

### **DISCLAIMER**

The financial information included in this presentation is neither reviewed nor audited by the Group's external auditors.

This financial information is presented in Euro (€) and all amounts are rounded as indicated. A comma is used to separate thousands and a dot is used to separate decimals.

References to pro forma figures and ratios as at 30 September 2022 refer to Project Helix 3. Numbers on a pro forma basis are based on 30 September 2022 underlying basis figures and are adjusted for Project Helix 3 and assume its completion, currently expected to occur by the end of November 2022, which remains subject to customary regulatory and other approvals.

#### Important Notice Regarding Additional Information Contained in the Investor Presentation

The presentation for the Group Financial Results for the nine months ended 30 September 2022 (the "Investor Presentation"), available on <a href="https://bankofcyprus.com/en-gb/group/investor-relations/reports-presentations/financial-results/">https://bankofcyprus.com/en-gb/group/investor-relations/reports-presentations/financial-results/</a>, includes additional financial information not presented within the Group Financial Results Press Release (the "Press Release"), primarily relating to (i) NPE analysis (movements by segments and customer type), (ii) rescheduled loans analysis, (iii) details of historic restructuring activity including REMU activity, (iv) Income statement by business line, (v) NIM and interest income analysis and (vi) Loan portfolio analysis in accordance with the three-stages model for impairment of IFRS 9, (vii) bond portfolio and (viii) ESG metrics. Except in relation to any non-IFRS measure, the financial information contained in the Investor Presentation has been prepared in accordance with the Group's significant accounting policies as described in the Group's Annual Financial Report 2021 and updated in the Interim Financial Report 2022. The Investor Presentation should be read in conjunction with the information contained in the Press Release and neither the financial information in the Press Release nor in the Investor Presentation constitutes statutory financial statements prepared in accordance with International Financial Reporting Standards.

#### **Forward Looking Statements**

This document contains certain forward-looking statements which can usually be identified by terms used such as "expect", "should be", "will be" and similar expressions or variations thereof or their negative variations, but their absence does not mean that a statement is not forward-looking. Examples of forward-looking statements include, but are not limited to, statements relating to the Group's near term, medium term and longer term future capital requirements and

ratios, intentions, beliefs or current expectations and projections about the Group's future results of operations, financial condition, expected impairment charges, the level of the Group's assets, liquidity, performance, prospects, anticipated growth, provisions, impairments, business strategies and opportunities. By their nature, forward-looking statements involve risk and uncertainty because they relate to events, and depend upon circumstances, that will or may occur in the future. Factors that could cause actual business, strategy and/or results to differ materially from the plans, objectives, expectations, estimates and intentions expressed in such forward-looking statements made by the Group include, but are not limited to: general economic and political conditions in Cyprus and other European Union (EU) Member States, interest rate and foreign exchange fluctuations, legislative, fiscal and regulatory developments, information technology, litigation and other operational risks, adverse market conditions, the impact of outbreaks, epidemics or pandemics, such as the COVID-19 pandemic and ongoing challenges and uncertainties posed by the COVID-19 pandemic for businesses and governments around the world. Russia's invasion of Ukraine has led to heightened volatility across global markets and to the coordinated implementation of sanctions on Russia, Russian entities and nationals. Russia's invasion of Ukraine already has caused significant population displacement, and as the conflict continues, the disruption will likely increase. The scale of the conflict and the speed and extent of sanctions, as well as the uncertainty as to how the situation will develop, may have significant adverse effects on the market and macroeconomic conditions, including in ways that cannot be anticipated. This creates significantly greater uncertainty about forward-looking statements. Should any one or more of these or other factors materialise, or should any underlying assumptions prove to be incorrect, the actual results or events could differ materially from those currently being anticipated as reflected in such forward looking statements. The forward-looking statements made in this document are only applicable as at the date of publication of this document. Except as required by any applicable law or regulation, the Group expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward looking statement contained in this document to reflect any change in the Group's expectations or any change in events, conditions or circumstances on which any statement is based

## 9M2022 Financial Results

### 9M2022 - Highlights

Resilient economic outlook

Strong underlying profitability

Reduced operating expenses on the back of efficiency actions

Robust capital and liquidity

NPE ratio target of <5% achieved early

- Resilient Cypriot economy supported by strengthened sovereign
- 5.4%¹ GDP growth in 3Q2022; expected to grow by c.6.0%¹ in 2022, and by c.3.0%¹ in 2023, both years well above the eurozone average
- Strong new lending of €1.7 bn in 9M2022 up 25% yoy
- NII of €234 mn up 5% yoy; NII growth continued in 3Q2022, up 19% on the prior quarter supported by rate hikes
- Profit after tax before non-recurring items of €109 mn (of which €50 mn in 3Q2022), up 71% yoy underpinned by higher revenues
- Underlying ROTE<sup>2</sup> of 8.8% for 9M2022 and 11.7% for 3Q2022
- One-off cost of €101 mn from Voluntary Staff Exit Plan (VEP) in 3Q2022; payback period of 2.7 years
- After one-off VEP cost, loss after tax of €9 mn for 9M2022 vs profit of €20 mn for 9M2021
- Successful completion of VEP in 3Q2022; full time employees to be reduced by 16%; estimated gross saving of c.€37 mn p.a. (19%) of staff costs
- Cost to income ratio<sup>3</sup> at 54% for 9M2022, down 7 p.p. yoy and at 47% for 3Q2022, down 10 p.p. on the prior quarter
- CET1 ratio of 14.7%<sup>4,5</sup> and Total Capital ratio of 19.8% <sup>4,5</sup>
- Deposits at €18.8 bn up 2% on the prior quarter and 7% year to date
- Strong liquidity position with €6.9 bn<sup>7</sup> placed at the ECB; well positioned to benefit from further interest rate increases
- NPE ratio reduced to 4.5%<sup>5</sup> (1.7%<sup>5,6</sup> net) vs 5.7%<sup>5</sup> at the end of June 2022
- Coverage at 63%<sup>5</sup>; cost of risk at 44 bps
- · Strong fundamentals of performing loan book better positioned to face external shocks

<sup>1)</sup> Source: Ministry of Finance

Calculated as Profit after Tax and before non-recurring items divided by (Shareholders' equity minus Intangible assets)

<sup>3)</sup> Excluding special levy on deposits and other levies/contributions

<sup>4)</sup> Allowing for IFRS 9 and temporary treatment for certain FVOCI instruments transitional arrangements

Pro forma for Helix 3

<sup>6)</sup> Calculated as NPEs net of provisions over net loans

Excluding TLTRO III of €3.0 bn

### Key milestones achieved in 3Q2022



**Profitability** 

Achieved 11.7%<sup>1</sup> ROTE in 3Q2022, confident in achieving c.10%<sup>1</sup> ROTE in 2022 and >10% in 2023





**Efficiency** 

Achieved sub 50% cost to income ratio<sup>2</sup> in 3Q2022 (47%), well below the previous 2022 guidance of 55% to 60%





**Asset quality** 

NPE ratio at 4.5%<sup>3</sup> in 3Q2022; delivered target sub 5% NPE ratio early

4.5%<sup>3</sup>
NPE ratio

I) Underlying ROTE. Calculated as Profit after Tax and before non-recurring items divided by (Shareholders' equity minus Intangible assets)

<sup>2)</sup> Excluding special levy on deposits and other levies/contributions

<sup>3)</sup> Pro forma for Helix 3

### Strong performance in 9M2022; c.10% ROTE to be achieved in 2022

	9M2022	FY2022 Previous guidance	FY2022 Updated guidance	FY2023 Guidance
NII	€234 mn	c.€320 mn	>€350 mn	+€100-€120 mn
Cost to income ratio <sup>1</sup>	54%	55-60%	Low-50s	c.50%
ROTE	8.8% (recurring)	n/a	c.10% (recurring)	>10%
NPE ratio	4.5%2	c.5%	<5%	<5%
Cost of risk	44 bps	c.50 bps	Mid-40 bps	50-80 bps
CET1 ratio	14.7% <sup>2,3</sup>	Sup	ported by a CET1 ratio	o of 13.5%-14.5%

Financial targets to be updated following FY2022 results

Clear path to double digit ROTE; intention for meaningful dividend distributions from 2023 onwards<sup>4</sup>

<sup>)</sup> Excluding special levy on deposits and other levies/contributions

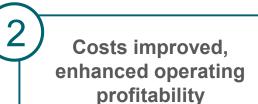
<sup>2)</sup> Pro forma for Helix 3

Allowing for IFRS 9 and temporary treatment for certain FVOCI instruments transitional arrangements

Subject to regulatory approvals and market conditions

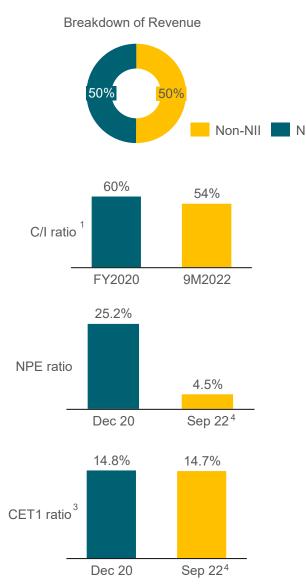
### Delivering on levers under management control

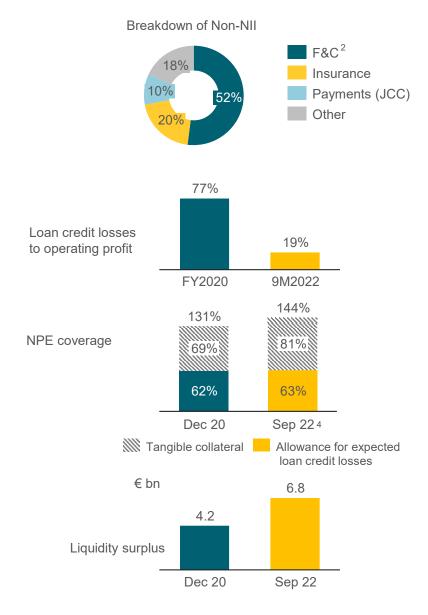
Diversified business model: banking, insurance, payments





Healthy capital and liquidity buffers





Pro forma for Helix 3

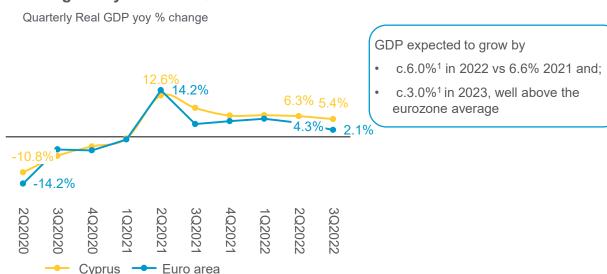
<sup>1)</sup> Excluding special levy on deposits and other levies/contributions

Net fee and commission income from banking activities (i.e. excluding net fee and commission income from JCC)

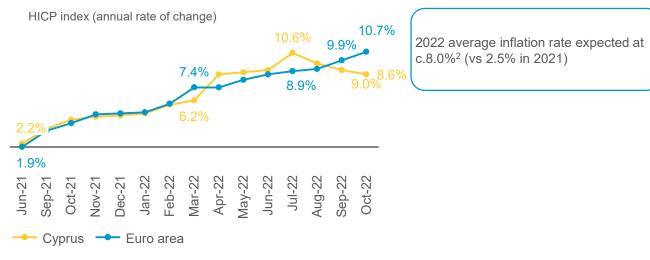
<sup>3)</sup> Allowing for IFRS 9 and temporary treatment for certain FVOCI instruments transitional arrangements

### Resilient Cypriot economy supported by strengthened sovereign

#### GDP grew by 5.4% in 3Q2022



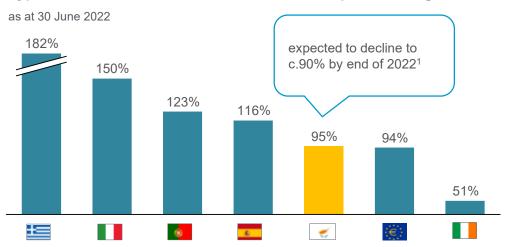
#### Inflation rate remains elevated driven by energy and food prices



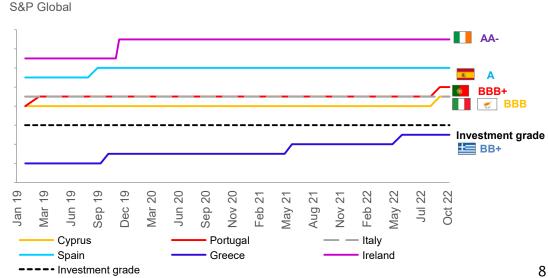
#### Source: Cystat, Eurostat

- Projections in accordance with Ministry of Finance
- 2) According to Autumn Forecasts of European Commission

#### Cyprus Public Debt to GDP in line with European average



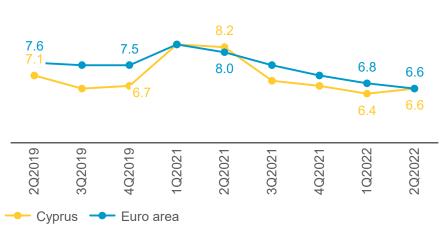
#### Sovereign upgrade in 3Q2022 demonstrates economic resilience



### Strong tourism recovery and energy resilience

Unemployment rate at 6.6% in 2Q2022

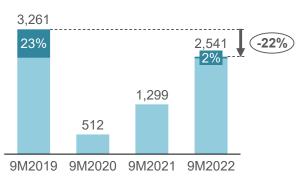
Quarterly (%) (seasonally adjusted)



2022 unemployment rate expected at 7.0%<sup>2</sup> (vs 7.5% in 2021)

#### Better than expected tourism performance in 9M2022 despite challenges

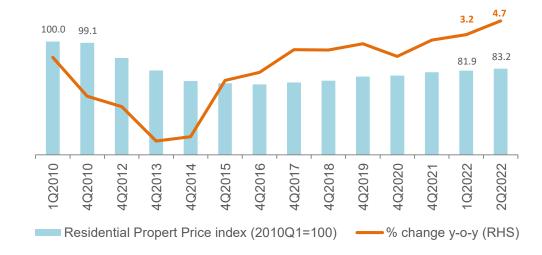
Tourist arrivals ('000)



Tourism Receipts	8M2019	8M2021	8M2022
Revenue (€ mn)	1,857	777	1,617
Deviation from 2019	-	-58%	-13%
YoY change (%)		-58%	108%



Real estate property prices up 4.7% yoy in 2Q20221



- Property prices up 4.7% yoy; modest increase compared to inflation
- 2Q2022 property prices at c.83% of 1Q2010 levels

#### Energy

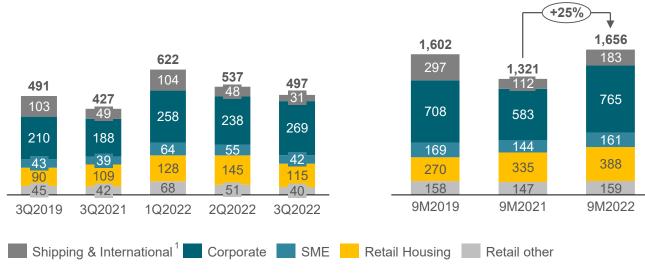
- No energy dependence on Russia
- No gas dependence; Solely oil imports mainly from Greece, Italy and the Netherlands
- Indirectly affected by pricing pressures in the international energy markets
- Steady increase in contribution from renewables (16% for 2021)
- Milder winter compared to other European countries

<sup>)</sup> Based on Residential price index published by Central Bank dated on 6 October 2022

### Strong new lending of €1.7 bn in 9M2022 up 25% yoy

# Traditionally seasonally lower 3Q2022 new lending of €497 mn

€ mn



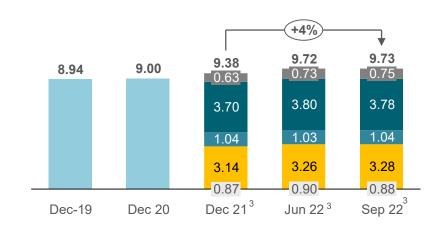


#### Includes syndicated loan

4) Non-legacy loan book which includes Corporate, Large and International corporate, International business unit, Wealth and Markets, SME and Retail

### Net performing⁴ book up 4% to €9.7 bn

Net loans € bn



- Increase in 9M2022 new lending driven by higher lending activity across all sectors
- Meticulous assessment of repayment capability and strict origination standards
- Increase in net performing book in 9M2022 is spread across all sectors
- Net performing book flat qoq due to higher repayments and traditionally seasonally lower new lending in 3Q2022
- Near-term net interest income will be supported primarily by asset repricing, and higher security investments
- 99% of new exposures<sup>2</sup> in Cyprus since 2016 are performing

<sup>)</sup> Facilities/limits approved in the reporting period

<sup>3)</sup> Pro forma Held for Sal

# **Profitability**

### **Income Statement**

mcome statem	10110					
€ mn	9M2022	9M2021	3Q2022	2Q2022	qoq%	yoy%
Net Interest Income	234	223	89	74	19%	5%
Non interest income	237	204	83	79	6%	16%
Total income	471	427	172	153	12%	10%
Total operating expenses <sup>1</sup>	(254)	(260)	(81)	(87)	-7%	-2%
Operating profit	190	143	81	59	36%	33%
Loan credit losses and impairments	(59)	(76)	(22)	(20)	14%	-22%
PAT before non-recurring items <sup>2</sup>	109	64	50	32	49%	71%
Advisory and organic restructuring costs	(10)	(19)	(5)	(4)	14%	-48%
PAT-organic <sup>2</sup>	99	45	45	28	54%	120%
Restructuring costs - VEP	(104)	-	(101)	-	-	-
Other exceptionals <sup>3</sup>	(4)	(25)	(3)	1	-	-84%
(Loss)/profit after tax <sup>2</sup>	(9)	20	(59)	29	-	-
Key Ratios						
Net Interest margin	1.39%	1.49%	1.53%	1.33%	20 bps	-10 bps
Cost to income ratio <sup>1</sup>	54%	61%	47%	<b>57%</b>	-10 p.p.	-7 p.p.
Cost of Risk	0.44%	0.66%	0.45%	0.41%	4 bps	-22 bps
EPS⁴ before non-recurring items (€ cent)	24.42	14.31	10.91	7.31	3.60	10.11
ROTE <sup>4</sup> before non-recurring items	8.8%	5.2%	11.7%	7.8%	3.9 p.p.	3.6 p.p.

- NII up 19% driven by higher loan and liquid asset effective yields
- Non-NII up 6% driven by higher FX and revaluation gains on financial instruments
- Total operating expenses<sup>1</sup> down 7% due to lower staff costs following completion of VEP
- PAT before non-recurring items<sup>2</sup> of €50 mn up 49%
- Underlying ROTE<sup>4</sup> at 11.7%
- One-off cost of €101 mn from VEP in 3Q2022; payback period of 2.7 years

#### YoY Performance (9M2022 vs 9M2021)

- NII up 5% yoy despite foregone Helix 2 interest income reflecting Group's positive gearing to higher rates
- Non-NII up 16% driven by higher net fee and commission income, net insurance income and net FX income
- Total operating expenses<sup>1</sup> down 2% on the back of effective cost management actions
- Loan credit losses and impairments down 22% reflecting strong asset quality in 9M2022 but also impacted by a one-off prior year charge
- PAT before non-recurring items<sup>2</sup> of €109 mn up 71%
- Underlying ROTE<sup>4</sup> at 8.8%

QoQ Performance (3Q2022 vs 2Q2022)

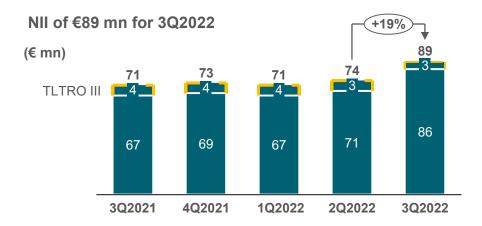
Excluding special levy on deposits and other levies/contributions

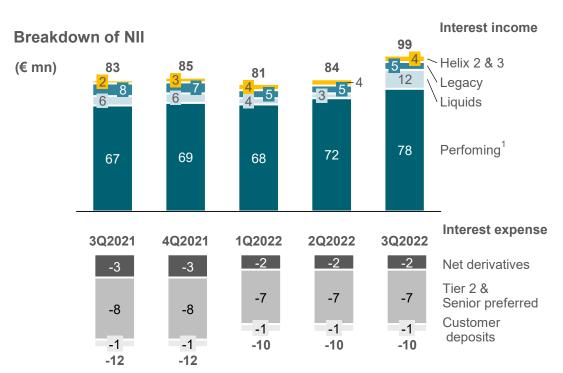
<sup>2)</sup> Attributable to the owners of the Company

Please refer to section A.2.4 "Profit after tax (attributable to the owners of the Company)" of the 9M2022 FR Press Release

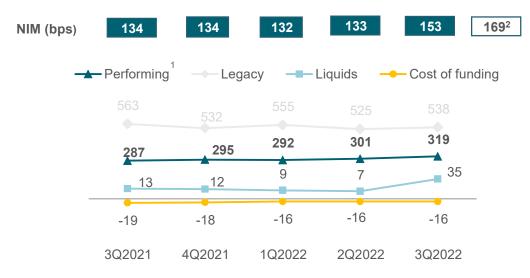
<sup>4)</sup> Calculated using Profit after tax and before non-recurring items

### NII up 19% qoq supported by rate hikes





#### Effective yield on assets & cost of funding

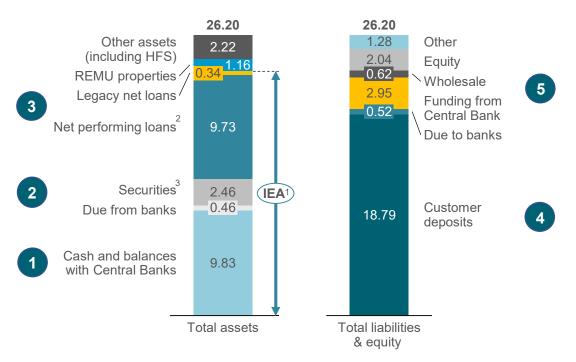


- Quarterly NII on growth trajectory; on the back of faster repricing of loans and liquid assets than funding costs; low legacy NII contribution
- Increase in performing<sup>1</sup> loan NII reflects improving yields (Euribor linked) and 1 extra calendar day
- Effective yields on liquids up 28 bps qoq reflecting improved ECB rates
- TLTRO III borrowing of €3.0 bn;
  - Additional net NII benefit for the period June 2022 to November 2022 of c.€8 mn (of which c.€3 mn was recognised in 3Q2022)
  - Given the strong liquidity position, the Bank is contemplating earlier repayment

Non-legacy loan book which includes Corporate, Large and International corporate, International business unit, Wealth and Markets, SME and Retail
 Excluding TLTRO III of €3 bn

### Liquid balance sheet positively geared to higher interest rates

#### As at 30 September 2022



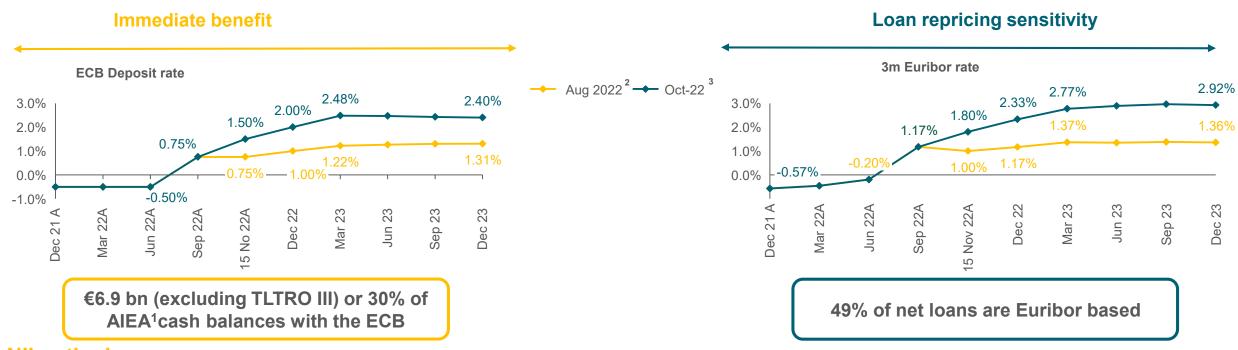
- Cash and balances with Central Banks of €9.83 bn, of which €2.95 bn TLTRO III
  - Benefit from ECB depo rate increases to be booked immediately
- 2 Securities of €2.46 bn (of which €2.26 bn fixed income portfolio)
  - Fixed income portfolio up 18% qoq; further meaningful increase is expected in 2023, subject to market conditions
- 3 Net loans of €10.07 bn (of which €9.73 bn performing book)
  - 49% linked with Euribor
  - 22% linked with Bank's base rate
  - 15% linked with ECB MRO rate
- 4 Customer deposits of €18.79 bn
  - Cyprus banking system has ample liquidity, so no immediate deposit repricing expected
  - Liquidity fees introduced in March 2021 to be phased out in December 2022 as interest rates pick up (c.€13 mn in 9M2022)
- 5 Wholesale funding of €0.62 bn
  - Expected to gradually increase to comply with MREL requirements

Interest earning assets

Non-legacy loans of corporate (including IBU, W&M and Large and International corporate), SME and Retail

<sup>3)</sup> Debt securities, treasury bills and equity investments

### Rising interest rates enabling faster NII growth



#### **NII outlook**

- Interest rates increased faster than expected in August 2022, with immediate benefits from liquid assets and variable rate loans (>90% of loans are variable rate loans)
- Upgrade in 2022 NII guidance from €320 mn to >€350 mn; Significantly higher NII in 2023 compared to 2022
- Higher and faster rate increases benefit asset yields and interest income; partly offset by increased cost of funding, rising deposit betas at higher interest rates and higher MREL costs

#### Assumptions for 2023 include:

- Partial pass-through to deposits (starting in 2023, gradually increasing to c.50% for term deposits)
- Gradual change in deposit mix towards term deposits (over time to c.50%); 3Q2022: term deposits account for 30% of total deposits)
- Higher future wholesale funding costs
- Some pressure on loan back book spreads

- Average interest earning asset
- Source: for ECB Depo rate: Bloomberg Economic weighted average forecasts (15/8/2022), for 3m Euribor: Bloomberg (curve date 3/8/2022)
- 8) Source: for ECB Depo rate: Bloomberg Economic weighted average forecasts (17/10/2022), for 3m Euribor: Bloomberg (curve date 28/10/2022) 15

### Net interest income positively geared to higher interest rates

NII sensitivity to parallel shift in interest rates (annualised)

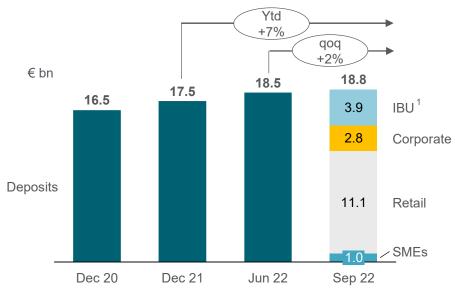
Y1	+50bps	+100bps
EUR	€56 mn	€102 mn
USD	€3 mn ¹	€4 mn
Total	€59 mn	€106 mn

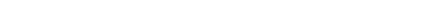
#### Key simplifying assumptions

- An instantaneous and sustained parallel movement in EUR and USD interest rates
- Static balance sheet in size and composition
- Assets and liabilities whose pricing is mechanically linked to market / central bank rates assumed to reprice accordingly
- Certain other assumptions including pass-throughs to assets and liabilities (please refer to slide15)
- This sensitivity is not a forecast of interest rate expectations, and the Bank's pricing decisions in the event of an interest rate change may differ from the assumptions underlying this sensitivity. Accordingly, in the event of an interest rate change the actual impact on Group NII may differ from that presented in this analysis
- Any impact from TLTRO III is excluded from the sensitivity analysis

<sup>&</sup>lt;sup>1</sup> 60 bps parallel shift in USD interest rates

### Deposits at €18.8 bn up 2% qoq; strong liquidity position

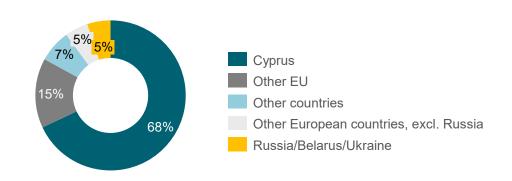




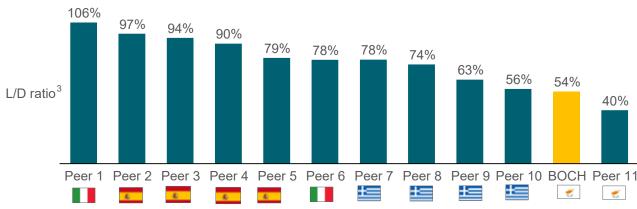
• 37% market share in deposits as at 30 September 2022

Liquidity ratio	Minimum required	30 September 2022	Surplus
LCR (Group)	100%	300%	€6,811 mn
NSFR	100%	160%	€7,561 mn
Loan to deposit ratio <sup>3</sup> (L/D) excluding Helix 3	-	54%	-

#### Cyprus deposits by passport origin<sup>2</sup>



#### Cypriot banks have lower L/D ratio compared to Euro area



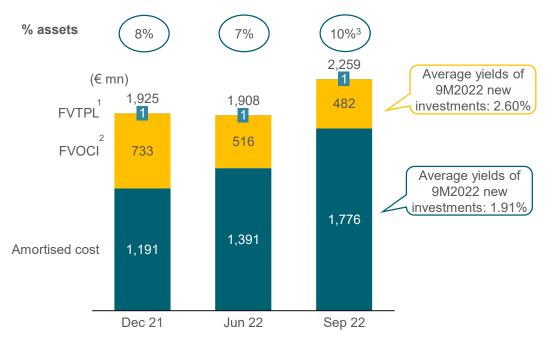
<sup>1)</sup> Servicing exclusively international activity companies registered in Cyprus and abroad and non residents

<sup>)</sup> Origin is defined as the country of passport of the Ultimate Beneficial Owner

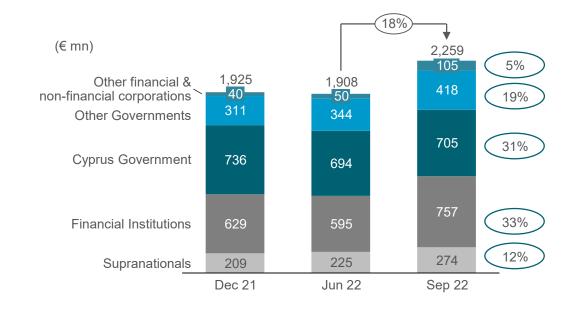
Net loans to deposits ratio

### Fixed income portfolio up 18% qoq; further meaningful increase expected in 20234

Fixed income securities per portfolio category - NBV



Fixed income	securities	per	issuer	type	- NBV
--------------	------------	-----	--------	------	-------



	Amortised cost	FVOCI
Average contractual duration (years)	2.48	3.41
Average duration taking into consideration interest rate hedging (years)	2.28	1.01
Average rating	A1	Baa1

- Highly rated bond portfolio of low average duration; provides reallocation flexibility and allows to benefit from rising interest rates (amortised cost portfolio)
- Ample excess liquidity conducive for further expansion of fixed income portfolio in 2023 subject to market conditions
- Majority of positions in the FVOCI<sup>2</sup> book are hedged for interest rate risk, therefore minimal effect on reserves expected from interest rate changes

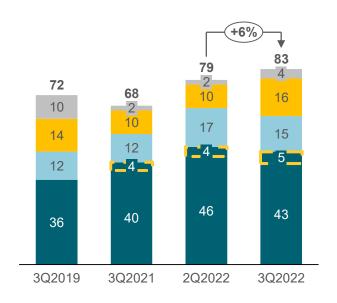
Investments classified as fair value through profit or loss

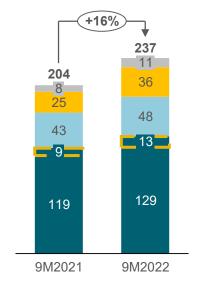
omo 4) Cubicat

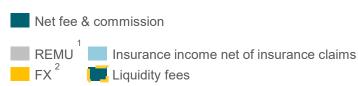
Investments classified as fair value through other comprehensive income

### Non interest income at €83 mn in 3Q2022, above pre-pandemic levels

Total non – NII (€ mn)







#### QoQ Performance (3Q2022 vs 2Q2022)

- Net fee and commission income down 3%, due to lower nontransactional fees but seasonally higher transactional fees and higher credit card commissions
- Phasing out of liquidity fees in December 2022 (c.€4 mn per quarter)
- Net insurance income down 9% impacted by the changes in the valuation assumptions and higher insurance claims
- Net FX and other income<sup>1</sup> up 57% due to:
  - higher FX gains through FX swaps
  - One off gain of c.€5.5 mn on financial instruments

#### YoY Performance (9M2022 vs 9M2021)

- Total non interest income of €237 mn representing 50% of total income
- Net fee and commission income up 11% driven mainly by the introduction of a revised price list in February 2022 and the extension of liquidity fees to a wider customer group in March 2022
- Net insurance income up 13% mainly due to increased new business and the positive changes in valuation assumptions, partially offset by higher insurance claims
- Net FX and other income¹ up 46% reflecting higher foreign exchange gains through FX swaps and one off gain of c.€5.5 mn on financial instruments

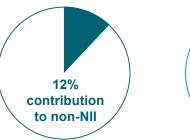
<sup>1)</sup> Gains/(losses) from revaluation and disposal of investment properties and on disposal of stock of properties

<sup>2)</sup> Net FX gains/(losses) & Net gains/(losses) on financial instruments, and other income

### Profitable Life Insurance business - valuable and sustainable contribution to the Group

### eurolife

€ mn	9M2022	9M2021	yoy%
GWP <sup>1</sup>	109.8	98.9	11%
Net reinsurance cost	(15.7)	(13.8)	14%
Net impact of interest rate movements	3.1	(3.5)	-
Costs, claims and change in reserves	(68.6)	(58.0)	18%
Net insurance income	28.6	23.6	21%
Total operating costs	(9.8)	(9.3)	6%
PBT-contribution to the Group <sup>2</sup> before VEP	18.8	14.3	31%
Restructuring costs - VEP	(1.4)	-	-
PBT-contribution to the Group <sup>2</sup> before VEP and one-off net impact of interest rate movements	15.7	17.8	-12%
PBT- contribution to the Group <sup>2</sup>	17.4	14.3	21%
Total Regular income <sup>3</sup>	115.4	99.9	16%







- Highest # of individual customers in Cyprus with 71k life and 16k health customers
- Assets under management at €540 mn down 3% in 9M2022 mainly driven by the decrease in the fair value of investments held due to volatile market conditions
- Solvency ratio of 221% as at 30 September 2022
- PBT– contribution to the Group<sup>2</sup> before VEP up 31% yoy driven by increased new business and the positive changes in the valuation assumptions

• IFRS 17⁴ day 1 (1 January 2023) benefit on Group tangible equity estimated at c.€50 mm enhancing Group CET1 by c.50 bps⁴

Gross written premiun

PBT is adjusted to exclude intercompany transactions between insurance companies and the Bank

Total regular income includes yearly renewable gross written premiums and occupational pension contributions

<sup>4)</sup> Upon the upstreaming of dividend by the subsidiary

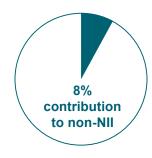
<sup>5)</sup> Before non-recurring items and excluding the net impact of interest rate movements

As at 31 December 2021 based on market statistics

### Profitable Non-Life Insurance business – valuable and sustainable contribution to the Group



€mn	9M2022	9M2021	yoy%
Insurance income	52.4	45.1	16%
(of which GWP¹)	44.3	39.8	11%
Costs and claims	(33.0)	(26.1)	26%
Net insurance income	19.4	19.0	2%
Total operating costs	(6.5)	(6.2)	5%
Other expenses	(0.7)	(0.3)	208%
PBT-contribution to the Group <sup>3</sup> before non-recurring items	12.2	12.5	-3%
Restructuring costs - VEP	(1.1)	-	-
Revaluation losses on investments	(2.4)	(0.3)	-
PBT- contribution to the Group <sup>3</sup>	8.7	12.2	-29%





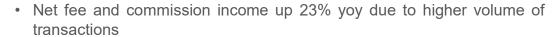


- GWP at €44.3 mn up 11% yoy
- Costs and claims at €33.0 mn up 26% yoy, due to higher insurance claims
- PBT- contribution to the Group<sup>3</sup> down 29% yoy mainly due to increased revaluation losses on investments driven by volatile market conditions
- Solvency ratio of 184% as at 30 September 2022

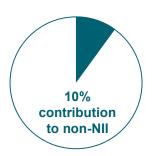
### Leading card processing and payment solutions business in Cyprus

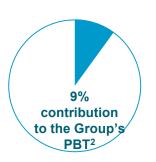


€mn	9M2022	9M2021	yoy%
Net fee and commission income	19.2	15.6	23%
Other income	3.4	1.8	88%
FX and net gains on revaluation of investment	1.7	0.8	104%
Total contribution Group's Non-NII	24.3	18.2	33%
Total operating costs	(12.4)	(11.7)	5%
PBT-contribution to the Group before non-recurring items	11.8	6.4	85%
Restructuring costs - VEP	(3.1)	-	-
PBT-contribution to the Group	8.7	6.4	36%



- · One-stop shop, providing various innovative solutions
- Strong transaction volume growth (up 33% yoy)
- Backed by BOC with 75% stake







22

- Market leader in payment business in Cyprus
- Entrusted business partner
- · Strong market growth reflects transition away from cash transactions
- Compulsory credit card payments in most businesses in Cyprus

#### JCC card transactions continue to increase

#### Value of transactions from January to September (€ mn)

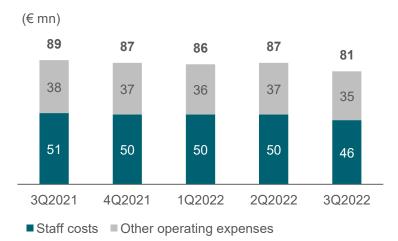


Before non-recurring items

<sup>1)</sup> As at 30 September 2022 based on market statistics

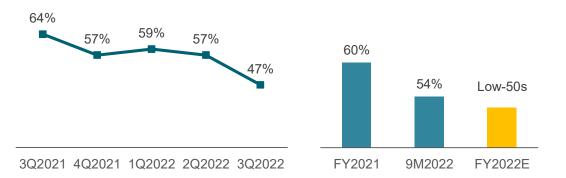
### Tight cost management: efficiency actions more than offset inflationary pressures

#### Total operating expenses<sup>1</sup> down 7% qoq

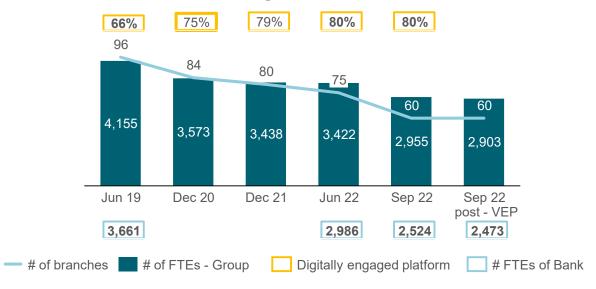


- Staff costs down 8% qoq following completion of VEP in July 2022
- Other operating expenses down 5% qoq driven by lower marketing, IT and other professional expenses

#### C/I ratio<sup>1</sup> at 47% in 3Q2022 due to disciplined cost management



#### Substantial streamlining of workforce and branches



### Successful completion of Voluntary Staff Exit Plan in July 2022

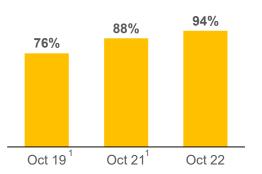
- Reduction of 16% in full time employees (c.550 applicants approved to leave)
- Estimated gross annual savings of c.€37 mn (19%) in staff costs; to be partially offset by the renewal of the collective agreement and cost of living adjustments in 2023
- One-off cost of €101 mn recorded in the 3Q2022 income statement; payback period of 2.7 years

#### Branch footprint rationalization facilitated by digital transformation

20 branches closed in 9M2022

### Leverage leading Digital Capabilities to serve customers and the economy

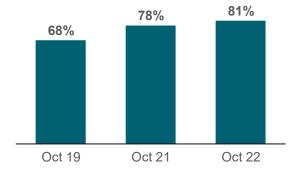






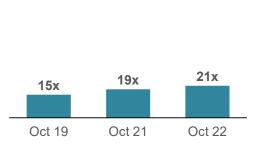
#### Average mobile logins per month

Digitally engaged customers ratio at 81%





#### Active users of Internet and/or Mobile Banking







Leader in shaping the digital transformation of local economy



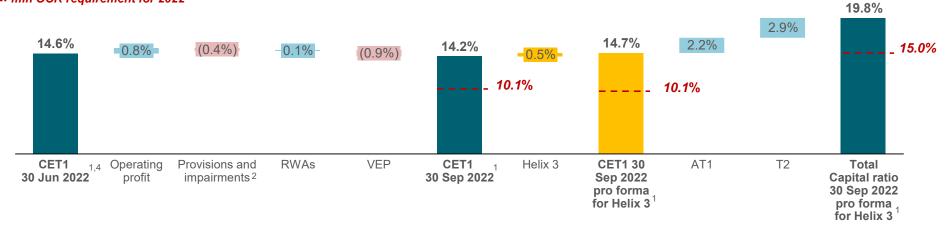
#### **Vision**

- Introduction of the **Digital Economy Platform** to optimize processes within the economy and create new revenue sources over the medium-term
  - Bringing stakeholders together
  - Connecting businesses with each other and with consumers
  - Driving opportunities in lifestyle banking and beyond
- Launch of first set of services for digitizing business to business activities (eg: electronic invoicing, remittance management and payments)
- c.1,500 companies registered on the platform

# **Capital, Liquidity & Asset Quality**

### Pro forma for Helix 3, CET1 at 14.7% 1 and Total Capital ratio at 19.8% 1





- CET1 ratio fully loaded at 13.5% as at 30 September 2022 and 13.9% pro forma for Helix 3
- IFRS 17 Day 1 (January 2023) benefit on Group tangible equity estimated at c.€50 mn, enhancing Group CET1 by additional c.50 bps<sup>5</sup>
- The Group continues to monitor opportunities for the optimisation of its capital position including Additional Tier1 capital

#### Updated capital requirements<sup>6</sup>

- CET1 and Total capital requirements expected to be at 10.23% and 15.08% respectively
- P2R expected to decrease by 25 bps<sup>6</sup> (refer to slide 59)

Allowing for IFRS 9 and temporary treatment for certain FVOCI instruments transitional arrangements

<sup>)</sup> Loan credit losses and other impairments (include the net change of the prudential charges relating to specific credits and other items)

<sup>3)</sup> OCR - Overall Capital Requirement (refer to slide 59)

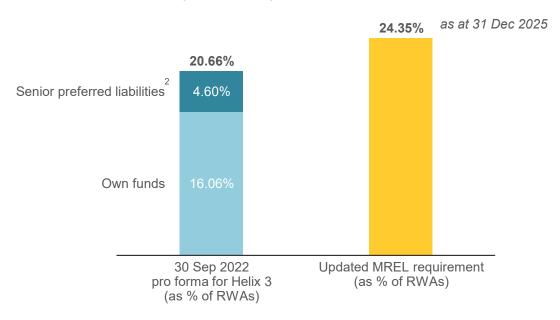
Includes reviewed profits for the six months ended 30 June 2022

<sup>5)</sup> Upon the upstreaming of dividend by the subsidiary

### **MREL** position

- MREL ratio as % of RWAs at 20.66% as at 30 September 2022 pro forma for Helix 3
- MREL ratio as % of Leverage Ratio Exposure (LRE) of 9.62% as at 30 September 2022
- Based on latest SRB communication,
  - final target revised from 23.74% is set at 24.35%<sup>1</sup> of RWAs.
  - MREL as % of LRE target at 5.91%
  - to be met by 31 December 2025
- The Bank will continue to evaluate opportunities to advance the build-up of its MREL liabilities

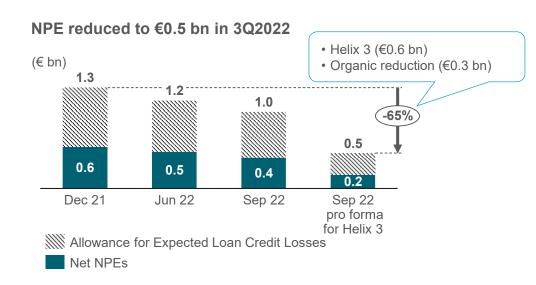
#### MREL (% of RWAs)



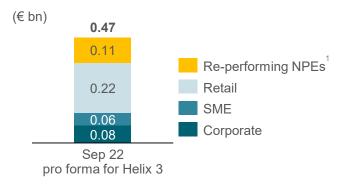
2) MREL-eligible senior preferred bonds of €300 mn and other MREL eligible liabilities

The Combined Buffer Requirement (CBR) of 3.75% as at 30 September 2022 and 4.00% as at 1 January 2022 applies on top of MREL as %RWAs

### NPE ratio reduced to 4.5%; 2022 target delivered early

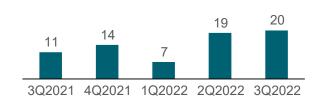


Residual NPEs comprises mainly Retail

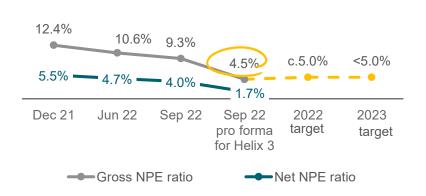


#### NPE inflows remain under control

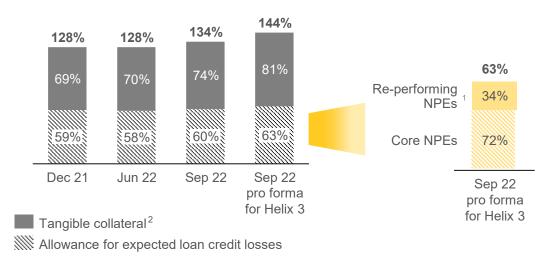
(€mn)



NPE ratio reduced to 4.5%; 1.7% on a net basis



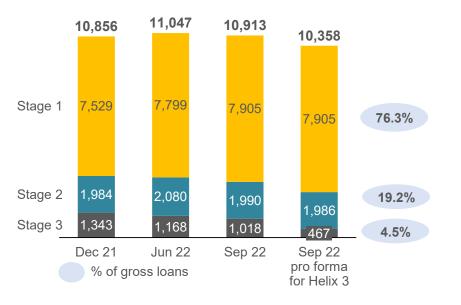
#### Pro forma for Helix 3, NPE coverage at 63%



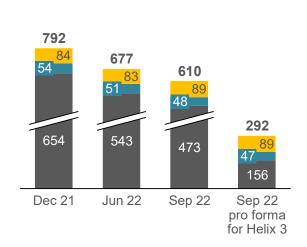
In pipeline to exit NPEs subject to meeting all exit criteria; the analysis is performed on a customer basis
 Restricted to Gross IFRS balance

### Gross loans and coverage by IFRS 9 staging

Gross loans by IFRS 9 stage (€ mn)



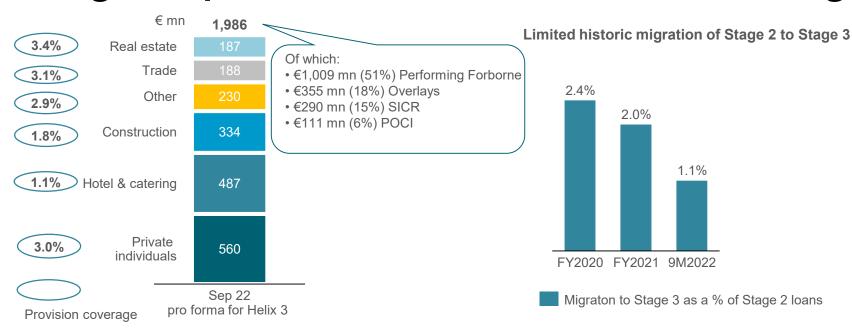
Allowance for expected loan credit losses (€ mn)



Coverage ratio

	Dec 21	Jun 22	Sep 22	Sep 22 pro forma for Helix 3
Stage 1	1.1%	1.1%	1.1%	1.1%
Stage 2	2.7%	2.5%	2.4%	2.4%
Stage 3	48.7%	46.5%	46.5%	33.3%

### Stage 2 exposures well collateralised with low migration history

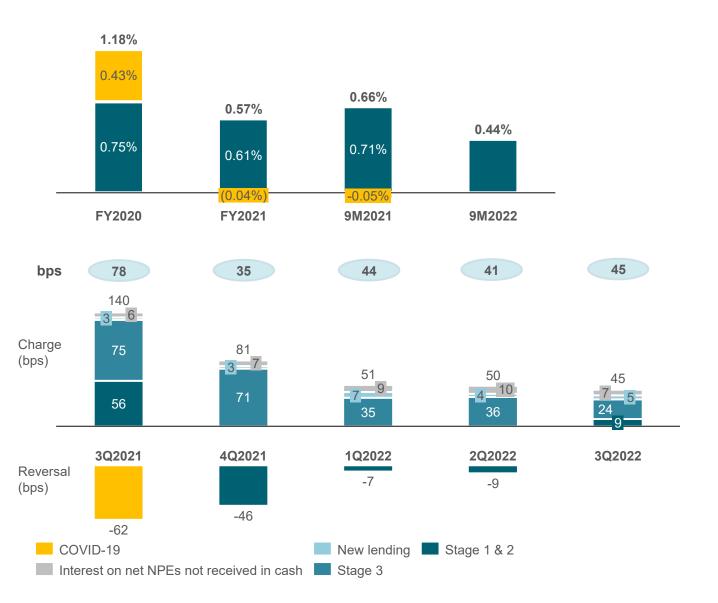


0 dpd	1-30 dpd	>30 dpd
98%	1%	1%
99%	1%	0%
0-75%	75%-100%	>100%
70%	10%	20%
75%	8%	17%
	98% 99% <b>0-75%</b> 70%	98% 1% 99% 1%  0-75% 75%-100% 70% 10%

- Strong performance of Stage 2 exposures; 99% present no arrears
- Only c.2% p.a. of Stage 2 loans migrated to Stage 3 in the last two years
- 96% of Stage 2 loans are collateralised
- Low LTV<sup>1</sup> portfolio
  - 82% with LTV<sup>1</sup> < 100% (of which 74% with LTV<sup>1</sup> < 75%)
  - 18% with LTV<sup>1</sup> >100%; 98% of these present no arrears and 99% < 30 dpd
- 19% of gross loans classified as Stage 2:
  - 10% were classified as Stage 2 due to Covid-19 forbearances; 51% expected to be eligible for transfer to Stage 1 in 2023
  - 3% were classified as Stage 2 due to overlays; reviewed on an on-going basis and expected to be eligible for transfer to Stage 1 in 2023

<sup>1)</sup> Loan to Value (LTV) is calculated as the Gross IFRS Balance to the indexed market value of the property. Under Pillar 3 disclosures LTV is calculated as the Gross IFRS Balance to the indexed market value of collateral takes into consideration the mortgage amount registered in the land registry plus legal interest from registration date to the reference date

### Cost of risk of 45 bps for 3Q2022



#### Bank's IFRS 9 Macroeconomic assumptions

Base line	GDP rate	Unemployment rate
2022	4.7%	6.3%
2023	2.6%	6.2%

- Cost of risk of 44 bps for 9M2022, down by 22 bps yoy reflecting strong asset quality in 2022 but also impacted by a one-off prior year charge, in line with 2022 guidance
- Cost of risk of 45 bps for 3Q2022 (€13 mn) broadly flat qoq

#### 2022 COR outlook

• 2022 COR expected to be at mid-40 bps

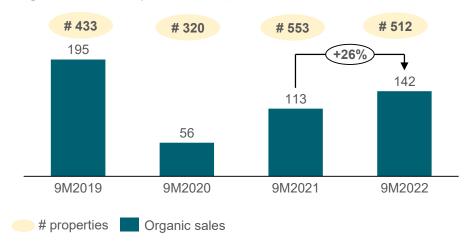
#### 2023 COR outlook

2023 COR remains unchanged to 50-80 bps

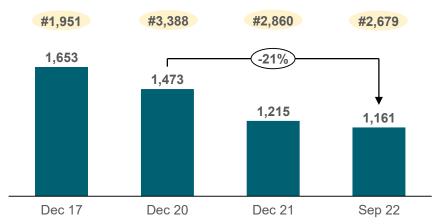
### REMU: Asset disposals recovering towards pre-pandemic levels

#### Organic sales of €142 mn in 9M2022

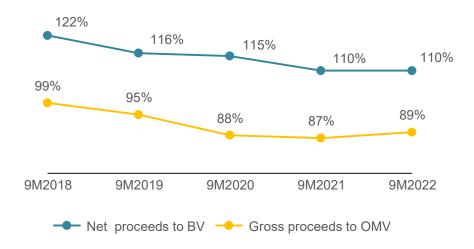
Organic sales € mn (contract prices¹)



#### REMU stock reduced to €1.16 bn as at 30 Sep 2022 Group BV (€ mn)



### Organic sales consistently close to their Open Market Value; comfortably above Book Value



#### Properties sold exceed properties acquired since 2017





Amounts as per Sales Purchase Agreements (SPAs)

### Key milestones achieved in 3Q2022



**Profitability** 

Achieved 11.7% ROTE<sup>1</sup> in 3Q2022, confident in achieving c.10%<sup>1</sup> ROTE in 2022 and >10% in 2023

11.7% Underlying ROTE<sup>1</sup>



**Efficiency** 

Achieved sub 50% cost to income ratio<sup>2</sup> in 3Q2022 (47%<sup>2</sup>), well below the previous 2022 guidance of 55% to 60%

47% C/I ratio<sup>2</sup>



**Asset quality** 

NPE ratio at 4.5%³ in 3Q2022; delivered target sub 5% NPE ratio early

4.5%<sup>3</sup>
NPE ratio

Financial targets to be updated following FY2022 results

3) Pro forma for Helix 3

I) Underlying ROTE. Calculated as Profit after Tax and before non-recurring items divided by (Shareholders' equity minus Intangible assets)

<sup>2)</sup> Excluding special levy on deposits and other levies/contributions

### **Key Information and Contact Details**

### **Contacts**

#### **Investor Relations & ESG**

Tel: +35722122239, Email: investors@bankofcyprus.com

Annita Pavlou Manager Investor Relations & ESG

Tel: +357 22 122740, Email: annita.pavlou@bankofcyprus.com

Elena Hadjikyriacou (elena.hadjikyriacou@bankofcyprus.com)

Andri Rousou (andri.rousou@bankofcyprus.com)

Stephanie Olympiou (stephanie.olympiou@bankofcyprus.com)

Dafni Georgiou (dafni.georgiou@bankofcyprus.com)

### **Executive Director Finance & Legacy**

Eliza Livadiotou, Tel: +35722 122128, Email: eliza.livadiotou@bankofcyprus.com

Long-term Deposit rating
Long-term Counterparty Risk Rating
Short-term Deposit Rating
Senior unsecured Debt
Subordinate (Tier 2)
AT1
Outlook
Last update

Moody's Investors Services	S&P Global Ratings	Fitch Ratings
Ba2	BB-	В
Ba1	BB+	N/A
Not Prime	В	В
B1	BB-	N/A
B2	CCC	N/A
Unrated	Unrated	Unrated
Positive	Stable	Positive
5 October 2022	6 September 2022	14 December 2021

#### **Listing:**

LSE – BOCH, CSE – BOCH/TPKH, ISIN IE00BD5B1Y92

Visit our website at: www.bankofcyprus.com

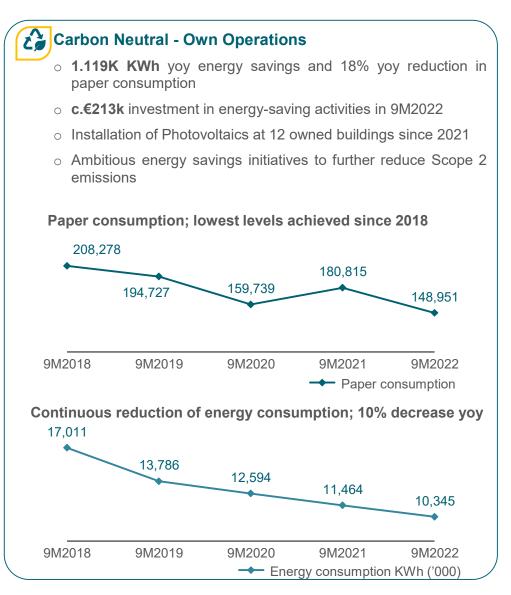
# **APPENDIX Environmental Social Governance**

### Integrated delivery against our ESG Agenda

**Environment**; continued progress against our climate agenda



Carbon neutral by 2030 Net Zero by 2050





#### Measurement of Financed emissions (Scope 3)

- First Bank in Cyprus joining the Partnership for Carbon Accounting Financials (PCAF) in October 2022
- o Initiated measurement of financed emissions of loan portfolio
- o Following the initial estimation of financed emissions from loan portfolio we will set science based targets





#### Managing Climate & Environmental Risks

- o Completed materiality assessment, risk identification and climate stress test
- o Detailed road map in place to gradually integrate climaterelated and environmental risks to Bank's risk management



### Embedding ESG Culture

- Enhancement of ESG Working Group
- o ESG Training opportunities offered at all levels of the organisation



#### Sustainable Finance Framework

o Finalisation of Sustainable Finance Framework for the issuance of Green, Social and Sustainable bonds

### Integrated delivery against our ESG Agenda

Society and Governance; maintaining our leading role, fully aligning with our selected SDGs























#### **BOC Oncology Centre**

- Cumulative investment of c.€70 mn since 1998
- 60% of diagnosed cancer cases in Cyprus are being treated at the Centre



#### Network Support CY1

166 members contributing >€780k to the society (monetary, products and services) since March 2020



#### **Bank of Cyprus Cultural Foundation**

· Promoting cultural heritage



#### IDEA (Non-profit organization, acting as incubator accelerator for start-ups)

- 82 new companies created, 6,750 entrepreneurs trained
- €3.75 mn invested in startup business creation



Target ≥30% women in Group's management bodies<sup>2</sup> by 2030

#### Women Representation at Board and Senior Management levels

- 27% as at 30 September 2022
- 40% at Board Level are female as at 30 September 2022
- 39% for key positions below Extended EXCO<sup>3</sup> are women as at 30 September 2022

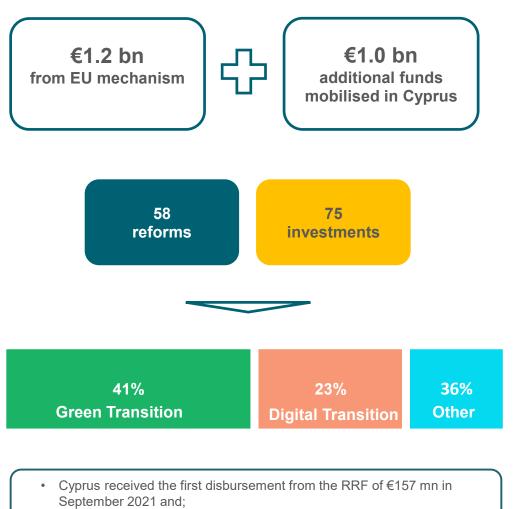
SupportCY is a network of companies and NGOs, created and coordinated by Bank of Cyprus since March 2020, with the aim to support the public services performing frontline duties during the Pandemic. SupportCY has become the leading network for offering assistance and support to the Society in general. The members on 30/09/22 were 166 companies and NGOs.

EXCO and extended EXCO

# APPENDIX Macroeconomic overview

### **EU Recovery and Resilience Facility (RRF)**

To mitigate the socioeconomic impact of the pandemic & to strengthen the resilience and competitiveness of the Cypriot economy



applied for the second disbursement of €85 mn in July 2022



c.7% increase in GDP for 2022-2026



c.3% increase in employment for 2021-2026



+11,000 new high value-added jobs



preparing for a green and digital era

### **75** new investments to be initiated including:

- Interconnection between Cyprus, Greece and Israel
- Promotion of diversification and competitiveness via introduction of financing schemes to SMEs and start-ups
- Promotion of sustainable transport (eg: electric vehicles)



#### 58 reforms to be introduced including:

- Modernising public and local authorities, improving efficiency in judicial system
- Introducing green taxation
- Establishing e-government

### **Appendix- Recovery and Resilience Facility Estimated Budget**

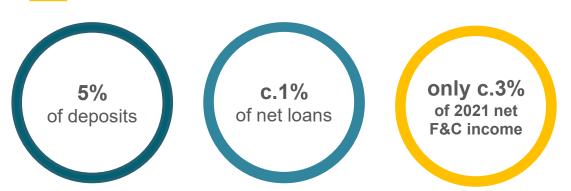
Policy axis/ Component	Estimated budget (€ mn)	% of total estimated budget
1 Public Health and civil protection- lessons learnt from the pandemic	74.1	6.0%
1.1 Resilient and effective health system and enhanced civil protection	74.1	6.0%
2 Accelerated transition to a green economy	447.6	36.3%
2.1 Climate neutrality, energy efficiency and renewable energy penetration	269.3	21.8%
2.2 Sustainability transition	91.3	7.4%
2.3 Smart and sustainable water management	87.3	7.1%
3 Strengthening the resilience and competitiveness of the economy	449.3	36.4%
3.1 New growth model and diversification of the economy	166.4	13.5%
3.2 Enhanced research and innovation	64.0	5.2%
3.3 Business support for competitiveness	78.4	6.4%
3.4 Modernising public and local authorities, making justice more efficient and fighting corruption	96.0	7.8%
3.5 Safeguarding fiscal and financial stability	44.5	3.6%
4 Towards a digital economy	89.4	7.3%
4.1 Upgrade infrastructure for connectivity	53.0	4.3%
4.2 Promote e-government	36.4	3.0%
5 Labour market, education and human capital	172.9	14.0%
5.1 Educational system modernization, upskilling and retraining	94.0	7.6%
5.2 Labour market	78.9	6.4%
Total RRP	1,233	100%
Green transition	c.501	c.41%
Digital transition	c.289	c.23%

### Limited economic effects on BOCH from Russia-Ukraine war

### **Direct Impact**

- No banking operations in Ukraine/Russia since 2015; <€1 mn net legacy exposure as at 30 Sep 2022
- No exposure to Russian bonds nor to banks which are the subject of sanctions
- Limited direct exposure to loans (c.€118 mn of which c.€106 mn is performing) related to Russia, Belarus and Ukraine; granular portfolio and secured mainly by real estate properties in Cyprus; none of which are under sanctions
- Only c.3% of the Group's 2021 net F&C income is from Russian, Ukrainian and Belarusian Ultimate Beneficiary Owners

#### **Exposure to Russia, Belarus & Ukraine**



### **Indirect Impact**

- The economic effects are expected to come from higher inflation and a slowdown in activity, with tourism sector likely most impacted
- Tourism sector recovering to pre-pandemic levels. Stronger than anticipated tourist arrivals from markets other than Russia (like UK, Greece, Germany)
- Cyprus is not an importer of Russian oil/gas though it is indirectly affected by pricing pressures in the international energy markets. Cyprus mainly imports oil from other countries (like Greece, Italy, the Netherlands), though a steady increase in contribution from renewables is noted
- Services accounting for c.10% of GDP¹ of which some relate to Russia/Ukraine and thus expected to be adversely impacted; no credit risk exposure as sector not levered
- Between 2018-2020, Cyprus recorded net FDI outflow to Russia; Special Purpose Entities make a large contribution to Cypriot FDI; these entities have similar inward and outward income due to the structure of their financial assets and liabilities
- Shipping in Cyprus is German dominated, so there will be no impact on this sector from the sanctions on Russian ships

1) In accordance with 2020 structure of the economy

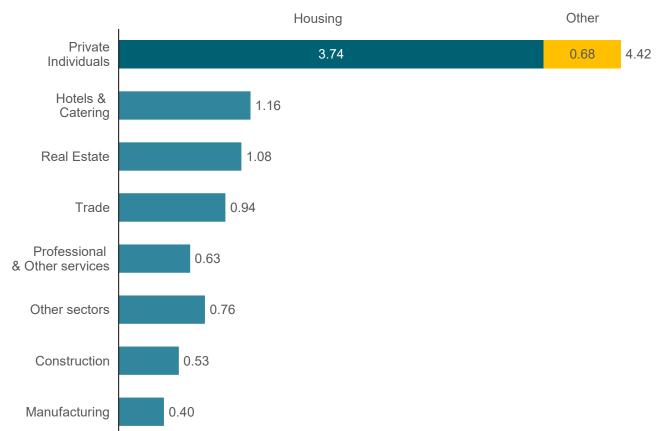
# **APPENDIX**

Additional asset quality slides

### Well diversified loan portfolio with high quality collateral

### Gross loans (excluding legacy)¹ by business sector of €9.92 bn

€bn



LTV <sup>2</sup>	Private individuals housing €3.74 bn	Private individuals- other €0.68 bn	- Business €5.50 bn	
<80%	88%	36%	71%	
>80%	12%	64%	29%	

#### Private Individuals: €4.42 bn

- Housing performing loans: €3.74 bn
  - Low LTV<sup>2</sup> housing portfolio
  - 88% of portfolio with LTV<sup>2</sup><80%
- Other: €0.68 bn
  - 63% secured portfolio of which:
    - 57% with property
    - 43% with other type of collateral

#### Business: €5.50 bn

• 71% of business portfolio with LTV<sup>2</sup> <80%

<sup>)</sup> Gross loans as at 30 September 2022 of Corporate (incl. IB and W&M and Large and International corporate), SME and Retail

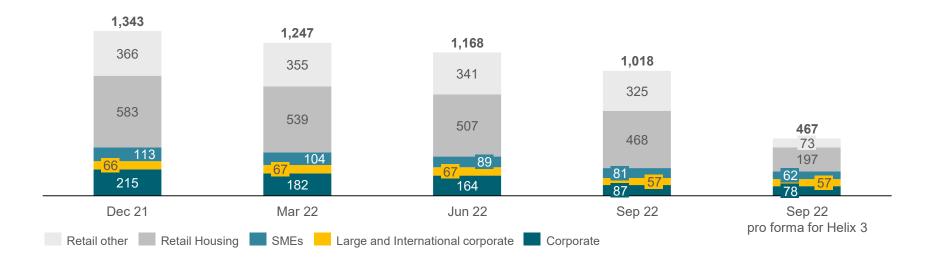
<sup>2)</sup> Loan to Value (LTV) is calculated as the Gross IFRS Balance to the indexed market value of collateral. Collateral takes into consideration the mortgage amount registered in the land registry plus legal interest from registration date to the reference date

### **Gross loans and NPEs by Customer Type**

Gross loans by customer type (€ mn)

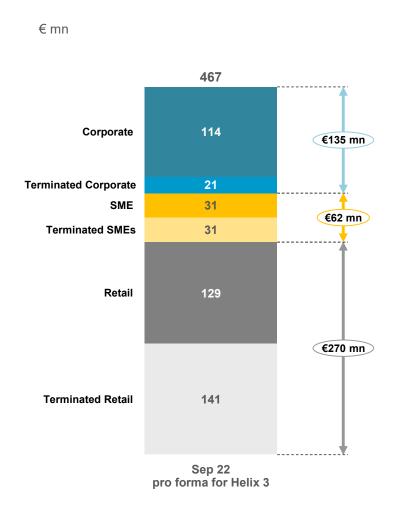


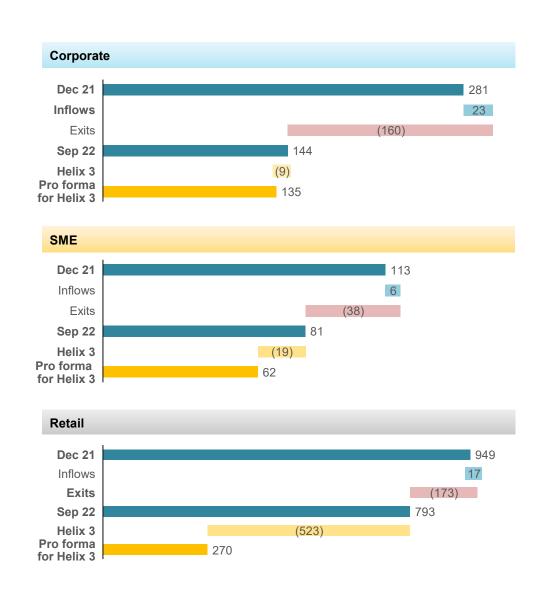
**NPEs by customer type** (€ mn)



### Continuous progress on NPE reduction across all segments

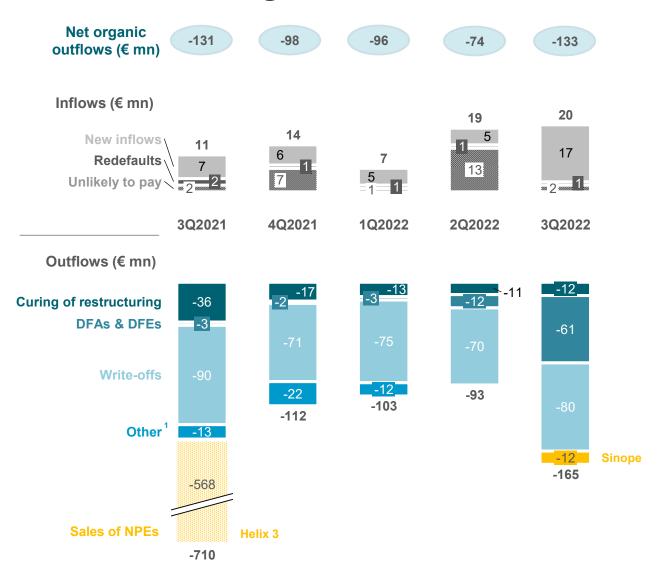
#### Focus shifts to Retail





	Sep 2022 Pro forma for Helix 3
NPE ratio	2.8%
NPE coverage	113%
NPE total coverage	179%
	Sep 2022 Pro forma
	for Helix 3
NPE ratio	5.5%
NPE coverage	65%
NPE total coverage	145%
	Sep 2022 Pro forma for Helix 3
NPE ratio	6.0%
NPE coverage	
Retail Housing	34%
Retail Other	45%
NPE total coverage	125%
	45

### €133 mn net organic NPE reduction in 3Q2022

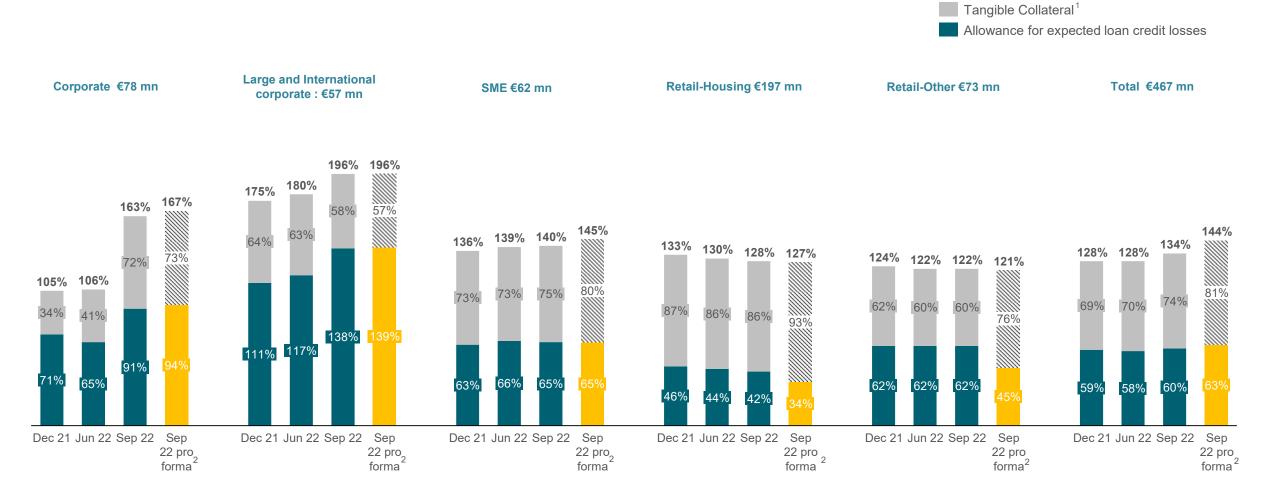


- €153 mn organic NPE outflows in 3Q2022, leading to €133 mn net organic NPE reduction
- Helix 3 of c.€0.6 bn expected to be completed by the end of November 2022
- Strong track record in dealing with restructurings
- Project Sinope NPE trade was completed in August 2022 (€12 mn)

1) Other includes interest, cash collections and changes in balances

### NPE Coverage and Total coverage by segment

Coverage and collateral maintained



<sup>1)</sup> Restricted to Gross IFRS balance 2) Pro forma for Helix 3

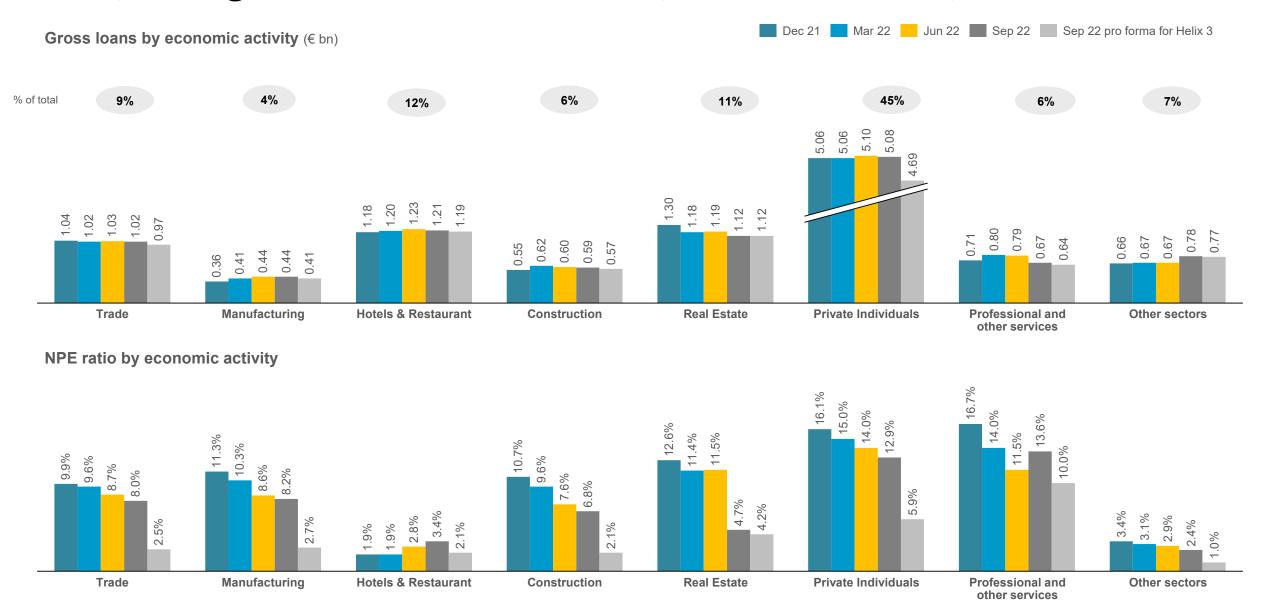
### **Asset quality- NPE analysis**

(€ mn)	Sep-22	Jun-22	Mar-22	Dec-21	Sep-21	Jun-21	Mar-21	Dec-20
A. Gross Loans after Residual Fair value adjustment on initial recognition	10,797	10,902	10,815	10,678	10,683	10,708	12,055	12,031
Residual Fair value adjustment on initial recognition	116	145	149	178	181	185	226	230
B. Gross Loans	10,913	11,047	10,964	10,856	10,864	10,893	12,281	12,261
B1. Loans with no arrears <sup>2</sup>	9,874	9,840	9,681	9,492	9,385	9,268	9,230	9,149
B2. Loans with arrears but not NPEs	21	39	36	21	31	36	39	26
1-30 DPD	13	25	31	16	23	29	27	21
31-90 DPD	8	14	5	5	8	7	12	5
B3. NPEs	1,018	1,168	1,247	1,343	1,449	1,589	3,012	3,086
With no arrears	217	307	312	348	363	413	536	548
Up to 30 DPD	4	6	3	4	5	11	15	16
31-90 DPD	9	6	10	10	11	16	35	26
91-180 DPD	25	13	11	19	24	31	18	18
181-365 DPD	22	28	40	49	41	16	31	81
Over 1 year DPD	741	808	871	913	1,005	1,102	2,377	2,397
NPE ratio (NPEs / Gross Loans)	9.3%	10.6%	11.4%	12.4%	13.3%	14.6%	24.5%	25,2%
Allowance for expected loan credit losses (including residual fair value adjustment on initial recognition <sup>1</sup> )	610	677	734	792	849	947	1,869	1,902
Gross loans coverage	6%	6%	7%	7%	8%	9%	15%	16%
NPEs coverage	60%	58%	59%	59%	59%	60%	62%	62%

<sup>1)</sup> Comprise (i) loan credit losses for impairment of customer loans and advances, (ii) the residual fair value adjustment on initial recognition of loans acquired from Laiki Bank and on loans classified at FVPL, and (iii) loan credit losses on off-balance sheet exposures disclosed on the balance sheet within other liabilities

<sup>2)</sup> Loans with "non-material" arrears as at 31 Dec 2021 which are calculated based on the new EBA regulation on Definition of Default implemented as of 1 Jan 2021, affecting the calculation of Days-Past-Due'

### Analysis of gross loans and NPE ratio by Economic activity

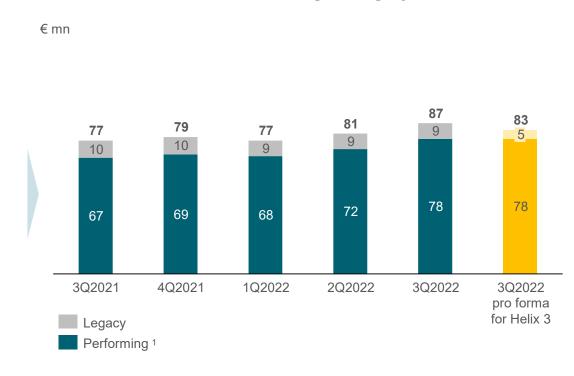


### Balance sheet de-risking results in a smaller but safer loan book

**Net Loans: Performing<sup>1</sup> vs Legacy** 



Interest Income on Loans: Performing<sup>1</sup> vs Legacy



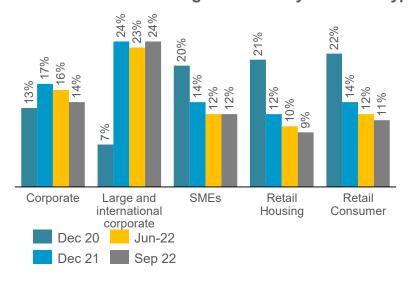
- Interest income of performing¹ book increased at €78 mn, marking the increased effective yields on loans in line with the rising interest rate environment
- Interest income of legacy book at €9 mn broadly flat qoq
- Interest on Net NPEs not received in cash, fully provided

### Rescheduled Loans<sup>1</sup>

#### **Rescheduled loans¹ by customer type** (€ bn)



### Rescheduled loans<sup>1</sup> % gross loans by customer type



#### Rescheduled loans<sup>1</sup>-Asset Quality

30 September 2022	€ mn
Stage 1	-
Stage 2	852
Stage 3	447
POCI	51
FVPL	157
Total	1,507

#### Fair value of collateral and credit enhancements

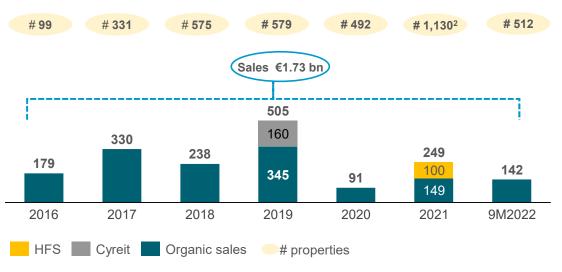
Loans and advances to customers	30 September 2022 (€ mn)
Cash	560
Securities	561
Letters of credit / guarantee	139
Property	15,965
Other	319
Surplus collateral	(8,291)
Net collateral	9,253

1) Rescheduled loans are presented net of fair value

### REMU- decline of foreclosed assets inflows and sales record positive results

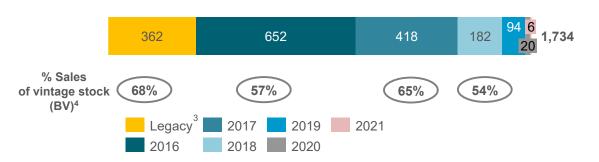
#### €1.73 bn sales of 3,718 properties across all property classes since set-up

Sales € mn (contract prices¹)



#### Breakdown of cumulative sales<sup>1</sup>

by on-boarding year (€ mn)

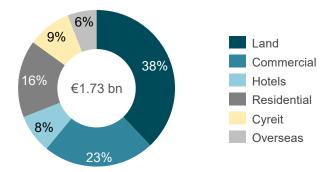


#### **Evolution of properties managed by REMU**



# Cumulative sales by property type; 38% of sales relate to land Sales contract price

Overseas Residential Commercial & Manufacturing Hotels Golf



Amounts as per Sales purchase Agreements (SPAs)

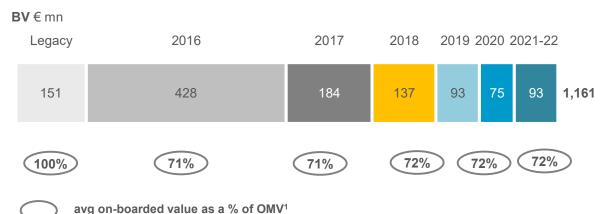
<sup>2)</sup> Number of properties include 421 properties from Project Helix 3 and 6 from Project Sinope

<sup>3)</sup> Legacy properties relate to properties that were on-boarded before REMU set-up in January 2016

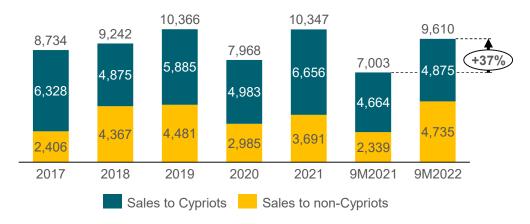
The BV of the properties disposed at the date of disposal as a proportion of the: BV of the properties disposed at the time of the disposal plus the BV of the residual properties managed by REMU as at 30 September 2022

### REMU- the engine for dealing with foreclosed assets

On-board assets in REMU at conservative c.25%-30% discount to OMV



Sales contracts (excl. DFAs)<sup>2</sup> for 9M2022 up c.40% yoy



€142 mn organic sales in 9M2022; comfortably above Book Value



 Strong pipeline of €82 mn by contract value as at 30 September 2022, of which €44 mn related to SPAs signed

2) Based on data from Land of Registry- Sales contracts

Open market value at on-boarding date

# **APPENDIX**

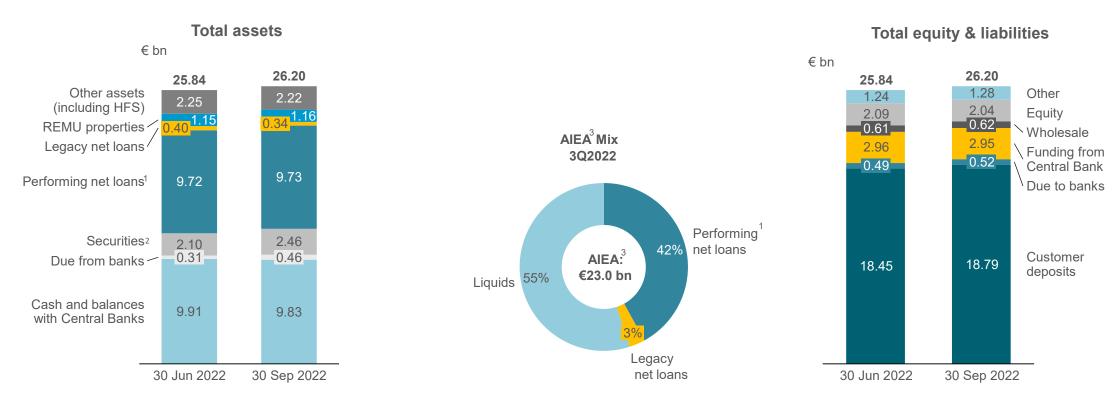
**Additional financial information** 

### **Consolidated Balance Sheet**

Assets (€ mn)	30.09.2022	31.12.2021	% change
Cash and balances with Central Banks	9,827	9,231	6%
Loans and advances to banks	458	292	57%
Debt securities, treasury bills and equity investments	2,459	2,139	15%
Net loans and advances to customers	10,088	9,836	3%
Stock of property	1,083	1,112	-3%
Investment properties	89	118	-25%
Other assets	1,869	1,876	0%
Non current assets and disposal groups held for sale	324	359	-10%
Total assets	26,197	24,963	5%

Liability and Equity (€ mn)	30.09.2022	31.12.2021	% change
Deposits by banks	519	457	14%
Funding from Central Bank	2,952	2,970	-1%
Customer deposits	18,792	17,531	7%
Debt securities in issue	299	303	-1%
Subordinated liabilities	317	340	-7%
Other liabilities	1,277	1,281	0%
Total liabilities	24,156	22,882	6%
Shareholders' equity	1,797	1,839	-2%
Other equity instruments	220	220	-
Total equity excluding non- controlling interests	2,017	2,059	-2%
Non controlling interests	24	22	8%
Total equity	2,041	2,081	-2%
Total liabilities and equity	26,197	24,963	5%

### **Balance sheet composition**



- Balance sheet size increased by 1% qoq to €26.2 bn mainly driven by 2% qoq increase of customer deposits
- 55% of AIEA<sup>3</sup> held in liquids: immediate NII benefit following the increases of ECB depo rate in September 2022 and October 2022
- Performing net loans¹ flat at €9.73 bn
- Pro forma for Helix 3, legacy net loans reduced to €0.34 bn
- Net loans to Deposits ratio (L/D) at 55% as at 30 September 2022 and 54% pro forma for Helix 3

Non-legacy loan book which includes Corporate, Large and International corporate, International business unit, Wealth and Markets, SME and Retail

<sup>)</sup> Debt securities, treasury bills and equity investments

Average interest earning assets 56

### Risk Weighted Assets – Regulatory Capital

Risk Weighted Assets by Geography (€ mn)

	31.12.19	31.12.20	31.12.21	30.06.22	30.09.22	30.09.22 Pro forma for Helix 3
Cyprus	12,678	11,477	10,595	10,526	10,472	10,146
Overseas	212	159	99	74	66	66
RWAs	12,890	11,636	10,694	10,600	10,538	10,212
RWA intensity	61%	54%	43%	41%	40%	39%

#### Risk Weighted Assets by type of risk (€ mn)

	31.12.19	31.12.20	31.12.21	30.06.22	30.09.22	30.09.22 Pro forma for Helix 3
Credit risk	11,547	10,505	9,678	9,585	9,523	9,197
Market risk	-	-	-	-	-	-
Operational risk	1,343	1,131	1,016	1,015	1,015	1,015
Total	12,890	11,636	10,694	10,600	10,538	10,212

#### **Reconciliation of Group Equity to CET1**

€mn	30.09.22
Total equity	2,041
Less: Intangibles	(29)
Less: Deconsolidation of insurance entities	(196) <sup>3</sup>
Less: Deconsolidation of other entities	(13)
Less: Regulatory adjustments	(57)
Less: Revaluation reserves and equity instruments transferred to AT1	(251)
CET1 <sup>1</sup>	1,495
Risk Weighted Assets	10,538
CET1 ratio <sup>1</sup>	14.2%

	31.12.20	31.12.21	30.06.222	30.09.22
Total equity excl. non-controlling interests	2,051	2,059	2,070	2,017
CET1 capital	1,723	1,620	1,546	1,495
Tier I capital	1,943	1,840	1,766	1,715
Tier II capital	192	300	300	300
Total regulatory capital (Tier I + Tier II)	2,135	2,140	2,066	2,015

<sup>)</sup> Allowing for IFRS 9 and temporary treatment for certain FVOCI instruments transitional arrangements

Capital amounts and ratios include reviewed profits for the six months ended 30 Jun 2022

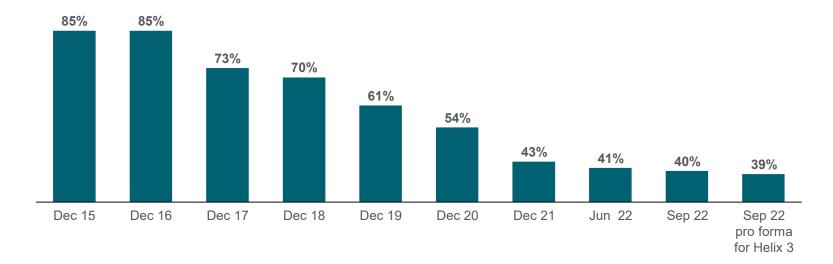
<sup>3) €102</sup> mn of €196 mn relates to the Life insurance in-force business reserve

### Pro forma for Helix 3, RWA intensity reduced to 39%

RWAs reduced to €10,212 mn as at 30 September 2022 pro forma for Helix 3

RWAs	Dec 15	Dec 16	Dec 17	Dec 18	Dec 19	Dec 20	Dec 21	Jun 22	Sep 22	Sep Pro forma for Helix 3
€ bn	19,666	18,865	17,260	15,373	12,890	11,636	10,694	10,600	10,538	10,212

#### RWA intensity decreased to 39% pro forma for Helix 3



### **Overall capital requirements**

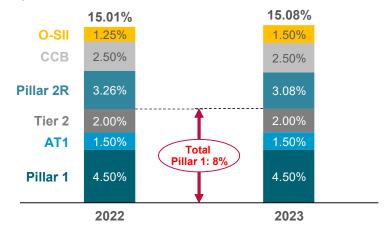
2023

Overall capital requirements for 2022 and 2023

**CET1** ratio



#### **Total capital ratio**



#### **Overall capital Requirement**

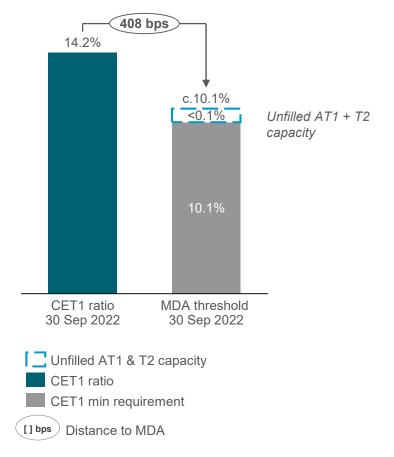
2022

- CET1 and Total capital ratio minimum capital requirements for 2023 expected at 10.23% and 15.08%
- P2R expected to decrease by 25 bps to 3.08% in 2023. The revised P2R includes a revised P2R add-on of 0.33% relating to ECB's prudential provisioning expectations<sup>2</sup>
- P2R add-on<sup>1</sup> is dynamic and can vary on the basis of in-scope NPEs and level of provisioning
- Non-public guidance for P2G remains unchanged
- Total O-SII buffer fully phased in January 2023 at 1.50%

Takes into consideration Helix 3

### Buffer to MDA Restrictions Level & Distributable Items<sup>1</sup>

#### **CET1 Ratios**



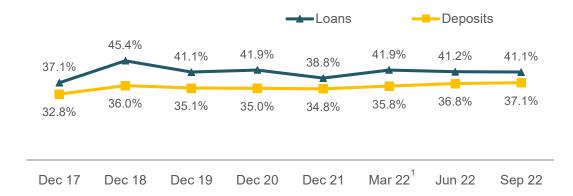
- No prohibition applies to the payment of coupons on any AT1 capital instruments issued by the Company and the Bank
- Significant CET1 MDA buffer as at 30 Sep 2022: 408 bps (€429 mn)
- M-MDA buffer as at 30 Sep 2022: 493 bps (€519 mn)<sup>2</sup>
- Following the 2021 SREP, the Company and the Bank are still be under equity dividend distribution prohibition for 2022
- Previous variable pay restriction was lifted

Distributable Items definition per CRR

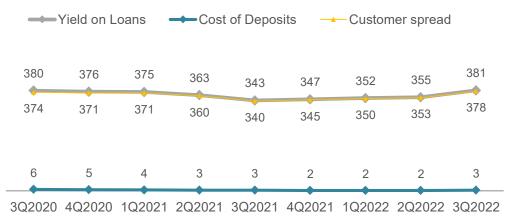
The SRMR2 introduces the Maximum Distributable Amount related to MREL (M-MDA). The SRB may set restrictions for banks that do not comply with the CBR, which under the new Banking Package is added on top of the MREL requirements expressed in TREA, preventing them from distributing more than the M-MDA via various actions (including dividend payments on CET1, variable remuneration and payments on AT1 instruments). The M-MDA is calculated against the binding interim requirement of 14.94%

### **Cypriot business**

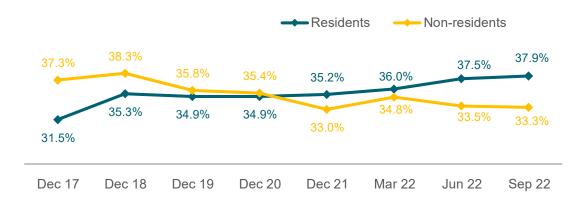
#### Loan market share at 41% in Sep 2022



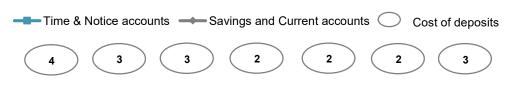
#### Average contractual interest rates (bps) (Cy)

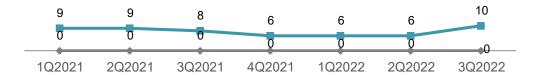


#### Strong market shares in resident and non-resident deposits



#### Customer deposit rates (bps) (Cy)





### Income Statement bridge¹ for 9M2022

€ mn	Underlying basis	NPE sales	Other	Statutory Basis
Net interest income	234	-	-	234
Net fee and commission income	142	-	-	142
Net foreign exchange gains and net gains/(losses) on financial instruments	24	-	6	30
Net gains/(losses) on derecognition of financial assets measured at amortised cost	0	-	2	2
Insurance income net of claims and commissions	48	-	-	48
Net gains/(losses) from revaluation and disposal of investment properties and on disposal of stock of properties	11	-	-	11
Other income	12	-	-	12
Total income	471	-	8	479
Total expenses	(281)	(3)	(117)	(401)
Operating profit before impairment losses on financial instruments	190	(3)	(109)	78
Loan credit losses	(36)	(1)	37	-
Impairments of other financial and non-financial assets	(20)	-	20	-
Credit losses on financial assets and impairment net of reversals of non-financial assets	-	-	(65)	(65)
Provision for litigation and regulatory matters	(3)	-	3	-
Profit before tax and non-recurring items	131	(4)	(114)	13
Tax	(20)	-	-	(20)
Profit attributable to non-controlling interests	(2)	-	-	(2)
Profit after tax and before non-recurring items (attributable to the owners of the Company)	109	(4)	(114)	(9)
Advisory and other restructuring costs - organic	(10)	-	10	-
Profit after tax – Organic (attributable to the owners of the Company)	99	(4)	(104)	(9)
Provisions/net (loss)/profit relating to NPE sales	(1)	1	-	-
Restructuring and other costs relating to NPE sales	(3)	3	-	-
Restructuring costs – Voluntary Staff Exit Plan (VEP)	(104)	-	104	-
Loss after tax - attributable to the owners of the Company	(9)			(9)

### **Income Statement**

€ mn	3Q2022	2Q2022	qoq%
Net Interest Income	89	74	19%
Net fee and commission income	48	50	-3%
Net foreign exchange gains/(losses) on financial instruments	13	5	141%
Insurance income net of claims and commissions	15	17	-9%
Net gains from revaluation and disposal of investment properties and on disposal of stock of properties	4	2	87%
Other income	3	5	-38%
Total income	172	153	12%
Staff costs	(46)	(50)	-8%
Other operating expenses	(35)	(37)	-5%
Special levy on deposits and other levies/contributions	(10)	(7)	52%
Total expenses	(91)	(94)	-3%
Operating profit	81	59	36%
Loan credit losses	(13)	(11)	11%
Impairments of other financial and non-financial assets	(7)	(8)	-11%
Provisions for litigation, claims, regulatory and other matters	(2)	(1)	-
Total loan credit losses, impairments and provisions	(22)	(20)	14%
Profit before tax and non-recurring items	59	39	47%
Тах	(8)	(6)	36%
Profit/(Loss) attributable to non-controlling interests	(1)	(1)	43%
Profit after tax and before non-recurring items (attributable to the owners of the Company)	50	32	49%
Advisory and other restructuring costs – organic	(5)	(4)	14%
Profit after tax – organic (attributable to the owners of the Company)	45	28	54%
Provisions/ net (loss)/profit on NPE sales	(1)	1	-193%
Restructuring and other costs	(2)	-	52%
Restructuring costs – Voluntary Staff Exit Plan (VEP)	(101)		-
(Loss)/Profit after tax (attributable to the owners of the Company)	(59)	29	

# **Analysis of Interest Income and Interest Expense**

Analysis of Interest Income (€ mn)	2Q2021	3Q2021	4Q2021	1Q2022	2Q2022	3Q2022
Loans and advances to customers	82	77	79	77	81	87
Loans and advances to banks and central banks	7	10	11	9	9	11
Investment at amortised costs	2	2	2	2	2	3
Investments FVOCI	3	3	3	3	2	2
	94	92	95	91	94	103
Trading Investment						
Derivative financial instruments	4	2	2	2	2	2
Other investments at fair value through profit or loss						
Total Interest Income	98	94	97	93	96	105

Analysis of Interest Expense (€ mn)						
Customer deposits	(2)	(1)	(1)	(1)	(1)	(1)
Funding from central banks and deposits by banks	0	0	0	0	0	(1)
Loan stock	(6)	(8)	(8)	(7)	(7)	(7)
Repurchase agreements	0	0	0	0	0	0
Negative interest on loans and advances to banks and central banks	(8)	(9)	(10)	(10)	(10)	(3)
	(16)	(18)	(19)	(18)	(18)	(12)
Derivative financial instruments	(6)	(5)	(5)	(4)	(4)	(4)
Total Interest Expense	(22)	(23)	(24)	(22)	(22)	(16)

# Income Statement by business line for 9M2022

€ mn	Consumer Banking	SME Banking	Corporate Banking	Large and International corporate	International Banking	Wealth & Markets	RRD	REMU	Insurance	Treasury	Other	Total
Net interest income/(expense)	77	23	44	48	22	2	24	(22)	-	16	-	234
Net fee & commission income/(expense)	46	9	12	6	41	4	6	-	(6)	1	23	142
Other income	2	-	-	1	5	-	-	16	46	15	10	95
Total income	125	32	56	55	68	6	30	(6)	40	32	33	471
Total expenses	(114)	(17)	(21)	(19)	(22)	(5)	(23)	(17)	(18)	(9)	(16)	(281)
Operating (loss)/ profit	11	15	35	36	46	1	7	(23)	22	23	17	190
Loan credit losses of customer loans net of gains/(losses) on derecognition of loans and changes in expected cash flows	(1)	-	5	(9)	1	(1)	(30)	-	-	-	(1)	(36)
Impairment of other financial and non financial instruments	-	-	-	-	-	-	-	(14)	-	-	(6)	(20)
Provision for litigation, claims, regulatory and other matters	-	-	-	-	-	-	-	-	-	-	(3)	(3)
(Loss)/profit before tax	10	15	40	27	47		(23)	(37)	22	23	7	131
Tax	(1)	(2)	(5)	(3)	(6)	-	3	4	(3)	(3)	(4)	(20)
Profit attributable to non controlling interest	-	-	-	-	-	-	-	-	-	-	(2)	(2)
Profit/(loss) after tax and before non- recurring items (attributable to the owners of the Company)	9	13	35	24	41		(20)	(33)	19	20	1	109

### Income statement for insurance businesses for 9M2022

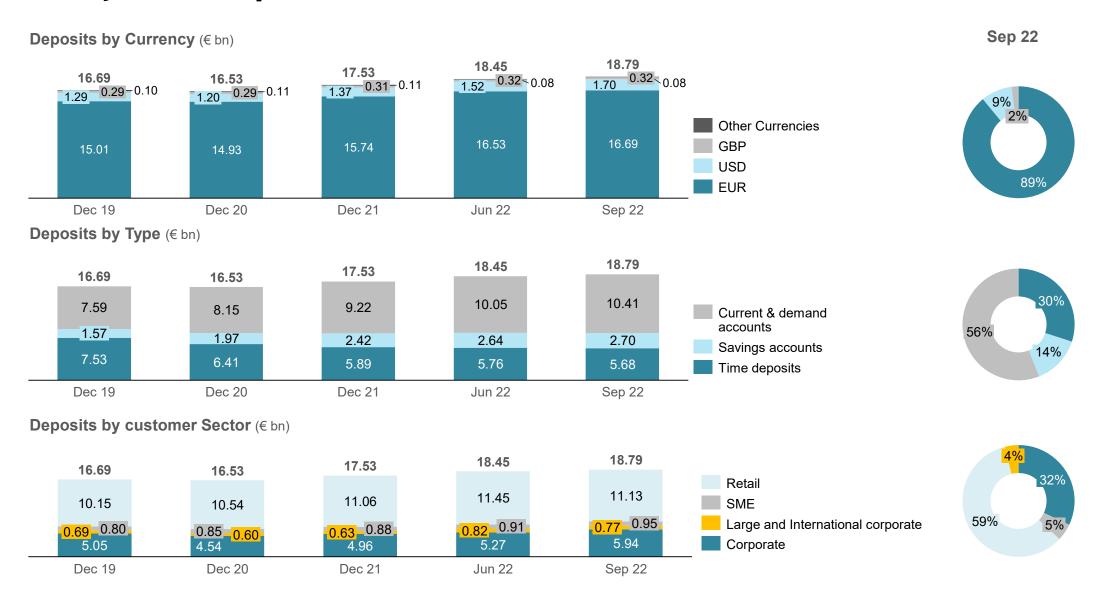
### eurolife

€mn	9M2022	9M2021	yoy%
Gross written premiums (GWPs)	109.8	98.9	11%
Reinsurance premium	(22.9)	(21.8)	5%
Commissions from reinsurers and other insurance income	7.2	8.1	-10%
Investment income/(expense) and gains/(losses) from investments and other assets	(48.3)	29.3	-
Total net income	45.8	114.5	-60%
Gross payments to policyholders	(50.1)	(43.4)	15%
Reinsurers' share of payments to policyholders	6.6	6.7	-3%
Gross change in insurance contract liabilities	59.3	(46.7)	-
Reinsurers' share in the change of insurance contract liabilities	(1.8)	2.6	-
Commissions paid to agents and other selling costs	(19.3)	(17.1)	12%
Staff costs	(5.8)	(4.3)	35%
Other operating costs	(6.8)	(5.6)	22%
Total net expenses	(17.9)	(107.8)	-83%
Profit before tax	27.9	6.7	-
Tax expense	(3.2)	(1.2)	157%
Profit after tax	24.7	5.5	-



€ mn	9M2022	9M2021	yoy%
Gross written premiums (GWPs)	44.3	39.8	11%
Reinsurance premium	(23.1)	(17.6)	31%
Change in provision for unearned premiums	1.2	(0.2)	-
Commissions from reinsurers and other insurance income	6.9	5.5	26%
Total net income	29.3	27.5	7%
Gross payments to policyholders	(9.0)	(10.5)	-14%
Reinsurers' share of payments to policyholders	2.8	3.7	-23%
Gross change in insurance contract liabilities	(3.1)	2.5	-
Reinsurers' share in the change of insurance contract liabilities	1.9	(2.4)	-
Commissions paid to agents and other selling costs	(5.7)	(5.1)	12%
Staff costs	(5.4)	(4.0)	33%
Other operating costs	(3.3)	(2.3)	41%
Loss from revaluation and/or sale of investments	(2.5)	(0.3)	-
Provision for impairment of financial assets	(0.3)	(0.3)	13%
Total net expenses	(24.6)	(18.7)	32%
Profit before tax	4.7	8.8	-46%
Tax expense	(1.0)	(1.1)	-11%
Profit after tax	3.7	7.7	-52%

### **Analysis of Deposits**



# **APPENDIX**Glossary & Definitions

Advisory and other restructuring costs	Comprise mainly (a) fees of external advisors in relation to: (i) disposal of operations and non-core assets, and (ii) customer loan restructuring activities, and (b) the cost of the tender offer for the Old T2 Capital Notes, where applicable.				
Allowance for expected loan credit losses (previously 'Accumulated provisions')	ses (previously 'Accumulated ovisions')  (ii) the residual fair value adjustment on initial recognition of loans and advances to customers (including residual fair value adjustment on initial recognition of loans and advances to customers (including residual fair value adjustment on initial recognition of loans and advances to customers (including residual fair value adjustment on initial recognition of loans and advances to customers (including residual fair value adjustment on initial recognition of loans and advances to customers (including residual fair value adjustment on initial recognition of loans and advances to customers (including residual fair value adjustment on initial recognition of loans and advances to customers (including residual fair value adjustment on initial recognition of loans and advances to customers (including residual fair value adjustment on initial recognition of loans and advances to customers (including residual fair value adjustment on initial recognition of loans and advances to customers (including residual fair value adjustment on initial recognition of loans and advances to customers (including residual fair value adjustment on initial recognition of loans and advances (including residual fair value adjustment on initial recognition of loans and advances (including residual fair value adjustment on initial recognition of loans and advances (including residual fair value adjustment on initial recognition of loans and advances (including residual fair value adjustment on initial recognition of loans and advances (including residual fair value adjustment on initial recognition of loans and advances (including residual fair value adjustment on initial recognition of loans and advances (including residual fair value adjustment on initial recognition of loans and advances (including residual fair value adjustment on initial recognition of loans and advances (including residual fair value adjustment on initial recognition of loans and advances (including residual fair value adjust				
AIEA	This relates to the average of 'interest earning assets' as at the beginning and end of the relevant quarter. Average interest earning assets exclude interest earning assets of any discontinued operations at each quarter end, if applicable. Interest earning assets include: cash and balances with central banks (including cash and balances with central banks classified as non-current assets held for sale), plus loans and advances to banks, plus net loans and advances to customers (including loans and advances to customers classified as non-current assets held for sale), plus 'deferred consideration receivable' included within 'other assets', plus investments (excluding equities and mutual funds).				
AT1	AT1 (Additional Tier 1) is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date.				
Average contractual interest rates	Interest rates on cost of deposits were previously calculated as the Interest Expense over Average Balance. The current calculation which the Bank considers more appropriate is based on the weighted average of the contractual rate times the balance at the end of the month. The rates are calculated based on the month end contractual interest rates. The quarterly rates are the average of the three quarter month end contractual rates.				
Book Value	BV= book value = Carrying value prior to the sale of property.				
Basic earnings/(losses) after tax and before non-recurring items per share (attributable to the owners of the Company)	Basic earnings/(losses) after tax and before non-recurring items per share (attributable to the owners of the Company) is the Profit/(loss) after tax and before non-recurring items (as defined below) (attributable to the owners of the Company) divided by the weighted average number of shares in issue during the period, excluding treasury shares.				
Carbon neutral	The reduction and balancing (through a combination of offsetting investments or emission credits) of greenhouse gas emissions from own operations.				
CET1 capital ratio (transitional basis)	CET1 capital ratio (transitional basis) is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date.				
CET1 fully loaded (FL)	The CET1 fully loaded (FL) ratio is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date.				
Cost of Funding	Effective yield of cost of funding: Interest expense of all interest bearing liabilities after hedging, over average interest bearing liabilities (customer deposits, funding from the central bank, interbank funding, subordinated liabilities). Historical information has been adjusted to take into account hedging.				
Cost to Income ratio	Cost-to-income ratio comprises total expenses (as defined) divided by total income (as defined).				
Cost of Risk	Loan credit losses charge (cost of risk) (year -to -date) is calculated as the annualised 'loan credit losses' (as defined) divided by average gross loans. The average gross loans are calculated as the average of the opening balance and the closing balance, for the reporting period/year.				
CRR DD	Default Definition.				
DFAs	Debt for Asset Swaps.				

DFEs	Debt for Equity Swaps.
Digitally engaged customers ratio	This is the ratio of digitally engaged individual customers to the total number of individual customers. Digitally engaged customers are the individuals who use the digital channels of the Bank (mobile banking app, browser and ATMs) to perform banking transactions, as well as digital enablers such as a bank-issued card to perform online card purchases, based on an internally developed scorecard.
Digital transactions ratio	This is the ratio of the number of digital transactions performed by individuals and legal entity customers to the total number of transactions. Transactions include deposits, withdrawals, internal and external transfers. Digital channels include mobile, browser and ATMs.
DTA	Deferred tax asset.
DTC	Deferred Tax Credit.
ЕВА	European Banking Authority.
ЕСВ	European Central Bank.
Effective yield	Interest Income on Loans/Average Net Loans.
Effective yield of liquid assets	Interest income on liquids after hedging, over average liquids (Cash and balances with central banks, placements with banks and bonds).
FTP	Fund transfer pricing methodologies applied between the business lines to present their results on an arm's length basis.
GBV	Gross Book Value.
Gross Loans	Gross loans comprise: (i) gross loans and advances to customers measured at amortised cost before the residual fair value adjustment on initial recognition (including loans and advances to customers classified as non-current assets held for sale) and (ii) loans and advances to customers classified and measured at FVPL adjusted for the aggregate fair value adjustment  Gross loans are reported before the residual fair value adjustment on initial recognition relating mainly to loans acquired from Laiki Bank (calculated as the difference between the outstanding contractual amount and the fair value of loans acquired) amounting to €116 mn as at 30 September 2022 (compared to €145 mn as at 30 June 2022, €149 mn at 31 March 2022 and €178 mn at 31 December 2021).  Additionally, gross loans include loans and advances to customers classified and measured at fair value through profit or loss adjusted for the aggregate fair value adjustment of €229 mn as at 30 September 2022 (compared to €313 mn as at 30 June 2022, €312 mn at 31 March 2022 and €336 mn at 31 December 2021).
Gross Sales Proceeds	Proceeds before selling charge and other leakages.
Group	The Group consists of Bank of Cyprus Holdings Public Limited Company, "BOC Holdings" or the "Company", its subsidiary Bank of Cyprus Public Company Limited, the "Bank" and the Bank's subsidiaries.

IB, W&M	International Banking, Wealth and Markets.
IBU	Servicing exclusively international activity companies registered in Cyprus and abroad and not residents.
Impact of parallel shifts in interest curves	The sensitivity is calculated assuming a constant balance sheet.  This sensitivity is not a forecast of interest rate expectations, and the Bank's pricing decisions in the event of an interest rate change may differ from the assumptions underlying this sensitivity. Accordingly, in the event of an interest rate change the actual impact on Group NII may differ from that presented in this analysis.
Legacy exposures	Legacy exposures are exposures relating to (i) Restructuring and Recoveries Division (RRD), (ii) Real Estate Management Unit (REMU), and (iii) non-core overseas exposures.
Leverage Ratio Exposure (LRE)	Leverage Ratio Exposure (LRE) is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended.
Liquid assets	Cash, placements with banks, balances with central banks and bonds.
Loan credit losses (PL) (previously 'Provision charge')	Loan credit losses comprise: (i) credit losses to cover credit risk on loans and advances to customers, (ii) net gains on derecognition of financial assets measured at amortised cost and (iii) net gains on loans and advances to customers at FVPL, for the reporting period/year.
Loan to Value ratio (LTV)	Loan to Value (LTV) is calculated as the Gross IFRS Balance to the indexed market value of the property. Under Pillar 3 disclosures LTV is calculated as the Gross IFRS Balance to the indexed market value of collateral. Collateral takes into consideration the mortgage amount registered in the land registry plus legal interest from registration date to the reference date.
Market shares	Both deposit and loan market shares are based on data from the CBC. The Bank is the single largest credit provider in Cyprus with a market share of 41.1% as at 30 September 2022 compared to 41.2% as at 30 June 2022, 41.9% at 31 March 2022 and 38.8% at 31 December 2021. The increase during the first nine months 2022 is mainly due to a reduction in loans in the banking system.
MSCI ESG Rating	The use by the Company and the Bank of any MSCI ESG Research LLC or its affiliates ('MSCI') data, and the use of MSCI Logos, trademarks, service marks or index names herein, do not constitute a sponsorship, endorsement, recommendation or promotion of the Company or the Bank by MSCI. MSCI Services and data are the property of MSCI or its information providers and are provided "as-is" and without warranty. MSCI Names and logos are trademarks or service marks of MSCI.
Net Proceeds	Proceeds after selling charges and other leakages.
Net fee and commission income over total income	Fee and commission income less fee and commission expense divided by total income (as defined).
Net interest margin (NIM)	Net interest margin is calculated as the net interest income (annualised) divided by the 'quarterly average interest earning assets' (as defined).
Net loans and advances to customers	Net loans and advances to customers comprise gross loans (as defined) net of allowance for expected loan credit losses (as defined, but excluding allowance for expected credit losses on off-balance sheet exposures disclosed on the balance sheet within other liabilities).
Net performing loan book	Net performing loan book is the total net loans and advances to customers (as defined) excluding the legacy exposures (as defined).
Net zero emissions	The reduction of greenhouse gas emissions to net zero through a combination of reduction activities and offsetting investments.

New lending	New lending includes the disbursed amounts of the new and existing non-revolving facilities (excluding forborne or re-negotiated accounts) as well as the average year-to-date change (if positive) of the current accounts and overdraft facilities between the balance at the beginning of the period and the end of the period. Recoveries are excluded from this calculation since their overdraft movement relates mostly to accrued interest and not to new lending.
Non-interest income	Non-interest income comprises Net fee and commission income, Net foreign exchange gains/(losses) and net gains/(losses) on financial instruments and (excluding net gains on loans and advances to customers at FVPL), Insurance income net of claims and commissions, Net gains/(losses) from revaluation and disposal of investment properties and on disposal of stock of properties, and Other income.
Non-recurring items	Non-recurring items as presented in the 'Interim Condensed Consolidated Income Statement – Underlying basis' relate to the following items, as applicable: (i) Advisory and other restructuring costs - organic, (ii) Provisions/net loss relating to NPE sales, (iii) Restructuring and other costs relating to NPE sales, and (iv) Restructuring costs relating to the Voluntary Staff Exit Plan.
NPE coverage ratio (previously 'NPE Provisioning coverage ratio')	The NPE coverage ratio is calculated as the allowance for expected loan credit losses (as defined) over NPEs (as defined).
NPE ratio	NPEs ratio is calculated as the NPEs as per EBA (as defined) divided by gross loans (as defined).
NPEs	As per the European Banking Authorities (EBA) standards and European Central Bank's (ECB) Guidance to Banks on Non-Performing Loans (which was published in March 2017), non-performing exposures (NPEs) are defined as those exposures that satisfy one of the following conditions:  (i) The borrower is assessed as unlikely to pay its credit obligations in full without the realisation of the collateral, regardless of the existence of any past due amount or of the number of days past due.  (ii) Defaulted or impaired exposures as per the approach provided in the Capital Requirement Regulation (CRR), which would also trigger a default under specific credit adjustment, diminished financial obligation and obligor bankruptcy.  (iii) Material exposures as set by the CBC, which are more than 90 days past due.  (iv) Performing forborne exposures under probation for which additional forbearance measures are extended.  (v) Performing forborne exposures previously classified as NPEs that present more than 30 days past due within the probation period.  From 1 January 2021 two regulatory guidelines came into force that affect NPE classification and Days-Past-Due calculation. More specifically, these are the RTS on the Materiality Threshold of Credit Obligations Past-Due (EBA/RTS/2016/06), and the Guideline on the Application of the Definition of Default under article 178 (EBA/RTS/2016/07).  The Days-Past-Due (DPD) counter begins counting DPD as soon as the arrears or excesses of an exposure reach the materiality threshold (rather than as of the first day of presenting any amount of arrears or excesses). Similarly, the counter will be set to zero when the arrears or excesses drop below the materiality threshold. Payments towards the exposure that do not reduce the arrears/excesses below the materiality threshold, will not impact the counter.  For retail debtors, when a specific part of the exposures of a customer that fulfils the NPE criteria set out above is greater than 20% of the gross carrying amount of all on balance sheet ex
	For further information please refer to the Annual Financial Report 2021.

NPEs sales	NPE sales refer to sales of NPE portfolios completed, as well as contemplated and potential future sale transactions, irrespective of whether or not they met the held for sale classification criteria at the reporting dates.
Non-legacy (performing)	Relates to all business lines excluding Restructuring and Recoveries Division ("RRD"), REMU and non-core overseas exposures.
Phased-in Capital Conservation Buffer (CCB)	In accordance with the legislation in Cyprus which has been set for all credit institutions, the applicable rate of the CCB is 1.25% for 2017, 1.875% for 2018 and 2.5% for 2019 (fully phased-in).
NSFR	The NSFR is calculated as the amount of "available stable funding" (ASF) relative to the amount of "required stable funding" (RSF). The regulatory limit, enforced in June 2021, has been set at 100% as per the CRR II.
ОМУ	Open Market Value.
Operating profit	The operating profit comprises profit before Total loan credit losses, impairments and provisions (as defined), tax, (profit)/loss attributable to non-controlling interests and non-recurring items (as defined).
p.p.	percentage points.
Profit/(loss) after tax and before non- recurring items (attributable to the owners of the Company)	This refers to the profit or loss after tax (attributable to the owners of the Company), excluding any 'non-recurring items' (as defined).
Profit/(loss) after tax – organic (attributable to the owners of the Company)	This refers to the profit or loss after tax (attributable to the owners of the Company), excluding any 'non-recurring items' (as defined, except for the 'advisory and other restructuring costs – organic').
Pro forma for HFS (held for sale)	References to pro forma figures and ratios as at 30 September 2022 refer to Project Helix 3. Numbers on a pro forma basis are based on 30 September 2022 underlying basis figures and are adjusted for Project Helix 3 and assume its completion, currently expected to occur by the end of November 2022, which remains subject to customary regulatory and other approvals.
Project Helix 3	Project Helix 3 refers to the agreement the Group reached in November 2021 for the sale of a portfolio of NPEs with gross book value of €568 mn, as well as real estate properties with book value of c.€120 mn as at 30 September 2021. For further information please refer to section 'A.2.5 Loan portfolio quality' of the Press release.
Project Sinope	Project Sinope refers to the agreement the Group reached in December 2021 for the sale of a portfolio of NPEs with gross book value of €12 mn as at 31 December 2021, as well as properties in Romania with carrying value €0.6 mn as at 31 December 2021. Project Sinope was completed in August 2022. For further information please refer to section 'A.2.5 Loan portfolio quality' of the Press release.
Qoq	Quarter on quarter change.
Restructured loans	Restructuring activity within quarter as recorded at each quarter end and includes restructurings of NPEs, performing loans and re-restructurings.
Return on Tangible equity (ROTE) after tax and before non-recurring items	Return on Tangible Equity (ROTE) after tax and before non-recurring items is calculated as Profit/(loss) after tax and before non-recurring items (attributable to the owners of the Company) (as defined) (annualised), - (based on year to date days)), divided by the quarterly average of Shareholders' equity minus intangible assets at each quarter end.

RRO Restructuring and Recoveries Division.  RWAS Risk Weighted Assets over Total Assets.  RWAIntensity Risk Weighted Assets over Total Assets.  RWAIntensity Restriction of the special levy on deposits of credit institutions in Cyprus, contributions to the Single Resolution Fund (SRF), contributions to the Deposit Guarantee Fund (DGF), as well as the Division funding and the restriction of the special levy on deposits and other (eve). Where a splicitable reverse in the companion of the special levy on deposits of credit institutions in Cyprus, contributions to the Single Resolution Fund (SRF), contributions to the Deposit Guarantee Fund (DGF), as well as the Division funding and the restriction of the special levy on deposits of credit institutions in Cyprus, contributions to the Single Resolution Fund (SRF), contributions to the Deposit Guarantee Fund (DGF), as well as the Division funding and the restriction of the special levy on deposits of credit institutions in Cyprus, contributions to the Single Resolution Fund (SRF), contributions to the Deposit Guarantee Fund (DGF), as well as the Division funding and the properties of the special levy on deposits of credit institutions in Cyprus, contributions to the Single Resolution Fund (SRF), contributions to the Deposit Guarantee Fund (DGF), as well as the Division funding and the properties of the special levy on deposits and special levy on the Single Resolution Fund (SRF), contributions to the Deposit Guarantee Fund (DGF), as well as the Division funding and the properties of the special levy on deposits and of the Single Resolution Fund (SRF), contributions to the Deposit Guarantee Fund (DGF), as well as the Division funding and the Single Funding Analysis of the Single Funding Analysis	diossai y a benincions	
RRO Restructuring and Recoveries Division.  RWAS Risk Weighted Assets.  RWA Intensity Risk Weighted Assets over Total Assets.  RWA Intensity Restructuring and recoveries Division in Cyprus, contributions to the Single Resolution Fund (SRF), contributions to the Deposit Guarantee Fund (DGF), as well as the Division on the Very where applicable recovery on deposits and orther levels contributions  Restricted to Gross IFRS balance.  Total Capital ratio Total capital ratio is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date.  Total expenses comprise staff costs, other operating expenses and the special levy on deposits and other levels contributions. It does not include (i) 'advisory and other restructuring costs organic organic properting of the Vicuntary Staff Ext Plan. (i) Advisory and other restructuring costs organic organic properting organic amounted to 64 mn for 102022 at 00.00 mn for 402021), and (iii) Restructuring costs relating to the Vicuntary Staff Ext Plan. (i) Advisory and other restructuring costs organic amounted to 64 mn for 102022 at 00.00 mn for 402021), and (iii) Restructuring costs relating to the Vicuntary Staff Ext Plan. (ii) Advisory and other restructuring costs organic amounted to 64 mn for 102022 at 00.00 mn for 402021), and (iii) Restructuring costs relating to the Vicuntary Staff Ext Plan. (iv) Advisory and other restructuring costs-organic amounted to 64 mn for 102022 at 00.00 mn for 402021), and (iii) Restructuring costs relating to the Vicuntary Staff Ext Plan. (iv) Advisory and other restructuring costs-organic amounted to 64 mn for 102022 at 00.00 mn for 402021, and (iii) Restructuring costs relating to the Vicuntary Staff Ext Plan. (iv) Advisory and other restructuring costs relating to the Vicuntary Staff Ext Plan. (iv) Advisory and other restructuring costs relations to the Vicuntary Staff Ext Plan. (iv) Advisory and other restructuring advisors or an intensity of the mn for 102022 at 00.0	Return on Tangible equity (ROTE)	Return on Tangible Equity (ROTE) is calculated as Profit/(loss) after tax (attributable to the owners of the Company) (as defined) (annualised - (based on year to date days)), divided by the quarterly average of Shareholders' equity minus intangible assets at each quarter end.
RWAs Intensity Risk Weighted Assets.  RWA Intensity Risk Weighted Assets over Total Assets.  Special lovy on deposits and other fevios/contributions  Relates to the special levy on deposits of credit institutions in Cyprus, contributions to the Single Resolution Fund (SRF), contributions to the Deposit Guarantee Fund (DGF), as well as the DT (D	Risk adjusted yield	Interest Income on Loans net of allowance for expected loan credit losses/Average Net Loans.
RWA Intensity Risk Weighted Assets over Total Assets.  Special levy on deposits and other levies/contributions Include purchased or originated credit-impaired.  Tangible Collateral Restricted to Gross IFRS balance.  Total Capital ratio Total capital ratio Total expenses comprise staff costs, other operating expenses and the special levy on deposits and other levies/contributions. It does not include (i) restructuring costs relating to NPE sales or 3002022 and other restructuring costs-organic amounted to 64 min compared to 64 min for 200202 at 61 min for 102020 at 60.2 min for 1020202 and 61 min for 102020 at 60.2 min for 1020202 and 61 min for 102020 at 61 min for 102020	RRD	Restructuring and Recoveries Division.
Relates to the special levy on deposits and other levies/contributions  Relates to the special levy on deposits of credit institutions in Cyprus, contributions to the Single Resolution Fund (SRF), contributions to the Deposit Guarantee Fund (DGF), as well as the DT levies/contributions  Include purchased or originated credit-impaired.  Tangible Collateral Restricted to Gross IFRS balance.  Total Capital ratio Total capital ratio is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date.  Total expenses comprise staff costs, other operating expenses and the special levy on deposits and other levies/contributions. It does not include (i) 'advisory and other restructuring costs relating to NPE sales, or iii) restructuring costs relating to NPE sales (iii) Restructuring costs relating to the Voluntary Staff Exit Plan. (i) 'Advisory and other restructuring costs-organic amounted to Exit min Compared to 64 m for 2/20/22 and 61 m for 1/20/22 and 6	RWAs	Risk Weighted Assets.
Include purchased or originated credit-impaired.	RWA Intensity	Risk Weighted Assets over Total Assets.
Total Capital ratio  Total capital ratio selfined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date.  Total expenses comprise staff costs, other operating expenses and the special levy on deposits and other levies/contributions. It does not include (i) 'advisory and other restructuring costs-organic (ii) restructuring costs relating to NPE sales, or (iii) restructuring costs relating to NPE sales for 302022 amounted to €1 mn for 202022 and €1 mn for 102022 (ii) Restructuring costs relating to NPE sales for 302022 amounted to €1 mn (compared to €0.8 mn for 202022 and €1 mn for 102022 (iii) Restructuring costs relating to NPE sales for 302022 amounted to €1 mn (compared to €0.8 mn for 202022 and €1 mn for 102022 and €2 mn for 402021, and (iii) Restructuring costs relating to NPE sales for 302022 amounted to €1 mn (compared to €0.8 mn for 202022 and €3 mn for 102022).  Total income  Total income comprises net interest income and non-interest income (as defined).  Total loan credit losses, impairments and provisions comprises loan credit losses (as defined), plus impairments of other financial and non-financial assets, plus (provisions)/net reversals for itigation, claims, regulatory and other matters.  Total loan credit losses, impairments and provisions comprises loan credit losses (as defined), plus impairments of other financial and non-financial assets, plus (provisions)/net reversals for itigation, claims, regulatory and other matters.  Total loan credit losses, impairments and provisions comprises loan credit losses (as defined), plus impairments of other financial and non-financial assets, plus (provisions)/net reversals for itigation, claims, regulatory and ot		Relates to the special levy on deposits of credit institutions in Cyprus, contributions to the Single Resolution Fund (SRF), contributions to the Deposit Guarantee Fund (DGF), as well as the DTC levy, where applicable
Total Capital ratio  Total capital ratio is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date.  Total expenses  Total expenses comprise staff costs, other operating expenses and the special levy on deposits and other levies/contributions. It does not include (i) 'advisory and other restructuring costs-organic 'amounted to €5 mm for 3Q202 and €1 mm for 1Q2022	Stage 2 & Stage 3 Loans	Include purchased or originated credit-impaired.
Total expenses comprise staff costs, other operating expenses and the special levy on deposits and other levies/contributions. It does not include (i) 'advisory and other restructuring costs-organic (ii) restructuring costs relating to NPE sales, or (iii) restructuring costs relating to the Voluntary Staff Exit Plan. (i) 'Advisory and other restructuring costs-organic amounted to €1 mn for 202022 and €1 mn for 102022 iii Restructuring costs relating to NPE sales for 302022 amounted to €1 mn (compared to €0.8 mn for 202022 and €1 mn for 102022 are €0.2 mn for 402021), and (iii) Restructuring costs relating to the Voluntary Staff Exit Plan (VEP) for 302022 was €101 mn (compared to nil for 202022 and €1 mn for 102022).  Total loan credit losses, impairments and provisions comprises loan credit losses (as defined), plus impairments of other financial and non-financial assets, plus (provisions)/net reversals fultigation, claims, regulatory and other matters.  Tier 2 Capital.  Underlying basis  This refers to the statutory basis after being adjusted for certain items as explained in the Basis of Presentation.  Loans together with the associated loan credit losses are written off when there is no realistic prospect of future recovery. Partial write-offs, including non-contractual write-offs, may occur when it considered that there is no realistic prospect for the recovery of the contractual cash flows. In addition, write-offs may reflect restructuring activity with customers and are part of the terms of the agreement and subject to satisfactory performance.	Tangible Collateral	Restricted to Gross IFRS balance.
Total expenses	Total Capital ratio	Total capital ratio is defined in accordance with the Capital Requirements Regulation (EU) No 575/2013, as amended by CRR II applicable as at the reporting date.
Total loan credit losses, impairments and provisions comprises loan credit losses (as defined), plus impairments of other financial and non-financial assets, plus (provisions)/net reversals of litigation, claims, regulatory and other matters.  Tier 2 Capital.  Underlying basis  This refers to the statutory basis after being adjusted for certain items as explained in the Basis of Presentation.  Underlying basis  Loans together with the associated loan credit losses are written off when there is no realistic prospect of future recovery. Partial write-offs, including non-contractual write-offs, may occur when it considered that there is no realistic prospect for the recovery of the contractual cash flows. In addition, write-offs may reflect restructuring activity with customers and are part of the terms of the agreement and subject to satisfactory performance.	Total expenses	Total expenses comprise staff costs, other operating expenses and the special levy on deposits and other levies/contributions. It does not include (i) 'advisory and other restructuring costs-organic', (ii) restructuring costs relating to NPE sales, or (iii) restructuring costs relating to the Voluntary Staff Exit Plan. (i) 'Advisory and other restructuring costs-organic' amounted to €5 mn for 3Q2022 (compared to €4 mn for 2Q2022 and €1 mn for 1Q2022 (ii) Restructuring costs relating to NPE sales for 3Q2022 amounted to €1 mn (compared to €0.8 mn for 2Q2022 and €1 mn for 1Q2022 and €0.2 mn for 4Q2021), and (iii) Restructuring costs relating to the Voluntary Staff Exit Plan (VEP) for 3Q2022 was €101 mn (compared to nil for 2Q2022 and €3 mn for 1Q2022).
Ilitigation, claims, regulatory and other matters.  Tier 2 Capital.  Underlying basis  This refers to the statutory basis after being adjusted for certain items as explained in the Basis of Presentation.  Loans together with the associated loan credit losses are written off when there is no realistic prospect of future recovery. Partial write-offs, including non-contractual write-offs, may occur when it considered that there is no realistic prospect for the recovery of the contractual cash flows. In addition, write-offs may reflect restructuring activity with customers and are part of the terms of the agreement and subject to satisfactory performance.	Total income	Total income comprises net interest income and non-interest income (as defined).
Underlying basis  This refers to the statutory basis after being adjusted for certain items as explained in the Basis of Presentation.  Loans together with the associated loan credit losses are written off when there is no realistic prospect of future recovery. Partial write-offs, including non-contractual write-offs, may occur when it considered that there is no realistic prospect for the recovery of the contractual cash flows. In addition, write-offs may reflect restructuring activity with customers and are part of the terms of the agreement and subject to satisfactory performance.		Total loan credit losses, impairments and provisions comprises loan credit losses (as defined), plus impairments of other financial and non-financial assets, plus (provisions)/net reversals for litigation, claims, regulatory and other matters.
Write offs  Loans together with the associated loan credit losses are written off when there is no realistic prospect of future recovery. Partial write-offs, including non-contractual write-offs, may occur when it considered that there is no realistic prospect for the recovery of the contractual cash flows. In addition, write-offs may reflect restructuring activity with customers and are part of the terms of the agreement and subject to satisfactory performance.	T2	Tier 2 Capital.
Write offs considered that there is no realistic prospect for the recovery of the contractual cash flows. In addition, write-offs may reflect restructuring activity with customers and are part of the terms of the agreement and subject to satisfactory performance.	Underlying basis	This refers to the statutory basis after being adjusted for certain items as explained in the Basis of Presentation.
Yoy Year on year change.	Write offs	Loans together with the associated loan credit losses are written off when there is no realistic prospect of future recovery. Partial write-offs, including non-contractual write-offs, may occur when it is considered that there is no realistic prospect for the recovery of the contractual cash flows. In addition, write-offs may reflect restructuring activity with customers and are part of the terms of the agreement and subject to satisfactory performance.
	Yoy	Year on year change.