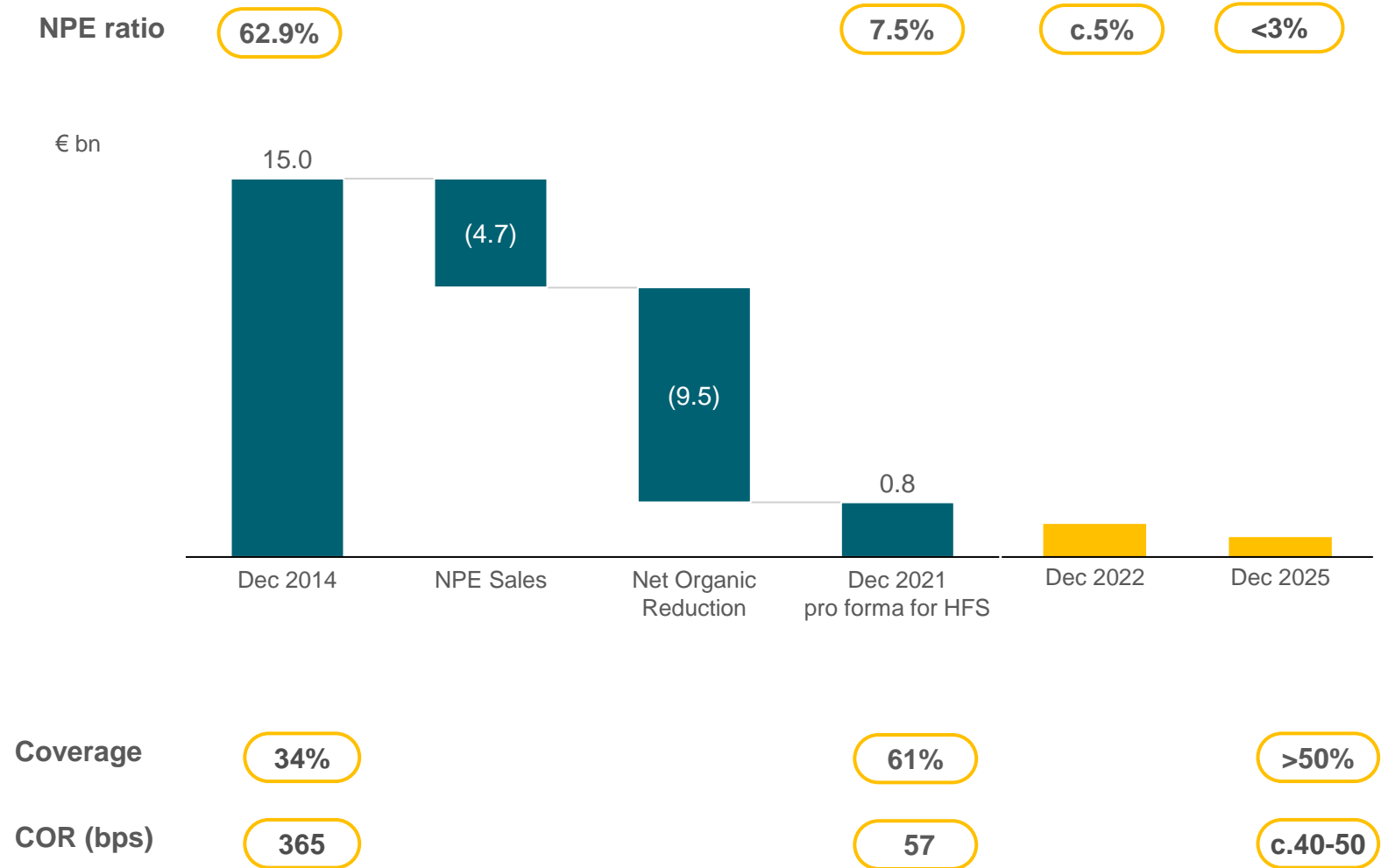


Reduction of restructuring expenses to single digit



③ Low single digit NPE ratio in sight

- Organic NPE reduction resulting to NPE ratio of c.5% by end-2022
- Containment of NPE inflows post the pandemic
- Normalisation of COR and reduction in other impairments as balance sheet de-risking largely complete



Capital Management with CET1 13.5 - 14.5%

Robust capital position in 2021



CET1 ratio 15.8%¹ (FL:14.3%¹)

Total capital ratio 20.8%¹

Improving ROTE supporting organic capital generation



ROTE: >10% by 2025



CET1 management at 13.5-14.5%

Usage of capital going forward

- Organic growth of loan book
- Investment in business
- Regulatory impacts
- One-off cost optimisation charges

Paving the way for dividend distribution from 2023 onwards²

1) Pro forma for HFS
2) Subject to performance and relevant approvals

④ Organisational resilience & ESG agenda

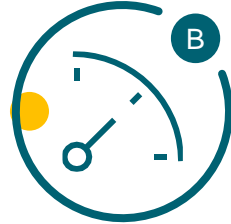


Enhanced structure and corporate governance

Fostering, cross-functional collaboration

Streamlining management committees for faster decision-making

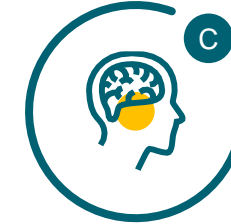
Introducing agile working methodologies in the workplace



Focus on our people

Performance based pay structure introduced across the Bank to drive greater alignment with Bank's strategy and ambition

Invest in attracting and developing top talent in functional areas that will support our future growth



ESG strategy

Launch of ESG targets with focus shifting on Environment

Remain strong on Social and Governance Pillars

ESG strategy - Lead the transition to a Sustainable Future

Robust Infrastructure

- Set-up of dedicated Executive Committee to oversee ESG agenda
- Launch of ESG Targets
- Formulation of dedicated workgroups to ensure delivery
- **Improvement of MSCI ESG rating: AA rating assigned to BOCH**



Carbon neutral
by 2030
Net Zero
by 2050

- Carbon footprint calculation and formulation of decarbonisation plan with specific interim targets
- Data gap analysis and initiation of data collection from customers
- Identification of climate & environmental risks, to integrate into Bank's Risk Management



Green Asset Ratio
&
Green Mortgage Ratio
Steadily increase

- Continuously enriching environmentally friendly products in line with Recovery & Resilience Plan of Cyprus



≥30% women
in Group's management bodies¹
by 2030

- 24% as at 31 December 2021
- 33% at Board level as at 31 Dec 2021
- 38% for key positions below Extended EXCO as at 31 December 2021
- Committed to Diversity & Equal Opportunities

1) EXCO and extended EXCO

Key Information and Contact Details

Contacts

Investor Relations & ESG

Tel: +35722122239, Email: investors@bankofcyprus.com

Annita Pavlou Manager Investor Relations & ESG

Tel: +357 22 122740, Email: annita.pavlou@bankofcyprus.com

Elena Hadjikyriacou (elena.hadjikyriacou@bankofcyprus.com)

Marina Ioannou (marina.ioannou@bankofcyprus.com)

Andri Rousou (andri.rousou@bankofcyprus.com)

Stephanie Koumera (stephanie.koumera@bankofcyprus.com)

Executive Director Finance & Legacy

Eliza Livadiotou, Tel: +35722 122128, Email: eliza.livadiotou@bankofcyprus.com

Visit our website at: www.bankofcyprus.com

Credit Ratings

Standard & Poor's Global Ratings:

Long-term Issuer Credit Rating: Affirmed at "B+" on 7 February 2022 (positive outlook)

Short-term Issuer Credit Rating: Affirmed at "B" on 7 February 2022

Long-term Resolution Counterparty Rating: Affirmed at "BB" on 7 February 2022

Short-term Resolution Counterparty Rating: Affirmed at "B" on 7 February 2022

Fitch Ratings:

Long-term Issuer Default Rating: Affirmed at "B-" on 14 December 2021 (positive outlook)

Short-term Issuer Default Rating: Affirmed at "B" on 14 December 2021

Viability Rating: Affirmed at "b-" on 14 December 2021

Moody's Investors Service:

Long-term Deposit Rating: Upgraded to "Ba3" on 15 December 2021 (positive outlook)

Short-term Deposit Rating: Affirmed at "Not Prime" on 15 December 2021

Baseline Credit Assessment: Upgraded to "b2" on 15 December 2021

Counterparty Risk Assessment: Upgraded to "Ba2(cr)" / Affirmed at "Not-Prime (cr)" on 15 December 2021

Local and foreign currency long-term Counterparty Risk Rating: Upgraded to "Ba2" on 15 December 2021

Local and foreign currency short-term Counterparty Risk Rating: Affirmed at "Not-Prime" on 15 December 2021

Listing:

LSE – BOCH, CSE – BOCH/TPKH, ISIN IE00BD5B1Y92

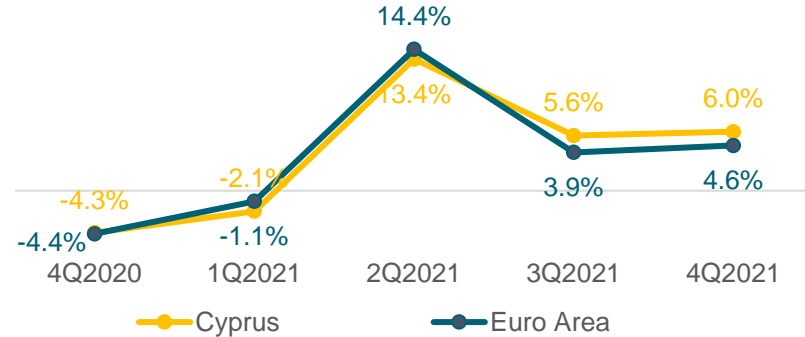
APPENDIX

Macroeconomic overview

Strong economic recovery continued in 4Q2021; Macro assumptions underpinning the Business Plan

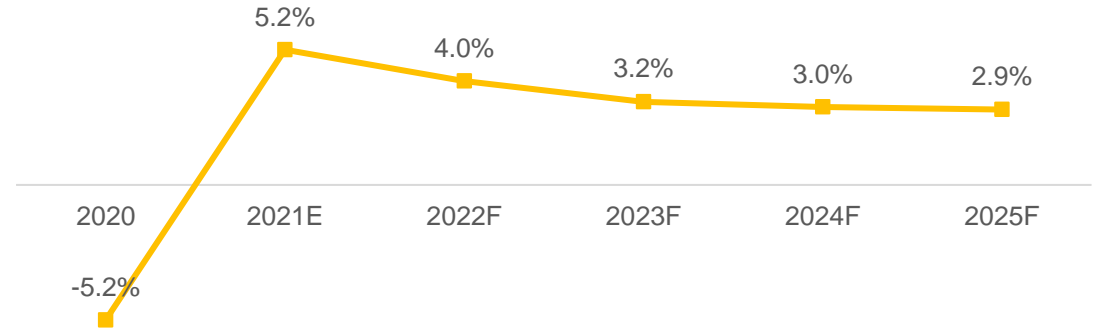
Significant recovery of GDP in 2021

Annual Real GDP yoy % change

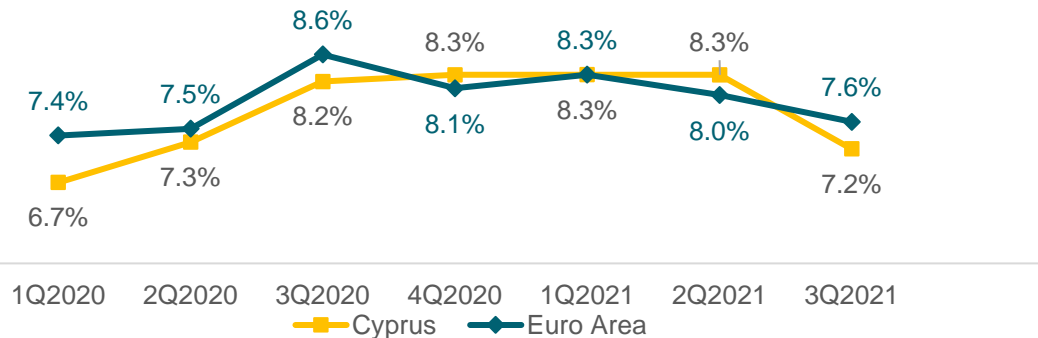


Business Plan GDP assumptions¹

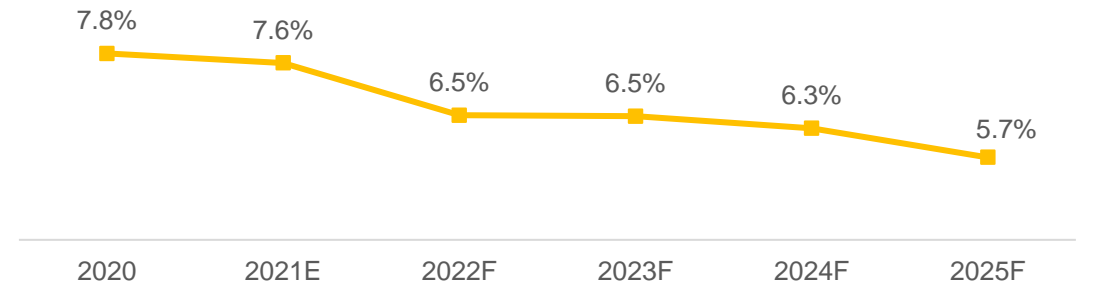
Annual Real GDP yoy % change



Unemployment rate decreased to 7.2% in 3Q2021



Business Plan Unemployment assumptions

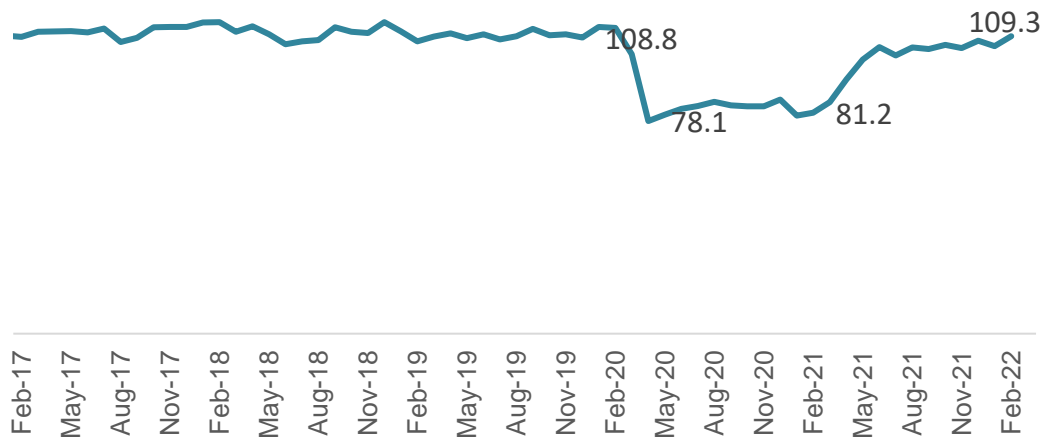


SOURCE: Statistical Service of Republic of Cyprus; Economics Research Centre of University of Cyprus, BOC Economic Research (projections and calculations)

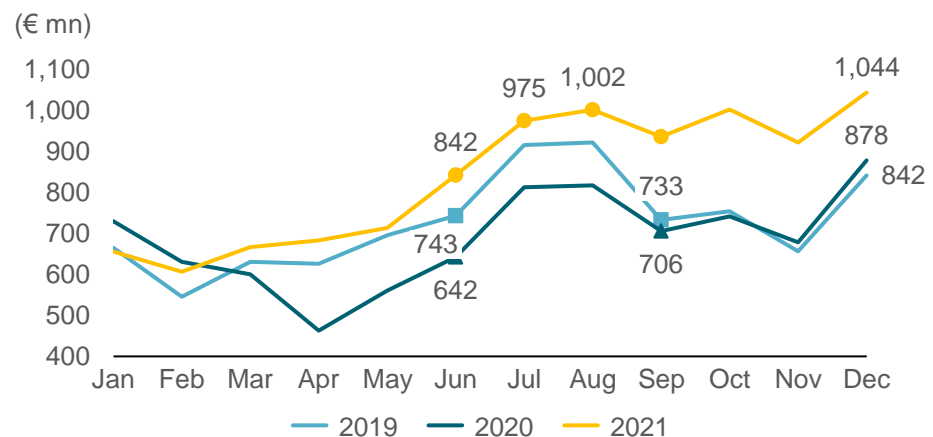
¹⁾ The macroeconomic assumptions applied in updating the business plan exclude unexpected materially adverse developments such as the Ukrainian crisis, a situation the Group is monitoring closely

Consumption and business activity continue to improve

Economic Sentiment Indicator: Confidence stabilising

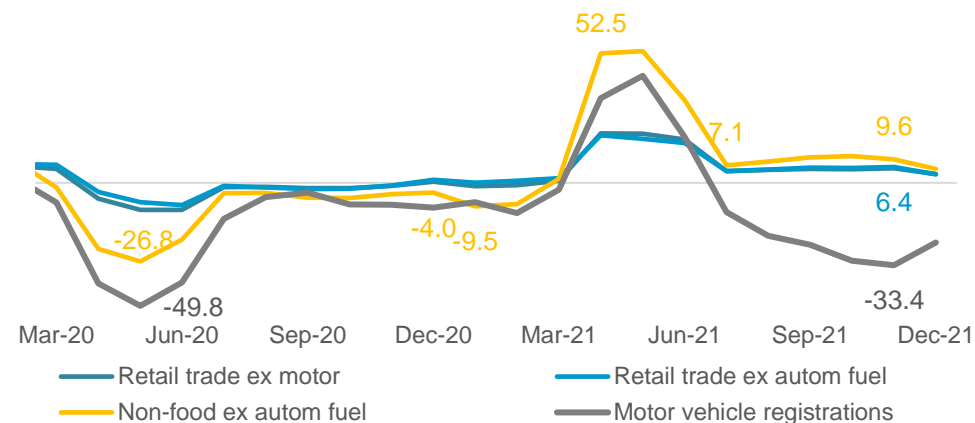


Card spending continues to increase in line with economic activity

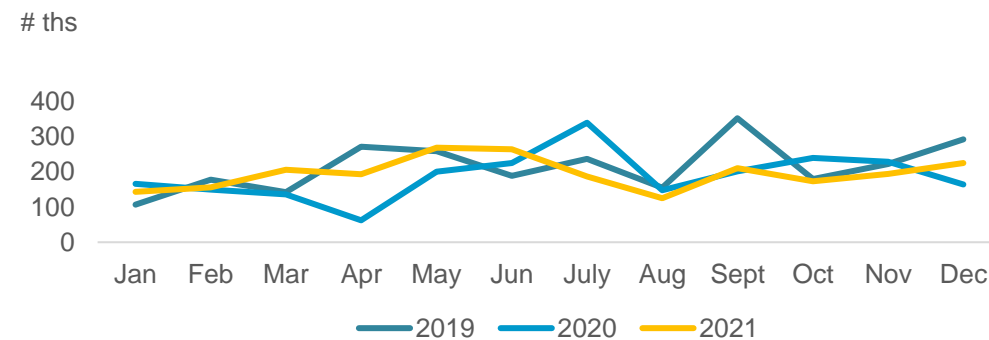


Retail sales stabilise in 4Q2021

Retail trade volume % change -3m average

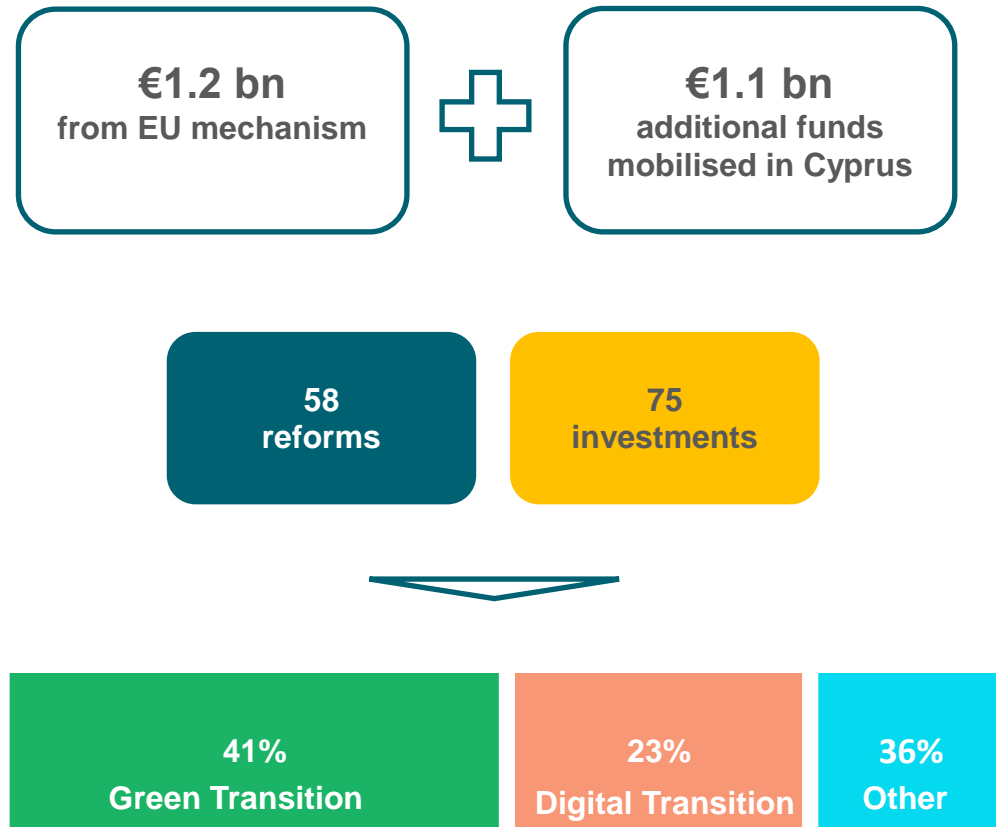


Volume of building permits



EU Recovery and Resilience Facility (RRF)

To mitigate the socioeconomic impact of the pandemic & to strengthen the resilience and competitiveness of the Cypriot economy



7.1% increase in GDP for 2022-2026



2.5% increase in employment for 2021-2026



+11,000 new high value-added jobs



preparing for a green and digital era



75 new investments to be initiated including:

- Interconnection between Cyprus, Greece and Israel (€100 mn)
- Promotion of diversification and competitiveness via introduction of financing schemes to SMEs and start-ups (€52 mn)
- Promotion of sustainable transport (eg: hybrid vehicles) (€49 mn)



58 reforms to be introduced including:

- Modernising public and local authorities, improving efficiency in judicial system
- Introducing green taxation
- Establishing e-government

Appendix- Recovery and Resilience Facility Estimated Budget

Policy axis/ Component	Estimated budget (€ mn)	% of total estimated budget
1 Public Health and civil protection- lessons learnt from the pandemic	74.1	6.1%
1.1 Resilient and effective health system and enhanced civil protection	74.1	6.1%
2 Accelerated transition to a green economy	447.6	37.1%
2.1 Climate neutrality, energy efficiency and renewable energy penetration	269.3	22.3%
2.2 Sustainability transition	91.3	7.6%
2.3 Smart and sustainable water management	87.3	7.2%
3 Strengthening the resilience and competitiveness of the economy	422.3	35.0%
3.1 New growth model and diversification of the economy	166.4	13.8%
3.2 Enhanced research and innovation	64.0	5.3%
3.3 Business support for competitiveness	51.4	4.3%
3.4 Modernising public and local authorities, making justice more efficient and fighting corruption	96.0	7.9%
3.5 Safeguarding fiscal and financial stability	44.5	3.7%
4 Towards a digital economy	89.4	7.4%
4.1 Upgrade infrastructure for connectivity	53.0	4.4%
4.2 Promote e-government	36.4	3.0%
5 Labour market, education and human capital	172.9	14.3%
5.1 Educational system modernization, upskilling and retraining	94.0	7.8%
5.2 Labour market	78.9	6.5%
Total RRP	1,206	100%
Green transition	c.491	c.40%
Digital transition	c.282	c.23%

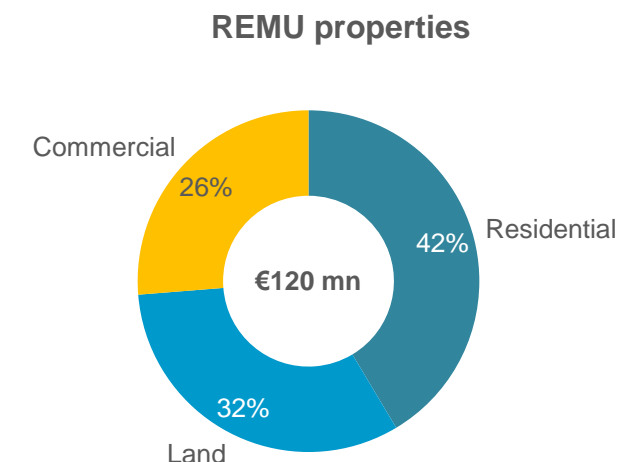
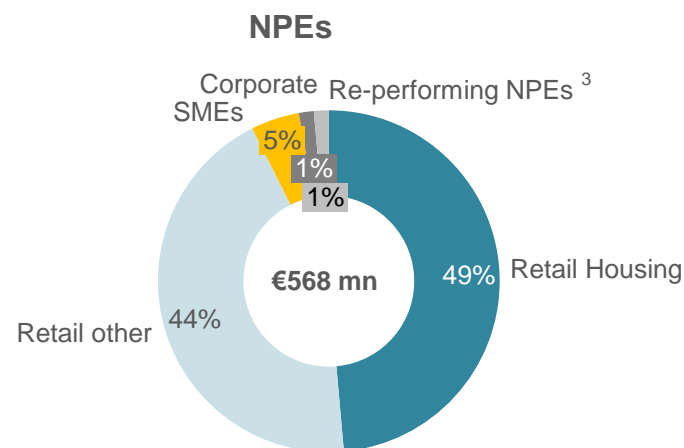
APPENDIX

Additional asset quality slides

€0.6 bn NPE sale agreed in 4Q2021, reducing NPE ratio to 7.5%¹

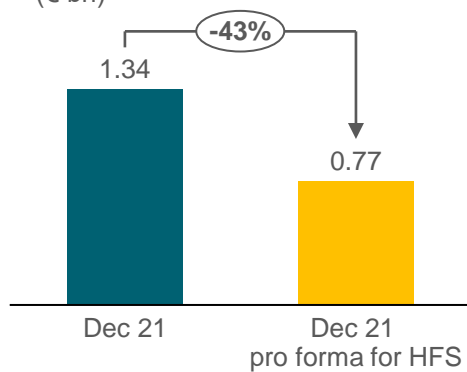
Helix 3

- Agreement for the sale of €568 mn NPEs and c.€120 mn REMU properties as at 30 Sep 2021
- Gross cash consideration of c.€385 mn
- Completion expected in 1H2022
- Accounting profit of c.€10 mn recorded in 3Q2021; +8 bps on CET1 as at 30 Sep 2021
- Overall by completion, total positive impact of 69 bps on the CET1 ratio

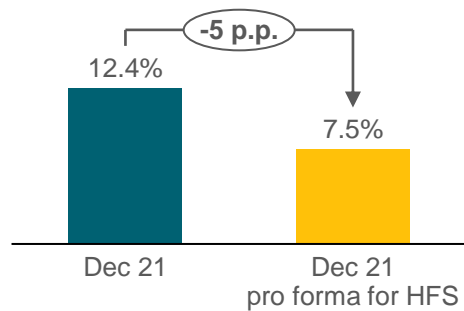


43% reduction of NPEs

(€ bn)

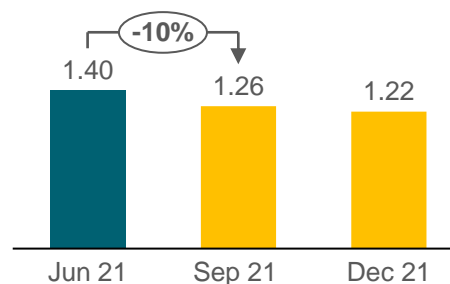


5 p.p. reduction in NPE ratio



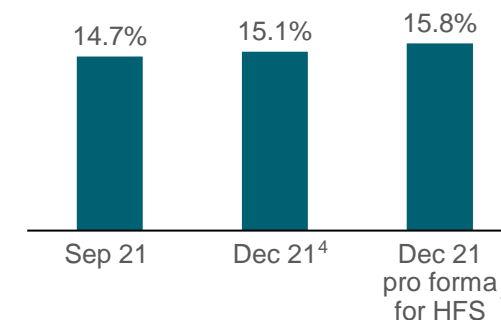
10% reduction of REMU stock

Book value (€ bn)



Overall, by completion c.70 bps capital accretive

CET1 ratio²

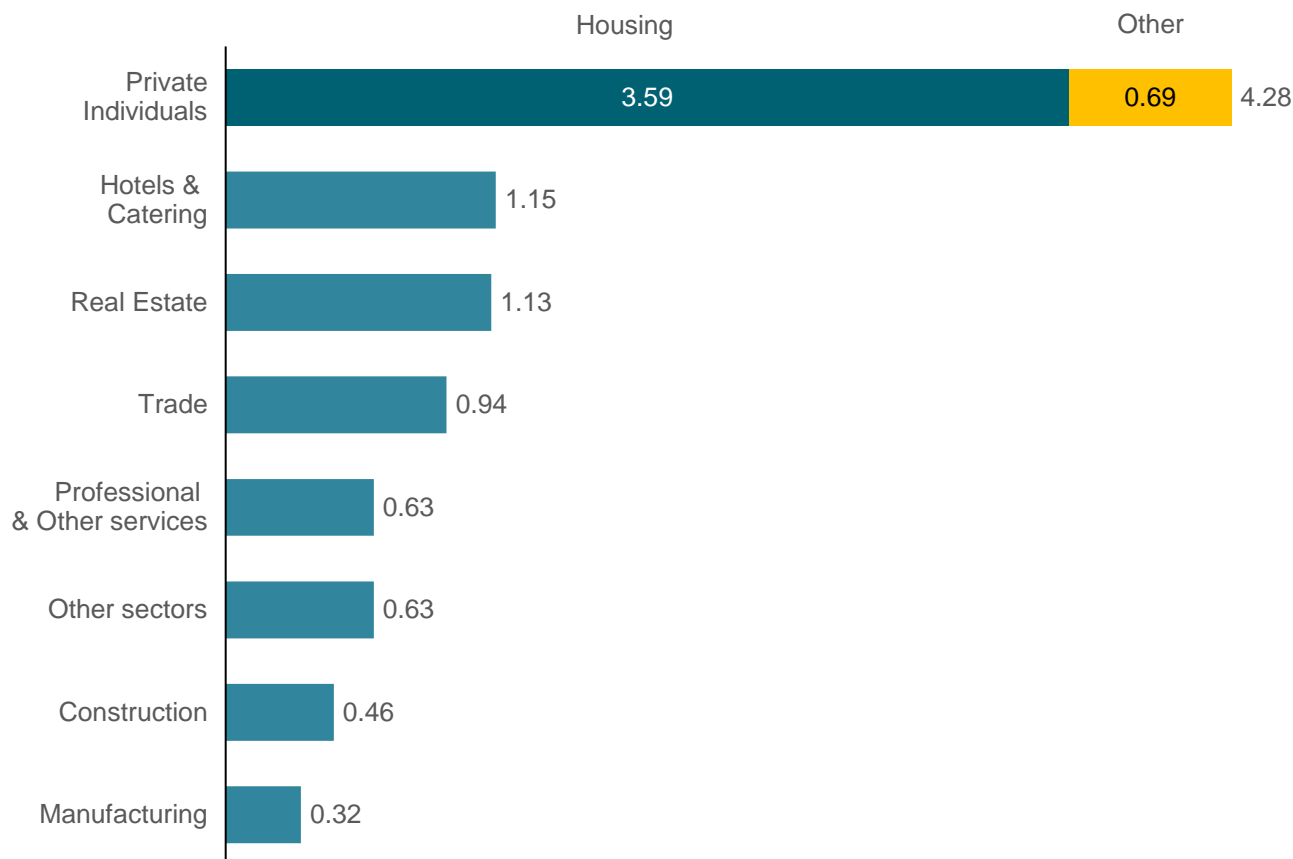


1) Pro forma for HFS
 2) Allowing for IFRS 9 and temporary treatment for certain FVOCI instruments transitional arrangements
 3) In pipeline to exit NPEs subject to meet all exit criteria; the analysis is performed on a customer basis
 4) CET1 (includes profits for the year ended 31 December 2021)

Well diversified loan portfolio with high quality collateral

Gross loans (excluding legacy)¹ by business sector of €9.54 bn

€ bn



LTV ²	Housing €3.59 bn	Other €0.69 bn	Business €5.26 bn
<80%	88%	35%	71%
>80%	12%	65%	29%

Private Individuals: €4.28 bn

- **Housing performing loans: €3.59 bn**
 - Low LTV² housing portfolio
 - 88% of portfolio with LTV²<80%
- **Other: €0.69 bn**
 - 62% secured portfolio of which:
 - 57% with property
 - 43% with other type of collateral

Business: €5.26 bn

- 71% of business portfolio with LTV² <80%

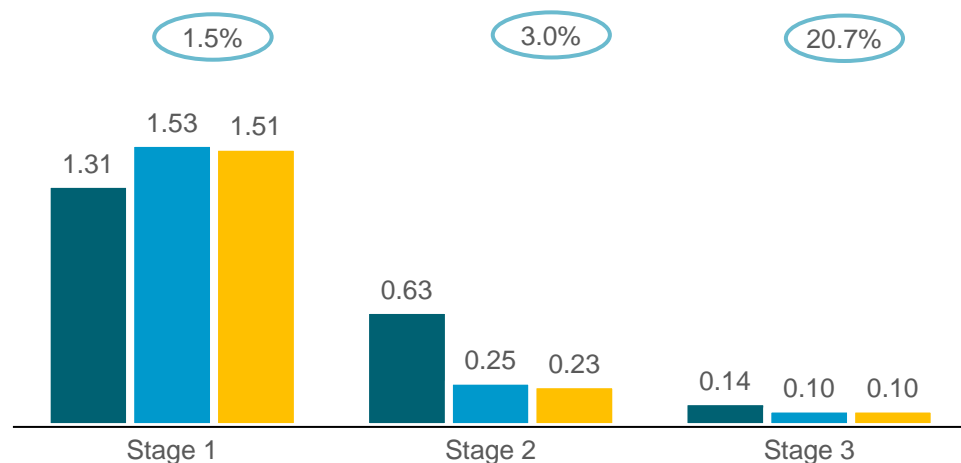
1) Gross loans as at 31 December 2021 of Corporate (incl. IB and W&M and Global Corporate), SME, Retail, and H/O

2) Loan to Value (LTV) is calculated as the Gross IFRS Balance to the indexed market value of the property. Under Pillar 3 disclosures LTV is calculated as the Gross IFRS Balance to the indexed market value of collateral. Collateral takes into consideration the mortgage amount registered in the land registry plus legal interest from registration date to the reference date

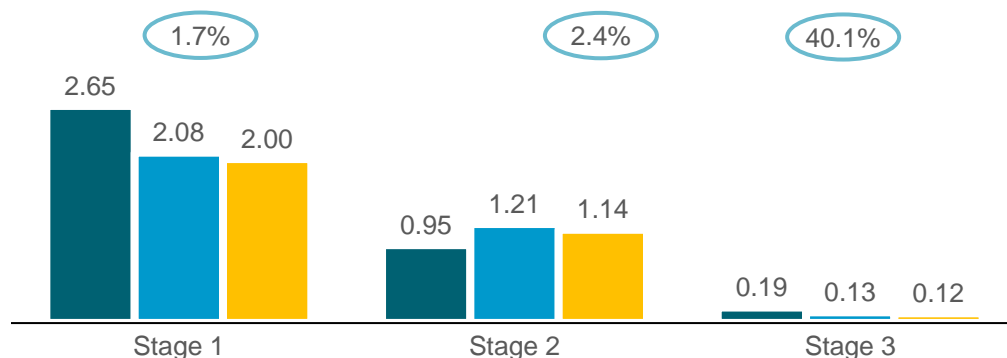
Decomposition of payment deferrals

IFRS 9 staging for expired loan payment deferrals

Private individuals: €1.84 bn¹



Businesses: €3.26 bn¹



○ Coverage ■ Dec 2020 ■ Sep 2021 ■ Dec 2021

Private Individuals

- Net reclassification of c.€18 mn from Stage 2 to Stage 1 mainly due to improved macro assumptions

Businesses

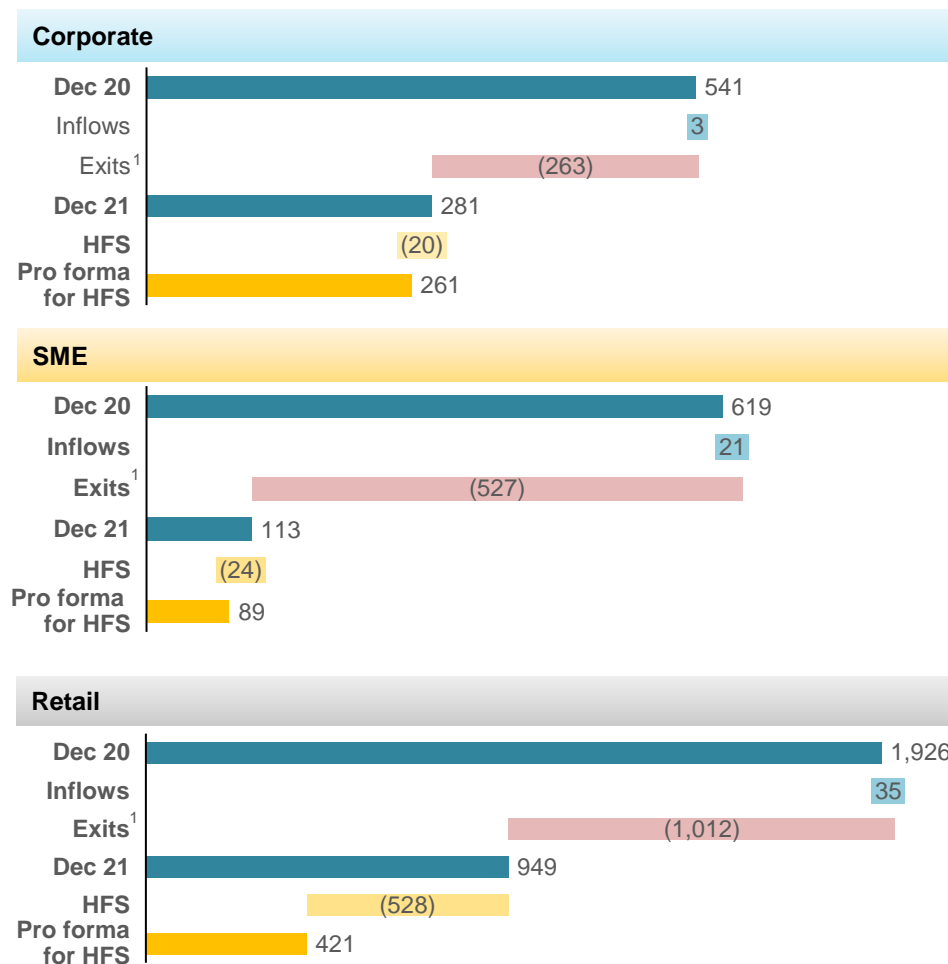
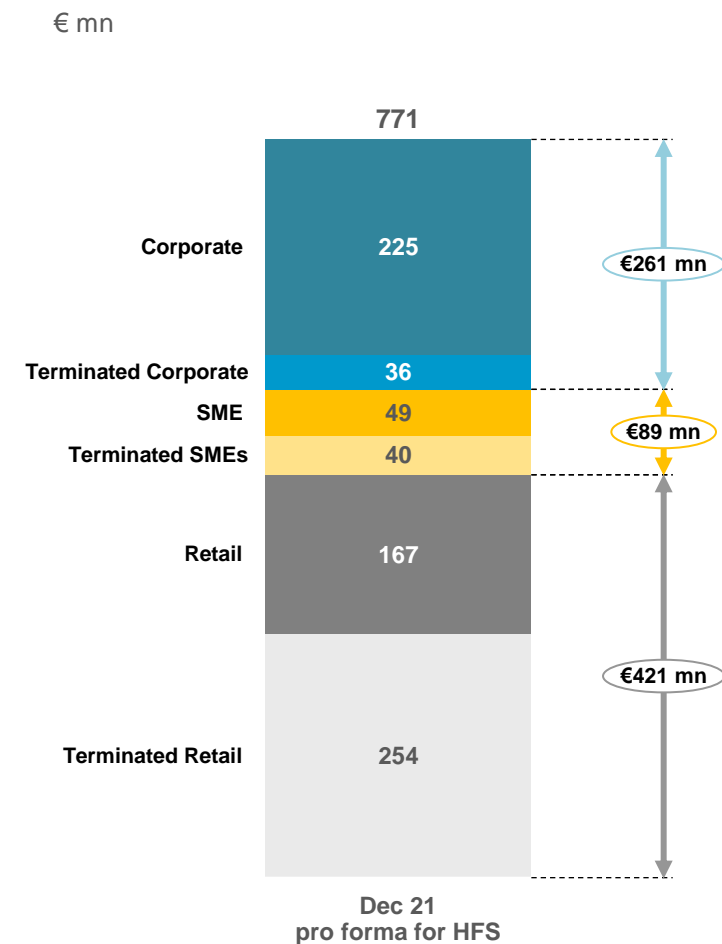
- Net reclassification of c.€46 mn from Stage 2 to Stage 1 in 4Q2021, mainly due to updated financial information

Adequate coverage of Stage 3 expired payment deferrals; higher than the coverage of re-performing NPEs² (slide 24)

1) As at 31 Dec 2021; includes current accounts and overdrafts of c. €0.26 bn (€0.02 bn for Private individuals and €0.24 bn for businesses)
 2) Re-performing: pipeline to exit NPEs subject to meet all exit criteria; the analysis is performed on a customer basis (formerly called Non-core NPEs)

Continuous progress across all segments

Focus shifts to Retail



Dec 2021 Pro forma

NPE ratio	5.6%
NPE coverage	83%
NPE total coverage	121%

Dec 2021 Pro forma

NPE ratio	7.5%
NPE coverage	64%
NPE total coverage	138%

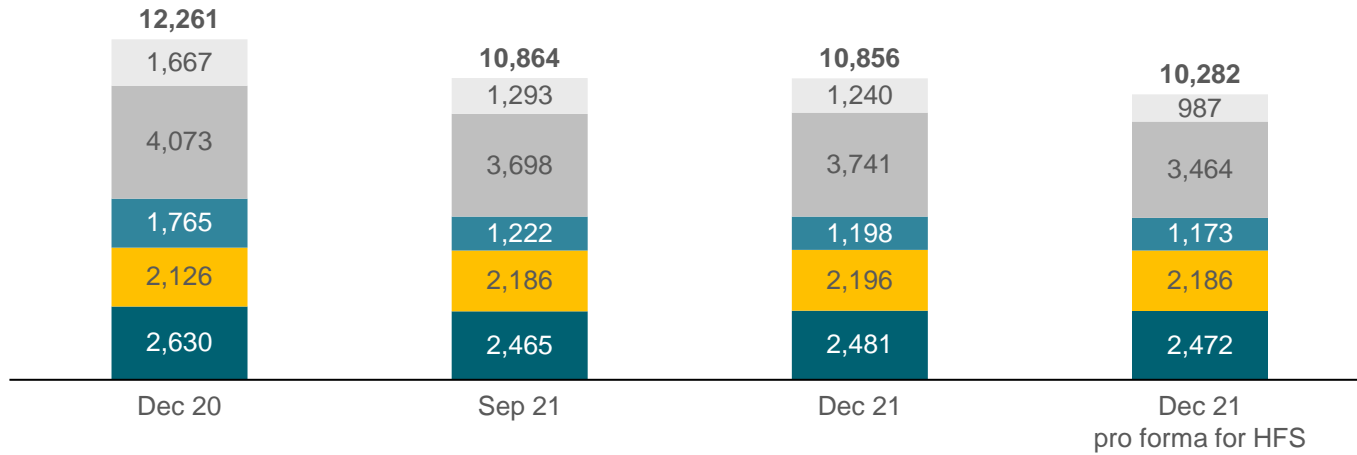
Dec 2021 Pro forma

NPE ratio	9.5%
NPE coverage	
➤ Retail Housing	44%
➤ Retail Other	52%
NPE total coverage	132%

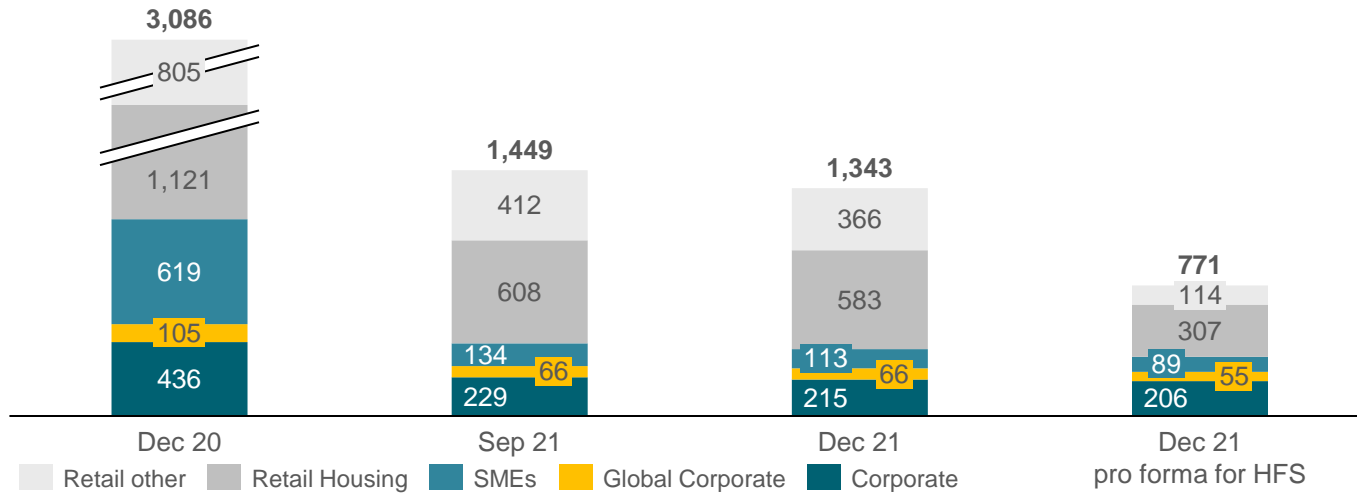
1) Through organic NPE reduction and NPE sale that was completed in June 2021 (Helix 2)

Gross loans and NPEs by Customer Type

Gross loans by customer type (€ mn)



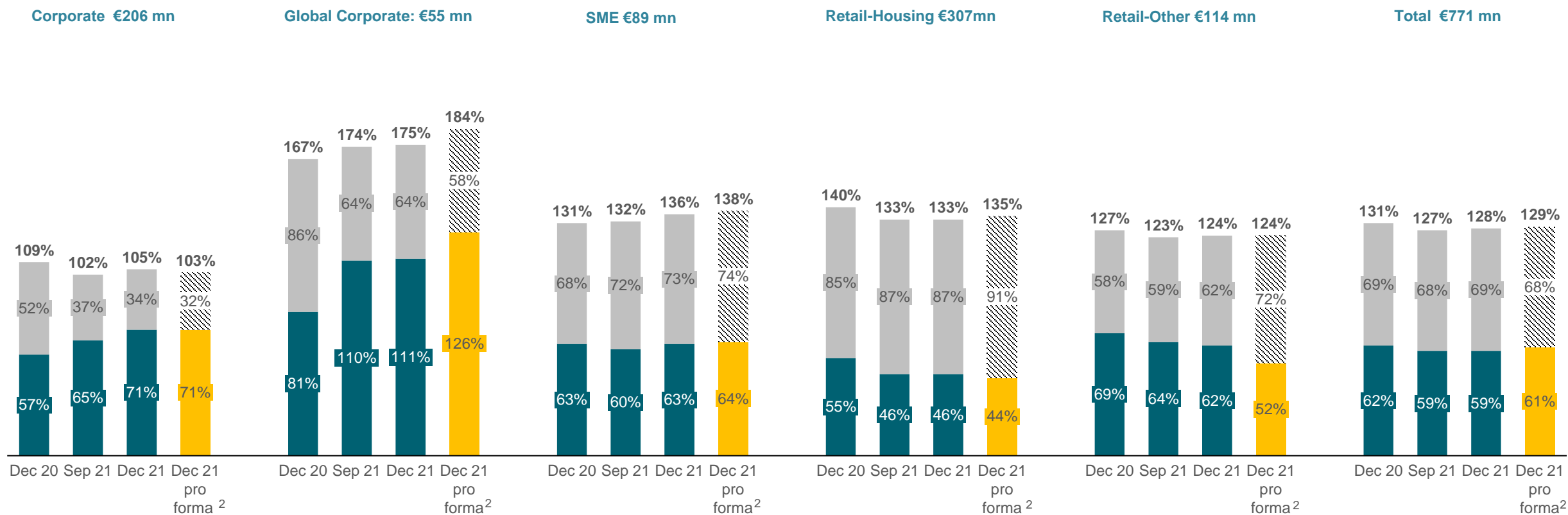
NPEs by customer type (€ mn)



NPE Coverage and Total coverage by segment

Coverage and collateral maintained

Tangible Collateral¹
 Allowance for expected loan credit losses



1) Restricted to Gross IFRS balance
 2) Pro forma for HFS

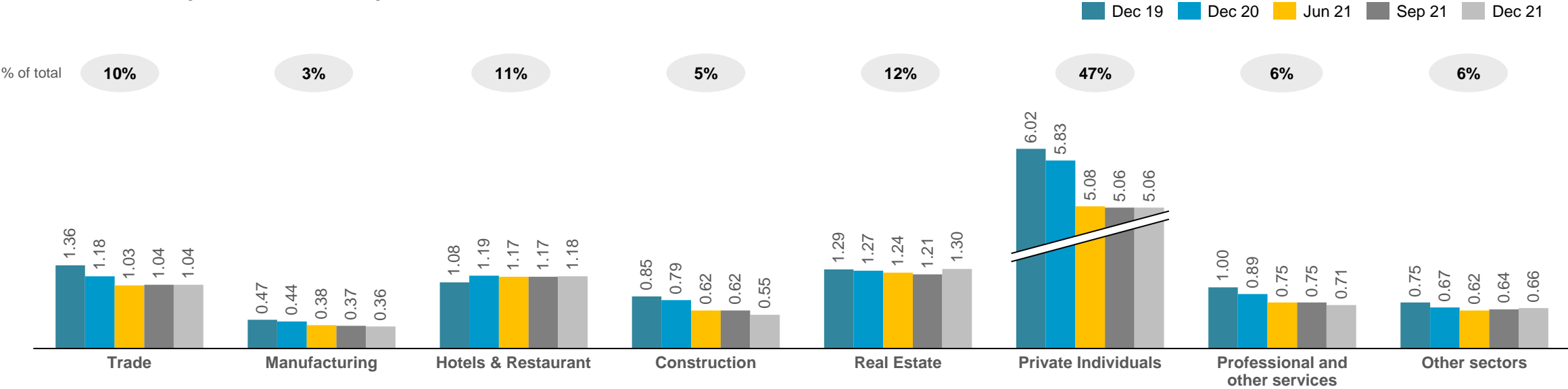
Asset quality- NPE analysis

(€ mn)	Dec-21	Sep-21	Jun-21	Mar-21	Dec-20	Dec-19
A. Gross Loans after Residual Fair value adjustment on initial recognition	10,678	10,683	10,708	12,055	12,031	12,551
Residual Fair value adjustment on initial recognition	178	181	185	226	230	271
B. Gross Loans	10,856	10,864	10,893	12,281	12,261	12,822
B1. Loans with no arrears	9,492²	9,385²	9,268²	9,230²	9,149	8,820
B2. Loans with arrears but not NPEs	21	31	36	39	26	122
1-30 DPD	16	23	29	27	21	88
31-90 DPD	5	8	7	12	5	34
B3. NPEs	1,343	1,449	1,589	3,012	3,086	3,880
With no arrears	348	363	413	536	548	722
Up to 30 DPD	4	5	11	15	16	54
31-90 DPD	10	11	16	35	26	76
91-180 DPD	19	24	31	18	18	121
181-365 DPD	49	41	16	31	81	263
Over 1 year DPD	913	1,005	1,102	2,377	2,397	2,644
NPE ratio (NPEs / Gross Loans)	12.4%	13.3%	14.6%	24.5%	25.2%	30.3%
Allowance for expected loan credit losses (including residual fair value adjustment on initial recognition¹)	792	849	947	1,869	1,902	2,096
Gross loans coverage	7%	8%	9%	15%	16%	16%
NPEs coverage	59%	59%	60%	62%	62%	54%

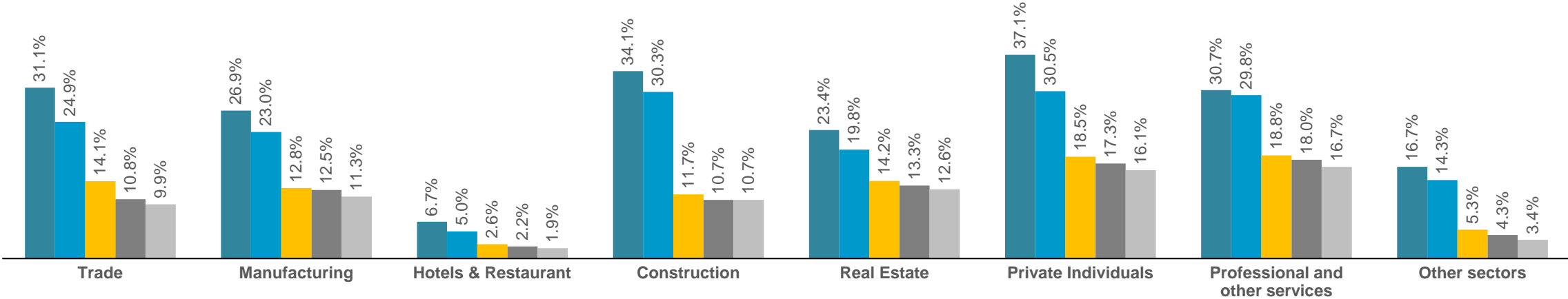
- 1) Comprise (i) loan credit losses for impairment of customer loans and advances, (ii) the residual fair value adjustment on initial recognition of loans acquired from Laiki Bank and on loans classified at FVPL, and (iii) loan credit losses on off-balance sheet exposures disclosed on the balance sheet within other liabilities
- 2) Includes c.€138 mn loans with "non-material" arrears as at 31 Dec 2021 which are calculated based on the new EBA regulation on Definition of Default implemented as of 1 Jan 2021, affecting the calculation of Days-Past-Due. Non material arrears amounted to c.€171 mn as at 31 March 2021, c.€143 mn as at 30 June 2021 and €139 mn as at 30 Sep 2021

Analysis of gross loans and NPE ratio by Economic activity

Gross loans by economic activity (€ bn)

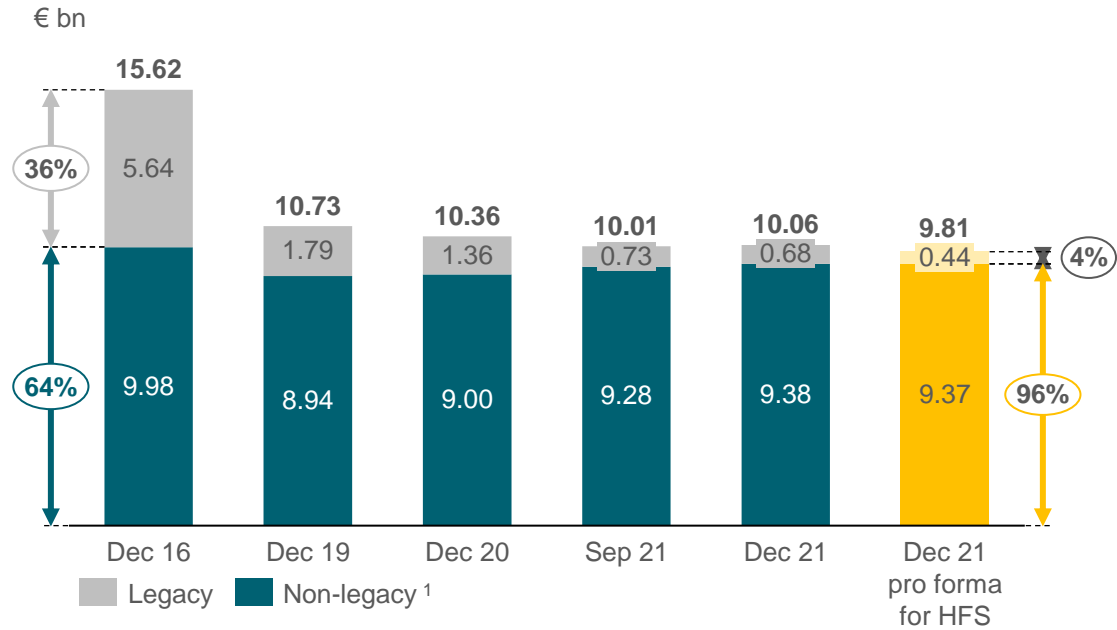


NPE ratio by economic activity

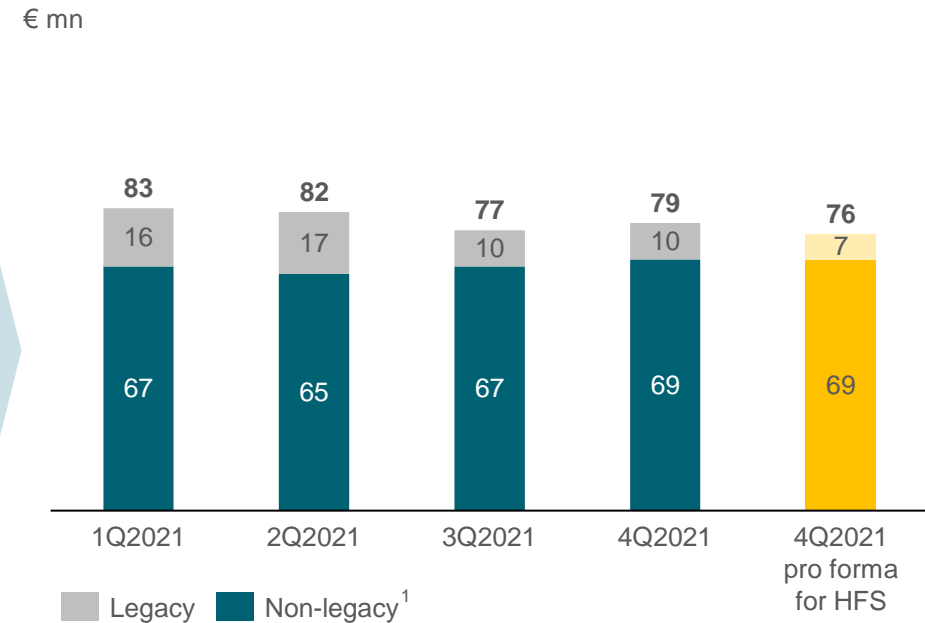


Balance sheet de-risking results in a smaller but safer loan book

Net Loans: Non-legacy¹ vs Legacy



Interest Income on Loans: Non-legacy¹ vs Legacy



- Lower but higher quality income resulting from balance sheet de-risking
- Interest income of non-legacy¹ book increased to €69 mn reflecting increased volume of loans
- Interest income of legacy book remained flat qoq at €10 mn
- **Interest on Net NPEs not received in cash, fully provided**

1) Gross loans of Corporate (incl. IB and W&M and Global Corporate), SME, Retail, and H/O

Risk adjusted yield will rise as Legacy book reduces

	Non-Legacy	Legacy	Group	
	FY2021	FY2021	FY2021	
Profitability	Interest Income on loans (€ mn) (pre FTP)	268	53	321
	Loan credit losses (€ mn)	16	(82)	(66)
	Interest Income net of loan credit losses (€ mn)	284	(29)	255
	Cost of Risk	(0.17%)	3.77%	0.57%
	Effective Yield	2.92%	5.48%	3.17%
Capital & balance Sheet	Average Net Loans (€ mn)	9,195	964	10,159
	RWA Intensity	38%	99%	43%

Global corporate, Corporate IB, W&M

RRD

SME and Retail Banking

REMU

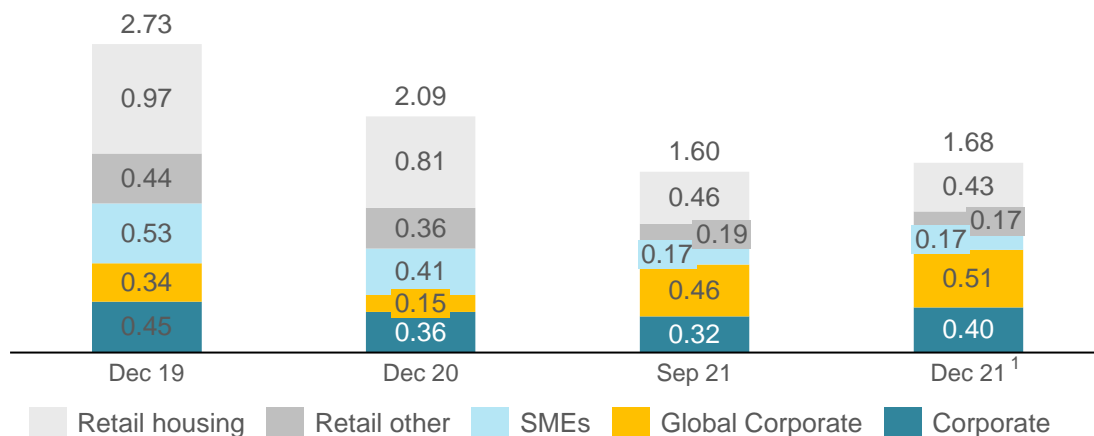
Overseas non core

- Non-Legacy Book is expected to grow and to increasingly drive Group results
- Legacy book revenues predominantly driven by loan credit losses unwinding (but offset via loan credit losses)
- Interest on Net NPEs not received in cash, fully provided (€2 mn in 4Q2021 and €15 mn in FY2021)
- As Legacy book reduces:
 - Group risk adjusted yield expected to rise
 - Group Risk intensity expected to fall supporting CET1 ratio build

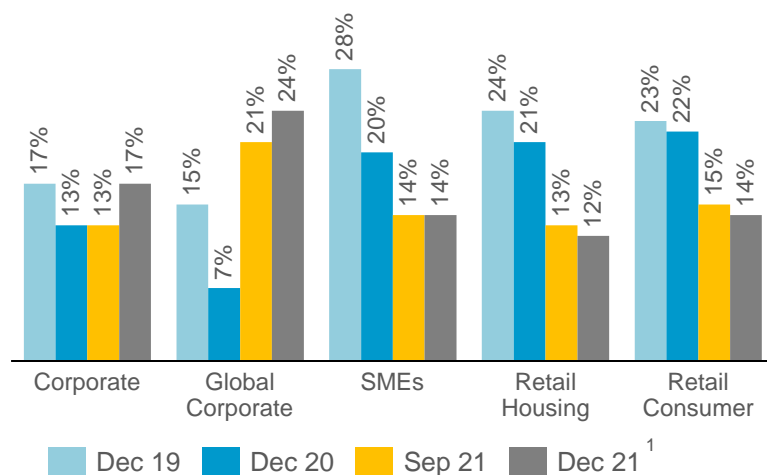
1) Interest Income on loans net of allowance for expected loan credit losses/Average Net Loans

Rescheduled Loans

Rescheduled loans by customer type (€ bn)



Rescheduled loans % gross loans by customer type



Rescheduled loans-Asset Quality

31 Dec 2021	€ '000
Stage 1	6,883
Stage 2	830,712
Stage 3	565,338
POCI	66,249
FVPL	212,589
Total	1,681,771

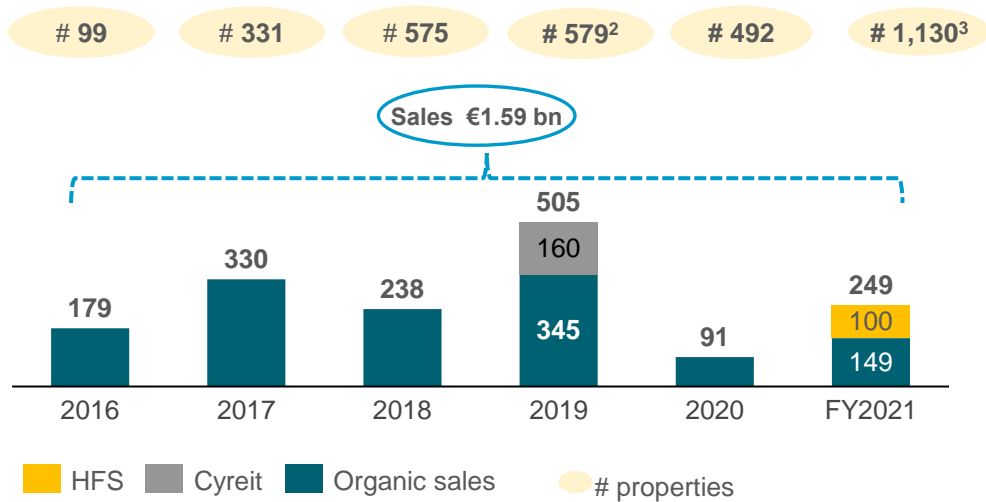
Fair value of collateral and credit enhancements

Loans and advances to customers	31 Dec 2021 (€ mn)
Cash	476
Securities	587
Letters of credit / guarantee	144
Property	15,639
Other	302
Surplus collateral	(8,050)
Net collateral	9,098

REMU- the engine for dealing with foreclosed assets

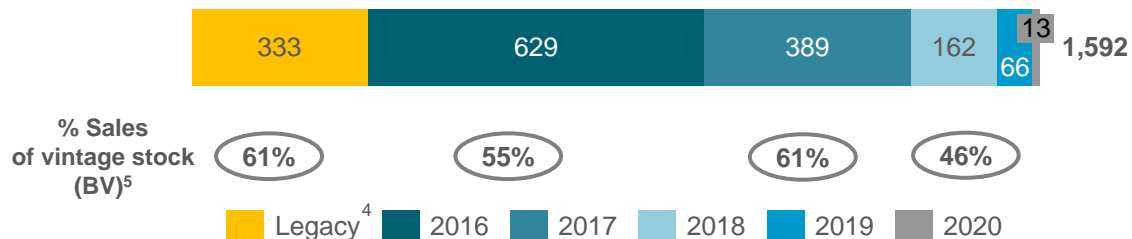
€1.59 bn sales of 3,206 properties across all property classes since set-up

Sales € mn (contract prices¹)

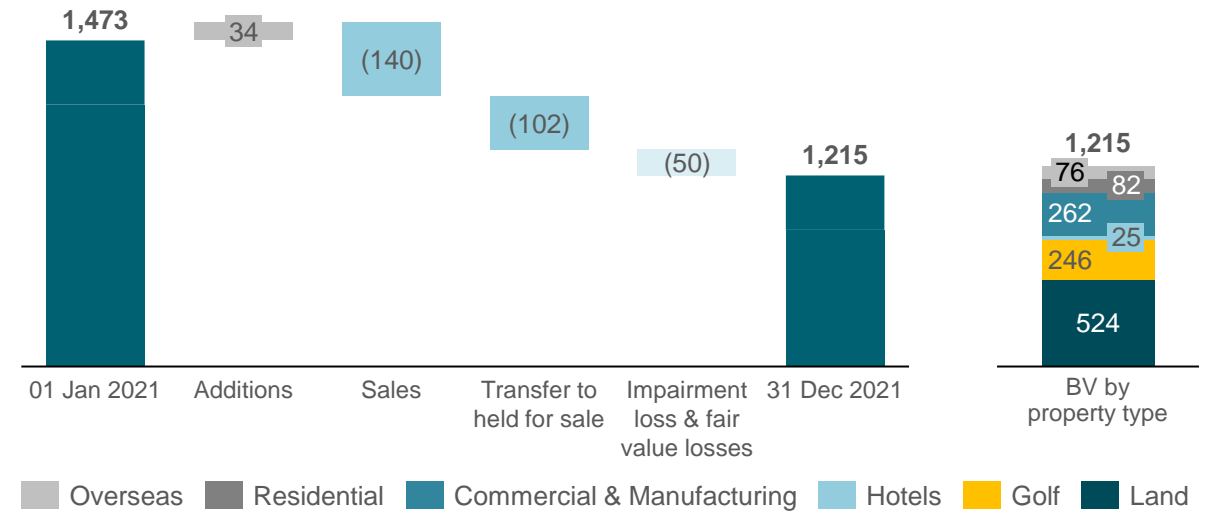


Breakdown of cumulative sales¹

by on-boarding year (€ mn)



Evolution of properties managed by REMU



- 1,130 properties sold in FY2021; 703 via organic sales
- Strong pipeline of €109 mn by contract value as at 31 Dec 2021, of which €47 mn related to SPAs signed

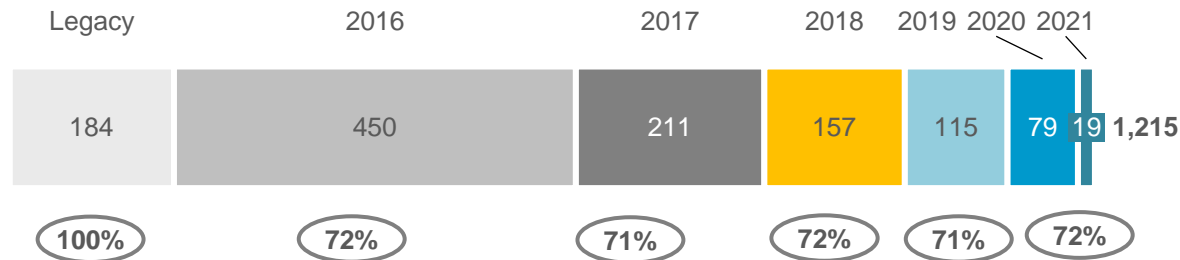
1) Amounts as per Sales purchase Agreements (SPAs)
 2) Number of properties sold include 21 properties from the disposal of Cyreit and 23 properties from Helix 1
 3) Number of properties include 421 properties from Project Helix 3 and 6 from Project Helix 3

4) Legacy properties relate to properties that were on-boarded before REMU set-up in January 2016
 5) The BV of the properties disposed at the date of disposal as a proportion of the: BV of the properties disposed at the time of the disposal plus the BV of the residual properties managed by REMU as at 31 December 2021

REMU- the engine for dealing with foreclosed assets

On-board assets in REMU at conservative c.25%-30% discount to OMV

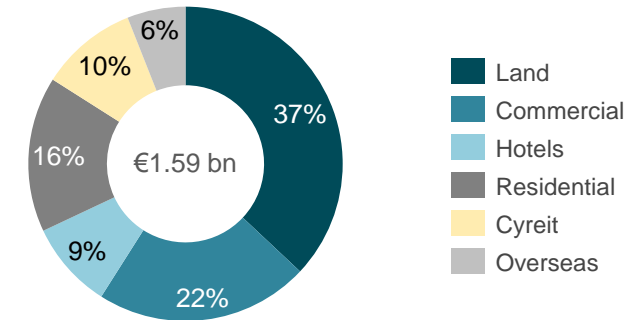
BV € mn



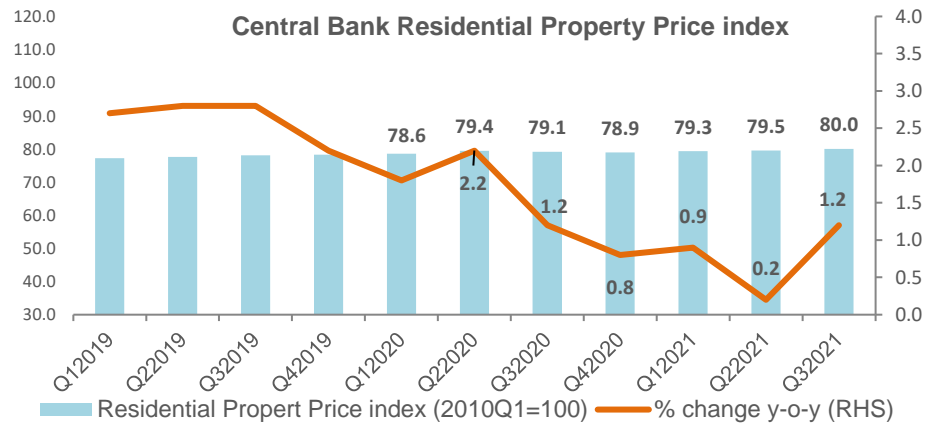
○ avg on-boarded value as a % of OMV¹

Cumulative sales by property type; 37% of sales relate to land

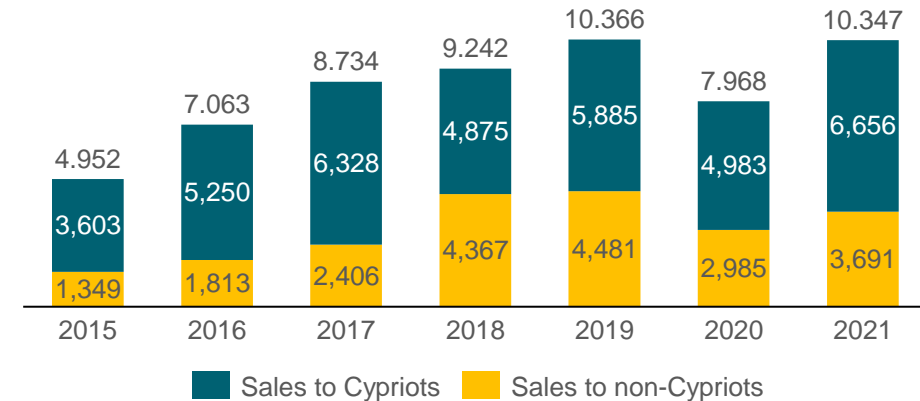
Sales contract price



Real Estate Market property prices up 1.2% yoy in 3Q2021²



Sales contracts (excl. DFAs)³ for FY2021 up 30% yoy



1) Open market value at on-boarding date
 2) Based on Residential price index published by Central Bank dated 23 January 2022
 3) Based on data from Land of Registry- Sales contracts

APPENDIX

Additional financial information

Consolidated Balance Sheet

Assets (€ mn)	31.12.2021	31.12.2020	% change
Cash and balances with Central Banks	9,231	5,653	63%
Loans and advances to banks	292	403	-28%
Debt securities, treasury bills and equity investments	2,139	1,913	12%
Net loans and advances to customers	9,836	9,886	-1%
Stock of property	1,112	1,350	-18%
Investment properties	118	128	-8%
Other assets	1,876	1,550	21%
Non current assets and disposal groups held for sale	359	631	-43%
Total assets	24,963	21,514	16%

Liability and Equity (€ mn)	31.12.2021	31.12.2020	% change
Deposits by banks	457	392	17%
Funding from Central Bank	2,970	995	-
Customer deposits	17,531	16,533	6%
Loan stock	643	272	-
Other liabilities	1,281	1,247	3%
Total liabilities	22,882	19,439	18%
Shareholders' equity	1,839	1,831	0%
Other equity instruments	220	220	-
Total equity excluding non-controlling interests	2,059	2,051	0%
Non controlling interests	22	24	-8%
Total equity	2,081	2,075	0%
Total liabilities and equity	24,963	21,514	16%

Risk Weighted Assets– Regulatory Capital

Risk Weighted Assets by Geography (€ mn)

	31.12.19	31.12.20	30.09.21	31.12.21	31.12.21 Pro forma for HFS
Cyprus	12,678	11,477	10,860	10,595	10,245
United Kingdom	48	23	23	0	0
Romania	29	26	20	13	13
Greece	121	105	87	84	84
Other	14	5	1	2	2
RWAs	12,890	11,636	10,991	10,694	10,344
RWA intensity	61%	54%	45%	43%	41%

Risk Weighted Assets by type of risk (€ mn)

	31.12.19	31.12.20	30.09.21	31.12.21	31.12.21 Pro forma for HFS
Credit risk	11,547	10,505	9,860	9,678	9,328
Market risk	-	-	-	-	-
Operational risk	1,343	1,131	1,131	1,016	1,016
Total	12,890	11,636	10,991	10,694	10,344

Reconciliation of Group Equity to CET1

€ mn	31.12.21
Group Equity per financial statements	2,081
Less: Intangibles ²	(30)
Less: Deconsolidation of insurance and other entities	(200)
Less: Regulatory adjustments	20
Less: Revaluation reserves and equity instruments transferred to AT1	(251)
CET1¹	1,620
Risk Weighted Assets	10,694
CET1 ratio^{1,3}	15.1%

Equity and Regulatory Capital (€ mn)

	31.12.20	30.09.21	31.12.21 ³
Total equity excl. non-controlling interests	2,051	2,066	2,059
CET1 capital	1,723	1,612	1,620
Tier I capital	1,943	1,832	1,840
Tier II capital	192	329	300
Total regulatory capital (Tier I + Tier II)	2,135	2,161	2,140

1) Allowing for IFRS 9 and temporary treatment for certain FVOCI instruments transitional arrangements

2) As per amendments introduced with Regulation 2020/873

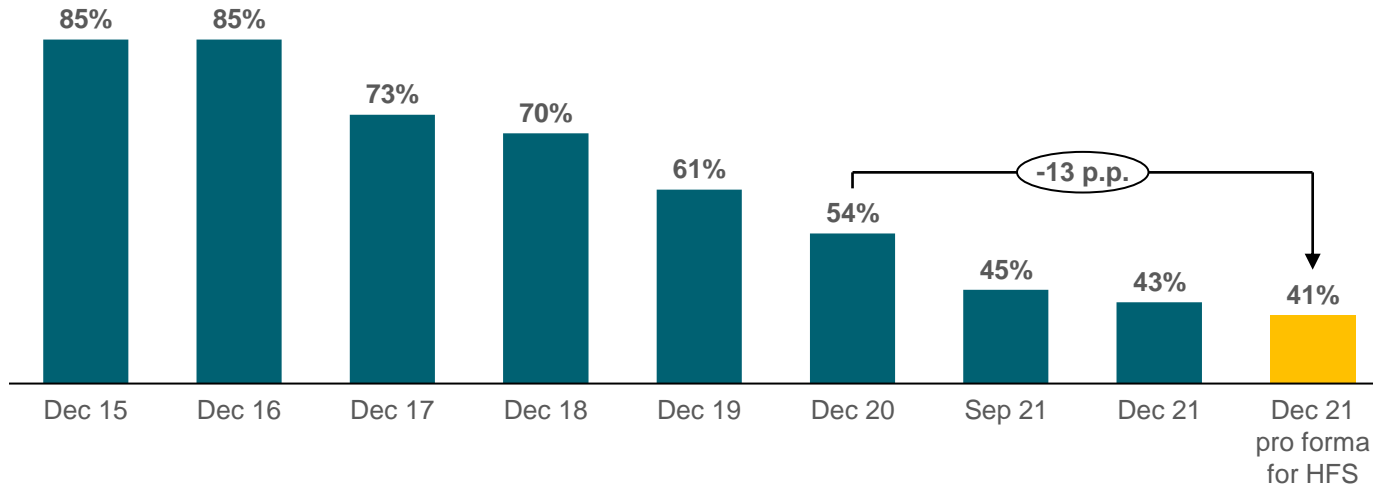
3) Capital amounts and ratios include profits for the year ended 31 December 2021 respectively

Pro forma for HFS, RWA intensity reduced to 41%

RWAs reduced by €1,292 mn since Dec 2020

RWAs	Dec 15	Dec 16	Dec 17	Dec 18	Dec 19	Dec 20	Sep 21	Dec 21	Dec 21 Pro forma for HFS
€ bn	19,666	18,865	17,260	15,373	12,890	11,636	10,991	10,694	10,344

RWA intensity decreased to 41% pro forma for HFS

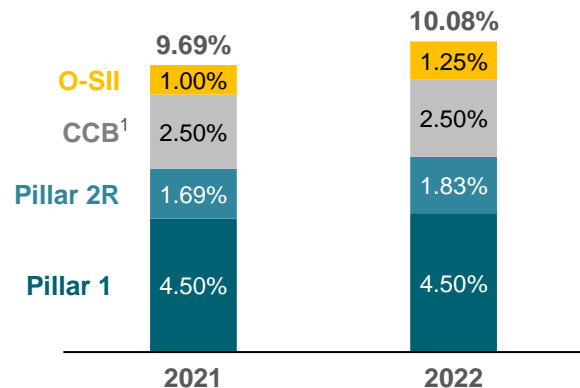


- Pro forma for HFS, RWA intensity decreased to 41%, 13 p.p. in FY2021, driven mainly by the completion of Helix 2 and the reduction in operational risk

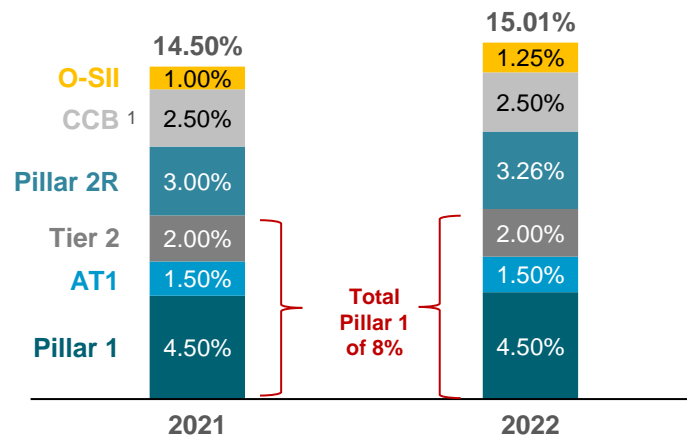
SREP requirements

SREP requirements for 2021 and 2022

CET1 ratio



Total capital ratio



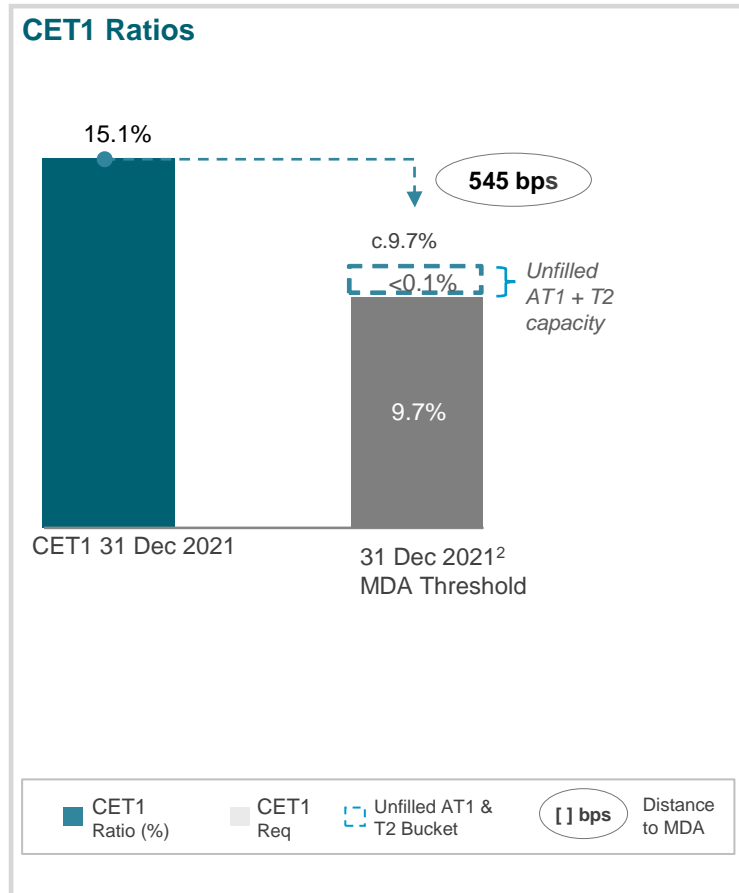
SREP Requirement

- CET1 and Total capital ratio minimum capital requirements for 2022 set at to 10.08% and 15.01% respectively, following c.26 bps² add-on in P2R due to ECB's prudential provisioning expectations and 25 bps phasing in of O-SII buffer
- P2R add-on is dynamic and can be reduced during 2022 on the basis of in-scope NPEs and level of provisioning
- Decrease in P2G more than offsets P2R increase in CET1 ratio
- Total O-SII buffer reduced by 50 bps to 1.5%; phasing-in of 25 bps on 1 January 2022 and 1 January 2023
- New SREP requirements are effective from 1 March 2022

1) In accordance with the legislation in Cyprus which has been set for all credit institutions the applicable rate of the CCB was fully phased in at 2.5% in 2019
 2) Takes into consideration Helix 3

Buffer to MDA Restrictions Level & Distributable Items¹

Maximum Distributable Amount for BOCH



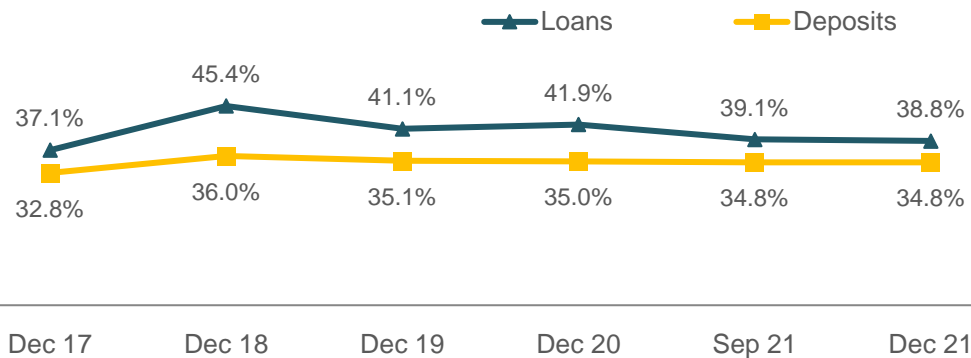
- No prohibition applies to the payment of coupons on any AT1 capital instruments issued by the Company and the Bank
- Significant CET1 MDA buffer as at 31 Dec 2021: 545 bps (€583 mn)
- Following the 2021 SREP, the Company and the Bank are still be under equity dividend distribution prohibition for 2022
- Previous variable pay restriction was lifted

1) Distributable Items definition per CRR

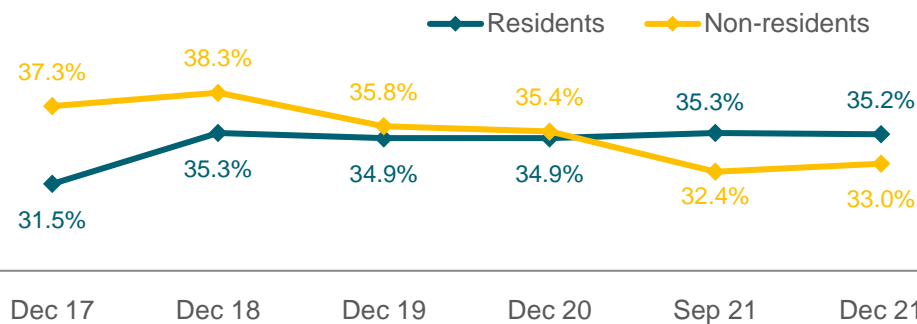
2) Including phasing in of O-SII buffer (+25 bps). In November 2021, the Bank received notification from the CBC that the final O-SII buffer is reduced by 50 bps to 1.5%, therefore the phasing-in of the O-SII buffer on 1 January 2022 and 1 January 2023 has been revised to 0.25% for each period.

Cypriot business

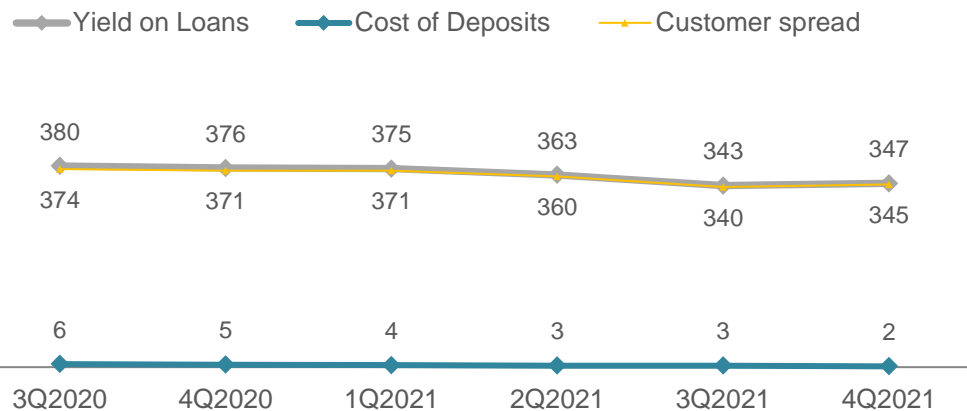
Loan market share stable qoq post completion of Helix 2



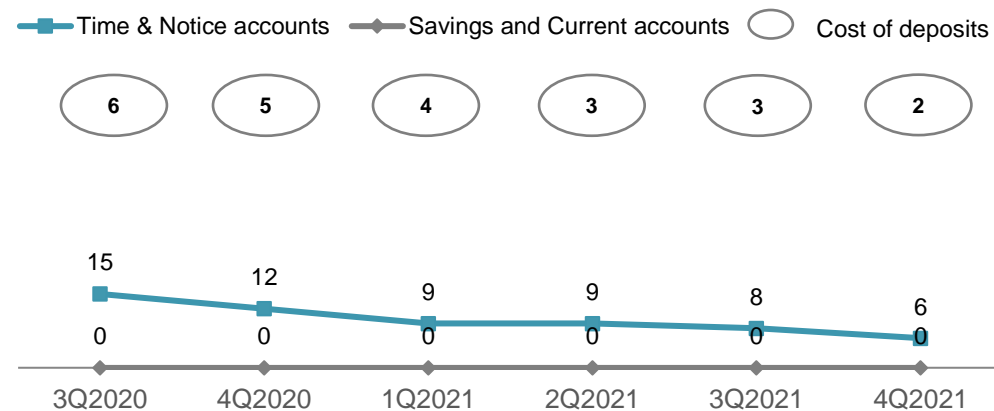
Strong market shares in resident and non-resident deposits



Average contractual interest rates (bps) (Cy)



Customer deposit rates (bps) (Cy)



Income Statement bridge¹ for FY2021

€ mn	Underlying basis	NPE sales	Other	Statutory Basis
Net interest income	296	-	-	296
Net fee and commission income	172	-	-	172
Net foreign exchange gains and net gains/(losses) on financial instrument transactions and disposal/dissolution of subsidiaries	24	-	(30)	(6)
Insurance income net of claims and commissions	61	-	-	61
Net gains/(losses) from revaluation and disposal of investment properties and on disposal of stock of properties	13	(1)	-	12
Other income	15	-	-	15
Total income	581	(1)	(30)	550
Total expenses	(383)	(16)	(23)	(422)
Operating profit	198	(17)	(53)	128
Loan credit losses	(66)	13	17	(36)
Impairments of other financial and non-financial instruments	(36)	(19)	-	(55)
Reversal net of provisions for litigation, claims, regulatory and other matters	2	-	(2)	-
Profit before tax and non-recurring items	98	(23)	(38)	37
Tax	(5)	-	-	(5)
Profit attributable to non-controlling interests	(2)	-	-	(2)
Profit after tax and before non-recurring items (attributable to the owners of the Company)	91	(23)	(38)	30
Advisory and other restructuring costs - organic	(22)	-	22	-
Profit after tax – Organic (attributable to the owners of the Company)	69	(23)	(16)	30
Provisions/net loss relating to NPE sales	(7)	7	-	-
Restructuring and other costs relating to NPE sales	(16)	16	-	-
Restructuring costs – Voluntary Staff Exit Plan (VEP)	(16)	-	16	-
Profit after tax - attributable to the owners of the Company	30	-	-	30

1) Please refer to section B1 "Reconciliation of income statement for the year ended 31 December 2021" between statutory and underlying basis of the Group Financial Results

Income Statement

€ mn	4Q2021	3Q2021	qoq%
Net Interest Income	73	71	2%
Net fee and commission income	44	44	-1%
Net foreign exchange gains/(losses) on financial instrument transactions and disposal/dissolution of subsidiaries and associates	10	6	87%
Insurance income net of claims and commissions	18	12	60%
Net gains from revaluation and disposal of investment properties and on disposal of stock of properties	5	2	99%
Other income	4	4	-6%
Total income	154	139	11%
Staff costs	(50)	(51)	-
Other operating expenses	(37)	(38)	-3%
Special levy on deposits and other levies/contributions	(12)	(9)	26%
Total expenses	(99)	(98)	1%
Operating profit	55	41	33%
Loan credit losses	(9)	(22)	-55%
Impairments of other financial and non-financial assets	(23)	(2)	-
Net reversal/(provisions) for litigation, claims, regulatory and other matters	8	(2)	-
Total loan credit losses, impairments and provisions	(24)	(26)	-7%
Profit before tax and non-recurring items	31	15	96%
Tax	(2)	(2)	2%
(Loss)/profit attributable to non-controlling interests	(2)	-	-
Profit after tax and before non-recurring items (attributable to the owners of the Company)	27	13	101%
Advisory and other restructuring costs – organic	(3)	(1)	-
Profit after tax – organic (attributable to the owners of the Company)	24	12	96%
Net (loss)/profit relating to NPE sales	(1)	10	-
Restructuring and other costs	(13)	(3)	-
Profit after tax (attributable to the owners of the Company)	10	19	-46%

Analysis of Interest Income and Interest Expense

Analysis of Interest Income (€ mn)	4Q2020	1Q2021	2Q2021	3Q2021	4Q2021
Loans and advances to customers	89	83	82	77	79
Loans and advances to banks and central banks	2	3	7	10	11
Investment at amortised costs	2	2	2	2	2
Investments FVOCI	4	3	3	3	3
Investments classified as loans and receivables					
	97	91	94	92	95
Trading Investment					
Derivative financial instruments	8	8	4	2	2
Other investments at fair value through profit or loss					
Total Interest Income	105	99	98	94	97

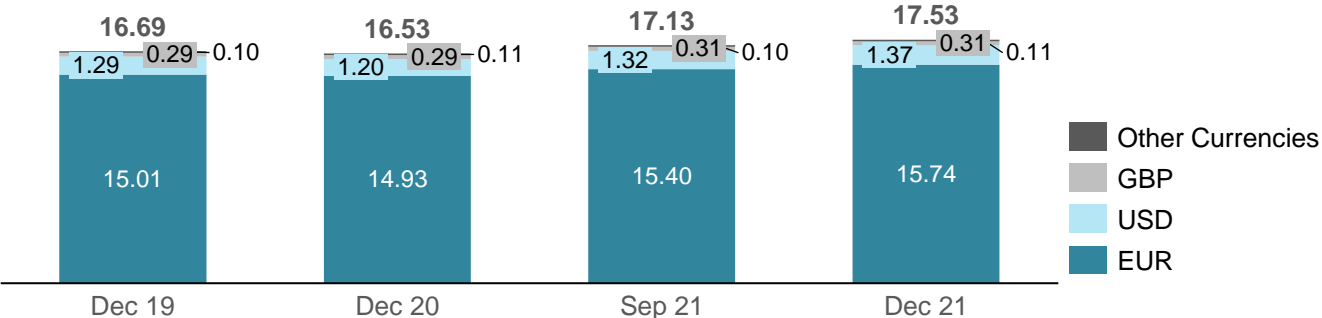
Analysis of Interest Expense (€ mn)	4Q2020	1Q2021	2Q2021	3Q2021	4Q2021
Customer deposits	(3)	(2)	(2)	(1)	(1)
Funding from central banks and deposits by banks	0	0	0	0	0
Loan stock	(6)	(6)	(6)	(8)	(8)
Repurchase agreements	0	0	0	0	0
Negative interest on loans and advances to banks and central banks	(6)	(5)	(8)	(9)	(10)
	(15)	(13)	(16)	(18)	(19)
Derivative financial instruments	(10)	(10)	(6)	(5)	(5)
Total Interest Expense	(25)	(23)	(22)	(23)	(24)

Income Statement by business line for FY2021

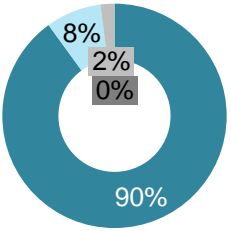
€ mn	Consumer Banking	SME Banking	Corporate Banking	Global corporate	International Banking	Wealth & Markets	RRD	REMU	Insurance	Treasury	Other	Total
Net interest income/(expense)	77	29	51	56	8	-	48	(3)	-	22	8	296
Net fee & commission income/(expense)	46	9	14	9	55	6	13	-	(8)	2	26	172
Other income	2	1	1	-	6	4	-	17	61	10	11	113
Total income	125	39	66	65	69	10	61	14	53	34	45	581
Total expenses	(157)	(25)	(26)	(22)	(30)	(9)	(39)	(21)	(21)	(11)	(22)	(383)
Operating (loss)/ profit	(32)	14	40	43	39	1	22	(7)	32	23	23	198
Loan credit losses of customer loans net of gains/(losses) on derecognition of loans and changes in expected cash flows	13	3	6	(5)	1	-	(77)	-	-	-	(7)	(66)
Impairment of other financial and non financial instruments	-	-	-	-	-	-	-	(28)	-	-	(8)	(36)
Net reversal/(provision) for litigation, claims, regulatory and other matters	-	-	-	-	-	-	-	-	-	-	2	2
(Loss)/profit before tax	(19)	17	46	38	40	1	(55)	(35)	32	23	10	98
Tax	2	(2)	(6)	(5)	(5)	-	7	4	(4)	(3)	7	(5)
Profit attributable to non controlling interest	-	-	-	-	-	-	-	-	-	-	(2)	(2)
Profit/(loss) after tax and before non-recurring items (attributable to the owners of the Company)	(17)	15	40	33	35	1	(48)	(31)	28	20	15	91

Analysis of Deposits

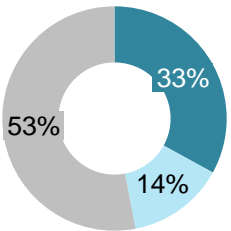
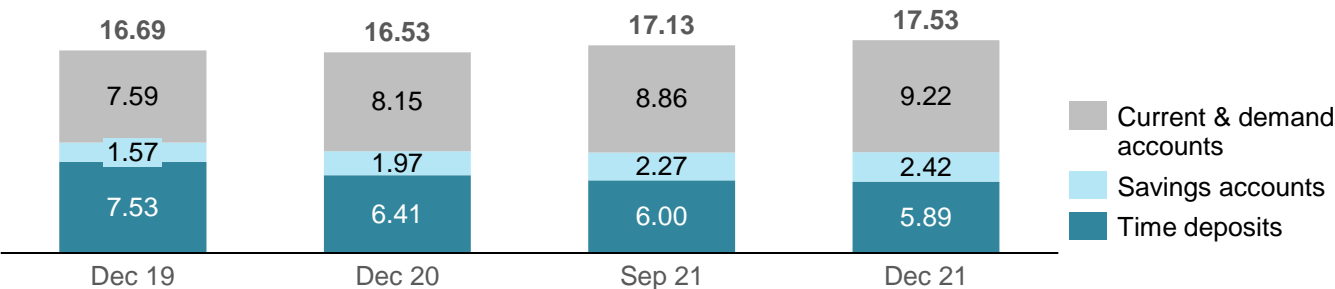
Deposits by Currency (€ bn)



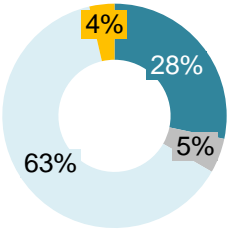
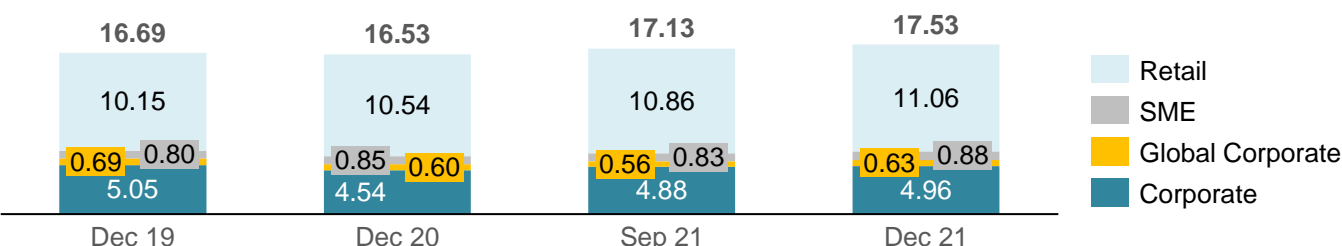
Dec 21



Deposits by Type (€ bn)



Deposits by customer Sector (€ bn)



APPENDIX

Glossary & Definitions

Glossary & Definitions

Advisory and other restructuring costs	Comprise mainly (a) fees of external advisors in relation to: (i) disposal of operations and non-core assets, and (ii) customer loan restructuring activities, and (b) the cost of the tender offer for the Old T2 Capital Notes.
Allowance for expected loan credit losses (previously 'Accumulated provisions')	Comprises (i) allowance for expected credit losses (ECL) on loans and advances to customers (including allowance for expected credit losses on loans and advances to customers held for sale), (ii) the residual fair value adjustment on initial recognition of loans and advances to customers (including residual fair value adjustment on initial recognition on loans and advances to customers classified as held for sale), (iii) allowance for expected credit losses for off-balance sheet exposures (financial guarantees and commitments) disclosed on the balance sheet within other liabilities, and (iv) the aggregate fair value adjustment on loans and advances to customers classified and measured at FVPL.
AIEA	This relates to the average of 'interest earning assets' as at the beginning and end of the relevant quarter. Average interest earning assets exclude interest earning assets of any discontinued operations at each quarter end, if applicable. Interest earning assets include: cash and balances with central banks (including cash and balances with central banks classified as non-current assets held for sale), plus loans and advances to banks, plus net loans and advances to customers (including loans and advances to customers classified as non-current assets held for sale), plus 'deferred consideration receivable' included within 'other assets', plus investments (excluding equities and mutual funds).
AT1	AT1 (Additional Tier 1) is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date.
Average contractual interest rates	Interest rates on cost of deposits were previously calculated as the Interest Expense over Average Balance. The current calculation which the Bank considers more appropriate is based on the weighted average of the contractual rate times the balance at the end of the month. The rates are calculated based on the month end contractual interest rates. The quarterly rates are the average of the three quarter month end contractual rates.
Book Value	BV= book value = Carrying value prior to the sale of property.
Basic earnings/(losses) after tax and before non-recurring items per share (attributable to the owners of the Company)	Basic Basic earnings/(losses) after tax and before non-recurring items per share (attributable to the owners of the Company) is the Profit/(loss) after tax and before non-recurring items (as defined below) (attributable to the owners of the Company) divided by the weighted average number of shares in issue during the period, excluding treasury shares.
Carbon neutral	The reduction and balancing (through a combination of offsetting investments or emission credits) of greenhouse gas emissions from own operations .
CET1 capital ratio (transitional basis)	CET1 capital ratio (transitional basis) is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date.
CET1 fully loaded (FL)	The CET1 fully loaded (FL) ratio is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date.
Cost of Funding	Effective yield of cost of funding: Interest expense of all interest bearing liabilities after hedging, over average interest bearing liabilities (customer deposits, funding from the central bank, interbank funding, subordinated liabilities). Historical information has been adjusted to take into account hedging.
Cost to Income ratio	Cost-to-income ratio comprises total expenses (as defined) divided by total income (as defined).
Cost of Risk	Loan credit losses charge (cost of risk) (year to date) is calculated as the annualised 'loan credit losses' (as defined) divided by average gross loans. The average gross loans are calculated as the average of the opening balance and the closing balance, for the reporting period/year.
CRR DD	Default Definition.
DFAs	Debt for Asset Swaps.
DFEs	Debt for Equity Swaps.

Glossary & Definitions

Digitally engaged customers ratio	This is the ratio of digitally engaged individual customers to the total number of individual customers. Digitally engaged customers are the individuals who use the digital channels of the Bank (mobile banking app, browser and ATMs) to perform banking transactions, as well as digital enablers such as a bank-issued card to perform online card purchases, based on an internally developed scorecard. Digital engagement has been adjusted to include Standing Orders & Group Transfers performed through 1Bank at transaction level. Historical values have been adjusted accordingly for this change.
Digital transactions ratio	This is the ratio of the number of digital transactions performed by individuals and legal entity customers to the total number of transactions. Transactions include deposits, withdrawals, internal and external transfers. Digital channels include mobile, browser and ATMs. Digital transactions have been adjusted to include Payroll & Group Transfers performed through 1Bank at transaction level. Historical values have been adjusted accordingly for this change.
DTA	Deferred tax asset
DTC	Deferred Tax Credit
EBA	European Banking Authority
ECB	European Central Bank
Effective yield	Interest Income on Loans/Average Net Loans
Effective yield of liquid assets	Interest income on liquids after hedging, over average liquids (Cash and balances with central banks, placements with banks and bonds)
FTP	Fund transfer pricing methodologies applied between the business lines to present their results on an arm's length basis
GBV	Gross Book Value
Gross Loans	<p>Gross loans comprise: (i) gross loans and advances to customers measured at amortised cost before the residual fair value adjustment on initial recognition (including loans and advances to customers classified as non-current assets held for sale) and (ii) loans and advances to customers classified and measured at FVPL adjusted for the aggregate fair value adjustment</p> <p>Gross loans are reported before the residual fair value adjustment on initial recognition relating mainly to loans acquired from Laiki Bank (calculated as the difference between the outstanding contractual amount and the fair value of loans acquired) amounting to €178 mn at 31 December 2021 (compared to €181 mn at 30 September 2021 and €230 mn at 31 December 2020).</p> <p>Additionally, gross loans include loans and advances to customers classified and measured at fair value through profit or loss adjusted for the aggregate fair value adjustment of €336 mn at 31 December 2021 (compared to €334 mn at 30 September 2021 and €326 mn at 31 December 2020).</p>
Gross Sales Proceeds	Proceeds before selling charge and other leakages
Group	The Group consists of Bank of Cyprus Holdings Public Limited Company, "BOC Holdings" or the "Company", its subsidiary Bank of Cyprus Public Company Limited, the "Bank" and the Bank's subsidiaries.
H/O	Head Office

Glossary & Definitions

IB, W&M	International Banking, Wealth and Markets
IBU	Servicing exclusively international activity companies registered in Cyprus and abroad and not residents
Impact of parallel shifts in interest curves	The sensitivity is calculated assuming a constant balance sheet This sensitivity is not a forecast of interest rate expectations, and the Bank's pricing decisions in the event of an interest rate change may differ from the assumptions underlying this sensitivity. Accordingly, in the event of an interest rate change the actual impact on Group NII may differ from that presented in this analysis
Legacy exposures	Legacy exposures are exposures relating to (i) Restructuring and Recoveries Division (RRD), (ii) Real Estate Management Unit (REMU), and (iii) non-core overseas exposures.
Leverage Ratio Exposure (LRE)	Leverage Ratio Exposure (LRE) is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended.
Liquid assets	Cash, placements with banks, balances with central banks and bonds
Loan credit losses (PL) (previously 'Provision charge')	Loan credit losses comprise: (i) credit losses to cover credit risk on loans and advances to customers, (ii) net gains on derecognition of financial assets measured at amortised cost and (iii) net gains on loans and advances to customers at FVPL, for the reporting period/year.
Loan to Value ratio (LTV)	Loan to Value (LTV) is calculated as the Gross IFRS Balance to the indexed market value of the property. Under Pillar 3 disclosures LTV is calculated as the Gross IFRS Balance to the indexed market value of collateral. Collateral takes into consideration the mortgage amount registered in the land registry plus legal interest from registration date to the reference date
Market shares	Both deposit and loan market shares are based on data from the CBC. The Bank is the single largest credit provider in Cyprus with a market share of 38.8% at 31 December 2021, compared to 39.1% at 30 September 2021 and 30 June 2021, 42.4% at 31 March 2021 and 41.9% at 31 December 2020. The decrease in 2Q2021 is mainly due to the completion of Project Helix 2.
MSCI ESG Rating	The use by the Company and the Bank of any MSCI ESG Research LLC or its affiliates ('MSCI') data, and the use of MSCI Logos, trademarks, service marks or index names herein, do not constitute a sponsorship, endorsement, recommendation or promotion of the Company or the Bank by MSCI. MSCI Services and data are the property of MSCI or its information providers and are provided "as-is" and without warranty. MSCI Names and logos are trademarks or service marks of MSCI.
Net Proceeds	Proceeds after selling charges and other leakages
Net fee and commission income over total income	Fee and commission income less fee and commission expense divided by total income (as defined).
Net interest margin (NIM)	Net interest margin is calculated as the net interest income (annualised) divided by the 'quarterly average interest earning assets' (as defined).
Net loans and advances to customers	Net loans and advances to customers comprise gross loans (as defined) net of allowance for expected loan credit losses (as defined, but excluding allowance for expected credit losses on off-balance sheet exposures disclosed on the balance sheet within other liabilities).
Net loans to deposits ratio	Net loans to deposits ratio is calculated as gross loans (as defined) net of allowance for expected loan credit losses (as defined) divided by customer deposits.
Net zero emissions	The reduction of greenhouse gas emissions to net zero through a combination of reduction activities and offsetting investments

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New lending	New lending includes the disbursed amounts of the new and existing non-revolving facilities (excluding forbore or re-negotiated accounts) as well as the average year to date change (if positive) of the current accounts and overdraft facilities between the balance at the beginning of the period and the end of the period. Recoveries are excluded from this calculation since their overdraft movement relates mostly to accrued interest and not to new lending.
Non-interest income	Non-interest income comprises Net fee and commission income, Net foreign exchange gains/(losses) and net gains/(losses) on financial instrument transactions and disposal/dissolution of subsidiaries and associates (excluding net gains on loans and advances to customers at FVPL), Insurance income net of claims and commissions, Net gains/(losses) from revaluation and disposal of investment properties and on disposal of stock of properties, and Other income.
Non-recurring items	Non-recurring items as presented in the 'Unaudited Interim Condensed Consolidated Income Statement – Underlying basis' relate to the following items, as applicable: (i) Advisory and other restructuring costs - organic, (ii) Provisions/net (loss)/profit relating to NPE sales, and (iii) Restructuring and other costs relating to NPE sales.
NPE coverage ratio (previously 'NPE Provisioning coverage ratio')	The NPE coverage ratio is calculated as the allowance for expected loan credit losses (as defined) over NPEs (as defined).
NPE ratio	NPEs ratio is calculated as the NPEs as per EBA (as defined) divided by gross loans (as defined).
NPEs	<p>As per the European Banking Authorities (EBA) standards and European Central Bank's (ECB) Guidance to Banks on Non-Performing Loans (which was published in March 2017), non-performing exposures (NPEs) are defined as those exposures that satisfy one of the following conditions:</p> <ol style="list-style-type: none"> i. The borrower is assessed as unlikely to pay its credit obligations in full without the realisation of the collateral, regardless of the existence of any past due amount or of the number of days past due. ii. Defaulted or impaired exposures as per the approach provided in the Capital Requirement Regulation (CRR), which would also trigger a default under specific credit adjustment, diminished financial obligation and obligor bankruptcy. iii. Material exposures as set by the Central Bank of Cyprus (CBC), which are more than 90 days past due. iv. Performing forbore exposures under probation for which additional forbearance measures are extended. v. Performing forbore exposures previously classified as NPEs that present more than 30 days past due within the probation period. <p>From 1 January 2021 two regulatory guidelines came into force that affect NPE classification and Days-Past-Due calculation. More specifically, these are the RTS on the Materiality Threshold of Credit Obligations Past-Due (EBA/RTS/2016/06), and the Guideline on the Application of the Definition of Default under article 178 (EBA/RTS/2016/07).</p> <p>The Days-Past-Due (DPD) counter begins counting DPD as soon as the arrears or excesses of an exposure reach the materiality threshold (rather than as of the first day of presenting any amount of arrears or excesses). Similarly, the counter will be set to zero when the arrears or excesses drop below the materiality threshold. Payments towards the exposure that do not reduce the arrears/excesses below the materiality threshold, will not impact the counter.</p> <p>For retail debtors, when a specific part of the exposures of a customer that fulfils the NPE criteria set out above is greater than 20% of the gross carrying amount of all on balance sheet exposures of that customer, then the total customer exposure is classified as non performing; otherwise only the specific part of the exposure is classified as non performing.</p> <p>For non retail debtors, when an exposure fulfils the NPE criteria set out above, then the total customer exposure is classified as non performing.</p> <p>Material arrears/excesses are defined as follows:</p> <ul style="list-style-type: none"> – Retail exposures: Total arrears/excess amount greater than €100 – Exposures other than retail: Total arrears/excess amount greater than €500 <p>and the amount in arrears/excess in relation to the customer's total exposure is at least 1%.</p>

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NPEs sales	NPE sales refer to sales of NPE portfolios completed, as well as contemplated and potential future sale transactions, irrespective of whether or not they met the held for sale classification criteria at the reporting dates.
Non-legacy	Relates to all business lines excluding Restructuring and Recoveries Division ("RRD"), REMU and non-core overseas exposures
Phased-in Capital Conservation Buffer (CCB)	In accordance with the legislation in Cyprus which has been set for all credit institutions, the applicable rate of the CCB is 1.25% for 2017, 1.875% for 2018 and 2.5% for 2019 (fully phased-in).
NSFR	The NSFR is calculated as the amount of "available stable funding" (ASF) relative to the amount of "required stable funding" (RSF). The regulatory limit, enforced in June 2021, has been set at 100% as per the CRR II. The NSFR weights under CRR II do not have material deviations from those under Basel III guidelines which the Group followed prior to CRR II enforcement.
OMV	Open Market Value
Operating profit	The operating profit comprises profit before Total loan credit losses, impairments and provisions (as defined), tax, (profit)/loss attributable to non-controlling interests and non-recurring items (as defined).
p.p.	percentage points
Project Helix 2	Project Helix 2 refers to the sale of portfolios of loans with a total gross book value of €1.3 bn completed in June 2021. For further information please refer to section A.1.5 Loan portfolio quality of the press release.
Profit/(loss) after tax and before non-recurring items (attributable to the owners of the Company)	This refers to the profit or loss after tax (attributable to the owners of the Company), excluding any 'non-recurring items' (as defined).
Profit/(loss) after tax – organic (attributable to the owners of the Company)	This refers to the profit or loss after tax (attributable to the owners of the Company), excluding any 'non-recurring items' (as defined, except for the 'advisory and other restructuring costs – organic').
Pro forma for HFS (held for sale)	References to pro forma figures and ratios as at 31 December 2021 refer to Project Helix 3 and Project Sinope. They are based on 31 December 2021 underlying basis figures and assume their completion, currently expected to occur in 1H2022, which remain subject to customary regulatory and other approvals. References to pro forma figures and ratios as at 31 December 2020 refer to Project Helix 2, which was completed in June 2021.
Project Helix 3	Project Helix 3 refers to the agreement the Group reached in November 2021 for the sale of a portfolio of NPEs with gross book value of €568 mn, as well as real estate properties with book value of c.€120 mn as at 30 September 2021.
Project Sinope	Project Sinope refers to the agreement the Group reached in December 2021 for the sale of a portfolio of NPEs with gross book value of €12 mn as at 31 December 2021, as well as properties in Romania with carrying value €0.6 mn as at 31 December 2021.
Qoq	Quarter on quarter change
Restructured loans	Restructuring activity within quarter as recorded at each quarter end and includes restructurings of NPEs, performing loans and re-restructurings.

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Risk adjusted yield	Interest Income on Loans net of allowance for expected loan credit losses/Net Loans.
RRD	Restructuring and Recoveries Division.
RWAs	Risk Weighted Assets.
RWA Intensity	Risk Weighted Assets over Total Assets.
Special levy on deposits and other levies/contributions	Relates to the special levy on deposits of credit institutions in Cyprus, contributions to the Single Resolution Fund (SRF), contributions to the Deposit Guarantee Fund (DGF), as well as the DTC levy.
Stage 2 & Stage 3 Loans	Include purchased or originated credit-impaired.
Tangible Collateral	Restricted to Gross IFRS balance.
Total Capital ratio	Total capital ratio is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date.
Total expenses	Total expenses comprise staff costs, other operating expenses and the special levy on deposits and other levies/contributions. It does not include (i) 'advisory and other restructuring costs-organic', or (ii) restructuring costs relating to NPE sales. (i) 'Advisory and other restructuring costs-organic' amounted to €3 mn for 4Q2021 (compared to €1 mn for 3Q2021, €15 mn for 2Q2021, €3 mn for 1Q2021 and €1 mn for 4Q2020), (ii) Restructuring costs relating to NPE sales for 4Q2021 amounted to €0.2 mn (compared to €3 mn for 3Q2021, €6 mn for 2Q2021, €4 mn for 1Q2021 and c.€1.5 mn for 4Q2020).
Total income	Total income comprises net interest income and non-interest income (as defined).
Total loan credit losses, impairments and provisions	Total loan credit losses, impairments and provisions comprises loan credit losses (as defined), plus impairments of other financial and non-financial assets, plus net reversals/(provisions) for litigation, claims, regulatory and other matters.
T2	Tier 2 Capital
Underlying basis	This refers to the statutory basis after being adjusted for certain items as explained in the Basis of Presentation.
Write offs	Loans together with the associated loan credit losses are written off when there is no realistic prospect of future recovery. Partial write-offs, including non-contractual write-offs, may occur when it is considered that there is no realistic prospect for the recovery of the contractual cash flows. In addition, write-offs may reflect restructuring activity with customers and are part of the terms of the agreement and subject to satisfactory performance.
Yoy	Year on year change